



Colorado Paint Stewardship Program

2017 Annual Report



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Contents

Executive Summary	4
Highlights	4
Program Plan and Annual Report	5
Section 1. Paint Collection, Transportation and Processing	7
A. Paint drop-off Sites and Services	7
A1. Paint Retailers	9
A2. Household Hazardous Waste Programs	9
A3. Solid Waste Management Facilities	10
A4. Reuse Stores	11
A5. PaintCare Events	12
A6. Other Paint Drop-Off Events	13
A7. Large Volume Pick-Up Service	13
A8. Door-to-Door Programs	15
A9. Latex Paint Recyclers	15
B. Convenience Criteria	15
C. Paint Collection Procedures	22
D. Paint Transportation and Processing	22
D1. Paint Transportation	22
D2. Latex Paint Processing	23
D3. Oil-Based Paint Processing	24
Section 2. Paint Collection Volume and Disposition Methods	25
A. Paint Sales	25
B. Paint Collection and Management	25
B1. Collection Volume and Recovery Rate	25
B2. Latex vs. Oil-Based Paint	26
B3. Paint Management Methods	26
B4. Collection by Site Type	27
B5. Methodology for Determining Volumes	28
C. Container Recycling	28
Section 3. Independent Audit and Financial Summary	29
A. Independent Financial Audit	29
B. Financial Summary and Discussion	29
B1. Expense Categories	29
B2. Financial Summary	30
C. Reserve Policy	32

D.	Evaluation of the Program’s Funding Mechanism	32
E.	Five-Year Projections	33
E.	Investment Activity and Formation of Limited Liability Companies	34
Section 4. Outreach		35
A.	Outreach Activities	35
	A1. Introduction	35
	A2. Press Coverage	36
	A3. Print Materials for Consumers	37
	A4. Fact Sheets for Stakeholders	38
	A5. Website	38
	A6. Translations	39
	A7. Print Advertising	40
	A8. Radio	41
	A9. Television	41
	A10. Online and Digital Advertising	42
	A11. Face-to-Face	43
	A12. Outdoor Advertising	44
	A13. Realtors and Property Managers	45
	A14. Signage	45
	A15. Joint Outreach	46
B.	Awareness Surveys	46
C.	Recommendations	47
Maps		
A.	Year-Round Drop-Off Sites	18
B.	Supplemental Sites	19
C.	Year-Round and Supplemental Sites	20
D.	Large Volume Pick-Up Sites	21
Appendix		
A.	PaintCare Drop-Off Sites	
B.	Independent Financial Audit of the PaintCare Program	
C.	Samples of Outreach Materials	

Executive Summary

Colorado Paint Stewardship Law

PaintCare is the representative stewardship organization of the Colorado Architectural Paint Stewardship Program, codified in the Colorado Revised Statutes, Title 25 Health-Environmental Control, Article 17 Waste Diversion and Recycling, Part 4 Architectural Paint Stewardship Programs. The Colorado Paint Product Stewardship Law states:

- (1) The General Assembly hereby finds and declares that paint disposal creates environmental and public health problems, and these problems should be addressed through the implementation of environmentally sound management practices for recycling postconsumer architectural paint.
- (2) To that end, it is the General Assembly's intent to establish a system of paint stewardship programs that:
 - (a) Provide substantial cost savings to household hazardous waste collection program;
 - (b) Significantly increased the number of: (I) Postconsumer architectural paint collection sites; and (II) Recycling opportunities for household, businesses, and other generators of postconsumer architectural paint; and
 - (c) Exemplifies the principles of a product-centered approach to environmental protection, often referred to as "Product Stewardship."

HIGHLIGHTS

Sites and Services. By the end of the reporting year, PaintCare established 159 year-round (referred to as permanent in the Colorado law) paint drop-off sites. Of these, 139 are retailers, and they represent 38% of potential retail participants. The remaining year-round sites include 10 household hazardous waste facilities, seven solid waste management facilities (one transfer station, one landfill, and five recycling centers), and three latex paint recyclers. The 159 year-round drop-off sites provided a site within 15-miles of 94.7% of Colorado's residents.

PaintCare also managed paint from supplemental sites that included 34 household hazardous waste drop-off events, seven retailers with partial-year participation, and 55 paint drop-off events (30 latex-only events, one "hard to recycle event" that accepted all paints, and 24 events hosted by PaintCare). In addition, PaintCare partnered with eight municipal door-to-door collection programs. Finally, PaintCare conducted 89 direct large volume pick-ups of paint (more than 200 gallons), and serviced two universities, a thrift store distribution center, and a city maintenance facility that generated large volumes of paint on a recurring basis. The number of large volume pick-ups increased 35% this year; the increase is due in part to the lowering of the minimum amount for a pick-up from 300 to 200 gallons in March 2017.

