Colorado Division of GAMING UPDAT

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Commission Action

At its meeting on January 20 in Lakewood, the Commission:

- Renewed the retail licenses of Johnny Nolon's Casino and The Eureka! Ltd.
- Approved change of ownership for Johnny Nolon's Casino and PDS Gaming Corp.-Colorado
- Approved new retail licenses for Golden Mardi Gras, Inc., dba Mardi Gras Casino, Black Hawk; Golden Mardi Gras, Inc., dba Golden Gates Casino, Black Hawk; Golden Mardi Gras, Inc., dba Golden Gulch Casino, Black Hawk
- Approved changes to Gaming Regulations 47.1-1058, 47.1-1206 and 47.1-1209, which will become effective March 30

Calendar AGP Growth

Below is a chart of the growth of casino revenues by calendar year since the inception of casino gaming in Colorado:

Year	AGP	Change
1991	\$23,128,786	
1992	\$180,093,096	
1993	\$259,910,122	44.3%
1994	\$325,684,641	25.3%
1995	\$384,342,947	18.0%
1996	\$411,666,442	7.1%
1997	\$430,901,211	4.7%
1998	\$479,217,577	11.2%
1999	\$551,319,150	15.0%
2000	\$631,852,112	14.6%
2001	\$676,674,192	7.1%
2002	\$719,701,404	6.4%
2003	\$698,285,082	-3.0%
2004	\$725,903,556	4.0%
Total	\$6,498,680,318	

Annual AGP Rebounds in 2004

Revenues at Colorado casinos rebounded in 2004 after declining in 2003. Casinos statewide produced \$725,903,556 in AGP in 2004, up 4.0 percent from \$698,285,802 in calendar 2003. The year was capped by improving revenues in December, with casinos posting \$59.7 million in AGP, up nearly 12.1 percent from \$53.3 million in November and up 10.6 percent from \$54.0 million in December 2004. Black Hawk's 21 casinos totaled \$524.0 million in AGP in 2004, up 3.6 percent from \$505.8 million in 2003. Cripple Creek's 19 casinos generated \$148.6 million in AGP in 2004, up 4.3 percent from \$142.5 million in 2003. Central City's five casinos reported \$53.1 million in AGP in 2004, up 6.6 percent from \$49.9 million in 2003.

MESSAGE FROM THE DIRECTOR

Last year at this time when the year-end casino revenue figures were released the outlook looked bleak for the Colorado gaming industry. Annual revenues in 2003 were down for the first time in the history of casino gaming in the state, and no end to the downturn appeared in sight.



Well, the reports at that time of the death of the gaming industry were greatly exaggerated. The industry rebounded well in 2004, with revenues up 4 percent during the year. The pessimism that greeted 2004 was replaced at the end of the year with a sense that better days are ahead.

Many reasons exist for this turnaround and optimism. The first is the Central City Parkway. In December, the first full month the new road was in operation, revenues at Central City casinos rose an amazing 39 percent over the same month in 2003. How long this dramatic upturn in Central City will continue is yet to be seen, but having a new access point to the Central City and Black Hawk markets when only one primary access existed before cannot help but bring more people to the area. Meanwhile, Cripple Creek in 2004 continued its 13year streak of increased annual revenues after bucking the trend with a slight increase in 2003.

A second reason for optimism is the advancement of casino technology. Casino patrons have apparently responded to ticketing systems because more casinos are moving toward that technology. New game platforms and themes, video enhancements and multi-line small denomination machines are also drawing and keeping customers.

For the first time in Colorado gaming history optimism also abounds for table games. While total casino AGP rose 4 percent in 2004, table game revenues increased 13 percent. The popularity of televised poker has translated in more casinos adding more poker tables and more people playing them.

Things are also looking up at the Division of Gaming. We are now almost fully staffed, and the staff we have added over the past year are highly qualified and energized, which has also rekindled the fine staff that we already had. I too am energized for an exciting 2005...and beyond.

