

Colorado Springs Metro Area Apartment Vacancy and Rent Study

Second Quarter 2018

Sponsored by

**Apartment Association of Southern Colorado
State of Colorado Division of Housing
ARA, A Newmark Company**

researched and authored by

**Ron Throupe, Ph.D. CRE MAI FRICS
& Jennifer L. Von Stroh**

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Report covers the complete Multi-Family Market

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Colorado Springs Vacancy & Rental Rate Executive Summary

Second Quarter 2018

VACANCY: 6.3%

- Last Quarter: 6.3 %
- This quarter 2017: 6.4 %
- This quarter 2016: 5.0 %
- Four market areas showed an increase in vacancy rate while three market areas showed a decrease.
- Buildings with "200-349" units had the highest vacancy rates at 7.4%. Buildings with "2-8" units had the lowest vacancy rate of 0.0 %. Historically, larger buildings have the highest vacancy rates.
- Buildings constructed "After 2010" had the highest vacancies at 15.2. Those constructed "Before 1939" had the lowest vacancy rate at 1.3 %.

RENTAL RATES

- **Median rent:** \$ 1,140.66
 - Last quarter: \$ 1,095.40
 - This quarter 2017: \$ 1,123.49
 - This quarter 2016: \$ 976.42
- **Average rent:** \$ 1,156.76
 - Last quarter: \$ 1,130.25
 - This quarter 2017: \$ 1,141.40
 - This quarter 2016: \$ 991.15
- **Rent / square foot:** \$ 1.36
 - Last quarter: \$ 1.34
 - This quarter 2017: \$ 1.35
 - This quarter 2016: \$ 1.19
- **Average Rent for Units constructed...**

2010-now	\$ 1,432.34
2000-2009	\$ 1,366.78
1990-1999	\$ 1,313.49
1980-1989	\$ 1,059.15
1970-1979	\$ 946.20
1960-1969	\$ 910.94
1959 prior	\$ 1,128.61

- Rents do not include the cost of rental discounts and concessions. For the current quarter, rental discounts and concessions averaged 8.6 percent, as compared to 6.7 percent for the prior quarter.

ECONOMIC VACANCY: 17.0 %

- Last Quarter: 14.6%
- This quarter 2017: 16.8%
- This quarter 2016: 11.9%

Economic vacancy is defined as physical vacancy plus concessions and discounts as a percent of gross potential rent.

NEW UNITS ADDED

- Current Quarter: 222
- Current Year: 234
- Total Units: 49,494

For the second quarter of 2018, there was a net absorption of 198 units for the Colorado Springs area. For second quarter of 2017, there was a net absorption of 907. For second quarter of 2016, the total absorption was 385 units. Absorption is the net change in the number of apartment units rented in the current time period (quarter/year) compared to the previous time period (quarter/year).

□ OVERALL COMMENTS

The second quarter of 2018 saw the addition of 222 units to the inventory, as compared to a total of 403 in second quarter 2017. For all of 2017 there were a total of 1,521 new additions and for all of 2016 there were a total of 528 new additions. For all of 2015, 753 new additions and for all of 2014 there were 716 new additions. For 2013 there were 568 additions. 2012 was the first year of significant inventory additions since 2009 (299), and the most since 2003 (1449), which represented a historic high during a prior economic cycle. A fluctuating vacancy rate due to properties in lease up and seasonal variations was expected. Historically there is a downward movement in the vacancy rate during the second and third quarters of the year, which we may see again. The overall average rent for the last ten years has increased from around \$660.00 in 2002 to \$1,156.76. this quarter.

The Colorado Springs Area Apartment Vacancy and Rent Survey reports median and average rates, and, as a result, there are often differences in rental rates and vacancy rates by apartment type, size, location, and age of building/complex. All information is based on data received for the month of December, except for resident turnover and rental losses, which is for November.

This survey is conducted via online submissions. It includes only those units with a certificate of occupancy. This quarter's Survey includes information on 21,423 apartment units. The Survey is possible because of the excellent participation and help of professionals in the apartment industry and the consistent support of the Survey sponsors. Comments on the Survey are welcome at VonStrohHousingSurvey@gmail.com

REPORT METHODOLOGY

The purpose of the Colorado Springs Metropolitan Area Apartment Vacancy and Rental Survey is to show vacancy and rental rates by type of apartment (efficiency; one bedroom; two bedroom, one bath; two bedroom, two bath; three bedroom; other; and totals) and by location, age, size of unit, and size of building. The Survey includes all multi-family rental, two units and up.

The survey covers seven market areas: northwest; northeast; far northeast; southeast; Security/Widefield/Fountain; southwest; and central.

The boundaries for the Colorado Springs Metropolitan Area are:

- Northwest: on the east, I-25 and on the south, Cimarron Street, Eighth Street and Lower Gold Camp Road;
- Northeast: on the west and southwest, I-25, Nevada Avenue, Austin Bluffs Parkway, Union Blvd., and Circle Drive and on the south, Platte Avenue; on the north, northeast, and east, Academy Boulevard;
- Far Northeast: on the west and northwest, Academy Boulevard and I-25; on the south, Platte Avenue;
- Southeast: on the north, Platte Avenue, on the west, Circle Drive and I-25 and on the south, Drennan Road;

- Security/Widefield/Fountain: on the north, Drennan Road and on the west, I-25;
- Southwest: on the east, I-25 and on the north and west, Cimarron Street, Eighth Street, and Lower Gold Camp Road; and
- Central: on the north and east, Austin Bluffs Parkway, Union Blvd, Circle Drive and on the south and west, Circle Drive and I-25.

Market area reports are labeled by one of the above seven market areas. With the reports for each market area, the following format is used for each type of apartment by rent level:

9 = number of units vacant (first figure)
 194 = total number of units reporting (second figure)
 4.6% = vacancy rate (third figure)

When no figures are shown, no apartments of that specific size and rent level were reported. With the summary tables, there may be no data or there may be only a limited number of complexes and disclosing the information would reduce confidentiality. All vacancy and rental rates are as of the 10th of February for the first quarter, 10th of June for the second quarter, 10th of September of the third quarter and the 10th of December for the fourth quarter. The data for resident turnover is from the respective months of February, May, August and November. The market samples are based on the assumption that the rates were for unfurnished rental units with tenants paying electricity and gas. Apartment complex/building lists were developed from official lists. Returned survey forms were checked for completeness, then coded and entered into the computer for processing. Tabulations are performed by the use of a computerized program. The cumulative totals have a confidence interval of +/-1 percent at the 95 percent confidence level.

The information for this survey was obtained from participating apartment managers, owners, and property managers. All information collected on each building/complex is TOTALLY CONFIDENTIAL. Only survey totals are published. Information furnished by participants is considered reliable. The sponsors and author make no warranty, express or implied, and assume no legal liability or responsibility for the inclusion of data from the participants in the survey or for the use of the data from the Survey. Any quotations and/or reproductions of the survey must indicate the **sponsors and the author**. This report is copyrighted by Jennifer L. Von Stroh.

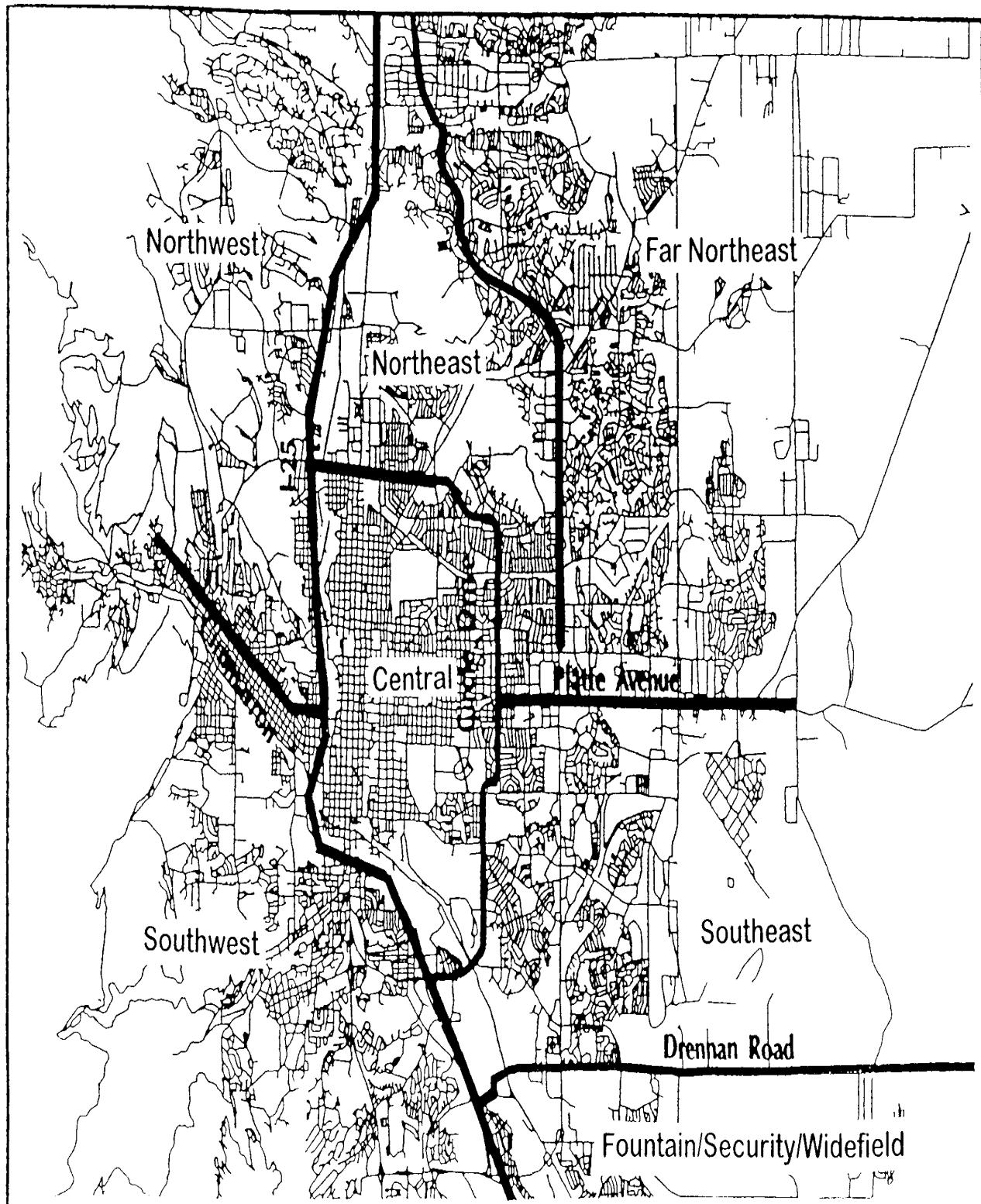
Since 1995 the Division of Housing of the State of Colorado has funded the Colorado Multi-Family Housing Vacancy and Rental Survey for various Colorado communities. These surveys cover the first and third quarters. A public/private partnership has committed to sponsor the Colorado Springs Metropolitan Area Apartment Vacancy and Rental survey for the Second and Fourth Quarters. In the spirit of cooperation, all sponsors share in the credit for this combined effort to provide information on the apartment industry. The intent is to provide information that will be used by all individuals associated with the industry.

The excellent industry cooperation by various apartment associations, county and local officials, apartment owners and managers is appreciated. Survey management and analysis was done by Dr. Ron L. Throupe of The University of Denver and Jennifer L. Von Stroh of Colorado Economic and Management Associates.

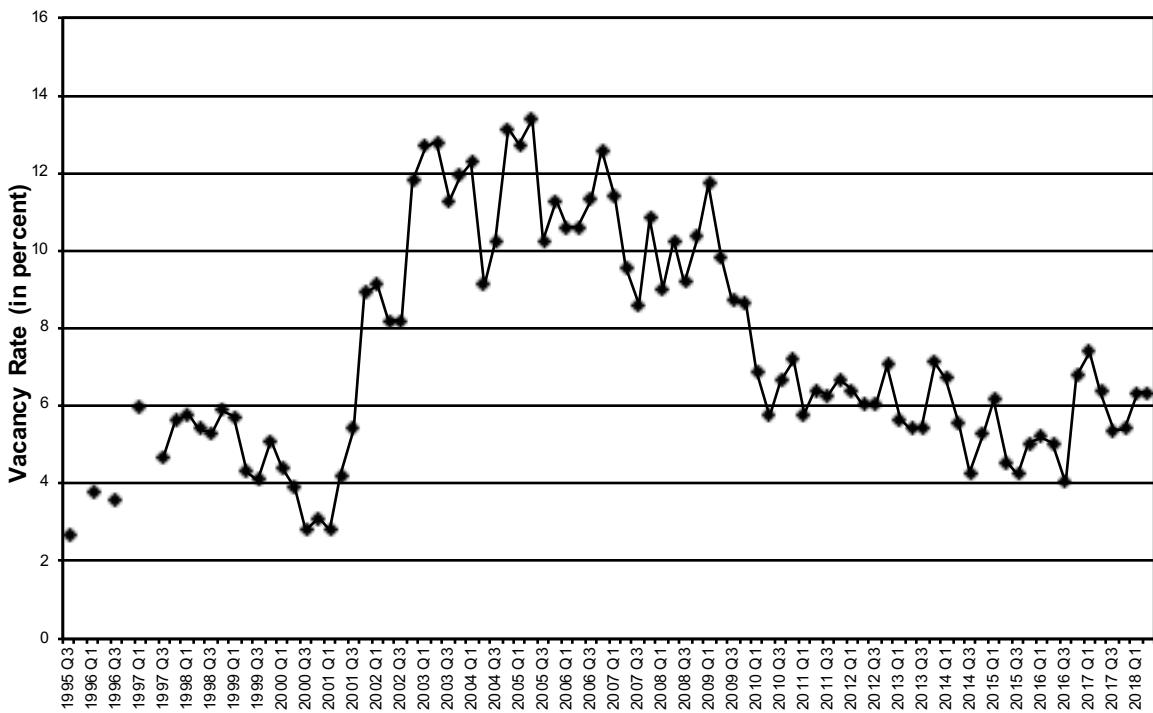
The sponsors and author of this report view it as a work in progress. The intent is to make this Survey consistent in methodology and scope with the other multi-family housing surveys that are conducted for the remainder of the state. The goal is to have multi-family rental market data that is comparable statewide. As the sample size increases and the research procedures become fixed, new market areas will be added to the report. The market areas selected for the report were determined on the basis of market size. Changes in format, tables and graphs are possible if user recommendation indicate a change is warranted.

