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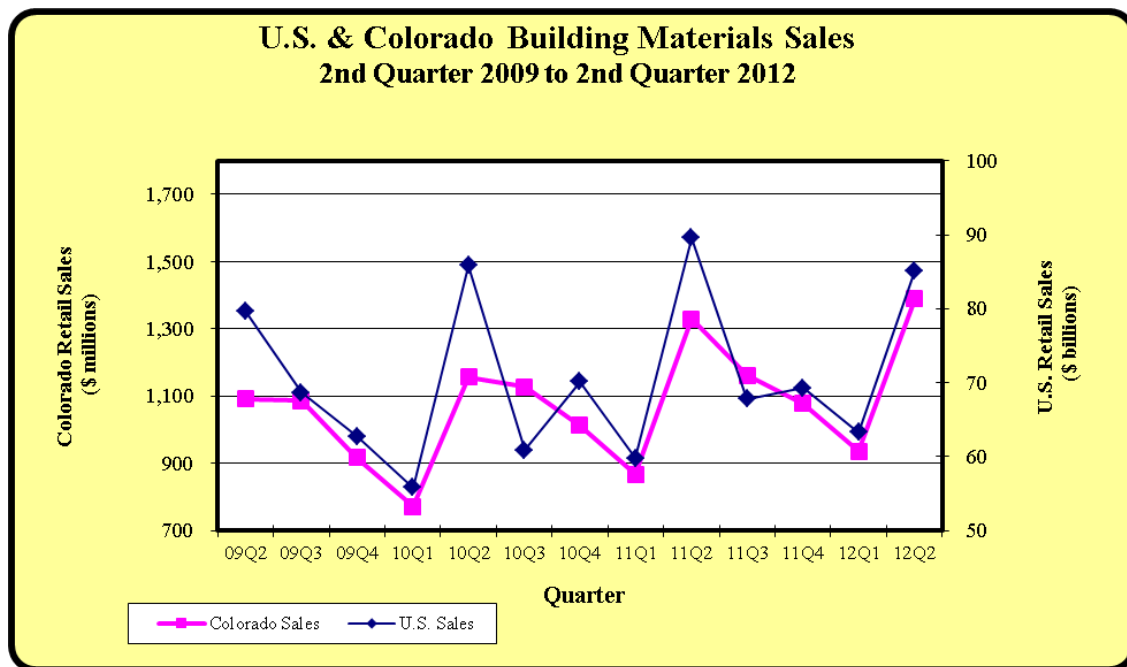
Colorado Building Material Sales Selected Counties

Second Quarter of 2012

This issue presents data on Colorado building material sales for second quarter 2012. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in the chart on the next page are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the second quarter of 2012 compared to the second quarter of 2011.

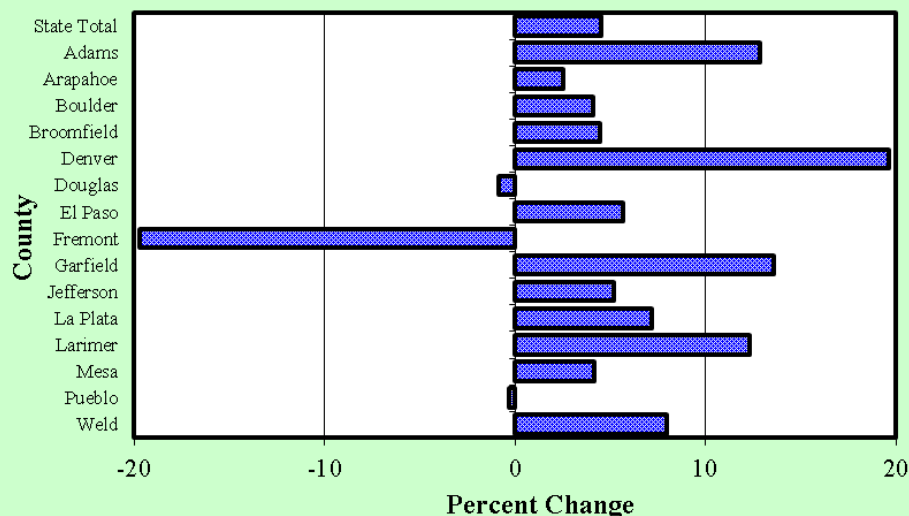
The graph below shows national versus Colorado retail sales. Nationally, sales of building materials decreased 4.9 percent to \$85.1 billion in second quarter 2012 in comparison to second quarter 2011. Colorado's retail sales of building materials were \$1.4 billion in second quarter 2012, an 4.5 percent increase over the same quarter in the previous year.

Overall Colorado building material sales in the counties were positive with a couple of counties having negative variances in sales. The two negative variances were in Fremont County, 19.7 percent decrease in sales, and Douglas County who had a 0.9 percent decrease in sales. Denver County showed the greatest increase in sales with a 19.7 percent increase in sales over the year. Also contributing to the increase in sales was Garfield County with an increase in sales of 13.6 percent and Adams County with an increase in sales of 12.9 percent.



County	Retail Sales 2011Q2 \$000s	Retail Sales 2012Q2 \$000s	Percent Change
Adams	\$120,496	\$136,012	12.9%
Arapahoe	154,587	158,564	2.6%
Boulder	75,249	78,342	4.1%
Broomfield	11,403	11,914	4.5%
Denver	164,414	196,723	19.7%
Douglas	81,466	80,773	-0.9%
El Paso	142,562	150,659	5.7%
Fremont	10,990	8,827	-19.7%
Garfield	18,659	21,201	13.6%
Jefferson	137,033	144,167	5.2%
La Plata	21,659	23,213	7.2%
Larimer	88,341	99,259	12.4%
Mesa	40,845	42,539	4.1%
Pueblo	33,017	32,909	-0.3%
Weld	50,963	55,030	8.0%
Selected Counties Total	1,151,684	1,240,131	7.7%
State Total	1,328,788	1,389,129	4.5%

Percent Change by County & State Total 2nd Quarter 2011 to 2nd Quarter 2012



This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.