

COLORADO

Department of Regulatory Agencies

Q1 PERFORMANCE EVALUATION FY20

July 1, 2019 - September 30, 2019

SPI1 | Consistent Public Protection through Effective Enforcement & Regulatory Activities

| Deliver timely resolution of complaints and inves | tigations | | | | | | | | |
|--|------------------|------|-------------|-------------|----|----|----|-----------|-----------|
| Metric | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
| 85% of real estate complaints resolved within 60 days, sustained through 6/30/2021 | Real Estate | 88% | 87% | 92 % | | | | 85% | 85% |
| 99% of public utilities complaints and inquiries resolved within 15 days, sustained through 6/30/2021 | Public Utilities | 98% | 98 % | 100% | | | | 99% | 99% |
| 85% of investigations of real estate professional applicants with criminal history completed within 60 days, sustained through 6/30/2021 | Real Estate | 85% | 100% | 100% | | | | 85% | 85% |
| 100% implementation of a new case management system by 6/30/2020 | Civil Rights | 0% | 0% | 65% | | | | 100% | n/a |

The Public Utilities Commission was timely 100% in resolving consumer inquiries within 15 days saving consumers \$9,498.40 in the first quarter.

| Uphold effective pathways for alternative dispute resolution | | | | | | | | | | |
|--|--------------|------|------|-----|----|----|----|-----------------|----------------------------|--|
| Metric | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal | |
| 90% of Real estate cases resolved through Expedited Settlement Program (ESP), sustained through 6/30/2021 | Real Estate | n/a | 89% | 93% | | | | 90% | 90% | |
| 10% increase in Civil rights cases pursued to be resolved through alternative dispute resolution, with an additional 10% increase by 6/30/2021 | Civil Rights | 213 | 257 | 54 | | | | 10% increase | 10% Additional increase | |

The ESP program within the Division of Real Estate resolved 126 out of 135 cases in less than 60 days with 10 cases referred to the OAG.

Civil Rights Division investigators closed 325 cases this quarter. Investigators facilitated settlement discussions and a total of \$922,065 in relief was obtained for Complainants. The Alternate Dispute Resolution unit conducted a total of 54 mediations and conciliations this quarter resulting in \$648,450 in relief for complainants. The total amount of relief for complainants in the first quarter is \$1,570,515.

| Protection of Consumers through Effective Enforceme | nt | | | | | | | | |
|--|------------------------------|------|------|------|----|----|----|-----------|-----------|
| Metric | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
| 100% of unlicensed case referrals to law enforcement within 14 days of case closure, sustained through 6/30/2021 | Professions & Occupations | n/a | 100% | 100% | | | | 100% | 100% |
| Increase financial audits from 5 to 10 per month by 6/30/2020 | Real Estate | n/a | 5 | 6 | | | | 10 | n/a |
| Decrease percentage of backlog complaint investigations from 28% to 10% by 6/30/2020 | Real Estate | n/a | 28% | 18% | | | | 10% | n/a |

The Unlicensed Practice Initiative (UPL) within the **Division of Professions & Occupations** has begun its second year. For FY20, the division has issued 40 Cease and Desist Orders (CDO); made 72 referrals to the Office of Investigations for enforcement of the order; and 37 referrals to law enforcement.