The accuracy and reliability of this Survey can be improved by increasing the size of the sample returns for each market area. If you are an owner or manager of multi-family rental housing in the listed market areas, and would like to participate in the Survey, please contact Jennifer Von Stroh at VonStrohHousingSurvey@gmail.com, or write to her at 2581 Wynterbrook Drive, Highlands Ranch, Colorado, 80126.

Sub-Market Boundaries for Colorado Springs



Vacancy by Quarter



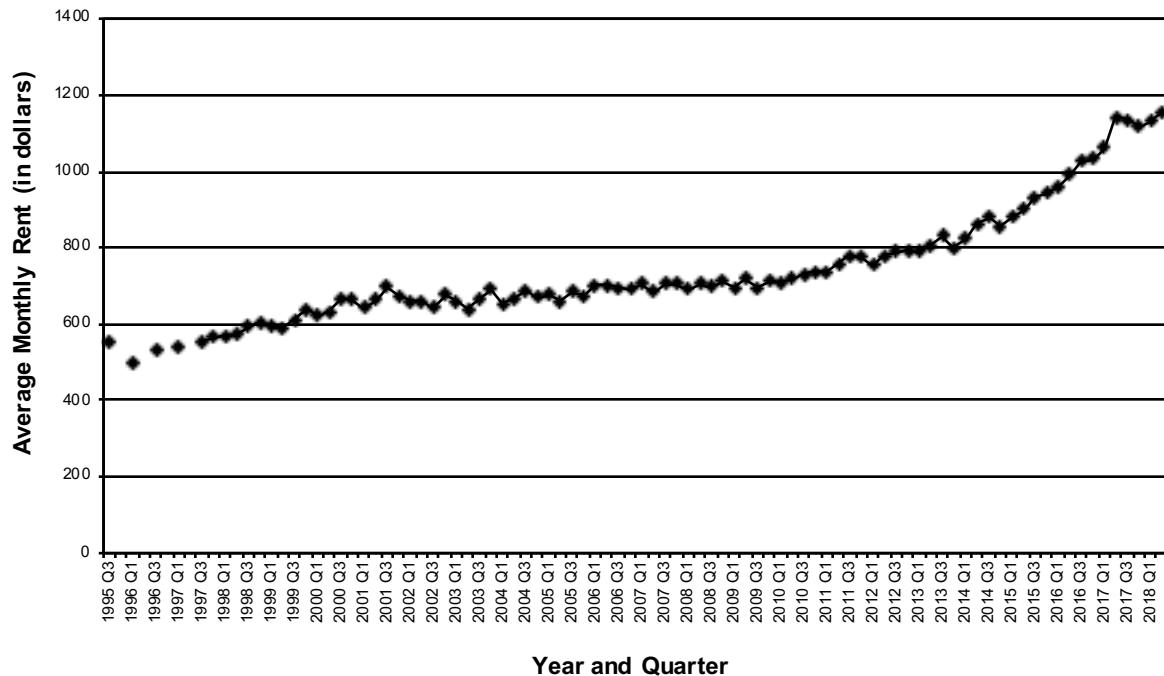
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Average Rent by Quarter



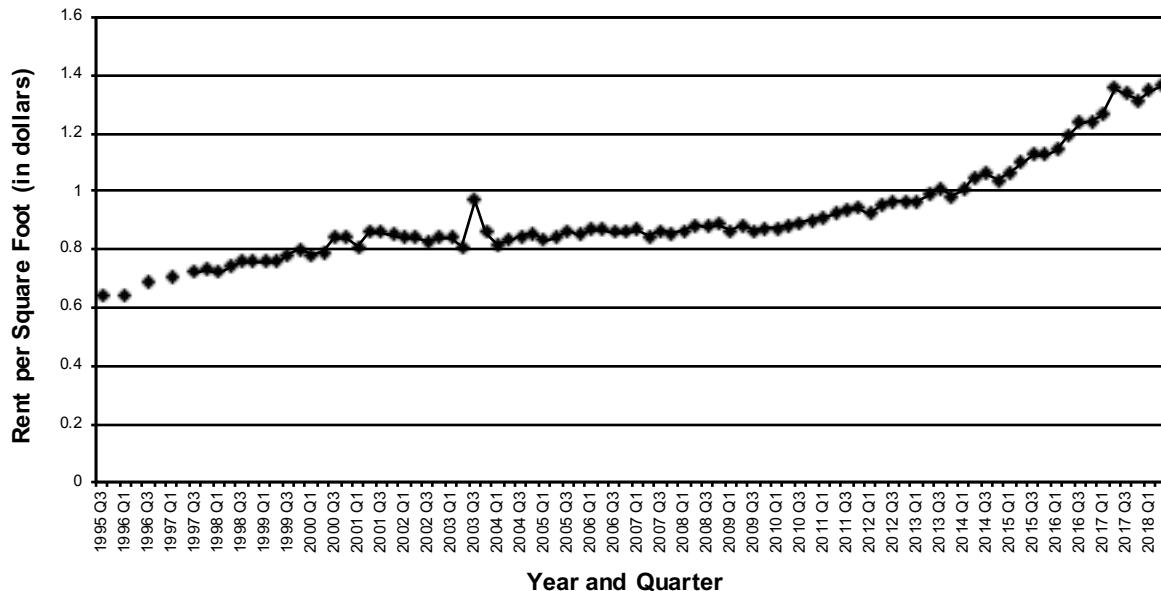
The Division of Housing provides financial and technical support to organizations throughout the state that are committed to serving Colorado's most vulnerable citizens. We offer funding opportunities for rehabilitation and new construction of housing to public housing authorities, local governments, and private developers. We support, license, and regulate the factory-built construction industry, including the provision of building department services where none exist, and the adoption and enforcement of building codes for factory-built structures. In concert with local housing authorities and non-profit service organizations, we provide rental subsidies and down-payment assistance to bridge the gap between household income and the cost of living. We create a safety net for those most at-risk, with foreclosure prevention initiatives and funding for senior and special needs housing. Our mission is to ensure that all Coloradans have access to safe, affordable housing.



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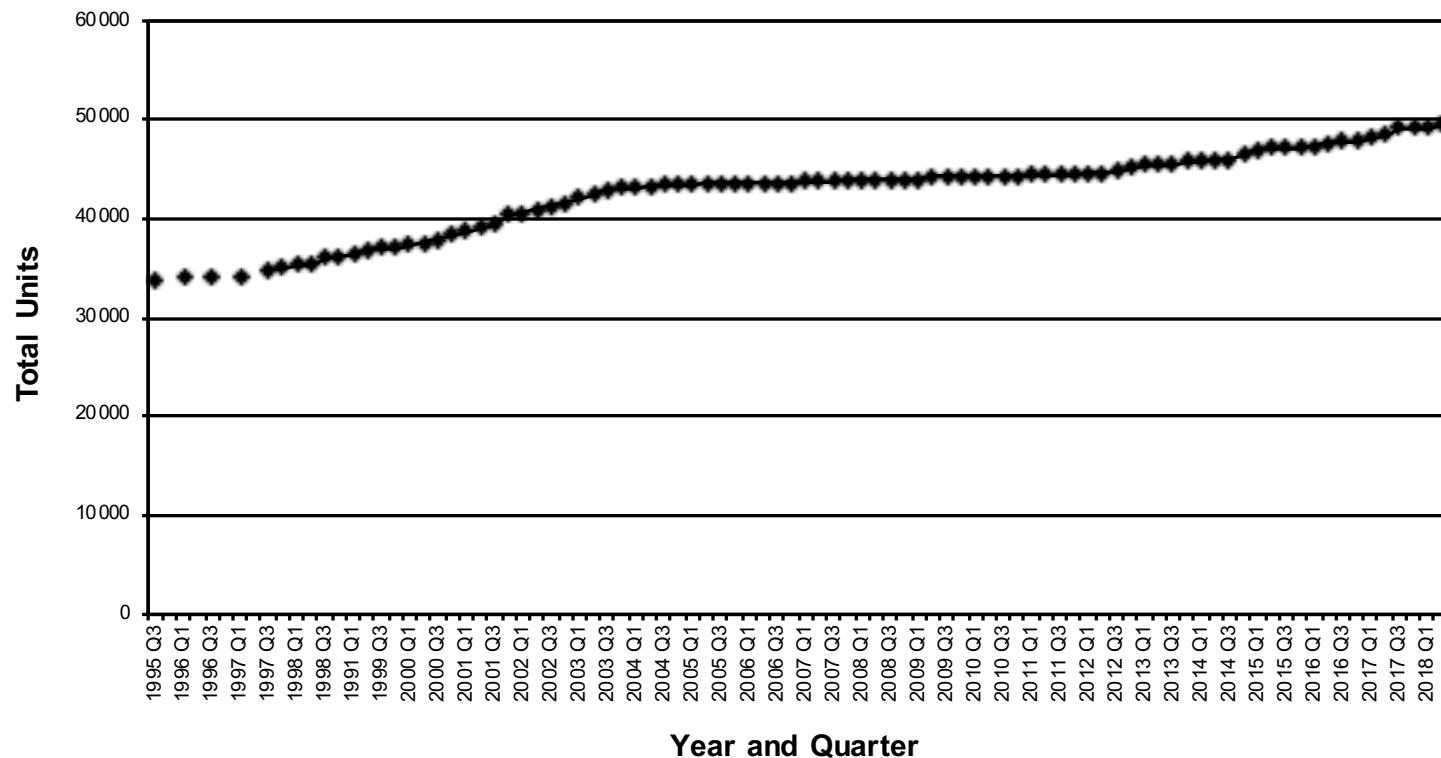
3 Organizations
1 Membership



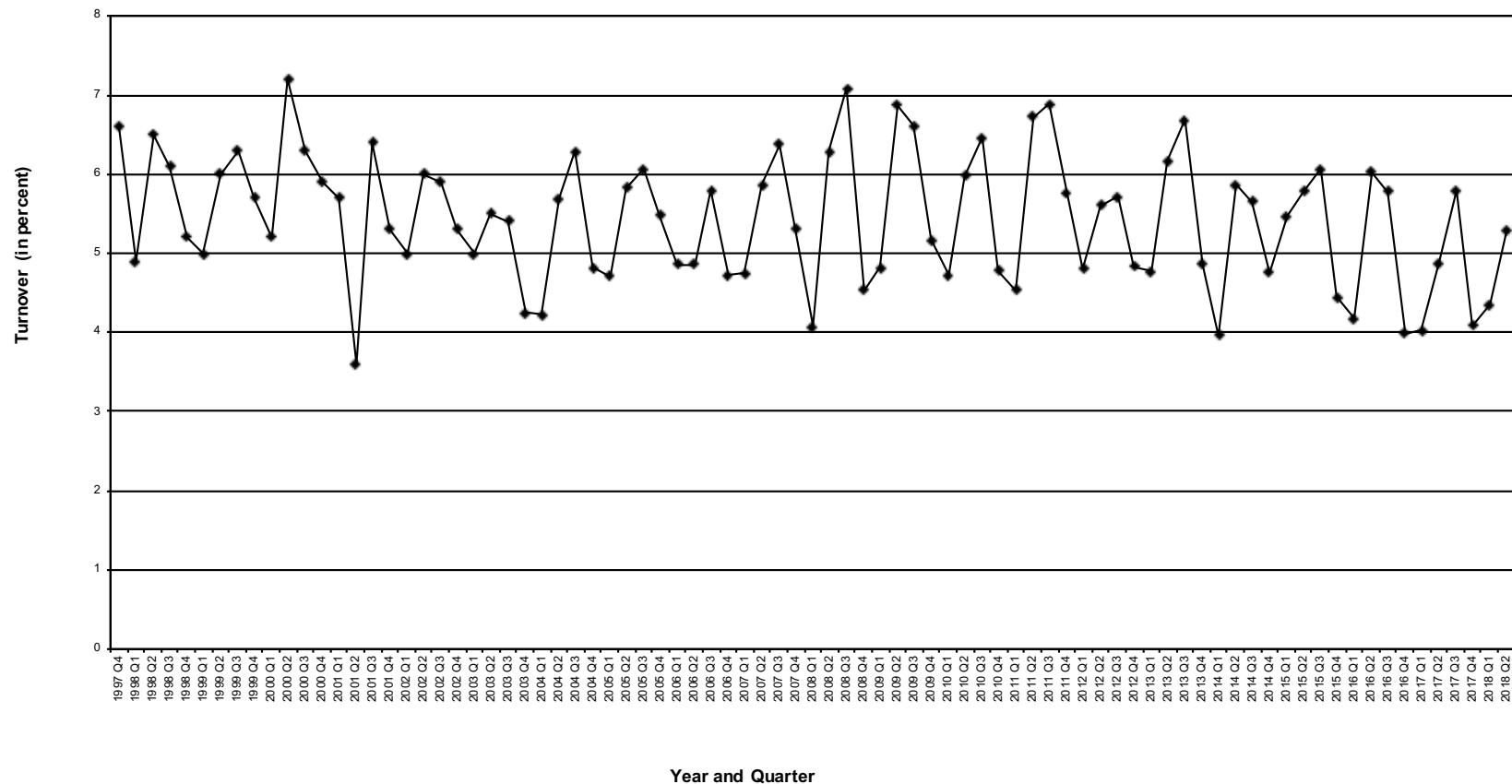
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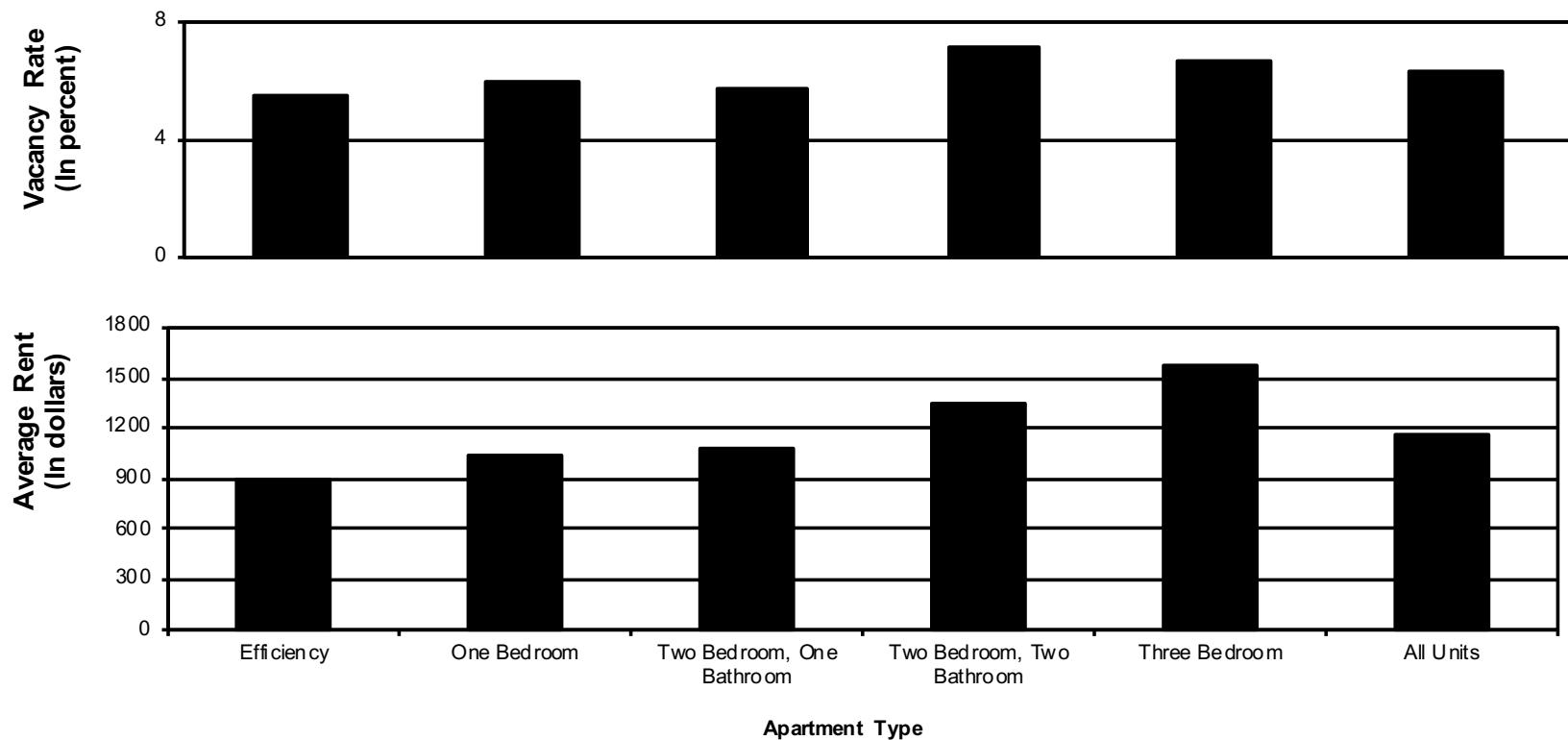
Total Apartment Units



