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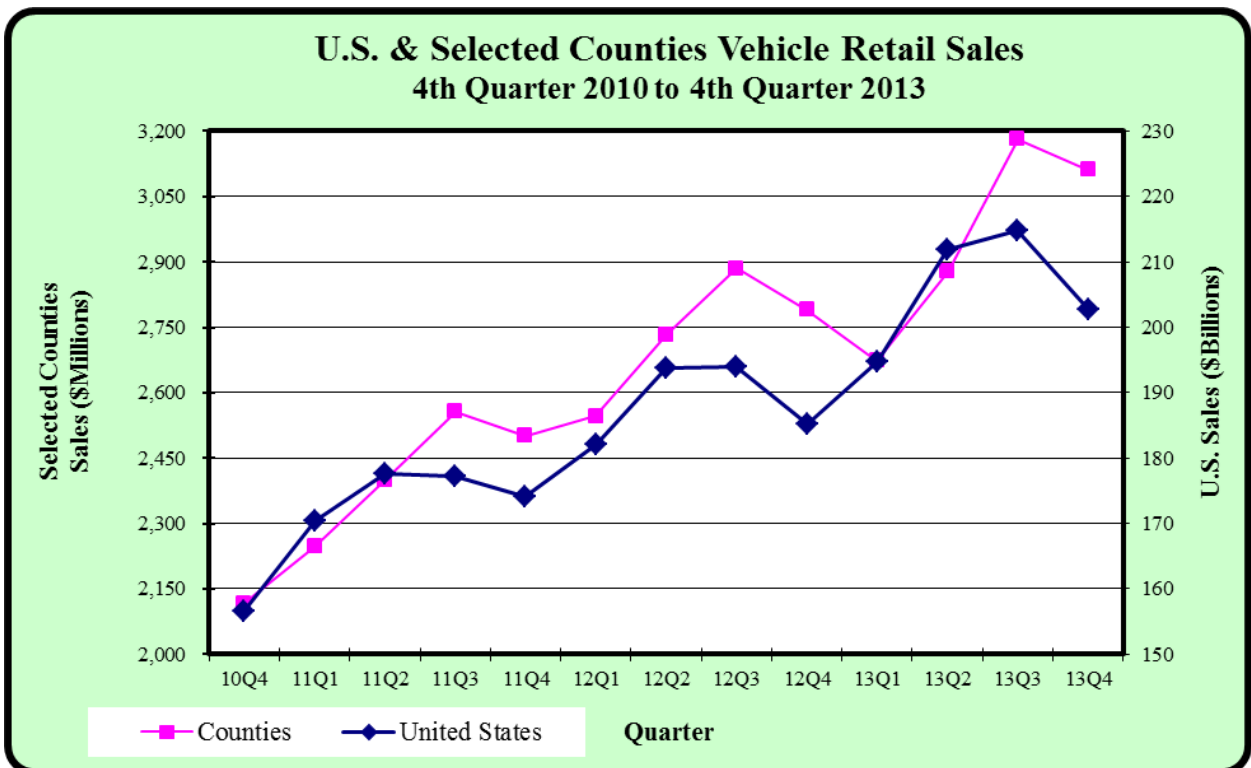
Colorado Motor Vehicle Sales

Selected Counties

Fourth Quarter of 2013

This issue presents data on fourth quarter 2013 motor vehicle retail sales for each of the seven Denver metro counties and the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. In addition, the graph below compares sales of new and used cars and trucks for the United States as a whole to total sales of the counties listed above for the same period.

