

COLORADO

Department of Regulatory Agencies

FY18 PERFORMANCE PLAN EVALUATION

July 1, 2017 – June 30, 2018

SPI 1 | IMPROVING PUBLIC PROTECTION THROUGH EFFECTIVE ENFORCEMENT & REGULATORY ACTIVITIES

Deliver timely resolution of complaints and investigations

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|---|-----------------------------|------|-------|-------|--------|-------|-----------------------|-----------|
| 12% increase in Civil Rights cases resolved within 270 days | Civil Rights | 77% | 85.5% | 80% | 75.3% | 60% | 12% increase (86%) | TBD |
| 85% of insurance complaints and inquiries resolved within 90 days | Insurance | 85% | 82% | 79.3% | 85.67% | 87.3% | 85% | 85% |
| 85% of real estate complaints resolved within 60 days | Real Estate | 87% | 85% | 92% | 91.3% | 84% | 85% | 85% |
| 99% of public utilities complaints and inquiries resolved within 15 days | Public Utilities Commission | 89% | 99% | 98.8% | 99% | 98% | 99% | 99% |
| 85% of investigations of real estate professionals applicants with criminal history completed within 60 business days | Real Estate | 50% | 66% | 85% | 87% | 100% | 85% | 85% |

In Q4, the PUC closed 437 customer complaint cases, saving consumers \$18,489.21. CCRD continues to experience challenges in resolving investigations within 270 days, *as the division continues to receive record high complaints filed*, resulting in investigator caseloads averaging 70+. The Division is in the process of hiring four investigators, which is expected to greatly improve the team's performance, and version 2 of the online system, CaseConnect, is being launched this month, which is anticipated to help investigators more seamlessly process complaints.

Ensure that the public has access to the resources they need from DORA

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|--|-----------------------------|------|------|------|------|------|-----------|-----------|
| 100% of Citizen's Advocate/outreach requests resolved within 3 days | AII | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| 90% customer satisfaction with DORA's new Welcome Center "Chat" function | Executive Director's Office | 88% | 81% | 82% | 76% | TBD | 90% | 90% |

DRE's recent Call Center Lean Project continues to demonstrate successful results, with 92% of incoming calls handled without transfer.

Strengthen the Department's efforts to combat opioid and prescription drug abuse

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|---|---------------------------|------|-----|-----|--------|-------|-------------|-------------|
| Significant increase the utilization of the Prescription Drug Monitoring Program (PDMP), a statewide database of all controlled substances dispensed, which aids in reducing inappropriate prescribing, identifying drug-seeking behavior in patients, and allows providers to intervene when appropriate | Professions & Occupations | 95% | 87% | 47% | 23.67% | 27.3% | TBD | TBD |
| 13% increase in the number of pharmacies integrated with the PDMP, allowing an increase in pharmacies with access to real-time access to the database | Professions & Occupations | 146 | 147 | 147 | 147 | 155 | 13.8% (166) | 13.8% (166) |

This quarter, DPO has integrated an additional 8 pharmacies into the PDMP. In an effort to address the opioid crisis, the division also released the "Guidelines for the Safe Prescribing and Dispensing of Opioids", following 18 months of stakeholder engagement. The dip in PDMP Utilization has resulted from a system correction: Historically, the PDMP system has been unable to isolate unique queries, meaning that a single visit to an emergency room by a patient could result in several PDMP queries (check-in, multiple practitioner interactions, etc.), which artificially inflated the utilization rates.

Uphold effective pathways for alternative dispute resolution

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|--|-------------|-------|-----|-----|--------|-------|-----------|-----------|
| 90% of real estate cases resolved through Expedited Settlement Program | Real Estate | 87.7% | 90% | 91% | 88.67% | 91.3% | 90% | 90% |

| 10% increase in civil rights cases pursued to be resolved through alternative dispute resolution | Civil Rights | 179 | 43 | 71 | 46 | 53 | 10% increase (190) 10% increase |
|--|--------------|-----|----|----|----|----|------------------------------------|
|--|--------------|-----|----|----|----|----|------------------------------------|

This quarter, over 192 cases were resolved through the Division of Real Estate's Expedited Settlement Program (ESP), referring 17 cases to the Attorney General. CCRD has achieved its FY18 target of increasing cases pursuing alternative dispute resolution by 10%, with 53 mediations/conciliations in Quarter 4, and 213 in total this fiscal year. This quarter, the Division obtained upwards of \$1,100,638.65 in relief to Civil Rights Complainants.

