# Colorado Springs Metro Area <br> ApartmentVacancyand Rent Study 

Third Quarter 2006

Sponsored by<br>Apartment Association of Colorado Springs<br>Colorado Division of Housing<br>Dunmire Property Management, Inc.<br>Colorado Springs Housing Authority<br>El Paso County Housing Authority<br>Apartment Realty Advisors<br>Classic Mortgage LLC

researched and authored by
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## REPORT SUMMARY

## OVERVIEW

The overall apartment vacancy rate for the Colorado Springs Metropolitan Area increased to 11.3 percent for the third quarter of 2006 up from 10.3 percent for the second quarter. This compares to 10.3 percent for the third quarter of 2005. It was 10.2 percent for the third quarter of 2004 and for the third quarter of 2003, it was 11.3 percent. It was 8.2 for the third quarter of 2002 and 5.4 percent for the third quarter of 2001. For this quarter, five market areas increased in their vacancy rate while one decreased and one remained the same.

## VACANCIES

Buildings/complexes with 2 to 8 units have the highest vacancy ( 15.0 percent) and those with 350 and up units have the lowest ( 6.9 percent). Buildings/complexes constructed from 194049 have the lowest vacancies (4.2 percent), and buildings/complexes constructed from 197079 have the highest (13.9 percent). Efficiencies have 9.4 percent vacant; one bedroom: 8.1 percent; two bedroom, one bath: 17.1 percent; two bedroom, two bath: 9.5 percent; and three bedroom: 16.1 percent.

## RENTAL RATES

The average rental rate for all apartment units increased to $\$ 695.36$ for the third quarter of 2006, up from $\$ 687.44$ for the third quarter of 2006. For the third quarter of 2005, the average rate was $\$ 684.16$. Averages are based on units being unfurnished with residents paying gas and electricity. Highest rents are in buildings/complexes with 200-349 units (\$788.67), and lowest in buildings/complexes with 9-50 units (\$467.70). Units constructed from 2000-2004 averaged $\$ 857.55$; 1990-1999: \$894.55; 1980-1989: \$757.21; 1970-1979: \$554.48; 1960 1969: $\$ 568.46$; and before 1960; $\$ 487.93$. Rent per square foot remained at 86 cents per square foot compared to 87 cents for the first quarter for 2006. For the third quarter of 2005, it was 86 cents per square foot. Median rent was $\$ 682.80$ up the second quarter of 2006, $\$ 660.58$. Rental losses due to discounts/concessions, models, delinquents, and bad debts was 17.6 percent, up from 13.0 percent for the second quarter of 2006. Economic vacancy (defined as physical vacancy plus rental losses) was 28.9 percent, up from 23.3 percent for the second quarter. Average rent for building/community characteristics varies significantly across the twenty-two characteristics.

## NEW ADDITIONS AND RESIDENT TURNOVER

About 24 units were added to the multi-family rental market in the third quarter of 2006. There are about 43,670 apartment units in the Colorado Springs Metropolitan Area. For the third quarter of 2006, there was a net negative absorption of 415 units. Absorption is the net change in the number of units rented in the current time period (quarter/year) compared to the number of units rented in the previous time period (quarter/year). The monthly resident turnover for the third quarter of 2006 was 5.8 percent. For the third quarter of 2005 , the monthly resident turnover was 6.1 percent.

## SUMMARY

The overall vacancy rate for this quarter has increased somewhat; generally, there is a decrease in the vacancy with the third quarter because of seasonal factors. Troop inmovements continue to be a key factor for the variability in the vacancy rate. Average rents continue to fluctuate because of the dynamic rental character of the Colorado Springs Metropolitan Area economy. With five percent being an industry equilibrium vacancy rate industry standard, the current vacancy rate suggests that the Colorado Springs Metropolitan Area market is still significantly above the supply and demand equilibrium. The Colorado Springs Metropolitan Area Vacancy and Rent Survey reports averages and, as a result, there
are often differences in rental and vacancy rates by size, location, age of building, and apartment type. All information is based on data received for the month of September, except for resident turnover, which is for the month of August. Information received for the Survey is totally confidential, and only survey totals are reported. The Survey is conducted by mail and includes only those units with a certificate of occupancy. The consistent support of the sponsors and the excellent cooperation of professionals in the apartment industry are appreciated. Comments on the Survey are welcome, gordon@vonstroh.com or 303-8713435.

## REPORT METHODOLOGY

The purpose of the Colorado Springs Metropolitan Area Apartment Vacancy and Rental Survey is to show vacancy and rental rates by type of apartment (efficiency; one bedroom; two bedroom, one bath; two bedroom, two bath; three bedroom; other; and totals) and by location, age, size of unit, and size of building. The Survey includes all multi-family rental, two units and up.

The survey covers seven market areas: northwest; northeast; far northeast; southeast; Security/Widefield/Fountain; southwest; and central.