SPI 2 | Enhanced Education and Outreach to Ensure Accessibility

| Strengthen statewide and online opportunities for | Coloradans to in | teract | with DC | ORA | | | | | |
|---|--|--------|---------|---|----|----|----|---------------------------------------|-----------|
| Metric | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
| 100 consumer alerts or advisories disseminated Department-wide by June 30, 2020, sustained annually through June 30, 2022 | All | 94 | 113 | 32 | | | | 100 | 100 |
| 12 HOA forums completed annually, including 4 forums conducted outside of the Denver Metro area by June 30, 2020 | Real Estate | n/a | 12 | 8 *2 outside Denver Metro Area | | | | 12 *4 outside Denver Metro Area | n/a |
| 75 in-person Civil Rights outreach events by 6/30/2020 | Civil Rights | n/a | 78 | 22 | | | | 75 | n/a |
| 3 Blockchain-related forums conducted by 6/30/20. | Banking, Securities, Financial Services | n/a | n/a | 1 | | | | 3 | n/a |
| 3 InsurTech related forums conducted by 6/30/20. | Insurance | n/a | n/a | 0 | | | | 3 | n/a |
| 25% increase of outreach conducted by the Public Utilities Commission in rural Colorado by June 30, 2020 | Public Utilities | n/a | n/a | 7 | | | | 25% increase | n/a |

The Civil Rights Division participated in a number of outreach events this guarter. The division provided Employment 101 training in Denver, Colorado Springs, Durango, Delta, Montrose, Canon City, Freemont County, and Gunnison. Fair Housing 101 in Glenwood Springs, Denver, Ft Collins and Louisville, and served on a panel at the annual EEOC Technical Assistance Program Seminar (TAPS) in Denver.

This guarter the Public Utilities Commission issued a statewide news release seeking input on rules to implement railroad fining authority. The release was also published in northeast Colorado (I-70 Scout) and southwest Colorado (Montrose Daily Press) newspapers. The division received public comments regarding the Public Service Company of Colorado's electric rate case at a public meeting held in Grand Junction.

The Division of Banking gave an update to the OEDIT Blockchain Forum on September 25, 2019. The Division reported 31 inquiries regarding its 09/20/2018 Interim Regulatory Guidance on Virtual Currency and the Colorado Money Transmitter Act (Guidance). The Banking Board has approved seven (7) money transmitter licenses for virtual currency companies under the Guidance. The other 24 inquirers and it's business models did not meet the money transmitter license requirements outlined in the Guidance.

| Increased accessibility of DORA's consumer information | | | | | | | | | | | |
|--|------------------------------|---------|---------|--------|----|----|----|--------------------------|--|--|--|
| Metric | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal | | |
| 25% increase in utilization of the Healthcare Professions Profile Program (HPPP), a database that helps consumers find health-care providers that meet their needs and expectations via the CO Health Professional Check website by June 30, 2018, followed by an additional 10% increase by June 30, 2020 | Professions & Occupations | 345,301 | 512,200 | 68,061 | | | | 25% increase (29,168) | Additional 10% increase (32,084) | | |

SPI 3 | Bold Improvements to Better Serve Regulated Entities

| Streamlining Processes and Cutting Red Tape | | | | | | | | | | |
|---|------------------------------|------|------|----|----|----|----|--------------|-----------|--|
| Measure | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal | |
| Reduce the processing time for occupational license applications of Healthcare Professionals from 43 to 30 days by 6/30/2020 (WIG) | Professions & Occupations | n/a | n/a | 40 | | | | 30 days | 30 days | |

| Provide simple and fast licensing to Colorado Profe | ssionals | | | | | | | | |
|---|------------------------------|------|-------------|-------------|----|----|----|-----------|-----------|
| Measure | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
| 100% of occupational license applications processed within an average of 30 days, sustained through 6/30/2021 | Professions & Occupations | 35 | 29 | 36 | | | | 30 days | 30 days |
| Reduce processing time for Addiction Counselor applications from 52 to 30 day by 6/30/2020 | Professions & Occupations | 57 | 36 | 30 | | | | 30 days | n/a |
| Reduce processing time for Electrical & Plumbing applications from 43 to 14 days by 6/30/2020 | Professions & Occupations | 43 | 49 | 36 | | | | 14 days | n/a |
| Reduce processing time for Nursing Home Administrator applications from 84 to 30 days by 6/30/2020 | Professions & Occupations | 84 | 72 | 135 | | | | 30 days | n/a |
| Reduce processing time for Barber and Cosmetology applications from 75 to 30 days by 6/30/2020 | Professions & Occupations | 75 | 31 | 46 | | | | 30 days | n/a |
| 95% of real estate license applications processed within 5 business days, sustained through 6/30/2020 | Real Estate | 91% | 97% | 97 % | | | | 95% | n/a |
| 99% of securities license applications processed within 15 days, sustained through 6/30/2020 | Securities | 99% | 99 % | 99 % | | | | 99% | n/a |
| 100% of reinstatement applications available online by the end of FY20 | Professions & Occupations | 57% | 99 % | 68% | | | | 100% | n/a |

