COLORADO LOTTERY STATEMENT OF LOTTERY REVENUES, PRIZE DISBURSEMENTS AND OTHER EXPENSES

(UNAUDITED)

FOR THE EIGHT (8) MONTHS ENDED
FEBRUARY 28, 2009

STATE OF COLORADO

COLORADO LOTTERY DIVISION

Department of Revenue

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Executive Director
Jack Boehm
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March 20, 2009

Members of the Lottery Commission and Mr. Jack Boehm, Lottery Director

Pursuant to CRS 24-35-204, the Colorado Lottery is required to furnish monthly, "a complete statement of lottery revenues, prize disbursements and other expenses" (the financial statements).

The attached financial statements have not been audited.

The financial statements presented for the eight months ended February 28, 2009, have been prepared in accordance with generally accepted accounting principles, using established accounting and internal control procedures. These procedures include, but are not limited to, documentation and accounting estimates, which support the production of reliable financial statements. As with any system of accounting and internal control procedures, there are inherent limitations, and the procedures cannot be relied upon to completely eliminate the occurrence of discrepancies, error or omissions, but should reduce the risk to a relatively low tolerable level.

Respectfully submitted,

Barb aggron

Barb Aggson

Controller, Colorado Lottery

Colorado Department of Revenue

COLORADO LOTTERY STATEMENT OF LOTTERY REVENUES PRIZE DISBURSEMENTS AND OTHER EXPENSES (UNAUDITED)

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COLORADO LOTTERY FINANCIAL HIGHLIGHTS \$ IN MILLIONS

FOR THE EIGHT (8) MONTHS ENDED FEBRUARY 28, 2009 AND FEBRUARY 29, 2008

The table included below and the graphs included on page 2 present certain summarized operating results of the Colorado Lottery for the eight months ended February 28, 2009, and February 29, 2008 and should be read in conjunction with the financial statements presented herein. The graphs included on page 2 are presented for the purpose of demonstrating the Colorado Lottery's compliance with certain statutes that pertain to its operations.

| | For the eig | tht months ended Febr | uary 28 and 29, | |
|---|------------------|--|------------------|-------------------|
| | 200 | 9 | 2008 | |
| | Total | Actual Percent | Total | Actual Percent |
| INCOME | | | | |
| Gross Ticket Sales Nonoperating revenue | \$329.69 1.20 | | \$333.30 1.47 | |
| TOTAL INCOME | 330.89 | | 334.77 | |
| LESS: | | and the second of the second o | | |
| PRIZES | \$200.52 | 60.8% (1) | \$206.38 | 61.9% (1) |
| RETAILER COMMISSIONS AND BONUSES | \$24.47 | 7.4% (1) | \$25.26 | 7.6% (1) |
| ADMINISTRATIVE COSTS | | | | |
| Ticket Costs and Vendor Fees Other Operating Expenses | 6.80 15.81 | | 6.46 15.45 | |
| TOTAL ADMINISTRATIVE COSTS (Note 3) | 22.61 | 6.8% (2) | 21.91 | 6.5% (2) |
| | 83.29 | | 81.22 | |
| NET CHANGE IN NET ASSETS | 0.79 | | -0.34 | |
| PROCEEDS DISTRIBUTION | \$82.50 | 24.9% (2) | \$81.56 | 24.4% (2) |

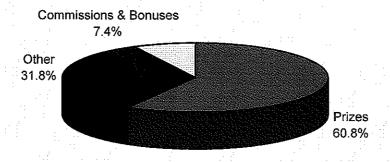
Note 1: Percent of gross ticket sales.

Note 2: Percent of total income.

Note 3: Total operating expenses per the statement of revenues, expenses and changes in fund net assets includes unappropriated expenses such as depreciation and accrued annual and sick leave. The actual administrative costs percentage would be slightly lower if they were removed from the calculation.

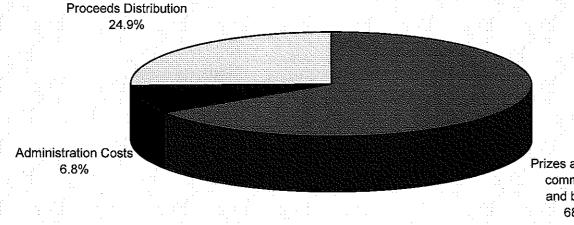
COLORADO LOTTERY SUPPLEMENT OF FINANCIAL HIGHLIGHTS FOR THE EIGHT MONTHS ENDED FEBRUARY 28, 2009

PERCENT OF GROSS TICKET SALES



To depict compliance with the 50% prize payment statute and the commission/bonus rules.

