COLORADO LOTTERY STATEMENT OF LOTTERY REVENUES, PRIZE DISBURSEMENTS AND OTHER EXPENSES

(UNAUDITED)

FOR THE THIRD QUARTER ENDED

MARCH 31, 2009

COLORADO LOTTERY FINANCIAL STATEMENTS (UNAUDITED)

DISTRIBUTION

Honorable Bill Ritter, Jr.

Governor

Ms. Cary Kennedy

State Treasurer

Rep. Terrance Carroll

Speaker of the House of Representatives

Sen. Peter Groff

President of the Senate

Sen. Josh Penry

Senate Minority Leader

Rep. Mike May

House Minority Leader

Mr. Dick Reeve

Chairman, Lottery Commissioner

Ms. Betty Martinez

Vice-Chairman, Lottery Commissioner

Executive Director, Department of Revenue

Ms. Robin Wise

Lottery Commissioner

Ms. Tracie L. Keesee

Lottery Commissioner

Mr. Dana Franzen, CPA

Lottery Commissioner

Ms. Roxy Huber

.

Mr. Jack Boehm

Director, Colorado Lottery

Mr. Tom Kitts

Deputy Director, Colorado Lottery

Mr. David McDermott

State Controller

Ms. Sally Symanski

State Auditor

Colorado State Publications Depository & Distribution Center

Joint Legislative Library

STATE OF COLORADO

COLORADO LOTTERY DIVISION

Department of Revenue

Headquarters 212 W. 3rd Street, Suite 210 Pueblo, CO 81003 (719) 546-2400 (719) 546-5208 Fax



Bill Ritter, Jr. Governor Roxy Huber Executive Director Jack Boehm Lottery Director

April 17, 2009

State Treasurer and Members of the Colorado Lottery Commission:

Pursuant to CRS 24-35-204, the Colorado Lottery is required to furnish monthly, "a complete statement of lottery revenues, prize disbursements and other expenses."

The financial performance for the third quarter ended March 31, 2009 depicts total revenues of \$372.6 million, gross ticket sales of \$371.3 million, net income before proceeds distributions of \$92.7 million, and a net increase in net assets of \$1.2 million. Accordingly, a total of \$91.5 million in distributions will have been made by June 1, 2009 in the following manner; \$45.8 million to the Great Outdoors Colorado Fund, \$9.1 million to the Division of Parks and Outdoor Recreation, \$36.6 million to the Conservation Trust Fund, for distribution to cities and other local government agencies.

The attached financial statements for the third quarter ended March 31, 2009 have not been audited. They have been prepared in accordance with generally accepted accounting principles, using established accounting and internal control procedures. These procedures include, but are not limited to, documentation and accounting estimates, which support the production of reliable financial statements. As with any system of accounting and internal control procedures, there are inherent limitations, and the procedures cannot be relied upon to completely eliminate the occurrence of discrepancies, error or omissions, but should reduce that risk to a relatively low tolerable level.

Respectfully submitted,

Barb Aggson
Controller

Colorado Lottery

COLORADO LOTTERY FINANCIAL STATEMENTS (UNAUDITED)

TABLE OF CONTENTS

Financial Highlights	1
Supplement to Financial Highlights	2
Statements of Net Assets	3
Statements of Revenues, Expenses, and Changes in Fund Net Assets	4
Statements of Cash Flows	5
Statements of Net Assets-Powerball Annuity Winners Trust Fund	6
Statements of Changes in Fund Net Assets-Powerball Annuity Winners Trust Fund	7
Schedule of Revenue and Costs for Scratch and On-Line Games	8
Schedule of Percent of Prize Expense to Gross Ticket Sales	8
Budget Status	9

COLORADO LOTTERY FINANCIAL HIGHLIGHTS \$ IN MILLIONS

FOR THE THIRD QUARTERS ENDED MARCH 31, 2009 AND 2008

The table included below and the graphs included on page 2 present certain summarized operating results of the Colorado Lottery for the third quarters ended March 31, 2009, and 2008 and should be read in conjunction with the financial statements presented herein. The graphs included on page 2 are presented for the purpose of demonstrating the Colorado Lottery's compliance with certain statutes that pertain to its operations.

