

Office of Research and Analysis Colorado Department of Revenue (303) 866-5777 dor ora@state.co.us

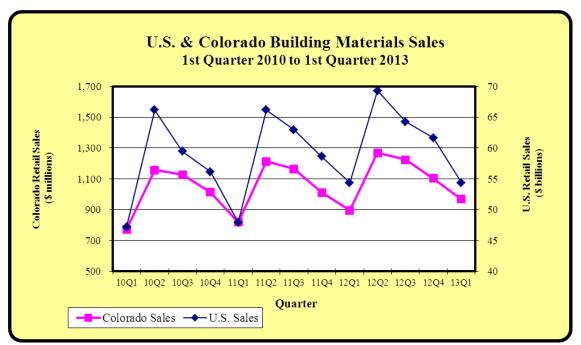
Colorado Building Material Sales Selected Counties

First Quarter of 2013

This issue presents data on Colorado building material sales for first quarter 2013. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in this report are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the first quarter of 2013 compared to the first quarter of 2012.

The graph below shows national versus Colorado retail sales. Nationally, sales of building materials did not increase and stayed nearly level in first quarter 2013 in comparison to first quarter 2012. Colorado's retail sales of building materials were \$967.78 million in first quarter 2013, an 8.1 percent increase over the same quarter in the previous year.

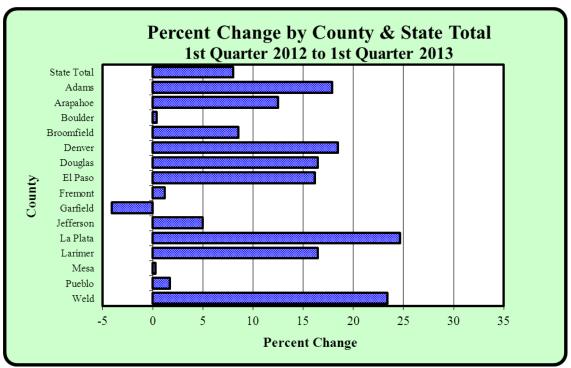
Overall the annual change in Colorado building material sales in the selected counties was positive; only Garfield County showed a 4.1 percent decrease in sales. Weld County with an increase of 23.4% and La Plata County with an increase of 24.7% over the same quarter in the previous year are the counties with the largest increase to sales of building materials.



Sources: Census Bureau: Monthly Retail Trade Report; Colorado Department of Revenue: State Sales Tax Returns

	Retail Sales 2012Q1	Retail Sales 2013Q1	Percent
County	\$000s	\$000s	Change
Adams	\$82,851	\$97,671	17.9%
Arapahoe	94,789	106,623	12.5%
Boulder	45,042	45,224	0.4%
Broomfield	6,873	7,459	8.5%
Denver	141,011	167,051	18.5%
Douglas	44,956	52,360	16.5%
El Paso	94,472	109,742	16.2%
Fremont	7,598	7,687	1.2%
Garfield	13,632	13,077	-4.1%
Jefferson	85,479	89,737	5.0%
La Plata	11,009	13,724	24.7%
Larimer	62,077	72,276	16.4%
Mesa	28,617	28,691	0.3%
Pueblo	22,854	23,240	1.7%
Weld	38,300	47,256	23.4%
Selected Counties Total	\$779,562	\$881,819	13.1%
State Total	\$895,658	\$967,777	8.1%

Sources: Colorado Department of Revenue: State Sales Tax Returns



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This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.colorado.gov/revenue under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to dor_ora@state.co.us.