### **GAMING UPDATE** COLORADO **DIVISION OF** GAMING **MAY 2013**

# **VOLUME XXII, ISSUE 5**

## KAMMERZELL MOVES ONWARD AND UPWARD: MANNING NAMED GAMING DIRECTOR

Laura Manning has been named the Director of the Colorado Division of Gaming. One of the longest-tenured employees at the agency, Laura has worked at the Division for more than 21 vears, bringing a wealth of gaming regulatory and law enforcement experience to this position. She has worked both in the field in an enforcement capacity and also in the background investigations unit where she established many of the standards that are still used today. Laura Manning served as the Chief of Investigations and Enforcement for more than 9 years.

"I have a great deal of confidence in her abilities and I know that she will continue to build on the many successes of the Division through her dedication and leadership," said Ron Kammerzell, who started with Gaming in 1992, and worked his way up to Division director.

Kammerzell was recently named the Deputy Senior Director of Enforcement for the Department of Revenue, overseeing a number of Divisions including Auto Industry, Liquor/ Tobacco, Medical Marijuana Enforcement, Racing and Hearings, as well as Gaming. Kammerzell was also on the Amendment 64 Task Force to help define a regulatory structure for sale of adult-use marijuana in Colorado.

"Leaving was not an easy decision because the Division of Gaming has an amazing group of dedicated people," Kammerzell said. "But I am looking forward to the challenges in my new position overseeing Enforcement and know that I will have many more opportunities to work with the great staff at Gaming."

### **Commission Approves** FY14 Budgets

On April 18, the Gaming Commission approved the FY2014 budgets for the following agencies: Colorado Division of Gaming: \$11,054,258: Colorado Bureau of Investigation: \$950,298; Colorado State Patrol: \$2,918,536; Colorado Division of Fire Prevention and Control: \$189,532; Dept of Local Affairs: \$156.633.

#### Dates to Remember

May 15 • gaming tax returns due for April May 16 • Gaming Commission meeting, Golden May 27 • Memorial Day, state offices closed

#### **Commission Action**

At its meeting on April 18, the Colorado Gaming Commission approved:

- Renewal of the Retail and Manufacturer/Distributor License for Black Hawk/Jacobs Entertainment, LLC d/b/a The Lodge Casino at Black Hawk
- Renewal of the Retail and Manufacturer/Distributor License for Penn Bullwhackers, Inc. d/b/a Bullwhackers Casino
- Renewal of the Retail License for Gilpin Hotel d/b/a The Gilpin Hotel Casino Ltd.

# **MARCH AGP BY DEVICE**

STATE	WIDE			CRIPPLE CREEK				
Device	Number	AGP	Avg. Daily AGP/Device	Number	AGP	Avg. Daily AGP/Device		
Slots	14,298	\$60,068,814	\$135.52	3,925	\$9,973,414	\$81.97		
Tables	314	\$7,670,519	\$788.01	69	\$822,637	\$384.59		
TOTAL	14,612	\$67,739,333	\$149.54	3,994	\$10,796,051	\$87.20		

#### **BLACK HAWK**

Device	Number	AGP	Avg. Daily AGP/Device	Number	AGP	Avg. Daily AGP/Device
Slots	8,163	\$44,157,334	\$174.50	2,210	\$5,938,066	\$86.67
Tables	202	\$6,462,962	\$1,032.09	43	\$384,920	\$288.76
TOTAL	8,365	\$50,620,295	\$195.21	2,253	\$6,322,987	\$90.53

Average Daily AGP Per Device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open during the month.



