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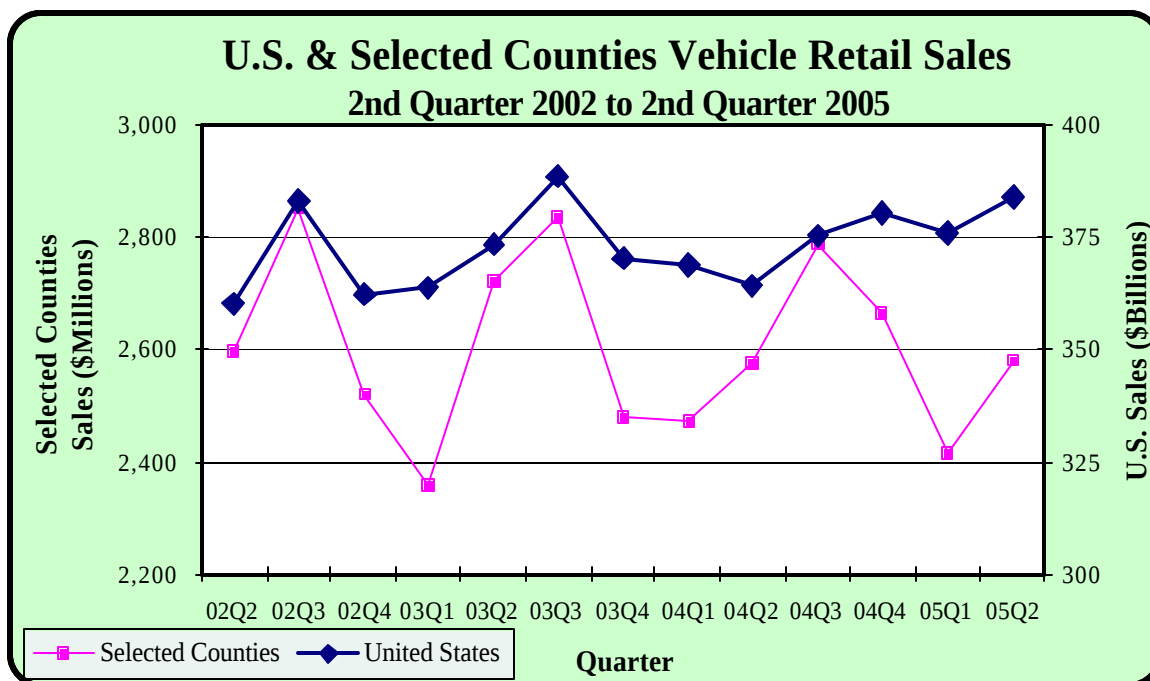
## Colorado Motor Vehicle Sales

