COLORADO LOTTERY STATEMENT OF LOTTERY REVENUES, PRIZE DISBURSEMENTS AND OTHER EXPENSES

(UNAUDITED)

FOR THE TWO (2) MONTHS ENDED
AUGUST 31, 2008

COLORADO LOTTERY FINANCIAL STATEMENTS (UNAUDITED)

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COLORADO LOTTERY DIVISION

Department of Revenue

Headquarters

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October 1, 2008



Bill Ritter, Jr. Governor Roxy Huber Executive Director Jack Boehm Lottery Director

Members of the Lottery Commission and Mr. Jack Boehm, Lottery Director

Pursuant to CRS 24-35-204, the Colorado Lottery is required to furnish monthly, "a complete statement of lottery revenues, prize disbursements and other expenses" (the financial statements).

The attached financial statements have not been audited.

The financial statements presented for the two months ended August 31, 2008, have been prepared in accordance with generally accepted accounting principles, using established accounting and internal control procedures. These procedures include, but are not limited to, documentation and accounting estimates, which support the production of reliable financial statements. As with any system of accounting and internal control procedures, there are inherent limitations, and the procedures cannot be relied upon to completely eliminate the occurrence of discrepancies, error or omissions, but should reduce the risk to a relatively low tolerable level.

Respectfully submitted,

Barb Aggson

Controller, Colorado Lottery

Colorado Department of Revenue

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COLORADO LOTTERY STATEMENT OF LOTTERY REVENUES PRIZE DISBURSEMENTS AND OTHER EXPENSES (UNAUDITED)

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COLORADO LOTTERY FINANCIAL HIGHLIGHTS \$ IN MILLIONS

FOR THE TWO (2) MONTHS ENDED AUGUST 31, 2008 AND 2007

The table included below and the graphs included on page 13 present certain summarized operating results of the Colorado Lottery for the two (2) months ended August 31, 2008 and 2007, and should be read in conjunction with the financial statements presented herein. The graphs included on page 2 are presented for the purpose of demonstrating the Colorado Lottery's compliance with certain statutes that pertain to its operations.

	Fc			
	2009		2008	
	Total	Actual Percent	Total	Actual Percent
INCOME				
Gross Ticket Sales Nonoperating revenue	\$80.65 0.34	· <u>-</u>	\$83.83 0.66	
TOTAL INCOME	-80.99		84.49	
LESS:				
PRIZES	\$48.34	59.9% (1)	\$50.10	59.8% (1)
RETAILER COMMISSIONS AND BONUSES	\$6.14	7.6% (1)	\$6.29	7.5% (1)
ADMINISTRATIVE COSTS				•
Ticket Costs and Vendor Fees Other Operating Expenses	1.64 3.77	. –	1.45 3.59	
TOTAL ADMINISTRATIVE COSTS (Note 3)	5.41	6.7% (2)	5.04	6.0% (2)
	21,10	\$	23.06	
NET CHANGE IN NET ASSETS	-0.02		-0.08	
PROCEEDS DISTRIBUTION	\$21.12	26.1% (2) =	\$23.14	27.4% (2)

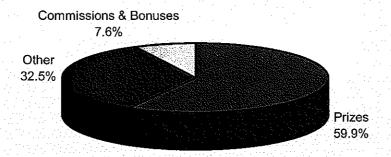
Note 1: Percent of gross ticket sales.

Note 2: Percent of total income.

Note 3: Total operating expenses per the statement of revenues, expenses and changes in fund net assets includes unappropriated expenses such as depreciation and accrued annual and sick leave. The actual administrative costs percentage would be slightly lower if they were removed from the calculation.

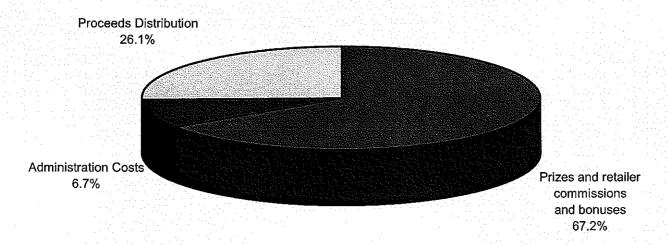
COLORADO LOTTERY SUPPLEMENT OF FINANCIAL HIGHLIGHTS FOR THE TWO MONTHS ENDED AUGUST 31, 2008

PERCENT OF GROSS TICKET SALES



To depict compliance with the 50% prize payment statute and the commission/bonus rules.

PERCENT OF TOTAL INCOME



To depict status of administrative expenditures to date.

