Colorado Division of GAMING UPDAT

Volume XVII, Issue 5 **MAY 2008**

Commission Approves Fiscal Year 09 Budgets

The Gaming Commission on April 17 approved budget requests for FY 2009 for the Division of Gaming, \$8,223,163; the Colorado Bureau of Investigations, \$838,260; Colorado State Patrol, \$2,097,992; the Division of Fire Safety, \$186,883; and Dept. of Local Affairs, \$147,678.

Commission Action

At its meeting on April 17 in Lakewood, the Gaming Commission:

- Renewed the retail licenses of Century Casino; Fortune Valley Hotel and Casino; The Gilpin Hotel Casino, Ltd.; The Lodge Casino at Black Hawk; Legends Casino; and Womacks Casino
- Renewed the operator licenses of Atlantic City Coin & Slot Service Company, Inc.; Century Casinos Management, Inc.; and Fortune Valley Hotel and Casino
- Renewed the manufacturer/distributor licenses of Atlantic City Coin & Slot Service Company, Inc., and The Lodge Casino at Black Hawk
- Approved changes of ownership for Century Casino, Fortune Valley Hotel and Casino, and The Lodge Casino at Black Hawk
- •Issued a new retail licenses to Century Casinos Tollgate, Inc., dba Century Casino, Central City; and American Gaming Group, LLC, dba Wildwood Casino at Cripple Creek
- •Issued a new operator license to Merit Cripple Creek, LLC
- •Commenced the tax setting hearings for the FY09 tax rate, which will be continued May 21-22

Revenues Take Hit in March

Revenues at Colorado casinos in March took their biggest hit in year-to-year comparisons since the inception of the statewide smoking ban in January. Gaming establishments statewide reported \$63.3 million in adjusted gross AGP in March, up 9.1 percent from nearly \$63.2 million in February, but down nearly 15.2 percent from \$74.5 million in March 2007.

Black Hawk's 20 casinos produced \$45.8 million in AGP in March, up 9.3 percent from \$41.9 million in February, but down 14.5 percent from \$53.6 million in March 2007. Cripple Creek's 15 casinos generated \$11.4 million in AGP in March, up 7.9 percent from \$10.6 million the previous month, but down 16.7 percent from \$13.7 million from March 2007. Central City's six casinos totaled \$5.9 million in AGP in March, up 9.8 percent from \$5.4 million in February, but down 17.2 percent from \$7.1 million the previous March.

Casinos statewide paid \$10.8 million in gaming tax proceeds in March, up from \$9.6 million in February.

MESSAGE FROM THE DIRECTOR

Since the inception of the Division of Gaming in 1991, we have seen countless employees come and go. During those 16plus years, the Division has had five directors, four chiefs of investigation, and several agents in charge of our Central City and Cripple Creek offices—but only one chief auditor. That is until now.



Georgine Zalesky is leaving the Division to become the chief internal auditor for the Department of Revenue on May 1, a much deserved promotion. As Georgine puts it: "The opportunity to be involved with the start of something new doesn't come along often, and I am fortunate to have that opportunity twice in my career—once with the development of DOG and being one of the first employees hired, and now with the opportunity to build the DOR Internal Audit staff."

Georgine was hired on June 10, 1991, making her the last original employee hired before the Division "officially" started July 1 that year. Georgine was the entire audit staff the first year, spending countless hours developing the internal control minimum procedures, a task that never seemed to go away for her over the years as the industry has evolved. Georgine will be transferring this skill to her new position as she helps develop stronger internal controls for all the processes within the Department. In her new position she will also be hiring a new staff of five employees. I remember when she started hiring a new staff for the Division's Audit Section, because I was one of her first hires in 1992.

I, the Division, and the industry owe Georgine a great debt of gratitude for all she has done in her time at the Division, and we all wish her the best in her new endeavor. Thank you, Georgine, and best wishes.