Manning



Kammerzell

**CENTRAL CITY** 

STATEWIDE GAMING STATISTICS					CRIPPLE CREEK GAMING STATISTICS				
	MAR 2013	FEB 2013	MAR 2012	TAX YTD		MAR 2013	FEB 2013	MAR 2012	TAX YTD
1¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	8,411 359,967,321.43 35,090,016.11 134.58 9.75%	8,472 306,644,456.55 29,673,325.44 127.60 9.68%	36,103,076.17 141.89 9.68%	76,662 3,016,526,846.62 292,395,736.02 126.01 9.69%	1¢ SLOTS Coins IN Agp Avg Daily Agp Hold %	2,074 69,796,484.22 5,817,564.95 90.48 8.34%	2,067 61,451,739.11 5,038,377.44 92.23 8.20%	1,980 71,084,355.67 5,898,707.56 96.10 8.30%	19,317 616,915,236.95 51,464,060.43 89.08 8.34%
25¢ SLOTS	1,303	1,326	1,506	12,523	25¢ SLOTS	394	399	461	3,957
COINS IN	63,651,744.00	54,465,442.84	77,849,373.65	565,164,969.91	COINS IN	16,278,791.25	14,892,639.78	20,884,587.25	157,602,840.71
AGP	3,469,273.90	3,189,845.02	4,497,740.78	32,366,722.49	AGP	716,747.79	736,973.86	971,264.89	7,375,690.99
AVG DAILY AGP	85.89	87.64	96.34	85.39	AVG DAILY AGP	58.68	69.89	67.96	62.32
HOLD %	5.45%	5.86%	5.78%	5.73%	HOLD %	4.40%	4.95%	4.65%	4.68%
<b>\$1 SLOTS</b>	1,483	1,484	1,575	13,529	<b>\$1 SLOTS</b>	565	559	585	5,218
COINS IN	137,491,277.60	113,574,689.50	150,579,025.00	1,166,784,720.61	COINS IN	30,896,368.60	24,849,442.00	33,459,564.00	272,957,500.39
AGP	7,547,084.36	5,844,079.74	8,312,849.02	62,196,711.85	AGP	1,499,875.61	1,263,889.27	1,696,209.98	13,045,010.81
AVG DAILY AGP	164.16	143.46	170.26	151.88	AVG DAILY AGP	85.63	85.55	93.53	83.59
HOLD %	5.49%	5.15%	5.52%	5.33%	HOLD %	4.85%	5.09%	5.07%	4.78%
MULTI-DENOM	2,024	2,064	2,041	18,819	MULTI-DENOM	579	574	509	5,164
Coins IN	207,936,383.60	175,733,106.96	207,878,853.79	1,742,743,819.67	Coins In	28,551,484.86	25,054,961.38	27,815,655.26	263,411,803.01
Agp	9,459,689.67	8,442,569.04	10,130,650.41	81,390,813.71	Agp	1,231,498.80	1,266,131.53	1,327,962.42	12,825,893.55
Avg Daily Agp	150.77	149.01	160.12	142.88	Avg Daily Agp	68.61	83.46	84.16	83.04
Hold %	4.55%	4.80%	4.87%	4.67%	Hold %	4.31%	5.05%	4.77%	4.87%
OTHER SLOTS	1,077	1,100	1,198	10,357	OTHER SLOTS	313	319	333	3,081
COINS IN	82,079,366.07	68,543,349.90	86,167,235.95	697,936,819.63	COINS IN	13,372,225.70	12,391,605.55	14,144,431.25	126,036,309.73
AGP	4,502,749.54	4,163,662.06	5,012,110.44	40,919,695.67	AGP	707,726.45	610,736.78	703,322.93	7,049,700.48
