

Report Year Qtr	2011	2012	2013	2014 1st Quarter
Licenses	1,286	1,242	1,287	1,092
Total Bingo Occasion Reported	18,194	18,654	17,918	4,456
Total Players Reported	1,543,806	1,577,803	1,461,966	358,095
<b>GRAND TOTALS</b>				
Gross Amount Wagered on Charitable Games	\$113,953,236	\$116,334,611	\$115,601,295	\$31,756,029
Net Profit From Charitable Games of Chance - Before Admin Fees	\$21,153,475	\$21,409,613	\$22,570,452	\$8,376,862
Less - Fees Paid to Secretary of State	\$632,103	\$328,886	\$312,166	\$178,828
Net Profit (% of Amount Wagered)	19%	18%	20%	26%

Charitable games Outside of Bingo Occasions				
Bar/Club Pulltab				
Gross Amount Wagered on Pulltabs	\$15,602,983	\$15,998,444	\$17,075,563	\$4,326,672
Less - Bar Pulltab Payouts	\$12,458,067	\$12,738,326	\$13,813,454	\$3,442,156
Gross Income From Bar/Club Rooms	\$3,144,916	\$3,260,118	\$3,262,109	\$884,516
Less - Total Amount Paid for Pulltab Bar Supplies	\$513,221	\$516,428	\$525,371	\$119,363
Net Profit Bar/Club Rooms - Before Admin Fees	\$2,631,695	\$2,743,690	\$2,736,738	\$765,153
Net Profit (% of Amount Wagered)	17%	17%	16%	18%

Raffles				
Gross Amount Wagered on Raffles	\$12,284,928	\$14,026,551	\$14,801,888	\$6,236,022
Less - Raffle Payouts	\$2,397,751	\$3,480,865	\$3,547,987	\$673,000
Gross Income From Raffles	\$9,887,177	\$10,545,686	\$11,253,901	\$5,563,022
Less - Total Amount Claimed for Expenses	\$1,476,596	\$1,832,355	\$1,109,464	\$962,161
Net Profit Raffles - Before Admin Fees	\$8,410,581	\$8,713,331	\$10,144,437	\$4,600,861
Net Profit Raffles (% of Amount Wagered)	68%	62%	69%	74%

Progressive Raffles				
Gross Amount Wagered on Progressive Raffles	\$0	\$0	\$0	\$9,516
Less - Progressive Raffle Payouts	\$0	\$0	\$0	\$4,229
Gross Income From Progressive Raffles	\$0	\$0	\$0	\$5,287
Less - Total Amount for Expenses	\$0	\$0	\$0	\$101
Net Profit Progressive Raffles - Before Admin Fees	\$0	\$0	\$0	\$5,186
Net Profit Progressive Raffles (% of Amount Wagered)				54.5%

Charitable Games at Bingo Occasions				
Bingo				
Gross Amount Wagered on Bingo	\$35,054,734	\$35,347,953	\$33,529,306	\$8,284,188
Less - Bingo Cash and Merchandise Payouts	\$27,192,203	\$28,042,135	\$26,655,887	\$6,356,786
Less - Bingo Expenses	\$4,264,305	\$4,338,192	\$4,066,226	\$958,963
Net Profit from Bingo	\$3,598,226	\$2,967,627	\$2,807,193	\$968,439
Net Profit from Bingo(% of Amount Wagered)	10.3%	8.4%	8.4%	11.7%

Pulltabs at Bingo Occasions				
Gross Amt Wagered on Pulltabs at Bingo	\$41,083,918	\$40,967,160	\$40,584,994	\$10,525,075
Less - Pulltab Payouts	\$32,330,841	\$31,894,504	\$31,534,534	\$8,009,166
Less - Pulltab Expenses	\$4,991,843	\$5,026,842	\$4,920,641	\$1,218,364
Net Profit from Pulltabs	\$3,761,234	\$4,045,815	\$4,129,819	\$1,297,545
Net Profit from Pulltabs (% of Amount Wagered)	9.2%	9.9%	10.2%	12.3%

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<b>Progressive Pulltabs at Bingo Occasions</b>				
Gross Amount Wagered on Progressive Pulltabs	\$920,994	\$407,932	\$281,541	\$30,601
Progressive Pulltab Payouts	\$469,274	\$272,749	\$197,878	\$24,205
Gross Profits - Progressive Pulltabs	\$451,720	\$135,183	\$83,663	\$6,396
Less: Prog Pulltab Supplies	\$28,821	\$17,940	\$21,124	\$1,446
Less: Other Prog Pulltab Expenses	\$111,368	\$50,071	\$34,017	\$3,542
Net Profits from Progressive Pulltabs at Bingo Occasions	\$311,531	\$67,172	\$28,522	\$1,408
Net Profit from Progressive Pulltabs (% of Amount Wagered)	33.8%	16.5%	10.1%	4.6%

<b>PROGRESSIVE BINGO AT BINGO OCCASIONS</b>				
Gross Amount Wagered on Progressive Bingo	\$9,005,679	\$9,586,572	\$9,324,733	\$2,352,957
Gross Amount Paid on Progressive Bingo	\$5,376,454	\$5,442,296	\$5,363,556	\$1,319,028
Gross Profit - Progressive Bingo	\$3,629,225	\$4,144,276	\$3,961,177	\$1,033,929
Less: Prog Supplies	\$92,825	\$91,702	\$104,974	\$16,766
Less: Other Prog Expenses	\$1,096,191	\$1,176,731	\$1,130,662	\$272,374
Net Profits from Progressive Bingo at Bingo Occasions	\$2,440,209	\$2,875,843	\$2,725,541	\$744,789
Net Profit from Progressive Bingo (% of Amount Wagered)	27.1%	30.0%	29.2%	31.7%

<b>BINGO OCCASION TOTALS</b>				
Total Amount Wagered	\$86,065,325	\$86,309,617	\$83,720,574	\$21,192,821
Total Amount Paid Out as Prizes	\$65,368,772	\$65,651,683	\$63,751,855	\$15,709,185
Gross Income - Bingo Occasions	\$20,696,553	\$20,657,934	\$19,968,719	\$5,483,636
<b>Expenses</b>				
Total Amount Paid for Rent	\$5,279,468	\$5,288,941	\$5,055,493	\$1,203,005
Total Amount Paid for Security	\$308,587	\$349,288	\$317,114	\$77,113
Total Amount Paid for Bookkeeping	\$543,940	\$561,156	\$515,448	\$125,146
Total Amount Paid for Janitorial Services	\$137,822	\$111,575	\$134,362	\$26,378
Total Amount Paid for Supplies	\$4,193,891	\$4,280,876	\$4,129,129	\$1,021,602
Total Expenses	\$10,463,708	\$10,591,836	\$10,151,546	\$2,453,244
Net Profits Bingo Occasions - Before Admin Fees	\$10,232,845	\$10,066,098	\$9,817,173	\$3,030,392
Average Net Profit Before Admin Fees per License	\$7,957	\$8,105	\$7,628	\$2,775
Average Net Profits Before Admin Fees per Occasion	\$562	\$540	\$548	\$678
Average Net Profit Before Admin Fees per Player	\$6.63	\$6.38	\$6.72	\$8.44
Net Profit Bingo Occasions (% of Amount Wagered)	11.9%	11.7%	11.7%	14.3%