The boundaries for the Colorado Springs Metropolitan Area are:
Northwest: on the east, I-25 and on the south, Cimarron Street, Eighth Street and Lower Gold Camp Road; Northeast: on the west and southwest, I-25, Nevada Avenue, Austin Bluffs Parkway, Union Blvd., and Circle Drive and on the south, Platte Avenue; on the north, northeast, and east, Academy Boulevard; Far Northeast: on the west and northwest, Academy Boulevard; on the south, Platte Avenue; Southeast: on the north, Platte Avenue, on the west, Circle Drive and I-25 and on the south, Drennan Road; Security/Widefield/Fountain: on the north, Drennan Road and on the west, I-25; Southwest: on the east, I-25 and on the north and west, Cimarron Street, Eighth Street, and Lower Gold Camp Road; and Central: on the north and east, Austin Bluffs Parkway, Union Blvd, Circle Drive and on the south and west, Circle Drive and I-25.

Market area reports are labeled by one of the above seven market areas. With the reports for each market area, the following format is used for each type of apartment by rent level:

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    9 = number of units vacant (first figure)
194= total number of units reporting (second figure)
4.6%= vacancy rate (third figure)
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When no figures are shown, no apartments of that specific size and rent level were reported. With the summary tables, there may be no data or there may be only a limited number of complexes and disclosing the information would reduce confidentiality. All vacancy and rental rates are as of the 10th of February for the first quarter, 10th of June for the second quarter, 10th of September of the third quarter and the 10th of December for the fourth quarter. The data for resident turnover is from the respective months of February, May, August and November. The market samples are based on the assumption that the rates were for unfurnished rental units with tenants paying electricity and gas. Apartment complex/building lists were developed from official lists. Returned survey forms were checked for completeness, then coded and entered into the computer for processing. Tabulations are performed by the use of a computerized program. The cumulative totals have a confidence interval of +/-1 percent at the 95 percent confidence level.

The information for this survey was obtained from participating apartment managers, owners, and property managers. All information collected on each building/complex is TOTALLY CONFIDENTIAL. Only survey totals are published. Information furnished by participants is considered reliable. The sponsors and author make no warranty, express or implied, and assume no legal liability or responsibility for the inclusion of data from the participants in the survey or for the use of the data from the Survey. Any quotations and/or reproductions of the survey must indicate the sponsors and the author. This report is copyrighted by Dr. Gordon E. Von Stroh.

Since 1995 the Division of Housing of the State of Colorado has funded the Colorado Multi-Family Housing Vacancy and Rental Survey for various Colorado communities. These surveys cover the first and third quarters. A public/private partnership has committed to sponsor the Colorado Springs Metropolitan Area Apartment Vacancy and Rental survey for the Second and Fourth Quarters. In the spirit of cooperation all sponsors share in the credit for this combined effort to provide information on the apartment industry. The intent is to provide information that will be used by all individuals associated with the industry.

The excellent industry cooperation by various apartment associations, county and local officials, apartment owners and managers is appreciated. Survey management and analysis was done by Dr. Gordon E. Von Stroh of Colorado Economic and Management Associates.

The sponsors and author of this report view it as a work in progress. The intent is to make this Survey consistent in methodology and scope with the other multi-family housing surveys that are conducted for the remainder of the state. The goal is to have multi-family rental market data that is comparable statewide. As the sample size increases and the research procedures become fixed, new market areas will be added to the report. The market areas selected for the report were determined on the basis of market size. Changes in format, tables and graphs are possible if user recommendation
indicate a change is warranted.
The accuracy and reliability of this Survey can be improved by increasing the size of the sample returns for each market area. If you are an owner or manager of multi-family rental housing in the listed market areas, and would like to participate in the Survey, please contact Gordon Von Stroh at 303-871-3435, gvonstro@du.edu, or write to him at the Daniels College of Business, University of Denver, 2101 South University Boulevard, Denver, Colorado, 80208.

## Vacancy Rates by Market Area

First Figure For Colorado Springs Metro Area - Vacancy for Quarter Second Figure For Colorado Springs Metro Area - Four Quarter Average

Figures for Market Areas Are For Current Quarter


## Vacancies by Size of Building

(In Percent)


Prior to third quarter 1997, 100 to 199 in table was for 100 and up.
Prior to third quarter 2003, 200 to 349 was for 200 and up.