COLORADO LOTTERY STATEMENTS OF NET ASSETS AUGUST 31, 2008 AND 2007 (UNAUDITED)

ASSETS	2009	2008
Current Assets:		
Cash and Investments	\$ 23,790,457	\$ 26,064,345
Accounts Receivable, net of the allowance for doubt-	\$ 23,790,437	\$ 20,004,343
	10 047 407	20 404 669
ful accounts of \$230,659 in 2009 and \$233,608 in 2008	19,047,497	20,404,668
Consignment Inventory, at Cost	102,734	124,810
Warehouse Inventory, at Cost	771,298	784,502
Prepaid Expenses	213,942	286,131
Total Current Assets	43,925,927	47,664,456
Reserve and Restricted Assets:		
	1 200 000	1 500 000
Cash and Investments-Operating Reserve	1,300,000	1,500,000
Cash and Investments-Licensed Agent Recovery	:4.40.000	(40.001
Reserve Receipts	442,389	440,881
Prepaid Prize Expense with MUSL	3,927,201	3,981,000
Total Reserve and Restricted Assets	5,669,590	5,921,881
Canital Assats:		,
Capital Assets: Equipment	2 150 500	2 147 000
	3,159,600	3,147,080
Leasehold Improvements	11,978	11,978
Less Accumulated Depreciation and Amortization	(2,691,060)	(2,554,883)
Total Capital Assets	480,518	604,175
TOTAL ASSETS	\$ 50,076,035	\$ 54,190,512
LIADH PERC		•
LIABILITIES		
Current Liabilities:		
Accounts Payable	2,137,445	4,097,875
Prize Liability	22,232,319	21,505,706
Payable to MUSL	22,232,319	
Wages and Benefits	49 707	802,727
Accrued Annual and Sick Leave	68,707	54,551
	1.069.046	0.
Retailer Bonus Liability	1,068,046	870,367
Funds Available for Distribution	21,114,312	23,137,301
Deferred Revenue	274,194	277,608
Total Current Liabilities	46,895,024	50,746,134
Long Torm Lightlitics		
Long-Term Liabilities:	0/2 /10	700 741
Accrued Annual and Sick Leave	863,619	798,741
Expired Warrants Liability	94,485	100,581
Total Long-Term Liabilities	958,104	899,322
TOTAL LIABILITIES	47,853,128	51,645,456
NET ASSETS		
Townston out in Countral A sector	400.610	COA 155
Investment in Capital Assets	480,518	604,175
Restricted-Licensed Agent Recovery Reserve	442,389	440,881
Unrestricted-Operating Reserve	1,300,000	1,500,000
Unrestricted-Other	. 0	0
TOTAL NET ASSETS	2,222,907	2,545,056
TOTAL LIABILITIES AND NET ASSETS	\$ 50,076,035	\$ 54,190,512

COLORADO LOTTERY STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS FOR THE TWO (2) MONTHS ENDED AUGUST 31, 2008 AND 2007 (UNAUDITED)

		2009	_	2008
OPERATING REVENUES				
Gross Ticket Sales	\$	80,648,696	\$	83,834,891
DIRECT OPERATING EXPENSES				
Prize Expense		48,177,357		51,367,692
Powerball Prize Variance		172,380		(1,266,507)
Retailer Commissions and Bonuses	-	6,143,327		6,289,768
Cost of Tickets and Vendor Fees		1,635,509	_	1,452,138
GROSS PROFIT ON SALE OF TICKETS		24,520,123	_	25,991,800
OTHER OPERATING EXPENSES				
Marketing and Communications		1,443,278		1,386,683
Administration Fees Paid to MUSL		13,833		31,482
Wages and Benefits		1,585,101		1,455,734
Professional Services		15,798		76,155
State Agencies Services		12,166		42,544
Department of Revenue Services		92,779		76,482
Travel		15,376		14,946
Equipment		1,637		8,449
Depreciation	•	17,638		28,149
Accrued Annual and Sick Leave		39,355		(16,310)
Space Rental		119,727		116,195
Rents for Equipment		4,737		6,012
Motorpool Leasing		87,416		59,863
Materials and Supplies		22,985		17,071
Telephone		16,053		17,004
On-Line Telecommunications		44,483		54,036
Data Processing Supplies and Services		- 4,010		4,160
Equipment Maintenance		123,389		125,094
Postage		11,584		11,372
Printing		6,599		2,611
Other		88,619		76,379
Total Other Operating Expenses	_	3,766,563	_	3,594,111
OPERATING INCOME		20,753,560		22,397,689
OI BIGITING INCOME	_	20,733,300	_	22,557,005
NONOPERATING REVENUES (EXPENSES)				•
Other Revenue		79,223		(35,027)
Investment Income		263,141		696,721
Funds Distributed for Current Year		0.		. 0
Funds Available for Distribution for Current Year	·	(21,114,312)		(23,137,301)
Total Nonoperating Revenues (Expenses)		(20,771,948)		(22,475,607)
NET INCOME(LOSS)	\$	(18,388)	\$	(77,918)
NET ASSETS, BEGINNING OF YEAR		2,241,295		2,622,974
Net Change in Net Assets		(18,388)	_	(77,918)
NET ASSETS, END OF YEAR	. <u>\$.</u>	2,222,907	\$	2,545,056

