

# Colorado Building Materials Sales 

Selected Counties
Third Quarter 2006

| Colorado Department of Revenue |
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This issue presents data on Colorado building materials sales for the third quarter 2006. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County's sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the third quarter of 2006 compared to the third quarter of 2005.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials increased 6.3 percent to $\$ 87.5$ billion in the third quarter 2006 over the third quarter 2005. Colorado's retail sales of $\$ 1,548.5$ million in third quarter 2006 were 0.9 percent above the same quarter from a year ago.

Sales in the counties comprising this report decreased 1.0 percent over last year. The largest gain in the second quarter 2006 over the same quarter last year occurred in Garfield County ( +54.9 percent). Weld County experienced the largest decrease at -20.5 percent.


| County | Retail Sales <br> $\mathbf{2 0 0 6 Q 3}$ <br> $\mathbf{\$ 0 0 0 s}$ | Retail Sales <br> $\mathbf{2 0 0 5 Q 3}$ <br> $\mathbf{\$ 0 0 0 s}$ | Percent <br> Change |
| :--- | ---: | ---: | ---: |
| Adams | $\$ 148,205$ | $\$ 142,670$ | $3.9 \%$ |
| Arapahoe | 135,431 | 128,900 | 5.1 |
| Boulder/Broomfield | 85,618 | 89,151 | -4.0 |
| Denver | 209,522 | 207,540 | 1.0 |
| Douglas | 91,400 | 109,193 | -16.3 |
| El Paso | 149,077 | 155,890 | -4.4 |
| Fremont | 11,551 | 8,702 | 32.7 |
| Garfield | 24,195 | 15,624 | 54.9 |
| Jefferson | 112,530 | 113,173 | -0.6 |
| La Plata | 22,253 | 21,482 | 3.6 |
| Larimer | 93,429 | 96,933 | -3.6 |
| Mesa | 52,565 | 49,197 | 6.8 |
| Pueblo | 37,220 | 35,505 | 4.8 |
| Weld | 46,332 | 58,265 | -20.5 |
| Selected Counties Total | $\mathbf{\$ 1 , 2 1 9 , 3 2 9}$ | $\mathbf{\$ 1 , 2 3 2 , 2 2 3}$ | $\mathbf{- 1 . 0 \%}$ |
| State Total | $\mathbf{\$ 1 , 4 6 0 , 0 4 7}$ | $\mathbf{\$ 1 , 4 6 6 , 2 3 2}$ | $\mathbf{- 0 . 4 \%}$ |



This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.