Paint Collection Volume. The program collected an estimated 739,659 gallons and processed 724,047 gallons of postconsumer paint, a 7.7% increase in processed gallons. The program has collected and processed more than 1.6 million gallons of postconsumer paint since it began in 2015.

In this reporting year, latex paint made up 76% of the paint processed; 5% was reused (distributed in the original containers), 76% was made into recycled-content paint, 2% was used as alternative daily landfill cover, and 17% was unrecyclable and sent to landfill. Oil-based paint made up 24% of the paint processed; 4% was reused and 96% was used as a fuel. In addition, 139 tons of metal and plastic containers were recycled.

Expenses and Revenue. The program is funded through fees on new paint sales: 35 cents on pints and quarts; 75 cents on 1-gallon containers; and \$1.60 on 5-gallon containers. Approximately 13.9 million gallons of architectural paint was sold in Colorado in the reporting year. The program collected \$6,935,250 in fees from these sales.

Expenses, including paint transportation and processing, outreach and education, staffing, and administrative costs, were \$5,419,240. The program ended the reporting year with net assets of \$3,824,865.

The processing cost in the reporting year was \$7.48 per gallon, a decrease from the \$8.07 in the previous year.

Paint Recovery Rate. The paint recovery rate – the number of gallons of postconsumer paint collected or processed (PaintCare uses processed) divided by the number of gallons of new paint sold in the same period – was 5.2%. This increased from 5.0% in the previous year.

Outreach and Education. Outreach and education efforts continued on pace with 2016 activities and included the distribution of a variety of in-store print materials and signage, television, radio, digital/social, newspaper, and outdoor (billboard) advertising.

PROGRAM PLAN AND ANNUAL REPORT

The Colorado Paint Stewardship Law required the submission and approval of a program plan prior to the start of the program. The Colorado Department of Public Health and Environment (CDPHE) approved PaintCare's program plan in June 2015 and the Colorado program began on July 1, 2015.

The Colorado Paint Stewardship Law also requires the submission of an annual report to CDPHE by March 31 each year. The first annual report covered the six months from July 1 to December 31, 2015. All subsequent reports cover the 12-month calendar year.

Per the Colorado Paint Stewardship Law, the annual reports must include:

- (I) A description of the method or methods used to reduce, reuse, collect, transport, recycle, and process postconsumer architectural paint;

- (II) The total volume, in gallons, and type of postconsumer paint collected, with data broken down by: (A) Collection site; and (B) Method of waste handling used to handle the collected postconsumer architectural paint, such as reuse, recycling, energy recovery, or waste disposal;
- (III) The total volume, in gallons, of postconsumer architectural paint sold in Colorado by the producer or producers participating in the paint stewardship program;
- (IV) For the education and outreach program implemented in compliance with section 25-17-404(2)(i): (A) Samples of any materials distributed; and (B) A description of the methodology used and the results of the evaluation conducted pursuant to section 25-17-404 (2)(i)(III). The results must include the percentage of consumers, painting contractors and retailers made aware of the ways to reduce the generation of postconsumer architectural paint, available opportunities for reuse of postconsumer architectural paint and collection options for postconsumer architectural paint recycling.
- (V) The name, location, and hours of operation of each facility added or removed from the list developed in accordance with section 25-17-404(2)(f);
- (VI) Any proposed changes to the paint stewardship program plan. The executive director shall review any proposed changes set forth in the annual report in accordance with the review procedures for a revised plan, as set forth in section 25-17-404(3).
- (VII) A copy of an independent third party's report auditing the paint stewardship program. The audit must include a detailed list of the program's costs and revenues.

PaintCare's Colorado program plan and annual reports are available from PaintCare's website.

Section 1. Paint Collection, Transportation and Processing

Annual Report Statutory Citation

Colorado Revised Statute, Title 25. Article 17. Part 4. Architectural Paint Stewardship Program

Section 25-17-405 (3)(a) On or after March 31 of the second year of a paint stewardship program's implementation, and annually thereafter, one or more participating producers, or a stewardship organization contracted by one or more producers, shall submit a report to the executive director describing the progress of the paint stewardship program. The paint stewardship program report must include the following information from the preceding calendar year:

(I) A description of the method or methods used to reduce, reuse, collect, transport, recycle, and process postconsumer architectural paint.

(V) The name, location, and hours of operation of each facility added or removed from the list developed in accordance with section 25-17-404 (2)(f).

A. PAINT DROP-OFF SITES AND SERVICES

The Colorado Paint Stewardship Law requires a program that increases opportunities for consumers to properly manage leftover paint and reduces costs to local governments. Prior to the PaintCare program, most waste paint was handled through household hazardous waste (HHW) programs, local latex recyclers, or by drying and disposing of it. However not all areas of the state had these services, most of these options had eligibility restrictions, and some charged participants to take their paint.

