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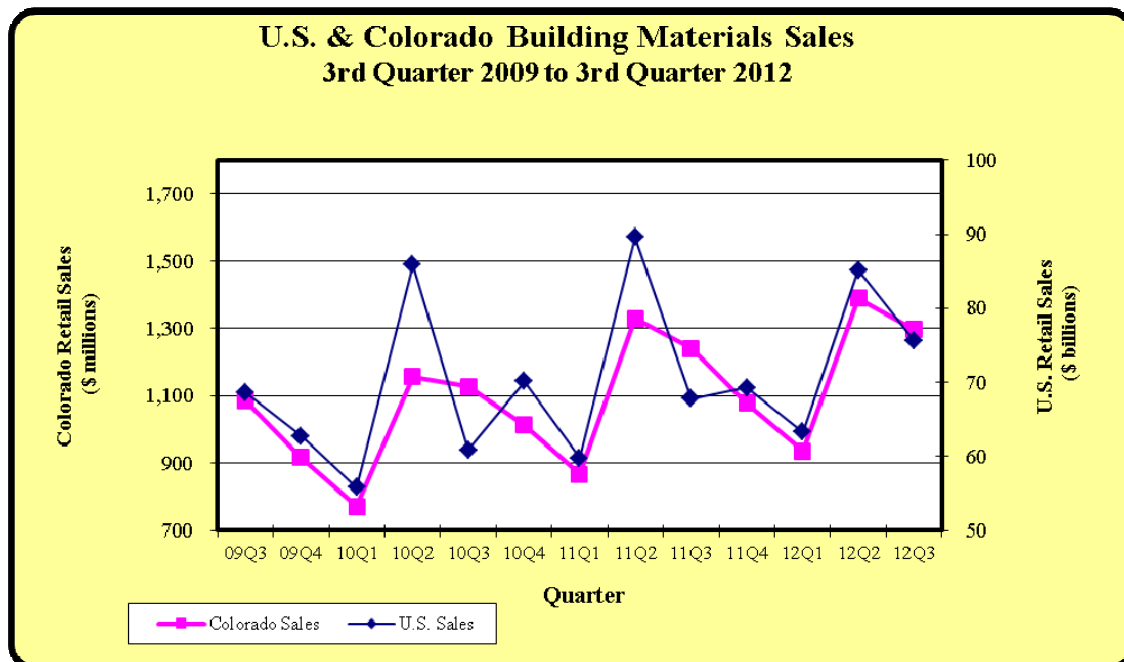
Colorado Building Material Sales Selected Counties

Third Quarter of 2012

This issue presents data on Colorado building material sales for third quarter 2012. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in the chart on the next page are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the third quarter of 2012 compared to the third quarter of 2011.

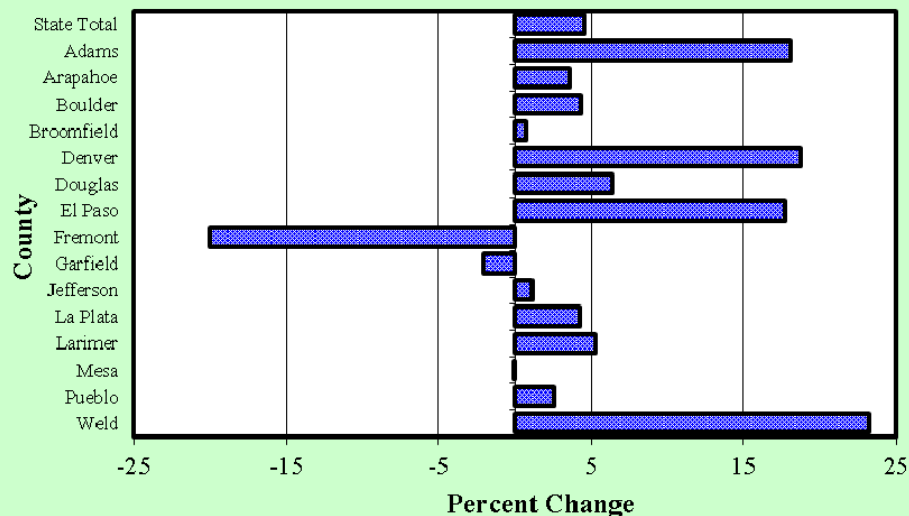
The graph below shows national versus Colorado retail sales. Nationally, sales of building materials increased 11.4 percent to \$75.6 billion in third quarter 2012 in comparison to third quarter 2011. Colorado's retail sales of building materials were \$1.3 billion in third quarter 2012, a 4.5 percent increase over the same quarter in the previous year.

Overall the annual change in Colorado building material sales in the selected counties was positive; however in a few counties sales was negative. The decreases in sales were in Fremont County, 20.0 percent decrease in sales, Garfield County which had a 2.0 percent decrease in sales and 0.1% in Mesa County. Weld County showed the greatest increase in sales with a 23.3 percent increase in sales over the year. Also contributing to the increase in sales was Denver County with an increase in sales of 18.7 percent, Adams County with a increase in sales of 18.1 percent and El Paso County with an 17.7 percent increase in sales.



County	Retail Sales 2011Q3 \$000s	Retail Sales 2012Q3 \$000s	Percent Change
Adams	\$113,385	\$133,931	18.1%
Arapahoe	127,446	132,061	3.6%
Boulder	65,855	68,712	4.3%
Broomfield	9,536	9,612	0.8%
Denver	168,338	199,838	18.7%
Douglas	70,734	75,267	6.4%
El Paso	125,672	147,953	17.7%
Fremont	9,796	7,837	-20.0%
Garfield	18,981	18,597	-2.0%
Jefferson	114,947	116,230	1.1%
La Plata	21,431	22,335	4.2%
Larimer	89,950	94,680	5.3%
Mesa	35,314	35,277	-0.1%
Pueblo	27,454	28,155	2.6%
Weld	42,634	52,568	23.3%
Selected Counties Total	1,041,470	1,143,054	9.8%
State Total	\$1,240,237	\$1,296,582	4.5%

Percent Change by County & State Total 3rd Quarter 2011 to 3rd Quarter 2012



This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to dor_ora@state.co.us.