	For the third quarters ended March 31,				
	2009	9	2008		
	Total	Actual Percent	Total	Actual Percent	
INCOME					
Gross Ticket Sales Nonoperating revenue	\$371.29 1.30		\$383.25 1.74		
TOTAL INCOME	372.59		384.99		
LESS:					
PRIZES	\$226.67	61.0% (1)	\$236.60	61.7% (1)	
RETAILER COMMISSIONS AND BONUSES	\$27.68	7.5% (1)	\$29.02	7.6% (1)	
ADMINISTRATIVE COSTS				•	
Ticket Costs and Vendor Fees Other Operating Expenses	7.77 17.79		7.45 17.10		
TOTAL ADMINISTRATIVE COSTS (Note 3)	25.56	6.9% (2)	24.55	6.4% (2)	
	92.68		94.82		
NET CHANGE IN NET ASSETS	1.16		-0.33		
PROCEEDS DISTRIBUTION	\$91.52	24.6% (2)	\$95.15	24.7% (2)	

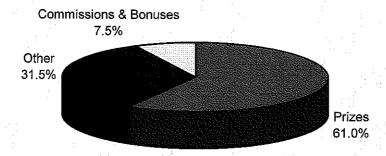
Note 1: Percent of gross ticket sales.

Note 2: Percent of total income.

Note 3: Total operating expenses per the statement of revenues, expenses and changes in fund net assets includes unappropriated expenses such as depreciation and accrued annual and sick leave. The actual administrative costs percentage would be slightly lower if they were removed from the calculation.

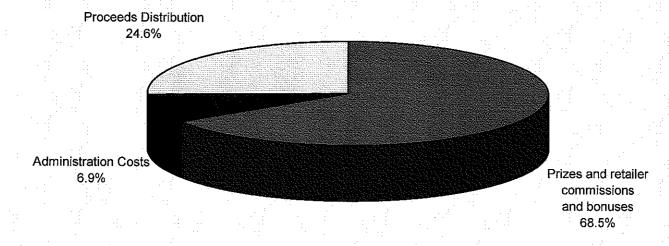
COLORADO LOTTERY SUPPLEMENT OF FINANCIAL HIGHLIGHTS FOR THE THIRD QUARTER ENDED MARCH 31, 2009

PERCENT OF GROSS TICKET SALES



To depict compliance with the 50% prize payment statute and the commission/bonus rules.

PERCENT OF TOTAL INCOME



To depict status of administrative expenditures to date.

COLORADO LOTTERY STATEMENTS OF NET ASSETS MARCH 31, 2009 AND 2008 (UNAUDITED)

ASSETS	2009	2008
Current Assets: Cash and Investments Accounts Receivable, net of the allowance for doubt- ful accounts of \$182,804 in 2009 and \$200,537 in 2008 Consignment Inventory, at Cost Warehouse Inventory, at Cost Prepaid Expenses Total Current Assets	\$ 34,265,454 21,804,084 107,166 1,095,793 257,767 57,530,264	\$ 35,037,869 19,924,460 105,538 726,424 110,231 55,904,522
Reserve and Restricted Assets: Cash and Investments-Operating Reserve Cash and Investments-Licensed Agent Recovery Reserve Receipts Prepaid Prize Expense with MUSL Total Reserve and Restricted Assets	1,100,000 380,423 3,944,710 5,425,133	1,300,000 458,236 4,170,000 5,928,236
Capital Assets: Equipment Leasehold Improvements Less Accumulated Depreciation and Amortization Total Capital Assets TOTAL ASSETS	4,660,618 0 (2,738,041) 1,922,577 \$ 64,877,974	3,159,600 11,978 (2,639,546) 532,032 \$ 62,364,790
LIABILITIES	•	
Current Liabilities: Accounts Payable Prize Liability Payable to MUSL Wages and Benefits Accrued Annual and Sick Leave Retailer Bonus Liability Funds Available for Distribution Deferred Revenue Total Current Liabilities	3,553,024 26,144,527 0 15,600 0 802,370 29,588,338 322,134 60,425,993	2,383,843 21,807,951 0 146,472 0 787,196 33,693,127 293,845 59,112,434
Long-Term Liabilities: Accrued Annual and Sick Leave Expired Warrants Liability Total Long-Term Liabilities TOTAL LIABILITIES	954,668 94,314 1,048,982 61,474,975	861,508 100,580 962,088 60,074,522
NET ASSETS		
Investment in Capital Assets Restricted-Licensed Agent Recovery Reserve Unrestricted-Operating Reserve Unrestricted-Other	1,922,577 380,423 1,100,000 0	532,032 458,236 1,300,000 0
TOTAL NET ASSETS	3,403,000	2,290,268
TOTAL LIABILITIES AND NET ASSETS	\$ 64,877,975	\$ 62,364,790