Resident Turnover per Month



Comparisons by Apartment Type



Vacancy Rates by Market Area

First Figure For Colorado Springs Metro Area - Vacancy for Quarter
 Second Figure For Colorado Springs Metro Area - Four Quarter Average
 Figures for Market Areas Are For Current Quarter

Year	2008				2009				2010				2011				2012				2013				2014				2015				2016				2017				2018			
Quarter	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th																														
Colorado Springs																																												
Vacancy for Quarter	9.2	10.4	11.7	9.8	8.7	8.7	6.9	5.8	6.6	7.2	5.8	6.4	6.2	6.7	6.4	6.0	6.1	7.1	5.6	5.4	5.4	7.1	6.7	5.5	4.3	5.3	6.2	4.6	4.2	5.0	5.2	5.0	4.0	6.8	7.4	6.4	5.4	5.4	6.3	6.3	6.3			
Four Quarter Average	9.8	9.7	10.4	10.3	10.2	9.7	8.5	7.5	7.0	6.6	6.3	6.5	6.4	6.3	6.4	6.3	6.3	6.4	6.2	6.0	5.9	5.9	6.2	6.2	5.9	5.5	5.3	5.1	5.1	5.0	4.8	4.9	4.8	5.3	5.8	6.2	6.5	6.1	5.9	5.9	5.9			
Change from a Year Ago	0.6	-0.5	2.7	-0.4	-0.5	-1.7	-4.9	-4.0	-2.1	-1.5	-1.1	0.6	-0.4	-0.5	0.6	-0.4	-0.2	0.4	-0.8	-0.6	-0.6	0.1	1.1	0.1	-1.2	-1.8	-0.5	-1.0	0.0	-0.2	-0.9	0.5	-0.2	1.8	2.2	1.3	1.3	-1.4	-1.1	0.0				
Market Areas																																												
Northwest	10.0	9.7	10.9	9.7	6.5	5.6	5.1	6.0	4.3	6.3	3.6	5.8	5.6	6.8	5.1	4.4	5.9	4.2	3.7	4.6	5.4	5.1	13.7	11.7	6.7	5.6	6.0	5.2	5.7	5.5	5.7	5.1	5.1	5.5	7.6	5.6	4.7	3.5	4.1	5.3				
Northeast	7.5	9.1	9.5	7.8	5.7	8.0	7.1	5.8	5.5	6.0	6.5	5.4	4.6	5.3	5.4	6.7	4.4	5.6	5.6	4.0	4.1	5.2	4.8	4.7	4.4	3.9	4.3	3.8	4.2	3.6	3.4	4.3	4.2	14.4	16.6	11.6	9.9	7.9	7.2	8.5				
Far - Northeast	6.4	8.8	10.8	7.7	7.8	6.9	4.5	4.7	6.0	6.9	5.5	7.5	7.1	6.5	6.1	4.8	8.2	6.6	6.5	5.5	7.0	13.0	7.9	5.6	3.4	6.0	8.1	4.9	3.9	8.0	7.2	5.7	3.7	4.4	3.8	6.0	5.6	5.4	9.0	7.5				
Southeast	14.4	18.4	18.6	17.8	20.5	14.6	9.8	6.7	8.8	9.9	7.0	9.0	8.0	9.6	10.5	8.8	8.0	10.1	7.3	8.0	6.2	6.9	6.2	4.5	5.1	6.1	6.4	5.2	5.0	4.1	4.5	4.8	3.8	3.7	4.7	3.6	3.0	4.5	4.4	3.8				
Security/Widefield/Fountain	24.4	24.9	28.8	16.2	16.9	19.2	14.2	11.7	18.4	19.3	16.2	15.0	10.7	10.7	5.3	3.6	4.7	2.6	5.9	5.9	10.1	5.3	3.9	7.3	3.3	4.4	5.1	1.1	2.8	1.9	3.5	4.4	4.9	2.5	3.5	3.7	3.5	1.9	4.1	5.9				
Southwest	9.4	8.0	10.0	6.8	5.3	6.6	5.1	3.7	6.2	5.4	3.3	4.8	5.6	5.4	6.2	5.1	4.8	4.7	4.5	4.4	3.8	4.8	4.7	3.1	2.8	4.6	5.6	4.4	2.8	3.2	4.2	4.0	3.9	4.5	5.1	3.9	2.5	4.6	4.1	4.9				
Central	7.7	8.5	10.2	13.3	14.6	9.2	9.4	7.7	5.8	6.8	6.3	4.3	6.2	7.1	5.8	8.0	4.7	6.5	4.7	5.6	5.3	5.6	5.3	6.8	5.9	6.4	6.0	5.0	6.3	4.2	6.3	7.8	4.1	6.6	5.4	4.1	5.4	5.4	7.3	5.7				

Vacancies by Size of Building

(In Percent)

Year	2008		2009				2010				2011				2012				2013				2014				2015				2016				2017				2018			
Quarter	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th				
Colorado Springs																																										
Metro Area	9.2	10.4	11.7	9.8	8.7	8.7	6.9	5.8	6.6	7.2	5.8	6.4	6.2	6.7	6.4	6.0	6.1	7.1	5.6	5.4	5.4	7.1	6.7	5.5	4.3	5.3	6.2	4.6	4.2	5.0	5.2	5.0	4.0	6.8	7.4	6.4	5.4	5.4	6.3	6.3		
Building Size (Number of Units)																																										
2 to 8	1.6	8.9	11.3	6.7	9.4	9.7	13.0	21.2	7.7	9.6	0.0	9.3	2.8	0.0	7.1	0.0	4.2	0.0	0.0	3.6	0.0	28.6	7.4	11.1	10.3	3.8	3.7	4.5	0.0	5.6	0.0	0.0	9.7	12.5	0.0	9.1	4.3	10.0	7.1	0.0		
9 to 50	11.9	9.7	11.4	17.5	16.8	13.8	7.3	9.3	10.4	7.9	6.6	2.6	6.7	6.8	5.6	4.9	5.9	5.5	3.8	4.4	6.3	2.7	3.8	5.8	5.6	6.6	4.5	5.1	7.6	5.4	6.3	10.8	4.8	12.1	8.0	10.4	3.4	4.5	6.6	4.8		
51 to 99	7.3	10.6	12.7	8.7	7.6	6.6	7.2	5.7	6.1	3.9	6.1	5.9	6.4	5.3	5.0	6.1	5.0	4.5	4.3	5.0	4.1	4.0	5.4	8.0	6.5	5.3	4.1	4.0	4.0	4.1	5.0	5.0	4.2	5.4	5.9	5.2	6.6	5.9	5.0	6.2		
100 to 199	12.6	12.3	14.9	13.4	12.1	10.8	9.0	8.4	8.1	9.5	7.7	7.4	6.6	7.9	5.2	5.3	5.4	5.5	4.3	4.5	5.0	4.9	4.5	3.3	3.0	6.6	6.6	3.7	4.5	3.6	3.6	4.5	4.3	4.9	6.0	7.6	5.3	4.9	5.3	3.8		
200 to 349	7.8	9.1	10.4	8.2	7.3	8.1	6.2	4.6	6.1	7.2	5.1	6.6	6.4	6.7	6.9	6.5	6.7	8.3	5.1	5.3	5.3	8.5	8.0	5.7	4.1	4.8	7.0	5.0	4.0	5.3	5.8	4.9	4.0	7.6	8.3	6.6	5.7	5.5	7.1	7.2		
350 and up	11.5	14.1	12.3	8.5	4.9	6.7	5.7	5.2	5.0	6.1	5.9	5.7	4.6	5.7	7.8	5.7	5.3	6.6	10.5	6.7	7.0	6.6	5.0	5.1	5.5	5.7	3.7	3.6	4.9	5.3	3.9	5.3	3.7	4.2	4.3	4.5	3.8	5.5	4.3	5.0		

Prior to third quarter 2003, 200 to 349 was for 200 and up.

Vacancies by Age of Building

(In Percent)

Average Rent by Market Area

(In Dollars)

Year	2010				2011				2012				2013				2014				2015				2016				2017				2018			
	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th																		
Market Area																																				
Colorado Springs Metro Area	729.47	738.15	737.00	759.01	778.35	775.44	754.77	776.85	787.22	790.95	787.74	807.21	830.27	799.67	822.14	861.04	881.29	856.40	878.86	899.22	932.25	941.91	959.74	991.15	1025.59	1032.87	1060.84	1141.40	1133.23	1116.68	1130.25	1156.76				
Northwest	798.96	800.86	839.62	832.05	849.38	819.88	785.71	851.89	882.03	841.42	927.05	872.35	910.53	850.15	903.13	985.99	985.03	931.61	949.37	950.63	1016.68	1081.20	1069.04	1080.75	1136.10	1130.60	1166.32	1170.50	1200.76	1253.36	1225.49	1261.39				
Northeast	749.80	722.50	721.48	727.29	741.66	742.51	745.16	755.77	750.79	721.27	731.68	753.35	789.03	760.36	768.79	761.98	837.85	850.61	870.68	875.47	867.30	856.54	889.37	969.62	997.59	1064.65	1062.33	1119.80	1116.09	1087.07	1168.95	1175.23				
Far Northeast	838.51	824.89	832.69	848.54	909.82	900.42	846.38	886.24	851.46	880.01	860.25	901.68	923.43	917.13	948.18	968.95	957.50	956.36	981.01	967.28	1025.42	1039.88	1064.78	1093.76	1116.14	1094.11	1120.52	1284.04	1227.69	1187.16	1200.57	1242.53				
Southeast	605.25	628.56	598.42	673.09	692.55	708.98	644.93	638.52	718.69	704.11	701.41	717.84	729.44	727.47	747.05	742.79	767.72	735.48	762.35	787.09	825.37	788.90	828.24	855.18	893.16	888.17	917.05	957.83	971.59	998.53	941.32	962.22				
Security/Widefield/Fountain	596.85	597.08	568.86	577.16	613.55	615.80	615.70	622.78	594.95	598.33	601.93	664.39	632.32	626.31	627.35	835.08	837.15	794.72	811.73	851.97	903.77	915.96	917.81	947.97	957.74	962.11	996.71	1021.27	1033.18	1057.15	1078.83	1067.05				
Southwest	730.95	749.81	765.09	781.39	790.78	797.89	796.14	783.78	795.31	808.39	802.43	821.51	815.61	805.78	809.93	852.96	897.81	878.91	888.14	900.58	921.33	922.82	955.90	969.80	1017.30	1018.59	1073.60	1110.73	1140.38	1097.56	1115.74	1122.14				
Central	662.77	712.13	719.37	720.73	718.82	699.29	706.81	738.18	746.70	718.40	746.15	777.86	837.20	745.91	757.55	847.58	863.89	800.64	802.57	882.26	885.76	954.03	899.55	929.79	984.90	1017.78	968.87	1085.01	1056.86	1046.18	1059.72	1036.04				

Rents are based on units being unfurnished with tenants paying gas and electricity. Average rent minus rental losses equals effective rent. Average rents do not reflect "rental losses" from discounts/concessions, models, delinquents, and bad debts.