Qualifying businesses (Conditionally Exempt Small Quantity Generators or CESQGs) could use certain HHW programs, and any business regardless of generator size, could also contract with a private hazardous waste hauler for paint recycling services – though the cost was generally very high for many painting contractors and other small businesses.

To increase recycling opportunities for Colorado households, businesses, and others with leftover paint, all suitable locations were invited to participate as PaintCare drop-off sites, provided they met PaintCare's operational requirements, including adequate space for storage of paint collection bins and willingness to accept all program products (latex and oil-based products). PaintCare reached out to paint retailers, material reuse stores, household hazardous waste programs, and solid waste management facilities to invite them to partner with the program and serve as paint drop-off sites.

By the end of the reporting year, the Colorado PaintCare program had 159 year-round drop-off sites located throughout the state. For the purpose of defining convenience, PaintCare considers a site (including events), defined by the physical address, as "year-round" if the site is open at least one day per month, every month of the year. Sites that are open less frequently are considered supplemental sites. Sites that closed for business or stopped participating in the PaintCare program during the reporting year are also considered supplemental and are noted as being partial-year participants.

Retail sites made up 139 of the year-round sites. Seven retail locations left the program before the end of the year and are categorized as partial-year in the supplemental site list. The remaining year-round sites consisted of 10 HHW facilities, seven solid waste management (SWM) facilities (one transfer station, one landfill, five recycling centers), and three latex paint recyclers.

The program also managed paint from 34 HHW events and 55 paint-only events held throughout the state (30 latex-only events, one other “hard-to-recycle” event, and 24 PaintCare-hosted events); eight municipal door-to-door (D2D) programs; conducted 89 large volume pick-ups (LVP) of more than 200 gallons of paint; and contracted with a thrift store distribution center, Colorado State University Fort Collins, University of Northern Colorado, and the City of Fort Collins maintenance department which generated large volumes of paint on a recurring basis.

PaintCare accepts both latex and oil-based paint at all drop-off sites (except latex-only events), as well as from LVPs. Households and qualifying businesses are eligible to use the PaintCare program. Servicing businesses is optional for HHW programs and SWM facilities. PaintCare drop-off sites and services are summarized in the following tables and are shown on the maps beginning on page 18.

SUMMARY OF PAINTCARE DROP-OFF SITES AND SERVICES

YEAR-ROUND DROP-OFF SITES	2015 (6 MONTHS)	2016	2017
Paint Retailers	127	137	139
Household Hazardous Waste Facilities	6	8	10
Solid Waste Management Facilities	2	7	7
Latex Paint Recyclers	3	3	3
Total	138	155	159

SUPPLEMENTAL SITES AND SERVICES

Household Hazardous Waste Events	18	34	34
PaintCare Events	-	3	24
Other Paint Drop-Off Events	5	20	31
Paint Retailers (partial-year)	2	4	7
Door-to-Door Programs	8	8	8
Large Volume Pick-Ups	47	66	89
Recurring Large Volume Pick-Up Sites	1	3	4

The following subsections discuss the various paint drop-off sites and services provided by the Colorado program. Section 2 of this report details the volumes of paint collected and processed by each site type and service.

A1. Paint Retailers

Paint retailers are ideal paint drop-off sites because they are located throughout the state, are often centrally located in cities and towns, are open five or more days per week, and have staff familiar with paint products and know how to safely handle them. In addition, their customers are likely to have some leftover paint and often ask store staff for advice on what to do with it.

PaintCare is aware of 560 retailers that sell paint in Colorado. This number will change over time as new stores open and some stores close. PaintCare staff have visited most of the potential paint retail partners in both underserved areas and in unserved areas near rural event locations in person. PaintCare staff did not visit big box stores because their corporate staff informed PaintCare that they were not planning to volunteer their stores to serve as drop-off sites. Site recruitment continued throughout the reporting year.

Without big box and a few variety stores, the number of potential retail drop-off sites was 364. Of these 364 potential stores, 139 (38%) participated in the program as year-round paint drop-off sites in the reporting year. Retailers participate in the program to increase foot traffic through their stores and to provide an additional service for their customers. The names and addresses of the participating stores are provided in the appendix.