COLORADO LOTTERY

STATEMENTS OF REVENUES, EXPENSES AND

CHANGES IN FUND NET ASSETS FOR THE THIRD QUARTERS ENDED MARCH 31, 2009 AND 2008 (UNAUDITED)

	2009	2008
OPERATING REVENUES		
Gross Ticket Sales	\$ 371,285,507	\$ 383,246,895
DIRECT OPERATING EXPENSES		
Prize Expense	226,851,643	235,571,398
Powerball Prize Variance	(180,794)	1,034,635
Retailer Commissions and Bonuses	27,675,535	29,018,652
Cost of Tickets and Vendor Fees	7,770,056	7,450,232
GROSS PROFIT ON SALE OF TICKETS	109,169,067	110,171,978
OTHER OPERATING EXPENSES		
Marketing and Communications	8,406,052	6,440,558
Administration Fees Paid to MUSL	82,246	71,669
Wages and Benefits	6,483,161	6,595,270
Professional Services	209,105	284,647
State Agencies Services	91,374	85,211
Department of Revenue Services	417,504	344,161
Travel	85,747	69,346
Equipment	20,944	1,223,803
Depreciation	91,476	115,521
Accrued Annual and Sick Leave	130,053	44,902
Space Rental	511,543	519,383
Rents for Equipment	20,793	21,248
Motorpool Leasing	312,547	258,979
Materials and Supplies	51,858	
Telephone	· · · · · · · · · · · · · · · · · · ·	67,658
On-Line Telecommunications	78,628	81,003
	248,174	358,978
Data Processing Supplies and Services	15,870	13,525
Equipment Maintenance	201,389	212,073
Postage	43,317	51,314
Printing	6,251	12,332
Other	286,373	298,177
Total Other Operating Expenses	17,794,405	17,169,758
OPERATING INCOME	91,374,662	93,002,220
NONOPERATING REVENUES (EXPENSES)		
Other Revenue	143,465	243,619
Investment Income	1,157,201	1,566,166
Funds Distributed for Current Year	(61,925,285)	(61,451,584)
Funds Available for Distribution for Current Year	(29,588,338)	(33,693,127)
Total Nonoperating Revenues (Expenses)	(90,212,957)	(93,334,926)
NET INCOME(LOSS)	\$ 1,161,705	\$ (332,706)
NET ASSETS, BEGINNING OF YEAR	2,241,295	2,622,974
Net Change in Net Assets	1,161,705	(332,706)
NET ASSETS, END OF PERIOD	\$ 3,403,000	\$ 2,290,268

COLORADO LOTTERY

STATEMENTS OF CASH FLOWS

FOR THE THIRD QUARTERS ENDED MARCH 31, 2009 & 2008 (UNAUDITED)

(01.1.021.22)		2009	 2008
Cash flows from operating activities:			
Cash received from retailers	\$	367,445,104	\$ 381,359,369
Cash paid in prizes		(222,222,421)	(238,730,578)
Cash payments to suppliers		(16,923,663)	(16,812,785)
Cash paid in retailer commissions		(24,716,708)	(25,490,594)
Cash payments to employees for services		(7,443,937)	(7,119,358)
Cash paid in retailer bonus		(2,845,710)	(3,232,329)
Cash received (used) - other		(275,629)	 66,117
Net cash provided by operating activities		93,017,036	 90,039,842
Cash flows from non-capital financing activities:			
Distribution of net proceeds		(89,080,706)	 (90,157,702)
Net cash used by noncapital financing activities		(89,080,706)	(90,157,702)
•	<u></u>	((* *,= * *, * *=)
Cash flows from capital and related financing activities:			
Acquisition of capital assets		(1,518,881)	 (16,530)
Cash flows from investing activities:			
Interest received		1,157,201	 1,566,166
		1,157,201	 1,566,166
Net increase (decrease) in cash and investments		3,574,650	1,431,776
Cash and investments, Beginning of Year (including \$1,743,139,		, ·	, ,
and \$1,926,058, respectively, in restricted accounts)		32,171,227	 35,364,329
Cash and investments, End of Period, (including \$1,480,423,			
and \$1,758,236, respectively, in restricted accounts)	\$	35,745,877	\$ 36,796,105
Reconciliation of operating income to net cash provided by operating	activiti	PS:	
processing of the state of the case of the		CB.	
Operating income	\$	91,374,662	\$ 93,002,220
Adjustments to reconcile operating income to net cash			
Depreciation		91,476	115,521
Loss on disposition of equipment		2,983	65,893
Other revenue		143,465	243,619
Change in:			
Accounts Receivable		(2,992,008)	(1,644,177)
Ticket Inventory		(306,094)	(107,768)
Change in Prepaid Prize Expense with MUSL		0	(273,532)
Other Assets		(175,636)	(35,766)
Liabilities		4,878,188	 (1,326,168)
Net cash provided by operating activities	<u>\$</u>	93,017,036	\$ 90,039,842