Average Rent by Size of Building

(In Dollars)

Year	2010				2011				2012				2013				2014				2015				2016				2017			
Quarter	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th		
Colorado Springs Metro Area	729.47	738.15	737.00	759.01	778.35	775.44	754.77	776.85	787.22	790.95	787.74	807.21	830.27	799.67	822.14	861.04	881.29	856.40	878.86	899.22	932.25	941.91	959.74	991.15	1025.59	1032.87	1060.84	1141.40	1133.23	1116.68	1130.25	1156.76
Building Size																																
2 to 8	606.97	610.63	650.06	598.56	595.31	1182.81	1084.81	576.53	1226.67	761.72	1118.91	664.93	660.02	775.50	676.52	749.89	626.66	691.04	712.89	756.91	794.64	790.28	875.00	1047.16	741.44	809.69	900.23	723.91	1390.33	1556.73	974.86	3601.43
9 to 50	537.37	558.69	540.31	578.46	585.39	593.77	590.21	600.82	601.05	610.37	615.77	621.29	651.18	619.61	610.46	731.44	738.86	642.91	657.37	732.18	722.44	735.66	815.08	767.71	805.87	811.92	817.25	758.38	873.02	779.50	892.60	897.61
51 to 99	643.83	646.45	632.76	625.54	635.18	636.23	629.70	647.74	668.15	687.33	673.77	725.94	704.71	693.29	706.50	765.52	790.42	747.29	722.92	854.11	855.27	861.28	832.99	877.04	888.28	908.54	925.95	935.94	985.10	947.47	959.67	988.15
100 to 199	670.73	675.15	682.98	680.29	728.82	745.81	732.92	712.79	732.86	730.88	757.32	782.18	848.88	759.90	785.97	869.12	876.47	798.96	849.41	820.10	880.79	922.72	919.80	932.15	938.51	902.27	1000.30	1028.96	1107.58	1042.43	1083.95	1124.16
200 to 349	798.93	795.57	802.63	830.37	848.09	836.20	818.60	852.02	847.86	835.41	826.45	838.67	856.60	844.20	869.40	885.33	912.27	908.80	923.03	938.92	971.20	980.90	996.78	1031.43	1074.88	1083.53	1101.18	1195.02	1159.33	1147.65	1172.73	1199.00
350 and up	654.10	691.05	666.88	679.06	660.00	707.61	664.11	706.54	742.75	807.79	776.56	771.29	784.57	771.25	792.15	782.14	767.44	788.92	848.66	847.15	857.54	837.88	900.35	944.42	968.03	940.65	999.29	1058.03	1100.35	1090.74	1070.88	1086.32

Rents are based on units being unfurnished with tenants paying gas and electricity. Average rent minus rental losses equals effective rent. Average rents do not reflect "rental losses" from discounts/concessions, models, delinquents, and bad debts.

Average Rent by Age of Building

(In Percent)

Year	2010				2011				2012				2013				2014				2015				2016				2017			
Quarter	3rd	4th	1st	2nd	3rd	4th																										
Colorado Springs Metro Area	729.47	738.15	737.00	759.01	778.35	775.44	754.77	776.85	787.22	790.95	787.74	807.21	830.27	799.67	822.14	861.04	881.29	856.40	878.86	899.22	932.25	941.91	959.74	991.15	1025.59	1032.87	1060.84	1141.40	1133.23	1116.68	1130.25	1156.76
Building Age																																
To 1959	558.81	572.40	528.87	534.02	577.85	574.90	551.20	578.66	575.79	584.94	597.71	644.42	567.44	622.76	601.98	718.01	681.90	670.94	680.51	753.88	781.88	847.16	754.22	775.28	786.41	814.22	874.53	887.92	1039.76	961.76	1014.73	1128.61
1960-69	561.11	553.22	593.25	554.61	570.98	585.35	617.75	631.02	636.43	648.32	665.57	676.95	668.45	664.93	685.36	699.21	716.01	694.09	725.32	781.45	819.29	787.12	792.45	794.55	855.12	849.89	854.59	929.88	861.76	923.85	941.17	910.94
1970-79	582.73	573.74	569.13	620.55	641.70	652.56	648.25	654.67	616.97	612.89	635.89	670.18	682.85	659.48	662.81	668.64	690.77	699.38	717.50	731.05	759.20	784.77	812.30	845.29	875.35	880.57	872.98	893.97	925.40	925.44	935.20	946.20
1980-89	690.60	710.83	699.45	720.18	732.11	747.88	723.72	735.31	763.22	756.06	739.59	750.31	777.65	770.82	793.18	831.04	849.37	813.32	836.77	841.39	861.76	870.20	904.21	938.13	966.37	981.28	995.82	1039.00	1049.28	1029.07	1048.93	1059.15
1990-99	938.97	919.74	928.75	952.71	978.66	949.36	972.21	953.71	972.32	961.98	986.14	977.54	983.62	946.65	932.33	1035.98	1030.96	1003.46	1033.08	1089.88	1070.30	1080.81	1086.25	1089.01	1120.59	1144.44	1175.77	1236.43	1310.99	1271.20	1300.44	1313.49
2000-09	1011.98	1025.63	1060.87	1065.78	1071.43	1045.46	1042.80	1103.84	1115.17	1088.17	1082.33	1112.27	1131.65	1092.82	1097.88	1115.02	1134.90	1130.50	1094.37	1080.90	1128.78	1127.21	1105.83	1183.90	1228.33	1246.30	1250.57	1323.99	1327.36	1303.90	1304.95	1366.78
2010 and up																																

Rents are based on units being unfurnished with tenants paying gas and electricity. Average rent minus rental losses equals effective rent. Average rents do not reflect "rental losses" from discounts/concessions, models, delinquents, and bad debts.

Average Rent by Apartment Type

(In Dollars)

Market Area	2010				2011				2012				2013				2014				2015				2016				2017			
	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th		
Colorado Springs Metro Area	729.47	738.15	737.00	759.01	778.35	775.44	754.77	776.85	787.22	790.95	787.74	807.21	830.27	799.67	822.14	861.04	881.29	856.40	878.86	899.22	932.25	941.91	959.74	991.15	1025.59	1032.87	1060.84	1141.40	1133.23	1116.68	1130.25	1156.76
Apartment Type																																
Efficiency	513.73	551.12	542.07	568.05	569.62	568.40	537.84	557.91	625.53	600.71	582.38	596.41	616.26	621.92	644.92	663.77	702.99	682.40	655.17	719.22	726.92	739.46	744.01	784.78	812.60	828.84	824.86	1373.82	899.80	883.77	894.28	893.14
One bedroom	638.18	648.01	654.80	668.16	688.58	680.19	659.01	683.45	681.91	695.43	684.01	709.93	730.08	700.39	711.55	750.82	770.71	745.37	770.77	786.48	816.49	832.57	846.98	880.25	908.48	917.14	931.10	985.85	1003.33	990.20	1012.92	1035.73
Two bed, one bath	656.98	658.01	655.84	675.13	692.14	697.79	708.25	714.88	714.58	726.13	725.87	759.32	775.11	748.07	759.23	797.33	810.65	794.97	823.18	850.14	886.21	878.34	902.09	920.76	965.93	976.64	985.96	1023.19	1051.26	1036.58	1065.27	1073.77
Two bed, two bath	927.40	926.68	927.15	945.38	957.56	955.74	942.98	991.64	981.96	975.46	987.47	967.16	1005.11	976.31	1020.99	1059.23	1056.58	1050.09	1059.78	1079.05	1112.02	1109.43	1126.25	1174.20	1223.42	1234.80	1290.52	1330.84	1331.77	1336.38	1324.27	1346.04
Three bedroom	1022.87	991.12	1012.12	1005.55	1032.73	1074.13	1052.08	1047.39	1075.16	1073.23	1073.85	1145.26	1175.50	1106.22	1138.51	1199.61	1236.61	1206.48	1228.49	1330.67	1318.89	1302.24	1339.70	1348.74	1378.72	1353.54	1427.06	1523.18	1536.97	1499.30	1512.99	1585.05

Rents are based on the units being unfurnished with tenants paying electricity and gas. Average rents do not reflect "rental losses" from discounts, concessions, models, delinquents, and bad debts.

**Average Rents for the Colorado Springs
Metropolitan Area**

	Efficiency	1 Bedroom	2 Bedroom, 1 Bathroom	2 Bedroom, 2 Bathroom	Three Bedroom	Other	All
Colorado Springs	893.14	1035.73	1073.77	1346.04	1585.05	1335.44	1156.76
Market Areas							
Northwest	955.00	1111.53	1226.74	1391.74	1701.39	745.00	1261.39
Northeast	901.40	1055.35	1047.00	1356.51	1785.67	1435.00	1175.23
Far Northeast	1225.39	1108.71	1125.82	1412.79	1636.70	1395.70	1242.53
Southeast	765.28	846.67	949.32	1102.32	1376.26	1045.45	962.22
Security/Widefield/Fountain	1085.00	1097.65	925.88	1124.07	1485.86	1530.00	1067.05
Southwest	846.66	1002.72	1113.52	1389.14	1496.97	1695.00	1122.14
Central	776.24	937.49	1029.89	1283.53	1416.81	820.00	1036.04

Rent per Square Foot by Apartment Type

(In Dollars)

Year	2008				2009				2010				2011				2012				2013				2014				2015				2016				2017				2018			
Quarter	3rd	4th	1st	2nd	3rd	4th																																						
Colorado Springs Metro Area	0.88	0.89	0.86	0.88	0.86	0.87	0.87	0.88	0.89	0.90	0.91	0.92	0.94	0.94	0.93	0.96	0.96	0.97	0.97	0.99	1.01	0.99	1.01	1.05	1.06	1.04	1.07	1.10	1.13	1.13	1.14	1.19	1.24	1.24	1.26	1.35	1.34	1.32	1.34	1.36				
Apartment Type																																												
Efficiency	1.04	1.00	1.00	1.03	1.05	1.01	1.03	1.06	1.03	1.09	1.07	1.13	1.14	1.14	1.07	1.10	1.19	1.18	1.09	1.15	1.19	1.19	1.25	1.24	1.32	1.26	1.30	1.29	1.32	1.30	1.35	1.43	1.47	1.47	1.51	2.22	1.63	1.57	1.62	1.67				
One bedroom	0.92	0.91	0.92	0.94	0.92	0.94	0.93	0.93	0.95	0.96	0.97	0.98	1.01	1.01	0.99	1.02	1.02	1.03	1.03	1.05	1.07	1.05	1.06	1.10	1.13	1.10	1.13	1.16	1.20	1.21	1.22	1.28	1.32	1.33	1.34	1.41	1.43	1.41	1.44	1.45				
Two bedroom, one bath	0.76	0.74	0.75	0.75	0.76	0.75	0.75	0.75	0.76	0.77	0.77	0.79	0.81	0.81	0.82	0.83	0.84	0.85	0.85	0.89	0.90	0.88	0.89	0.93	0.94	0.92	0.96	0.99	1.03	1.02	1.03	1.05	1.10	1.14	1.14	1.18	1.21	1.20	1.24	1.25				
Two bedroom, two bath	0.90	0.88	0.85	0.89	0.84	0.86	0.86	0.88	0.89	0.89	0.90	0.91	0.91	0.92	0.90	0.95	0.94	0.94	0.95	0.94	0.97	0.94	0.98	1.02	1.01	1.00	1.02	1.04	1.06	1.07	1.08	1.12	1.17	1.16	1.20	1.25	1.25	1.24	1.24	1.26				
Three bedroom	0.81	0.82	0.79	0.81	0.79	0.82	0.82	0.83	0.83	0.82	0.84	0.84	0.86	0.88	0.87	0.88	0.89	0.88	0.89	0.94	0.95	0.91	0.94	0.97	1.00	0.98	0.99	1.06	1.06	1.05	1.07	1.09	1.12	1.11	1.13	1.21	1.21	1.18	1.21	1.24				

Rents are based on the units being unfurnished with tenants paying gas and electricity.

Median Rent by Apartment Type

(In Dollars)

