



Colorado Building Materials Sales

Selected Counties

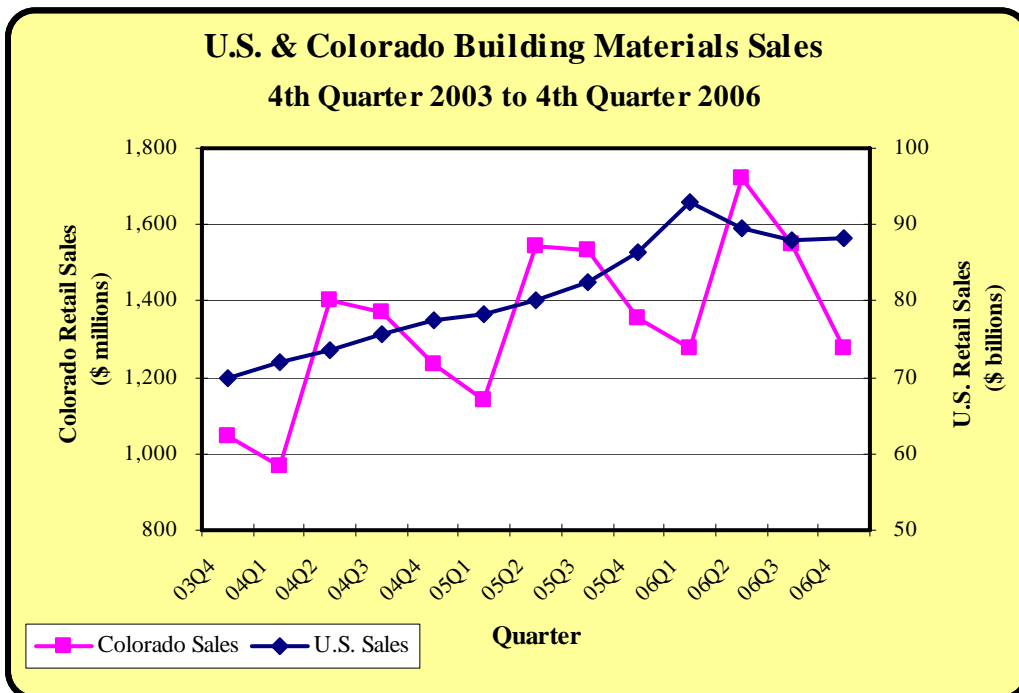
Fourth Quarter 2006

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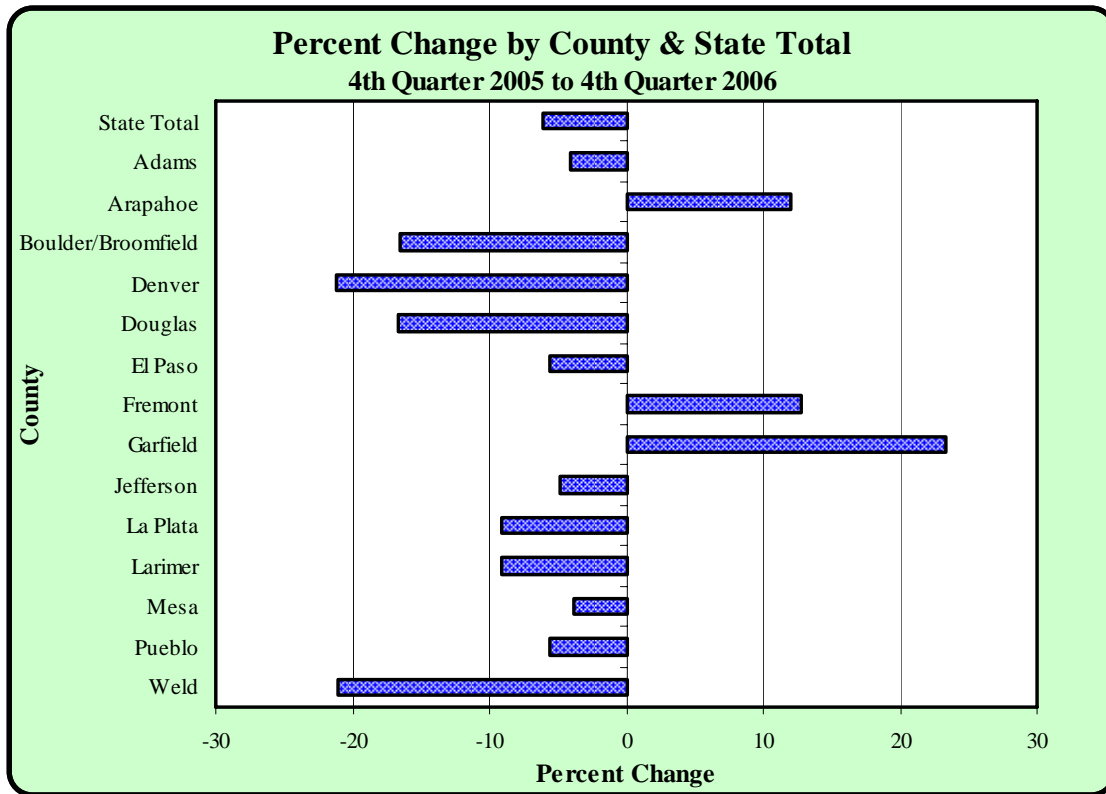
This issue presents data on Colorado building materials sales for the fourth quarter 2006. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County's sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the fourth quarter of 2006 compared to the fourth quarter of 2005.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials increased 2.2 percent to \$88.3 billion in the fourth quarter 2006 over the fourth quarter 2005. Colorado's retail sales of \$1,274.0 million in fourth quarter 2006 were 6.0 percent below the same quarter from a year ago.

Sales in the counties comprising this report decreased 8.2 percent over last year. The largest gain in the fourth quarter 2006 over the same quarter last year occurred in Garfield County (+23.4 percent). Both Denver (-21.2 percent) and Weld County (-21.1 percent) saw large decreases compared to last year.



County	Retail Sales 2006Q4 \$000s	Retail Sales 2005Q4 \$000s	Percent Change
Adams	\$119,456	\$124,557	-4.1%
Arapahoe	131,007	116,930	12.0
Boulder/Broomfield	65,692	78,758	-16.6
Denver	154,015	195,530	-21.1
Douglas	72,057	86,457	-16.7
El Paso	124,939	132,342	-5.6
Fremont	9,674	8,579	12.8
Garfield	23,705	19,215	23.4
Jefferson	92,607	97,328	-4.9
La Plata	17,790	19,577	-9.1
Larimer	77,095	84,785	-9.1
Mesa	45,860	47,698	-3.9
Pueblo	29,676	31,456	-5.7
Weld	38,445	48,742	-21.1
Selected Counties Total	\$1,002,017	\$1,091,954	-8.2%
State Total	\$1,215,574	\$1,295,297	-6.2%



This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.