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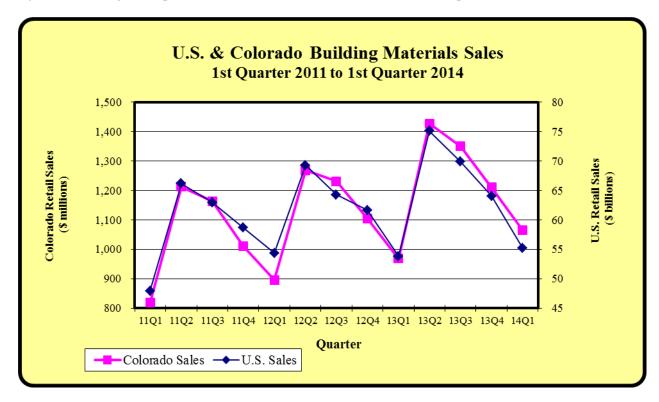
Colorado Building Material Sales Selected Counties

First Quarter of 2014

This issue presents data on Colorado building material sales for first quarter 2014. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in this report are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the first quarter of 2014 compared to the first quarter of 2013.

The graph below shows national versus Colorado retail sales. Nationally, sales of building materials increased 2.5 percent to \$55.2 billion in the first quarter 2014 compared to \$53.8 billion in the first quarter 2013. Colorado's retail sales of building materials were \$1,064.3 million in first quarter 2014, a 9.9 percent increase over the same quarter in the previous year.

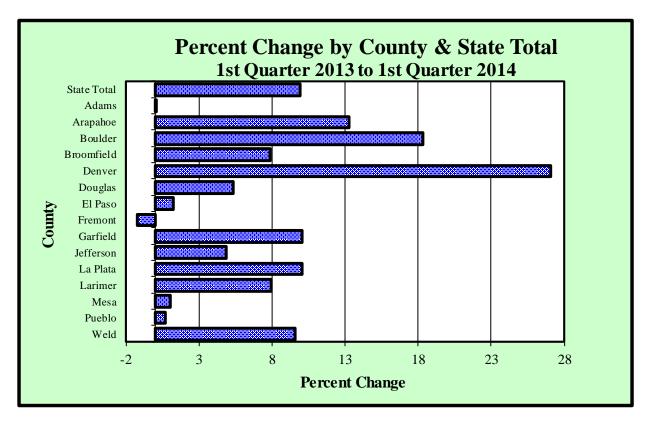
Overall the annual change in Colorado building material sales in the selected counties was positive. The two counties with the largest increases in building materials sales are Denver County (+27.1 percent) and Boulder County (+18.3 percent). Boulder County which suffered major flood damage in September 2013 continued to show an increase this quarter.



Sources: Census Bureau: Monthly Retail Trade Report; Colorado Department of Revenue: State Sales Tax Returns

	Retail Sales 2013Q1	Retail Sales 2014Q1	Percent
County	\$000s	\$000s	Change
Adams	98,675	98,738	0.1%
Arapahoe	104,996	118,949	13.3%
Boulder	45,224	53,517	18.3%
Broomfield	7,439	8,024	7.9%
Denver	167,114	212,410	27.1%
Douglas	52,293	55,084	5.3%
El Paso	109,742	111,112	1.2%
Fremont	7,832	7,735	-1.2%
Garfield	13,212	14,537	10.0%
Jefferson	89,806	94,202	4.9%
La Plata	13,750	15,129	10.0%
Larimer	72,281	78,024	7.9%
Mesa	28,576	28,868	1.0%
Pueblo	23,240	23,395	0.7%
Weld	47,585	52,133	9.6%
Selected Counties Total	881,764	971,858	10.2%
State Total	968,146	1,064,259	9.9%

Sources: Colorado Department of Revenue: State Sales Tax Returns



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