-Mark L. Wilson

COLORADO STATE GAMING STATISTICS				CRIPPLE CREEK GAMING STATISTICS					
1¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	DEC 2004 2,480 127,840,998.72 10,047,371.91 133.59 7.86%	NOV 2004 2,346 108,649,691.66 8,734,171.43 124.10 8.04%	DEC 2003 1,368 64,523,276.63 5,123,331.59 124.38 7.94%	TAX YTD 13,585 702,751,839.71 55,915,732.14 135.22 7.96%	I ¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	DEC 2004 840 27,867,899.64 2,111,694.51 81.09 7.58%	NOV 2004 778 23,882,337.08 1,860,342.63 79.71 7.79%	DEC 2003 449 14,596,461.25 1,108,895.94 82.32 7.60%	TAX YTD 4,517 158,302,152.63 12,199,517.79 88.09 7.71%
5¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	4,352 177,215,392.06 12,229,717.47 92.66 6.90%	4,504 166,474,601.00 11,272,502.35 83.43 6.77%	5,524 227,386,939.82 15,547,256.65 93.47 6.84%	27,903 1,191,122,809.80 81,558,566.23 96.03 6.85%	5¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	2,267,167.74	1,400 32,975,265.75 2,107,444.82 50.18 6.39%	1,559 45,515,278.14 2,906,636.48 62.15 6.39%	8,688 259,357,981.55 16,866,888.23 63.32 6.50%
	12,783,801.23	4,020 230,263,600.25 11,442,606.25 94.88 4.97%	4,419 253,333,156.08 12,896,252.34 96.92 5.09%	24,297 1,613,491,051.00 82,793,937.09 111.95 5.13%	25¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	1,151 51,148,301.00 2,529,850.79 70.90 4.95%	1,151 45,263,941.50 2,109,924.21 61.10 4.66%	1,225 49,337,364.25 2,514,748.19 68.43 5.10%	6,948 345,439,696.00 17,691,945.93 83.06 5.12%
AGP AVG DAILY AGP	2,926 285,390,379.00 13,287,279.74 149.74 4.66%	2,927 259,615,894.50 11,977,134.08 136.40 4.61%	2,961 270,483,456.00 12,447,549.76 139.61 4.60%	17,513 1,794,243,400.00 82,800,669.68 155.33 4.61%	AGP AVG DAILY AGP	61,467,911.00 2,901,390.35	921 54,851,261.50 2,545,711.86 92.14 4.64%	852 59,086,443.00 2,437,490.66 95.36 4.13%	5,472 411,421,940.50 18,860,439.73 112.43 4.58%
\$5 SLOTS COINS IN		298 45,050,485.00 1,816,807.31 203.22 4.03%	312 49,781,005.00 2,359,955.92 251.20 4.74%	1,796 299,987,320.00 12,527,094.58 229.15 4.18%	\$5 SLOTS COINS IN AGP AVG DAILY AGP HOLD %	222,225.80	72 4,018,960.00 69,005.58 31.95 1.72%	72 5,572,985.00 268,250.55 124.19 4.81%	430 37,972,695.00 1,654,169.86 125.48 4.36%
AGP AVG DAILY AGP	1,611 106,362,942.51 6,709,800.17 137.34 6.31%	1,512 94,630,424.20 5,474,176.27 120.68 5.78%	709 59,450,324.90 3,512,505.32 164.53 5.91%	9,050 628,601,979.82 36,750,586.84 133.41 5.85%	AGP AVG DAILY AGP	465 17,164,171.20 1,132,170.75 78.54 6.60%	468 18,984,870.31 1,017,022.98 72.44 5.36%	147 6,991,992.88 402,403.95 91.25 5.76%	2,786 115,869,089.49 6,978,433.91 81.70 6.02%
BJ TABLES	80 3,796,916.16 773,503.16 318.83 20.37%	81 3,468,234.12 721,800.87 297.04 20.81%	83 4,066,843.95 795,086.20 318.13 19.55%	498 24,439,994.16 4,796,662.66 316.44 19.63%	BJ TABLES BJ DROP AGP AVG DAILY AGP	16 556,775.75	18 485,320.01 85,830.01 158.94 17.69%	16 596,798.00 126,769.00 264.10 21.24%	109 4,157,099.32 825,433.07 247.01 19.86%
POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	100 2,681,428.70 1,675,909.80 552.63 16.65%	92 2,257,173.25 1,450,589.55 525.58 17.26%	69 2,383,694.00 1,322,945.45 636.75 18.38%	553 15,889,418.30 9,703,252.05 576.46 17.24%	POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	23 256,336.00 290,499.35 407.43 16.46%	21 229,024.50 275,200.30 436.83 25.15%	13 162,952.00 181,632.20 465.72 20.89%	124 1,830,784.25 1,835,905.00 482.93 19.99%
TOTAL AGP	59,725,209.53	53,293,154.11	54,004,883.23	366,846,501.27	TOTAL AGP	11,584,096.79	10,070,482.39	9,946,826.97	76,912,733.52
GAMING TAXES	8,942,857.19	8,043,461.08	8,661,823.85	38,753,701.93	GAMING TAXES	885,130.98	642,085.01	846,185.03	2,725,463.03
# OF ACCOUNTS		45	45	45	# OF ACCOUNTS	19	19	18	19
AVG. DAYS OPEN		30.00	30.11	30.44	AVG. DAYS OPEN	31.00	30.00	30.00	30.66
*10¢, 50¢, \$2 ar	*10¢, 50¢, \$2 and Multi-Denomination Slots					d Multi-Denomina	tion Slots		

