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## Colorado Building Material Sales Selected Counties

## Third Quarter 2008

This issue presents data on Colorado building materials sales for the third quarter 2008. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County's sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the third quarter of 2008 compared to the third quarter of 2007.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials decreased 0.9 percent to $\$ 85.4$ billion in the third quarter 2008 over the third quarter 2007. Colorado's retail sales of $\$ 1,431.7$ million in third quarter 2008 were 10.2 percent below the same quarter from a year ago. The reader should also note the source of the national figures has been changed to unadjusted Census Bureau retail sales.

Sales in the counties comprising this report decreased 12.3 percent over last year. Five of the 14 counties studied showed double digit decreases over last year. Douglas County's sales dropped 30.2 percent.


| County | Retail Sales <br> $\mathbf{2 0 0 8 Q 3}$ <br> $\mathbf{\$ 0 0 0 s}$ | Retail Sales <br> $\mathbf{2 0 0 7 Q 3}$ <br> $\mathbf{\$ 0 0 0 \mathbf { s }}$ | Percent <br> Change |
| :--- | ---: | ---: | :---: |
| Adams | $\$ 119,471$ | $\$ 142,472$ | $-16.1 \%$ |
| Arapahoe | 136,670 | 149,422 | -8.5 |
| Boulder/Broomfield | 79,668 | 82,290 | -3.2 |
| Denver | 207,279 | 222,653 | -6.9 |
| Douglas | 67,911 | 97,362 | -30.2 |
| El Paso | 122,336 | 155,988 | -21.6 |
| Fremont | 9,551 | 10,488 | -8.9 |
| Garfield | 29,444 | 30,416 | -3.2 |
| Jefferson | 112,769 | 119,478 | -5.6 |
| La Plata | 21,387 | 23,499 | -9.0 |
| Larimer | 97,883 | 9,401 | -0.2 |
| Mesa | 47,603 | 59,830 | -20.4 |
| Pueblo | 34,450 | 38,219 | -9.9 |
| Weld | 34,303 | $\mathbf{4 8 , 0 4 2}$ | -28.6 |
| Selected Counties Total | $\mathbf{\$ 1 , 2 2 0 , 7 2 5}$ | $\mathbf{\$ 1 , 2 7 8 , 2 6 0}$ | $\mathbf{- 1 2 . 3 \%}$ |
| State Total | $\mathbf{\$ 1 , 3 2 7 , 3 8 5}$ | $\mathbf{\$ 1 , 5 2 4 , 5 2 0}$ | $\mathbf{- 1 2 . 9 \%}$ |

Percent Change by County \& State Total 3rd Quarter 2007 to 3rd Quarter 2008


This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.

