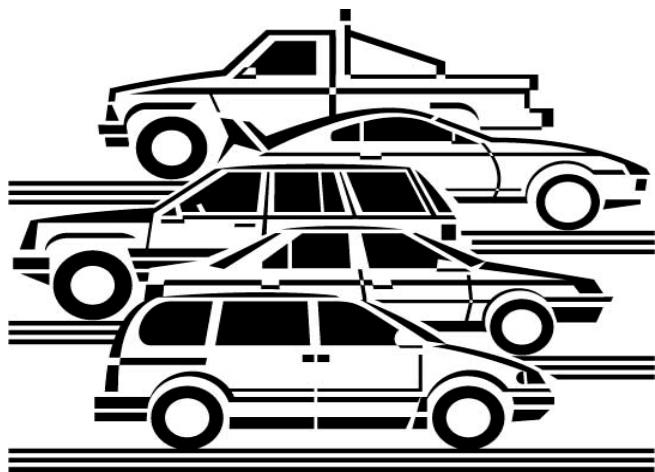




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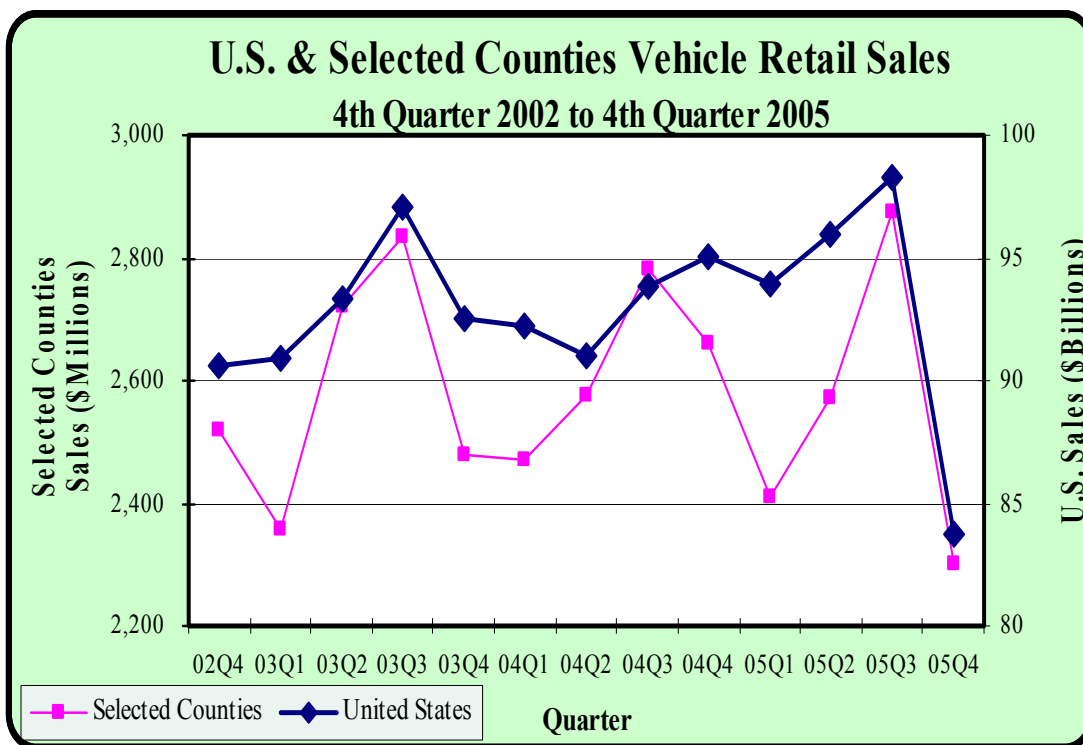
Colorado Motor Vehicle Sales