Market	Area	2010				2011				2012				2013				2014				2015				2016				2017				2018			
		3rd	4th	1st	2nd	3rd	4th																														
Colorado Springs	Efficiency	479.00	509.45	508.37	536.73	539.00	543.78	497.00	498.56	604.77	513.47	519.69	521.49	547.88	556.05	572.06	604.39	708.83	646.83	635.39	711.25	648.16	676.75	702.13	761.14	792.09	832.39	829.14	849.77	872.68	861.94	854.95	849.04				
	One bedroom	651.08	644.71	649.02	670.06	707.70	702.00	637.30	657.13	652.38	674.43	659.33	688.48	711.96	676.18	692.25	751.41	748.10	730.21	758.15	780.17	811.02	831.24	845.32	890.31	917.12	899.90	947.80	984.04	1001.12	984.41	982.13	1014.59				
	Two bed, one bath	632.89	634.41	636.88	636.11	646.92	660.71	683.32	674.54	684.51	689.17	704.34	714.64	723.41	716.03	730.34	746.92	767.07	751.13	787.46	829.78	838.07	853.05	847.61	854.58	915.70	936.38	952.53	987.69	971.72	995.74	1035.76	1029.99				
	Two bed, two bath	891.22	899.36	892.74	928.22	922.87	919.83	895.04	971.04	961.12	978.23	986.80	932.06	987.73	955.05	987.51	1041.69	1024.52	1017.52	1032.56	1022.24	1087.53	1118.77	1101.55	1160.61	1232.90	1235.31	1264.28	1307.07	1336.58	1342.61	1327.22	1365.58				
	Three bedroom	969.24	989.71	968.87	971.47	996.43	1111.00	1009.25	972.60	1023.06	1013.76	1046.57	1177.29	1206.23	1072.10	1072.73	1249.57	1280.93	1235.00	1289.71	1334.83	1342.12	1326.39	1350.00	1392.70	1438.00	1386.24	1478.35	1537.00	1597.36	1493.61	1523.89	1608.59				
	All	700.90	711.12	714.14	740.15	752.39	742.18	728.02	748.38	757.71	766.45	760.07	789.91	800.20	865.44	819.14	839.61	867.39	903.20	922.20	948.19	976.42	1002.63	1001.72	1048.21	1123.49	1117.34	1113.86	1095.40	1140.66							
Northwest	Efficiency	507.67	511.67	511.00	536.00	604.33	604.33	611.00	521.00	612.33	604.33	615.67	640.67	637.33	612.33	928.08	983.38	983.38	1032.23	985.00	983.38	1086.50	1034.08	1108.38	1208.38	1208.38	1208.38	1209.08	1283.38	1283.38	1185.23	1183.38	1055.00				
	One bedroom	766.75	708.81	776.55	723.42	777.56	714.50	708.00	782.44	804.87	737.59	765.60	766.16	779.31	719.56	789.10	827.74	835.90	772.95	814.23	851.37	911.04	989.94	916.05	969.70	1009.90	1015.32	1033.67	1010.46	1019.96	1139.61	1086.91	1156.62				
	Two bed, one bath	544.60	592.40	848.67	618.57	696.57	696.14	858.02	879.53	883.18	777.62	886.00	981.36	978.64	911.69	937.91	936.27	889.05	763.00	886.45	987.73	1090.55	1088.00	1088.27	1164.73	1163.00	1117.64	1117.27	1262.55	1217.18	1240.09	1236.55					
	Two bed, two bath	978.52	959.03	932.87	949.64	957.64	899.00	887.38	917.75	979.25	940.21	948.50	948.25	999.11	956.00	1078.67	1178.84	1110.33	1047.75	1041.25	1062.75	1106.09	1152.71	1204.50	1190.35	1390.57	1284.54	1271.71	1317.44	1322.50	1407.94	1413.91	1371.14				
	Three bedroom	1181.25	1204.00	1249.00	1277.00	1186.80	1188.80	853.12	1286.80	1186.80	1377.33	1566.33	1361.70	1355.67	1460.14	1488.42	1470.67	1393.35	1543.33	1588.00	1617.80	1605.67	1617.80	1667.80	1687.80	1679.43	1670.20	1826.43	1720.33	1647.71	1752.14	1695.53					
	All	802.47	831.87	843.19	870.27	879.47	816.76	810.38	876.21	884.59	838.28	890.30	908.43	926.00	827.42	913.50	971.18	983.64	891.53	976.18	983.71	993.71	1017.05	1049.23	1084.58	1123.67	1162.78	1124.58	1123.36	1208.29	1249.96	1202.75	1246.25				
Northeast	Efficiency	586.97	574.36	590.04	596.12	598.58	606.35	617.54	619.37	590.00	629.63	616.80	671.73	658.46	608.77	624.21	642.90	768.07	702.06	709.24	721.05	690.14	689.70	741.28	798.08	852.26	899.94	803.70	935.02	845.36	915.77	901.40					
	One bedroom	664.31	642.34	643.12	640.13	653.90	653.63	645.65	650.16	639.00	646.21	633.93	661.61	690.94	694.08	665.87	667.81	733.40	746.84	780.61	773.28	749.44	755.02	786.11	864.38	886.81	944.43	940.55	985.08	998.09	955.87	1059.01	1055.35				
	Two bed, one bath	681.75	665.91	659.78	672.18	687.67	675.42	705.59	677.82	686.65	686.15	707.35	732.80	784.83	748.62	759.70	758.11	800.76	786.93	833.89	842.59	883.46	835.58	878.06	901.26	946.22	968.88	959.29	1004.56	939.05	968.05	1046.00	1047.04				
	Two bed, two bath	922.35	934.52	952.00	954.00	971.46	946.09	904.51	997.34	951.73	883.23	880.20	896.58	939.81	897.67	966.11	901.02	1048.29	1012.17	1048.22	1042.44	1050.54	1012.35	1151.18	1284.46	1328.55	1322.04	1339.94	1332.04	1325.56	1356.75	1356.51					
	Three bedroom	986.39	973.29	931.56	932.79	953.41	956.88	1068.60	1056.86	1079.61	984.43	1046.64	1124.49	1096.41	1112.36	1125.29	1164.08	1226.00	1211.34	1163.26	1236.42	1243.46	1244.74	1423.02	1495.32	1648.91	1499.48	1539.19	1785.67								
	All	749.80	722.50	721.48	727.29	741.66	742.51	745.16	755.77	750.79	721.27	731.69	753.35	789.03	760.36	768.79	761.98	837.85	850.61	870.68	875.47	867.30	856.54	889.37	969.62	997.59	1004.65	1023.33	1166.29	1116.09	1087.07	1168.59	1175.23				
Far Northeast	Efficiency	802.00	808.50	775.00	828.00	828.00	828.00	853.00	1055.13	1080.13	1080.13	1081.80	1090.13	1095.13	1105.13	893.13	980.13	1090.13	1131.81	886.50	982.34	1092.15	1042.15	1044.63	1112.70	1110.13	1140.81	1134.77	1149.81	1118.73	1194.23	1215.54	1241.23				
	One bedroom	678.12	669.50	739.31	764.38	848.00	789.16	673.10	790.00	764.92	793.68	765.54	816.41	835.46	795.93	813.58	823.85	862.59	876.73	877.80	799.89	897.16	914.49	942.50	942.58	982.94	992.26	1101.55	1132.62	1064.11	1090.83	1139.53					
	Two bed, one bath	667.64	651.81	642.37	692.67	704.06	703.42	648.64	642.00	687.00	690.76	703.75	715.16	714.18	696.98	745.09	741.59	729.73	726.74	746.64	791.00	819.16	907.78	954.88	838.00	983.67	995.64	981.47	982.85	1017.65	1047.36	1047.26	1039.35				
	Two bed, two bath	999.33	989.33	1016.00	980.61	1011.71	993.81	1057.60	1132.67	978.91	1070.73	1048.27	1089.80	1169.17	1194.10	1137.29	1142.06	1209.47	1157.75	1158.38	1155.17	1280.44	1198.32	1236.42	1322.30	1301.29	1322.34	1404.28	1432.40	1454.08	1408.00	1448.50					
	Three bedroom	1278.14	1122.67	1123.43	1202.33	1297.21	1241.50	1317.81	1301.63	1313.00	1302.20	1320.20	1332.64	1271.50	1339.22	1338.41	1349.23	1370.64	1345.58	1406.76	1404.84	1435.00	1424.04	1499.14	1539.50	1499.28	1528.00	1613.00	1584.71	1568.27	1602.71						
	All	800.94	791.46	833.73	849.53	896.46	888.34	798.58	879.00	836.11	858.68	859.45	879.17	808.75	873.03	924.84	980.45	960.24	959.73	981.13	980.74	981.93	1034.13	1062.49	1088.28	1118.54	1118.71	1129.76	1196.60	1235.94	1197.03	1209.24	1251.45				
Southeast	Efficiency	505.65	524.70	511.05	634.61	634.61	609.61	535.00	370.05	734.61	508.50	464.50	492.13	541.38	587.50	686.75	624.25	752.35	634.50	641.75	644.00	658.50	666.00	708.50	708.50	751.38	701.25	644.75	649.25	767.80	696.00	783.50	782.00				
	One bedroom	424.16	420.08	420.57	424.18	501.39	513.77	465.00	447.78	568.31	601.68	522.41	580.83	586.36	592.77	582.97	613.80	641.89	628.55	655.54	684.82	711.22	684.70	697.31	711.42	722.67	722.67	736.67	737.67	748.67	748.67	773.67	773.67	798.67	848.67	848.67	867.67
	Two bed, one bath	563.55	578.10	523.26	521.11	603.01	608.22	590.12	594.00	686.00	682.50	681.																									

Economic Vacancy Rates by Size, Age and County
Defined as Physical Vacancy Plus Concessions and Discounts as a Percentage of Gross Potential Rent

(In Percent)

Building	2010				2011				2012				2013				2014				2015				2016				2017				2018			
Type	3rd	4th	1st	2nd	3rd	4th																														
Size (in units)																																				
Up to 8	6.2	9.7	1.6	6.8	4.0	66.8	45.3	10.8	54.9	5.7	52.3	8.2	0.3	20.2	13.3	13.7	3.0	6.4	11.0	3.4	0.0	5.9	0.0	13.6	6.5	6.0	5.9	8.9	57.4	65.2	11.9	72.2				
9 - 50	18.8	19.3	13.5	12.1	16.4	14.1	8.4	11.9	10.4	11.9	7.6	9.1	4.9	9.8	10.9	13.0	2.2	20.2	12.0	21.5	8.3	17.0	10.2	27.6	11.4	18.3	14.3	16.4	19.2	15.1	8.2	11.2				
51 - 99	15.3	15.8	13.6	19.0	13.9	13.5	10.6	14.8	10.3	11.4	10.8	9.7	5.5	9.8	11.3	16.2	6.9	12.3	9.4	2.9	-0.8	5.5	3.8	2.7	3.2	6.4	5.4	1.7	8.5	2.3	13.1	11.1				
100 - 199	17.0	14.7	15.3	22.4	14.6	15.3	12.4	13.2	12.7	12.2	17.1	9.9	10.3	12.9	26.7	12.9	10.5	14.8	15.9	12.3	13.2	15.1	9.9	18.7	13.8	11.8	13.0	21.4	14.2	11.4	12.3	11.6				
200 to 349	16.1	16.2	14.8	19.1	14.8	14.6	12.9	14.8	13.6	16.1	13.2	14.1	12.5	15.6	19.7	18.1	14.5	10.1	12.9	13.0	11.9	14.8	14.1	14.6	13.2	19.3	20.1	20.7	13.8	11.6	16.0	19.6				
350 up	17.1	18.1	17.3	11.8	13.2	14.1	12.1	8.9	11.7	12.4	16.9	16.0	14.4	16.5	10.8	9.7	13.3	9.0	11.4	9.8	7.8	8.9	5.0	11.0	9.6	10.1	8.5	13.3	10.9	8.4	8.0	10.0				
Age (year built)																																				
To 1959	36.6	31.7	18.6	19.9	23.2	27.0	20.2	27.3	25.9	22.5	20.9	17.1	15.4	21.2	15.9	10.2	13.2	22.9	21.1	15.0	12.0	7.3	0.4	27.2	0.3	0.0	10.0	19.3	27.9	17.0	9.3					
1960-69	20.0	22.4	14.8	22.4	20.8	11.7	9.3	11.7	9.2	18.9	10.0	9.7	8.5	12.2	19.7	18.9	29.7	16.7	11.9	15.3	15.9	17.5	11.8	22.6	17.9	12.9	11.2	14.9	11.3	12.1	12.2	11.6				
1970-79	18.3	16.1	20.3	23.1	19.2	18.0	15.2	14.1	16.6	13.5	19.3	13.9	5.2	10.8	13.2	22.3	12.0	13.4	15.8	10.3	14.7	15.2	10.2	15.9	12.5	13.1	12.9	15.5	9.6	10.5	11.5	10.8				
1980-89	15.9	15.3	14.4	13.8	10.4	14.7	10.9	12.7	9.3	12.3	14.3	14.2	15.7	13.4	17.9	13.1	12.2	9.2	11.3	12.1	11.8	12.6	13.4	13.6	13.1	13.4	14.8	17.7	13.1	7.7	10.2	16.2				
1990-99	11.9	13.5	11.4	17.0	10.6	11.2	14.1	13.9	10.1	11.8	15.3	13.5	6.1	11.0	9.4	10.7	7.1	7.5	8.2	16.2	0.1	10.1	8.3	11.0	7.5	6.6	5.4	9.8	10.2	8.8	11.1	6.6				
2000-09	12.1	14.4	17.9	17.9	13.2	12.5	10.9	13.4	21.1	14.7	14.3	13.0	12.9	17.1	24.2	21.1	12.3	9.0	11.6	9.8	9.6	7.2	5.1	7.4	10.2	9.8	8.7	12.0	8.8	6.9	11.3	22.7				
2010 up																			30.1	16.0	10.3	23.4	24.7	19.8	12.0	47.6	44.7	42.6	22.1	25.0	29.6	24.0				
County																																				
Northwest	13.1	13.1	12.2	23.1	12.4	11.9	10.2	19.6	15.3	13.1	18.1	10.3	5.9	8.0	30.8	26.7	19.8	9.8	12.6	9.7	11.3	12.6	13.1	12.0	12.3	12.7	14.4	18.3	10.2	11.0	11.1	9.4				
Northeast	16.7	15.4	17.0	22.7	14.9	14.9	12.1	12.8	10.3	9.4	4.9	10.4	10.2	13.5	17.3	17.5	13.5	10.6	10.2	7.7	2.1	10.4	7.9	15.1	14.6	32.1	32.4	9.4	18.6	16.0	18.8	26.9				
Far Northeast	16.2	16.5	14.5	15.3	17.6	14.9	13.1	11.8	17.7	19.7	12.6	15.0	10.8	14.0	15.2	16.4	13.9	12.0	16.3	13.9	12.1	16.8	14.8	14.4	10.9	12.3	10.3	25.7	11.6	9.6	18.1	21.9				
Southeast	22.7	20.3	19.5	21.6	21.0	18.2	16.2	11.1	9.9	15.2	19.3	16.9	16.8	18.6	18.6	19.6	15.3	16.1	19.1	16.3	12.8	14.5	13.9	14.7	14.1	13.2	14.3	19.6	12.9	14.0	10.5	9.5				
Security/Widefield/Fountain	33.8	29.9	18.7	16.7	16.0	16.9	13.7	15.5	14.2	15.0	13.8	8.8	0.4	19.5	14.6	10.7	7.4	10.9	17.8	7.6	7.3	8.7	9.2	11.1	12.0	9.1	8.2	8.3	11.6	11.8	9.9					
Southwest	13.2	13.8	10.7	17.1	10.2	13.3	12.2	13.0	11.6	12.0	16.6	13.9	15.3	14.3	13.2	12.5	7.0	7.6	9.6	13.0	11.4	10.0	9.2	14.2	10.0	9.9	13.7	14.7	12.8	7.2	10.7	12.6				
Central	12.7	15.5	17.1	13.3	11.4	14.0	9.4	17.0	10.1	12.4	14.3	10.7	13.1	11.4	22.5	12.1	12.9	11.4	11.1	12.8	13.4	15.2	11.5	15.3	13.2	13.3	11.4	18.5	15.5	6.4	13.1	10.0				
Average	16.4	16.3	15.0	18.6	14.6	14.7	12.5	13.7	13.0	14.0	14.3	13.4	11.9	14.4	18.7	16.9	13.2	11.2	13.0	12.2	10.4	13.6	11.9	14.1	12.2	16.9	16.8	18.8	13.4	10.7	14.6	17.0				

Rental Losses from Discounts and Concessions

(In Percent)