AVG DAILY AGP	134.87	137.89	134.96	130.53	AVG DAILY AGP	72.94	72.44	68.13	76.50
HOLD %	5.49%	6.07%	5.82%	5.86%	HOLD %	5.29%	4.93%	4.97%	5.59%
<b>BJ TABLES</b>	138	139	145	1,323	BJ TABLES	33	33	36	319
BJ DROP	16,966,845.54	13,710,554.26	16,544,297.55	133,284,306.15	BJ DROP	2,185,605.00	1,922,101.25	2,263,668.25	19,279,005.05
AGP	2,882,924.29	2,213,203.96	2,767,380.30	23,193,796.86	AGP	330,832.50	258,164.75	337,438.50	3,238,884.81
AVG DAILY AGP	673.90	580.05	615.66	579.19	AVG DAILY AGP	323.39	296.01	302.36	339.47
HOLD %	16.99%	16.14%	16.73%	17.40%	HOLD %	15.14%	13.43%	14.91%	16.80%
CRAPS TABLES	24	24	25	219	CRAPS TABLES	4	5	6	46
CRAPS DROP	6,199,172.26	5,393,842.00	6,426,690.75	50,457,501.28	CRAPS DROP	670,754.00	634,788.00	828,211.25	6,133,999.50
AGP	1,290,504.01	1,293,325.25	1,404,119.50	11,217,376.03	AGP	164,199.50	239,276.00	134,846.50	1,502,933.50
AVG DAILY AGP	1,734.55	1,963.15	1,811.77	1,692.21	AVG DAILY AGP	1,324.19	1,810.74	724.98	1,092.39
HOLD %	20.82%	23.98%	21.85%	22.23%	HOLD %	24.48%	37.69%	16.28%	24.50%
POKER TABLES	128	126	126	1,158	POKER TABLES	26	25	27	266
POKER DROP	3,956,381.85	3,233,216.25	3,767,536.50	31,885,180.77	POKER DROP	438,860.25	329,576.50	448,473.00	3,579,298.15
AGP	2,763,175.71	1,989,646.04	2,492,192.63	20,531,969.09	AGP	243,643.83	215,273.00	301,102.25	2,277,667.86
AVG DAILY AGP	696.36	575.26	638.04	585.77	AVG DAILY AGP	302.29	325.82	359.74	286.29
HOLD %	23.55%	23.89%	25.52%	25.31%	HOLD %	22.84%	30.00%	29.46%	28.43%
ROULETTE TABLES	24	23	23	209	ROULETTE TABLES	6	6	5	54
ROULETTE DROP	2,799,472.25	2,265,662.00	2,846,528.50	22,219,209.60	ROULETTE DROP	248,644.50	221,575.50	339,749.00	2,054,435.00
AGP	733,915.25	671,658.00	593,383.25	5,662,432.10	AGP	83,961.50	78,951.50	50,285.25	595,708.00
AVG DAILY AGP	986.45	1,063.84	832.23	895.08	AVG DAILY AGP	451.41	497.89	324.42	368.84
HOLD %	26.22%	29.65%	20.85%	25.48%	HOLD %	33.77%	35.63%	14.80%	29.00%
TOTAL AGP	67,739,332.84	57,481,314.55	71,313,502.50	569,875,253.82	TOTAL AGP	10,796,050.93	9,707,774.13	11,421,140.28	99,375,550.43
GAMING TAXES	11,086,779.20	8,980,543.40	11,833,924.31	70,841,135.88	GAMING TAXES	1,298,747.59	1,013,526.42	1,328,216.77	5,398,917.33
# OF CASINOS	40	40	40	41	# OF CASINOS	14	14	14	15

