COLORADO LOTTERY STATEMENT OF LOTTERY REVENUES, PRIZE DISBURSEMENTS AND OTHER EXPENSES

(UNAUDITED)

FOR THE ONE (1) MONTH ENDED

JULY 31, 2008

COLORADO LOTTERY FINANCIAL STATEMENTS (UNAUDITED)

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COLORADO LOTTERY DIVISION

September 24, 2008

Department of Revenue

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Jack Boehm Lottery Director

Members of the Lottery Commission and Mr. Jack Boehme, Lottery Director

Pursuant to CRS 24-35-204, the Colorado Lottery is required to furnish monthly, "a complete statement of lottery revenues, prize disbursements and other expenses" (the financial statements).

The attached financial statements have not been audited.

The financial statements presented for the one month ended July 31, 2008, have been prepared in accordance with generally accepted accounting principles, using established accounting and internal control procedures. These procedures include, but are not limited to, documentation and accounting estimates, which support the production of reliable financial statements. As with any system of accounting and internal control procedures, there are inherent limitations, and the procedures cannot be relied upon to completely eliminate the occurrence of discrepancies, error or omissions, but should reduce the risk to a relatively low tolerable level.

Respectfully submitted,

Barb Aggson

Controller, Colorado Lottery

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Colorado Department of Revenue

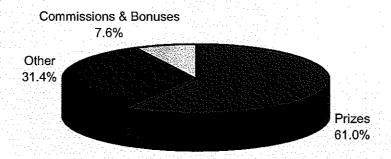
COLORADO LOTTERY STATEMENT OF LOTTERY REVENUES PRIZE DISBURSEMENTS AND OTHER EXPENSES (UNAUDITED)

TABLE OF CONTENTS

Financial Highlights	1
Supplement to Financial Highlights	2
Statements of Net Assets	3
Statements of Revenues, Expenses, and Changes in Fund Net Assets	4
Statements of Net Assets-Powerball Annuity Winners Trust Fund	5
Statements of Changes in Fund Net Assets-Powerball Annuity Winners Trust Fund	6
Schedule of Revenue and Costs for Completed and In-Progress Games	7
Schedule of Percent of Prize Expense to Gross Ticket Sales	7
Rudnet Status	Ω

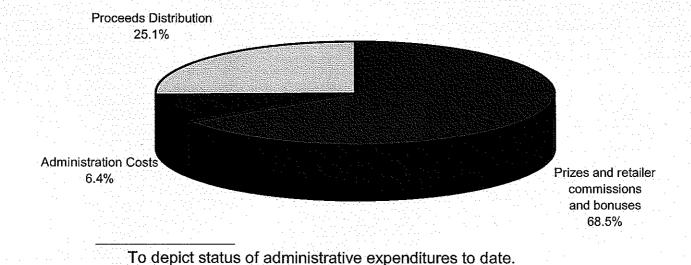
COLORADO LOTTERY SUPPLEMENT OF FINANCIAL HIGHLIGHTS FOR THE ONE MONTH ENDED JULY 31, 2008

PERCENT OF GROSS TICKET SALES



To depict compliance with the 50% prize payment statute and the commission/bonus rules.

PERCENT OF TOTAL INCOME



COLORADO LOTTERY FINANCIAL HIGHLIGHTS \$ IN MILLIONS

FOR THE ONE (1) MONTH ENDED JULY 31, 2008 AND 2007

The table included below and the graphs included on page 2 present certain summarized operating results of the Colorado Lottery for the one (1) month ended July 31, 2008 and 2007, and should be read in conjunction with the financial statements presented herein. The graphs included on page 2 are presented for the purpose of demonstrating the Colorado Lottery's compliance with certain statutes that pertain to its operations.

	For the one month ended July 31,				
	2009		2008	•	
	Total	Actual Percent	Total	Actual Percent	
INCOME					
Gross Ticket Sales Nonoperating revenue	\$39.95 0.13		\$36.02 0.19	•	
TOTAL INCOME	40.08		36.21		
LESS:					
PRIZES	\$24.38	61.0% (1)	\$22.00	61.1% (1)	
RETAILER COMMISSIONS AND BONUSES	\$3.05	7.6% (1)	\$2.74	7.6% (1)	
ADMINISTRATIVE COSTS		• •			
Ticket Costs and Vendor Fees Other Operating Expenses	0.82 1.76	· .	0.62 1.70		
TOTAL ADMINISTRATIVE COSTS (Note 3)	2.58	6.4% (2)	2.32	6.4% (2)	
	10.07		9.15		
NET CHANGE IN NET ASSETS	0.00		-0.01		
PROCEEDS DISTRIBUTION	\$10.07	25.1% (2)	\$9.16	25.3% (2)	

Note 1: Percent of gross ticket sales.