## Vacancies by Age of Building

| Year | 1998 |  |  |  | 1999 |  |  |  | 2000 |  |  |  | 2001 |  |  |  |  | 2002 |  |  |  |  | 2003 |  |  |  | 2004 |  |  |  | 2005 |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter | 11st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | d 4th | 1st | 它\|2n | 2nd | \|3rd | 4th | 1st | 12 | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd 1 | 3rd | 4th |
| Colorado Springs Metro Average | 5.8 | 5.4 | 5.3 | 5.9 | 5.7 | 4.3 | 34.1 | 5.1 | 4.4 | 43.9 | 2.8 | 83.1 | 2.8 | . 84 | 4.2 | 5.4 | 8.9 | 9.1 | 1 | 8.2 | 8.2 | 11.8 | 12.7 | 12.8 | 11.3 | 11.9 | 12.3 | 9.1 | 10.2 | 13.1 | 12.7 | 13.4 | 10.3 | 11.3 | 10.6 | 10.3 | 11.3 |  |
| Year Built |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| To 1939 | 3.5 | 7.5 | 1.6 | 0.9 | 2.9 | 4.5 | 53.4 | 5.7 | 4.5 | 56.2 | 1.3 | 31.6 |  | . 43 | 3.2 | 4.1 | 5.8 |  |  | 2.6 | 3.9 | 16.7 | 6.5 | 8.1 | 14.8 | 16.1 | 12.7 | 22.5 | 27.7 | 43.8 | 50.0 | 12.8 | 6.3 | 14.2 | 9.4 | 14.1 | 12.8 |  |
| 1940-49 | 5.8 | 1.1 | 0.5 | 3.3 | 4.0 | 3.3 | 31.7 | 4.3 | 3.3 | 30.8 | 0.9 | 92.7 |  | . 12 | 2.9 | 3.3 | 12.5 | 7.8 | 8 | 5.6 | 5.7 | 14.6 | 6.7 | 6.4 | 11.4 | 25.0 | 12.5 | 4.2 | 17.9 | 14.6 | 10.9 | 10.9 | 10.9 | 12.7 | 4.2 | 29.0 | 4.2 |  |
| 1950-59 | 2.0 | 6.1 | 4.6 | 1.7 | 2.7 | 2.3 | 3.7 | 5.9 | 1.8 | $8 \quad 3.9$ | 1.2 | 1.21 .4 |  | 31 | 1.0 | 4.8 | 6.4 | 8.6 |  | 7.3 | 7.7 | 9.7 | 6.9 | 13.9 | 13.5 | 15.0 | 12.0 | 7.8 | 7.9 | 14.9 | 18.4 | 15.1 | 9.9 | 10.5 | 12.2 | 9.6 | 12.1 |  |
| 1960-69 | 5.0 | 6.3 | 4.6 | 4.9 | 6.4 | 5.1 | 14.4 | 4.6 | 5.5 | 54.0 | 1.6 | . 1.9 |  | . 35 | 5.0 | 5.2 | 4.9 | 8.4 |  | 7.6 | 7.1 | 8.9 | 9.9 | 8.4 | 12.2 | 11.5 | 13.5 | 9.5 | 10.3 | 13.1 | 13.8 | 12.3 | 12.7 | 11.1 | 11.5 | 11.2 | 10.8 |  |
| 1970-79 | 4.6 | 4.8 | 6.3 | 4.6 | 4.8 | 3.8 | 84.3 | 4.7 | 3.8 | 83.9 | 3.5 | . 3.9 |  | . 13 | 3.8 | 4.7 | 6.8 | 8.9 | 9 | 9.2 | 10.0 | 13.3 | 15.2 | 15.4 | 13.2 | 13.2 | 11.1 | 10.1 | 10.0 | 14.3 | 14.3 | 18.9 | 15.8 | 14.4 | 12.9 | 13.9 | 13.9 |  |
| 1980-89 | 6.1 | 4.9 | 4.4 | 5.3 | 5.3 | 4.1 | 13.4 | 5.1 | 4.3 | 33.8 | 2.5 | 52.8 |  | 2.9 | 3.6 | 5.5 | 9.9 |  |  |  | 7.3 | 11.0 | 13.1 | 15.1 | 11.0 | 10.8 | 11.8 | 8.1 | 11.2 | 12.8 | 11.2 | 11.8 | 8.8 | 10.8 | 9.3 | 7.4 | 9.2 |  |
| 1990-99 |  |  |  |  | 7.4 |  |  | 6.5 |  | 34.7 | 3.1 | 12.9 |  | 36 | 6.6 |  | 16.0 | 12.2 |  |  | 7.0 | 13.1 | 12.8 | 10.2 | 6.9 | 6.9 | 8.6 | 8.0 | 7.1 | 15.1 | 9.1 | 9.4 | 2.6 | 10.3 | 10.5 | 5.2 | 7.8 |  |
| 2000-04 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 19.4 | 13.3 | 15.4 | 14.4 | 17.5 | 17.1 | 7.5 | 8.9 | 10.8 | 13.7 | 12.2 | 8.0 | 8.3 | 9.5 | 9.6 | 9.5 |  |
| 2005 and up |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Average Rent by Market Area



Rents are based on units being unfurnished with tenants paying gas and electricity. Average rent minus rental losses equals effective rent. Average rents do not reflect "rental losses" from discounts/concessions, models, delinquents, and bad debts.

