# Colorado Division of GAMING UPDAT

Volume XVI, Issue 12 **DECEMBER 2007** 

### **Commission Action**

At its meeting on November 29 in Lakewood, the Gaming Commission:

- Renewed the retail licenses of Ameristar Casino Black Hawk, Grand Plateau Casino, and Canyon Casino
- Renewed the operator licenses of Ameristar Casino Black Hawk and Universal Gaming Resources, LLC
- Renewed the manufacturer/distributor licenses of American Gaming & Electronics, Inc., and Universal Gaming Resources, LLC
- Issued a new manufacturer/distributor license to Ameristar Casino Black Hawk, Inc.
- · Approved a change of ownership in Fortune Valley Hotel and Casino
- •Directed the Division of Gaming to draft a notice of denial for the renewal application of The Eureka! Ltd. and present the notice to the Commission at its Dec. 20 meeting
- Approved a stipulation and agreement with Legends Casino, resulting in a \$7,000 fine as settlement for an order to show cause issued in July
- Approved proposed changes to Rule 10, authorizing the poker variation game Longhorn Hold'em, and to Rule 12, dealing with "take or risk" bonus selections



from the Division of Gaming

## October AGP Up and Down

Revenues at Colorado casinos went on a roller coaster ride in October. Gaming establishments statewide reported \$65.8 million in AGP in October, down 9.8 percent from nearly \$73.0 million in September, but up 1.7 percent from \$64.7 million in October 2006.

Black Hawk's 20 casinos produced \$47.4 million in AGP in October, down from \$51.4 million in August, but up from \$45.4 million in October 2006. Cripple Creek's 15 casinos totaled \$12.3 million in AGP in October, down from \$14.2 million in September, but up slightly from \$12.2 million the previous year. Central City's six casinos generated \$6.1 million in AGP in October, down from \$7.3 million the previous month and \$7.0 million in October 2006.

### MESSAGE FROM THE DIRECTOR

I normally don't write about legislation in the winter because the legislative session ends in May. However, two pieces of legislation passed earlier this year will have a dramatic impact on the casino industry over the next seven months and beyond.



The first is the elimination of the casino exemption in the Colorado Clean Air Act, also known as the statewide smoking ban, which goes into effect Jan. 1. The casino exemption was one of three exemptions included in the original act passed in 2006, joining "cigar bars" and smoking lounges at Denver International Airport. Although the smoking ban is a state law, the local municipalities are responsible for enforcement. What that means is that the Division of Gaming is not going to be the "smoking police." However, that does not mean that the Division is not concerned about casinos complying with the ban. Casinos are required to comply with all federal, state, county and local laws. Any repeated violations of the smoking ban could reflect negatively on a casino's suitability to maintain its license.

The second is the Gambling Payment Intercept Act, which goes into effect July 1, 2008. Under that act, casinos and parimutuel tracks would be required to check a registry created and maintained by the Department of Revenue (DOR) to determine if the winner of a cash award that requires a W-2G is delinquent in child support payments. If so, the casino will withhold the amount of the delinquency from the jackpot and submit the funds to the registry to be transferred to the Department of Human Services to be applied to the delinquency. The law contemplated this would be accomplished through a telephone based system. However, DOR is working with the state web portal to develop a webbased application to process the inquiries and handle any payments to the registry. In the near future, I will be reaching out to the industry to provide further information on this process and to receive feedback on possible concerns and considerations. We realize this may be a major inconvenience, but we are trying to make it as painless as possible.