PERCENT OF TOTAL INCOME



Prizes and retailer commissions and bonuses 68.3%

To depict status of administrative expenditures to date.

COLORADO LOTTERY STATEMENTS OF NET ASSETS FEBRUARY 28, 2009 AND FEBRUARY 29, 2008 (UNAUDITED)

| ASSETS | 2009 | 2008 |
|---|-----------------------------|-----------------------------|
| Current Assets: Cash and Investments Accounts Receivable, net of the allowance for doubtful accounts of \$169,140 in 2009 and \$262,813 in 2008 | \$ 25,701,523 22,016,515 | \$ 22,538,555 19,623,426 |
| Consignment Inventory, at Cost | | |
| | 106,134 | 106,500 |
| Warehouse Inventory, at Cost | 1,269,985 | 551,958 |
| Prepaid Expenses | 257,767 | 149,895 |
| Total Current Assets | 49,351,924 | 42,970,334 |
| Reserve and Restricted Assets: Cash and Investments-Operating Reserve | 1,100,000 | 1,300,000 |
| Cash and Investments-Licensed Agent Recovery | 202.022 | 442.402 |
| Reserve Receipts | 390,830 | 442,402 |
| Prepaid Prize Expense with MUSL | 3,944,710 | 4,170,000 |
| Total Reserve and Restricted Assets | 5,435,540 | 5,912,402 |
| Capital Assets: | | |
| Equipment | 4,260,226 | 3,162,610 |
| Leasehold Improvements | 0 | 11,978 |
| Less Accumulated Depreciation and Amortization | (2,722,797) | (2,630,640) |
| Total Capital Assets | 1,537,429 | 543,948 |
| TOTAL ASSETS | \$ 56,324,893 | \$ 49,426,684 |
| LIABILITIES | | |
| Current Liabilities: | • | |
| | 2 77 2 2 1 4 2 | 1.044.000 |
| Accounts Payable | 3,722,149 | 1,044,020 |
| Prize Liability | 26,852,193 | 23,133,359 |
| Payable to MUSL | 0 | 340,562 |
| Wages and Benefits | 230,444 | 112,633 |
| Accrued Annual and Sick Leave | 0 | 0 |
| Retailer Bonus Liability | 616,087 | 1,148,166 |
| Funds Available for Distribution | 20,578,667 | 20,115,228 |
| Deferred Revenue | 261,343 | 288,254 |
| Total Current Liabilities | 52,260,883 | 46,182,222 |
| | | |
| Long-Term Liabilities; | a= | A · |
| Accrued Annual and Sick Leave | 941,437 | 857,531 |
| Expired Warrants Liability | 94,314 | 100,580 |
| Total Long-Term Liabilities | 1,035,751 | 958,111 |
| TOTAL LIABILITIES | 53,296,634 | 47,140,333 |
| NET ASSETS | | |
| Investment in Capital Assets | 1,537,429 | E42 049 |
| <u> </u> | · · | 543,948 |
| Restricted-Licensed Agent Recovery Reserve | 390,830 | 442,402 |
| Unrestricted-Operating Reserve | 1,100,000 | 1,300,000 |
| Unrestricted-Other | 0 | 0 |
| TOTAL NET ASSETS | 3,028,259 | 2,286,350 |
| TOTAL LIABILITIES AND NET ASSETS | \$ 56,324,893 | \$ 49,426,684 |
| | | |

