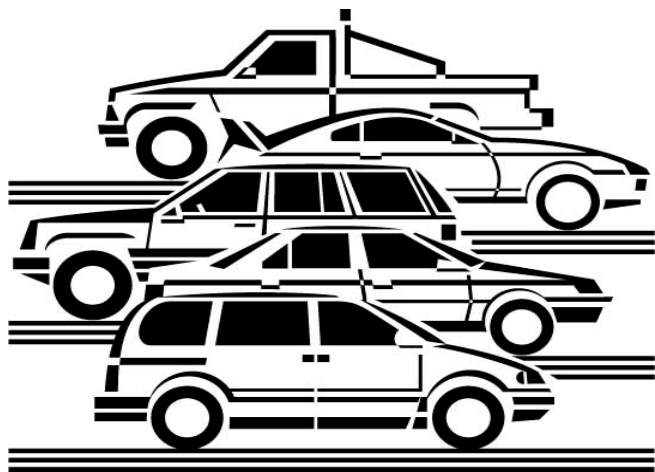




Office of Research and Analysis
 Colorado Department of Revenue
 (303) 866-5777
 ora@spike.dor.state.co.us

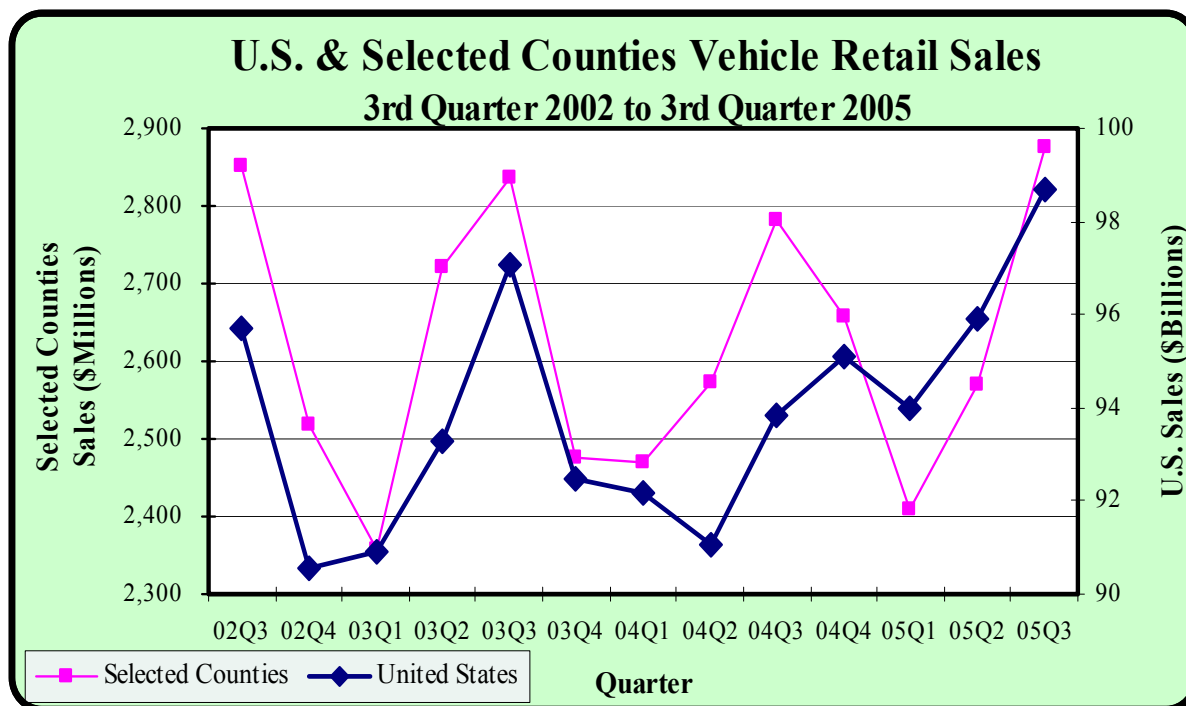
Colorado Motor Vehicle Sales

Selected Counties

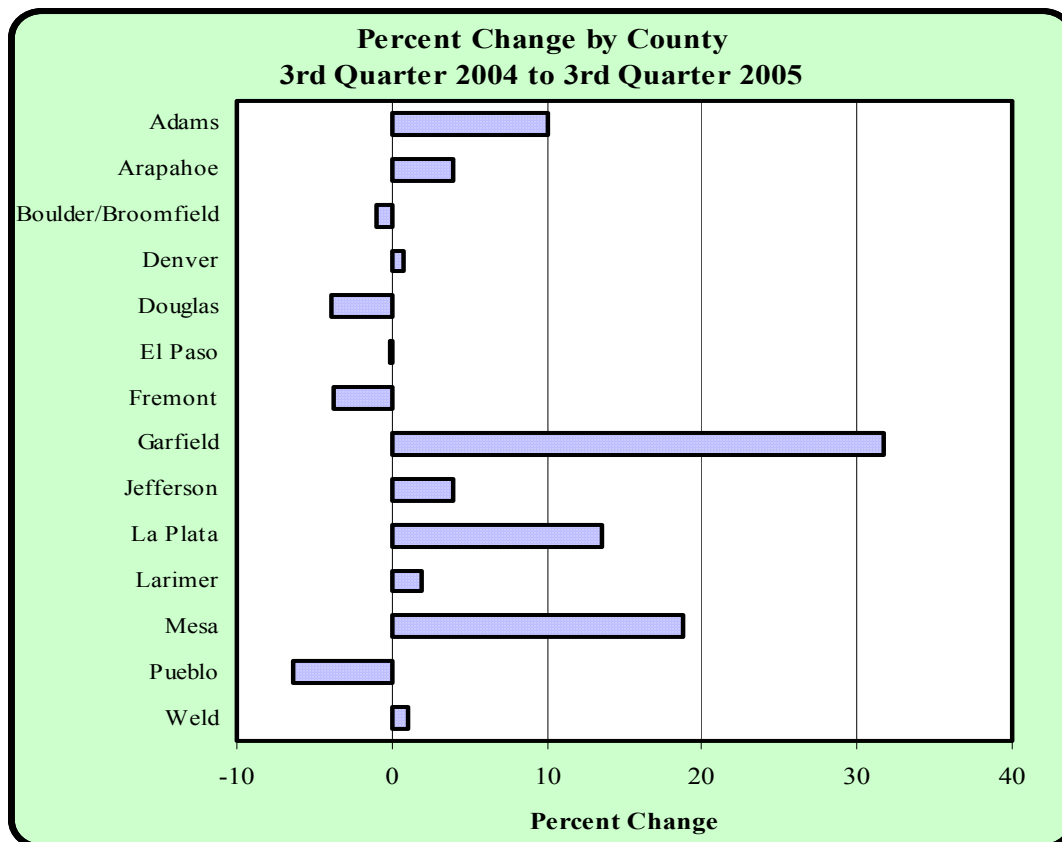
Third Quarter 2005

This issue presents data on third quarter 2005 motor vehicle retail sales for each of the seven Denver metro counties and the counties of El Paso, Larimer, Pueblo, Weld, Fremont, Garfield, La Plata, and Mesa. Broomfield County's sales are combined with those in Boulder County. In addition, the graph below compares sales of new and used cars and trucks for the United States as a whole to total sales of the counties listed above for the same period.

Sales of motor vehicles in the counties reviewed increased 11.9 percent to \$2.88 billion in third quarter 2005 compared to second quarter 2005. The data also show that sales of motor vehicles in the counties reviewed increased 3.3 percent in third quarter 2005 over third quarter 2004. Nationally, sales of motor vehicles increased 5.1 percent over last year to about \$98.7 billion. As shown on the next page, Garfield County posted the largest increase at 31.8 percent. Pueblo County posted the largest decrease at -6.3 percent compared to last year.



County	Retail Sales 2005Q3 \$000s	Retail Sales 2004Q3 \$000s	Percentage Change
Adams	\$271,433	\$246,588	10.1%
Arapahoe	714,295	686,927	4.0
Boulder/Broomfield	211,585	213,776	-1.0
Denver	265,374	263,312	0.8
Douglas	101,422	105,555	-3.9
El Paso	374,272	374,837	-0.2
Fremont	11,502	11,953	-3.8
Garfield	55,981	42,483	31.8
Jefferson	344,490	331,302	4.0
La Plata	29,306	25,806	13.6
Larimer	167,574	164,383	1.9
Mesa	103,544	87,190	18.8
Pueblo	80,869	86,318	-6.3
Weld	144,127	142,676	1.0
Total	\$2,875,773	\$2,783,106	3.3%



This report is available electronically as a .pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive this report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.