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March 31, 2016

The Honorable Millie Hamner Chair, Joint Budget Committee Colorado General Assembly

The Honorable Lois Court Chair, House Finance Committee Colorado General Assembly

The Honorable Tim Neville Chair, Senate Finance Committee Colorado General Assembly

Dear Senators and Representatives:

Section 39-22-522.5(12), C.R.S., requires the Department of Revenue (Department) to submit a quarterly report to the Joint Budget Committee and the Finance Committees of the General Assembly which details specific information on the conservation easement (CE) program.

The legislation requires information about the number of "tax credits" and "cases" which may be difficult to reconcile with data from the State Court Administrator of the Judicial Department or from the Office of the Attorney General. It is important to note that "tax credits" and "cases" discussed in this report refer to CE donations rather than cases filed in any legal proceeding.

Since the inception of the CE program in 2000, there have been 4,295 donations of conservation easements for which tax credits have been claimed. Over 26,000 income tax returns claiming CE tax credits have been filed. The Department has reviewed all of these returns and has disallowed tax credits related to 710 donations, thus tax credits have been allowed for 3,585 donations or 83%.

To assist with the understanding of the activity involving these disallowed credits and to comply with statutory reporting requirements, the Department offers the following information:

- a) For tax years prior to 2014, CE donors are statutorily required to submit an appraisal which provides a value of the CE donated with their tax returns claiming the CE tax credits. The Department received at least one appraisal for each CE donation. In many instances, the Department received multiple appraisals for the same donation.
  - The Department sent appraisals to the Conservation Easement Oversight
    Commission (CEOC) and the Division of Real Estate (DRE) for review of 696 of the
    710 cases for which credits have been disallowed. The remaining 14 cases which
    were not sent for consultation were disallowed for tax compliance issues such as
    missing documentation (including tax returns) and/or over-claimed tax credits.
  - As of March 25, 2016, the Department sent 755 appraisals (or partial appraisals) to the CEOC for review. Of these 755 appraisals, 24 were for a 2<sup>nd</sup> or 3<sup>rd</sup> review.

Therefore, 731 appraisals of unique easement donations were sent to the CEOC for review.

- NOTE: Some of these appraisals were sent to the CEOC for review prior to the Department's disallowance of any tax credits.
- b) In response to the request for consultation on the 755 appraisals sent to the CEOC and DRE, the Department received recommendations on all 755 appraisals.
  - If either the CEOC or the DRE (or both) made a negative recommendation on the appraisal, the Department disallowed the tax credits.
  - When both the CEOC and the DRE found no issue with the appraisal, the Department allowed the tax credits.
  - The CEOC and/or DRE recommendation of "No Opinion" is typically rendered when insufficient information is provided on which to make a recommendation.
  - The chart below details the recommendations of the CEOC and the DRE as well as the action taken by the Department as a result of the recommendations:

		UNIQUE CO	NSERVATION	EASEMENT DO	CHOITANC				
CEOC/DRE RECOMMENDATION:									
CEOC Recommendation	REJECT	REJECT	REJECT	ACCEPT	ACCEPT	NO OPINION	NO OPINION	NO RECOMMEND	TOTALS
DRE Recommendation	MAY VIOLATE	NO OPINION	APPEARS OK	MAY VIOLATE	APPEARS OF	MAY VIOLATE	NO OPINION	NO RECOMMEND	
Total Appraisals Reviewed	569	41	6	44	38	4	41	12	755
Multiple Appraisals on Easement	15	1	3	1	3	0	1	0	24
Total Unique Donations Revelwed	554	40	3	43	35	4	40	12	731
INITIAL DEPARTMENT ACTION:									
Credit Not Used/Not Disallowed	4	0	1	2	19	0	0	4	30
Still Under Review	5	0	0	0	0	0	0	0	5
Total Cases Disallowed (Reviewed									
Donations less initial Action)	545	40	2	41	16	4	40	8	696
FINAL DEPARTMENT/COURT ACTION:									
Allowed in Full by Revenue	11	0	1	5	8	0	3	1	29
Settled by Revenue	465	34	0	22	8	1	36	3	569
Allowed in Part/Full by Court	2	0	0	0	0	0	0	Õ	2
Disallowed in Entirety by Court	7	0	0	0	0	0	0	0	7
Total Remaing Active Cases (Disallowed									
Donations less Final Action)	60	6	1	14	0	3	1	li 🛕	89