COLORADO LOTTERY STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS FOR THE EIGHT (8) MONTHS ENDED FEBRUARY 28, 2009 AND FEBRUARY 29, 2008 (UNAUDITED)

| | 2009 | 2008 |
|---|----------------|----------------|
| OPERATING REVENUES | | • |
| Gross Ticket Sales | \$ 329,689,925 | \$ 333,303,545 |
| | \$ 023,003,320 | Ψ 555,565,515 |
| DIRECT OPERATING EXPENSES | | |
| Prize Expense | 201,070,013 | 206,345,916 |
| Powerball Prize Variance | (547,068) | 32,812 |
| Retailer Commissions and Bonuses | 24,473,982 | 25,258,455 |
| Cost of Tickets and Vendor Fees | 6,795,188 | 6,459,528 |
| GROSS PROFIT ON SALE OF TICKETS | 97,897,810 | 95,206,834 |
| OTHER OPERATING EXPENSES | | • |
| Marketing and Communications | 7,158,464 | 5,823,898 |
| Administration Fees Paid to MUSL | 75,330 | 65,928 |
| Wages and Benefits | 6,030,325 | 5,847,841 |
| Professional Services | 178,162 | 166,585 |
| State Agencies Services | 87,521 | 77,287 |
| Department of Revenue Services | 371,115 | 305,921 |
| Travel | 76,112 | 61,249 |
| Equipment | 14,695 | 1,223,502 |
| Depreciation | 76,232 | 103,906 |
| Accrued Annual and Sick Leave | 115,094 | 39,838 |
| Space Rental | 443,440 | 461,118 |
| Rents for Equipment | 18,008 | 18,521 |
| Motorpool Leasing | 284,837 | 231,489 |
| Materials and Supplies | 42,628 | 65,158 |
| Telephone | 70,197 | 69,713 |
| On-Line Telecommunications | 225,932 | 348,312 |
| Data Processing Supplies and Services | 13,180 | 13,929 |
| Equipment Maintenance | 199,325 | 196,868 |
| Postage | 42,452 | 42,759 |
| Printing | 14,235 | 10,570 |
| Other Total Other Operating Funerace | 269,172 | 272,683 |
| Total Other Operating Expenses | 15,806,456 | 15,447,075 |
| | - | |
| OPERATING INCOME | 82,091,354 | 79,759,759 |
| MANADED ATING DEVENTIES (EVENTSES) | V | |
| NONOPERATING REVENUES (EXPENSES) Other Revenue | 141,659 | 72,685 |
| Investment Income | 1,057,903 | 1,397,744 |
| Funds Distributed for Current Year | (61,925,285) | (61,451,584) |
| Funds Available for Distribution for Current Year | (20,578,667) | (20,115,228) |
| Total Nonoperating Revenues (Expenses) | (81,304,390) | (80,096,383) |
| Town Protecting Revenues (Empenses) | (01,504,550) | (00,000,000) |
| NET INCOME(LOSS) | \$ 786,964 | \$ (336,624) |
| NET ASSETS, BEGINNING OF YEAR | 2,241,295 | 2,622,974 |
| Net Change in Net Assets | 786,964 | (336,624) |
| NET ASSETS, END OF PERIOD | \$ 3,028,259 | \$ 2,286,350 |

COLORADO LOTTERY POWERBALL ANNUITY WINNERS TRUST FUND STATEMENTS OF NET ASSETS FEBRUARY 28, 2009 AND FEBRUARY 29, 2008

(UNAUDITED)

| ASSETS | | 2009 | _ | 2008 |
|--|------|------------|--|-----------|
| Current Assets: Current Portion Long Term Investments-PB Annuity | | 386,000 | | 371,000 |
| Long Term Assets: Long Term Investments-PB Annuity | _ | 11,483,759 | <u>. </u> | 9,185,895 |
| TOTAL ASSETS | \$ | 11,869,759 | \$ _ | 9,556,895 |
| NET ASSETS | | | | |
| NET ASSETS, BEGINNING OF YEAR | | 9,804,295 | | 0 |
| | | | | |
| Net Change in Net Assets | _ | 2,065,464 | | 9,556,895 |
| NET ASSETS, END OF PERIOD | \$ _ | 11,869,759 | s. \$ | 9,556,895 |

COLORADO LOTTERY POWERBALL ANNUITY WINNERS TRUST FUND STATEMENTS OF CHANGES IN NET ASSETS FOR THE EIGHT (8) MONTHS ENDED FEBRUARY 28, 2009 AND FEBRUARY 29, 2008

