## Colorado Springs Metro Area Apartment Vacancy and Rent Study

Third Quarter 2008

Sponsored by

Apartment Association of Southern Colorado
State of Colorado Division of Housing
Colorado Springs Housing Authority
El Paso County Housing Authority
Apartment Realty Advisors
Pierce-Eislen

researched and authored by Gordon E. Von Stroh, Ph.D. of the Daniels College of Business The University of Denver

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#### OVERVIEW

The overall apartment vacancy rate for the Colorado Springs Metropolitan Area decreased to 9.2 percent for the third quarter of 2008, down from 10.2 percent for the second quarter of 2008. This compares to 8.6 percent for the third quarter of 2007. It was 11.3 percent for the third quarter of 2006, and for the third quarter of 2005, it was 10.3 percent. It was 10.2 percent for the third quarter of 2004, and 11.3 percent for the third quarter of 2003. For this quarter, five market areas decreased their vacancy rates while two increased.

#### **VACANCIES**

Buildings/complexes with 100 to 199 units continue to have the highest vacancy (12.6 percent), and those with 51 to 99 units have the lowest vacancy (7.3 percent). Buildings/complexes constructed from 1990-1999 have the lowest vacancies (6.3 percent), and buildings/complexes constructed from 1950-1959 have the highest (25.5 percent). Efficiencies have 10.2 percent vacant; one bedroom: 7.6 percent; two bedroom, one bath: 11.8 percent; two bedroom, two bath: 8.8 percent; and three bedroom: 9.7 percent.

#### **RENTAL RATES**

The average rental rate for all apartment units decreased to \$699.09 for the third quarter of 2008, compared to \$706.51 for the second quarter of 2008. For the third quarter of 2007, the average rate was \$703.74. Averages are based on units being unfurnished with residents paying gas and electricity. Highest rents are in buildings/complexes with 200 to 349 units (\$761.15), and lowest in buildings/complexes with 9 to 50 units (\$535.06). Units constructed from 2000 to 2004 averaged \$968.58; 1990 to 1999, \$906.38; 1980 to 1989, \$711.30; 1970 to 1979, \$553.23; 1960 to 1969, \$539.31; and before 1960, \$575.99. Rent per square foot remained at 88 cents. It was 86 cents for the third quarter of 2007. For the third quarter of 2006, it was also 86 cents per square foot. Median rent was \$671.69 for the third quarter of 2008, down from \$685.67 for the third quarter of 2007. Rental losses due to discounts/concessions, models, delinquents, and bad debts was 15.0 percent, up from 13.9 percent for the second quarter of 2008. Economic vacancy (defined as physical vacancy plus rental losses) remained at 24.2 percent, up from 21.1 for the third quarter of 2008. Average rent for building/community characteristics varies significantly across the twenty-two characteristics.

#### **NEW ADDITIONS AND RESIDENT TURNOVER**

There were 44 units added to the multi-family rental market in the third quarter of 2008. There are about 44,004 apartment units in the Colorado Springs Metropolitan Area. For the third quarter of 2008, there was a positive net absorption of 480 units. Absorption is the net change in the number of units rented in the current time period (quarter/year) compared to the number of units rented in the previous time period (quarter/year). The monthly resident turnover for the second quarter of 2008 was 7.1 percent. For the third quarter of 2007, the monthly resident turnover was 6.4 percent.

#### SUMMARY

The overall vacancy rate for this quarter has decreased. Generally, there is a decrease in the vacancy with the third quarter because of seasonal factors. This decrease is what would be expected from seasonal changes. Troop movements continue to be a key factor for the variability in the vacancy rate. Average rents were down somewhat, but they will continue to fluctuate

because of the dynamic rental character of the Colorado Springs Metropolitan Area economy. With five percent being a standard industry equilibrium vacancy rate, the current vacancy rate suggests that the Colorado Springs Metropolitan Area market is significantly above the supply and demand equilibrium. The Colorado Springs Metropolitan Area Vacancy and Rent Survey reports averages, and, as a result, there are often differences in rental and vacancy rates by size, location, age of building, and apartment type. All information is based on data received for the month of September, except for resident turnover, which is for the month of August. Information received for the Survey is totally confidential, and only survey totals are reported. The Survey is conducted by mail and includes only those units with a certificate of occupancy. The consistent support of the sponsors and the excellent cooperation of professionals in the apartment industry are appreciated. Comments on the Survey are welcome, <a href="mailto:gordon@vonstroh.com">gordon@vonstroh.com</a> or 303-871-3435.

#### REPORT METHODOLOGY

The purpose of the Colorado Springs Metropolitan Area Apartment Vacancy and Rental Survey is to show vacancy and rental rates by type of apartment (efficiency; one bedroom; two bedroom, one bath; two bedroom, two bath; three bedroom; other; and totals) and by location, age, size of unit, and size of building. The Survey includes all multi-family rental, two units and up.

The survey covers seven market areas: northwest; northeast; far northeast; southeast; Security/Widefield/Fountain; southwest; and central.

The boundaries for the Colorado Springs Metropolitan Area are:

Northwest: on the east, I-25 and on the south, Cimarron Street, Eighth Street and Lower Gold Camp Road; Northeast: on the west and southwest, I-25, Nevada Avenue, Austin Bluffs Parkway, Union Blvd., and Circle Drive and on the south, Platte Avenue; on the north, northeast, and east, Academy Boulevard; Far Northeast: on the west and northwest, Academy Boulevard and I-25; on the south, Platte Avenue; Southeast: on the north, Platte Avenue, on the west, Circle Drive and I-25 and on the south, Drennan Road; Security/Widefield/Fountain: on the north, Drennan Road and on the west, I-25; Southwest: on the east, I-25 and on the north and west, Cimarron Street, Eighth Street, and Lower Gold Camp Road; and Central: on the north and east, Austin Bluffs Parkway, Union Blvd, Circle Drive and on the south and west, Circle Drive and I-25.

Market area reports are labeled by one of the above seven market areas. With the reports for each market area, the following format is used for each type of apartment by rent level:

9 = number of units vacant (first figure)

194 = total number of units reporting (second figure)

4.6%= vacancy rate (third figure)

When no figures are shown, no apartments of that specific size and rent level were reported. With the summary tables, there may be no data or there may be only a limited number of complexes and disclosing the information would reduce confidentiality. All vacancy and rental rates are as of the 10<sup>th</sup> of February for the first quarter, 10<sup>th</sup> of June for the second quarter, 10<sup>th</sup> of September of the third quarter and the 10<sup>th</sup> of December for the fourth quarter. The data for resident turnover is from the respective months of February, May, August and November. The market samples are based on the assumption that the rates were for unfurnished rental units with tenants paying electricity and gas. Apartment complex/building lists were developed from official lists. Returned survey forms were checked for completeness, then coded and entered into the computer for processing. Tabulations are performed by the use of a computerized program. The cumulative totals have a confidence interval of +/-1 percent at the 95 percent confidence level.