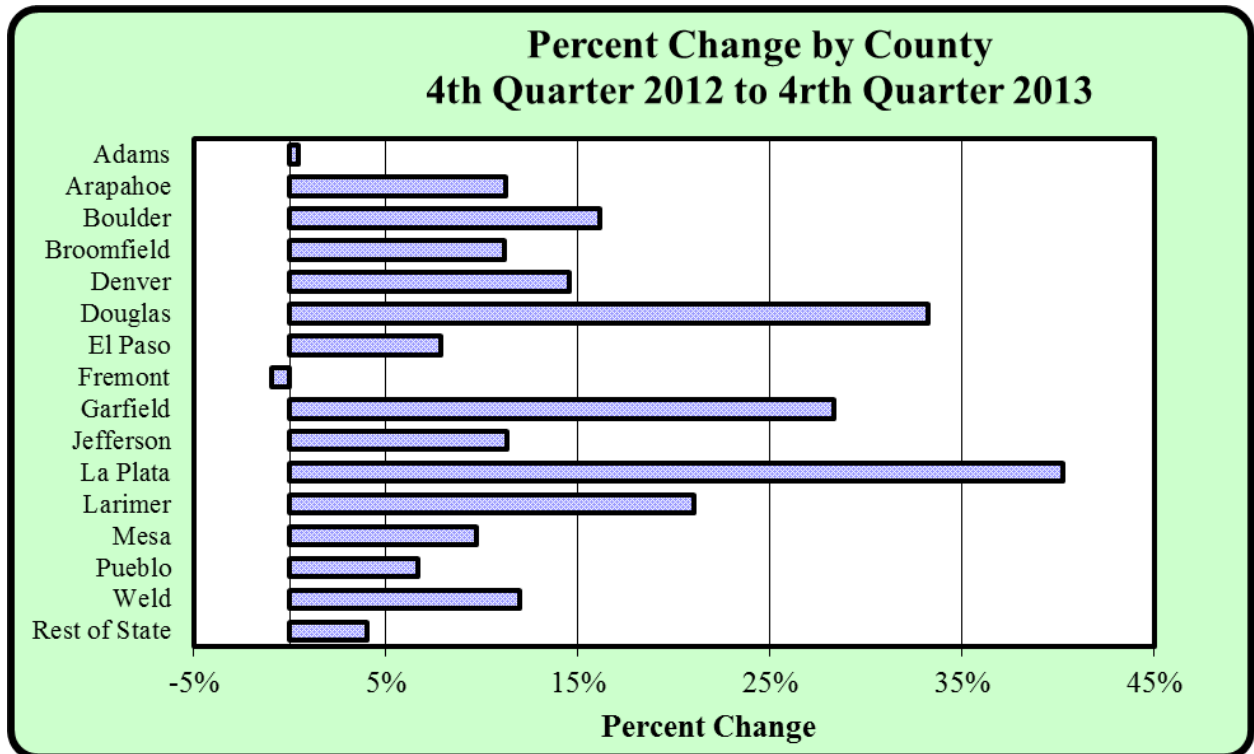
Colorado sales of motor vehicles increased 11.5 percent to \$3.1 billion in the fourth quarter of 2013 over the same period in the previous year. Nationally, sales of motor vehicles increased by 9.5 percent over the same period last year to about \$202.8 billion. The majority of the counties in Colorado showed an increase in the double digits. The county with the largest increase is La Plata County, which increased by 40.2 percent. In addition, Garfield County increased by 35.9 percent, and Douglas County increased by 33.2 percent, and Larimer County increased by 21 percent. Fremont County showed a small decrease in sales of 1 percent.



Sources: Census Bureau: Monthly Retail Trade Report; Colorado Department of Revenue: State Sales Tax Returns

County	Retail Sales 2012Q4 \$000s	Retail Sales 2013Q4 \$000s	Percentage Change
Adams	\$273,786	\$275,004	0.4%
Arapahoe	658,145	732,243	11.3%
Boulder	169,503	196,794	16.1%
Broomfield	36,294	40,346	11.2%
Denver	193,805	221,986	14.5%
Douglas	92,536	123,295	33.2%
El Paso	392,140	422,820	7.8%
Fremont	9,754	9,661	-1.0%
Garfield	46,093	62,656	35.9%
Jefferson	290,936	323,725	11.3%
La Plata	22,035	30,899	40.2%
Larimer	161,163	195,080	21.0%
Mesa	72,571	79,596	9.7%
Pueblo	71,642	76,397	6.6%
Weld	158,963	178,003	12.0%
Rest of State	140,522	146,158	4.0%
Total	\$2,789,887	\$3,111,153	11.5%

Sources: Colorado Department of Revenue: State Sales Tax Returns



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This report is available electronically as a pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive this report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to dor_ora@state.co.us.