The accompanying notes are an intregal part of these financial statements.

COLORADO LOTTERY POWERBALL ANNUITY WINNERS TRUST FUND STATEMENTS OF NET ASSETS MARCH 31, 2009 AND 2008

(UNAUDITED)

ASSETS	_	2009		2008
Current Assets: Current Portion Long Term Investments-PB Annuity		386,000		371,000
Long Term Assets: Long Term Investments-PB Annuity	_	10,374,143	,	9,221,758
TOTAL ASSETS	\$ =	10,760,143	\$	9,592,758
NET ASSETS				
NET ASSETS, BEGINNING OF YEAR		9,804,295		0
Net Change in Net Assets		955,848		9,592,758
NET ASSETS, END OF PERIOD	\$ _	10,760,143	\$	9,592,758

COLORADO LOTTERY POWERBALL ANNUITY WINNERS TRUST FUND STATEMENTS OF CHANGES IN NET ASSETS FOR THE THIRD QUARTER ENDED MARCH 31, 2009 AND 2008

(UNAUDITED)

REVENUES	 2009	_	2008
Interest Income Trust Fund Additions	\$ 1,326,848	\$ 	203,121 9,389,637
TOTAL REVENUES	 1,326,848	_	9,592,758
EXPENSES			
Trust Fund Deductions	 371,000	pp	0
NET CHANGE IN NET ASSETS	\$ 955,848	\$	9,592,758

COLORADO LOTTERY SCHEDULE OF REVENUE AND COSTS FOR SCRATCH AND ON-LINE GAMES FOR THE THIRD QUARTER ENDED MARCH 31, 2009

		Games in Prog	ress		FY 09	FY 08
	Scratch	Lotto	Powerball	Cash 5	Total	Scratch and On-Line
			:		•	
TICKET SALES	\$246,959,323	\$33,782,117	\$74,992,594	\$15,551,473	\$371,285,507	\$383,246,895
PRIZE EXPENSE POWERBALL PRIZE VARIANCE	(166,416,877) N/A	(17,072,590) N/A	(35,180,815) 180,794	(8,181,361) N/A	(226,851,643) 180,794	(235,571,398) (1,034,635)
				. :		
NET REVENUE				•		
AFTER PRIZES	80,542,446	16,709,527	39,992,573	7,370,112	144,614,658	146,640,862
COMMISSIONS, BONUSES, TICKET COSTS						
& VENDOR FEES (Note 1)						. f
Retailer Commission	(17,255,887)	(2,027,795)	(4,500,064)	(932,962)	(24,716,708)	(25,490,594)
Retailer Bonus Cost of Tickets Sold	(2,102,807)	(222,343)	(488,205)	(145,472)	(2,958,827)	(3,528,058)
Telecomm Reimbursements	(1,923,854) 366,094	N/A 50,079	N/A 111,169	N/A 23.054	(1,923,854) 550,396	(1,981,877) 535,859
On-Line Vendor Fees	(4,255,308)	(581,863)	(1,291,633)	(267,794)	(6,396,598)	(6,004,214)
	:		(1,201,000)	(201,104)	(0,000,000)	(0,004,214)
TOTAL	(25,171,762)	(2,781,922)	(6,168,733)	(1,323,174)	(35,445,591)	(36,468,884)
			:			
GROSS PROFIT ON SALE				:		1.
OF TICKETS	<u>\$55,370,684</u>	<u>\$13,927,605</u>	\$33,823 <u>.840</u>	\$6,046,938	\$109,169,067	\$110,171,97 <u>8</u>
AVERAGE DAILY						
TICKET SALES	\$901,311	\$123,292	<u>\$273,696</u>	\$56,757	\$1,355,057	<u>\$1,393,625</u>

Note 1: Administrative costs of Lottery operations, including wages, advertising and other expenses are not shown.