The information for this survey was obtained from participating apartment managers, owners, and property managers. All information collected on each building/complex is TOTALLY CONFIDENTIAL. Only survey totals are published. Information furnished by participants is considered reliable. The sponsors and author make no warranty, express or implied, and assume no legal liability or responsibility for the inclusion of data from the participants in the survey or for the use of the data from the Survey. Any quotations and/or reproductions of the survey must indicate the **sponsors and the author.** This report is copyrighted by Dr. Gordon E. Von Stroh.

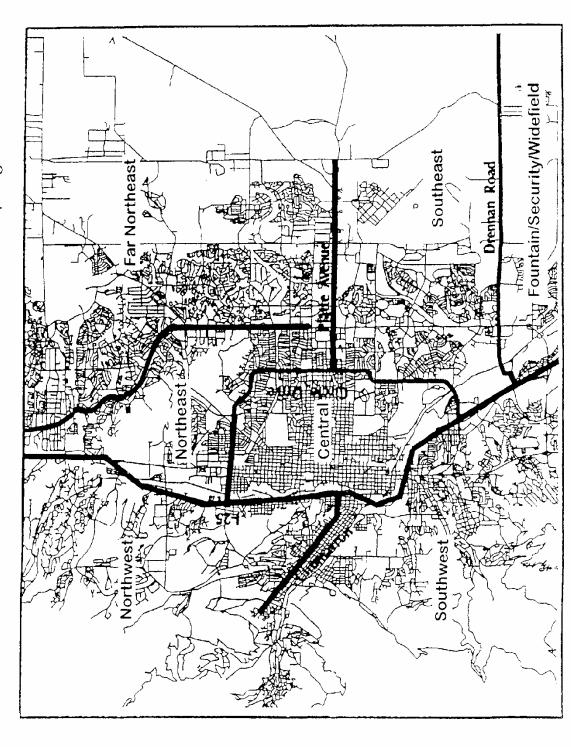
Since 1995 the Division of Housing of the State of Colorado has funded the Colorado Multi-Family Housing Vacancy and Rental Survey for various Colorado communities. These surveys cover the first and third quarters. A public/private partnership has committed to sponsor the Colorado Springs Metropolitan Area Apartment Vacancy and Rental survey for the Second and Fourth Quarters. In the

spirit of cooperation, all sponsors share in the credit for this combined effort to provide information on the apartment industry. The intent is to provide information that will be used by all individuals associated with the industry.

The excellent industry cooperation by various apartment associations, county and local officials, apartment owners and managers is appreciated. Survey management and analysis was done by Dr. Gordon E. Von Stroh of Colorado Economic and Management Associates and The University of Denver.

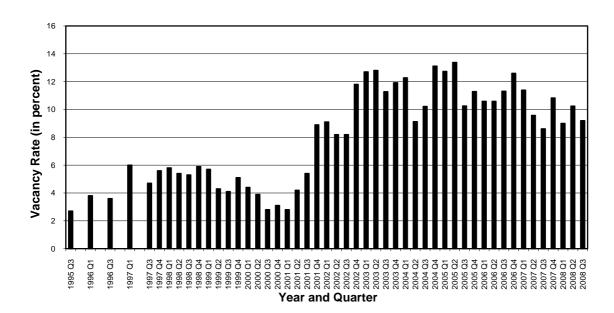
The sponsors and author of this report view it as a work in progress. The intent is to make this Survey consistent in methodology and scope with the other multi-family housing surveys that are conducted for the remainder of the state. The goal is to have multi-family rental market data that is comparable statewide. As the sample size increases and the research procedures become fixed, new market areas will be added to the report. The market areas selected for the report were determined on the basis of market size. Changes in format, tables and graphs are possible if user recommendation indicate a change is warranted.

The accuracy and reliability of this Survey can be improved by increasing the size of the sample returns for each market area. If you are an owner or manager of multi-family rental housing in the listed market areas, and would like to participate in the Survey, please contact Gordon Von Stroh at 303-871-3435, <a href="mailto:gvonstro@du.edu">gvonstro@du.edu</a>, or write to him at the Daniels College of Business, University of Denver, 2101 South University Boulevard, Denver, Colorado, 80208.



Sub-Market Boundaries for Colorado Springs

#### Vacancy by Quarter





# APARTMENT<sup>SM</sup> REALTY ADVISORS

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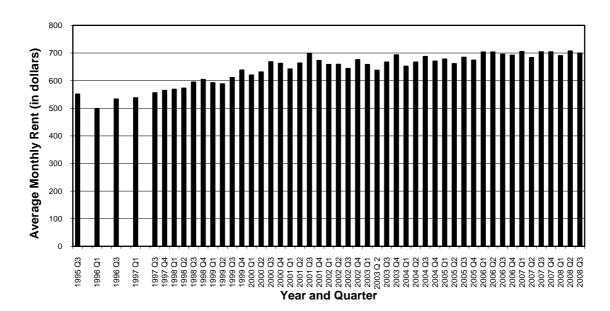
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#### **Average Rent by Quarter**



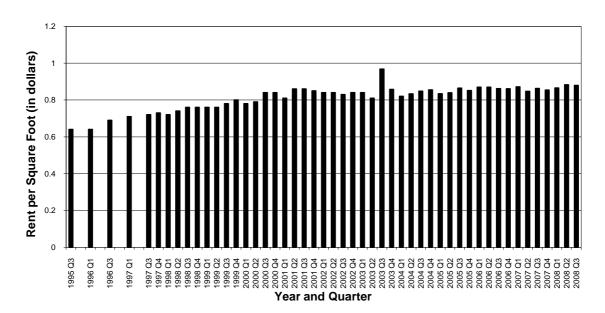


#### EL PASO COUNTY HOUSING AUTHORITY

providing for more adequate and affordable housing opportunities for El Paso County residents with

Single Family Mortgage Revenue Bond Programs
Multifamily Housing Revenue Bond Programs
Housing Trust Fund Loans and Contracts
Rehabilitation Loans Section 8 Rental Assistance (in conjunction with Housing Authority of the City of Colorado Springs)

#### **Rent per Square Foot**





## Housing Authority



of the City of Colorado Springs

831 South Nevada Avenue

P.O. Box 1575 • MC 1490 • Colorado Springs, Colorado 80901-1575 (719) 387-6700 • Fax (719) 632-7807 • TDD 1-800-659-3656 Providing Low-Reat Housing, Golden Circle Nativities Program and Homeownerskip Assistance

## "We give quality to life"

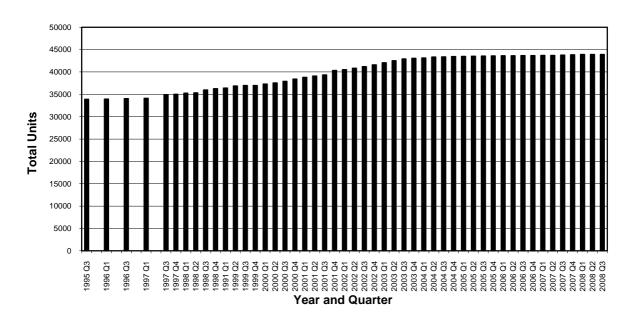
Family Public Housing Self-Sufficiency Program Section 8 Rental Assistance Homeownership Opportunities Senior Public Housing Parent/Child Success Team Handicapped Accessible Housing On-Site Meal Program for Seniors



The goal of the Housing Authority of the City of Colorado Springs is to assist low to moderate-income families and elderly or disabled persons to obtain affordable housing that is safe, decent, and sanitary.