(UNAUDITED)

| REVENUES | <u></u> | 2009 | ***** | 2008 |
|--------------------------------------|---------|-----------|-------|----------------------|
| Interest Income Trust Fund Additions | \$ | 2,436,464 | \$ | 167,258 9,389,637 |
| TOTAL REVENUES | | 2,436,464 | · · · | 9,556,895 |
| EXPENSES | | | | |
| Trust Fund Deductions | _ | 371,000 | | 0 |
| NET CHANGE IN NET ASSETS | \$ | 2,065,464 | \$ | 9,556,895 |

COLORADO LOTTERY SCHEDULE OF REVENUE AND COSTS FOR SCRATCH AND ON-LINE GAMES FOR THE EIGHT (8) MONTHS ENDED FEBRUARY 28, 2009

| | | FY 09 | FY 08 | | | |
|---|----------------------------|---------------------|-------------------------|-------------------------------|--------------------------|-------------------------|
| | Scratch | Lotto | Powerball | Cash 5 | Total | Scratch and On-Line |
| | • | | | | | |
| TICKET SALES | \$217,436,168 | \$30,861,563 | \$67,645,891 | \$13,746,303 | \$329,689,925 | \$333,303,545 |
| PRIZE EXPENSE POWERBALL PRIZE VARIANCE | (146,389,639) N/A | (15,210,471) N/A | (32,376,034) 903,281 | (7,093,869) N/A | (201,070,013) 903,281 | (206,345,916) 32,812 |
| | | - | | | • | |
| NET REVENUE AFTER PRIZES | 71,046,529 | 15,651,092 | 36,173,138 | 6,652,434 | 129,523,193 | 126,990,441 |
| COMMISSIONS, BONUSES, TICKET COSTS & VENDOR FEES (Note 1) | | | | | | |
| Retailer Commission | (15,192,528) | (1,851,240) | (4,057,421) | (824,167) | (21,925,356) | (22,195,615) |
| Retailer Bonus Cost of Tickets Sold | (1,773,215) (1,610,082) | (203,520) N/A | (443,514) N/A | (128,377) _. N/A | (2,548,626) | (3,062,840) |
| Telecomm Reimbursements | 321,776 | 45,671 | 100,107 | 20,343 | (1,610,082) 487,897 | (1,787,918) 474,361 |
| On-Line Vendor Fees | (3,742,430) | (530,759) | (1,163,510) | (236,304) | (5,673,003) | (5,145,971) |
| | - | | | | | * |
| TOTAL | (21,996,479) | (2,539,848) | (5,564,338) | (1,168,505) | (31,269,170) | (31,717,983) |
| | | | | | | |
| GROSS PROFIT ON SALE OF TICKETS | \$49,050,050 | <u>\$13,111,244</u> | \$30,608,800 | \$5,483,929 | \$98,254,023 | \$95,272,458 |
| AVERAGE DAILY TICKET SALES | \$894,799 | <u>\$127,002</u> | <u>\$278,378</u> | <u>\$56,569</u> | \$1.356,749 | \$1, 365,998 |
| | | | | | | |

Note 1: Administrative costs of Lottery operations, including wages, advertising and other expenses are not shown.

COLORADO LOTTERY SCHEDULE OF PERCENT OF PRIZE EXPENSE TO GROSS TICKET SALES FOR THE EIGHT (8) MONTHS ENDED FEBRUARY 28; 2009

| | | Games in Progre | ss | 4 | | • |
|----------------------------------|------------------------------|----------------------------|----------------------------|---------------------------|-----------------------------|------------------------------|
| | Scratch | Lotto | Powerball | Cash 5 | Powerball Prize Variance | FY 09 Total |
| | | | | • | | |
| Prize Expense (/)Ticket Sales | \$146,389,639 217,436,168 | \$15,210,471 30,861,563 | \$32,376,034 67,645,891 | \$7,093,869 13,746,303 | -\$903,281 N/A | \$200,166,732 329,689,925 |
| Prize % | <u>67.33%</u> | 49.29% | <u>47.86%</u> | 51.61% | | 60.71% |

