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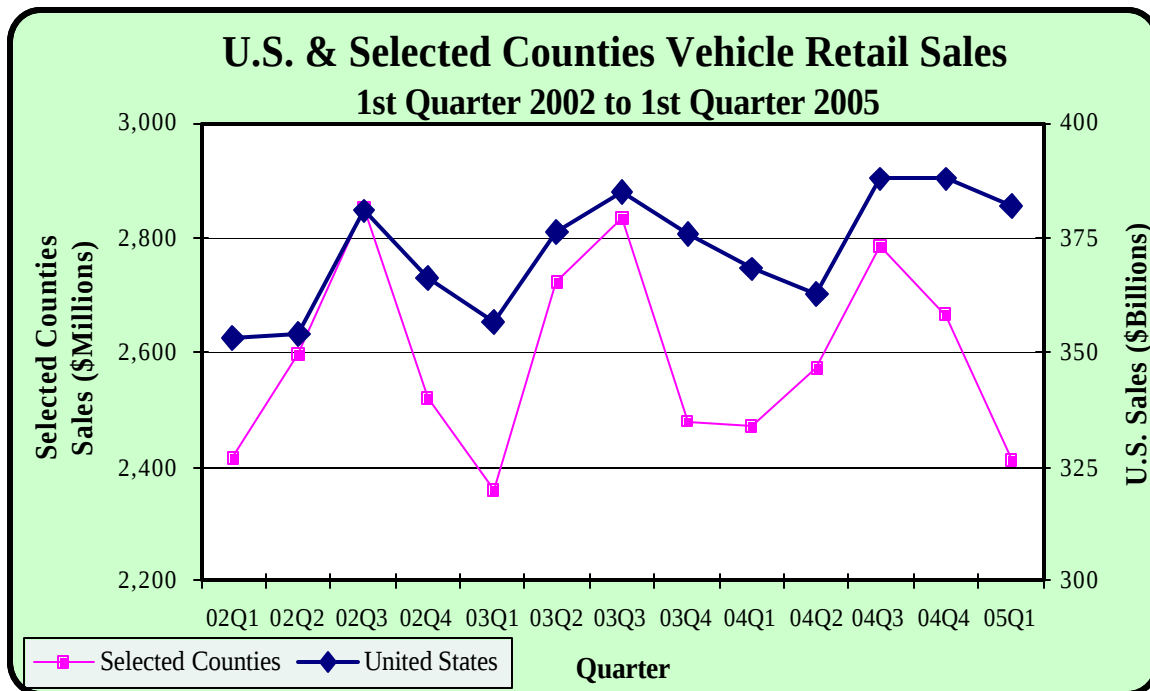
Colorado Motor Vehicle Sales

Selected Counties

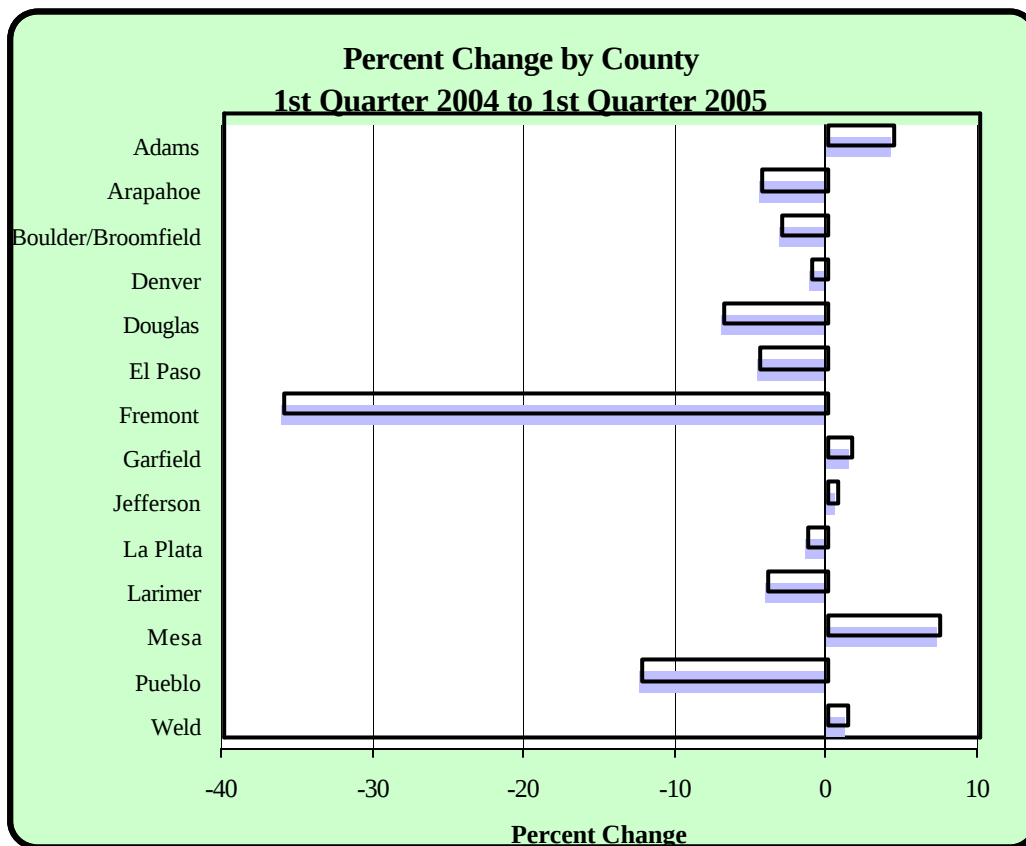
First Quarter 2005

This issue presents data on first quarter 2005 motor vehicle retail sales for each of the seven Denver metro counties and the counties of El Paso, Larimer, Pueblo, Weld, Fremont, Garfield, La Plata, and Mesa. Broomfield County's sales are combined with those in Boulder County. In addition, the graph below compares sales of new and used cars and trucks for the United States as a whole to total sales of the counties listed above for the same period.

Sales of motor vehicles in the counties reviewed decreased 9.5 percent to \$2.41 billion in first quarter 2005 compared to fourth quarter 2004. The data also show that sales of motor vehicles in the counties reviewed decreased 2.4 percent in first quarter 2005 over first quarter 2004. Nationally, sales of motor vehicles increased 3.7 percent over last year to about \$382 billion. As shown on the next page, Mesa County posted the largest increase at 7.3 percent. Fremont County posted the largest decrease at -36.1 percent compared to last year.



County	Retail Sales 2005Q1 \$000s	Retail Sales 2004Q1 \$000s	Percentage Change
Adams	\$222,924	\$213,631	4.3%
Arapahoe	623,741	652,164	-4.4
Boulder/Broomfield	180,904	186,632	-3.1
Denver	220,427	222,938	-1.1
Douglas	78,739	84,630	-7.0
El Paso	310,627	325,383	-4.5
Fremont	7,461	11,668	-36.1
Garfield	37,647	37,100	1.5
Jefferson	289,489	287,730	0.6
La Plata	24,887	25,233	-1.4
Larimer	136,533	142,172	-4.0
Mesa	84,449	78,701	7.3
Pueblo	67,259	76,788	-12.4
Weld	126,812	125,189	1.3
Total	\$2,411,899	\$2,469,959	-2.4%



This report is available electronically as a pdf file on the Department of Revenue's website at http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport. It is also available as a Word document. If you would like to receive this report in Word, please contact the Office of Research and Analysis at 303-866-3089 or send an e-mail to ora@spike.dor.state.co.us.