-Ron Kammerzell

COLORADO STATE GAMING STATISTICS					CRIPPLE CREEK GAMING STATISTICS					
1¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	7,075	September 2007 7,252 341,023,958.51 31,274,477.95 143.75 9.17%	6,130	Tax Year To Date 28,568 1,328,303,907.00 123,134,995.51 142.02 9.27%	1 ¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	October 2007 1,654 59,302,052.82 4,874,135.85 95.06 8.22%	September 2007 1,723 67,037,914.68 5,507,259.59 106.54 8.22%	October 2006 1,394 47,019,264.99 3,800,094.06 88.09 8.08%	Tax Year To Date 6,712 257,942,101.82 21,441,454.82 105.26 8.31%	
5¢ SLOTS	1,705	1,774	2,353	7,232	5¢ SLOTS	400	479	695	1,911	
COINS IN	71,256,824.66	78,659,415.01	87,609,338.23	316,860,108.60	COINS IN	13,528,284.35	15,828,520.10	18,148,992.20	62,627,813.85	
AGP	4,726,830.57	5,258,474.89	5,963,958.23	20,989,873.82	AGP	842,427.24	958,684.22	1,261,923.37	3,969,506.39	
AVG DAILY AGP	89.43	98.81	81.82	95.63	AVG DAILY AGP	67.94	66.71	58.67	68.44	
HOLD %	6.63%	6.69%	6.81%	6.62%	HOLD %	6.23%	6.06%	6.95%	6.34%	
25¢ SLOTS	2,717	2,773	3,244	11,125	25¢ SLOTS	735	847	932	3,296	
COINS IN	169,441,988.15	184,247,131.05	194,234,496.41	738,069,892.35	COINS IN	39,639,221.00	46,874,505.75	41,386,489.75	181,528,067.50	
AGP	8,613,602.21	9,804,620.22	9,814,990.73	39,020,294.45	AGP	1,731,629.66	2,312,293.14	1,970,990.45	8,705,240.42	
AVG DAILY AGP	102.27	117.86	97.67	115.57	AVG DAILY AGP	76.00	91.00	68.34	87.02	
HOLD %	5.08%	5.32%	5.05%	5.29%	HOLD %	4.37%	4.93%	4.76%	4.80%	
\$1 SLOTS	2,407	2,443	2,593	9,803	\$1 SLOTS	789	850	875	3,369	
COINS IN	235,498,053.00	258,671,296.91	245,859,016.65	1,031,515,238.32	COINS IN	58,943,784.00	66,316,358.49	58,636,956.00	263,350,168.31	
AGP	11,307,060.37	13,037,319.16	11,813,573.39	51,183,518.89	AGP	2,627,953.84	3,134,062.92	2,875,657.19	12,738,178.50	
AVG DAILY AGP	151.53	177.89	147.07	172.03	AVG DAILY AGP	107.44	122.90	106.20	124.58	
HOLD %	4.80%	5.04%	4.81%	4.96%	HOLD %	4.46%	4.73%	4.90%	4.84%	
\$5 SLOTS	245	232	265	997	\$5 SLOTS	34	34	43	136	
COINS IN	40,900,650.00	43,367,205.00	39,248,094.00	162,557,979.79	COINS IN	5,235,295.00	6,208,120.00	4,472,945.00	21,991,860.00	
AGP	1,515,215.56	2,156,602.30	2,123,429.53	7,404,155.89	AGP	265,761.55	243,817.58	306,195.68	1,045,276.53	
AVG DAILY AGP	199.50	309.86	258.66	244.69	AVG DAILY AGP	252.15	239.04	230.09	253.24	
HOLD %	3.70%	4.97%	5.41%	4.55%	HOLD %	5.08%	3.93%	6.85%	4.75%	
OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %	2,189 149,190,396.42 8,249,487.63 121.57 5.53%	2,161 157,180,333.08 8,778,644.46 135.41 5.59%	2,396 145,798,443.49 8,682,747.49 116.98 5.96%	8,626 631,257,825.11 35,034,053.57 133.82 5.55%	OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %	630 29,435,025.65 1,655,059.75 84.74 5.62%	644 31,806,164.44 1,742,013.73 90.17 5.48%	778 29,037,155.03 1,722,846.95 71.56 5.93%	2,607 126,768,716.33 6,876,533.61 86.91 5.42%	
BJ TABLES	66	67	70	268	BJ TABLES	16	17	19	68	
BJ DROP	2,963,735.85	3,327,680.85	2,977,923.65	13,261,424.20	BJ DROP	360,578.25	479,579.50	416,385.05	1,878,736.50	
AGP	592,800.85	692,814.35	544,663.90	2,573,726.70	AGP	73,177.25	79,167.50	68,794.05	325,313.50	
AVG DAILY AGP	289.74	344.68	251.17	316.42	AVG DAILY AGP	147.53	155.23	117.00	157.63	
HOLD %	20.00%	20.82%	18.29%	19.41%	HOLD %	20.29%	16.51%	16.52%	17.32%	
POKER TABLES	152	151	145	612	POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	31	30	28	130	
POKER DROP	2,409,953.50	2,748,936.50	2,422,166.80	10,931,771.30		306,634.50	373,907.50	231,446.00	1,368,958.50	
AGP	1,918,004.00	1,985,190.75	1,717,719.05	8,041,035.85		245,475.50	285,585.50	246,085.00	1,140,799.00	
AVG DAILY AGP	407.05	407.05	382.41	432.91		255.44	317.32	283.99	289.14	
HOLD %	23.79%	23.79%	19.69%	22.99%		18.03%	18.08%	20.39%	19.18%	
TOTAL AGP	65,851,079.74	72,988,144.08	64,771,204.55	287,381,654.68	TOTAL AGP GAMING TAXES # OF CASINOS AVG. DAYS OPEN	12,315,620.64	14,262,884.18	12,252,586.75	56,242,302.77	
GAMING TAXES	9,120,165.19	9,113,730.65	8,809,472.68	26,752,003.59		620,656.84	453,504.18	533,722.00	1,272,054.92	
# OF CASINOS	41	43	46	44		15	17	19	18	
AVG. DAYS OPEN	31.00	30.00	30.98	30.35		31.00	30.00	30.95	30.35	
*10¢, 50¢, \$2 an					*10¢, 50¢, \$2 and Multi-Denomination Slots					

