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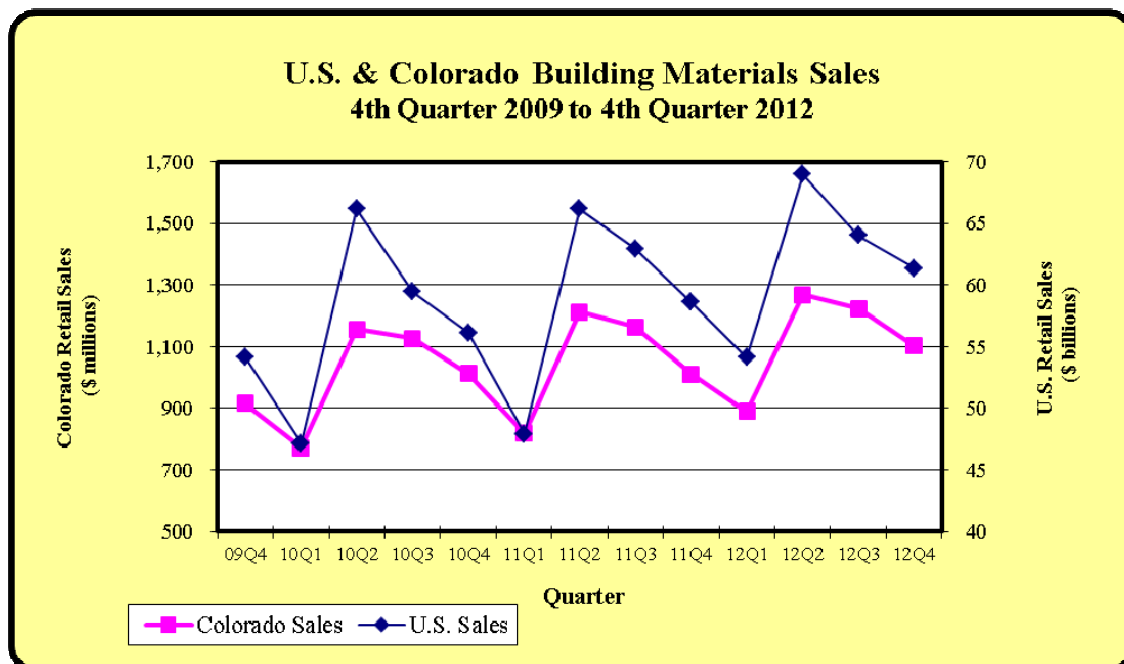
Colorado Building Material Sales Selected Counties

Fourth Quarter of 2012

This issue presents data on Colorado building material sales for fourth quarter 2012. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in this report are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the fourth quarter of 2012 compared to the fourth quarter of 2011.

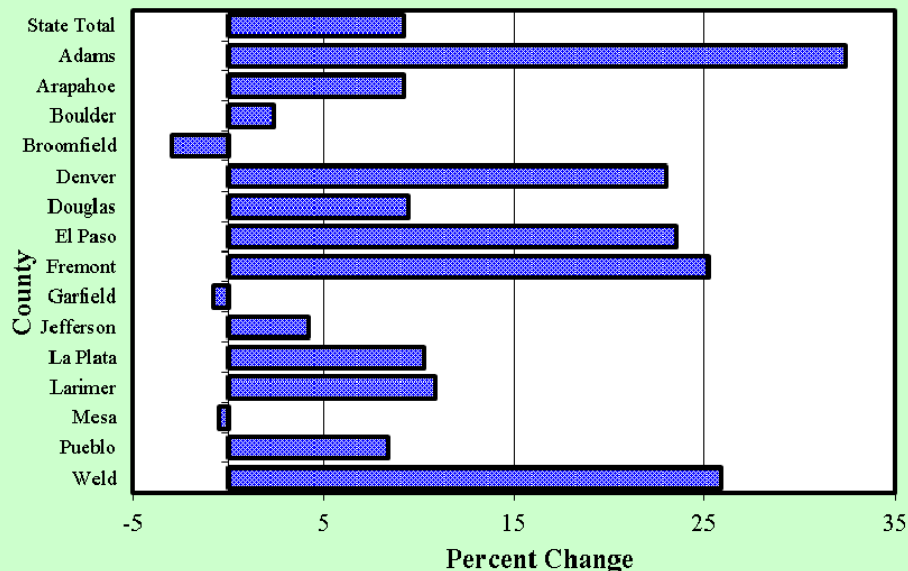
The graph below shows national versus Colorado retail sales. Nationally, sales of building materials increased 4.7 percent to \$61.4 billion in fourth quarter 2012 in comparison to fourth quarter 2011. Colorado's retail sales of building materials were \$1.1 billion in fourth quarter 2012, a 9.2 percent increase over the same quarter in the previous year.

Overall the annual change in Colorado building material sales in the selected counties was positive; however in a few counties sales were negative. The decreases in sales were in Broomfield County with a 2.9 percent decrease in sales, Garfield County which had a 0.8 percent decrease, and Mesa County which saw a 0.5 percent decrease. Adams County showed the greatest increase in sales with a 32.4 percent increase in sales over the year. Also contributing to the increase in sales was Weld County with an increase in sales of 25.9 percent, Fremont County with an increase in sales of 25.2 percent, and El Paso County with a 23.5 percent increase in sales.



County	Retail Sales 2011Q4 \$000s	Retail Sales 2012Q4 \$000s	Percent Change
Adams	\$87,732	\$116,144	32.4%
Arapahoe	102,745	112,170	9.2%
Boulder	51,672	52,902	2.4%
Broomfield	8,544	8,292	-2.9%
Denver	151,788	186,684	23.0%
Douglas	57,970	63,446	9.4%
El Paso	100,317	123,915	23.5%
Fremont	5,074	6,353	25.2%
Garfield	15,727	15,602	-0.8%
Jefferson	94,734	98,782	4.3%
La Plata	15,529	17,130	10.3%
Larimer	71,126	78,874	10.9%
Mesa	30,311	30,167	-0.5%
Pueblo	21,962	23,810	8.4%
Weld	37,918	47,723	25.9%
Selected Counties Total	853,149	981,996	15.1%
State Total	\$1,010,086	\$1,102,930	9.2%

Percent Change by County & State Total 4th Quarter 2011 to 4th Quarter 2012



This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to dor_ora@state.co.us.