



Office of Research and Analysis  
 Colorado Department of Revenue  
 (303) 866-3089  
 ora@spike.dor.state.co.us

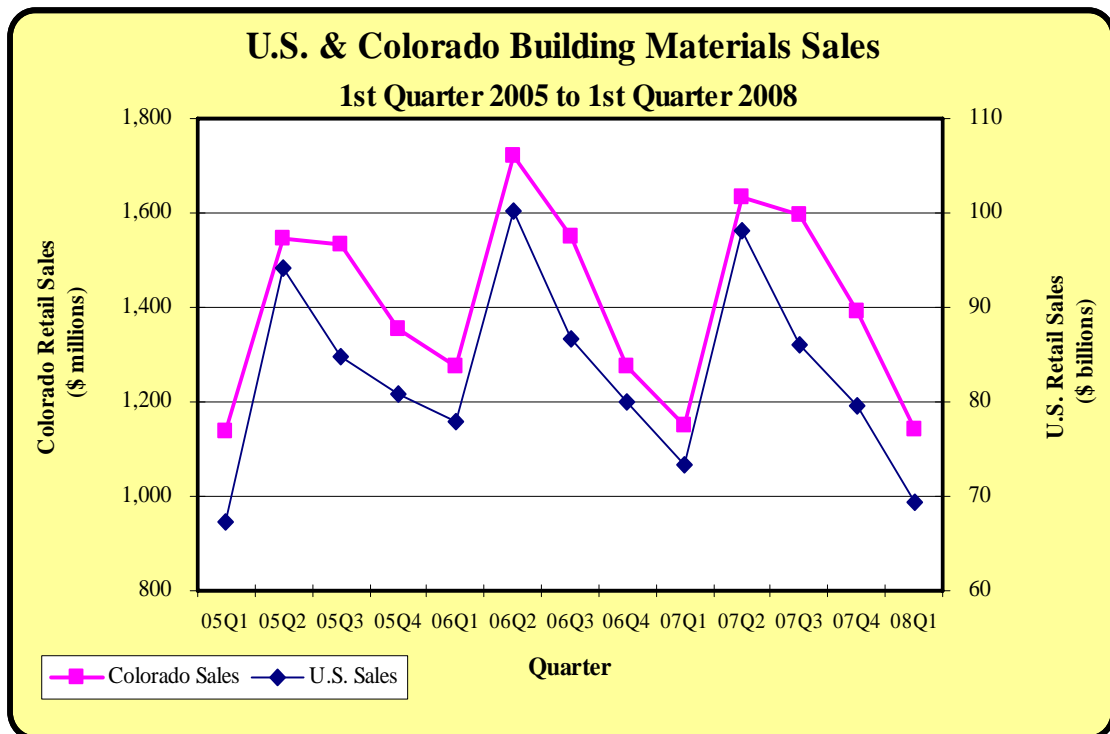
## Colorado Building Material Sales Selected Counties

### First Quarter 2008

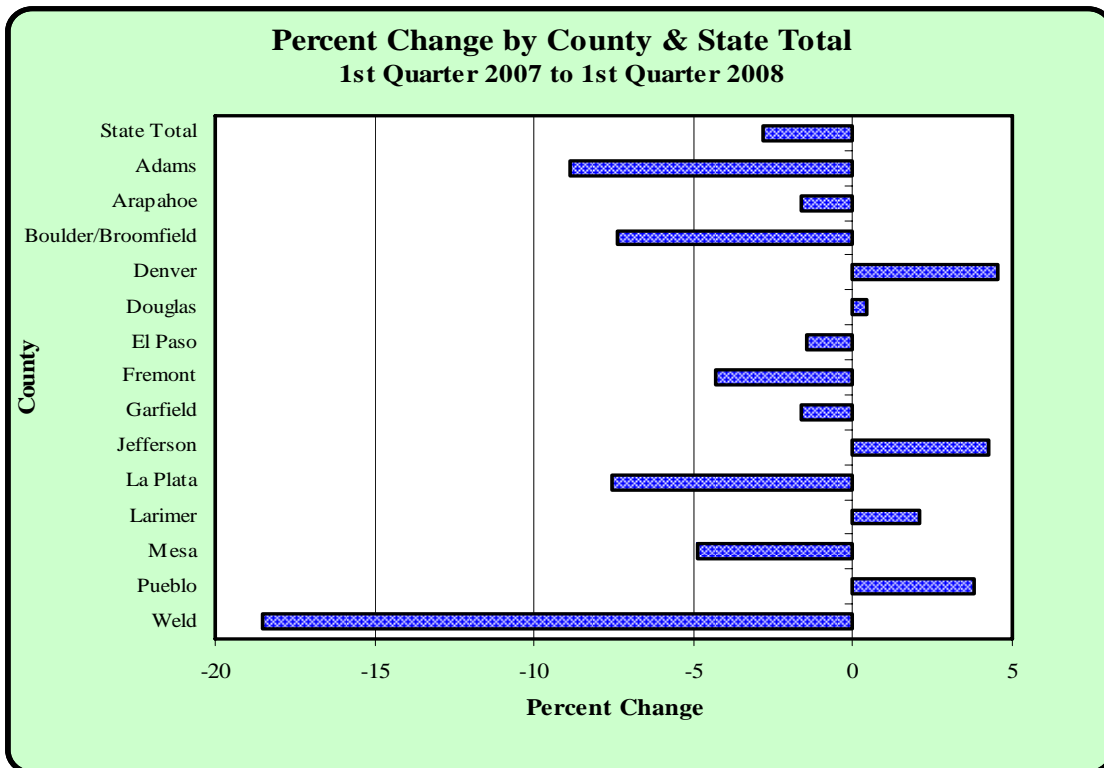
This issue presents data on Colorado building materials sales for the first quarter 2008. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County's sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the first quarter of 2008 compared to the first quarter of 2007.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials decreased 5.4 percent to \$69.4 billion in the first quarter 2008 over the first quarter 2007. Colorado's retail sales of \$1,089.5 million in first quarter 2008 were 2.8 percent below the same quarter from a year ago. The reader should also note the source of the national figures has been changed to unadjusted Census Bureau retail sales.

Sales in the counties comprising this report decreased 1.7 percent over last year. Nine of the 14 counties studied showed decreases over last year. Weld County's sales dropped 18.5 percent.



County	Retail Sales 2008Q1 \$000s	Retail Sales 2007Q1 \$000s	Percent Change
Adams	\$95,400	\$104,703	-8.9%
Arapahoe	114,523	116,421	-1.6
Boulder/Broomfield	56,300	60,795	-7.4
Denver	166,379	159,186	4.5
Douglas	67,823	67,542	0.4
El Paso	110,109	111,717	-1.4
Fremont	7,603	7,943	-4.3
Garfield	20,406	20,741	-1.6
Jefferson	85,613	82,117	4.3
La Plata	15,781	17,071	-7.6
Larimer	68,556	67,137	2.1
Mesa	40,149	42,195	-4.8
Pueblo	28,678	27,629	3.8
Weld	32,715	40,136	-18.5
<b>Selected Counties Total</b>	<b>\$910,036</b>	<b>\$925,333</b>	<b>-1.7%</b>
<b>State Total</b>	<b>\$1,089,480</b>	<b>\$1,120,955</b>	<b>-2.8%</b>



This report is available electronically as a .pdf file on the Department of Revenue's website at [http://www.revenue.state.co.us/stats\\_dir/wrap.asp?incl=retailsalesreport](http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport). It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to [ora@spike.dor.state.co.us](mailto:ora@spike.dor.state.co.us).