Note 2: Percent of total income.

Note 3: Total operating expenses per the statement of revenues, expenses and changes in fund net assets includes unappropriated expenses such as depreciation and accrued annual and sick leave. The actual administrative costs percentage would be slightly lower if they were removed from the calculation.

COLORADO LOTTERY STATEMENTS OF NET ASSETS JULY 31, 2008 AND 2007 (UNAUDITED)

A CONTROL	***	
ASSETS	2009	2008
Current Assets:		•
Cash and Investments	\$ 43,053,566	\$ 37,331,457
Accounts Receivable, net of the allowance for doubt-	\$ 45,055,500	Φ 31,331, 4 31
ful accounts of \$219,278 in 2009 and \$248,571 in 2008	16,413,133	20,564,244
Consignment Inventory, at Cost	101,128	89,729
•	•	
Warehouse Inventory, at Cost Prepaid Expenses	830,696	651,101
Total Current Assets	227,907	218,295
Total Current Assets	60,626,430	58,854,826
Reserve and Restricted Assets:		
	1 200 000	1,500,000
Cash and Investments-Operating Reserve Cash and Investments-Licensed Agent Recovery	1,300,000	1,300,000
	440 740	420.710
Reserve Receipts	448,748	432,710
Prepaid Prize Expense with MUSL	3,944,710	3,905,919
Total Reserve and Restricted Assets	5,693,458	5,838,629
Capital Assets:		
Capital Assets: Equipment	2 150 600	2 772 105
• •	3,159,600	3,772,195
Leasehold Improvements	11,978	14,053
Less Accumulated Depreciation and Amortization	(2,682,241)	(3,103,466)
Total Capital Assets	489,337	682,782
TOTAL ASSETS	\$ 66,809,225	\$ 65,376,237
TOTAL ASSETS	\$ 00,009,223	\$ 05,570,257
LIABILITIES		
LIADIEITIES		
Current Liabilities:		
Accounts Payable	1,511,923	1,927,588
Prize Liability	23,390,868	20,408,204
Payable to MUSL	287,443	557,315
Wages and Benefits	34,353	112,155
Accrued Annual and Sick Leave	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0
Retailer Bonus Liability	892,503	652,656
Funds Available for Distribution	37,229,485	37,871,446
Deferred Revenue	269,108	292,612
Total Current Liabilities	63,615,683	61,821,975
Total Cultelli Elabilities	03,013,063	01,021,973
Long-Term Liabilities:		
Accrued Annual and Sick Leave	860,972	838,252
Expired Warrants Liability	94,485	100,518
Total Long-Term Liabilities	955,457	938,770
Total Long-Total Endomnics	- 755 ,451	230,110
TOTAL LIABILITIES	64,571,140	62,760,745
TOTAL EMIDIENTIES	01,571,110	02,700,745
NET ASSETS		
Investment in Capital Assets	489,337	682,782
Restricted-Licensed Agent Recovery Reserve	448,748	432,710
Unrestricted-Operating Reserve	1,300,000	1,500,000
Unrestricted-Other	1,500,000	1,500,000
omeomic one		
TOTAL NET ASSETS	2,238,085	2,615,492
TO THE HEAD INDICATE OF THE PARTY OF THE PAR		2,010,772
TOTAL LIABILITIES AND NET ASSETS	\$ 66,809,225	\$ 65,376,237
Internation Internation	÷ 00,007,223	\$ 05,570,E57

COLORADO LOTTERY STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS FOR THE ONE (1) MONTH ENDED JULY 31, 2008 AND 2007 (UNAUDITED)