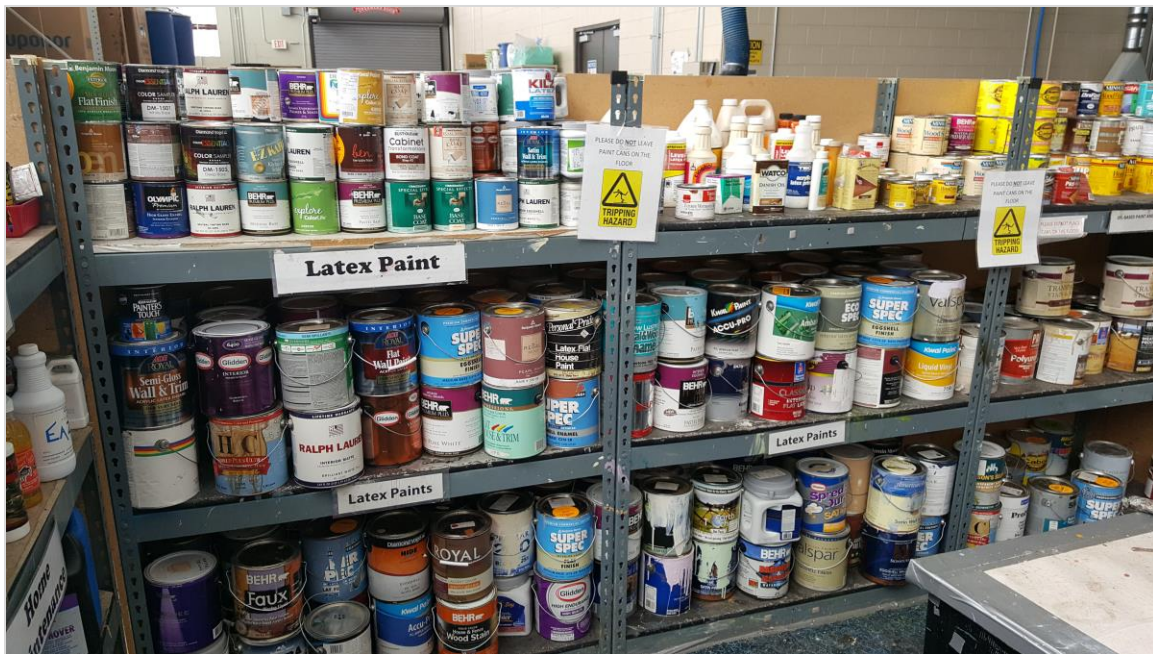


PaintCare provides materials to drop-off sites to inform customers about the program as shown here at Kroeger's Ace Hardware in Durango.

A2. Household Hazardous Waste Programs

Most HHW programs in Colorado participated in the PaintCare program during the reporting year; they were comprised of 10 HHW facilities and 34 HHW drop-off events. One of the HHW facilities is on the Southern Ute Tribal Reservation. Another unique HHW location that opened during the reporting year, is Veolia's facility in Henderson, which operates by appointment for residents and businesses. Boulder, El Paso, Jefferson, Larimer, and Weld Counties all have reuse programs to allow good quality paint to be reused locally. El Paso and Pitkin Counties reprocess good quality latex paint into recycled content paint for local use. The names

and addresses of all the HHW facilities and events that participated in the reporting year are provided in the appendix.



Reuse Room at Boulder County HHW Facility

PaintCare continues to work to contract with local governments HHW programs that wish to participate in the PaintCare program. The only HHW programs not partnering with PaintCare are Eagle and Mesa counties. Both counties continue to discuss joining the PaintCare program.

Many HHW programs helped promote PaintCare's retail drop-off sites to their area residents. Sometimes the retail locations are more convenient than the HHW facilities or events. In addition to distributing brochures, several programs partnered with PaintCare to promote the program on their municipal websites, through billing inserts, and other outreach materials where PaintCare provided artwork and language for their use.

