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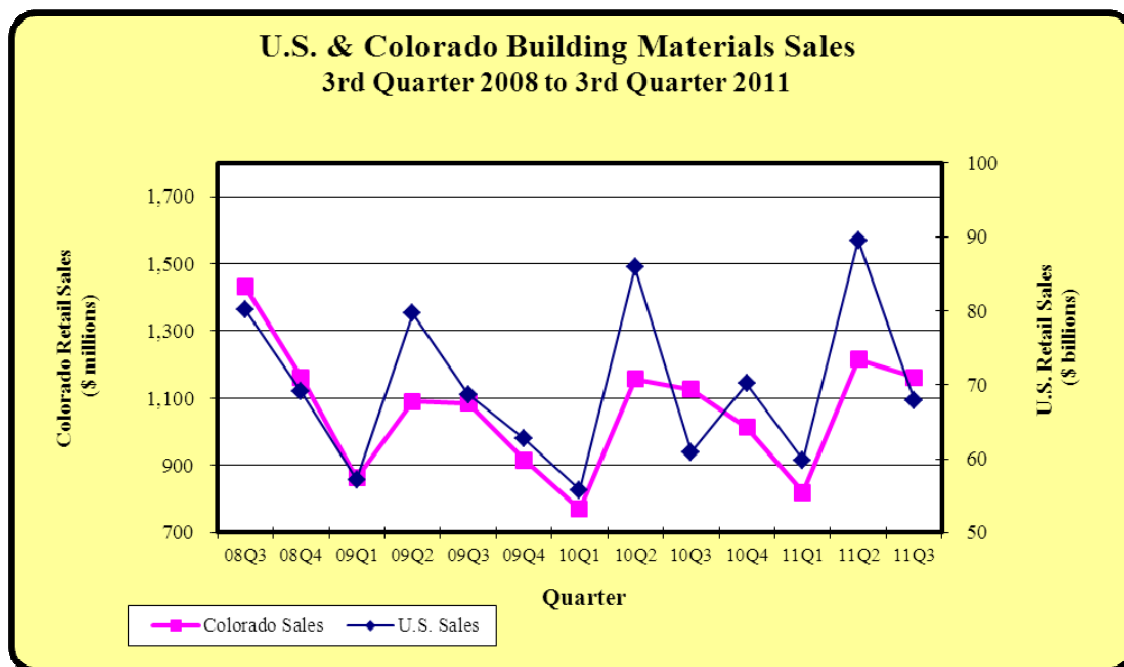
Colorado Building Material Sales Selected Counties

Third Quarter 2011

This issue presents data on Colorado building materials sales for the third quarter 2011. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in the chart on the next page are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the third quarter of 2011 compared to the third quarter of 2010.

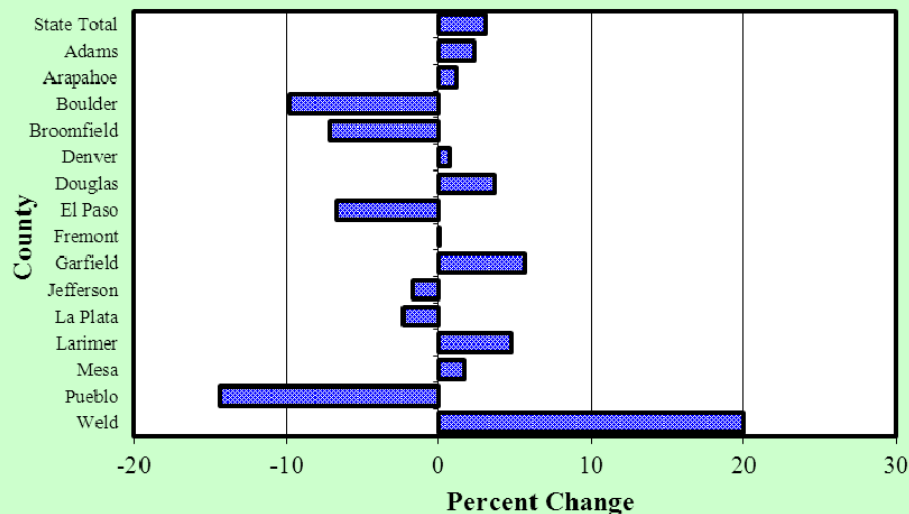
The graph below shows national versus Colorado retail sales. Nationally, sales of building materials increased 11.4 percent to \$67.82 billion in the third quarter 2011 over the third quarter 2010. Colorado's retail sales of building materials were \$1161.55 million in the third quarter 2011, a 3.1 percent increase over the same quarter in the previous year.

Sales in the counties of interest declined 0.3 percent from last year. Weld county continued to see year-over-year growth, increasing 20.04%. There were large decreases as well, including Pueblo (-14.36%) and Boulder (-9.8 %). The volatile activity in building materials across the state is consistent with the economic trends around building, with some areas still suffering from the recession and others beginning to rebound.



County	Retail Sales 2010Q3 \$000s	Retail Sales 2011Q3 \$000s	Percent Change
Adams	\$104,486	\$106,922	2.33%
Arapahoe	115,871	117,169	1.12%
Boulder	64,699	58,361	-9.80%
Broomfield	9,806	9,105	-7.15%
Denver	160,720	161,787	0.66%
Douglas	66,259	68,689	3.67%
El Paso	129,197	120,554	-6.69%
Fremont	8,848	8,858	0.11%
Garfield	16,337	17,269	5.71%
Jefferson	111,308	109,386	-1.73%
La Plata	17,966	17,547	-2.33%
Larimer	81,649	85,570	4.80%
Mesa	33,363	33,918	1.67%
Pueblo	30,961	26,513	-14.36%
Weld	35,347	42,432	20.04%
Selected Counties Total	\$986,816	\$984,080	-0.28%
State Total	\$1,126,573	\$1,161,554	3.11%

Percent Change by County & State Total 3rd Quarter 2010 to 3rd Quarter 2011



This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.