Building	2010				2011				2012				2013				2014				2015				2016				2017			
Type	3rd	4th	1st	2nd	3rd	4th																										
Size (in units)																																
Up to 6	-1.5	0.1	1.6	-2.4	1.2	66.8	38.2	10.8	50.8	5.7	52.3	4.6	0.3	-8.4	5.8	2.6	-7.4	2.5	7.3	-1.2	0.0	5.9	0.0	13.6	-2.2	6.0	5.9	-1.1	51.1	53.4	1.9	72.2
9 - 50	8.4	11.4	6.9	9.5	9.8	7.3	2.7	7.1	4.6	6.4	3.8	4.7	-1.4	7.2	7.1	7.1	-3.4	13.5	7.4	16.4	0.6	11.7	4.2	16.2	6.6	6.2	6.1	6.0	16.3	10.3	1.7	6.4
51 - 99	9.2	11.9	7.4	13.1	7.5	8.2	5.7	8.6	5.3	6.9	6.5	4.7	1.4	5.8	5.8	8.2	0.4	7.0	5.4	-1.1	-4.8	0.6	-0.8	-3.3	-1.3	0.7	-0.7	-3.2	1.9	-3.9	7.1	4.0
100 - 199	8.9	5.2	7.6	15.0	8.0	7.4	7.2	7.9	7.3	6.8	12.8	5.4	5.2	8.0	22.2	9.6	7.5	8.1	9.3	8.6	8.7	11.0	5.7	14.3	8.8	7.1	6.7	12.9	8.0	5.1	7.0	7.7
200 to 349	10.0	8.9	9.7	12.5	8.4	7.9	6.0	8.3	6.9	7.8	8.2	8.8	7.3	7.0	11.8	12.3	10.4	5.3	5.9	8.0	8.0	7.4	7.3	8.1	8.6	8.1	9.1	15.8	5.5	3.3	6.8	9.5
350 up	12.0	12.0	11.5	6.1	8.6	8.4	4.2	3.2	6.4	5.9	6.4	9.3	7.4	9.8	5.8	4.6	7.8	3.3	7.7	6.3	2.9	4.0	1.2	4.9	5.4	5.2	3.2	8.2	4.9	2.7	2.7	2.1
Age (year built)																																
To 1959	17.5	14.0	3.0	5.9	9.5	11.1	14.2	21.5	21.2	18.3	16.1	13.3	8.0	15.1	13.0	3.6	8.9	20.3	17.0	13.0	5.5	7.3	-0.9	27.2	-0.8	0.0	7.8	17.3	23.6	3.3	6.3	
1960-69	12.2	12.3	9.2	12.2	11.4	6.3	5.4	4.7	4.4	13.2	6.3	5.1	2.7	7.7	15.0	12.7	25.1	11.0	6.9	10.1	11.1	12.2	6.4	14.0	11.6	6.0	4.5	9.4	6.8	5.3	7.0	6.8
1970-79	9.9	6.6	12.1	17.8	14.1	11.0	7.9	8.1	11.3	9.1	14.3	9.6	1.9	6.1	9.6	17.6	7.8	8.0	10.3	7.0	11.1	8.8	3.3	9.3	6.3	7.4	5.0	10.3	4.1	3.1	5.4	4.4
1980-89	10.3	9.5	9.5	9.0	5.7	8.6	3.7	6.8	4.1	6.1	8.3	7.7	9.8	7.6	13.4	9.2	7.8	5.1	6.4	8.2	7.3	8.0	9.2	8.0	8.7	8.1	9.5	11.2	6.4	2.6	5.3	9.6
1990-99	8.8	9.4	8.5	12.3	5.4	6.7	9.8	8.4	3.1	4.9	10.5	9.1	1.0	3.4	2.9	7.3	3.8	1.2	3.1	12.6	-3.7	5.8	3.1	5.3	2.5	0.6	-2.4	2.9	2.9	1.3	5.1	-1.3
2000-09	6.8	8.1	12.3	10.4	7.0	5.4	4.8	6.0	6.1	-1.7	6.8	7.7	7.4	0.7	5.9	9.3	7.7	2.5	4.9	3.4	5.6	3.2	1.2	4.0	7.4	7.4	5.3	8.9	4.9	3.2	6.3	18.3
2010 up																			10.4	8.4	6.0	6.5	7.4	9.5	6.3	3.5	9.0	35.7	4.0	2.7	8.3	7.5
County																																
Northwest	8.8	6.7	8.5	17.3	6.8	5.0	5.1	15.2	9.3	8.9	14.4	5.6	0.5	2.9	17.0	15.0	13.1	4.2	6.6	4.6	5.6	5.7	6.5	6.5	5.9	6.2	4.4	12.0	4.5	5.9	6.7	4.1
Northeast	11.2	9.4	10.4	17.2	10.3	9.6	6.7	6.1	5.8	3.8	-0.6	6.4	6.1	8.2	12.5	12.8	9.1	6.8	5.9	3.9	-2.2	6.3	3.5	9.4	9.1	10.0	10.2	4.3	2.8	2.1	8.8	15.3
Far Northeast	10.2	9.6	9.0	7.8	10.5	8.4	7.0	6.9	9.5	13.0	6.1	9.5	3.9	1.0	7.3	10.9	10.5	5.9	8.2	9.0	8.2	6.7	6.4	6.8	6.6	7.9	5.9	17.9	4.3	4.1	5.7	10.3
Southeast	13.9	10.3	12.6	12.6	13.0	8.6	5.6	2.3	1.9	5.0	12.0	8.9	10.6	11.8	12.4	15.1	10.2	10.0	12.6	11.1	7.8	9.1	8.8	8.0	8.9	6.6	9.0	16.1	8.1	9.0	5.8	5.7
Security/Widefield/Food	15.4	10.6	2.5	1.7	5.3	6.2	8.4	12.0	9.5	12.4	7.9	3.0	-9.7	14.2	10.8	3.3	4.0	6.4	12.7	6.4	4.4	6.8	5.7	6.6	7.1	5.8	4.7	5.0	9.0	7.7	4.0	
Southwest	6.9	8.4	7.3	12.3	4.6	7.9	6.0	7.9	6.8	7.3	12.1	9.4	11.5	9.4	8.5	9.4	4.2	3.0	3.9	8.6	8.6	5.8	5.2	9.7	6.6	4.7	7.9	10.4	9.8	2.2	5.5	6.6
Central	6.8	8.6	10.7	9.0	5.3	6.9	3.6	9.0	5.4	5.9	9.6	5.0	7.9	5.7	17.2	5.3	7.0	5.0	5.1	7.8	7.0	10.8	5.5	6.9	9.0	7.0	6.0	13.6	9.8	0.2	5.6	2.7
Average	9.8	9.1	9.2	12.2	8.3	8.0	6.1	7.7	6.9	7.0	8.7	8.0	6.5	7.3	11.9	11.3	8.9	6.0	6.9	7.7	6.2	7.1	5.9	7.9	7.5	7.6	7.7	13.2	5.9	3.3	6.7	8.6

Prior to first quarter 1998, 1990-94 category was for 1990 up. Prior to first quarter 2002, 1995-.

Average Rent for Apartment Building/Community Features and Amenities
(In Dollars)

		With Feature/Amenity					Without Feature/Amenity					Difference	
Feature/Amenity	Efficiency	1 Bed	2 Bed 1 Bath	2 Bed 2 Bath	3 Bed	All	Efficiency	1 Bed	2 Bed 1 Bath	2 Bed 2 Bath	3 Bed	All	
Outside Storage	981.74	1053.33	1125.16	1294.04	1563.20	\$1,169.41	828.73	1018.28	1033.15	1419.48	1606.56	\$1,143.73	\$25.68
Patio or Balcony	951.17	1062.40	1107.08	1345.56	1651.09	\$1,190.90	765.41	847.58	975.59	1412.00	1107.63	\$903.75	\$287.14
Fireplace	880.74	1066.45	1140.98	1333.14	1677.58	\$1,194.12	929.50	972.78	1011.42	1419.72	1384.30	\$1,069.77	\$124.35
Nine-Foot Ceilings	1163.94	1171.06	1235.75	1426.38	1680.02	\$1,315.37	829.81	936.73	1019.30	1250.39	1332.31	\$1,035.77	\$279.60
Swimming Pool	895.66	1038.03	1080.77	1350.50	1602.54	\$1,160.30	822.08	985.49	992.08	1235.51	1433.84	\$1,094.35	\$65.95
Spa or Sauna	960.02	1103.98	1154.12	1359.62	1642.84	\$1,229.54	838.11	945.42	1022.54	1308.66	1473.44	\$1,054.85	\$174.69
Exercise Room	926.05	1061.14	1131.14	1342.58	1608.10	\$1,185.13	711.41	862.47	942.48	1421.71	1458.28	\$978.13	\$207.00
Sport Court	804.91	976.29	1034.94	1301.42	1487.71	\$1,102.88	951.03	1050.70	1082.76	1359.60	1620.40	\$1,171.86	-\$68.98
Microwave	931.15	1169.74	1264.92	1426.20	1667.99	\$1,291.01	790.13	890.24	986.61	1191.44	1278.47	\$993.36	\$297.65
Washer/Dryer Hookups	977.26	1060.33	1097.07	1369.83	1646.54	\$1,198.55	847.56	1012.98	1053.25	1316.40	1515.83	\$1,115.71	\$82.84
Garbage Disposal	893.91	1037.58	1074.90	1346.04	1585.05	\$1,158.68	839.67	831.00	1016.74			\$910.11	\$248.57
Dishwasher	909.13	1054.92	1087.11	1345.67	1586.64	\$1,173.71	688.16	821.55	957.91	1369.00	1527.13	\$904.47	\$269.24
Air Conditioning	967.82	1049.99	1092.32	1360.87	1606.79	\$1,182.53	761.46	861.37	987.45	998.68	1142.38	\$920.27	\$262.26
Ceiling Fan	886.03	1033.30	1062.92	1324.57	1542.10	\$1,142.51	922.27	1046.53	1130.06	1431.07	1739.65	\$1,218.47	-\$75.96
Attached Garage	1261.81	1232.96	1444.66	1527.58	1784.26	\$1,409.11	852.18	985.41	1041.39	1279.62	1483.94	\$1,093.16	\$315.95
Covered Parking	943.65	1074.26	1124.74	1336.66	1622.08	\$1,184.29	871.59	1006.71	1043.94	1353.59	1565.10	\$1,137.68	\$46.61
Clubhouse	911.52	1083.79	1166.05	1361.38	1630.35	\$1,209.79	714.59	827.84	944.44	1070.26	1273.91	\$915.28	\$294.51
Business Center	909.82	1093.43	1156.38	1371.27	1593.06	\$1,214.90	789.88	936.37	980.18	1264.38	1551.06	\$1,036.75	\$178.15
Pets Allowed	895.94	1039.35	1081.72	1339.50	1565.72	\$1,156.60	773.23	994.37	943.26	1423.55	1892.87	\$1,158.82	-\$2.23
Resident Pays Sewer/Water	910.66	1044.00	1088.46	1333.46	1597.50	\$1,161.54	696.77	967.56	932.37	1490.89	1492.12	\$1,111.43	\$50.11
Unit Security/Alarm System	905.20	1105.07	1362.63	1328.49	1499.51	\$1,228.03	892.85	1030.47	1066.16	1347.90	1588.94	\$1,151.68	\$76.35
Handicapped Access	932.52	1100.03	1177.06	1357.98	1630.76	\$1,223.62	820.47	946.14	995.71	1315.45	1469.33	\$1,053.10	\$170.52
Heat Included in Rent	645.17	811.63	932.78	1210.13	1265.09	\$883.50	907.90	1045.81	1084.04	1347.12	1598.04	\$1,167.19	-\$283.69

Colorado Springs Metropolitan Area Apartment Inventory and Absorption

	Quarter	Year	Year	Year											
TOTAL UNITS AVAILABLE	First	2007 43682	2008 43860	2009 44016	2010 44315	2011 44344	2012 44442	2013 45174	2014 45742	2015 46458	2016 47211	2017 47739	2018 49260		
UNITS ADDED SINCE LAST SURVEY		16	65	0	0	21	230	260	0	442	96	367	12		
TOTAL UNITS AVAILABLE		43698	43925	44016	44315	44365	44672	45434	45742	46900	47307	48106	49272		
QTRLY VACANCY RATE		11.4%	9.0%	11.7%	6.9%	5.8%	6.4%	5.6%	5.6%	6.2%	5.2%	7.4%	6.3%		
UNITS RENTED		38716	39972	38866	41257	41792	41809	42875	43166	44011	44840	44543	46157		
UNITS VACANT		4982	3953	5150	3058	2573	2863	2559	2576	2889	2467	3563	3115		
NUMBER ABSORBED THIS TIME PERIOD		538	849	-572	797	641	339	534	688	6	4	-294	-475		
TOTAL UNITS AVAILABLE	Second	2007 43698	2008 43925	2009 44016	2010 44315	2011 44365	2012 44672	2013 45434	2014 45742	2015 46900	2016 47307	2017 48106	2018 49272		
UNITS ADDED SINCE LAST SURVEY		0	35	223	0	0	0	0	240	311	319	403	222		
TOTAL UNITS AVAILABLE		43698	43960	44239	44315	44365	44672	45434	45982	47211	47626	48509	49494		
QTRLY VACANCY RATE		9.6%	10.2%	9.8%	5.8%	6.4%	6.0%	5.4%	5.5%	4.6%	5.0%	6.3%	6.3%		
UNITS RENTED		39503	39476	39904	41745	41526	41979	42981	43433	45061	45225	45450	46355		
UNITS VACANT		4195	4484	4335	2570	2839	2693	2453	2549	2150	2401	3059	3139		
NUMBER ABSORBED THIS TIME PERIOD		787	-496	1038	488	-266	169	106	268	1050	385	907	198		
TOTAL UNITS AVAILABLE	Third	2007 43698	2008 43960	2009 44239	2010 44315	2011 44365	2012 44672	2013 45434	2014 45982	2015 47211	2016 47626	2017 48509	2018		
UNITS ADDED SINCE LAST SURVEY		67	44	76	18	0	187	0	20	0	108	711			
TOTAL UNITS AVAILABLE		43765	44004	44315	44333	44365	44859	45434	46002	47211	47734	49220			
QTRLY VACANCY RATE		8.6%	9.2%	8.7%	6.6%	6.2%	6.1%	5.4%	4.3%	4.2%	4.0%	5.4%			
UNITS RENTED		40001	39956	40460	41407	41614	42143	42962	44032	45210	45806	46579			
UNITS VACANT		3764	4048	3855	2926	2751	2716	2472	1970	2001	1928	2641			
NUMBER ABSORBED THIS TIME PERIOD		498	480	556	-338	89	164	-19	599	149	581	1129			
TOTAL UNITS AVAILABLE	Fourth	2007 43765	2008 44004	2009 44315	2010 44315	2011 44365	2012 44859	2013 45434	2014 46002	2015 47211	2016 47734	2017 49220	2018		
UNITS ADDED SINCE LAST SURVEY		95	12	0	29	77	315	308	456	0	5	40			
TOTAL UNITS AVAILABLE		43860	44016	44315	44344	44442	45174	45742	46458	47211	47739	49260			
QTRLY VACANCY RATE		10.8%	10.4%	8.7%	7.2%	6.7%	6.3%	7.1%	5.3%	5.0%	6.8%	5.3%			
UNITS RENTED		39123	39438	40460	41151	41471	42341	42477	44005	44836	44494	46632			
UNITS VACANT		4737	4578	3855	3193	2971	2833	3265	2453	2375	3245	2628			
NUMBER ABSORBED THIS TIME PERIOD		-878	-518	0	-256	-144	198	-485	-27	-374	-1312	53			
YEAR		2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018		
TOTAL NUMBER ABSORBED THIS YEAR		945	315	1022	691	320	870	137	1528	831	-342	1795	-277		

Resident Turnover per Month by Size and Age of Building

(In Percent)

Resident turnover is for respective months of February, May, August and November.

