# Colorado Division of GAMING UPDATE Gaming

**JUNE 2006** Volume XV. Issue 6

## **April Revenues Mixed**

April revenues brought mixed results for Colorado casinos. Gaming establishments statewide reported \$65.8 million in AGP in April, down 1.1 percent from \$66.5 million in March, but up 5.8 percent from \$62.2 million in April 2005.

Black Hawk's 21 casinos generated \$47.9 million in AGP in April, up from \$47.7 million in March and \$44.1 million in April 2005. Cripple Creek's 19 casinos totaled \$12.3 million in AGP in April, down from \$12.8 million in March, but up from \$11.9 million the previous year. Central City's six casinos produced nearly \$5.6 million in AGP in April, down from \$5.9 million the previous month and nearly \$6.2 million in April 2005.

Casinos statewide paid \$11.2 million in gaming taxes in April, the same as in March.

During April, eight casinos reported revenues at the 0.25 percent tax bracket, nine at 2 percent, eight at four percent, six at 11 percent, four at 16 percent and 11 at 20 percent.

### **Commission Action**

At its regular meeting on May 30 in Lakewood, the Colorado Limited Gaming Control Commission:

- •Renewed the retail license of Imperial Hotel & Casino Corp.
- •Renewed the manufacturer/ distributor licenses of Western Money Systems and PDS Gaming Corporation - Colorado
- Approved change of ownership for Imperial Hotel & Casino Corp. and PDS Gaming Corp. - Colorado

## **Commission Retains Tax Rates**

The Colorado Limited Gaming Control Commission on May 30 unanimously decided to retain the current gaming tax structure in which casinos, on an annual basis starting July 1, pay 0.25% on the first \$2 million in AGP, 2% from \$2 million to \$4 million, 4% from \$4 million to \$5 million, 11% from \$5 million to \$10 million, 16% from \$10 million to \$15 million and 20% above \$15 million. The Division of Gaming presented estimates that casinos statewide will pay \$109.4 million in gaming taxes in fiscal year 2007 on an estimated \$789.6 million in AGP, up from an estimated \$105.9 million in taxes on \$763.1 million in AGP in fiscal year 2006.

### MESSAGE FROM THE DIRECTOR

The Gaming Commission has just completed a two-month crash course in Gaming 101, also known as the tax setting hearing process. For four commissioners, this was their first involvement in the process. Their teachers were the industry, the state agencies involved in carrying out the Limited Gaming



Act or impacted by the industry's presence, local and county government officials, the Commission's independent CPA and Division staff.

The commissioners learned about the impact of marketing/promotional/ giveaway dollars on casino revenues, the need for additional state troopers to patrol the highways leading to the gaming communities, the state budget process, EBITDA, how preservation dollars are spent, the history of the impacts of tribal gaming, statutory law regarding the balance between offsetting impacts and ensuring profitability, etc. The list seems almost endless.

In the end, they learned the Colorado gaming industry is highly complex and at its core a business, albeit a highly-regulated and publicly scrutinized entertainment business that is unique in its taxing structure, in its public perception and in its niche in the national gaming market. The gaming industry exists for the same reason that all other businesses exist—to make money. To that end, the industry is vulnerable to tax volatility and the corresponding impact that volatility has on the financial markets. For that primary reason, the industry this year sought stability over any type of tax relief, although the argument was made that a reduction in the tax rate at any level would benefit the entire industry. The governmental entities impacted by gaming also concurred that stability was the best route and also recommended the Commission retain the tax rates. The Commission obliged.

Finally, the Commission learned that its teachers throughout the process are highly professional and committed to a common goal—ensuring the integrity and continued success of the casino industry in Colorado. I learned that lesson a long time ago, but it was reinforced throughout the process. I hope its a lesson that neither the Commission nor I will ever forget.