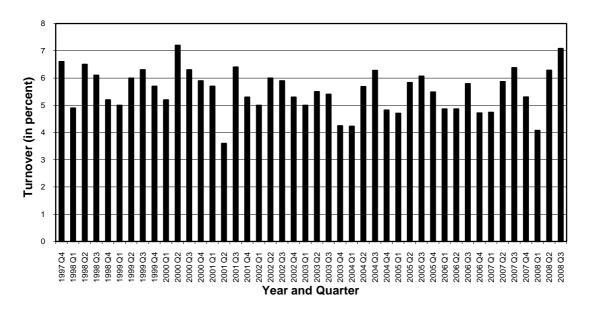
APPLICATIONS ARE ACCEPTED MONDAY THROUGH FRIDAY (Except Holidays) FROM 8:30 A.M. UNTIL 11:30 A.M.

#### **Total Apartment Units**



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#### **Resident Turnover per Month**



# **Colorado Division of Housing**

A Division of the Colorado Department of Local Affairs

The Colorado Division of Housing assists Colorado's large and small • communities with meeting their local housing goals.

From homeless shelters to downpayment assistance, we can help your organization better serve your community.

dola.colorado.gov

Main Line: (303) 866-2033

Dola, helpdesk@state.co.us

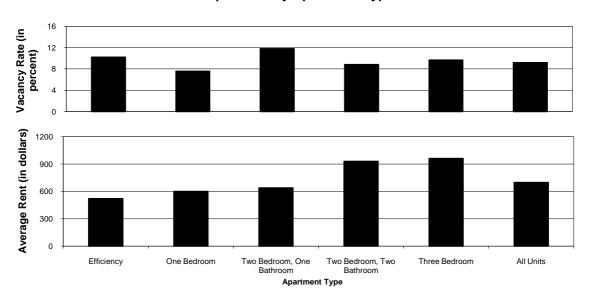
#### Our Resources:

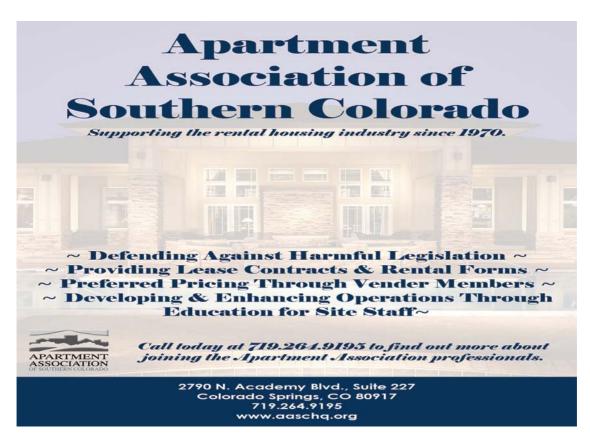
- Funding for Rehabilitation and New Construction
- Funding for Senior Housing and Special Needs Housing
- Downpayment Assistance Initiatives
- Tenant-Based Rental Assistance
- The Private Activity Bond Program
- Emergency Shelter Grants

We serve real estate development professionals, local governments, for-profits, and non-profits:

- ♦ Gap Financing
- **◊** Private Activity Bonds
- **⋄** Foreclosure Prevention Initiatives
- **◊** Technical Assistance
- Housing and Demographic data

#### **Comparisons by Apartment Type**





#### **Vacancy Rates by Market Area**

First Figure For Colorado Springs Metro Area - Vacancy for Quarter Second Figure For Colorado Springs Metro Area - Four Quarter Average Figures for Market Areas Are For Current Quarter

Year		19	98			19	99			2000	)		2	001			2	002				2003				200	04			20	05			20	06			20	07			2	800	
Quarter	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd 3	rd 4th	1 1s	t 2nd	l 3rd	4th	1st	2nc	3rd	l 4th	15	st 2r	nd 3	rd 41	th	1st	2nd	3rd	4th	1st	2nd	3rc	4th												
Colorado Springs																																												
Vacancy for Quarter	5.8	5.4	5.3	5.9	5.7	4.3	4.1	5.1	4.4	3.9 2	2.8 3.	2.8	3 4.2	5.4	8.9	9.1	8.2	8.2	11.8	3 12	.7 12	2.8 1	.3 11	.9 1	12.3	9.1	10.2	13.1	12.7	13.4	10.3	11.3	10.6	10.3	11.3	12.6	11.4	9.6	8.6	10.8	9.0	10.2	9.2	
Four Quarter Average	5.7	5.4	5.5	5.6	4.6	5.3	5.0	4.8	4.5	4.4	1.1 3.6	3.2	3.2	3.9	5.3	6.9	7.9	8.6	9.3	10	.2 11	.4 12	2.1 12	2.2 1	12.1	11.2	10.9	11.2	11.3	12.4	12.4	11.9	11.4	10.6	10.9	11.2	11.4	11.2	10.5	10.1	9.5	9.7	9.8	
Change from a Year Ago	2.2	-0.6	0.6	0.3	-0.1	-1.1	-1.2	-0.8	-1.3	-0.4 -	1.3 -2.	0 -1.	6 0.3	2.6	5.8	6.3	4.0	2.8	2.9	3.	6 4.	.6 3	.1 0	.1 -	0.4	-3.7	-1.1	1.2	0.4	4.3	0.0	-1.8	-2.2	-3.1	1.1	1.3	0.8	-0.7	-2.7	-1.8	-2.4	0.7	0.6	i
Market Areas																																												
Northwest	8.9	6.9	3.9	5.4	6.1	3.5	3.7	4.5	3.2	3.0	3.8 3.7	3.0	5.5	7.5	10.5	14.	7.4	8.8	14.2	2 14	.8 12	2.8 1	.9 8	.5 1	10.4	6.7	9.2	12.7	12.7	15.6	13.2	13.5	16.3	12.9	13.8	13.9	10.2	10.8	9.3	11.1	8.3	8.0	10.	)
Northeast	5.8	5.9	5.7	4.9	6.5	4.4	4.3	5.5	4.3	4.0 2	2.8 3.	1 2.7	4.3	5.6	9.3	10.0	7.9	8.7	13.5	5 14	.1 12	2.2 10	).4 11	.5 1	11.5	9.0	9.0	12.8	12.3	10.7	9.8	9.4	9.6	7.3	7.3	8.3	9.7	7.5	7.2	7.9	7.5	8.8	7.5	
Far - Northeast																											7.8	12.2	10.7	12.1	7.4	9.2	7.9	8.4	7.2	10.5	9.7	6.1	5.7	7.3	6.2	7.4	6.4	
Southeast	3.8	4.7	4.0	5.8	5.9	5.0	4.7	5.2	4.8	5.1 1	.7 2.9	2.4	3.3	3.4	7.1	6.4	8.7	7.8	9.0	11	.5 13	3.2 14	.3 18	3.1 1	15.5	8.6	11.9	15.1	15.0	18.4	11.6	10.2	10.8	12.2	15.2	18.4	14.5	9.9	11.2	16.9	15.8	17.9	14.	4
Security/Widefield/Fountain	2.6	2.6	3.1	2.3	3.3	3.0	4.1	1.4	3.0	1.8 2	2.5 4.2	0.4	8.0	0.5	7.3	4.7	3.2	9.0	9.8	15	.3 23	3.2 1	.1 11	.9 1	13.2	14.5	12.7	14.4	13.2	17.8	7.9	16.2	16.7	30.8	36.3	26.4	24.3	20.9	22.1	24.9	23.0	23.3	3 24.	4
Southwest	3.5	4.5	8.0	10.0	4.5	4.0	3.2	4.8	4.6	3.8 2	2.5 2.6	3.	3.9	6.0	9.7	7.4	8.0	6.7	8.8	11	.2 13	3.1 1°	.8 9	.3 1	12.2	10.6	13.1	14.8	15.0	13.5	10.6	14.6	11.4	9.9	11.6	14.4	12.4	11.9	7.2	11.6	9.1	11.4	9.4	
Central	6.3	5.5	3.1	3.7	5.6	4.6	4.5	5.4	5.0	4.0 2	2.9 2.8	3.4	4.7	4.5	7.0	6.6	8.2	8.2	10.8	9.	8 12	2.4 10	).1 11	.6 1	11.8	11.1	10.1	9.1	12.1	9.8	10.6	11.8	8.9	8.7	9.5	9.5	9.2	10.2	10.9	10.1	8.6	9.2	7.7	•

