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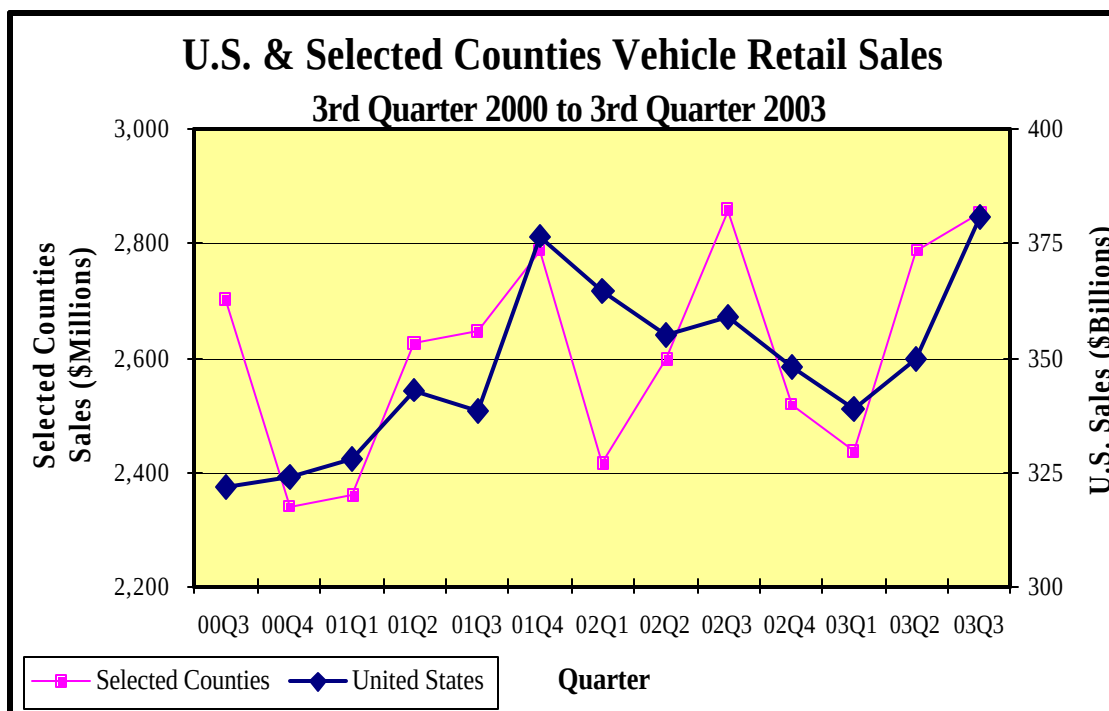
Colorado Motor Vehicle Sales

Selected Counties

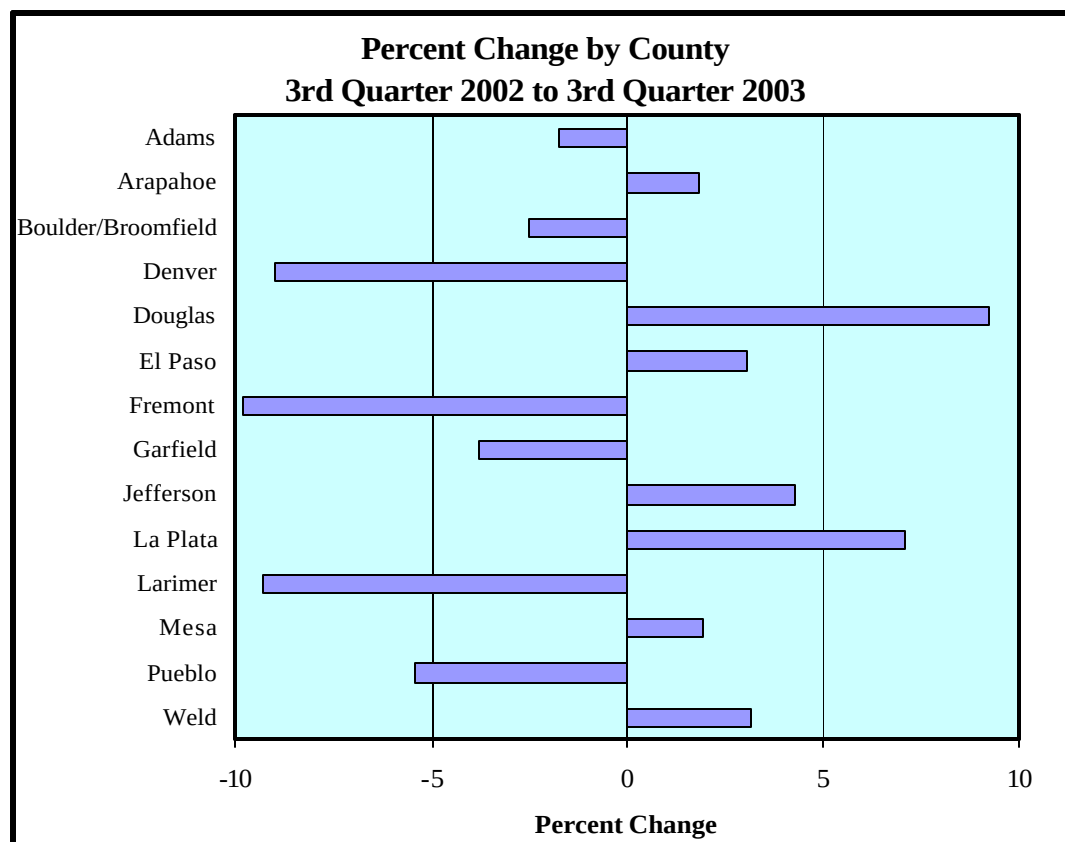
Third Quarter 2003

This issue presents data on third quarter 2003 motor vehicle retail sales for each of the seven Denver metro counties and the counties of El Paso, Larimer, Pueblo, Weld, Fremont, Garfield, La Plata, and Mesa. Broomfield County's sales are combined with those in Boulder County. In addition, the graph below compares sales of new and used cars and trucks for the United States as a whole to total sales of the counties listed above for the same period.

Sales of motor vehicles in the counties reviewed increased 2.4 percent to \$2.86 billion in third quarter 2003 compared to second quarter 2003. The data also show that sales of motor vehicles in the counties reviewed decreased 0.1 percent in third quarter 2003 over third quarter 2002. Nationally, sales of motor vehicles increased 6.2 percent over last year to about \$380.9 billion. As shown on the next page, Douglas County, posted the largest increase at 9.3 percent. Fremont County posted the largest decrease at -9.8 percent compared to last year.



COUNTY	RETAIL SALES 2003Q3 \$000s	RETAIL SALES 2002Q3 \$000s	PERCENTAGE CHANGE
Adams	\$246,619	\$251,005	-1.7%
Arapahoe	740,622	727,314	1.8
Boulder/Broomfield	222,893	228,616	-2.5
Denver	254,270	279,464	-9.0
Douglas	109,401	100,125	9.3
El Paso	361,120	350,300	3.1
Fremont	12,348	13,686	-9.8
Garfield	46,517	48,320	-3.7
Jefferson	362,222	347,397	4.3
La Plata	24,190	22,583	7.1
Larimer	166,223	183,320	-9.3
Mesa	88,177	86,479	2.0
Pueblo	78,949	83,430	-5.4
Weld	142,272	137,881	3.2
TOTAL	\$2,855,826	\$2,859,920	-0.1%



This report is available electronically as a Word document. If you would like to receive the report in electronic format, please contact the Office of Tax Analysis at 303-866-3089 or send an e-mail to ota@spike.dor.state.co.us.