SPI 2 | ENHANCE EDUCATION AND OUTREACH

Strengthen statewide and online opportunities for Coloradans to interact with DORA

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|---|----------|------|-----|------|------|------|-----------------------|-----------|
| 40% increase in dissemination of consumer alerts Department-wide | All | 22 | 15 | 40 | 24 | 15 | 50% increase (33) | TBD |
| 100% of Divisions to live-stream boards and commissions meetings | All | 63% | 89% | 100% | 100% | 100% | 100% | 100% |
| 50% increase in Boards and Commissions meetings held outside of the metro area | All | 10 | 4 | 2 | 7 | 6 | 50% increase (15) | TBD |
| 100% increase in dissemination of emerging risk bulletins/common practice violation notices to industry | All | 20 | 11 | 22 | 38 | 12 | 100% increase (40) | TBD |

DORA continues its heightened focus on outreach, with a total of 15 consumer alerts this quarter, including warnings to those prone to wildfires to prepare for wildfire season (DOI), to reminders for contractors and homeowners to call 811 before digging, to informing the public about ATM fraud mitigation strategies. In total, the department issued at least 94 consumer alters this fiscal year. In addition to ensuring consumers are well -informed, DORA ensures that regulated entities are kept educated about best practices through dissemination of 12 "emerging risk bulletins" and "common practice violation notices" this quarter, reaching 71 so far this fiscal year, surpassing our annual target.

Increase public participation in regulatory reform processes

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|---|----------|------|------|------|------|-------------------|-----------|-----------|
| 25% increase in cost-benefit analysis requests | COPRRR | 14 | 0 | 9 | 46 | 3 (63 total) | 20 | 23 |
| 100% increase in online public comment on sunrise/sunset reports | COPRRR | 58 | 34 | 23 | 23 | 35 (135 total) | 116 | 145 |
| 100% division compliance with early stakeholder engagement policies, which ensure stakeholders are engaged prior to any formal rulemaking processes | EDO | 100% | 100% | 100% | 100% | 100% | 100% | 100% |

Over the past fiscal year, COPRRR saw a 350% increase in cost-benefit analysis requests, which provide business owners with improved understanding of how a newly proposed rule or rule change may impact their business, and a 135% increase in online public comments on sunset/sunrise reporting, providing critical input on regulatory programs under review. During the 2018 legislative session, COPRR published 21 sunset reports and made 43 recommendations; 77% of COPRRR's recommendations were adopted.

Increased accessibility of DORA consumer information

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|---|---------------------------|--------|--------|--------|-------|--------|--------------|--------------|
| 25% increase in utilization of the Healthcare Professions Profile Program (HPPP), a database that helps consumers find health-care providers that meet their needs and expectations via the CO Health Professional Check website. | Professions & Occupations | 23,335 | 35,473 | 33,815 | 9,815 | 11,334 | 25% increase | 10% increase |

Though fluctuations of HPPP use tend to occur throughout the year, and correlate strongly with license renewals, as hospitals and care centers often check HPPP to verify their staff have renewed their licenses, DPO has seen a 42% increase in the utilization of the HPPP in FY18 overall (from 242,379 in total in FY17 to 345,301 in total in FY18).