#### Vacancies by Size of Building

(In Percent)

Year	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
Quarter	1st 2nd 3rd 4th	1st 2nd 3rd 4th	1st 2nd 3rd 4th	1st 2nd 3rd 4th	1st 2nd 3rd 4th	1st 2nd 3rd 4th	1st 2nd 3rd 4th	1st 2nd 3rd 4th	1st 2nd 3rd 4th	1st 2nd 3rd 4th
Colorado Springs Metro Area	5.7 4.3 4.1 5.1	4.4 3.9 2.8 3.1	2.8 4.2 5.4 8.9	9.1 8.2 8.2 11.8	12.7 12.8 11.3 11.9	12.3 9.1 10.2 13.1	12.7 13.4 10.3 11.3	10.6 10.3 11.3 12.6	11.4 9.6 8.6 10.8	9.0 10.2 9.2
Building Size (Number of Units)										
2 to 8	6.9 3.9 6.1 3.1	0.6 2.3 2.1 1.7	3.0 3.0 5.2 2.7	7.8 4.3 6.0 9.3	8.8 8.3 7.8 11.8	7.0 8.7 13.8 12.3	21.2 9.7 16.4 10.8	10.0 16.0 15.0 11.5	11.3 6.0 0.0 6.8	10.3 4.5 1.6
9 to 50	4.2 4.0 4.5 3.2	5.2 3.4 3.3 3.0	3.0 3.7 4.3 6.7	8.4 8.9 11.8 12.0	10.2 14.9 13.2 11.0	14.4 8.8 11.7 16.9	15.0 14.2 13.0 11.4	14.4 12.3 10.4 14.4	17.0 13.5 11.8 13.3	11.1 13.3 11.9
51 to 99	5.0 4.2 4.3 3.5	4.3 3.5 0.8 1.6	2.9 4.6 5.2 5.1	8.7 8.4 7.5 10.1	10.7 9.8 10.3 11.9	12.8 11.3 10.4 11.7	12.4 12.6 13.8 12.9	7.6 9.5 10.2 9.2	10.9 9.8 7.9 9.7	8.7 13.6 7.3
100 to 199	5.6 4.1 4.5 5.3	3.8 3.5 2.6 3.5	3.2 3.6 5.0 10.1	9.5 6.4 8.4 11.4	12.8 13.0 11.3 15.2	13.4 10.2 9.4 10.2	11.6 14.0 10.2 9.3	11.4 11.6 14.1 15.9	14.5 14.0 14.2 13.8	10.6 12.6 12.6
200 to 349	5.6 4.5 3.7 5.4	4.7 4.2 3.1 3.2	2.5 4.5 5.4 9.3	8.8 8.4 8.5 12.1	13.4 13.2 11.7 11.1	11.6 8.2 10.7 13.7	13.3 13.0 9.1 12.5	10.8 9.9 11.1 11.0	9.5 8.0 6.5 9.9	8.1 8.4 7.8
350 and up					7.2 7.0	15.0 9.5 7.1 16.2	6.4 14.7 11.9 7.3	8.2 7.8 6.9 14.3	13.1 6.8 6.8 8.4	9.5 10.2 11.5

Prior to third quarter 1997, 100 to 199 in table was for 100 and up. Prior to third quarter 2003, 200 to 349 was for 200 and up.

#### Vacancies by Age of Building

(In Percent)