COLORADO LOTTERY POWERBALL ANNUITY WINNERS TRUST FUND STATEMENTS OF NET ASSETS AUGUST 31, 2008 AND 2007

(UNAUDITED)

		2009	 2008
ASSETS			
Current Assets:		•	
Current Portion Long Term Investments-PB Annuity		371,000	0
Long Term Assets:			
Long Term Investments-PB Annuity	_	9,506,566	0
TOTAL ASSETS	· \$	9,877,566	\$ 0
	• •		
NET ASSETS			
NET ASSETS, BEGINNING OF YEAR		9,804,295	0
Net Change in Net Assets	4	73,271	
Net Change in Net Assets	_	73,271	
NET ASSETS, END OF PERIOD	\$ _	9,877,566	\$ 0

COLORADO LOTTERY POWERBALL ANNUITY WINNERS TRUST FUND STATEMENTS OF CHANGES IN NET ASSETS FOR THE TWO (2) MONTHS ENDED AUGUST 31, 2008 AND 2007

(UNAUDITED)

DEVENIUE		2009	· <u>-</u>	2008
REVENUES		•		·
Interest Income	. \$	73,271	\$	0
Trust Fund Additions	·	0	***	· · · · · · · · · · · · · · · · · · ·
TOTAL REVENUES		73,271	_	. 0
EXPENSES				
EXILIBES		-		
Trust Fund Deductions		0		0
NET CHANGE IN NET ASSETS	\$	73,271	\$ =	0

COLORADO LOTTERY SCHEDULE OF REVENUE AND COSTS FOR SCRATCH AND ON-LINE GAMES FOR THE TWO (2) MONTHS ENDED AUGUST 31, 2008

	Games in Progress					FY 08	
	Scratch	Lotto	Powerball	Cash 5	Total	Scratch and On-Line	
TICKET SALES	\$54,810,694	\$7,664,413	\$14,874,563	\$3,299,026	\$80,648,696	\$83,834,891	
PRIZE EXPENSE POWERBALL PRIZE VARIANCE	(36,217,160) N/A	(3,453,716) N/A	(6,878,036) (172,380)	(1,628,445) N/A	(48,177,357) (172,380)	(51,367,692) 1,266,507	
NET REVENUE AFTER PRIZES	18,593,534	4,210,697	7,824,147	1,670,581	32,298,959	33,733,706	
COMMISSIONS, BONUSES, TICKET COSTS & VENDOR FEES (Note 1)						- -	
Retailer Commission Retailer Bonus Cost of Tickets Sold	(3,827,055) (588,710) (374,269)	(459,682) (50,635) N/A	(891,301) (97,516) N /A	(197,654) (30,774) N/A	(5,375,692) (767,635) (374,269)	(5,513,180) (776,588) (347,316)	
Telecomm Reimbursements On-Line Vendor Fees	84,337 (941,907)	11,793 (131,622)	22,887 (255,209)	5,076 (56,595)	124,093 (1,385,333)	119,551 (1,224,373)	
TOTAL	(5,647,604)	(630,146)	(1,221,139)	(279,947)	(7,778,836)	(7,741,906)	
GROSS PROFIT ON SALE OF TICKETS	\$12,945, <u>9</u> 30	<u>\$3.580.551</u>	\$6.603.008	\$1.390.634	<u>\$24.520.123</u>	<u>\$25,991,800</u>	
AVERAGE DAILY TICKET SALES	<u>\$884.043</u>	<u>\$123.620</u>	<u>\$239.912</u>	<u>\$53.210</u>	\$1.300 <u>.785</u>	<u>\$1,352,176</u>	

Note 1: Administrative costs of Lottery operations, including wages, advertising and other expenses are not shown.

