

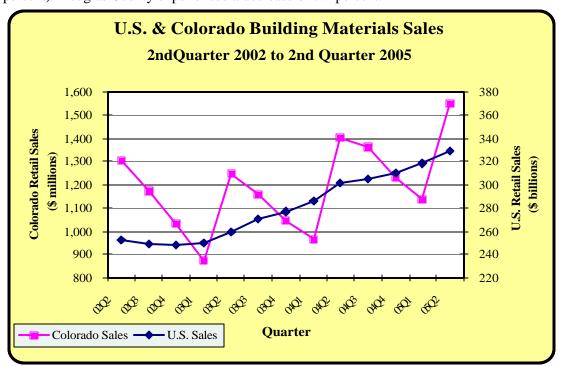
Colorado Building Materials Sales Selected Counties Second Quarter 2005

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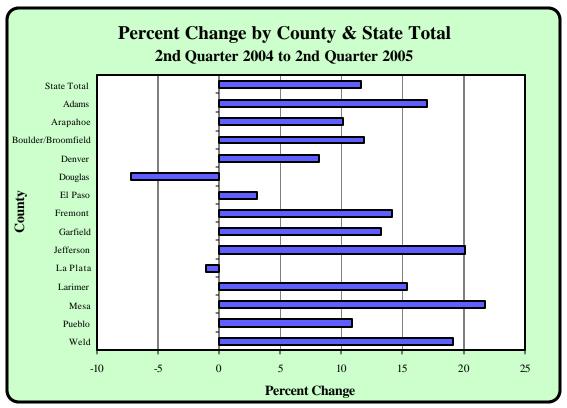
This issue presents data on retail sales by building materials stores in 15 of the largest Colorado counties. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County's sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the second quarter of 2005 compared to the second quarter of 2004.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials increased 9.0 percent to \$329.2 billion in the second quarter 2005 over the second quarter 2004. Colorado's retail sales of \$1,550.8 million in second quarter 2005 were 10.6 percent above the same quarter from a year ago.

Twelve of the 14 counties studied showed increased sales from a year ago. The largest gain in the second quarter 2005 over the same quarter last year occurred in Mesa County (+21.8 percent). Douglas County experienced a decrease of 7.2 percent.



County	Retail Sales 2005Q2 \$000s	Retail Sales 2004Q2 \$000s	Percent Change
Adams	\$127,479	\$108,895	17.1%
Arapahoe	140,635	127,666	10.2
Boulder/Broomfield	94,288	84,303	11.8
Denver	200,089	184,922	8.2
Douglas	118,120	127,279	-7.2
El Paso	155,063	150,409	3.1
Fremont	9,410	8,244	14.1
Garfield	13,140	11,601	13.3
Jefferson	130,447	108,578	20.1
La Plata	19,576	19,789	-1.1
Larimer	94,632	82,043	15.3
Mesa	50,828	41,738	21.8
Pueblo	40,184	36,258	10.8
Weld	61,988	52,009	19.2
Selected Counties Total	\$1,255,879	\$1,143,735	9.8%
State Total	\$1,446,788	\$1,295,816	11.7%



This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.