Year		199	99		2	2000	)			2001			2	002				2003				20	04			20	05			20	06			20	07			20	08	
Quarter	1st	2nd	3rd 4th	ı 1s	t 2n	nd 3	rd 4th	1 1s	t 2n	d 3r	d 4th	1st	2nd	3rd	4th	1st	2n	3 t	rd	4th	1st	2nd	3rd	4th																
Colorado Springs Metro Average	5.7	4.3	4.1 5.	1 4.4	4 3.	.9 2	2.8 3.	1 2.8	3 4.	2 5.	4 8.9	9.1	8.2	2 8.2	11.8	3 12.7	<b>7</b> 12.	8 1 <sup>-</sup>	1.3	11.9	12.3	9.1	10.2	13.1	12.7	13.4	10.3	11.3	10.6	10.3	11.3	12.6	11.4	9.6	8.6	10.8	9.0	10.2	9.2	
Year Built																																								
To 1939	2.9	4.5	3.4 5.	4.	5 6.	.2 1	1.3 1.6	3.4	4 3.	2 4.	1 5.8	6.3	2.6	3.9	16.7	6.5	5 8.	1 14	4.8	16.1	12.7	22.5	27.7	43.8	50.0	12.8	6.3	14.2	9.4	14.1	12.8	15.9	14.9	6.3	8.9	11.0	12.9	9.2	10.0	
1940-49	4.0	3.3	1.7 4.3	3.3	3 0.	.8 0	0.9 2.7	3.	1 2.	9 3.	3 12.5	7.8	5.6	5.7	14.6	6.7	6.	4 1	1.4 2	25.0	12.5	4.2	17.9	14.6	10.9	10.9	10.9	12.7	4.2	29.0	4.2	8.2						13.7		
1950-59	2.7	2.3	3.7 5.9	1.8	8 3.	.9 1	1.2 1.4	4 3.3	3 1.	0 4.	8 6.4	8.6	7.3	7.7	9.	6.9	13.	9 13	3.5	15.0	12.0	7.8	7.9	14.9	18.4	15.1	9.9	10.5	12.2	9.6	12.1	11.8	6.3	27.4	27.1	28.0	22.5	22.1	25.5	
1960-69	6.4	5.1	4.4 4.0	5.	5 4.	.0 1	1.6 1.9	2.3	3 5.	0 5.	2 4.9	8.4	7.6	3 7. <sup>-</sup>	8.9	9.9	8.	4 12	2.2	11.5	13.5	9.5	10.3	13.1	13.8	12.3	12.7	11.1	11.5	11.2	10.8	15.4	14.8	11.5	9.8	9.8	7.8	13.9	8.1	
1970-79	4.8	3.8	4.3 4.	3.8	8 3.	.9 3	3.5 3.9	3.	1 3.	8 4.	7 6.8	8.9	9.2	2 10.0	13.3	15.2	2 15.	4 13	3.2	13.2	11.1	10.1	10.0	14.3	14.3	18.9	15.8	14.4	12.9	13.9	13.9	16.8	13.5	11.1	12.0	14.4	12.2	11.8	12.6	
1980-89	5.3	4.1	3.4 5.	4.3	3 3.	.8 2	2.5 2.8	3 2.9	9 3.	6 5.	5 9.9	9.3	17.	7.3	11.0	13.	15.	1 1	1.0	10.8	11.8	8.1	11.2	12.8	11.2	11.8	8.8	10.8	9.3	7.4	9.2	9.4	10.1	8.8	6.5	9.1	7.6	9.6	7.8	
1990-99	7.4	3.8	3.7 6.	6.3	3 4.	.7 3	3.1 2.9	3.2	2 6.	6 6.	B 16.0	12.2	10.8	3 7.0	13.	12.8	3 10.	2 (	6.9	6.9	8.6	8.0	7.1	15.1	9.1	9.4	2.6	10.3	10.5	5.2	7.8	10.1	7.4	6.4	4.9	6.7	5.3	5.1	6.3	
2000-04															19.4	13.3	3 15.	4 14	4.4	17.5	17.1	7.5	8.9	10.8	13.7	12.2	8.0	8.3	9.5	9.6	9.5	8.7	6.8	5.2	6.8	8.6	6.8	7.6	7.6	
2005 and up																																			7.6	7.6	7.6	6.5		

#### Average Rent by Market Area

(In Dollars)

Year		200	)2			200	)3			200	)4			200	5			200	6			200	)7			2008		
Market Area	1st	2nd	3rd	4th	1st	2nd	3rd	4th																				
Colorado Springs Metro Area	658.11	658.79	643.61	675.68	658.26	637.31	666.79	692.71	651.99	666.64	686.98	670.07	677.60	660.76	684.16	673.49	703.10	687.44	695.36	691.53	705.23	683.06	703.74	703.82	689.65	706.51	699.09	)
Northwest	732.60	711.97	674.49	777.51	703.87	678.50	734.17	733.76	767.16	726.38	686.33	649.21	702.37	721.71	755.27	725.98	763.63	744.85	727.97	747.19	740.46	719.44	721.96	725.00	755.05	787.71	782.03	3
Northeast	653.59	655.11	657.05	687.80	684.17	638.48	675.17	710.58	642.30	698.47	726.88	668.39	695.97	630.90	649.45	627.90	669.96	643.34	682.92	654.73	662.87	655.45	658.59	645.79	686.72	671.53	684.51	
Far Northeast												785.39	754.83	730.65	822.18	745.56	798.19	764.22	737.78	758.56	760.73	769.92	829.62	821.07	794.36	823.76	815.42	!
Southeast	590.52	566.90	591.67	626.36	595.60	606.89	613.97	647.19	589.44	610.21	601.22	634.42	631.60	620.98	631.72	632.12	624.83	600.90	607.24	553.85	575.24	584.59	579.70	531.27	499.05	537.59	542.44	ı
Security/Widefield/ Fountain	681.75	680.90	668.93	653.63	673.62	640.74	628.48	648.41	645.20	646.38	613.27	612.74	652.48	618.31	617.93	596.65	655.07	614.53	576.55	576.71	585.80	575.59	585.34	577.40	616.63	581.95	577.56	j
Southwest	720.95	763.97	702.44	678.54	689.15	683.93	695.18	695.44	688.39	665.02	744.52	685.35	640.69	678.34	671.83	716.17	729.64	798.20	864.17	793.81	830.84	739.67	738.67	671.31	663.68	705.70	695.61	
Central	593.27	590.59	559.90	552.41	561.86	547.48	606.23	631.88	597.93	536.31	536.93	558.31	537.99	547.03	493.96	517.31	535.52	542.21	522.98	548.17	597.03	556.62	627.68	901.12	571.98	620.84	585.26	i

Rents are based on units being unfurnished with tenants paying gas and electricity. Average rent minus rental losses equals effective rent. Average rents do not reflect "rental losses" from discounts/concessions, models, delinquents, and bad debts.

#### Average Rent by Size of Building

(In Dollars)