—Ron Kammerzell

COLORAD	O STATE	GAMING S	TATISTICS		CRIPPLE C	REEK GAI	MING STAT	<b>FISTICS</b>	
1 ¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	April 2006 5,249 245,663,724,38 21,679,760.59 137.68 8.82%	March 2006 5,127 237,914,129,37 21,092,854.01 132.71 8.87%	April 2005 3,359 165,233,977.41 13,514,479.96 134.59 8.18%	Tax Year to Date 45,327 2,117,720,458.68 183,067,339.08 133.04 8.64%	1 ¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	April 2006 1,288 45,800,625.36 3,534,054.48 91.46 7.72%	March 2006 1,292 45,799,527.85 3,652,514.20 91.19 7.98%	April 2005 916 33,447,694.39 2,540,240.88 92.93 7.59%	Tax Year to Date 12,057 420,062,306.24 33,099,903.39 90.31 7.88%
5¢ SLOTS	2,801	2,920	4,122	31,485	5¢ SLOTS	810	825	1,234	9,231
COINS IN	117,382,383.79	119,110,739.46	164,606,536.05	1,251,583,468.02	COINS IN	23,792,589.00	23,882,006.77	34,912,175.75	267,085,846.39
AGP	7,825,423.55	8,103,658.61	10,934,845.32	84,768,756.24	AGP	1,548,389.75	1,579,512.99	2,192,304.95	17,434,421.60
AVG DAILY AGP	93.13	89.52	88.74	88.68	AVG DAILY AGP	63.72	61.76	59.53	62.13
HOLD %	6.67%	6.80%	6.64%	6.77%	HOLD %	6.51%	6.61%	6.28%	6.53%
25¢ SLOTS	3,518	3,559	3,907	36,115	25¢ SLOTS	965	971	1,089	10,115
COINS IN	236,669,036.52	241,505,841.78	263,301,223.60	2,370,566,778.47	COINS IN	45,438,693.35	44,771,793.77	51,911,394.25	486,144,859.50
AGP	11,817,147.37	11,705,763.83	13,170,016.63	118,573,705.87	AGP	2,165,307.08	2,200,317.45	2,607,704.13	24,116,667.79
AVG DAILY AGP	111.97	106.10	112.76	108.15	AVG DAILY AGP	74.79	73.10	80.24	78.44
HOLD %	4.99%	4.85%	5.00%	5.00%	HOLD %	4.77%	4.91%	5.02%	4.96%
\$1 SLOTS	2,718	2,701	2,868	27,210	\$1 SLOTS	844	844	877	8,486
COINS IN	283,468,789.38	280,128,383.94	284,851,991.79	2,769,838,976.46	COINS IN	66,138,990.00	63,750,286.00	65,173,389.70	639,211,721.00
AGP	12,954,460.58	13,063,376.99	12,810,313.70	130,245,954.77	AGP	2,841,297.44	3,042,079.65	2,679,411.77	30,192,085.17
AVG DAILY AGP	158.87	156.02	149.42	157.67	AVG DAILY AGP	112.22	116.27	102.38	117.05
HOLD %	4.57%	4.66%	4.50%	4.70%	HOLD %	4.30%	4.77%	4.11%	4.72%
\$5 SLOTS	283	280	320	2,854	\$5 SLOTS	55	56	77	621
COINS IN	44,231,360.04	43,808,489.57	52,726,113.00	439,417,479.61	COINS IN	5,747,700.00	5,314,140.00	5,572,088.00	58,784,555.00
AGP	1,454,870.76	2,009,960.68	2,262,870.69	17,838,129.49	AGP	266,552.40	297,940.00	133,161.41	2,708,901.52
AVG DAILY AGP	171.36	231.56	236.55	205.88	AVG DAILY AGP	161.55	171.62	57.95	143.51
HOLD %	3.29%	4.59%	4.29%	4.06%	HOLD %	4.64%	5.61%	2.39%	4.61%
OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %	2,286 142,305,127.22 7,559,497.86 110.23 5.31%	2,255 136,877,223.78 8,132,226.20 116.33 5.94%	1,693 107,769,864.88 6,620,893.21 130.82 6.14%	20,839 1,295,191,889.14 77,271,866.74 122.14 5.97%	OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %	784 28,209,897.16 1,574,330.97 66.94 5.58%	806 28,490,512.65 1,763,544.73 70.58 6.19%	579 22,652,746.40 1,424,593.83 82.45 6.29%	6,926 258,095,842.79 15,512,448.57 73.68 6.01%
BJ TABLES	75	76	83	770	BJ TABLES	17	17	15	168
BJ DROP	3,413,335.15	3,438,398.01	3,728,911.06	34,951,926.30	BJ DROP	464,313.50	489,435.75	512,480.56	5,373,121.12
AGP	732,974.40	675,337.51	790,213.81	6,991,895.30	AGP	115,903.00	87,745.25	96,012.31	1,009,724.62
AVG DAILY AGP	325.77	286.65	318.48	299.10	AVG DAILY AGP	227.26	166.50	214.49	197.73
HOLD %	21.47%	19.64%	21.19%	20.00%	HOLD %	24.96%	17.93%	18.73%	18.79%
POKER TABLES	138	141	126	1,317	POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	28	30	28	281
POKER DROP	2,610,461.30	2,618,978.25	2,709,041.05	25,918,948.96		265,531.50	278,496.00	264,436.50	2,801,103.00
AGP	1,816,194.63	1,774,561.60	1,731,952.10	17,571,317.61		268,950.00	271,836.50	269,244.00	2,832,411.25
AVG DAILY AGP	438.69	405.99	459.82	439.47		320.18	292.30	322.22	331.61
HOLD %	19.72%	17.38%	19.96%	18.88%		19.27%	16.78%	22.00%	20.92%
TOTAL AGP	65,840,329.74	66,557,739.43	62,251,141.26	636,331,320.10	TOTAL AGP GAMING TAXES # OF CASINOS	12,314,785.12	12,895,490.77	11,942,673.28	126,906,563.91
GAMING TAXES	11,243,324.42	11,275,911.49	10,282,645.79	83,732,679.83		1,491,038.05	1,519,074.50	1,430,786.76	8,205,723.77
# OF CASINOS	46	46	47	46		19	19	19	19
AVG. DAYS OPEN *10¢, 50¢, \$2 an		31.00 ation Slots	29.89	30.36	AVG. DAYS OPEN *10¢, 50¢, \$2 and	30.00 <b>I Multi-Denomina</b>	31.00 tion Slots	29.84	30.40