COLORADO LOTTERY SCHEDULE OF PERCENT OF PRIZE EXPENSE TO GROSS TICKET SALES FOR THE THIRD QUARTER ENDED MARCH 31, 2009

		<u> </u>	Games in Progre	ess	<u> </u>		
		Scratch	Lotto	Powerball	Cash 5	Powerball Prize Variance	FY 09 Total
		‡ 		• •		• • •	
Prize Ex (/)Ticket	•	\$166,416,877 246,959,323	\$17,072,590 33,782,117	\$35,180,815 74,992,594	\$8,181,361 15,551,473	-\$180,794 N/A	\$226,670,849 371,285,507
Prize %		<u>67.39%</u>	50.54%	<u>46.91%</u>	<u>52.61%</u>		61.05%

COLORADO LOTTERY BUDGET STATUS

FOR THE THIRD QUARTER ENDED MARCH 31, 2009

	FY09 Budget (Note 1)	Amount Expended (Note 3)	Amount Available	Percent Expended (Note 2)
Personal Services	\$8,909,115	\$6,174,298	\$2,734,817	69.3%
Amortization Equal	121,243	79,478	41,765	65.6%
Suppl Amortization Equalization	56,835	34,479	22,356	60.7%
Workmen's Compensation	63,645	42,430	21,215	66.7%
Health and Life	635,126	473,095	162,031	74.5%
Short Term Disability	9,851	6,863	2,988	69.7%
Operating	1,203,156	791,385	411,771	65.8%
DOR Postage Allocation	3,898	0	3,898	0.0%
Variable Vehicle	124,200	124,200	. 0	100.0%
Leased Space	711,981	507,097	204,884	71.2%
Leased Space-Grand Junction	6,902	4,447	2,455	64.4%
Risk Management	30,453	20,302	10,151	66.7%
Vehicle Lease Payments	146,003	101,433	44,570	69.5%
Travel	113,498	85,747	27,751	75.5%
Purch. Of Services-Computer Center	3,128	2,448	,680	78.3%
Marketing, Communications & Sales	11,671,710	8,257,616	3,414,094	70.7%
Communications Services	2,034	1,525	509	75.0%
Payments to MNT	374,676	196,330	178,346	52.4%
Payments to Other Agencies	239,410	74,786	164,624	31.2%
Legal Services	35,364	- 16,588	18,776	46.9%
Indirect Costs	556,672	417,504	139,168	75.0%
Ticket Costs-Scratch	4,670,880	1,927,608	2,743,272	41.3%
Research	250,000	148,435	101,565	59.4%
Vendor Fees	12,467,489	6,447,098	6,020,391	51.7%
Prize Payments	392,580,940	226,851,643	165,729,297	57.8%
Retailer Compensation	48,090,160	27,675,535	20,414,625	57.5%
Multi-State Lottery Funds	177,433	84,998	92,435	47.9%
Back Office System	2,415,000	1,389,035	1,025,965	57.5%
Powerball Prize Variance	12,708,000	5,469,132	7,238,868	43.0%
TOTAL	\$498,378,802	\$287,405,535	\$203,734,399	57.67%

FY09 Staffing (FTE)

126.0 (Appropriated)

116.800 (Projected)

Reconciliation of Expenses per "Statement of Revenues, Expenses and Changes in Retained Earnings" to Budgeted Expenditures:

Expenses Per Statement of Revenues, Expenses and Changes in Retained Earnings

Prize Expense	226,851,643
Powerball Prize Variance	(180,794)
Commissions and Bonuses	27,675,535
Cost of Tickets & Vendor Fees	7,770,056
Operating Expenses	17,794,405
Total Expenses per Statement of Revenues, Expenses and Changes in Retained Earnings	279,910,845
Plus: Powerball Variance classified as revenue	5,649,926
Telecommunications offset classified as revenue	550,396
Less: Non-appropriated expenses and other adjustments	
Depreciation	(91,476)
Accrued Annual and Sick Leave	(130,053)
Loss on Disposal of Equipment classified as revenue	(2,984)
Sub-Total Sub-Total	285,886,654
Plus: Capitalized Fixed Assets	1,518,881
	287,405,535

- Note 1 FY09 budget includes Lottery Long Bill and transfers from the Department of Revenue and anticipated supplemental funding.
- Note 2 Percent of fiscal year elapsed through March 31, 2009 is 75%.
- Note 3 Amount expended includes expenditures for both capitalized and non-capitalized equipment.