—Ron Kammerzell

COLORADO STATE GAMING STATISTICS					CRIPPLE CREEK GAMING STATISTICS				
1¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	March 2008 7,345 302,056,281.89 28,569,059.60 128.73 9.46%	February 2008 7,287 284,162,480.67 26,728,474.58 126.48 9.41%	6,704	Tax Year To Date 64,780 2,766,545,768.02 258,606,102.07 131.66 9.35%	1¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	March 2008 1,727 56,125,644.46 4,579,122.12 85.53 8.16%	February 2008 1,723 53,241,254.24 4,352,983.80 87.12 8.18%	March 2007 1,555 59,926,858.87 5,044,669.75 104.65 8.42%	Tax Year To Date 15,230 527,940,984.80 43,543,671.28 94.17 8.25%
	1,432 56,971,607.49 3,845,393.85 88.88 6.75%	1,470 54,171,458.75 3,637,415.59 85.33 6.71%	2,021 90,550,116.35 5,974,069.45 95.35 6.60%	14,769 610,006,199.45 40,594,914.17 90.65 6.65%	5¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	386 12,181,412.25 780,392.56 65.22 6.41%	393 11,284,540.00 696,843.85 61.14 6.18%	560 17,838,050.55 1,152,804.67 66.41 6.46%	3,858 120,797,547.20 7,617,428.40 65.03 6.31%
	2,502 136,521,282.44 7,432,933.89 98.32 5.44%	2,497 127,874,103.80 6,990,164.36 96.53 5.47%	3,060 208,944,352.81 11,113,582.58 117.16 5.32%	23,776 1,404,473,484.44 74,639,929.63 103.54 5.31%	25¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	762 33,067,838.97 1,548,975.91 65.57 4.68%	, ,	895 44,516,843.96 2,166,234.34 78.08 4.87%	6,993 347,718,298.22 16,576,394.04 78.08 4.77%
	2,359 214,052,763.27 10,954,692.31 153.70 5.12%	2,368 200,115,491.00 9,015,407.11 131.28 4.51%	2,600 270,066,338.00 13,362,959.39 165.79 4.95%	21,610 2,059,363,229.86 102,190,183.45 155.96 4.96%	\$1 SLOTS COINS IN AGP AVG DAILY AGP HOLD %	790 50,242,901.00 2,656,689.23 108.48 5.29%	799 47,455,102.00 2,136,647.55 92.21 4.50%	875 66,398,020.00 3,088,294.63 113.85 4.65%	7,293 509,519,382.73 24,762,857.98 111.84 4.86%
\$5 SLOTS COINS IN AGP AVG DAILY AGP HOLD %	222 31,378,085.00 1,513,086.02 225.58 4.82%	236 30,918,285.00 1,631,307.65 238.36 5.28%	245 41,453,996.00 1,970,267.82 259.42 4.75%	2,176 320,439,424.76 14,913,839.72 226.05 4.65%	\$5 SLOTS COINS IN AGP AVG DAILY AGP HOLD %	33 4,005,215.00 196,970.25 192.54 4.92%	34 3,424,715.00 197,485.37 200.29 5.77%	39 4,631,276.00 226,075.64 186.99 4.88%	305 42,038,500.00 2,090,590.90 225.77 4.97%
COINS IN	2,436 153,923,639.64 8,205,668.21 111.49 5.33%	2,450 146,860,367.02 7,369,335.59 103.72 5.02%	2,184 156,849,634.21 8,924,209.59 131.81 5.69%	20,498 1,404,043,765.81 76,102,555.80 122.45 5.42%		719 26,430,484.38 1,354,646.90 60.78 5.13%	696 24,081,936.43 1,311,598.73 64.98 5.45%	740 30,965,881.08 1,648,399.40 71.86 5.32%	6,010 253,448,296.56 13,671,789.33 74.93 5.39%
BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %	67 3,269,847.20 660,468.45 326.26 20.20%	63 3,001,731.25 578,025.25 316.38 19.26%	66 3,506,441.45 761,352.70 372.12 21.71%	596 28,241,695.09 5,620,989.09 311.06 19.90%	BJ DROP AGP AVG DAILY AGP	12 344,797.90 72,381.90 194.58 20.99%	12 326,250.50 68,079.00 195.63 20.87%	17 439,858.25 91,444.75 173.52 20.79%	133 3,507,473.90 665,171.40 164.73 18.96%
POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	152 2,716,395.00 2,011,261.25 437.94 21.23%	155 2,538,491.25 1,955,837.26 437.94 21.23%	148 2,978,216.00 2,352,089.01 512.66 25.57%	1,376 23,228,030.88 17,465,585.19 418.63 22.94%	POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	29 277,220.00 254,559.00 283.16 19.36%	29 280,334.50 285,097.50 339.00 22.44%	30 312,332.50 313,624.00 337.23 22.12%	278 2,686,165.50 2,417,104.00 286.38 19.96%
TOTAL AGP	63,192,563.58	57,905,967.39	74,492,922.26	590,134,099.12	TOTAL AGP	11,443,737.87	10,603,196.61	13,731,547.18	111,345,007.33
GAMING TAXES	10,809,726.41	9,692,421.45	12,686,076.42	76,196,166.19	GAMING TAXES	1,326,762.71	1,129,790.20	1,524,870.69	6,513,138.37
# OF CASINOS	42	41	44	44	# OF CASINOS	15	15	18	18
AVG. DAYS OPEN		29.00	31.00	30.32	AVG. DAYS OPEN	31.00	29.00	31.00	30.36
*10¢, 50¢, \$2 an	d Multi-Denomina	ation Slots			*10¢, 50¢, \$2 and	d Multi-Denomina	ition Slots		