A3. Solid Waste Management Facilities

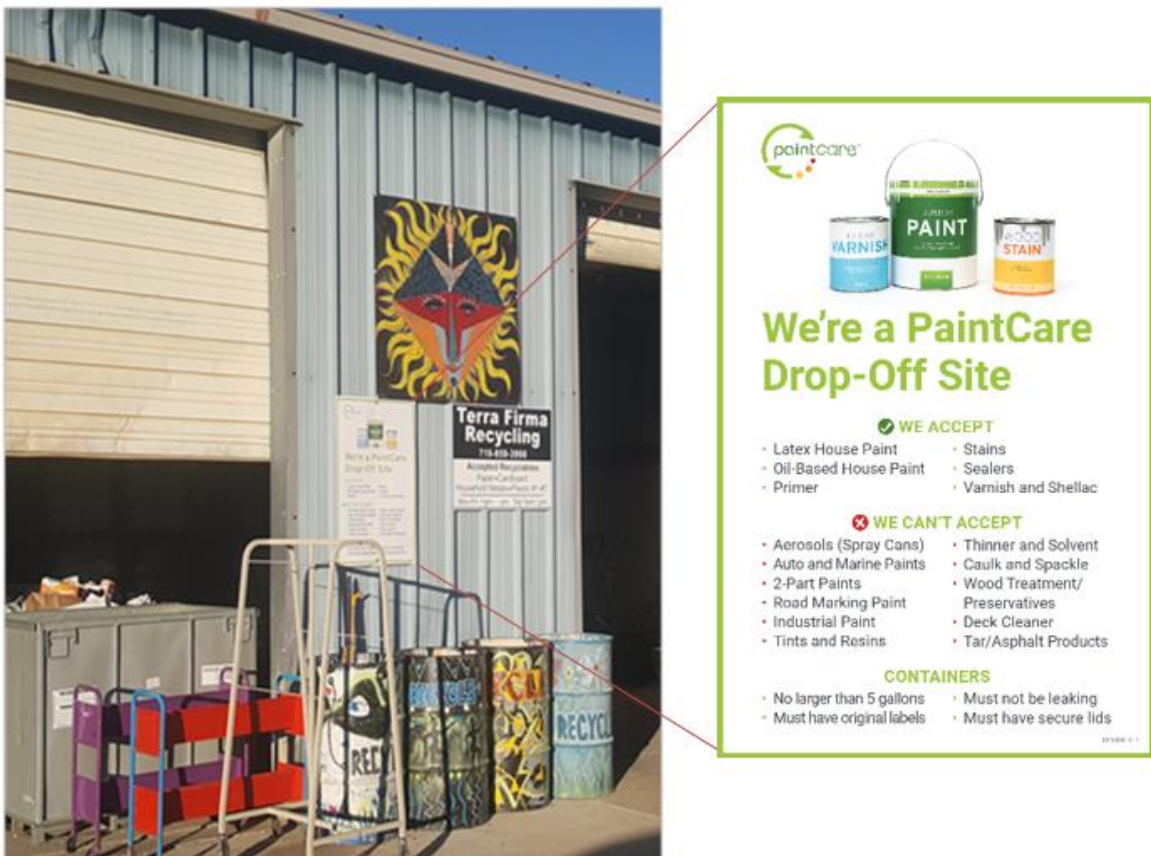
PaintCare has interacted with solid waste transfer stations, recycling facilities, and landfills – collectively referred to as solid waste management (SWM) facilities – through the Colorado Solid Waste Association of North America (SWANA), the North American Hazardous Materials Management Association (NAHMMA), and the Colorado Association for Recycling (CAFR) events and networks. A fact sheet was developed and made available to SWM facilities to explain the PaintCare program and potential benefits to their facilities (current copy of the fact sheet is available in the appendix). These types of facilities participate as drop-offs sites to expand the services provided to their customers and help keep paint out of the waste stream.

In the reporting year, PaintCare continued to work with Terra Firma Recycling in Trinidad, Clean Valley Recycling Center in Swink, Lake County Landfill, SustainAbility Hard-to-Recycle Centers in Arvada and Denver, Clear Creek County Transfer Station, and Timberline Recycling Center in Fort Collins as paint drop-off sites.

Clean Valley Recycling in Swink provides service in a very remote area of the state and is the only SWM facility to offer reuse. Lake County Landfill began to collect paint only after joining the program, setting a unique example for other SWM facilities that didn't previously collect paint.

PaintCare is continuing its efforts to add SWM facilities as drop-off sites, and is especially interested in sites located in rural communities and other underserved areas that don't have many retail sites.

The names and addresses of the SWM facilities that participated in the reporting year are provided in the appendix.



PaintCare Sign at Terra Firma Recycling in Trinidad

A4. Reuse Stores

PaintCare is aware of 22 material reuse stores in the state – 20 Habitat for Humanity ReStores and two others. Along with participating as drop-off sites, reuse stores can operate paint reuse programs by donating or selling good quality leftover paint back to the local community to use. PaintCare provides compensation for reuse programs. See fact sheet about reimbursement for reuse activities in the appendix.

However, PaintCare has found in Colorado, as well as in other PaintCare states, that reuse stores that sell remanufactured/recycled-content paint are often reluctant to become PaintCare reuse sites because it is easier to only sell recycled-content paint than to add postconsumer/partially full cans of paint to their shelves.

PaintCare is currently in the contracting process with the Pikes Peak Habitat for Humanity ReStore in Colorado Springs to become a drop-off site and will continue its efforts recruit others in the future.

A5. PaintCare Events

PaintCare drop-off events are held to help clean out large volumes of stored-up paint and to provide additional services in densely-populated and unserved areas.

PaintCare held two large paint drop-off events in underserved Thornton and unserved Bennett. PaintCare accepted all program products (latex and oil-based), and the events were open to all households and qualifying businesses in the state. These large events also provided an excellent outreach opportunity; PaintCare staff at the events provided participants information about their nearby, year-round drop-off sites and explained the program in further detail face-to-face. The events drew nearly 1,000 participants combined.