## Average Rent by Size of Building

(In Dollars)

| Year |  | 199 | 99 |  |  |  | 000 |  |  |  | 001 |  |  |  | 02 |  |  | 200 | 03 |  |  | 200 | 04 |  |  | 200 | 05 |  |  | 20 | 06 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter | 1st | 2nd | 3 ra | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th |
| Colorado Springs Metro Area | 591.88 | 588.17 | 610.30 | 637.55 | 619.97 | 630.67 | 668.21 | 661.92 | 641.70 | 663.40 | 698.27 | 672.67 | 658.11 | 658.79 | 643.61 | 675.68 | 658.26 | 637.31 | 666.79 | 692.71 | 651.99 | 666.64 | 686.98 | 670.07 | 677.60 | 660.76 | 684.16 | 673.49 | 703.10 | 687.44 | 695.36 |  |
| Building Size |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 to 8 | 422.39 | 435.49 | 441.67 | 456.99 | 450.72 | 449.78 | 467.11 | 471.43 | 453.87 | 471.39 | 479.37 | 494.16 | 506.22 | 491.55 | 527.81 | 510.67 | 520.18 | 544.61 | 524.49 | 528.98 | 528.19 | 528.92 | 532.14 | 542.92 | 535.80 | 557.46 | 534.32 | 555.46 | 581.06 | 557.25 | 598.23 |  |
| 9 to 50 | 448.12 | 449.36 | 484.95 | 466.32 | 478.84 | 476.18 | 491.71 | 499.35 | 485.89 | 520.86 | 496.91 | 490.72 | 519.15 | 497.37 | 501.67 | 498.15 | 483.54 | 521.05 | 482.13 | 512.03 | 498.87 | 459.03 | 452.53 | 453.75 | 441.07 | 458.08 | 447.60 | 459.31 | 446.00 | 466.93 | 467.70 |  |
| 51 to 99 | 494.00 | 460.53 | 496.05 |  | 499.07 | 498.57 | 540.42 | 550.45 | 547.29 | 549.06 | 576.38 | 552.84 | 562.95 | 543.94 | 566.06 | 544.45 | 524.80 | 510.63 | 548.71 | 545.04 | 533.89 | 511.87 | 502.41 | 463.84 | 520.17 | 494.59 | 475.24 | 479.23 | 534.73 | 502.99 | 512.18 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 100 to 199 | 571.45 | 602.89 | 598.12 | 659.52 | 652.88 | 660.28 | 701.97 | 682.39 | 665.59 | 646.44 | 654.29 | 662.05 | 661.23 | 658.48 | 659.67 | 649.91 | 635.23 | 634.42 | 647.01 | 669.78 | 625.58 | 631.07 | 650.87 | 635.66 | 635.50 | 575.75 | 598.69 | 598.33 | 614.16 | 607.60 | 621.98 |  |
| 200 to 349 | 655.58 | 644.29 | 673.83 | 685.54 | 662.73 | 671.77 | 707.42 | 704.37 | 705.61 | 735.94 | 717.91 | 718.02 | 710.23 | 715.95 | 682.59 | 732.54 | 715.98 | 690.44 | 705.17 | 728.31 | 694.74 | 737.49 | 746.71 | 739.11 | 731.10 | 740.51 | 783.72 | 756.46 | 771.39 | 777.66 | 788.67 |  |
| 350 and up |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 756.06 | 865.81 | 658.64 | 636.98 | 742.53 | 601.14 | 860.71 | 691.90 | 638.23 | 664.96 | 730.90 | 718.56 | 693.48 |  |

Prior to third quarter 2003, 200 to 349 in ta

Rents are based on units being unfurnished with tenants paying gas and electricity. Average rent minus rental losses equals effective rent. Average rents do not reflect "rental losses" from discounts/concessions, models, delinquents, and bad debts

## Average Rent by Age of Building

(In Percent)


Rents are based on units being unfurnished with tenants paying gas and electricity. Average rent minus rental losses equals effective rent Average rents do not reflect "rental losses" from discounts/concessions, models, delinquents, and bad debts.