BLACK HAWK GAMING STATISTICS					CENTRAL CITY GAMING STATISTICS				
1¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	March 2008 4,705 214,982,317.33 21,040,271.29 144.49 9.79%	February 2008 4,653 203,019,137.58 19,756,761.64 146.41 9.73%	4,253	Tax Year To Date 41,077 1,919,631,835.64 186,444,002.47 149.26 9.71%	I ¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	March 2008 913 30,948,320.10 2,949,666.19 122.24 9.53%	February 2008 911 27,902,088.85 2,618,729.14 99.12 9.39%	March 2007 896 41,352,312.14 3,576,915.10 128.78 8.65%	Tax Year To Date 8,473 318,972,947.58 28,618,428.32 112.93 8,97%
	805 38,877,075.49 2,704,080.76 108.53 6.96%	828 37,700,418.50 2,614,579.97 108.89 6.94%	1,106 64,205,213.05 4,269,551.52 124.53 6.65%	8,382 429,958,117.91 29,114,597.90 114.22 6.77%		241 5,913,119.75 360,920.53 56.67 6.10%	249 5,186,500.25 325,991.77 45.14 6.29%	355 8,506,852.75 551,713.26 50.13 6.49%	2,529 59,250,534.34 3,862,887.87 51.07 6.52%
25¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	1,360 88,384,063.72 5,042,798.31 119.80 5.71%	1,365 81,137,358.55 4,683,376.02 118.31 5.77%	1,701 143,029,635.35 7,823,143.87 148.36 5.47%	13,387 921,251,009.97 50,736,452.94 124.63 5.51%	25¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	380 15,069,379.75 841,159.67 83.76 5.58%	379 14,037,138.00 752,327.53 68.45 5.36%	464 21,397,873.50 1,124,204.37 78.16 5.25%	3,396 135,504,176.25 7,327,082.65 72.14 5.41%
	1,255 140,797,903.27 7,423,223.89 191.11 5.27%	1,263 131,780,915.00 6,038,353.48 164.86 4.58%	1,398 175,101,000.00 9,124,435.48 210.54 5.21%	11,661 1,334,299,923.13 68,424,917.95 192.96 5.13%	\$1 SLOTS COINS IN AGP AVG DAILY AGP HOLD %	314 23,011,959.00 874,779.19 105.41 3.80%	306 20,879,474.00 840,406.08 94.70 4.03%	327 28,567,318.00 1,150,229.28 113.47 4.03%	2,656 215,543,924.00 9,002,407.52 113.32 4.18%
COINS IN	158 25,731,215.00 1,227,634.49 251.04 4.77%	165 25,956,270.00 1,319,012.03 275.66 5.08%	180 34,997,750.00 1,669,355.11 299.17 4.77%	1,538 263,490,144.76 11,948,802.66 255.48 4.53%	\$5 SLOTS COINS IN AGP AVG DAILY AGP HOLD %	31 1,641,655.00 88,481.28 108.00 5.39%	37 1,537,300.00 114,810.25 107.00 7.47%	26 1,824,970.00 74,837.07 92.85 4.10%	
	1,466 114,709,067.34 6,256,245.92 137.89 5.45%	1,503 111,176,126.261 5,572,236.38 127.84 5.01%	1,315 17,072,953.751,0 6,852,137.28 168.09 5.85%	12,417 33,456,094.18 56,687,497.45 150.13 5.49%	AGP AVG DAILY AGP HOLD %	251 12,784,087.92 594,775.39 89.66 4.65%	251 11,602,304.33 485,500.48 66.70 4.18%	129 8,810,799.38 423,672.91 105.94 4.81%	2,071 117,139,375.07 5,743,269.02 92.72 4.90%
BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %	44 2,576,670.70 537,384.70 394.61 20.86%	41 2,347,842.00 454,007.50 381.84 19.34%	40 2,733,877.65 627,516.15 506.06 22.95%	372 21,738,284.44 4,515,960.94 399.20 20.77%	BJ DROP AGP AVG DAILY AGP	11 348,378.60 50,701.85 174.40 14.55%	10 327,638.75 55,938.75 192.89 17.07%	9 332,705.55 42,391.80 151.94 12.74%	91 2,995,936.75 439,856.75 161.60 14.68%
POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	101 2,173,887.75 1,587,525.75 507.85 21.39%	106 2,006,256.00 1,466,098.26 476.94 22.75%	98 2,300,977.00 1,822,704.51 599.97 26.65%	916 18,099,350.35 13,448,529.11 482.80 23.07%	POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	22 265,287.25 169,176.50 290.97 21.91%	20 251,900.75 204,641.50 352.83 31.98%	20 364,906.50 215,760.50 348.00 21.74%	182 2,442,515.03 1,599,952.08 293.91 25.21%
TOTAL AGP	45,819,165.11	41,904,425.28	53,601,650.79	421,320,761.42	TOTAL AGP	5,929,660.60	5,398,345.50	7,159,724.29	57,468,330.37
GAMING TAXES	8,506,696.37	7,702,822.68	10,015,241.37	63,203,878.82	Gaming Taxes	976,267.33	859,808.57	1,145,964.36	6,479,149.00
# OF CASINOS	20	20	20	20	# OF CASINOS	7	6	6	6
AVG. DAYS OPEN		29.00	31.00	30.41	AVG. DAYS OPEN	26.43	29.00	31.00	29.91
*10¢, 50¢, \$2 ar	*10¢, 50¢, \$2 and Multi-Denomination Slots				*10¢, 50¢, \$2 and Multi-Denomination Slots				

