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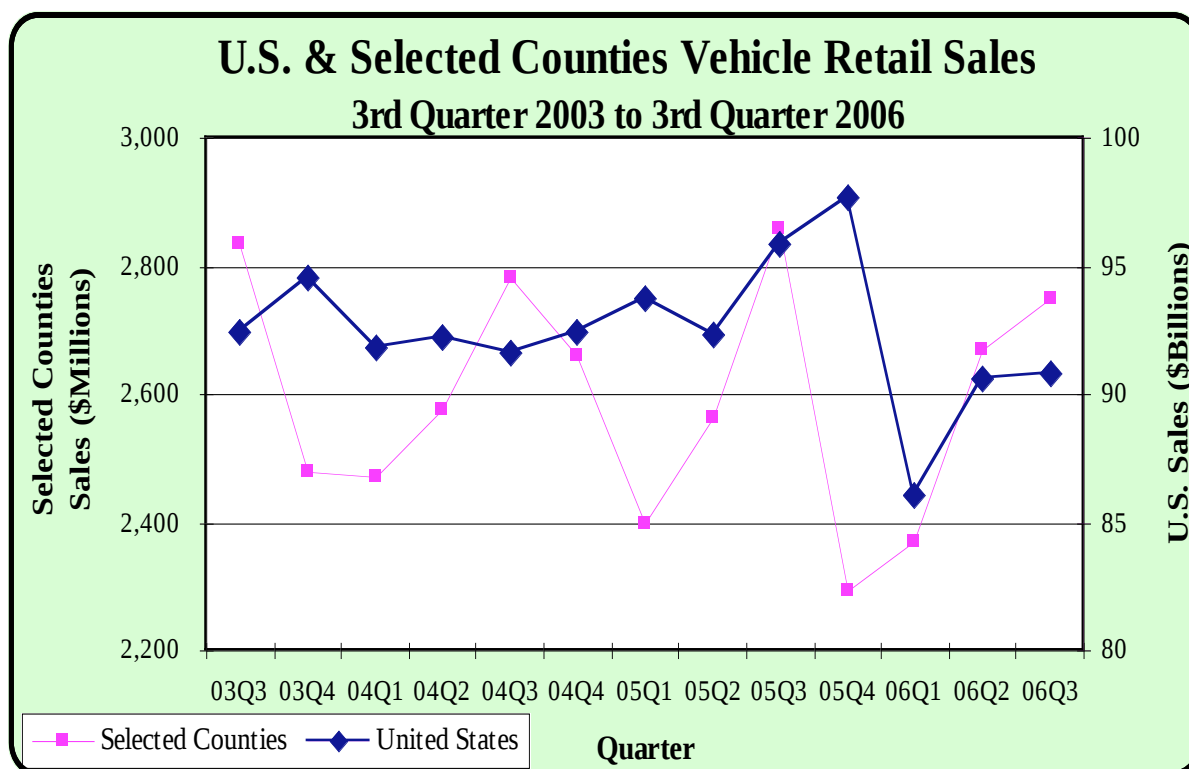
Colorado Motor Vehicle Sales

Selected Counties

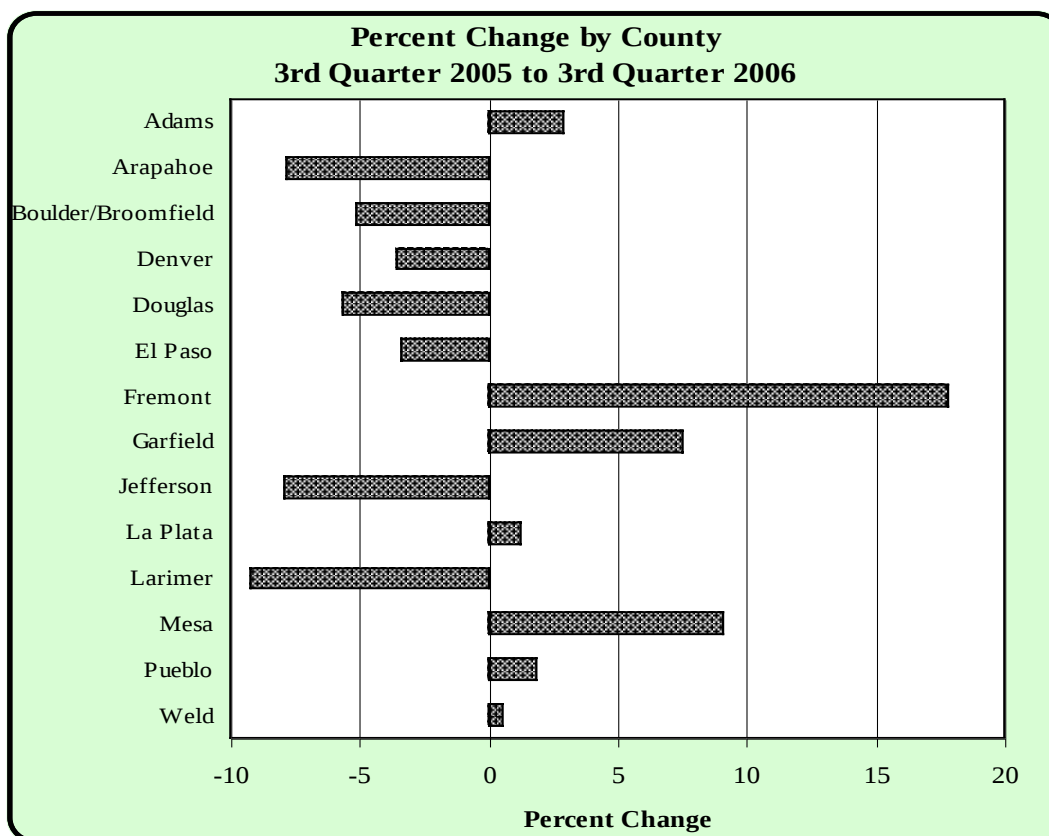
Third Quarter 2006

This issue presents data on third quarter 2006 motor vehicle retail sales for each of the seven Denver metro counties and the counties of El Paso, Larimer, Pueblo, Weld, Fremont, Garfield, La Plata, and Mesa. Broomfield County's sales are combined with those in Boulder County. In addition, the graph below compares sales of new and used cars and trucks for the United States as a whole to total sales of the counties listed above for the same period.

Sales of motor vehicles in the counties reviewed increased 3.0 percent to \$2.8 billion in third quarter 2006 compared to second quarter 2006. The data also show that sales of motor vehicles in the counties reviewed decreased 3.8 percent in third quarter 2006 over third quarter 2005. Nationally, sales of motor vehicles decreased 4.6 percent over last year to about \$93.2 billion. As shown on the next page, Fremont County experienced a 17.9 percent increase. Larimer County posted the largest decrease at -9.2 percent compared to last year.



County	Retail Sales 2006Q3 \$000s	Retail Sales 2005Q3 \$000s	Percentage Change
Adams	\$279,207	\$271,433	2.9%
Arapahoe	647,222	701,812	-7.8
Boulder/Broomfield	200,734	211,585	-5.1
Denver	255,902	265,374	-3.6
Douglas	95,740	101,422	-5.6
El Paso	357,957	370,389	-3.4
Fremont	13,555	11,502	17.9
Garfield	60,192	55,981	7.5
Jefferson	317,384	344,490	-7.9
La Plata	29,683	29,306	1.3
Larimer	152,117	167,574	-9.2
Mesa	112,995	103,544	9.1
Pueblo	82,368	80,869	1.9
Weld	144,965	144,127	0.6
Total	\$2,750,020	\$2,859,407	-3.8%



This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive this report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.