		2009		2008
OPERATING REVENUES				
Gross Ticket Sales		\$ 39,950,605	\$	36,017,327
DIRECT OPERATING EXPENSES				
Prize Expense		24,016,109	,	23,655,397
Powerball Prize Variance		359,292		(1,660,151)
Retailer Commissions and Bonuses		3,047,139		2,740,640
Cost of Tickets and Vendor Fees	•	822,029		617,174
GROSS PROFIT ON SALE OF TICKETS		11,706,036	. —	10,664,267
OTHER OPERATING EXPENSES		•	-	
Marketing and Communications	*	673,344		547,476
Administration Fees Paid to MUSL		5,741		25,741
Wages and Benefits	•	655,474		733,391
Professional Services		15,927		11,555
State Agencies Services		4,344		25,691
Department of Revenue Services		46,389		38,238
Travel		7,930		10,090
Equipment		737		5,489
Depreciation		8,819		14,134
Accrued Annual and Sick Leave		36,986		23,136
Space Rental		60,641		57,343
Rents for Equipment		2,882		2,888
Motorpool Leasing		41,592	*	29,249
Materials and Supplies		4,560		2,021
Telephone		8,609		7,618
On-Line Telecommunications		23,095		26,591
Data Processing Supplies and Services		1,846		3,723
Equipment Maintenance		112,246		89,037
Postage		2,681		9,348
Printing		2,506		1,869
Other		47,245		35,654
Total Other Operating Expenses		1,763,594	-	1,700,282
OPERATING INCOME		9,942,442		8,963,985
NONODED ATTNO DEVENIUES (EVDENISES)				
NONOPERATING REVENUES (EXPENSES)		10 556		14.500
Other Revenue		19,756		14,569
Investment Income		108,656		179,292
Funds Distributed for Current Year	٠	(10.074.064)		0
Funds Available for Distribution for Current Year Total Nonoperating Revenues (Expenses)		(10,074,064) (9,945,652)		(9,165,328) (8,971,467)
NET INCOME(LOSS)		\$ (3,210)	\$	(7,482)
TEL TOOMECEOSS		φ (2,210)	"	(1,704)
NET ASSETS, BEGINNING OF YEAR		2,241,295		2,622,974
Net Change in Net Assets		(3,210)		(7,482)
NET ASSETS, END OF YEAR	÷	\$ 2,238,085	\$	2,615,492

COLORADO LOTTERY POWERBALL ANNUITY WINNERS TRUST FUND STATEMENTS OF NET ASSETS JULY 31, 2008 AND 2007 (UNAUDITED)

	2009	2008
ASSETS		
Current Assets:		· · · · · · · · · · · · · · · · · · ·
Current Portion Long Term Investments-PB Annuity	371,000	. , 0
Long Term Assets:		
Long Term Investments-PB Annuity	9,469,930	. 0
TOTAL ASSETS	\$9,840,930	\$
NET ASSETS		•
		•
NET ASSETS, BEGINNING OF YEAR	9,804,295	0
Net Change in Net Assets	36,635	. 0
NET ASSETS, END OF PERIOD	\$ 9,840,930	\$

COLORADO LOTTERY POWERBALL ANNUITY WINNERS TRUST FUND STATEMENTS OF CHANGES IN NET ASSETS FOR THE ONE (1) MONTH ENDED JULY 31, 2008 AND 2007 (UNAUDITED)

	•	2009	2008	
REVENUES		_		
Interest Income		36,635	\$	
Trust Fund Additions	. <u> </u>	0		
TOTAL REVENUES		36,635		0
			*.	
EXPENSES				
Trust Fund Deductions	·	0	 	0
NET CHANGE IN NET ASSETS	\$ _	36,635	\$,	0

COLORADO LOTTERY SCHEDULE OF REVENUE AND COSTS FOR SCRATCH AND ON-LINE GAMES FOR THE ONE (1) MONTH ENDED JULY 31, 2008

	Games in Progress				FY 09	FY 08
	Scratch	Lotto	Powerball	Cash 5	Total .	Scratch and On-Line
	-					
TICKET SALES	\$27,387,473	\$3,458,812	\$7,434,876	\$1,669,444	\$39,950,605	\$36,017,327
PRIZE EXPENSE POWERBALL PRIZE VARIANCE	(18,437,784) N/A	(1,512,625) N/A	(3,207,869) (359,292)	(857,831) N/A	(24,016,109) (359,292)	(23,655,297) 1,660,151
			•			
NET REVENUE		•				
AFTER PRIZES	8,949,689	1,946,187	3,867,715	811,613	15,575,204	14,022,181
COMMISSIONS, BONUSES, TICKET COSTS & VENDOR FEES (Note 1)						
Retailer Commission	(1,912,411)	(207,308)	(444,745)	(99,611)	(2,664,075)	(2,391,479)
Retailer Bonus	(295,159)	(22,928)	(49,452)	(15,525)	(383,064)	(349,161)
Cost of Tickets Sold	(197,964)	N/A	N/A	N/A	(197,964)	(150,757)
Telecomm Reimbursements	42,380	5,352	11,505	2,583	61,820	59,719
On-Line Vendor Fees	(470,659)	(59,359)	(127,345)	(28,522)	(685,885)	(526,136)
TOTAL	(2,833,813)	(284,243)	(610,037)	(141,075)	(3,869,168)	(3,357,814)
TOTAL	(2,633,613)	(204,243)	(610,037)	(141,075)	(3,009,100)	(3,337,614)
	-			**		
GROSS PROFIT ON SALE OF TICKETS	\$6.115.876	\$1.661.944	\$3,257,678	\$670.538	\$11.706.036	\$10.664.367
						
AVEDAGE DAILY	•		•			
AVERAGE DAILY TICKET SALES	<u>\$883,467</u>	<u>\$111.575</u>	\$239,835	<u>\$53,853</u>	\$1,288,729	<u>\$1,161,849</u>

Note 1: Administrative costs of Lottery operations, including wages, advertising and other expenses are not shown.

