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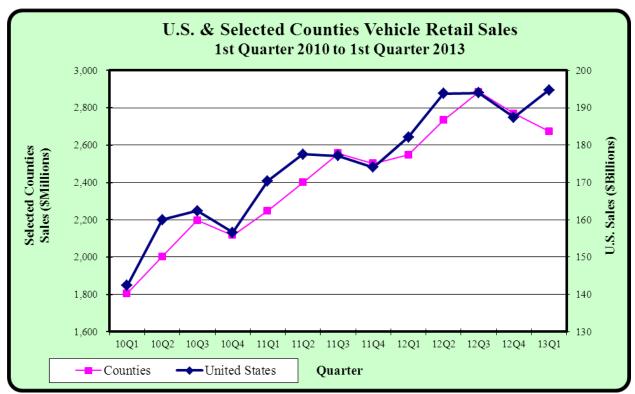
## **Colorado Motor Vehicle Sales**

**Selected Counties** 

First Quarter of 2013

This issue presents data on first quarter 2013 motor vehicle retail sales for each of the seven Denver metro counties and the counties of El Paso, Larimer, Pueblo, Weld, Fremont, Garfield, La Plata, and Mesa. In addition, the graph below compares sales of new and used cars and trucks for the United States as a whole to total sales of the counties listed above for the same period.

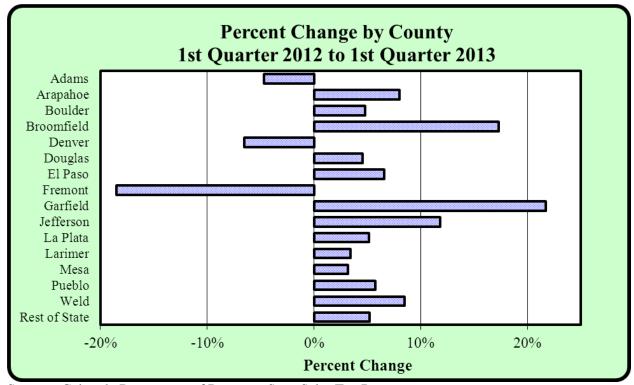
Sales of motor vehicles in the Colorado counties reviewed increased 4.95 percent to \$2.7 billion in the first quarter of 2013 over the same period in the previous year. Nationally, sales of motor vehicles increased by 6.91 percent over the same period last year to about \$194.8 billion. Adams County (-4.7%), Denver County (-6.5 %), and Fremont County (-18.5%) showed decreases for first quarter 2013 compared to first quarter 2012. Garfield County has the largest increase (21.7%) of the selected counties over the prior period.



Sources: Census Bureau: Monthly Retail Trade Report; Colorado Department of Revenue: State Sales Tax Returns

County	Retail Sales 2012Q1 \$000s	Retail Sales 2013Q1 \$000s	Percentage Change
Adams	\$286,682	\$273,276	-4.7%
Arapahoe	574,485	620,528	8.0%
Boulder	152,557	159,851	4.8%
Broomfield	30,505	35,785	17.3%
Denver	191,300	178,819	-6.5%
Douglas	84,305	88,163	4.6%
El Paso	355,405	378,717	6.6%
Fremont	9,678	7,886	-18.5%
Garfield	37,086	45,141	21.7%
Jefferson	245,028	273,951	11.8%
La Plata	21,305	22,401	5.1%
Larimer	152,529	157,776	3.4%
Mesa	71,829	74,136	3.2%
Pueblo	67,995	71,900	5.7%
Weld	140,661	152,591	8.5%
Rest of State	125,758	132,351	5.2%
Total	\$2,547,110	\$2,673,272	5.0%

Sources: Colorado Department of Revenue: State Sales Tax Returns



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This report is available electronically as a pdf file on the Department of Revenue's website at <a href="http://www.colorado.gov/revenue">http://www.colorado.gov/revenue</a> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive this report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to dor\_ora@state.co.us.