BLACK HA	AWK GAM	ING STATI	STICS		CENTRAL CITY GAMING STATISTICS				
I ¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	4,530	September 2007 4,475 227,430,744.88 21,990,142.21 163.80 9.67%	3,894	Tax Year To Date 17,900 898,921,165.24 87,084,440.33 159.98 9.69%	1¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	891	September 2007 1,054 46,555,298.95 3,777,076.15 119.45 8.11%	October 2006 842 38,933,906.73 3,471,955.15 133.01 8.92%	Tax Year To Date 3,956 171,440,639.94 14,609,100.36 122.69 8.52%
COINS IN	1,014 50,936,616.25 3,409,234.70 108.46 6.69%	1,010 55,165,215.25 3,798,908.21 125.38 6.89%	1,281 60,692,223.03 4,111,807.44 103.54 6.77%	4,112 224,166,089.14 14,984,376.95 119.83 6.68%	5¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	6,791,924.06 475,168.63		377 8,768,123.00 590,227.42 50.50 6.73%	1,209 30,066,205.61 2,035,990.48 55.95 6.77%
	1,583 113,308,053.40 6,062,235.61 123.54 5.35%	1,578 123,395,273.05 6,623,110.74 139.91 5.37%	1,827 131,766,004.41 6,779,642.49 119.70 5.15%	6,360 495,446,015.35 26,935,139.97 139.27 5.44%	25¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	399 16,494,713.75 819,736.94 66.27 4.97%	13,977,352.25 869,216.34 83.26	485 21,082,002.25 1,064,357.79 70.79 5.05%	1,469 61,095,809.50 3,379,914.06 76.44 5.53%
COINS IN	1,318 152,480,326.00 7,722,690.00 189.01 5.06%	1,328 165,900,732.42 8,721,548.16 218.91 5.26%	1,389 161,586,886.65 7,863,336.59 182.62 4.87%	5,310 664,099,776.01 34,051,100.65 210.87 5.13%	AGP	300 24,073,943.00 956,416.53 102.84 3.97%	265 26,454,206.00 1,181,708.08 148.64 4.47%	329 25,635,174.00 1,074,579.61 105.36 4.19%	1,124 104,065,294.00 4,394,239.74 129.88 4.22%
	174 33,549,990.00 1,149,223.73 213.06 3.43%	178 35,785,325.00 1,855,569.42 347.48 5.19%	197 32,938,659.00 1,688,035.85 276.41 5.12%	707 134,191,664.79 6,031,456.55 280.53 4.49%	\$5 SLOTS COINS IN AGP AVG DAILY AGP HOLD %	37 2,115,365.00 100,230.28 87.38 4.74%		25 1,836,490.00 129,198.00 166.71 7.04%	154 6,374,455.00 327,422.81 70.64 5.14%
		1,314 111,643,671.66 6,327,700.96 160.52 5.67%	1,485 109,136,125.64 6,504,581.02 141.30 5.96%	5,221 450,335,155.64 25,487,581.15 160.53 5.66%	COINS IN	260 13,688,871.37 653,071.20 81.03 4.77%	203 13,730,496.98 708,929.77 116.41 5.16%	133 7,625,162.82 455,319.52 110.43 5.97%	798 54,153,953.14 2,669,938.81 111.16 4.93%
BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %	40 2,292,313.60 484,842.85 391.00 21.15%	40 2,492,632.85 555,534.35 462.95 22.29%	42 2,266,804.25 439,721.25 337.73 19.40%	160 9,979,493.10 2,055,302.10 422.41 20.60%	AGP	10 310,844.00 34,780.75 112.20 11.19%	10 355,468.50 58,112.50 193.71 16.35%	9 294,734.35 36,148.60 129.56 12.26%	40 1,403,194.60 193,111.10 160.39 13.76%
POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	101 1,863,771.50 1,510,999.50 482.59 24.36%	101 2,087,068.25 1,531,281.75 505.37 23.46%	96 1,879,633.75 1,273,754.00 428.01 19.19%	402 8,406,737.30 6,189,131.30 506.28 23.59%	POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	20 239,547.50 161,529.00 260.53 26.74%	20 287,960.75 168,323.50 280.54 21.17%	21 311,087.05 197,880.05 303.96 22.15%	80 1,156,075.50 711,105.55 295.31 23.19%
TOTAL AGP GAMING TAXES # OF CASINOS AVG. DAYS OPEN *10¢, 50¢, \$2 an		51,403,795.80 7,951,252.53 20 30.00 ation Slots	45,498,951.66 7,424,826.24 21 31.00	202,818,529.00 23,543,420.31 20 30.41	TOTAL AGP GAMING TAXES # OF CASINOS AVG. DAYS OPEN *10¢, 50¢, \$2 and	6,113,632.34 732,116.44 6 31.00 d Multi-Denomina	7,321,464.10 708,973.94 6 30.00 ation Slots	7,019,666.14 850,924.44 6 31.00	28,320,822.91 1,936,528.36 6 30.10

