



Colorado Building Materials Sales

Selected Counties

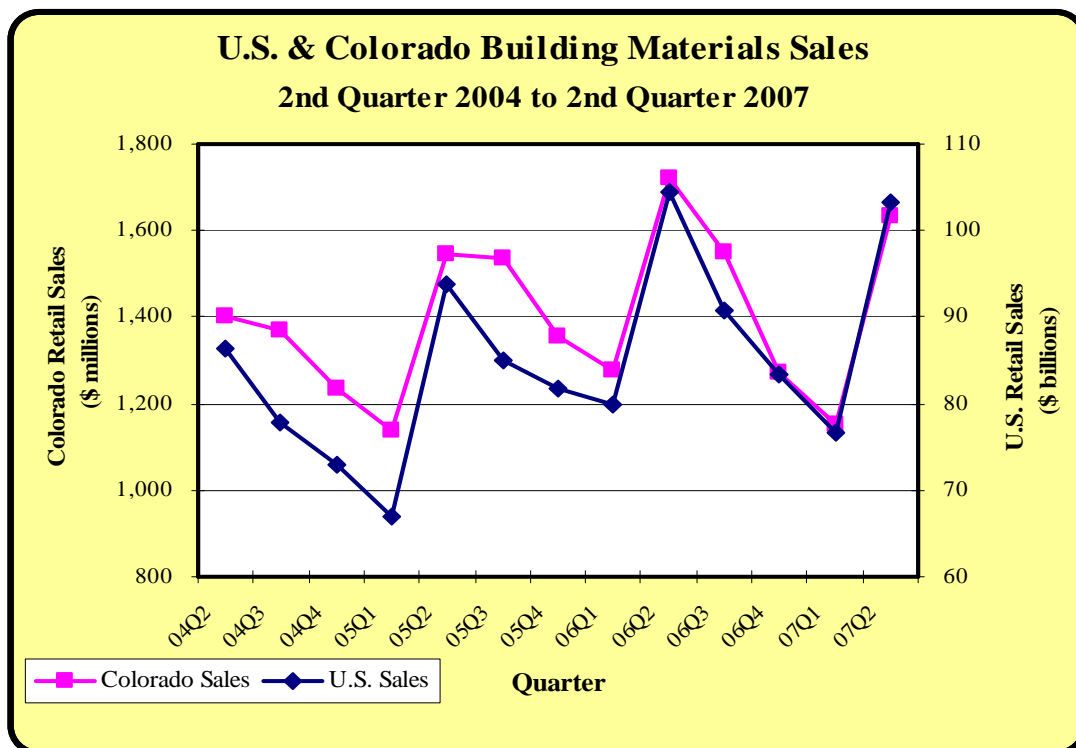
Second Quarter 2007

Colorado Department of Revenue
Office of Research and Analysis
(303) 866-5777
ora@spike.dor.state.co.us

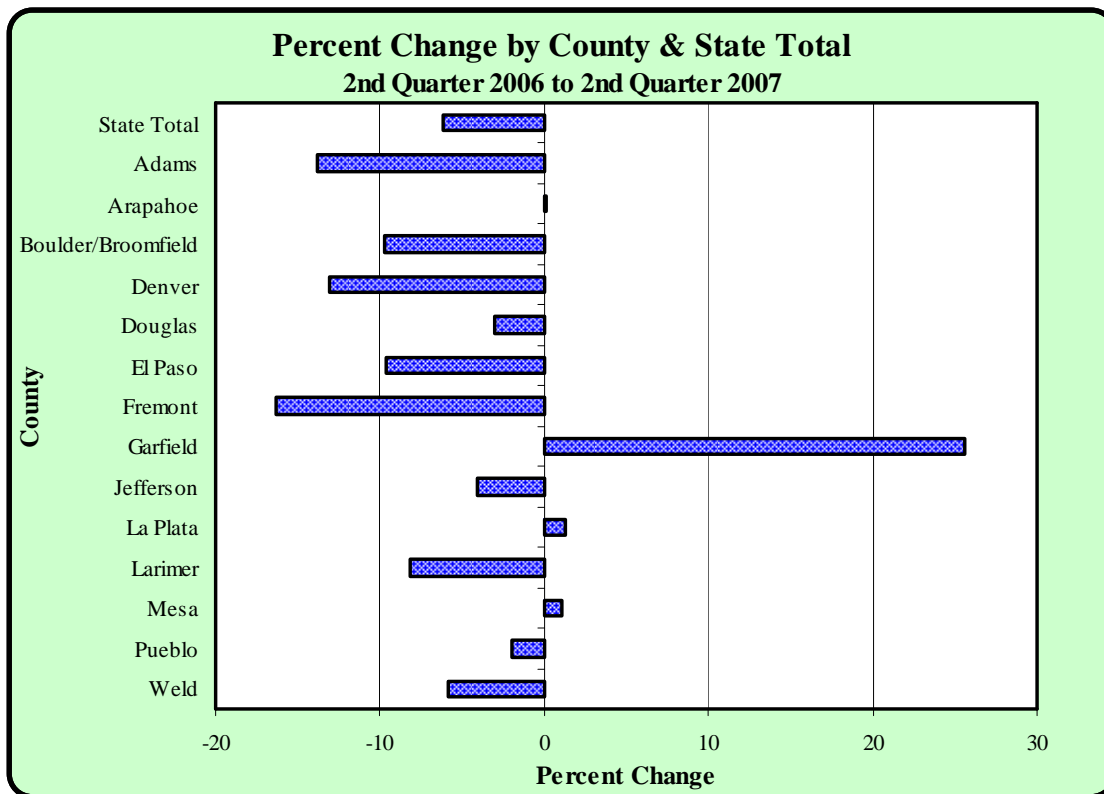
This issue presents data on Colorado building materials sales for the second quarter 2007. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County's sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the second quarter of 2007 compared to the second quarter of 2006.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials decreased 1.1 percent to \$103.2 billion in the second quarter 2007 over the second quarter 2006. Colorado's retail sales of \$1,631.5 million in second quarter 2007 were 5.2 percent below the same quarter from a year ago. The reader should also note the source of the national figures has been changed to unadjusted Census Bureau retail sales.

Sales in the counties comprising this report decreased 6.8 percent over last year. The largest gain in the second quarter 2007 over the same quarter last year occurred in Garfield County (+25.6 percent). Three counties (Adams, Denver, and Fremont) experienced double-digit decreases compared to last year.



County	Retail Sales 2007Q2 \$000s	Retail Sales 2006Q2 \$000s	Percent Change
Adams	\$130,869	\$151,815	-13.8%
Arapahoe	160,506	160,267	0.1
Boulder/Broomfield	88,332	97,873	-9.7
Denver	191,415	220,334	-13.1
Douglas	111,342	114,867	-3.1
El Paso	157,855	174,726	-9.7
Fremont	11,317	13,521	-16.3
Garfield	30,059	23,940	25.6
Jefferson	121,929	127,121	-4.1
La Plata	23,607	23,321	1.2
Larimer	98,386	107,149	-8.2
Mesa	57,578	56,943	1.1
Pueblo	39,671	40,447	-1.9
Weld	53,000	56,283	-5.8
Selected Counties Total	\$1,275,867	\$1,368,608	-6.8%
State Total	\$1,499,115	\$1,597,537	-6.2%



This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.