BLACK HAWK GAMING STATISTICS				CENTRAL CITY GAMING STATISTICS					
1¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	DEC 2004 1,396 85,816,128.25 6,866,989.33 166.24 8.00%	NOV 2004 1,336 75,478,687.21 6,082,630.17 151.76 8.06%	DEC 2003 875 47,822,437.31 3,823,499.31 145.44 8.00%	TAX YTD 7,743 474,419,166.25 38,406,884.24 164.26 8.10%	I ¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	DEC 2004 244 14,156,970.83 1,068,688.07 141.29 7.55%	NOV 2004 232 9,288,667.37 791,198.63 113.68 8.52%	DEC 2003 44 2,104,378.07 190,936.34 140.89 9.07%	TAX YTD 1,325 70,030,520.83 5,309,330.11 130.66 7.58%
	2,491 125,486,395.91 8,813,611.82 119.57 7.02%	2,559 119,382,524.95 8,134,462.08 105.96 6.81%	3,274 164,984,095.53 11,337,615.84 115.26 6.87%	15,747 838,507,392.10 57,759,765.89 121.47 6.89%	5¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	527 15,575,889.05 1,148,937.91 70.33 7.38%	545 14,116,810.30 1,030,595.45 63.03 7.30%	691 16,887,566.15 1,303,004.33 61.22 7.72%	3,468 93,257,436.15 6,931,912.11 65.18 7.43%
	2,400 177,971,630.75 9,008,932.92 126.85 5.06%	2,445 164,687,786.25 8,253,901.84 112.53 5.01%	2,722 183,529,796.50 9,329,859.59 114.08 5.08%	14,873 1,138,919,493.50 58,097,419.73 129.36 5.10%	25¢ SLOTS COINS IN AGP AVG DAILY AGP HOLD %	1,245,017.52	424 20,311,872.50 1,078,780.20 84.81 5.31%	472 20,465,995.33 1,051,644.56 72.34 5.14%	2,476 129,131,861.50 7,004,571.43 92.25 5.42%
COINS IN	1,708 200,382,326.00 9,256,026.21 183.14 4.62%	1,730 183,287,083.00 8,395,675.46 161.77 4.58%	1,774 189,449,537.00 9,059,891.24 169.98 4.78%	10,377 1,248,594,004.50 57,967,690.05 184.99 4.64%		284 23,540,142.00 1,129,863.18 128.34 4.80%	276 21,477,550.00 1,035,746.76 125.09 4.82%	335 21,947,476.00 950,167.86 92.09 4.33%	1,664 134,227,455.00 5,972,539.90 117.04 4.45%
\$5 SLOTS COINS IN AGP AVG DAILY AGP HOLD %	205 41,423,785.00 1,907,432.30 314.44 4.60%	203 39,263,680.00 1,695,074.06 278.34 4.32%	216 42,573,040.00 2,002,867.87 308.62 4.70%	1,233 251,474,640.00 10,396,500.85 279.23 4.13%		20 1,955,810.00 88,167.95 142.21 4.51%	23 1,767,845.00 52,727.67 76.42 2.98%	24 1,634,980.00 88,837.50 120.18 5.43%	133 10,539,985.00 476,423.87 116.81 4.52%
COINS IN AGP	1,046 83,088,194.63 5,241,162.37 169.33 6.31%	1,044 75,645,553.89 4,457,153.29 142.31 5.89%	547 51,907,431.92 3,066,251.37 186.57 5.91%	5,891 490,486,172.95 28,459,802.29 159.99 5.80%	COINS IN AGP	100 6,110,576.68 336,467.05 108.54 5.51%	0 0.00 0.00 0.00 0.00%	15 550,900.10 43,850.00 94.91 7.96%	373 22,246,717.38 1,312,350.64 114.73 5.90%
BJ TABLES BJ DROP AGP AVG DAILY AGP HOLD %	56 3,012,851.76 607,479.01 366.59 20.16%	54 2,805,246.86 611,495.86 377.47 21.80%	59 3,382,894.70 652,107.20 367.86 19.28%	336 19,372,318.59 3,831,668.59 377.65 19.78%	BJ DROP AGP AVG DAILY AGP HOLD %	8 227,288.65 36,926.65 148.90 16.25%	9 177,667.25 24,475.00 90.65 13.78%	8 87,151.25 16,210.00 65.79 18.60%	53 910,576.25 139,561.00 85.87 15.33%
POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	62 2,152,518.85 1,192,854.60 650.19 16.45%	57 1,832,584.25 1,020,067.25 596.53 16.10%	46 2,020,852.50 1,019,577.75 737.71 17.60%	344 12,634,978.20 6,852,468.45 659.67 16.64%	POKER TABLES POKER DROP AGP AVG DAILY AGP HOLD %	15 272,573.85 192,555.85 414.10 18.41%	14 195,564.50 155,322.00 369.81 18.83%	10 199,889.50 121,735.50 395.25 24.24%	85 1,423,655.85 1,014,878.60 389.34 19.03%
TOTAL AGP GAMING TAXES	42,894,488.56 7,228,617.78	38,650,460.01 6,685,724.81	40,291,670.17 7,195,602.61	261,772,200.09 33,095,383.83	TOTAL AGP GAMING TAXES	5,246,624.18 829,108.43	4,572,211.71 715,651.26	3,766,386.09 620,036.21	28,161,567.66 2,932,855.07 5
# OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 ar	29.59	30.00 ation Slots	22 30.05	21 30.20	# OF ACCOUNTS AVG. DAYS OPEN *10¢, 50¢, \$2 and	5 31.00 d Multi-Denomina	30.00 tion Slots	5 30.80	30.67