Year		20	01			20	002			20	03			20	004			20	05			20	06			20	07			200	08	
Quarter	1st	2nd	3rd	4th	1st	2nd	3rd	4th																								
Colorado Sprin	igs																															
Metro Area	641.70	663.40	698.27	672.67	658.11	658.79	643.61	675.68	658.26	637.31	666.79	692.71	651.99	666.64	686.98	670.07	677.60	660.76	684.16	673.49	703.10	687.44	695.36	691.53	705.23	683.06	703.74	703.82	689.65	706.51	699.09	
Building Size																																
2 to 8	453.87	471.39	479.37	494.16	506.22	491.55	527.81	510.67	520.18	544.61	524.49	528.98	528.19	528.92	532.14	542.92	535.80	557.46	534.32	555.46	581.06	557.25	598.23	557.67	596.71	583.45	549.13	548.99	544.83	583.87	547.66	
9 to 50	485.89	520.86	496.91	490.72	519.15	497.37	501.67	498.15	483.54	521.05	482.13	512.03	498.87	459.03	452.53	453.75	441.07	458.08	447.60	459.31	446.00	466.93	467.70	466.26	493.83	510.81	509.79	520.14	491.39	522.77	535.06	
51 to 99	547.29	549.06	576.38	552.84	562.95	543.94	566.06	544.45	524.80	510.63	548.71	545.04	533.89	511.87	502.41	463.84	520.17	494.59	475.24	479.23	534.73	502.99	512.18	489.56	543.81	574.55	631.78	583.75	597.20	580.42	583.12	
100 to 199	665.59	646.44	654.29	662.05	661.23	658.48	659.67	649.91	635.23	634.42	647.01	669.78	625.58	631.07	650.87	635.66	635.50	575.75	598.69	598.33	614.16	607.60	621.98	599.24	621.91	606.85	629.98	721.17	630.13	645.21	634.20	
200 to 349	705.61	735.94	717.91	718.02	710.23	715.95	682.59	732.54	715.98	690.44	705.17	728.31	694.74	737.49	746.71	739.11	731.10	740.51	783.72	756.46	771.39	777.66	788.67	777.88	788.99	737.74	777.38	739.61	751.02	775.69	761.15	
350 and up											756.06	865.81	658.64	636.98	742.53	601.14	860.71	691.90	638.23	664.96	730.90	718.56	693.48	624.32	661.60	705.09	656.63	695.73	702.09	681.30	692.49	

Prior to third quarter 1997, 100 to 199 in table was for 100 and up. Prior to third quarter 2003, 200 to 349 in table was for200 and up.

Rents are based on units being unfurnished with tenants paying gas and electricity. Average rent minus rental losses equals effective rent. Average rents do not reflect "rental losses" from discounts/concessions, models, delinquents, and bad debts.

### Average Rent by Age of Building

(In Percent)

Year		200	)2			200	)3			200	)4			200	)5			200	)6			20	07			2008		
Quarter	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd 4	4th																
Colorado Springs Metro Area	658.11	658.79	643.61	675.68	658.26	637.31	666.79	692.71	651.99	666.64	686.98	670.07	677.60	660.76	684.16	673.49	703.10	687.44	695.36	691.53	705.23	683.06	703.74	703.82	689.65	706.51	699.09	
Building Age																												
To 1959	596.62	599.04	574.43	598.45	596.65	562.05	582.38	573.63	568.15	540.04	521.11	499.80	501.64	513.68	489.67	498.35	458.59	485.26	487.93	529.40	517.81	522.29	535.67	532.12	568.21	566.53	575.99	
1960-69	562.55	545.38	536.47	520.98	540.13	528.24	501.11	560.11	550.69	518.06	547.11	515.72	535.79	532.51	523.93	528.25	562.26	514.06	568.46	523.41	523.73	546.46	544.36	532.35	536.85	535.51	539.31	
1970-79	612.28	618.61	612.99	604.48	602.55	590.07	586.12	614.23	546.36	586.58	576.49	553.85	575.91	523.44	546.85	547.43	552.28	546.41	554.48	552.19	560.10	541.73	563.30	549.67	541.72	556.43	553.25	
1980-89	713.57	704.04	667.79	697.92	690.78	678.29	697.81	695.11	669.84	689.06	702.06	679.92	684.21	678.16	680.41	688.74	710.22	746.87	757.21	741.36	768.75	695.94	708.51	697.31	699.65	704.74	711.30	
1990-99	867.84	865.70	844.55	834.15	835.69	825.26	829.41	828.90	799.09	821.60	883.94	871.71	794.11	883.53	953.22	898.64	921.17	895.64	894.55	826.95	935.00	940.19	896.14	1165.44	944.18	931.77	906.38	
2000-04				977.35	968.28	955.23	932.50	889.92	910.66	913.82	890.61	884.24	933.27	877.89	931.43	858.89	915.01	899.12	857.55	904.39	907.32	892.29	889.85	889.44	967.82	1008.93	968.58	
2005 and up																							1087.50	1087.50	1087.50	1100.54		

Rents are based on units being unfurnished with tenants paying gas and electricity. Average rent minus rental losses equals effective rent. Average rents do not reflect "rental losses" from discounts/concessions, models, delinquents, and bad debts.

#### Average Rent by Apartment Type

(In Dollars)

		200	12			200	)3			200	14			200	05			200	16			200	07			2008	
Market Area	1st	2nd	3rd	4th	1st	2nd	3rd 4																				
Colorado Sprin	gs																										
Metro Area	658.11	658.79	643.61	675.68	658.26	637.31	666.79	692.71	651.99	666.64	686.98	670.07	677.60	660.76	684.16	673.49	703.10	687.44	695.36	691.53	705.23	683.06	703.74	703.82	689.65	706.51	699.09
Apartment Type	е																										
Efficiency	543.62	572.96	485.33	489.01	511.31	460.70	501.64	511.41	482.68	482.20	485.85	502.06	450.82	469.18	473.73	483.96	486.67	472.98	472.90	470.33	483.48	477.81	496.90	469.96	476.53	492.99	476.53
One bedroom	583.86	567.38	560.06	595.43	582.29	559.98	594.78	606.37	570.93	586.91	594.65	577.41	583.48	566.37	590.37	579.47	599.07	604.32	612.03	601.99	615.92	587.28	609.00	598.54	601.61	616.20	600.11
Two bed, one bath	660.06	665.43	659.10	689.28	658.49	657.54	647.38	663.29	599.48	629.33	653.51	633.81	641.55	622.81	646.85	644.36	661.00	652.12	648.60	653.95	655.59	625.23	647.89	638.03	627.99	630.27	639.43
Two bed, two bath	808.60	786.17	804.07	818.12	821.39	802.08	807.16	848.00	831.64	818.61	848.32	843.93	848.47	835.63	859.67	838.13	872.56	847.77	853.40	863.76	895.67	868.41	893.85	944.59	915.63	943.51	930.18
Three bedroc	835.51	937.91	843.98	854.35	869.09	859.28	898.32	864.62	846.71	881.25	939.25	927.09	886.87	937.72	993.33	969.50	965.52	906.58	884.07	873.95	921.71	921.21	935.19	988.99	962.24	984.28	961.82

Rents are based on the units being unfurnished with tenants paying electricity and gas.

Average rents do not reflect "rental losses" from discounts, concessions, models, delinquents, and bad debts.