BLACK HAWK GAMING STATISTICS					CENTRAL CITY GAMING STATISTICS				
	MAR 2013	FEB 2013	MAR 2012	TAX YTD		MAR 2013	FEB 2013	MAR 2012	TAX YTD
<b>1¢ SLOTS</b>	5,003	5,042	4,951	45,266	1¢ SLOTS	1,334	1,363	1,277	12,079
COINS IN	247,206,839.99	209,584,302.64	255,814,272.41	2,033,410,178.76	Coins IN	42,963,997.22	35,608,414.80	46,199,558.53	366,201,430.91
AGP	25,242,143.49	21,315,516.22	25,849,889.82	206,040,018.86	Agp	4,030,307.67	3,319,431.78	4,354,478.79	34,891,656.73
AVG DAILY AGP	162.75	150.99	168.42	150.43	Avg Daily Agp	97.46	86.98	110.00	94.88
HOLD %	10.21%	10.17%	10.10%	10.13%	Hold %	9.38%	9.32%	9.43%	9.53%
25¢ SLOTS	660	656	747	6,128	25¢ SLOTS	249	271	298	2,438
COINS IN	41,005,867.75	34,128,349.31	48,951,310.15	351,553,338.28	COINS IN	6,367,085.00	5,444,453.75	8,013,476.25	56,008,790.92
AGP	2,403,809.81	2,121,247.54	2,996,891.59	21,640,356.18	AGP	348,716.30	331,623.62	529,584.30	3,350,675.32
AVG DAILY AGP	117.49	115.49	129.42	116.71	AVG DAILY AGP	45.18	43.70	57.33	45.14
HOLD %	5.86%	6.22%	6.12%	6.16%	HOLD %	5.48%	6.09%	6.61%	5.98%
<b>\$1 SLOTS</b>	727	728	780	6,534	<b>\$1 SLOTS</b>	191	197	210	1,777
COINS IN	97,064,625.00	81,021,879.50	106,375,159.00	810,152,998.32	COINS IN	9,530,284.00	7,703,368.00	10,744,302.00	83,674,221.90
AGP	5,504,763.21	4,271,489.59	6,147,408.52	45,358,324.01	AGP	542,445.54	308,700.88	469,230.52	3,793,377.03
AVG DAILY AGP	244.25	209.55	254.24	229.43	AVG DAILY AGP	91.61	55.96	72.08	70.12
HOLD %	5.67%	5.27%	5.78%	5.60%	HOLD %	5.69%	4.01%	4.37%	4.53%
MULTI-DENOM	1,153	1,179	1,244	10,914	MULTI-DENOM	292	311	288	2,741
COINS IN	160,238,670.80	134,020,033.28	160,917,383.24	1,313,504,848.62	Coins In	19,146,227.94	16,658,112.30	19,145,815.29	165,827,168.04
AGP	7,412,617.85	6,547,599.85	8,055,682.43	61,852,395.93	Agp	815,573.02	628,837.66	747,005.56	6,712,524.23
AVG DAILY AGP	207.39	198.34	208.89	187.30	Avg Daily Agp	90.10	72.21	83.67	80.44
HOLD %	4.63%	4.89%	5.01%	4.71%	Hold %	4.26%	3.77%	3.90%	4.05%
OTHER SLOTS	620	625	657	5,685	OTHER SLOTS	144	156	208	1,591
COINS IN	65,112,308.77	52,852,497.20	67,271,670.45	537,116,864.75	COINS IN	3,594,831.60	3,299,247.15	4,751,134.25	34,783,645.15
AGP	3,593,999.20	3,353,405.84	4,019,338.56	31,747,990.26	AGP	201,023.89	199,519.44	289,448.95	2,122,004.93
AVG DAILY AGP	186.99	191.62	197.35	184.57	AVG DAILY AGP	45.03	45.68	44.89	43.81
HOLD %	5.52%	6.34%	5.97%	5.91%	HOLD %	5.59%	6.05%	6.09%	6.10%
<b>BJ TABLES</b>	83	84	83	782	<b>BJ TABLES</b>	22	22	26	222
BJ DROP	13,759,781.29	10,786,661.51	12,942,434.55	104,689,575.05	BJ DROP	1,021,459.25	1,001,791.50	1,338,194.75	9,315,726.05
AGP	2,347,146.04	1,758,437.01	2,238,143.55	18,298,454.30	AGP	204,945.75	196,602.20	191,798.25	1,656,457.75
AVG DAILY AGP	912.22	747.63	869.86	773.34	AVG DAILY AGP	300.51	319.16	237.96	245.09
HOLD %	17.06%	16.30%	17.29%	17.48%	HOLD %	20.06%	19.63%	14.33%	17.78%
CRAPS TABLES	16	15	15	137	CRAPS TABLES	4	4	4	36
CRAPS DROP	5,015,833.76	4,296,109.00	4,951,089.00	39,713,724.78	CRAPS DROP	512,584.50	462,945.00	647,390.50	4,609,777.00
AGP	1,045,763.01	950,247.25	1,146,469.50	8,715,953.53	AGP	80,541.50	103,802.00	122,803.50	998,489.00
AVG DAILY AGP	2,108.39	2,262.49	2,465.53	2,102.61	AVG DAILY AGP	649.53	926.80	990.35	911.03
HOLD %	20.85%	22.12%	23.16%	21.95%	HOLD %	15.71%	22.42%	18.97%	21.66%
POKER TABLES	89	88	86	781	POKER TABLES	13	13	13	111
POKER DROP	3,339,737.10	2,769,373.25	3,086,366.25	26,854,112.82	POKER DROP	177,784.50	134,266.50	232,697.25	1,451,769.80
AGP	2,455,066.38	1,712,959.56	2,109,095.13	17,587,065.83	AGP	64,465.50	61,413.48	81,995.25	667,235.40
AVG DAILY AGP	889.84	695.19	791.11	744.23	AVG DAILY AGP	159.96	168.72	203.46	197.45
HOLD %	24.05%	23.23%	25.46%	24.88%	HOLD %	16.07%	22.61%	18.82%	25.66%
ROULETTE TABLES	14	14	14	127	ROULETTE TABLES	4	3	4	28
ROULETTE DROP	2,430,525.75	1,942,366.50	2,362,794.50	19,274,007.80	ROULETTE DROP	120,302.00	101,720.00	143,985.00	890,766.80
AGP	614,986.25	563,173.50	507,010.00	4,853,265.80	AGP	34,967.50	29,533.00	36,088.00	213,458.30
AVG DAILY AGP	1,417.02	1,436.67	1,168.23	1,262.98	AVG DAILY AGP	282.00	351.58	291.03	250.41
HOLD %	25.30%	28.99%	21.46%	25.18%	HOLD %	29.07%	29.03%	25.06%	23.96%
TOTAL AGP	50,620,295.24	42,594,076.36	53,069,929.10	416,093,824.70	TOTAL AGP	6,322,986.67	5,179,464.06	6,822,433.12	54,405,878.69
GAMING TAXES	8,783,367.57	7,182,796.80	9,468,384.45	60,964,795.33	GAMING TAXES	1,004,664.04	784,220.18	1,037,323.09	4,477,423.22
# OF CASINOS	18	18	18	18	# OF CASINOS	8	8	8	8