Number of Survey Responses by Market Area

	2009				2010				2011				2012				2013				2014				2015				2016				2017				2018			
	3rd	4th	1st	2nd	3rd	4th																																		
Colorado Springs Metro Area	16414	17426	17281	17218	18373	18440	17786	17964	18017	18637	17431	17515	19323	19435	19619	20192	20772	20892	21444	21181	21087	21345	22075	20968	21279	21648	21458	21768	21247	21082	21397	21305	22150	21349	21527	21423				
<u>Market Area</u>																																								
Northwest	2200	1941	2046	1629	1722	1487	1662	1752	1878	1616	1620	1356	1649	1605	1957	1962	2306	2001	2270	2233	2195	1996	1950	2151	2039	2025	2013	2020	1799	1836	1701	1858	2314	1999	1932	2599				
Northeast	3662	4354	3583	3753	3960	3940	4019	3880	3880	4279	4014	3769	4523	3507	3432	3774	4002	4086	3931	4244	4225	4259	3934	3951	4041	4166	3895	4204	4086	4857	4690	4838	4410	4676	4500	3848				
Far Northeast	3131	2917	3161	3113	3574	4146	3332	3415	3067	3449	3319	3685	4901	4717	4677	4769	4970	4473	4834	4852	4594	4301	5019	5596	5992	6280	5968	5716	5750	4854	5903	5971	6064	5599	5581	6389				
Southeast	1662	2500	2260	2501	3194	2804	2853	2582	2535	2691	2394	1898	2340	2838	3307	3665	3220	3620	3774	3245	3557	4081	3769	3097	3123	3071	3273	3333	3457	3457	2673	2907	3048	2566	2820	2492				
Security/Widefield/ Fountain	574	574	699	700	575	575	575	575	575	700	700	699	575	575	575	392	535	607	571	626	751	810	777	629	632	632	632	632	670	757	632	630	631	630	630	630				
Southwest	3913	3669	3622	3658	3517	3717	3482	3894	4074	3834	3391	3972	3717	3384	3711	3978	4274	3845	3873	4128	4218	4049	4426	4010	3859	3898	4005	4115	3748	3851	4006	3721	4026	4394	4323	3578				
Central	1272	1471	1910	1864	1831	1771	1863	1866	1883	2068	1993	2136	1618	2092	1960	1652	1465	2203	2191	1529	1547	1849	2200	1534	1593	1576	1672	1744	1737	1470	1792	1380	1657	1485	1741	1885				

Vacancy Rates During the Current Quarter
Colorado Springs

	Efficiencies			One Bedroom			Two Bedroom			Two Bedroom			Three Bedroom			Other			Total									
	Rent Level	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent															
\$000 to \$225																												
\$226 to \$250																												
\$251 to \$275																												
\$276 to \$300																												
\$301 to \$325																												
\$326 to \$350																												
\$351 to \$375																												
\$376 to \$400																												
\$401 to \$425																												
\$426 to \$450																												
\$451 to \$475																												
\$476 to \$500																												
\$501 to \$525																												
\$526 to \$550																												
\$551 to \$575																												
\$576 to \$600		5	0.0%																		3	36	8.3%					
\$601 to \$625																												
\$626 to \$650		3	59	5.1%		6	60	10.0%													11	124	8.9%					
\$651 to \$675		9	0.0%			48	0.0%														57	0.0%						
\$676 to \$700		1	67	1.5%		3	61	4.9%												4	128	3.1%						
\$701 to \$725																												
\$726 to \$750		2	60	3.3%		8	233	3.4%												23	0.0%	10	316	3.2%				
\$751 to \$775		5	216	2.3%		21	572	3.7%												27	823	3.3%						
\$776 to \$800		32	0.0%			24	367	6.5%												24	399	6.0%						
\$801 to \$825		5	0.0%			6	409	1.5%												19	0.0%	6	433	1.4%				
\$826 to \$850		3	75	4.0%		14	223	6.3%												33	557	5.9%						
\$851 to \$875		4	110	3.6%		6	236	2.5%												12	475	2.5%						
\$876 to \$900		28	0.0%			25	481	5.2%												38	721	5.3%						
\$901 to \$925		20	0.0%			48	413	11.6%												54	631	8.6%						
\$926 to \$950		2	40	5.0%		15	437	3.4%												36	899	4.0%						
\$951 to \$975		3	24	12.5%		20	304	6.6%												38	699	5.4%						
\$976 to \$1000		32	0.0%			12	474	2.5%												33	841	3.9%						
\$1001 to 1025		13	0.0%			8	354	2.3%												15	664	2.3%						
\$1026 to 1050		80	0.0%			20	224	8.9%												48	718	6.7%						
\$1051 to 1075		12	0.0%			65	0.0%													17	458	3.7%						
\$1076 to 1100		39	0.0%			11	310	3.5%												29	853	3.4%						
\$1101 to 1125						3	120	2.5%												47	584	8.0%						
\$1126 to 1150						17	376	4.5%												20	504	4.0%						
\$1151 to 1175						30	450	6.7%												31	506	6.1%						
\$1176 to 1200						12	301	4.0%												23	477	4.8%						
\$1201 to 1225		24	0.0%			31	615	5.0%												34	823	4.1%						
\$1226 to 1250		6	52	11.5%		37	484	7.6%												80	1214	6.6%						
\$1251 to 1275						18	524	3.4%												22	917	2.4%						
\$1276 to 1300						2	232	0.9%												30	634	4.7%						
\$1301 to 1325		29	48	60.4%		58	147	39.5%												4	72	5.6%	97	355	27.3%			
\$1326 to 1350		3	140	2.1%		5	88	5.7%												18	478	3.8%						
\$1351 to 1375		28	69	40.6%		56	0.0%													41	634	6.5%						
\$1376 to 1400		52	308	16.9%		7	68	10.3%												104	697	14.9%						
\$1401 to 1425							24	0.0%												21	255	8.2%						
\$1426 to 1450							10	22	45.5%											9	278	3.2%						
\$1451 to 1475							15	439	3.4%											25	472	5.3%						
\$1476 to 1400							14	515	2.7%											15	543	2.8%						
\$1501 to 1525							2	52	3.8%											1	32	3.1%		8	354	2.3%		
\$1526 to 1550							1	15	6.7%											24	0.0%		6	52	11.5%			
\$1551 to 1575							62	184	33.7%											2	75	2.7%						
\$1576 to 1500							5	218	2.3%											8	264	3.0%						
\$1601 to 1625							29	72	40.3%											49	0.0%							
\$1626 to 1650							6	78	7.7%											56	0.0%							
\$1651 to 1675							2	90	2.2%											5	68	7.4%						
\$1676 to 1600							3	30	10.0%											3	30	10.0%						
\$1701 to 1725																			1	8	12.5%							
\$1726 to 1750																			2	28	7.1%							
\$1751 to 1775																			2	63	3.2%							
\$1776 to 1800																			6	24	25.0%							
\$1801 to 1825																			6	24	25.0%							
\$1826 to 1850																			8	87	9.2%							
\$1851 to 1875																			12	120	10.0%							
\$1876 to 1900																			31	36	86.1%							
\$1901 to 1926																			66	169	39.1%							
\$1926 to 1950																			14	72	19.4%							
\$1951 to 1975																			16	0.0%								
\$1976 to 2000																			14	28	50.0%							
\$2000 and up																												
TOTALS		58	1050	5.5%		538	9037	6.0%		210	3624	5.8%		466	6544	7.1%		58	871	6.7%		27	270	10.0%		1357	21396	6.3%

Data is only for buildings with a Certificate of Occupancy. Rents are calculated as if units are unfurnished.

Vacancy Rates During the Current Quarter
Colorado Springs - Northwest

Rent Level	Efficiencies			One Bedroom			Two Bedroom			Two Bedroom			Three Bedroom			Other			Total		
	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent
\$300 to \$225																					
\$226 to \$250																					
\$251 to \$275																					
\$276 to \$300																					
\$301 to \$325																					
\$326 to \$350																					
\$351 to \$375																					
\$376 to \$400																					
\$401 to \$425																					
\$426 to \$450																					
\$451 to \$475																					
\$476 to \$500																					
\$501 to \$525																					
\$526 to \$550																					
\$551 to \$575																					
\$576 to \$600																					
\$601 to \$625																					
\$626 to \$650																					
\$651 to \$675																					
\$676 to \$700	3	0.0%																	3	0.0%	
\$701 to \$725																					
\$726 to \$750																					
\$751 to \$775																					
\$776 to \$800																					
\$801 to \$825																					
\$826 to \$850																			5	0.0%	
\$851 to \$875																					
\$876 to \$900																					
\$901 to \$925																			1	1.8%	
\$926 to \$950																			1	0.0%	
\$951 to \$975																			3	2.0%	
\$976 to \$1000																					
\$1001 to 1025																			88	0.0%	
\$1026 to 1050																			1	3.6%	
\$1051 to 1075																			12	0.0%	
\$1076 to 1100	12	0.0%																	5	3.3%	
\$1101 to 1125																			1	3.7%	
\$1126 to 1150																			23	8.1%	
\$1151 to 1175																			7	7.4%	
\$1176 to 1200																					
\$1201 to 1225																			1	0.9%	
\$1226 to 1250																			29	10.9%	
\$1251 to 1275																			4	2.5%	
\$1276 to 1300																					
\$1301 to 1325																			1	2.6%	
\$1326 to 1350																			5	8.9%	
\$1351 to 1375																			10	2.8%	
\$1376 to 1400																			20	13.5%	
\$1401 to 1425																			16	10.3%	
\$1426 to 1450																					
\$1451 to 1475																					
\$1476 to 1400																					
\$1501 to 1525																			7	2.9%	
\$1526 to 1550																					
\$1551 to 1575																					
\$1576 to 1500																					
\$1601 to 1625																			21	0.0%	
\$1626 to 1650																					
\$1651 to 1675																					
\$1676 to 1600																			3	16.7%	
\$1701 to 1725																					
\$1726 to 1750																			21	0.0%	
\$1751 to 1775																					
\$1776 to 1800																					
\$1801 to 1825																					
\$1826 to 1850																					
\$1851 to 1875																					
\$1876 to 1900																					
\$1901 to 1926																					
\$1926 to 1950																					
\$1951 to 1975																					
\$1976 to 2000																					
\$2000 and up																					
TOTALS	20	0.0%		58	1129	5.1%	17	220	7.7%	57	1086	5.2%	7	121	5.8%	23	0.0%		139	2599	5.3%

Data is only for buildings with a Certificate of Occupancy. Rents are calculated as if units are unfurnished.

Vacancy Rates During the Current Quarter
Colorado Springs - Northeast

	Efficiencies			One Bedroom			Two Bedroom			Two Bedroom			Three Bedroom			Other			Total					
	Rent Level	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent											
\$000 to \$225																								
\$226 to \$250																								
\$251 to \$275																								
\$276 to \$300																								
\$301 to \$325																								
\$326 to \$350																								
\$351 to \$375																								
\$376 to \$400																								
\$401 to \$425																								
\$426 to \$450																								
\$451 to \$475																								
\$476 to \$500																								
\$501 to \$525																								
\$526 to \$550																								
\$551 to \$575																								
\$576 to \$600																								
\$601 to \$625																								
\$626 to \$650																								
\$651 to \$675																								
\$676 to \$700																								
\$701 to \$725																								
\$726 to \$750																								
\$751 to \$775																								
\$776 to \$800																								
\$801 to \$825																								
\$826 to \$850																								
\$851 to \$875		4	88	4.5%																				
\$876 to \$900		28	0.0%		6	105	5.7%				2	90	2.2%								4	88	4.5%	
\$901 to \$925					20	168	11.9%													20	168	11.9%		
\$926 to \$950					1	32	3.1%													1	32	3.1%		
\$951 to \$975					2	88	2.3%				11	80	13.8%							16	192	8.3%		
\$976 to \$1000					4	152	2.6%												4	152	2.6%			
\$1001 to 1025																				4	57	7.0%		
\$1026 to 1050					20	224	8.9%												20	224	8.9%			
\$1051 to 1075					65	0.0%					3	40	7.5%							15	390	3.8%		
\$1076 to 1100																				3	0.0%			
\$1101 to 1125																				7	80	8.8%		
\$1126 to 1150																				1	45	2.2%		
\$1151 to 1175																				1	56	1.8%		
\$1176 to 1200																				8	113	7.1%		
\$1201 to 1225					26	180	14.4%													26	180	14.4%		
\$1226 to 1250					3	62	4.8%													17	294	5.8%		
\$1251 to 1275					2	232	0.9%													3	142	2.1%		
\$1276 to 1300																				2	232	0.9%		
\$1301 to 1325					57	109	52.3%													57	109	52.3%		
\$1326 to 1350					3	100	3.0%													3	100	3.0%		
\$1351 to 1375																				3	29	10.3%		
\$1376 to 1400																				2	0.0%	0.0%		
\$1401 to 1425																				1	47	2.1%		
\$1426 to 1450																				6	122	4.9%		
\$1451 to 1475																								
\$1476 to 1400																								
\$1501 to 1525																				3	150	2.0%		
\$1526 to 1550																				1	24	4.2%		
\$1551 to 1575																								
\$1576 to 1500																								
\$1601 to 1625																								
\$1626 to 1650																								
\$1651 to 1675																								
\$1676 to 1600																								
\$1701 to 1725																								
\$1726 to 1750																								
\$1751 to 1775																								
\$1776 to 1800																								
\$1801 to 1825																								
\$1826 to 1850																								
\$1851 to 1875																								
\$1876 to 1900																								
\$1901 to 1926																								
\$1926 to 1950																								
\$1951 to 1975																								
\$1976 to 2000																								
\$2000 and up																								
TOTALS		7	143	4.9%		149	1806	8.3%		27	424	6.4%		127	1374	9.2%		18	95	18.9%		2	0.0%	
																				328	3844	8.5%		

Data is only for buildings with a Certificate of Occupancy. Rents are calculated as if units are unfurnished.