#### **OCTOBER AGP BY DEVICE Statewide Cripple Creek** Avg. Daily Avg. Daily **Device Number** <u>AGP</u> AGP/Device Hold % **Device Number AGP** AGP/Device Hold % Slots 16,338 \$63,340,275 \$127.26 6.50% Slots 4,242 \$11,996,968 \$91.23 5.82% Tables 218 \$378.07 21.70% Tables 19.25% \$2,510,805 47 \$318,653 \$218.70 TOTAL 16,556 \$65,851,080 \$130.57 6.71% TOTAL 4,289 \$12,315,621 \$92.63 5.96% **Black Hawk Central City** Avg. Daily Avg. Daily **Device** Number **AGP** AGP/Device Hold % **Device** Number **AGP** AGP/Device Hold % Slots 9,918 \$45,425,984 \$147.75 6.74% Slots 2,178 \$5,917,323 \$99.44 6.27%

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in October. Hold percentage does not include player-banked poker tables.

Tables

TOTAL

30

2,208

\$196,310

\$6,113,633

22.59%

6.99%

# **GAMING UPDATE**

#### **DATES TO REMEMBER**

\$1,995,842

\$47,421,826

✓ December 17 • November gaming tax returns due

\$456.61

\$152.08

- ✓ December 20 Gaming Commission meeting, Lakewood
- ✓ December 25 Christmas Day, Division offices closed

**DECEMBER 2007** 

\$239.40

\$101.30

17.96%

6.44%

COLORADO DEPT OF REVENUE DIVISION OF GAMING 1881 PIERCE ST STE 112 LAKEWOOD CO 80214-1496

Tables

TOTAL

141

10,059