



Colorado Building Materials Sales

Selected Counties

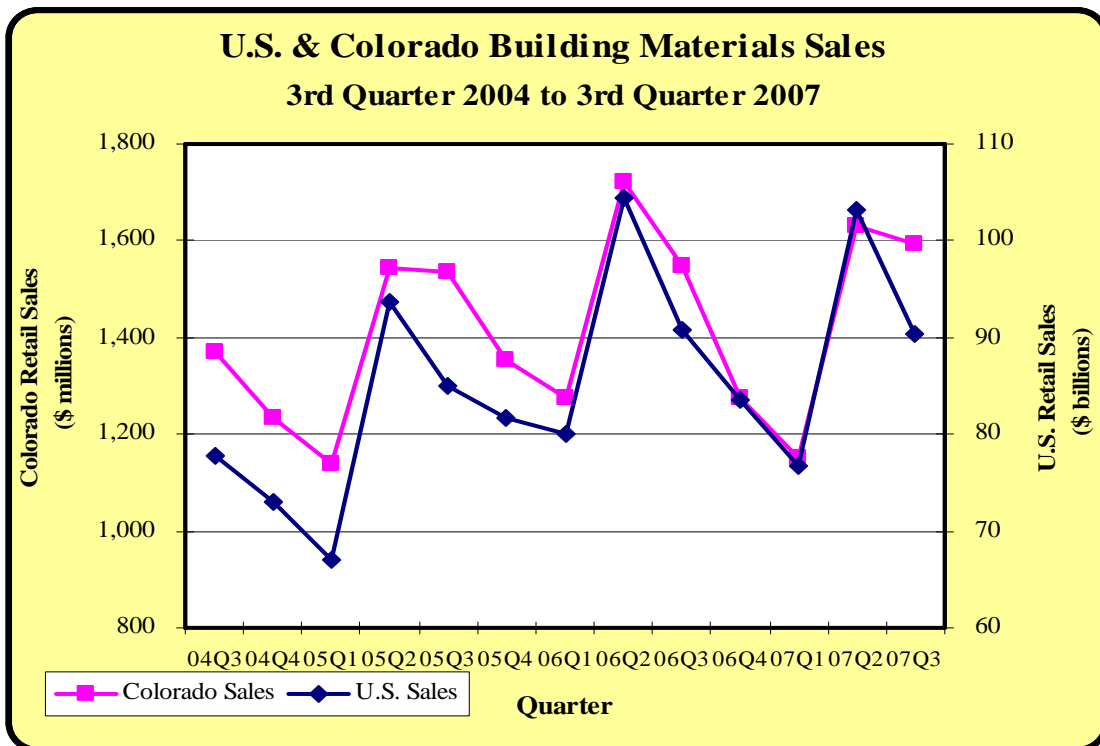
Third Quarter 2007

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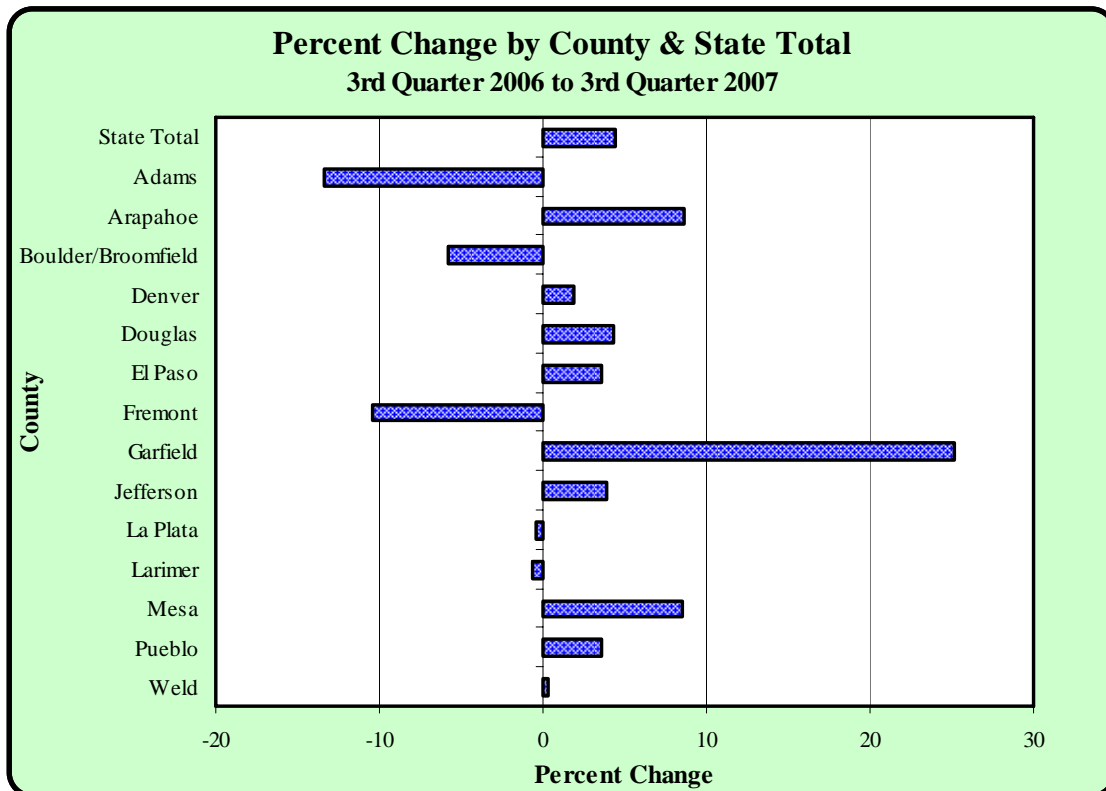
This issue presents data on Colorado building materials sales for the third quarter 2007. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County's sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the third quarter of 2007 compared to the third quarter of 2006.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials decreased 0.4 percent to \$90.4 billion in the third quarter 2007 over the third quarter 2006. Colorado's retail sales of \$1,594.4 million in third quarter 2007 were 3.0 percent above the same quarter from a year ago. The reader should also note the source of the national figures has been changed to unadjusted Census Bureau retail sales.

Sales in the counties comprising this report increased 1.2 percent over last year. The largest gain in the third quarter 2007 over the same quarter last year occurred in Garfield County (+25.2 percent). Both Adams and Fremont counties experienced double-digit decreases compared to last year.



County	Retail Sales 2007Q3 \$000s	Retail Sales 2006Q3 \$000s	Percent Change
Adams	\$128,319	\$148,205	-13.4%
Arapahoe	147,106	135,431	8.6
Boulder/Broomfield	80,663	85,618	-5.8
Denver	211,354	207,522	1.8
Douglas	95,306	91,400	4.3
El Paso	154,491	149,077	3.6
Fremont	10,351	11,551	-10.4
Garfield	30,288	24,195	25.2
Jefferson	116,957	112,530	3.9
La Plata	22,168	22,253	-0.4
Larimer	92,823	93,429	-0.6
Mesa	57,052	52,565	8.5
Pueblo	38,569	37,220	3.6
Weld	46,496	46,332	0.4
Selected Counties Total	\$1,231,941	\$1,217,329	1.2%
State Total	\$1,524,520	\$1,460,047	4.4%



This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-3089 or send an e-mail to ora@spike.dor.state.co.us.