- c) One of the statutory options provided for resolution of taxpayer disputes of disallowed CE tax credits is through a mediation process. Due to the resolution of cases under HB11-1300, only a small number of cases were involved in mediation.
  - Thirty-three cases which waived the administrative hearing and filed an appeal in District Court under the provisions of HB11-1300, requested mediation. The mediation for 18 of these cases was held on June 12, 2013, and the mediation for 15 of these cases was held on August 13, 2013. All of these cases reached a settlement.
  - NOTE: Per Regulation 39-22-522, enacted September 1, 2011, the Department will treat a request for mediation as an agreement to extend the statutory deadline to hold an administrative hearing.

- d) As a result of District Court filings and requests for administrative hearings related to the CE tax credit disallowances, the Office of the Attorney General (OAG) has been involved in the resolution of a majority of the cases.
  - The chart below details the number of cases sent to the Office of the Attorney General (OAG) under the provisions of HB11-1300 and under the provisions for formal hearings pursuant to Section 39-21-103, C.R.S. or the provisions for appeals of final agency action pursuant to Section 39-21-105, C.R.S.

#### Conservation Easement Cases Sent to the OAG

HB11-1300 Elected District Court Elected Expedited Hearing Total # making an Election	478 30 <b>508</b>	Non HB11-1300 On Appeal/Transferred to Court To Hearing	26	Total Cases 504 30	To OAG 504 1	Resolved Cases 497 0	Active Cases 7 1	
Made No Election	35	To Hearing Remain in Admin Process	141	35 141	9	2	7 4	
Total # of Cases	543		167	710	518	499	19	

- As of March 25, 2016, 518 cases, including both those subject to the election provisions of HB11-1300 and those outside the scope of those provisions, were sent forward to the OAG for resolution.
- 30 of the 518 cases are not subject to HB11-1300. The Department transferred jurisdiction to District Court pursuant to Section 39-22-522.5(5)(b), C.R.S. in 22 cases. 4 cases had a formal hearing pursuant to Section 39-21-103, C.R.S. in which the Executive Director's designee ruled in favor of the Department.
- As of March 25, 2016, only 15 of the 543 cases subject to the provisions of HB11-1300 remain active. These 15 cases involve donations made by 6 taxpavers.
- The Department and the OAG have worked diligently to resolve the disputed tax credit cases. The majority of the 15 remaining HB11-1300 cases are in litigation.
- e) The Department has resolved the majority of the disputes related to the disallowance of tax credits in the 710 cases reported above.
  - As of March 25, 2016, the Department has resolved 624 cases: 31 cases were allowed the tax credits in full, 18 cases were resolved prior to input from the CEOC or DRE, and 575 cases were settled after consultation with the CEOC and DRE.
  - The Department sent Notices of Final Determination in 4 of the cases sent to the Attorney General's office prior to the effective date of House Bill 11-1300. All 4 of these cases are closed.
  - The Department sent Notices of Final Determination to the Tax Matters
    Representative (TMR) in 3 cases in which the Department prevailed in District
    Court and the TMR did not timely appeal.

- The Department sent Notices of Final Determination to the Tax Matters
  Representative (TMR) and Transferees in 1 case not subject to House Bill 11-1300
  that was not timely protested.
- Tax credits totaling \$23,789,165 have been abandoned as part of the settlements reached in the cases discussed above. (These tax credits would have been used against future tax liabilities had taxpayers not agreed to abandon these credits as part of settlements reached.)
- The Department has reached settlements in principle in 7 additional cases which
  will result in \$338,773 of tax received, \$251,953 in abandoned tax credits, and
  \$376,447 in tax waived. Penalty and interest are calculated as of the date payment
  of the settlement amount is received and therefore are not part of the numbers
  reported in this paragraph.
- f) In administering the resolution of the cases itemized in item e above, the Department determined the amount of deficient taxes, interest, and penalties to be owed or waived as follows:
  - The 8 cases in which Notices of Final Determination were issued by the Department involved a total assessed amount of \$1,861,384 (\$1,249,210 in taxes, \$484,738 in interest, and \$127,436 in penalties); \$198,785 was waived (\$1,440 in taxes, \$195,216 in interest, and \$2,129 in penalties).
  - In the 593 cases settled by the Department (575 with CEOC/DRE input and 18 prior to consultation), \$111,770,933 was determined to be owed (\$111,028,177 in taxes, \$484,667 in interest, and \$258,089 in penalties); \$88,516,479 was waived by the Department (\$34,876,406 in taxes, \$39,965,324 in interest, and \$13,674,749 in penalties).
  - The chart below summarizes the Department's resolution of CE cases.

