

This issue presents data on third quarter 2015 motor vehicle retail sales for each of the seven Denver metro counties and the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. In addition, the graph below compares sales of new and used cars and trucks for the United States as a whole to Colorado retail sales for the same period.

Colorado sales of motor vehicles increased to $\$ 3.9$ billion, a gain of 8.1 percent in the third quarter of 2015, compared to the same period in 2014. Nationally sales of motor vehicles increased to $\$ 244.2$ billion, a gain of 6.6 percent in the third quarter of 2015, compared to the same period in 2014. The county in this report with the largest increase was Douglas ( $+29.2 \%$ ). Other counties in Colorado that also showed an increase in the double digits include Broomfield ( $+14.6 \%$ ), Fremont (19.9\%), and Pueblo ( $+11.8 \%$ ).


Sources: Census Bureau: Monthly Retail Trade Report; Colorado Department of Revenue: State Sales Tax Returns

|  | Retail Sales <br> $\mathbf{2 0 1 4 Q 3}$ <br> $\mathbf{\$ 0 0 0 s}$ | Retail Sales <br> $\mathbf{2 0 1 5 Q 3}$ <br> $\mathbf{\$ 0 0 0 s}$ | Percentage <br> Change |
| :--- | :---: | :---: | :---: |
| County | $\$ 276,643$ | $\$ 204,160$ | $7.3 \%$ |
| ARAMS | 841,601 | 916,910 | $8.9 \%$ |
| BOUPADOE | 218,816 | 237,226 | $8.4 \%$ |
| BROOMFIELD | 46,039 | 52,778 | $14.6 \%$ |
| DENVER | 242,122 | 249,455 | $3.0 \%$ |
| DOUGLAS | 130,007 | 167,915 | $29.2 \%$ |
| EL PASO | 469,418 | 506,447 | $7.9 \%$ |
| FREMONT | 11,600 | 13,905 | $19.9 \%$ |
| GARFIELD | 76,284 | 71,474 | $-6.3 \%$ |
| JEFFERSON | 381,093 | 415,789 | $9.1 \%$ |
| LA PLATA | 33,303 | 36,524 | $9.7 \%$ |
| LARIMER | 234,870 | 254,019 | $8.2 \%$ |
| MESA | 94,968 | 99,615 | $4.9 \%$ |
| PUEBLO | 93,183 | 104,210 | $11.8 \%$ |
| WELD | 211,909 | 210,952 | $-0.5 \%$ |
| Rest of State | 162,490 | 175,061 | $7.7 \%$ |
| STATE TOTAL | $\$ \mathbf{3 , 6 2 4 , 3 4 7}$ | $\$ \mathbf{3 , 9 1 6 , 4 3 9}$ | $\mathbf{8 . 1 \%}$ |

Sources: Colorado Department of Revenue: State Sales Tax Returns

Percent Change by County 3rd Quarter 2014 to 3rd Quarter 2015


Percent Change
Sources: Colorado Department of Revenue: State Sales Tax Returns