### Selected Counties

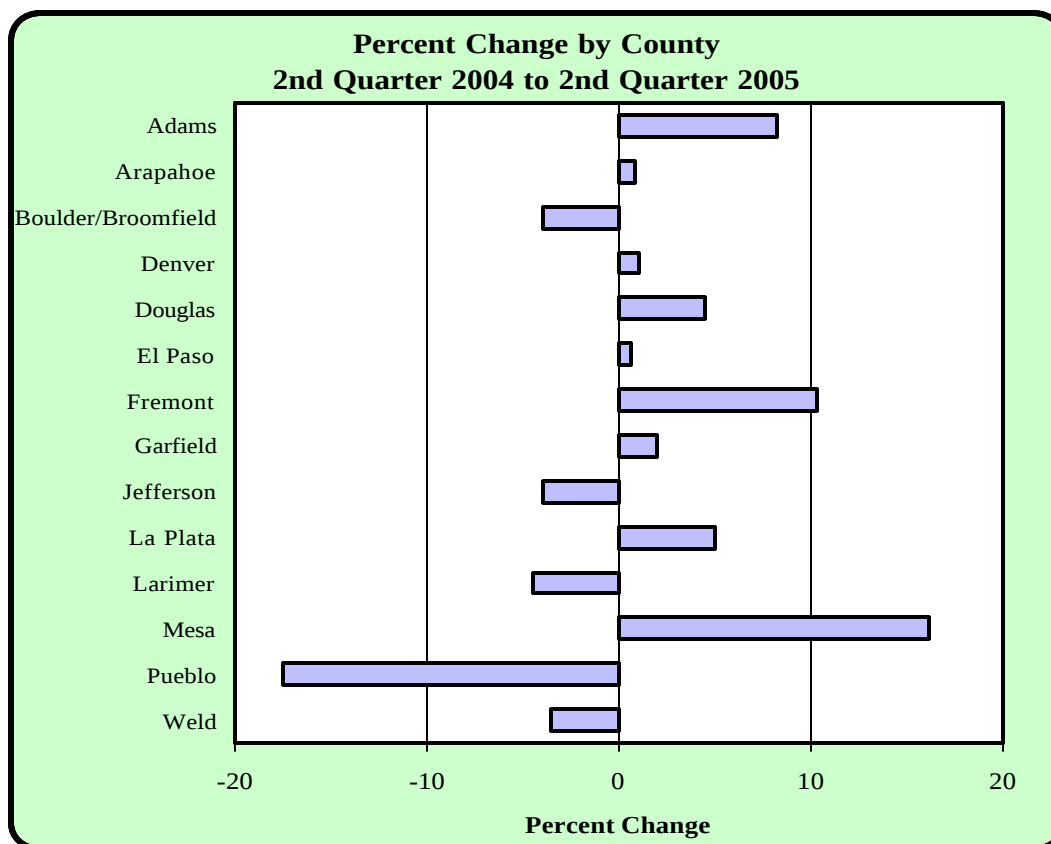
### Second Quarter 2005

This issue presents data on second quarter 2005 motor vehicle retail sales for each of the seven Denver metro counties and the counties of El Paso, Larimer, Pueblo, Weld, Fremont, Garfield, La Plata, and Mesa. Broomfield County's sales are combined with those in Boulder County. In addition, the graph below compares sales of new and used cars and trucks for the United States as a whole to total sales of the counties listed above for the same period.

Sales of motor vehicles in the counties reviewed increased 6.8 percent to \$2.58 billion in second quarter 2005 compared to first quarter 2005. The data also show that sales of motor vehicles in the counties reviewed increased 0.1 percent in second quarter 2005 over second quarter 2004. Nationally, sales of motor vehicles increased 5.4 percent over last year to about \$384 billion. As shown on the next page, Mesa County posted the largest increase at 16.1 percent. Pueblo County posted the largest decrease at -17.5 percent compared to last year.



| County             | Retail Sales<br>2005Q2<br>\$000s | Retail Sales<br>2004Q2<br>\$000s | Percentage<br>Change |
|--------------------|----------------------------------|----------------------------------|----------------------|
| Adams              | \$233,354                        | \$215,599                        | 8.2%                 |
| Arapahoe           | 665,209                          | 659,612                          | 0.8                  |
| Boulder/Broomfield | 187,885                          | 195,688                          | -4.0                 |
| Denver             | 233,514                          | 231,006                          | 1.1                  |
| Douglas            | 96,851                           | 92,619                           | 4.6                  |
| El Paso            | 343,973                          | 341,623                          | 0.7                  |
| Fremont            | 12,185                           | 11,045                           | 10.3                 |
| Garfield           | 40,928                           | 40,150                           | 1.9                  |
| Jefferson          | 292,920                          | 304,938                          | -3.9                 |
| La Plata           | 28,997                           | 27,626                           | 5.0                  |
| Larimer            | 144,779                          | 151,481                          | -4.4                 |
| Mesa               | 94,481                           | 81,348                           | 16.1                 |
| Pueblo             | 65,634                           | 79,553                           | -17.5                |
| Weld               | 137,220                          | 142,189                          | -3.5                 |
| <b>Total</b>       | <b>\$2,577,931</b>               | <b>\$2,574,478</b>               | <b>0.1%</b>          |



This report is available electronically as a pdf file on the Department of Revenue's website at [http://www.revenue.state.co.us/stats\\_dir/wrap.asp?incl=retailsalesreport](http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport). It is also available as a Word document. If you would like to receive this report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to [ora@spike.dor.state.co.us](mailto:ora@spike.dor.state.co.us).