In addition to the large events, PaintCare hosted six sets of rural paint drop-off events in unserved areas of the state for the first time. These 22 “sweep” events were organized by week (lasting three or four days), with routes in the Northeast, Southeast, Northwest, Southwest, Southern, and Mountain areas of the state. Due in part to working with PaintCare to host these events, retailers in two cities joined the program afterwards (Rangeley True Value and Timberline Building Supply in Walden). Six other retailers are in talks with PaintCare to become a drop-off site after participating in the rural events and learning more about the program. Participation in the rural events ranged from 8 to 112 participants per event.

The rural events also provide an excellent outreach opportunity; PaintCare staff at the events provided participants information about how local retailers could become year-round drop-off sites and explained the program in further detail face-to-face. PaintCare continues to identify unserved areas of the state and is planning more sweep events this year.

The addresses of the PaintCare hosted events that took place during the reporting year are provided in the appendix.



Participant dropping off paint at a rural paint sweep event in Walden.

A6. Other Paint Drop-Off Events

GreenSheen, a metro-Denver latex paint recycler, held 30 latex-only drop-off events in the reporting year. Because GreenSheen is not a hazardous waste hauler, they only accept latex paint at their events and do not accept oil-based paint. Their events were held in partnership with various organizations including homeowner associations, schools, and community organizations.

The Alliance Center in Denver held a “hard-to-recycle” event in June and collected both latex and oil-based. They did not accept paint at their events prior to partnering with PaintCare. This event is listed as an “other event” on the maps below.

The addresses of the GreenSheen and Alliance Center events are provided in the appendix.

A7. Large Volume Pick-Up Service

PaintCare’s large volume pick-up (LVP) service provides a convenient service for painting contractors and others who have accumulated large volumes of paint. This minimum threshold amount to receive a pick-up was reduced in March 2017 from 300 gallons to 200 gallons.

LVP Sites. Sites that receive a single or infrequent pick-up (usually less than three per year) are simply called large volume pick-up sites. LVP sites do not have a contract with PaintCare and do not keep PaintCare collection bins on site. Instead, PaintCare’s haulers bring bins to the site on the scheduled pick-up date, the hauler and site staff fill the bins together, and the hauler takes the bins away the same day.

PaintCare arranged 89 large volume pick-ups from 81 locations (some were repeat users). The users of this service included painting contractors, construction companies, property management companies, a hotel, public school districts, universities, churches, a color consultant, a zoo, thrift stores, a garbage hauler, city maintenance facilities, a storage facility, a retail paint store, and households. Painting contractors, construction companies and color consultants have paint leftover from old jobs or from changing specs. Painting contractors often store paint for future use or because it was previously expensive to dispose of. Property management companies and colleges are left with excess or aging paint from previous tenants or from repainting their buildings. Hotels, universities, churches, zoos, and public schools are constantly repainting the facilities they manage, inside and out. Some municipal facilities, garbage haulers, storage facilities, and thrift stores are left with paint that has been illegally dumped on their property and need to dispose of it.

RLVP Sites. Recurring large volume pick-up (RLVP) sites are those that receive pick-ups on an on-going basis. RLVP sites sign a contract with PaintCare to allow them to keep PaintCare collection bins on site and fill them as they accumulate leftover paint.

PaintCare provided the recurring service to four organizations in the reporting year. Two were new locations in the reporting year – the University of Northern Colorado and a thrift store’s distribution center.

The types of customers (business type or household) and cities for each LVP and RLVP that participated in the reporting year are provided in the appendix.



Painting contractor getting ready for a large volume pick-up in Golden.

A8. Door-to-Door Programs

PaintCare contracted with Waste Management Curbside to cover downstream transportation and processing costs for paint collected through their door-to-door (D2D) household hazardous waste collection service for seven municipalities. Jefferson County's Rooney Road Recycling Center, a PaintCare drop-off site partner, also offers a D2D service to their residents; the volume is consolidated back at their HHW facility. These programs are not included when calculating the program's level of convenience, but are considered a supplemental service. The D2D programs that PaintCare worked with during the reporting year are provided in the appendix.

A9. Latex Paint Recyclers

Three Colorado-based latex paint recyclers served as drop-off sites – GreenSheen, Old Western Paint, and Southern Colorado Services & Recycling. These locations offer households and businesses the opportunity to drop off up to 200 gallons of paint at a time and help to reduce PaintCare's transportation costs by collecting the paint where it is processed. More information on latex paint processing is included in subsection D of this section of the report. The addresses of three latex paint recyclers are provided in the appendix.

B. CONVENIENCE CRITERIA

Prior to the PaintCare program, Colorado had several HHW and CESQG programs in place. However, the level of service varied greatly across the state in terms of days/hours, eligibility, types of paint products accepted, availability to businesses, and costs. Some areas did not have any service. With the addition of 145 new sites, the PaintCare program has increased convenience and opportunities for paint recycling tremendously across the state.