COLORADO LOTTERY SCHEDULE OF PERCENT OF PRIZE EXPENSE TO GROSS TICKET SALES FOR THE TWO (2) MONTHS ENDED AUGUST 31, 2008

		Games in Progres	ss			
	Scratch	Lotto	Powerball	Cash 5	Powerball Prize Variance	FY 09 Total
Prize Expense (/)Ticket Sales	\$36,217,160 54,810,694	\$3,453,716 7,664,413	\$6,878,036 14,874,563	\$1,628,445 3,299,026	\$172,380 N/A	\$48,349,737 80,648,696
Prize %	66.08%	45.06%	<u>46.24%</u>	49.36%		<u>59.95%</u>

COLORADO LOTTERY BUDGET STATUS

FOR THE TWO (2) MONTHS ENDED AUGUST 31, 2008

	FY09 Budget (Note 1)	Amount Expended (Note 3)	Amount Available	Percent Expended (Note 2)
Personal Services	\$9,129,437	\$1,459,753	\$7,669,684	16.0%
Amortization Equal	121,243	16,724	104,519	13.8%
Suppl Amortization Equalization	56,835	5,973	50,862	10.5%
Workmen's Compensation	63,645	10,607	53,038	16.7%
Health and Life	635,126	104,108	531,018	16.4%
Short Term Disability	9,851	1,541	8,310	15.6%
Operating	1,203,156	341,765	861,391	28.4%
DOR Postage Allocation	9,248	0	9,248	0.0%
Variable Vehicle	244,200	0	244,200	0.0%
Leased Space	715,271	118,738	596,533	16.6%
Leased Space-Grand Junction	6,902	989	5,913	14.3%
Risk Management	30,453	5,076	25,377	16.7%
Vehicle Lease Payments	146,003	22,623	123,380	15.5%
Travel	113,498	15,376	98,122	13.5%
Purch. Of Services-Computer Center	3,128	. 272	2,856	8.7%
Marketing, Communications & Sales	11,671,710	1,409,317	10,262,393	12.1%
Communications Services	2,034	339	1,695	16.7%
Payments to MNT	374,676	43,629	331,047	11.6%
Payments to Other Agencies	239,410	6,928	232,482	2.9%
Legal Services	35,364	5,239	30,125	14.8%
Indirect Costs	556,672	92,779	463,893	16.7%
Ticket Costs-Scratch	4,670,880	374,269	4,296,611	8.0%
Research	250,000	33,961	216,039	13.6%
Vendor Fees	12,467,489	1,385,333	11,082,156	11.1%
Prize Payments	392,580,940	48,177,357	344,403,583	12.3%
Retailer Compensation	48,090,160	6,143,327	41,946,833	12.8%
Multi-State Lottery Funds	177,433	13,833	163,600	7.8%
CMAC Project	2,415,000	0	2,415,000	0.0%
Powerball Prize Variance	12,708,000	1,065,795	11,642,205	8.4%
TOTAL	\$498,727,764	\$60,855,651	\$426,229,908	12.20%

FY09 Staffing (FTE)

126.0 (Appropriated)

122.300 (Projected)

Reconciliation of Expenses per "Statement of Revenues, Expenses and Changes in Retained Earnings" to Budgeted Expenditures:

Expenses Per Statement of Revenues, Expenses and Changes in Retained Earnings

Prize Expense	48,177,357
Powerball Prize Variance	172,380
Commissions and Bonuses	6,143,327
Cost of Tickets & Vendor Fees	1,635,509
Operating Expenses	3,766,563
Total Expenses per Statement of Revenues, Expenses and Changes in Retained Earnings	59,895,136
Plus: Powerball Variance classified as revenue	893,415
Telecommunications offset classified as revenue	124,093
Less: Non-appropriated expenses and other adjustments	
Depreciation	(17,638)
Accrued Annual and Sick Leave	(39,355)
Loss on Disposal of Equipment classified as revenue	0
Sub-Total	60,855,651
Plus: Capitalized Fixed Assets	. 0
	60,855,651

- Note 1 FY09 budget includes Lottery Long Bill and transfers from the Department of Revenue and anticipated supplemental funding.
- Note 2 Percent of fiscal year elapsed through August 31, 2008 is 16 2/3%.
- Note 3 Amount expended includes expenditures for both capitalized and non-capitalized equipment.

October 1, 2008

Members of the Lottery Commission and Mr. Jack Boehm, Lottery Director

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Respectfully submitted,

Barb Aggson

Controller, Colorado Lottery

Colorado Department of Revenue

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