SPI 3 | IMPROVE PROCESSES TO BETTER ENGAGE WITH REGULATED ENTITIES

Provide simple and fast licensing to Colorado professionals

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|---|---------------------------|------|-----|-------|--------|-------|-----------|-----------|
| Average time to process occupational license applications | Professions & Occupations | 37 | 36 | 35.5 | 37* | 33.6* | 30 days | 30 days |
| 95% of real estate license applications processed within 5 business days | Real Estate | 93% | 97% | 87.3% | 92.86% | 88.2% | 95% | 95% |
| 99% of securities license applications processed within 15 days | Securities | 99% | 99% | 99% | 99% | 99% | 99% | 100% |
| 100% of businesses and reinstatement applications available online by the end of FY18 | Professions & Occupations | 59% | 71% | 100% | 100% | 100% | 100% (17) | N/A |

*Beginning in Q3, DPO adjusted the way Average License Processing Time is calculated, to more accurately reflect true customer experience. This change is part of a larger DPO licensing lean project that will simplify the application process across all license types. In order to improve processing time for occupational licenses further, DPO is undertaking several major initiatives including rewriting all application checklists to ensure information about requirements are clear and accurate and reduce the number of incomplete applications received, overhauling the customer care team to triage incoming customer inquiries about application questions and status checks replacing the eLicense system to overcome processing restraints, and conducting a statutory review to ensure applications are not requesting burdensome information from applicants that aren't required by statute/rules.

Maintain efficient regulatory examinations

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|--|-----------------------------|------|------|------|------|------|-----------|-----------|
| 100% financial institution exams completed within 12-18 months | Banking/ Financial Services | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| 100% of securities examinations completed within an average of 90 days | Securities | 100% | 100% | 100% | 100% | 100% | 100% | 100% |

The Division of Financial Services is working to reduce operating expenses for the division and regulatory burden on regulated institutions by working with their federal counterpart, the NCUA, to create an examination program that would allow the state and federal government to take turns conducting examinations. Completion is anticipated for late 2018.

Reduce red tape and unnecessary regulatory burden

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|--|--------------------|------|---------|----------|----------|----------|-----------|-----------|
| \$50,000 in savings resulting from new multi-state exams | Banking | N/A | \$0 | \$11,584 | \$25,353 | \$0 | \$50,000 | N/A |
| \$50,000 in savings resulting from Priority Focused Regulation program | Financial Services | N/A | \$8,113 | \$27,024 | \$5,280 | \$14,640 | \$50,000 | N/A |

This quarter, the Division of Financial Services conducted five Priority Focused Regulation (PFR) examinations, saving credit unions \$14,640 in expenses. In total this fiscal year, the Division's PRF Program has saved credit unions \$55,057, surpassing the annual target. The Division of Banking officially entered the National Multistate Licensing System Agreement, exercising the Division's option to share examination report information with select states, thereby reducing the need and the costs associated with sending examiners out of state to perform examination functions that are duplicated by other sister state regulatory agencies. In total, the division has saved money transmitters \$36,937 through multi-state exams.

Promote statewide broadband availability

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|--|-----------------------------|------|----|----|------|------|-----------|-----------|
| 100% of broadband grant funds awarded, in an effort to achieve 85% rural broadband connectivity throughout the state | Executive Director's Office | N/A | 0% | 0% | 100% | 100% | 100% | N/A |

The Broadband Board awarded \$9.4 million to a total of nine projects. The grant awards are matched with \$6.95 million in private investment (42.5% match). In total, the projects will provide broadband services to 8,258 households.

Streamline occupational licensing for veterans

| Metric | Division | FY17 | Q1 | Q2 | Q3 | Q4 | 1-Yr Goal | 3-Yr Goal |
|--|---------------------------|------|----|----|----|-------------|-----------|-----------|
| 4 new policies adopted to identifying pathways for veterans using military training for licensure | Professions & Occupations | 4 | 2 | 3 | 2 | 1 (8 total) | 4 | N/A |
| 2 new partnerships with institutions of Higher Education in pursuit of developing gap coursework for veterans seeking to transition from a military to a civilian occupation | Professions & Occupations | 2 | 1 | 0 | 0 | 0 (3 total) | 2 | N/A |

In total, eight Professions and Occupations Boards have adopted streamlined licensure policies for veterans: Plumbing, Electrical, Addiction Councilors, Marriage and Family Therapist Examiners, Psychologists, Licensed Professional Counselors and Social Workers. A policy to streamline veteran policies for Barber/Cosmetology is also currently under review. The Division has created a new Policy Analyst position to assist with VOCAL policy analysis and implementation.