As described in the Colorado program plan, to ensure adequate paint drop-off opportunities in Colorado, PaintCare used demographic and geographic information modeling to determine the number and distribution of drop-off sites based on the following criteria required by the Colorado Paint Stewardship Law:

Distribution. At least 90% of Colorado residents must have a permanent site within a 15-mile radius of their homes.

Density. An additional permanent site must be provided for every 30,000 residents of an Urbanized Area, as defined by the United States Census Bureau, and distributed in a manner that provides convenient and reasonably equitable access for residents within each Urbanized Area, unless the Executive Director of CDPHE approves otherwise.

Unserviced Populations. For the portion of Colorado residents who will not have a permanent collection site within 15-miles of their homes, the program must provide a paint collection event at least once per year.

PaintCare, with the help of Dewberry, a professional services firm with expertise in geographic mapping and analysis, developed-ESRI based tools to conduct geographical information system (GIS) analysis in-house at PaintCare. These tools are used by PaintCare staff to determine the convenience level of the program, and to

identify areas in need of additional coverage, throughout the year. The results of the analysis are discussed here and shown in the tables that follow.

Distribution Results. The 159 year-round sites active at the end of the reporting year provided 94.7% of Colorado’s residents a drop-off site within 15 miles of their home – exceeding the distribution goal of 90%. Factoring in the supplemental sites, coverage increased to 97.8%.

Density Results. Analysis at the end of the reporting year shows that several areas of the state are still in need of additional sites to meet the density goal in Urbanized Areas. These areas are Denver-Aurora, Colorado Springs, and Pueblo. Combined, they need an additional 31 sites. PaintCare will continue its efforts to recruit sites and/or offer paint drop-off events in these areas in 2018. However, the need for 26 additional sites may be difficult in the Denver-Aurora Urbanized Area based on the interactions with the known number of retail stores and their relatively small store sizes in the metro area. If the goals cannot be reached it will be discussed with CDPHE and future reports.

Remaining Unserved Populations. PaintCare hosted 22 paint sweep events in rural unserved areas in the reporting year and will also continue its effort to recruit year-round sites in these areas. PaintCare also hosted the larger event in Bennett for the unserved area of eastern Adams County.