## Average Rent by Apartment Type

## (In Dollars)

| Market Area | 1999 |  |  |  | 2000 |  |  |  | 2001 |  |  |  | 2002 |  |  |  | 2003 |  |  |  | 2004 |  |  |  | 2005 |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th |
| Colorado Springs <br> Metro Area | 591.88 | 588.17 | 610.30 | 637.55 | 619.97 | 630.67 | 668.21 | 661.92 | 641.70 | 663.40 | 698.27 | 672.67 | 658.11 | 658.79 | 643.61 | 675.68 | 658.26 | 637.31 | 666.79 | 692.71 | 651.99 | 666.64 | 686.98 | 670.07 | 677.60 | 660.76 | 684.16 | 673.49 | 703.10 | 687.44 | 695.36 |  |
| Apartment Type |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Efficiency | 481.54 | 480.34 | 476.25 | 483.42 | 498.36 | 502.85 | 519.91 | 517.26 | 501.85 | 520.20 | 561.28 | 579.56 | 543.62 | 572.96 | 485.33 | 489.01 | 511.31 | 460.70 | 501.64 | 511.41 | 482.68 | 482.20 | 485.85 | 502.06 | 450.82 | 469.18 | 473.73 | 483.96 | 486.67 | 472.98 | 472.90 |  |
| One bedroom | 516.94 | 505.43 | 535.24 | 555.15 | 534.23 | 555.23 | 586.01 | 581.43 | 569.68 | 591.76 | 621.17 | 594.06 | 583.86 | 567.38 | 560.06 | 595.43 | 582.29 | 559.98 | 594.78 | 606.37 | 570.93 | 586.91 | 594.65 | 577.41 | 583.48 | 566.37 | 590.37 | 579.47 | 599.07 | 604.32 | 612.03 |  |
| Two bed, one bath | 589.09 | 591.98 | 604.71 | 639.65 | 557.54 | 631.88 | 681.62 | 655.86 | 650.35 | 660.76 | 667.28 | 665.82 | 660.06 | 665.43 | 659.10 | 689.28 | 658.49 | 657.54 | 647.38 | 663.29 | 599.48 | 629.33 | 653.51 | 633.81 | 641.55 | 622.81 | 646.85 | 644.36 | 661.00 | 652.12 | 648.60 |  |
| Two bed, two bath | 745.26 | 736.84 | 762.82 | 790.61 | 679.34 | 778.81 | 815.51 | 814.75 | 767.76 | 813.41 | 859.53 | 811.13 | 808.60 | 786.17 | 804.07 | 818.12 | 821.39 | 802.08 | 807.16 | 848.00 | 831.64 | 818.61 | 848.32 | 843.93 | 848.47 | 835.63 | 859.67 | 838.13 | 872.56 | 847.77 | 853.40 |  |
| Three bedroom | 780.04 | 807.77 | 820.64 | 926.28 | 913.87 | 806.84 | 952.66 | 897.39 | 848.10 | 827.92 | 917.33 | 819.50 | 835.51 | 937.91 | 843.98 | 854.35 | 869.098 | 859.28 | 898.32 | 864.62 | 846.71 | 881.25 | 939.25 | 927.09 | 886.87 | 937.72 | 993.33 | 969.50 | 965.52 | 906.58 | 884.07 |  |

Rents are based on the units being unfurnished with tenants paying electricity and gas.
Average rents do not reflect "rental losses" from discounts, concessions, models, delinquents, and bad debts.
Average rent minus rental losses equals effective rent.

Average Rents for the Colorado Springs
Metropolitan Area

|  | Efficiency | 1 Bedroom | Bedroom, <br> Bathroom | Bedroom, <br> Bathroom | Thrree <br> Bedroom | Other | All |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Colorado Springs | 472.90 | 612.03 | 648.60 | 853.40 | 884.07 | 847.89 | 695.36 |
| Market Areas |  |  |  |  |  |  |  |
| Northwest |  |  |  |  |  |  |  |
| Northeast | 375.98 | 622.07 | 751.24 | 852.76 | 877.94 |  | 727.97 |
| Far Northeast | 512.68 | 620.60 | 654.93 | 784.35 | 834.74 |  | 682.92 |
| Southeast | 405.00 | 621.20 | 597.61 | 947.40 | 1182.22 | 845.00 | 737.78 |
| Security/Widefield/Fountain |  |  |  |  |  |  |  |
| Southwest | 512.77 | 507.82 | 569.79 | 734.24 | 790.27 | 762.50 | 607.24 |
| Central |  |  |  |  |  |  |  |

## Rent per Square Foot by Apartment Type

(In Dollars)


Rents are based on the units being unfurnished with tenants paying gas and electricity.
Average rents do not reflect " rental losses" from discounts/concessions, models, delinquents, and bad debts.
Average rent minus rental losses equals effective rent.

Median Rent by Apartment Type


Rents are based on the units being unfurnished with tenants paying electricity and gas.
Average rents do not reflect "rental losses" from discounts, concessions, models, delinquents, and bad debts.

## Apartment Unit Inventory and Absorption

|  | Colorado Springs Metropolitan Area |  |
| :--- | :--- | ---: |
| 2006 | TOTAL UNITS AVAILABLE | 43592 |
| First Quarter | UNITS ADDED SINCE LAST SURVEY | 30 |
|  | TOTAL UNITS AVAILABLE | 43622 |
|  | QUARTERLY VACANCY RATE | $10.6 \%$ |
|  | UNITS RENTED | 38998 |
|  | UNITS VACANT | 4624 |
|  | NUMBER ABSORBED THIS TIME PERIOD | 264 |
| Second Quarter | TOTAL UNITS AVAILABLE | 43622 |
|  | UNITS ADDED SINCE LAST SURVEY | 24 |
|  | TOTAL UNITS AVAILABLE | 43646 |
|  | QUARTERLY VACANCY RATE | $10.3 \%$ |
|  | UNITS RENTED | 39150 |
|  | UNITS VACANT | 4496 |
|  | NUMBER ABSORBED THIS TIME PERIOD | 152 |
| Third Quarter | TOTAL UNITS AVAILABLE | 43646 |
|  | UNITS ADDED SINCE LAST SURVEY | 24 |
|  | TOTAL UNITS AVAILABLE | 43670 |
|  | QUARTERLY VACANCY RATE | $11.3 \%$ |
|  | UNITS RENTED | 38735 |
|  | UNITS VACANT | 4935 |
|  | NUMBER ABSORBED THIS TIME PERIOD | -415 |

Source: 1990 Census of Housing, General Housing Characteristics, Colorado, 1990 CPH 1-7, Tables 8 and 11; respective Local Building Departments and Planning Offices; Colorado Division of Local Affairs. Due to rounding, number may not always add exactly.