MARCH AGP BY DEVICE Cripple Creek Avg. Daily Avg. Daily

			Avg. Daily					Avg. Daily	
<u>Device</u>	<u>Number</u>	<u>AGP</u>	AGP/Device	Hold %	<u>Device</u>	<u>Number</u>	<u>AGP</u>	AGP/Device	Hold %
Slots	16,296	\$60,520,833	\$122.92	6.76%	Slots	4,417	\$11,116,797	\$81.19	6.11%
Tables	219	\$2,671,730	\$403.77	20.67%	Tables	41	\$326,941	\$257.23	20.27%
TOTAL	16,515	\$63,192,564	\$126.64	7.00%	TOTAL	4,458	\$11,443,738	\$82.81	6.26%

Black Hawk Central City

			Avg. Dally					Avg. Dally	
Device	<u>Number</u>	<u>AGP</u>	AGP/Device	Hold %	Device	<u>Number</u>	<u>AGP</u>	AGP/Device	Hold %
Slots	9,749	\$43,694,255	\$144.81	7.01%	Slots	2,130	\$5,709,782	\$101.43	6.39%
Tables	145	\$2,124,910	\$473.49	21.10%	Tables	33	\$219,878	\$252.11	17.73%
TOTAL	9,894	\$45,819,165	\$149.63	7.29%	TOTAL	2,163	\$5,929,661	\$103.73	6.59%

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in March. Hold percentage does not include player-banked poker tables.

GAMING*UPDATE

DATES TO REMEMBER

- ✓ May 15 April gaming tax returns due
- ✓ May 20-21 Gaming Commission meetings, Lakewood
- ✓ May 26 Memorial Day, Division offices closed

MAY 2008

COLORADO DEPT OF REVENUE DIVISION OF GAMING 1881 PIERCE ST STE 112 LAKEWOOD CO 80214-1496

Statewide