



Colorado Building Materials Sales

Selected Counties

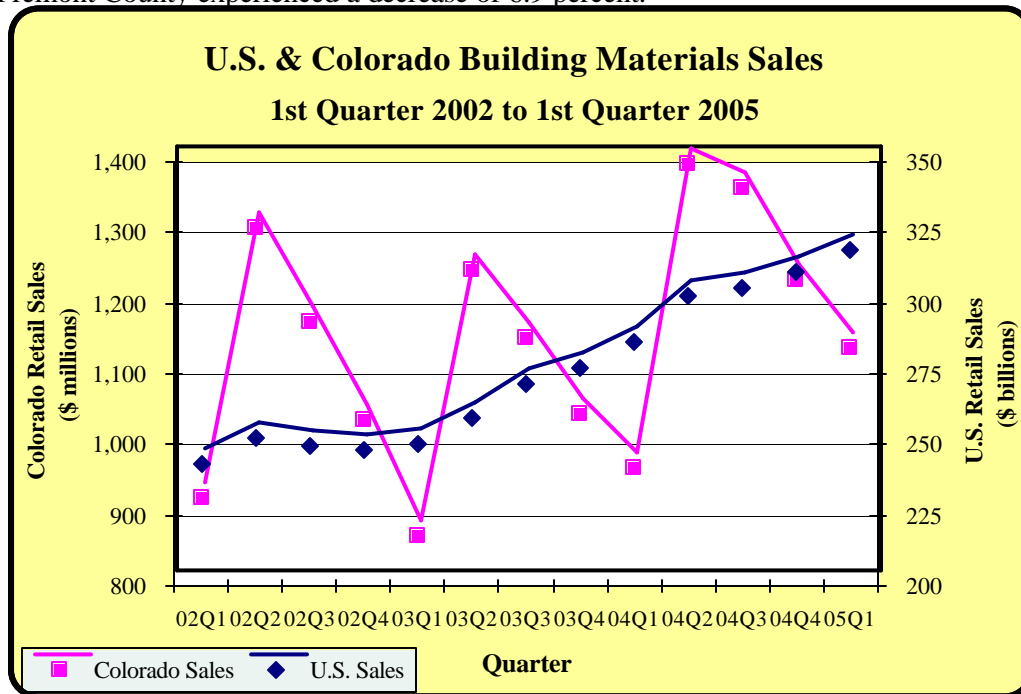
First Quarter 2005

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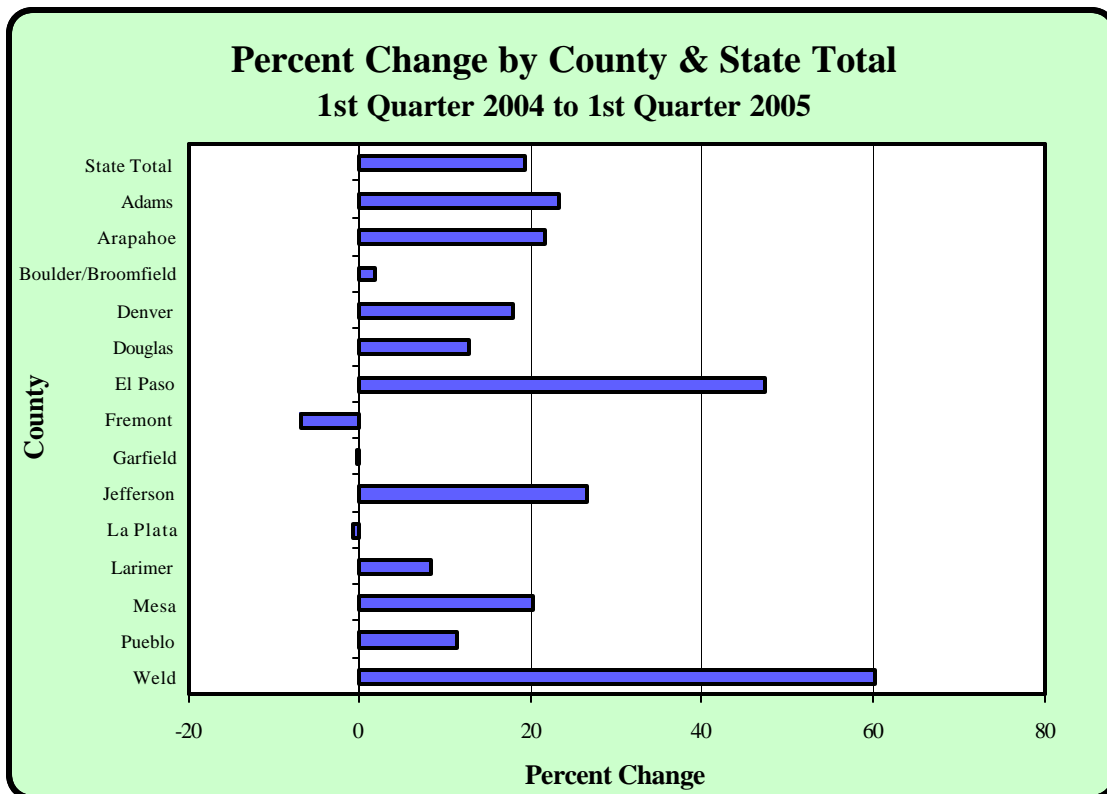
This issue presents data on retail sales by building materials stores in 15 of the largest Colorado counties. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County's sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the first quarter of 2005 compared to the first quarter of 2004.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials increased 11.4 percent to \$318.7 billion in the first quarter 2005 over the first quarter 2004. Colorado's retail sales of \$1,137.8 million in first quarter 2005 were 17.6 percent above the same quarter from a year ago.

Eleven of the 14 counties studied showed increased sales from a year ago. The largest gain in the first quarter 2005 over the same quarter last year occurred in Weld County (+60.2 percent). Fremont County experienced a decrease of 6.9 percent.



County	Retail Sales 2005Q1 \$000s	Retail Sales 2004Q1 \$000s	Percent Change
Adams	\$97,445	\$79,026	23.3%
Arapahoe	105,660	86,926	21.6
Boulder/Broomfield	69,175	67,944	1.8
Denver	162,765	138,031	17.9
Douglas	78,728	69,795	12.8
El Paso	120,152	81,475	47.5
Fremont	6,513	7,000	-6.9
Garfield	9,392	9,411	-0.2
Jefferson	99,812	78,868	26.6
La Plata	13,774	13,860	-0.6
Larimer	71,749	66,250	8.3
Mesa	40,971	34,062	20.3
Pueblo	29,392	26,374	11.4
Weld	55,219	34,466	60.2
Selected Counties Total	\$960,746	\$793,487	21.1%
State Total	\$1,103,192	\$925,106	19.3%



This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-3089 or send an e-mail to ora@spike.dor.state.co.us.