COLORADO LOTTERY SCHEDULE OF PERCENT OF PRIZE EXPENSE TO GROSS TICKET SALES FOR THE ONE (1) MONTH ENDED JULY 31, 2008

	· · · · · · · · · · · · · · · · · · ·	Games in Progres	ss .			
	Scratch	Lotto	Powerball	Cash 5	Powerball Prize Variance	FY 09 Total
Prize Expense	\$18,437,784	\$1,512,625	\$3,207,869	\$857,831	\$359,292	\$24,375,401
(/)Ticket Sales	27,387,473	3,458,812	7,434,876	1,669,444	N/A	39,950,605
Prize %	67.32%	43.73%	43.15%	<u>51.38%</u>	•	61.01%

COLORADO LOTTERY BUDGET STATUS

FOR THE ONE (1) MONTH ENDED JULY 31, 2008

	FY09 Budget (Note 1)	Amount Expended (Note 3)	Amount Available	Percent Expended (Note 2)
Personal Services	\$9,129,437	\$601,402	\$8,528,035	6.6%
Amortization Equal	121,243	8,533	112,710	7.0%
Suppl Amortization Equalization	56,835	3,048	53,787	5.4%
Workmen's Compensation	63,645	5,304	58,341	8.3%
Health and Life	635,126	52,535	582,591	8.3%
Short Term Disability	9,851	0	9,851	0.0%
Operating	1,203,156	212,617	990,539	17.7%
DOR Postage Allocation	9,248	0	9,248	0.0%
Variable Vehicle	244,200	0	244,200	0.0%
Leased Space	715,271	60,065	655,206	8.4%
Leased Space-Grand Junction	6,902	575	6,327	8.3%
Risk Management	30,453	2,538	27,915	8.3%
Vehicle Lease Payments	146,003	11,336	134,667	7.8%
Travel	113,498	7,929	105,569	7.0%
Purch. Of Services-Computer Center	3,128	272	2,856	8.7%
Marketing, Communications & Sales	11,671,710	639,384	11,032,326	5.5%
Communications Services	2,034	0	2,034	0.0%
Payments to MNT	374,676	21,814	352,862	5.8%
Payments to Other Agencies	239,410	3,472	235,938	1.5%
Legal Services	35,364	872	34,492	2.5%
Indirect Costs	556,672	46,389	510,283	8.3%
Ticket Costs-Scratch	4,670,880	197,965	4,472,915	4.2%
Research	250,000	33,961	216,039	13.6%
Vendor Fees	12,467,489	685,886	11,781,603	5.5%
Prize Payments	392,580,940	24,016,109	368,564,831	6.1%
Retailer Compensation	48,090,160	3,047,139	45,043,021	6.3%
Multi-State Lottery Funds	177,433	5,741	171,692	3.2%
CMAC Project	2,300,000	0	2,300,000	0.0%
Powerball Prize Variance	12,708,000	539,187	12,168,813	4.2%
TOTAL	\$498,612,764	\$30,204,073	\$456,239,878	6.06%

FY09 Staffing (FTE)

126.0 (Appropriated)

122.300 (Projected)

Reconciliation of Expenses per "Statement of Revenues, Expenses and Changes in Retained Earnings" to Budgeted Expenditures:

Expenses Per Statement of Revenues, Expenses and Changes in Retained Earnings

Prize Expense	24,016,109
Powerball Prize Variance	359,292
Commissions and Bonuses	3,047,139
Cost of Tickets & Vendor Fees	822,029
Operating Expenses	1,763,594
Total Expenses per Statement of Revenues, Expenses and Changes in Retained Earnings	30,008,163
Plus: Powerball Variance classified as revenue	179,895
Telecommunications offset classified as revenue	61,820
Less: Non-appropriated expenses and other adjustments	
Depreciation	(8,819)
Accrued Annual and Sick Leave	(36,986)
Loss on Disposal of Equipment classified as revenue	0
Sub-Total Sub-Total	30,204,073
Plus: Capitalized Fixed Assets	
	30,204,073

- Note 1 FY09 budget includes Lottery Long Bill and transfers from the Department of Revenue and anticipated supplemental funding
- Note 2 Percent of fiscal year elapsed through July 31, 2008 is 8 1/3%.
- Note 3 Amount expended includes expenditures for both capitalized and non-capitalized equipment.