Resident turnover is for respective months of February, May, August and November.

## Number of Survey Responses by Market Area

|  | \#\#\# | 1999 |  |  |  | 2000 |  |  |  | 2001 |  |  |  | 2002 |  |  |  | 2003 |  |  |  | 2004 |  |  |  | 2005 |  |  |  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | [4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th | 1st | 2nd | 3rd | 4th |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Colorado Springs Metro Area | \#\# | 14566 | 14739 | 15093 | 14160 | 14863 | 14152 | 14195 | 14700 | 14377 | 14227 | 14315 | 14802 | 14477 | 14527 | 13416 | 14875 | 14957 | 14186 | 14601 | 14021 | 14710 | 14265 | 15282 | 15254 | 16056 | 16900 | 16231 | 16143 | 18171 | 16325 | 15459 |  |
| Market Area |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Northwest | 1344 | 1354 | 1291 | 1882 | 1457 | 1649 | 1928 | 2577 | 2410 | 1966 | 1837 | 1641 | 2146 | 1930 | 1545 | 1295 | 2157 | 1564 | 1905 | 1698 | 1721 | 2180 | 2026 | 1943 | 1831 | 2112 | 2485 | 2328 | 2541 | 1903 | 1797 | 2035 |  |
| Northeast | 5851 | 5928 | 6745 | 6096 | 5743 | 6364 | 6988 | 5816 | 5749 | 5822 | 5379 | 6195 | 5976 | 6244 | 5875 | 5323 | 6296 | 5960 | 5913 | 5739 | 6532 | 5610 | 6187 | 3869 | 3889 | 3839 | 3754 | 3883 | 3296 | 3703 | 3332 | 2616 |  |
| Far Northeast |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 2571 | 2491 | 3703 | 3285 | 3220 | 3653 | 4324 | 4086 | 3787 |  |
| Southeast | 2005 | 2078 | 2197 | 2060 | 2075 | 1902 | 894 | 1560 | 1624 | 2430 | 2405 | 2360 | 2010 | 2097 | 2434 | 2756 | 2495 | 2813 | 2674 | 2734 | 2216 | 2937 | 2706 | 2705 | 2777 | 2294 | 2545 | 2746 | 2427 | 2900 | 2924 | 2711 |  |
| Security/Widefield/ | 353 | 491 | 366 | 366 | 354 | 366 | 277 | 395 | 623 | 228 | 353 | 215 | 479 | 236 | 377 | 354 | 336 | 353 | 228 | 366 | 353 | 341 | 366 | 354 | 354 | 479 | 366 | 366 | 474 | 479 | 522 | 509 |  |
| Southwest | 2552 | 3330 | 2981 | 3130 | 3466 | 3256 | 2781 | 2458 | 2377 | 2541 | 2350 | 2681 | 2582 | 2177 | 2169 | 2334 | 2198 | 2816 | 2258 | 2721 | 1947 | 2058 | 1791 | 2615 | 2472 | 2097 | 2708 | 2218 | 2396 | 3406 | 2161 | 2237 |  |
| Central | 1068 | 1385 | 1159 | 1508 | 1065 | 1326 | 1284 | 1388 | 1917 | 1390 | 1903 | 1223 | 1609 | 1793 | 1750 | 1354 | 1393 | 1404 | 1161 | 1343 | 1252 | 1584 | 1189 | 1225 | 1440 | 1532 | 1757 | 1470 | 1356 | 1456 | 1503 | 1554 |  |