BLACK HAWK GAMING STATISTICS					CENTRAL CITY GAMING STATISTICS					
1 ¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	April 2006 3,250 173,704,907.37 16,004,162.55 164.15 9.21%	March 2006 3,122 164,529,103.02 15,218,206.39 157.24 9.25%	1,888	Tax Year to Date 26,583 1,448,136,290.72 129,952,478.14 160.73 8.97%	I ¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	April 2006 711 26,158,191.65 2,141,543.56 100.40 8.19%	March 2006 713 27,585,498.50 2,222,133.42 100.54 8.06%	April 2005 555 21,635,028.92 1,566,102.17 94.51 7.24%	Tax Year to Date 6,687 249,521,861.72 20,014,957.55 99.66 8.02%	
5¢ SLOTS	1,610	1,715	2,267	17,991	5¢ SLOTS	381	380	621	4,263	
COINS IN	84,770,673.39	86,393,433.59	114,957,807.90	886,720,234.98	COINS IN	8,819,121.40	8,835,299.10	14,736,552.40	97,777,386.65	
AGP	5,702,350.94	5,955,462.90	7,676,214.64	60,613,131.02	AGP	574,682.86	568,682.72	1,066,325.73	6,721,203.62	
AVG DAILY AGP	118.06	112.02	113.05	110.77	AVG DAILY AGP	50.28	48.28	57.51	52.49	
HOLD %	6.73%	6.89%	6.68%	6.84%	HOLD %	6.52%	6.44%	7.24%	6.87%	
25¢ SLOTS	2,088	2,120	2,293	21,128	25¢ SLOTS	465	468	525	4,872	
COINS IN	168,934,169.67	172,875,004.26	185,328,323.35	1,649,130,575.57	COINS IN	22,296,173.50	23,859,043.75	26,061,506.00	235,291,343.40	
AGP	8,415,169.48	8,295,034.98	9,087,995.33	82,066,197.88	AGP	1,236,670.81	1,210,411.40	1,474,317.17	12,390,840.20	
AVG DAILY AGP	134.34	126.22	132.32	127.71	AVG DAILY AGP	88.65	83.43	94.06	84.68	
HOLD %	4.98%	4.80%	4.90%	4.98%	HOLD %	5.55%	5.07%	5.66%	5.27%	
	1,614	1,594	1,592	15,773	\$1 SLOTS	260	263	399	2,951	
	193,804,240.38	191,033,163.89	192,687,885.00	1,880,995,320.41	COINS IN	23,525,559.00	25,344,934.05	26,990,717.09	249,631,935.05	
	9,101,812.74	8,937,819.09	8,873,908.39	89,196,622.49	AGP	1,011,350.40	1,083,478.25	1,256,993.54	10,857,247.11	
	187.98	180.88	186.10	185.93	AVG DAILY AGP	129.66	132.89	105.51	122.50	
	4.70%	4.68%	4.61%	4.74%	HOLD %	4.30%	4.27%	4.66%	4.35%	
\$5 SLOTS	208	204	210	2,033	\$5 SLOTS	20	20	33	200	
COINS IN	36,578,485.04	36,534,014.57	44,834,215.00	360,629,784.61	COINS IN	1,905,175.00	1,960,335.00	2,319,810.00	20,003,140.00	
AGP	1,120,456.36	1,603,399.68	1,974,096.23	13,991,557.97	AGP	67,862.00	108,621.00	155,613.05	1,137,670.00	
AVG DAILY AGP	179.56	253.54	313.85	226.28	AVG DAILY AGP	113.10	175.20	157.94	189.39	
HOLD %	3.06%	4.39%	4.40%	3.88%	HOLD %	3.56%	5.54%	6.71%	5.69%	
OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %	1,370 105,824,609.59 5,630,642.64 137.00 5.32%	1,323 98,880,413.20 5,878,352.60 143.33 5.94%	1,114 85,117,118.48 5,196,299.38 155.73 6.10%	12,719 951,744,935.49 57,177,422.55 147.81 6.01%	OTHER SLOTS* COINS IN AGP AVG DAILY AGP HOLD %	132 8,270,620.47 354,524.25 89.53 4.29%		0 0.00 0.00 0.00 0.00%	1,194 85,351,110.86 4,581,995.62 127.77 5.37%	
BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %	45	47	59	498	BJ TABLES	13	12	9	104	
	2,722,008.90	2,688,509.26	2,959,276.75	27,057,817.68	BJ DROP	227,012.75	260,453.00	257,153.75	2,520,987.50	
	576,856.15	549,470.26	655,262.25	5,581,523.43	AGP	40,215.25	38,122.00	38,939.25	400,647.25	
	427.30	377.12	370.79	368.51	AVG DAILY AGP	103.12	102.48	144.91	128.27	
	21.19%	20.44%	22.14%	20.63%	HOLD %	17.71%	14.64%	15.14%	15.89%	
POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	92	93	83	869	POKER TABLES	18	18	15	167	
	2,097,852.30	2,080,364.25	2,116,243.80	20,603,945.90	POKER DROP	247,077.50	260,118.00	328,360.75	2,513,900.06	
	1,384,461.13	1,317,824.60	1,240,181.80	12,817,945.30	AGP	162,783.50	184,900.50	222,526.30	1,920,961.06	
	501.62	457.10	498.86	484.98	AVG DAILY AGP	301.45	331.36	496.87	382.99	
	19.89%	17.00%	19.17%	18.37%	HOLD %	18.73%	21.03%	23.41%	20.79%	
TOTAL AGP GAMING TAXES # OF CASINOS AVG. DAYS OPEN *10¢, 50¢, \$2 ar	47,935,911.99 8,915,274.75 21 30.00 nd Multi-Denomina	47,755,570.50 8,857,891.18 21 31.00 ation Slots	44,112,094.93 7,953,659.25 21 29.95	451,396,878.78 68,475,715.53 21 30.41	TOTAL AGP GAMING TAXES # OF CASINOS AVG. DAYS OPEN *10¢, 50¢, \$2 and	5,589,632.63 837,011.62 6 30.00 d Multi-Denomina	5,906,678.16 898,945.81 6 31.00 <b>tion Slots</b>	6,196,373.05 898,199.78 7 29.86	58,027,877.41 7,051,240.53 6 30.03	