DECEMBER AGP BY DEVICE Statewide Cripple Creek Avg. Daily Avg. Daily **Device Number** <u>AGP</u> AGP/Device Hold % **Device Number AGP** AGP/Device Hold % Slots 15,654 \$57,275,797 \$120.65 5.74% Slots 4,795 \$11,164,500 \$75.11 5.62% Tables 39 Tables 180 \$2,449,413 \$448.72 18.83% \$419,597 \$347.06 21.06% TOTAL 15,834 \$59,725,210 \$124.38 5.94% TOTAL 4,834 \$11,584,097 \$77.30 5.81% **Black Hawk Central City** Avg. Daily Avg. Daily **Device** Number AGP AGP/Device Hold % **Device** Number **AGP** AGP/Device Hold % Slots 9,246 \$41,094,155 \$150.20 5.75% Slots 1,613 \$5,017,142 \$100.34 5.93% 23 \$229,483 \$321.85 Tables 118 \$1,800,334 \$515.60 18.62% Tables 17.43% TOTAL TOTAL 9,364 \$42,894,489 \$154.80 5.96% 1,636 \$5,246,624 \$103.45 6.17%

Average daily AGP per device is calculated by dividing the total AGP by the number of devices, further divided by the average number of days open for all establishments open in December. Hold percentage does not include player-banked poker tables.

GAMING*UPDATE

DATES TO REMEMBER

- ✓ February 15 January gaming tax returns due
- ✓ February 17 Gaming Commission meeting, 1881 Pierce St., Suite 110, Lakewood
- ✓ February 21 Presidents Day, Division of Gaming offices closed

FEBRUARY 2005

COLORADO DEPT OF REVENUE DIVISION OF GAMING 1881 PIERCE ST STE 112 LAKEWOOD CO 80214-1496