Selected Counties

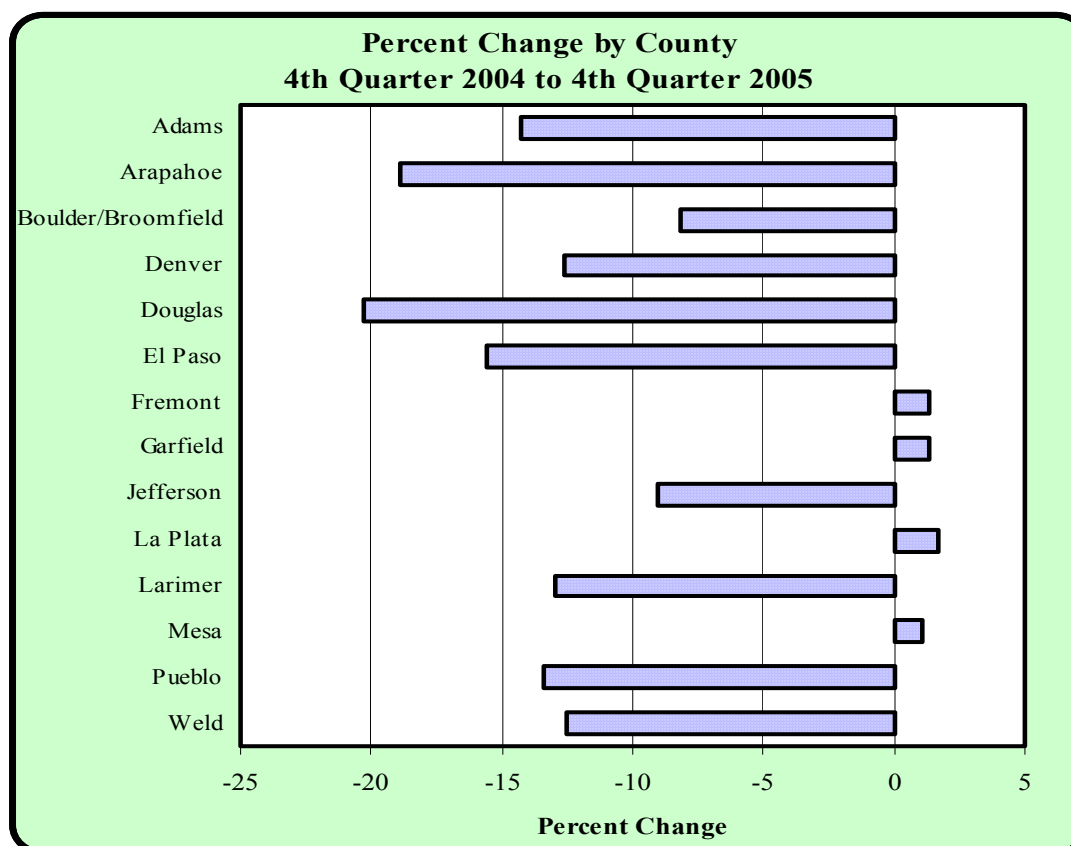
Fourth Quarter 2005

This issue presents data on fourth quarter 2005 motor vehicle retail sales for each of the seven Denver metro counties and the counties of El Paso, Larimer, Pueblo, Weld, Fremont, Garfield, La Plata, and Mesa. Broomfield County's sales are combined with those in Boulder County. In addition, the graph below compares sales of new and used cars and trucks for the United States as a whole to total sales of the counties listed above for the same period.

Sales of motor vehicles in the counties reviewed decreased 20.0 percent to \$2.3 billion in fourth quarter 2005 compared to third quarter 2005. The data also show that sales of motor vehicles in the counties reviewed decreased 13.6 percent in fourth quarter 2005 over fourth quarter 2004. Nationally, sales of motor vehicles decreased 11.9 percent over last year to about \$83.7 billion. As shown on the next page, Fremont, Garfield, La Plata, and Mesa counties posted small increases. Douglas County posted the largest decrease at -20.3 percent compared to last year.



County	Retail Sales 2005Q4 \$000s	Retail Sales 2004Q4 \$000s	Percentage Change
Adams	\$199,853	\$233,233	-14.3%
Arapahoe	605,481	746,496	-18.9
Boulder/Broomfield	178,341	194,205	-8.2
Denver	211,971	242,667	-12.6
Douglas	76,458	95,893	-20.3
El Paso	285,465	338,312	-15.6
Fremont	9,204	9,083	1.3
Garfield	49,434	48,788	1.3
Jefferson	278,210	305,916	-9.1
La Plata	23,376	22,983	1.7
Larimer	122,604	140,844	-13.0
Mesa	86,144	85,237	1.1
Pueblo	61,902	71,486	-13.4
Weld	110,972	126,904	-12.6
Total	\$2,299,416	\$2,662,045	-13.6%



This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive this report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.