### **Department's Resolution of CE Cases**

		Owed	Aband	oned	I 	otal Due	 otal Waived		Totals	Percentage of Totals Found to be Due
Tax	\$11	12,277,387	\$ 23,78	9,165	\$13	86,066,552	\$ 42,073,916	\$ 1	78,140,468	76%
Penalty	\$	385,525	\$	-	\$	385,525	\$ 13,676,878	\$	14,062,403	3%
Interest	\$	969,405	\$	323	\$	969,405	\$ 40,160,540	\$	41,129,945	2%
	\$11	13,632,317	\$ 23,78	9,165	\$13	37,421,482	\$ 95,911,334	\$ 2	33,332,816	1

- g) In some cases, after consultation with the DRE and CEOC, the Department determined that the CE tax credits disallowed and originally contested should be allowed to be claimed in full.
  - Of the 731 appraisals of unique easement donations which were reviewed by the CEOC and DRE, 30 had no tax credits disallowed at the recommendation of the CEOC and DRE and 5 have tax credits which are still under review after recent recommendations by the CEOC and DRE.

- The Department disallowed tax credits involving an additional 14 conservation easement donations as a result of tax compliance issues such as missing documentation (including tax returns) and/or over-claimed tax credits. Therefore, tax credits were disallowed and contested in 710 cases.
- Of these 710 cases, 31 cases, consisting of \$7,679,070 in tax credits, were subsequently allowed in full.
- h) The Department's costs of administering the resolution of the CE cases are as follows:

### Department's Costs of Administering the Resolution of CE Cases

	FY 2011-12	FY 2012-13	FY 2013-14	FY 2014-15	FY 2015-16	TOTALS
DOR Salary & Benefits	\$ 532,169	\$ 601,381	\$ 628,958	\$ 636,937	\$ 329,449	\$2,728,894
Appraisals & Other Litigation Costs	\$ 746,676	\$ 961,910	\$ 328,089	\$ 94,333	\$ 54,903	\$2,185,911
Attorney General Costs	\$ 1,466,610	\$ 1,449,646	\$ 1,030,470	\$ 508,226	\$ 237,413	\$4,692,365
DOR Travel Expenses	\$ -	\$ 906	\$ 224	\$ 1,049	\$ 466	\$ 2,645
General Operating Expenses	\$ 11,796	\$ 3,671	\$ 46	\$ -	\$ -	\$ 15,513
	\$ 2,757,251	\$ 3,017,514	\$ 1,987,787	\$ 1,240,545	\$ 622,231	\$9,625,328

Sincerely,

Barbara J. Brohl Executive Director

Colorado Department of Revenue

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Cc: Members of the Joint Budget Committee, Colorado General Assembly

Members of the House Finance Committee, Colorado General Assembly

Members of the Senate Finance Committee, Colorado General Assembly

Mr. Scott Thompson, Staff, Joint Budget Committee, Colorado General Assembly

Ms. Katie Ruedebusch, Staff, House Finance Committee, Colorado General Assembly

Ms. Kori Donaldson, Staff, Senate Finance Committee, Colorado General Assembly

Mr. Dan Cartin, Director, Office of Legislative Legal Services

Ms. Molly Otto, Manager of Library Services, Colorado Legislative Council

Mr. Erick Scheminske, Deputy Director, Office of State Planning & Budgeting

Ms. Alice Wheet, Budget Analyst, Office of State Planning & Budgeting

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