Vacancy Rates During the Current Quarter Colorado Springs

|  | Efficiencies |  |  | One Bedroom |  |  | Two Bedroom One-Bathroom |  |  | Two Bedroom <br> Two Bathroom |  |  | Three Bedroom |  |  | Other |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rent Level | Vacant | Vacant Total Percent |  | Vacant | Total | Percent | Vacant | Total | Percent | Jacant | Total | Percent | Vacant | Total | Percent | Vacant | Total | Percent | Vacant | Total | Percent |
| $\$ 000$ to $\$ 225$ $\$ 226$ to $\$ 250$ $\$ 251$ to $\$ 275$ $\$ 276$ to $\$ 300$ |  |  | 0.0\% |  |  |  |  | 1 | 0.0\% |  |  |  |  |  |  |  |  |  |  | 1 1 | $0.0 \%$ $0.0 \%$ |
| \$301 to \$325 |  | 4 | 0.0\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 4 | 0.0\% |
| \$326 to \$350 | 2 | 23 | 8.7\% | 13 | 76 | 17.1\% |  |  |  |  |  |  |  |  |  |  |  |  | 15 | 99 | 15.2\% |
| \$351 to \$375 | 12 | 74 | 16.2\% | 43 | 134 | 32.1\% |  |  |  |  |  |  |  |  |  |  |  |  | 55 | 208 | 26.4\% |
| \$376 to \$400 | 1 | 34 | 2.9\% | 59 | 679 | 8.7\% | 102 | 139 | 73.4\% |  |  |  |  |  |  |  |  |  | 162 | 852 | 19.0\% |
| \$401 to \$425 | 1 | 10 | 10.0\% | 76 | 559 | 13.6\% | 31 |  | 15.0\% |  | 16 | 0.0\% |  |  |  |  |  |  | 108 | 792 | 13.6\% |
| \$426 to \$450 | 7 | 83 | 8.4\% | 11 | 161 | 6.8\% | 3 | 34 | 8.8\% |  |  |  |  |  |  |  |  |  | 21 | 278 | 7.6\% |
| \$451 to \$475 |  |  |  | 21 | 234 | 9.0\% |  | 5 | 0.0\% |  |  |  |  |  |  |  |  |  | 21 | 239 | 8.8\% |
| \$476 to \$500 | 4 | 93 | 4.3\% | 36 | 494 | 7.3\% | 84 | 409 | 20.5\% |  | 7 | 0.0\% | 9 | 19 | 47.4\% |  | 1 | 0.0\% | 133 | 1023 | 13.0\% |
| \$501 to \$525 | 4 | 40 | 10.0\% | 20 | 193 | 10.4\% | 50 | 392 | 12.8\% | 5 | 10 | 50.0\% |  | 1 | 0.0\% |  |  |  | 79 | 636 | 12.4\% |
| \$526 to \$550 | 4 | 40 | 10.0\% | 6 | 125 | 4.8\% | 12 |  | 11.8\% |  | 12 | 0.0\% | 3 | 30 | 10.0\% |  |  |  | 25 | 309 | 8.1\% |
| \$551 to \$575 |  |  |  | 14 | 219 | 6.4\% | 34 |  | 11.5\% |  | 2 | 0.0\% | 6 | 17 | 35.3\% |  |  |  | 54 | 534 | 10.1\% |
| \$576 to \$600 | 2 | 26 | 7.7\% | 11 | 282 | 3.9\% | 31 | 178 | 17.4\% | 3 | 122 | 2.5\% | 15 | 42 | 35.7\% |  |  |  | 62 | 650 | 9.5\% |
| \$601 to \$625 | 2 | 12 | 16.7\% | 41 | 449 | 9.1\% | 47 | 391 | 12.0\% | 1 | 35 | 2.9\% |  | 3 | 0.0\% |  |  |  | 91 | 890 | 10.2\% |
| \$626 to \$650 | 8 | 46 | 17.4\% |  | 2 | 0.0\% | 80 |  | 17.1\% |  | 43 | 7.0\% |  | 1 | 0.0\% |  |  |  | 91 | 561 | 16.2\% |
| \$651 to \$675 |  | 16 | 0.0\% | 19 | 304 | 6.3\% | 1 | 39 | 2.6\% | 8 | 119 | 6.7\% |  | 10 | 0.0\% |  |  |  | 28 | 488 | 5.7\% |
| \$676 to \$700 |  |  |  | 18 | 276 | 6.5\% | 12 | 166 | 7.2\% | 1 | 5 | 20.0\% | 19 | 121 | 15.7\% |  |  |  | 50 | 568 | 8.8\% |
| \$701 to \$725 |  |  |  | 2 | 118 | 1.7\% | 26 | 322 | 8.1\% | 81 | 676 | 12.0\% | 13 | 72 | 18.1\% |  |  |  | 122 | 1188 | 10.3\% |
| \$726 to \$750 |  |  |  | 46 | 632 | 7.3\% | 1 | 74 | 1.4\% | 13 | 134 | 9.7\% | 7 | 54 | 13.0\% |  |  |  | 67 | 894 | 7.5\% |
| \$751 to \$775 |  |  |  | 29 | 441 | 6.6\% | 2 | 38 | 5.3\% | 4 | 34 | 11.8\% | 5 | 61 | 8.2\% | 3 | 27 | 11.1\% | 43 | 601 | 7.2\% |
| \$776 to \$800 |  |  |  | 12 | 203 | 5.9\% | 28 | 136 | 20.6\% | 25 | 141 | 17.7\% | 3 | 38 | 7.9\% |  |  |  | 68 | 518 | 13.1\% |
| \$801 to \$825 |  |  |  |  |  |  | 2 | 48 | 4.2\% | 14 | 174 | 8.0\% | 5 | 48 | 10.4\% |  |  |  | 21 | 270 | 7.8\% |
| \$826 to \$850 |  |  |  | 4 | 240 | 1.7\% | 10 |  | 10.0\% | 23 | 322 | 7.1\% | 19 |  | 20.9\% | 5 | 136 | 3.7\% | 61 | 889 | 6.9\% |
| \$851 to \$875 |  |  |  |  |  |  | 1 |  | 2.1\% | 20 | 118 | 16.9\% | 11 | 80 | 13.8\% |  |  |  | 32 | 246 | 13.0\% |
| \$876 to \$900 |  |  |  |  |  |  |  |  |  | 39 | 329 | 11.9\% | 15 | 97 | 15.5\% |  |  |  | 54 | 426 | 12.7\% |
| \$901 to \$925 |  |  |  |  |  |  | 5 |  | 13.2\% | 17 | 142 | 12.0\% | 9 | 21 | 42.9\% |  |  |  | 31 | 201 | 15.4\% |