#### Average Rents for the Colorado Springs Metropolitan Area

	Efficiency	1 Bedroom	2 Bedroom, 1 Bathroom	2 Bedroom, 2 Bathroom	Three Bedroom	Other	All
Colorado Springs	521.39	600.11	639.43	930.18	961.82	846.33	699.09
Market Areas							
Northwest	428.88	682.63	734.13	937.32	1055.32		782.03
Northeast	587.59	580.21	645.58	913.02	847.19		684.51
Far Northeast		686.59	630.96	998.11	1196.73	863.85	815.42
Southeast	570.47	453.78	564.02	742.72	729.72	770.63	542.44
Security/Widefield/Fountain		482.95	619.15	500.00	656.43	1000.00	577.56
Southwest	492.71	628.02	673.96	908.76	968.91	936.00	695.61
Central	461.13	504.67	576.52	905.21	709.43		585.26

#### **Rent per Square Foot by Apartment Type**

(In Dollars)

Year		20	00			20	01			20	02			20	03			200	)4			200	05			20	06			20	007			20	08	
Quarter	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th												
Colorado Springs Metro Area		0.79	0.84	0.84	0.81	0.86	0.86	0.85	0.84	0.84	0.83	0.84	0.84	0.81	0.97	0.858	0.82	0.83	0.85	0.86	0.83	0.84	0.86	0.85	0.87	0.86	0.86	0.86	0.87	0.85	0.86	0.854	0.87	0.88	0.88	
Apartment Type																																				
Efficiency	0.92	1.01	1.01	1.04	1.02	1.05	1.13	1.07	1.09	1.05	0.99	1.00	1.01	0.98	1.06	1.05	1.05	1.05	1.06	1.05	0.97	1.09	1.03	1.06	1.13	1.05	1.07	1.05	1.09	1.02	0.98	0.96	1.02	1.04	1.04	
One bedroom	0.83	0.85	0.89	0.89	0.87	0.92	0.93	0.92	0.91	0.90	0.89	0.92	0.91	0.88	1.04	0.93	0.87	0.90	0.90	0.91	0.89	0.89	0.92	0.91	0.92	0.94	0.95	0.94	0.95	0.90	0.93	0.92	0.93	0.94	0.92	
Two bedroom, one bath	0.71	0.75	0.80	0.79	0.75	0.79	0.77	0.78	0.76	0.75	0.78	0.78	0.76	0.74	0.99	0.76	0.71	0.73	0.76	0.76	0.75	0.73	0.75	0.76	0.78	0.76	0.75	0.77	0.77	0.74	0.75	0.74	0.74	0.74	0.76	
Two bedroom, two bath	0.77	0.76	0.79	0.82	0.79	0.83	0.86	0.83	0.81	0.81	0.83	0.83	0.84	0.81	0.82	0.84	0.82	0.82	0.83	0.83	0.83	0.82	0.84	0.82	0.84	0.83	0.84	0.83	0.86	0.85	0.87	0.86	0.88	0.91	0.90	
Three bedroom	0.72	0.63	0.76	0.75	0.70	0.79	0.73	0.71	0.72	0.81	0.70	0.69	0.75	0.73	0.76	0.74	0.75	0.75	0.78	0.80	0.76	0.81	0.83	0.81	0.82	0.75	0.77	0.76	0.78	0.79	0.79	0.84	0.79	0.81	0.81	

Rents are based on the units being unfurnished with tenants paying gas and electricity.

Average rents do not reflect " rental losses" from discounts/concessions, models, delinquents, and bad debts.

Average rent minus rental losses equals effective rent.

#### **Median Rent by Apartment Type**

(In Dollars)