Vacancy Rates During the Current Quarter
Colorado Springs - Far Northeast

	Efficiencies			One Bedroom			Two Bedroom			Two Bedroom			Three Bedroom			Other			Total				
	Rent Level	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent										
\$000 to \$225																							
\$226 to \$250																							
\$251 to \$275																							
\$276 to \$300																							
\$301 to \$325																							
\$326 to \$350																							
\$351 to \$375																							
\$376 to \$400																							
\$401 to \$425																							
\$426 to \$450																							
\$451 to \$475																							
\$476 to \$500																							
\$501 to \$525																							
\$526 to \$550																							
\$551 to \$575																							
\$576 to \$600																							
\$601 to \$625																							
\$626 to \$650																							
\$651 to \$675																							
\$676 to \$700																							
\$701 to \$725																							
\$726 to \$750																							
\$751 to \$775																							
\$776 to \$800																							
8	150	5.3%																					
\$801 to \$825																							
\$826 to \$850	1	0.0%	10	124	8.1%																		
\$851 to \$875	2	164	1.2%			108	0.0%																
\$876 to \$900	1	68	1.5%			2	30	6.7%															
\$901 to \$925						25	216	11.6%															
\$926 to \$950						13	0.0%																
\$951 to \$975						4	148	2.7%															
\$976 to \$1000						3	11	27.3%															
\$1001 to 1025						8	266	3.0%															
\$1026 to 1050							25	275	9.1%														
\$1051 to 1075							13	0.0%															
\$1076 to 1100						2	72	2.8%															
\$1101 to 1125						17	376	4.5%															
\$1126 to 1150						6	114	5.3%															
\$1151 to 1175																							
\$1176 to 1200																							
\$1201 to 1225						24	0.0%																
\$1226 to 1250	6	52	11.5%			2	114	1.8%															
\$1251 to 1275						11	349	3.2%															
\$1276 to 1300																							
\$1301 to 1325						29	48	60.4%															
\$1326 to 1350							28	69	40.6%														
\$1351 to 1375							52	308	16.9%														
\$1376 to 1400																							
\$1401 to 1425																							
\$1426 to 1450																							
\$1451 to 1475																							
\$1476 to 1400																							
\$1501 to 1525																							
\$1526 to 1550																							
\$1551 to 1575																							
\$1576 to 1500																							
\$1601 to 1625																							
\$1626 to 1650																							
\$1651 to 1675																							
\$1676 to 1600																							
\$1701 to 1725																							
\$1726 to 1750																							
\$1751 to 1775																							
\$1776 to 1800																							
\$1801 to 1825																							
\$1826 to 1850																							
\$1851 to 1875																							
\$1876 to 1900																							
\$1901 to 1926																							
\$1926 to 1950																							
\$1951 to 1975																							
\$1976 to 2000																							
\$2000 and up																							
TOTALS	35	134	26.1%		177	2810	6.3%		70	964	7.3%		150	2001	7.5%		23	297	7.7%		19	162	11.7%
																				474	6368	7.4%	

Data is only for buildings with a Certificate of Occupancy. Rents are calculated as if units are unfurnished.

Vacancy Rates During the Current Quarter
Colorado Springs - Southeast

	Efficiencies			One Bedroom			Two Bedroom			Two Bedroom			Three Bedroom			Other			Total					
	Rent Level	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent											
\$000 to \$225																								
\$226 to \$250																								
\$251 to \$275																								
\$276 to \$300																								
\$301 to \$325																								
\$326 to \$350																								
\$351 to \$375																								
\$376 to \$400																								
\$401 to \$425																								
\$426 to \$450																								
\$451 to \$475																								
\$476 to \$500																								
\$501 to \$525																								
\$526 to \$550																								
\$551 to \$575																								
\$576 to \$600																								
\$601 to \$625																								
\$626 to \$650																								
\$651 to \$675																								
\$676 to \$700	1	64	1.6%																	1	64	1.6%		
\$701 to \$725																								
\$726 to \$750		8	176	4.5%																8	176	4.5%		
\$751 to \$775		12	278	4.3%																12	278	4.3%		
\$776 to \$800	32	0.0%																		32	0.0%			
\$801 to \$825	3	48	6.3%	6	249	2.4%		2	32	6.3%							7	0.0%		6	256	2.3%		
\$826 to \$850								1	11	9.1%							5	80	6.3%					
\$851 to \$875								3	192	6.8%	3	48	6.3%				1	11	9.1%					
\$876 to \$900																	16	240	6.7%					
\$901 to \$925								2	156	1.3%										2	156	1.3%		
\$926 to \$950		3	88	3.4%				86	0.0%		3	32	9.4%							6	120	5.0%		
\$951 to \$975											20	288	6.9%							86	0.0%			
\$976 to \$1000											1	124	0.8%							20	288	6.9%		
\$1001 to 1025											47	0.0%								1	124	0.8%		
\$1026 to 1050											6	0.0%								47	0.0%			
\$1051 to 1075																			6	0.0%				
\$1076 to 1100											10	168	6.0%						10	168	6.0%			
\$1101 to 1125																								
\$1126 to 1150																								
\$1151 to 1175																								
\$1176 to 1200	1	92	1.1%																	1	92	1.1%		
\$1201 to 1225		1	12	8.3%																1	12	8.3%		
\$1226 to 1250								4	0.0%											4	0.0%			
\$1251 to 1275																				1	28	3.6%		
\$1276 to 1300																								
\$1301 to 1325											1	28	3.6%											
\$1326 to 1350																								
\$1351 to 1375																								
\$1376 to 1400																								
\$1401 to 1425								24	0.0%								1	4	25.0%		24	0.0%		
\$1426 to 1450											2	128	1.6%					1	4	25.0%		2	128	1.6%
\$1451 to 1475																								
\$1476 to 1400																								
\$1501 to 1525																								
\$1526 to 1550																								
\$1551 to 1575																								
\$1576 to 1500																								
\$1601 to 1625																								
\$1626 to 1650																								
\$1651 to 1675																								
\$1676 to 1600																								
\$1701 to 1725																								
\$1726 to 1750																								
\$1751 to 1775																								
\$1776 to 1800																								
\$1801 to 1825																								
\$1826 to 1850																								
\$1851 to 1875																								
\$1876 to 1900																								
\$1901 to 1926																								
\$1926 to 1950																								
\$1951 to 1975																								
\$1976 to 2000																								
\$2000 and up																								
TOTALS	4	144	2.8%	44	1087	4.0%	8	361	2.2%	37	768	4.8%	1	121	0.8%	1	11	9.1%	95	2492	3.8%			

Data is only for buildings with a Certificate of Occupancy. Rents are calculated as if units are unfurnished.

Vacancy Rates During the Current Quarter Security / Widefield / Fountain

	Efficiencies			One Bedroom			Two Bedroom			Two Bedroom			Three Bedroom			Other			Total			
	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	
Rent Level																						
\$000 to \$225																						
\$226 to \$250																						
\$251 to \$275																						
\$276 to \$300																						
\$301 to \$325																						
\$326 to \$350																						
\$351 to \$375																						
\$376 to \$400																						
\$401 to \$425																						
\$426 to \$450																						
\$451 to \$475																						
\$476 to \$500																						
\$501 to \$525																						
\$526 to \$550																						
\$551 to \$575																						
\$576 to \$600																						
\$601 to \$625																						
\$626 to \$650																						
\$651 to \$675																						
\$676 to \$700																						
\$701 to \$725																						
\$726 to \$750																						
\$751 to \$775																						
\$776 to \$800																						
\$801 to \$825																						
\$826 to \$850																						
\$851 to \$875																						
\$876 to \$900																						
\$901 to \$925																						
\$926 to \$950																						
\$951 to \$975																						
\$976 to \$1000																						
\$1001 to 1025																						
\$1026 to 1050																						
\$1051 to 1075																						
\$1076 to 1100	36	0.0%																				
\$1101 to 1125																						
\$1126 to 1150																						
\$1151 to 1175																						
\$1176 to 1200																						
\$1201 to 1225																						
\$1226 to 1250																						
\$1251 to 1275																						
\$1276 to 1300																						
\$1301 to 1325																						
\$1326 to 1350																						
\$1351 to 1375																						
\$1376 to 1400																						
\$1401 to 1425																						
\$1426 to 1450																						
\$1451 to 1475																						
\$1476 to 1400																						
\$1501 to 1525																						
\$1526 to 1550																						
\$1551 to 1575																						
\$1576 to 1500																						
\$1601 to 1625																						
\$1626 to 1650																						
\$1651 to 1675																						
\$1676 to 1600																						
\$1701 to 1725																						
\$1726 to 1750																						
\$1751 to 1775																						
\$1776 to 1800																						
\$1801 to 1825																						
\$1826 to 1850																						
\$1851 to 1875																						
\$1876 to 1900																						
\$1901 to 1926																						
\$1926 to 1950																						
\$1951 to 1975																						
\$1976 to 2000																						
\$2000 and up																						
TOTALS	36	0.0%		5	102	4.9%		17	320	5.3%		6	91	6.6%		3	29	10.3%		6	52	11.5%
																				37	630	5.9%

Data is only for buildings with a Certificate of Occupancy. Rents are calculated as if units are unfurnished.

Vacancy Rates During the Current Quarter
Colorado Springs - Southwest

	Efficiencies			One Bedroom			Two Bedroom			Two Bedroom			Three Bedroom			Other			Total						
	Rent Level	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent												
\$000 to \$225																									
\$226 to \$250																									
\$251 to \$275																									
\$276 to \$300																									
\$301 to \$325																									
\$326 to \$350																									
\$351 to \$375																									
\$376 to \$400																									
\$401 to \$425																									
\$426 to \$450																									
\$451 to \$475																									
\$476 to \$500																									
\$501 to \$525																									
\$526 to \$550																									
\$551 to \$575																									
\$576 to \$600																									
\$601 to \$625		3	45	6.7%																3	45	6.7%			
\$626 to \$650						1	28	3.6%											1	28	3.6%				
\$651 to \$675																									
\$676 to \$700																									
\$701 to \$725		5	216	2.3%		1	74	1.4%											5	216	2.3%				
\$726 to \$750																		1	74	1.4%					
\$751 to \$775																									
\$776 to \$800																									
\$801 to \$825		5	0.0%			4	99	4.0%											165	0.0%					
\$826 to \$850						10	0.0%											4	99	4.0%					
\$851 to \$875							5	72	5.6%									4	82	4.9%					
\$876 to \$900								5	116	4.3%								10	150	6.7%					
\$901 to \$925		20	0.0%			3	29	10.3%										3	49	6.1%					
\$926 to \$950			2	40	5.0%													11	262	4.2%					
\$951 to \$975							60	0.0%										1	248	0.4%					
\$976 to \$1000																		66	0.0%						
\$1001 to 1025		80	0.0%																80	0.0%					
\$1026 to 1050																		1	18	5.6%					
\$1051 to 1075																		5	230	2.2%					
\$1076 to 1100																									
\$1101 to 1125																									
\$1126 to 1150																									
\$1151 to 1175																									
\$1176 to 1200																									
\$1201 to 1225																									
\$1226 to 1250																									
\$1251 to 1275																									
\$1276 to 1300																									
\$1301 to 1325																									
\$1326 to 1350																									
\$1351 to 1375																									
\$1376 to 1400																									
\$1401 to 1425																									
\$1426 to 1450																									
\$1451 to 1475																									
\$1476 to 1400																									
\$1501 to 1525																									
\$1526 to 1550																									
\$1551 to 1575																									
\$1576 to 1500																									
\$1601 to 1625																									
\$1626 to 1650																									
\$1651 to 1675																									
\$1676 to 1600																									
\$1701 to 1725																									
\$1726 to 1750																									
\$1751 to 1775																									
\$1776 to 1800																									
\$1801 to 1825																									
\$1826 to 1850																									
\$1851 to 1875																									
\$1876 to 1900																									
\$1901 to 1926																									
\$1926 to 1950																									
\$1951 to 1975																									
\$1976 to 2000																									
\$2000 and up																									
TOTALS		10	448	2.2%		48	1222	3.9%		52	937	5.5%		61	817	7.5%		4	146	2.7%		1	8	12.5%	
																							176	3578	4.9%

Data is only for buildings with a Certificate of Occupancy. Rents are calculated as if units are unfurnished.

Vacancy Rates During the Current Quarter
Colorado Springs - Central

Rent Level	Efficiencies			One Bedroom			Two Bedroom			Two Bedroom			Three Bedroom			Other			Total			
	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	Vacant	Total	Percent	
\$000 to \$225																						
\$226 to \$250																						
\$251 to \$275																						
\$276 to \$300																						
\$301 to \$325																						
\$326 to \$350																						
\$351 to \$375																						
\$376 to \$400																						
\$401 to \$425																						
\$426 to \$450																						
\$451 to \$475																						
\$476 to \$500																						
\$501 to \$525																						
\$526 to \$550																						
\$551 to \$575																						
\$576 to \$600	5	0.0%																		5	0.0%	
\$601 to \$625																						
\$626 to \$650	14	0.0%	60	10.0%															6	74	8.1%	
\$651 to \$675					48	0.0%												48	0.0%			
\$676 to \$700					2	6.1%	33											2	33	6.1%		
\$701 to \$725																						
\$726 to \$750	2	60	3.3%		4	20	20.0%			1	35	2.9%							2	60	3.3%	
\$751 to \$775					15	128	11.7%											5	55	9.1%		
\$776 to \$800																		15	128	11.7%		
\$801 to \$825																		12	0.0%			
\$826 to \$850	21	0.0%																32	0.0%			
\$851 to \$875	12	0.0%																1	22	4.5%		
\$876 to \$900																		1	10	10.0%		
\$901 to \$925																		4	42	9.5%		
\$926 to \$950					10	249	4.0%			4	42	9.5%						13	269	4.8%		
\$951 to \$975					18	156	11.5%			3	20	15.0%						18	161	11.2%		
\$976 to \$1000																		1	13	7.7%		
\$1001 to 1025																		13	0.0%			
\$1026 to 1050																		2	64	3.1%		
\$1051 to 1075																		1	19	5.3%		
\$1076 to 1100																		7	194	3.6%		
\$1101 to 1125																		18	140	12.9%		
\$1126 to 1150																		2	41	4.9%		
\$1151 to 1175																		2	136	1.5%		
\$1176 to 1200					11	0.0%																
\$1201 to 1225					2	136	1.5%															
\$1226 to 1250																						
\$1251 to 1275																						
\$1276 to 1300																						
\$1301 to 1325																		5	60	8.3%		
\$1326 to 1350																		40	0.0%			
\$1351 to 1375																		3	0.0%			
\$1376 to 1400																						
\$1401 to 1425																		2	165	1.2%		
\$1426 to 1450																		8	0.0%			
\$1451 to 1475																						
\$1476 to 1400																						
\$1501 to 1525																		1	15	6.7%		
\$1526 to 1550																		1	0.0%			
\$1551 to 1575																						
\$1576 to 1500																						
\$1601 to 1625																						
\$1626 to 1650																						
\$1651 to 1675																						
\$1676 to 1600																						
\$1701 to 1725																		1	0.0%			
\$1726 to 1750																						
\$1751 to 1775																						
\$1776 to 1800																						
\$1801 to 1825																		21	0.0%			
\$1826 to 1850																						
\$1851 to 1875																						
\$1876 to 1900																						
\$1901 to 1926																						
\$1926 to 1950																						
\$1951 to 1975																						
\$1976 to 2000																						
\$2000 and up																						
TOTALS	2	125	1.6%	57	881	6.5%	19	398	4.8%	28	407	6.9%	2	62	3.2%	12	0.0%	108	1885	5.7%		

Data is only for buildings with a Certificate of Occupancy. Rents are calculated as if units are unfurnished.