| \$926 to \$950 |  |  |  |  |  |  | 2 | 22 | 9.1\% | 29 | 322 | 9.0\% |  | 8 | 0.0\% |  |  |  | 31 | 352 | 8.8\% |
| \$951 to \$975 |  |  |  |  |  |  |  |  |  | 21 | 282 | 7.4\% |  | 28 | 25.0\% | 10 | 24 | 41.7\% | 38 | 334 | 11.4\% |
| \$976 to \$1000 |  |  |  | 2 | 130 | 1.5\% | 95 | 188 | 50.5\% |  | 70 | 0.0\% | 1 | 5 | 20.0\% |  |  |  | 98 | 393 | 24.9\% |
| \$1001 to 1025 |  |  |  |  |  |  |  |  |  | 8 | 140 | 5.7\% |  |  |  |  |  |  | 8 | 140 | 5.7\% |
| \$1026 to 1050 |  |  |  |  |  |  |  |  |  |  |  | 0.0\% |  |  |  |  |  |  |  | 104 | 0.0\% |
| \$1051 to 1075 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1101 to 1125 |  |  |  |  |  |  |  |  |  | 25 | 114 | 21.9\% | 1 | 24 | 4.2\% |  |  |  | 26 | 138 | 18.8\% |
| \$1126 to 1150 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1151 to 1175 |  |  |  |  |  |  |  |  |  |  |  |  | 6 |  | 10.7\% |  |  |  | 6 | 56 | 10.7\% |
| \$1176 to 1200 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1201 to 1225 |  |  |  |  |  |  |  |  |  |  |  |  | 1 | 44 | 2.3\% |  |  |  | 1 | 44 | 2.3\% |
| \$1226 to 1250 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1251 to 1275 |  |  |  |  |  |  |  |  |  | 3 | 152 | 2.0\% |  |  |  |  |  |  | 3 | 152 | 2.0\% |
| \$1276 to 1300 |  |  |  |  |  |  |  |  |  |  |  |  | 4 | 16 | 25.0\% |  |  |  | 4 | 16 | 25.0\% |
| \$1301 to 1325 |  |  |  |  |  |  |  |  |  |  |  |  | 2 | 16 | 12.5\% |  |  |  | 2 | 16 | 12.5\% |
| \$1326 to 1350 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1351 to 1375 |  |  |  |  |  |  |  |  |  |  |  |  | 6 | 20 | 30.0\% |  |  |  | 6 | 20 | 30.0\% |
| \$1376 to 1400 |  |  |  |  |  |  |  |  |  |  |  |  | 1 | 16 | 6.3\% |  |  |  | 1 | 16 | 6.3\% |
| \$1401 to 1425 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1426 to 1450 |  |  |  |  |  |  |  |  |  |  |  |  | 7 | 50 | 14.0\% |  |  |  | 7 | 50 | 14.0\% |
| \$1451 to 1475 |  |  |  | 9 | 160 | 5.6\% |  |  |  |  |  |  |  |  |  |  |  |  | 9 | 160 | 5.6\% |
| \$1476 to 1400 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1501 to 1525 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1526 to 1550 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1551 to 1575 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1576 to 1500 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1601 to 1625 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1626 to 1650 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1651 to 1675 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1676 to 1600 |  |  |  |  |  |  | 14 | 92 | 15.2\% |  |  |  |  |  |  |  |  |  | 14 | 92 | 15.2\% |
| \$1701 to 1725 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1726 to 1750 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1751 to 1775 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1776 to 1800 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1801 to 1825 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1826 to 1850 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1851 to 1875 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1876 to 1900 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1901 to 1926 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1926 to 1950 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1951 to 1975 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1976 to 2000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$2000 and up |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS | 47 | 502 | 9.4\% | 492 | 6111 | 8.1\% | 673 | 3934 | 17.1\% | 343 | 3625 | 9.5\% | 175 | 1089 | 16.1\% | 18 | 188 | 9.6\% | 1748 | 15449 | 11.3\% |

[^0]
[^0]:    Data is only for buildings with a Certificate of Occupancy. Rents are calculated as if units are unfurnished.

