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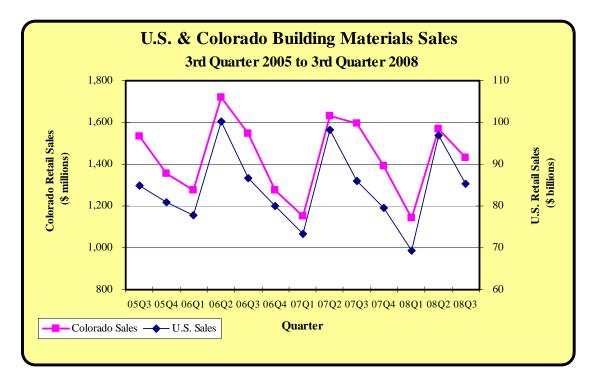
Colorado Building Material Sales Selected Counties

Third Quarter 2008

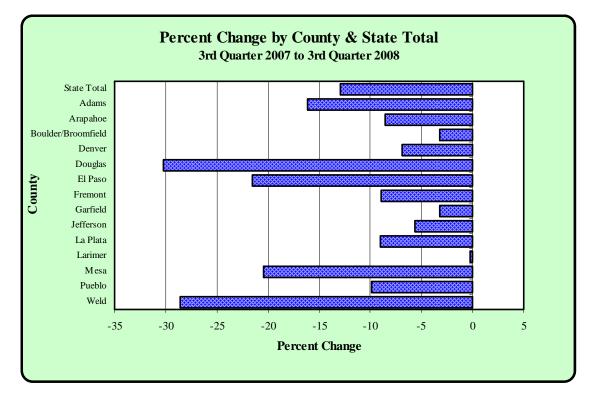
This issue presents data on Colorado building materials sales for the third quarter 2008. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County's sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the third quarter of 2008 compared to the third quarter of 2007.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials decreased 0.9 percent to \$85.4 billion in the third quarter 2008 over the third quarter 2007. Colorado's retail sales of \$1,431.7 million in third quarter 2008 were 10.2 percent below the same quarter from a year ago. The reader should also note the source of the national figures has been changed to unadjusted Census Bureau retail sales.

Sales in the counties comprising this report decreased 12.3 percent over last year. Five of the 14 counties studied showed double digit decreases over last year. Douglas County's sales dropped 30.2 percent.



County	Retail Sales 2008Q3 \$000s	Retail Sales 2007Q3 \$000s	Percent Change
Adams	\$119,471	\$142,472	-16.1%
Arapahoe	136,670	149,422	-8.5
Boulder/Broomfield	79,668	82,290	-3.2
Denver	207,279	222,653	-6.9
Douglas	67,911	97,362	-30.2
El Paso	122,336	155,988	-21.6
Fremont	9,551	10,488	-8.9
Garfield	29,444	30,416	-3.2
Jefferson	112,769	119,478	-5.6
La Plata	21,387	23,499	-9.0
Larimer	97,883	98,101	-0.2
Mesa	47,603	59,830	-20.4
Pueblo	34,450	38,219	-9.9
Weld	34,303	48,042	-28.6
Selected Counties Total	\$1,220,725	\$1,278,260	-12.3%
State Total	\$1,327,385	\$1,524,520	-12.9%



This report is available electronically as a .pdf file on the Department of Revenue's website at <u>http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport</u>. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.