## APRIL AGP BY DEVICE

State	wide		Crippie Creek							
<u>Device</u>	Number	<u>AGP</u>	Avg. Daily AGP/Device	Hold %	<u>Device</u>	Number	<u>AGP</u>	Avg. Daily AGP/Device	Hold %	
Slots	16,855	\$63,291,161	\$125.17	5.92%	Slots	4,746	\$11,929,932	\$83.79	5.55%	
Tables	213	\$2,549,169	\$398.83	20.71%	Tables	45	\$384,853	\$285.08	22.89%	
TOTAL	17,068	\$65,840,330	\$128.58	6.12%	TOTAL	4,791	\$12,314,785	\$85.68	5.71%	

	Avg. Dally						Avg. Dally			
<b>Device</b>	<u>Number</u>	<u>AGP</u>	AGP/Device	Hold %	<b>Device</b>	<u>Number</u>	<u>AGP</u>	AGP/Device	Hold %	
Slots	10,140	\$45,974,595	\$151.13	6.02%	Slots	1,969	\$5,386,634	\$91.19	5.92%	
Tables	137	\$1,961,317	\$477.21	20.63%	Tables	31	\$202,999	\$285.08	18.25%	
TOTAL	10,277	\$47,935,911	\$155.48	6.24%	TOTAL	2,000	\$5,589,633	\$85.68	6.11%	

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in April. Hold percentage does not include player-banked poker tables.

## **GAMING \* UPDATE**

## **DATES TO REMEMBER**

- ✓ June 15 May gaming tax returns due
- ✓ June 15 Gaming Commission meeting, 1881 Pierce St., Suite 110, Lakewood

**JUNE 2006** 

COLORADO DEPT OF REVENUE DIVISION OF GAMING 1881 PIERCE ST STE 112 LAKEWOOD CO 80214-1496

Ctatowide