Market			2003			200	)4			200	)5			200	06			200	07			200	08
Area	Apartment Type	1st	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	1st	2nd	3rd	4th	4th	2nd	3rd 4th
Colorado	Efficiency		524.96	531.37	494.14	523.16	502.25	519.86	438.33	478.83	478.02	491.08	509.87	476.45	480.57	445.85	478.91	446.14	447.07	440.99	464.41	449.30	481.45
Springs	One bedroom		590.16	603.07	555.46	602.80	596.66	589.55	546.86	541.78	586.89	582.73	593.39	581.98	592.09	570.42	591.71	565.37	581.77	570.57	569.24	616.78	583.17
	Two bed, one bath		625.05	646.51	588.13	639.80	661.71	645.54	629.54	608.56	637.80	645.91	665.52	610.42	614.04	608.54	614.93	605.64	640.36	612.20	598.38	592.35	602.96
	Two bed, two bath		797.67	838.73	818.38	816.49	842.82	835.41	831.16	823.70	812.58	812.19	846.87	839.17	847.93	840.24	884.34	847.34	869.80	885.67	886.67	932.42	898.62
	Three bedroom		844.18	800.75	792.83	805.96	868.19	847.49	818.00	862.85	943.50	901.63	879.86	789.89	833.55	797.11	827.71	853.14	853.74	836.63	894.76	942.00	882.00
	All		649.03	668.76	626.31	664.30	682.91	671.79	656.32	637.81	670.44	667.86	692.66	660.58	682.80	659.92	677.57	663.00	685.67	655.83	647.98	674.87	671.69
Northwest	Efficiency		420.53	588.50	597.53	437.81	464.19	586.42	462.88	397.74	487.88	486.63	338.02	338.02	362.06	370.30	346.31	397.39	397.39	397.39	422.39	413.00	413.00
	One bedroom		674.51	635.15	643.16	696.87	558.41	627.83	683.27	643.91	679.41	681.54	761.07	705.21	713.78	722.96	709.07	649.50	695.49	710.58	694.70	738.53	736.26
	Two bed, one bath		727.70	735.13	781.83	652.85	661.28	656.16	781.00	766.89	779.71	782.29	745.38	824.94	784.54	824.50	822.50	666.30	755.47	780.15	730.47	808.21	809.04
	Two bed, two bath		850.14	986.40	910.92	825.63	845.33	836.49	852.63	892.07	818.19	895.64	896.51	879.85	849.61	908.22	908.34	889.65	909.74	904.84	895.21	921.42	923.29
	Three bedroom		898.92	770.22	887.13	767.51	793.03	785.53	787.09	799.28	791.16	798.34	823.19	1155.86	821.31	815.10	815.40	817.20	1157.60	1156.33	1157.00	1163.00	1185.27
	All		727.32	742.18	759.39	724.59	658.72	663.50	712.56	748.17	775.60	765.42	795.20	763.50	750.45	793.38	761.10	732.05	755.60	747.09	758.45	806.62	807.35
Northeast	Efficiency		544.40	500.73	515.38	533.29	626.00	558.66	685.38	471.99	540.11	530.25	526.58	496.34	512.68	531.11	562.19	532.60	537.29	512.93	541.92	538.18	587.59
	One bedroom		586.46	627.36	538.50	630.77	653.28	576.66	549.16	555.19	562.74	553.06	579.14	565.06	620.60	568.22	580.31	551.12	560.98	549.50	589.60	572.46	580.21
	Two bed, one bath		636.04	658.86	582.81	678.64	715.72	631.53	625.60	612.37	658.49	629.34	662.02	617.44	654.93	621.98	630.09	649.25	661.69	633.06	658.46	621.18	645.58
	Two bed, two bath		845.84	838.37	824.29	812.78	834.93	845.21	828.10	772.69	793.49	747.58	803.40	812.35	784.35	836.14	841.67	771.92	805.23	804.92	839.02	905.36	913.02
	Three bedroom		928.78	891.34	796.31	981.00	870.38	995.83	980.29	887.81	986.95	1018.76	977.27	910.21	834.74	959.54	852.78	910.87	949.27	893.63	945.60	906.20	847.19
	All		653.07	703.13	593.84	687.49	705.67	648.91	661.64	630.90	649.45	627.90	669.96	643.34	682.92	654.73	662.87	655.45	658.59	645.79	686.72	671.53	684.51
Far	Efficiency							313.50	405.23		338.50		413.50	413.50	413.50	411.67	436.67	413.00					
Northeast	One bedroom							713.29	715.27	611.34	725.12	648.00	678.40	689.32	656.95	634.82	666.79	668.21	710.81	714.01	697.14	704.61	694.10
	Two bed, one bath							705.27	625.56	547.02	632.25	595.72	630.69	626.85	604.57	642.14	629.42	607.93	676.55	671.00	561.24	565.06	564.38
	Two bed, two bath							938.76	945.68	958.16	943.61	935.59	1007.06	951.48	949.09	826.17	961.21	968.21	972.38	990.76	992.16	989.01	986.91
	Three bedroom							1046.00	968.52	1192.41	1233.03	1167.88	1190.84	1174.75	1208.39	1112.00	1254.25	1189.00	1147.00	1127.44	1184.00	1262.48	1254.43
Southeast	Efficiency		522.43	551.82	497.09	541.52	514.44	798.43 523.77	716.63 443.08	730.86 525.69	787.29 517.09	739.44 501.47	781.61 550.38	755.92 520.69	734.27 523.81	692.50 388.00	766.32 387.14	743.71 444.55	776.26 388.00	790.64 388.00	747.92 411.00	837.33 612.74	815.07 609.61
Southeast	One bedroom		506.69	486.84	526.26	524.86	501.00	603.93	488.43	519.23	550.71	548.48	535.22	533.55	490.13	414.38	404.55	418.80	411.03	407.67	411.12	412.01	413.71
	Two bed, one bath		601.63	596.58	575.79	558.07	515.91	517.45	573.29	548.82	579.13	570.17	588.81	540.51	517.91	519.77	517.12	504.63	518.16	494.03	493.64	493.72	522.40
	Two bed, two bath		730.13	933.12	723.59	703.04	716.73	709.38	790.29	717.63	718.40	716.63	717.08	713.22	715.82	598.34	717.58	698.90	669.43	710.10	713.00	882.40	694.00
	Three bedroom		890.58	853.08	764.75	861.50	1156.63	841.20	847.02	841.06	841.20	839.78	848.16	758.53	833.81	690.57	835.95	836.58	740.32	827.42	662.17	661.76	683.76
	All		601.75	613.50	577.92	627.48	600.54	676.83	627.01	615.55	609.33	614.58	621.15	600.29	606.30	497.81	524.89	555.11	530.17	476.90	448.88	476.00	511.96
Cit/	Efficiency									010.00	000.00	014.00	021.10	000.20	000.00	407.01	024.00	000.11	000.17	470.00	440.00	470.00	011.00
Security/ Widefield/	One bedroom		588.50			577.92	563.50	488.50	563.50	538.50	513.50	446.83	538.50	563.27		563.00	563.00	553.00	563.00	553.00	563.00	553.00	553.00
Fountain	Two bed, one bath		688.95	631.83	632.88	658.42	593.36	633.64	642.36	633.64	636.35	641.80	661.17	635.49	632.20	631.94	635.66	634.74	635.66	634.65	634.61	593.38	593.21
	Two bed, two bath		613.33	751.00		626.00				626.00	626.00	626.00		626.00	626.00	488.00	490.40	488.00	488.00	490.09	488.00	489.50	488.00
	Three bedroom			713.50	713.50				713.50				713.50	563.50	710.24	659.35	709.35	709.35	709.52	709.17	685.60	682.00	683.20
	All		615.24	641.17	640.79	654.06	590.24	630.51	643.05	630.51	633.71	633.99	661.79	631.32	634.50	629.88	634.27	631.28	634.36	631.42	630.34	583.67	583.16
Southwest	Efficiency		567.67	549.16	506.51	419.13	530.06	476.91	480.06	422.25	393.36	448.66	449.44	450.22	613.50	446.25	489.20	443.20	441.80	437.13	463.32	442.13	442.51
	One bedroom		640.67	644.46	640.23	535.90	677.28	547.36	541.85	556.69	625.22	618.19	659.59	686.18	765.58	709.47	699.62	680.36	690.32	579.60	560.19	641.98	591.55
	Two bed, one bath		639.57	648.32	598.28	634.38	692.50	666.76	662.34	652.64	701.00	683.81	685.94	655.78	624.06	606.78	616.47	596.87	661.82	626.33	634.56	649.60	627.30
	Two bed, two bath		831.73	807.89	837.67	924.00	951.54	954.21	826.96	898.92	840.25	845.35	880.11	844.54	888.02	888.95	894.51	893.20	893.20	885.33	845.83	893.00	891.10
	Three bedroom		793.07	780.09	980.17	778.72	1111.94	750.14	705.00	740.13	725.80	747.84	774.91	682.25	752.17	672.56	938.00	857.75	794.33	780.67	902.13	813.75	880.91
	All		679.98	659.44	670.50	649.63	699.79	670.23	642.76	651.13	678.89	680.27	705.71	697.19	795.75	757.47	786.16	722.24	723.96	606.84	604.95	661.23	649.00
Central	Efficiency		365.06	431.00	433.23	329.57	401.59	393.74	292.07	432.63	435.51	443.08	371.96	476.81	427.68	375.00	368.23	436.36	440.14	438.43	431.90	430.50	439.50
	One bedroom		506.00	513.66	499.55	415.78	431.29	448.35	443.25	436.49	392.95	412.50	409.27	415.22	418.86	419.50	419.77	416.23	422.01	413.93	417.93	496.59	437.33
	Two bed, one bath		608.02	593.11	568.27	555.90	517.69	497.46	524.20	539.75	508.50	541.00	512.71	516.30	521.36	568.77	578.66	573.31	579.90	573.15	580.90	587.88	522.92
	Two bed, two bath		798.59	799.84	797.34	888.74	899.28	750.43	773.32	767.07	735.27	813.41	801.63	805.19	812.52	829.09	849.31	838.69	849.06	970.27	962.18	846.87	935.36
	Three bedroom		755.74	622.88	684.62	682.03	754.45	680.74	590.92	690.66	711.34	686.78	762.64	686.34	763.93	650.00	789.20	788.43	790.57	1300.00	788.43	788.86	688.41
	All		610.38	610.65	574.53	510.97	504.61	528.13	515.29	528.77	464.38	486.04	499.66	506.32	492.26	506.60	557.35	509.13	580.27	556.00	496.73	587.65	516.54

Rents are based on the units being unfurnished with tenants paying electricity and gas.

Average rents do not reflect "rental losses" from discounts, concessions, models, delinquents, and bad debts.