COLORADO LOTTERY

BUDGET STATUS

FOR THE EIGHT (8) MONTHS ENDED FEBRUARY 28, 2009

| | FY09 | Amount | | Percent |
|------------------------------------|---------------|---------------|---------------|----------|
| | Budget | Expended | Amount | Expended |
| | (Note 1) | (Note 3) | Available | (Note 2) |
| Personal Services | \$8,909,115 | \$5,723,145 | \$3,185,970 | 64.2% |
| Amortization Equal | 121,243 | 69,207 | 52,036 | 57.1% |
| Suppl Amortization Equalization | 56,835 | 28,773 | 28,062 | 50.6% |
| Workmen's Compensation | 63,645 | 42,430 | 21,215 | 66.7% |
| Health and Life | 635,126 | 419,946 | 215,180 | 66.1% |
| Short Term Disability | 9,851 | 6,098 | 3,753 | 61.9% |
| Operating | 1,203,156 | 738,702 | 464,454 | 61.4% |
| DOR Postage Allocation | 3,898 | 0 | 3,898 | 0.0% |
| Variable Vehicle | 124,200 | 124,200 | 0 | 100.0% |
| Leased Space | 711,981 | 440,475 | 271,506 | 61.9% |
| Leased Space-Grand Junction | 6,902 | 2,965 | 3,937 | 43.0% |
| Risk Management | 30,453 | 20,302 | 10,151 | 66.7% |
| Vehicle Lease Payments | 146,003 | 90,217 | 55,786 | 61.8% |
| Travel | 113,498 | 76,065 | 37,433 | 67.0% |
| Purch. Of Services-Computer Center | 3,128 | 2,176 | 952 | 69.6% |
| Marketing, Communications & Sales | 11,671,710 | 7,044,107 | 4,627,603 | 60.4% |
| Communications Services | 2,034 | 1,356 | 678 | 66.7% |
| Payments to MNT | 374,676 | 174,515 | 200,161 | 46.6% |
| Payments to Other Agencies | 239,410 | 72,368 | 167,042 | 30.2% |
| Legal Services | 35,364 | 15,154 | 20,210 | 42.9% |
| Indirect Costs | 556,672 | 371,115 | 185,557 | 66.7% |
| Ticket Costs-Scratch | 4,670,880 | 1,613,833 | 3,057,047 | 34.6% |
| Research | 250,000 | 114,357 | 135,643 | 45.7% |
| Vendor Fees | 12,467,489 | 5,723,503 | 6,743,986 | 45.9% |
| Prize Payments | 392,580,940 | 201,070,013 | 191,510,927 | 51.2% |
| Retailer Compensation | 48,090,160 | 24,473,981 | 23,616,179 | 50.9% |
| Multi-State Lottery Funds | 177,433 | 75,330 | 102,103 | 42.5% |
| Back Office System | 2,415,000 | 1,026,366 | 1,388,634 | 42.5% |
| Powerball Prize Variance | 12,708,000 | 4,827,479 | 7,880,521 | 38.0% |
| TOTAL | \$498,378,802 | \$254,388,178 | \$236,110,103 | 51.04% |

FY09 Staffing (FTE)

126.0 (Appropriated)

116.800 (Projected)

Reconciliation of Expenses per "Statement of Revenues, Expenses and Changes in Retained Earnings" to Budgeted Expenditures:

Expenses Per Statement of Revenues, Expenses and Changes in Retained Earnings

| Prize Expense | 201,070,013 |
|---|-------------|
| Powerball Prize Variance | (547,068) |
| Commissions and Bonuses | 24,473,982 |
| Cost of Tickets & Vendor Fees | 6,795,188 |
| Operating Expenses | 15,806,456 |
| Total Expenses per Statement of Revenues, Expenses and Changes in Retained Earnings | 247,598,571 |
| Plus: Powerball Variance classified as revenue | 5,374,547 |
| Telecommunications offset classified as revenue | 487,897 |
| Less: Non-appropriated expenses and other adjustments | |
| Depreciation | (76,232) |
| Accrued Annual and Sick Leave | (115,094) |
| Loss on Disposal of Equipment classified as revenue | o |
| Sub-Total | 253,269,689 |
| Plus: Capitalized Fixed Assets | 1,118,489 |
| | 254,388,178 |

- Note 1 FY09 budget includes Lottery Long Bill and transfers from the Department of Revenue and anticipated supplemental funding.
- Note 2 Percent of fiscal year elapsed through February 28, 2009 is 66 2/3%.
- Note 3 Amount expended includes expenditures for both capitalized and non-capitalized equipment.