The Division of Real Estate processed 690 original real estate broker applications in less than 5 days. Average days to issue a license is 2.3 days

| Streamline occupational licensing for military personnel | | | | | | | | | | |
|--|------------------------------|------|----------|----------|----|----|----|--------------|--------------|--|
| Measure | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal | |
| \$50,000 savings to veterans, military personnel, and their spouses applying for licensure | Professions & Occupations | n/a | \$55,535 | \$11,800 | | | | \$50,000 | n/a | |

The **Division of Professions and Occupations** hosted a meeting of the Veterans & Military Advisory Committee, to provide updates on the progress made in the last year and seek input related to professions under review in the current fiscal year, as well as communications and outreach opportunities and efforts. Professions for review in FY20 include Acupuncturist, Athletic Trainer, Chiropractor, Direct-Entry Midwife, Massage Therapist, Naturopathic Doctor, Nursing Home Administrator, Outfitter, Private Investigator, RespiratoryTherapist, and Speech-Language Pathologist. DPO staff also attended the annual conference of the Multi-State Occupational Licensing Consortium, sponsored by the National Conference of State Legislatures, National Governors Association, and Council of State Governments.

| Financial Services for Marijuana-Related Businesses | | | | | | | | | | |
|---|-----------------------------------|------|------|-----|----|----|----|------------------------------|--------------|--|
| Measure | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal | |
| Develop a roadmap to engage the financial services industry to increase the number of financial service providers who serve cannabis-related businesses by December 31, 2019 and implement a plan to increase the number by 20 percent by June 30, 2020. (WIG) | Banking, Financial Services | n/a | n/a | 50% | | | | 100% Completed Roadmap | n/a | |

The **Division of Financial Services** and the **Division of Banking** participated in a focus group related to cannabis banking. The two divisions also participated in the CDA CHAMP Initiative.

The **Division of Financial Services**, Deputy Commissioner Nguyen participated in a panel with Federal government regulators to discuss marijuana banking issues. Colorado, along with California and Washington shared best practices regarding examination procedures (initial and ongoing monitoring) surrounding marijuana-related business accounts.

| Maintain efficient regulatory examinations | | | | | | Maintain efficient regulatory examinations | | | | | | | | | | | |
|---|--------------------|------|------|------|----|--|----|--------------|--------------|--|--|--|--|--|--|--|--|
| Measure | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal | | | | | | | | |
| Financial institution exams completed within 12-18 months, sustained through June 30, 2020 | Banking | n/a | 100% | 100% | | | | 100% | n/a | | | | | | | | |
| Financial institution exams completed within 12-18 months, sustained through June 30, 2020 | Financial Services | n/a | 100% | 100% | | | | 100% | n/a | | | | | | | | |
| Securities examinations completed within an average of 90 days, sustained through June 30, 2020 | Securities | n/a | 100% | 100% | | | | 100% | n/a | | | | | | | | |

| Internal reform to improve alignment and efficiency | | | | | | | | | | |
|--|----------|------|------|-----|----|----|----|--------------|--------------|--|
| Measure | Division | FY18 | FY19 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal | |
| Complete an internal organizational evaluation of the Department of Regulatory Agencies by December 31, 2019 to improve internal efficiency and internal alignment to support the transition of the state to a 100 percent renewable energy resources by 2040. (WIG) | DORA | n/a | n/a | 45% | | | | | n/a | |