DISTRIBUTION ANALYSIS

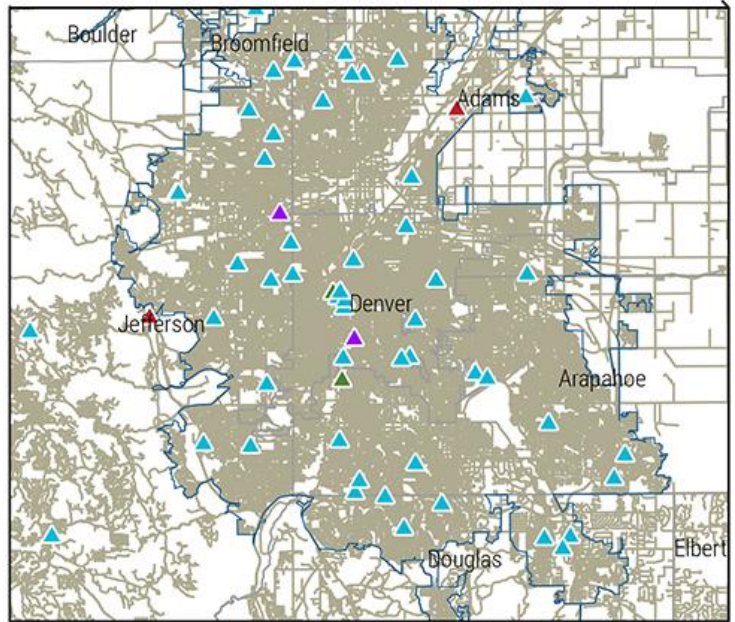
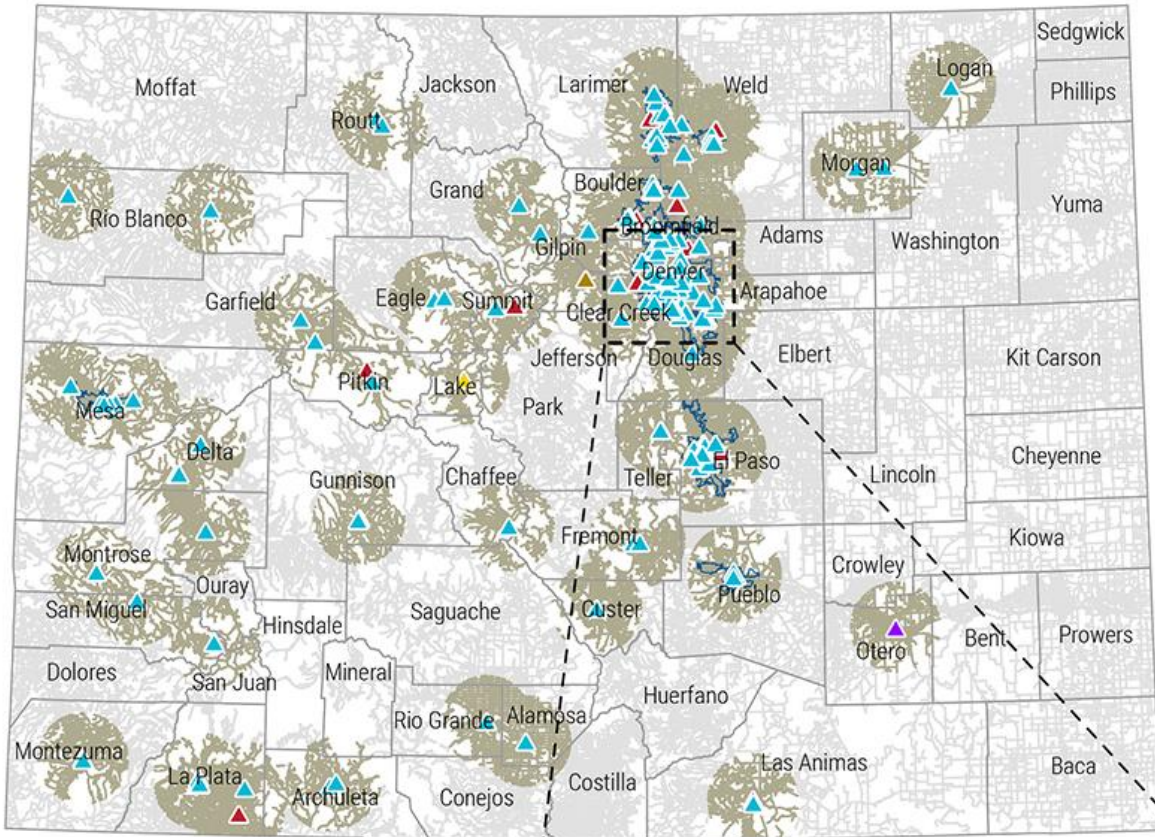
SITE TYPE	NUMBER OF SITES	POPULATION SERVED	TOTAL POPULATION	PERCENT COVERED
Year-Round	159	4,761,852	5,029,196	94.7%
Year-Round and Supplemental	255	4,916,153	5,029,196	97.8%

DENSITY ANALYSIS

URBANIZED AREA	POPULATION	REQUIRED YEAR-ROUND SITES (1/30K)	PARTICIPATING YEAR-ROUND SITES	ADDITIONAL SITES NEEDED
Boulder	117,861	3	5	0
Colorado Springs	568,088	18	14	4
Denver-Aurora	2,388,255	79	53	26
Fort Collins	271,752	9	10	0
Grand Junction	130,897	4	6	0
Greeley	118,789	3	4	0
Lafayette-Louisville-Erie	80,991	2	2	0
Longmont	91,971	3	4	0
Pueblo	141,136	4	3	1

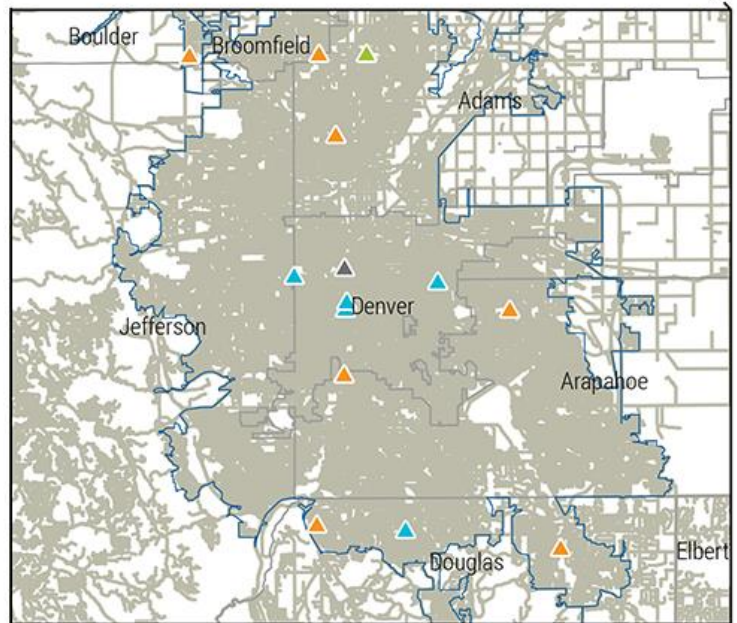
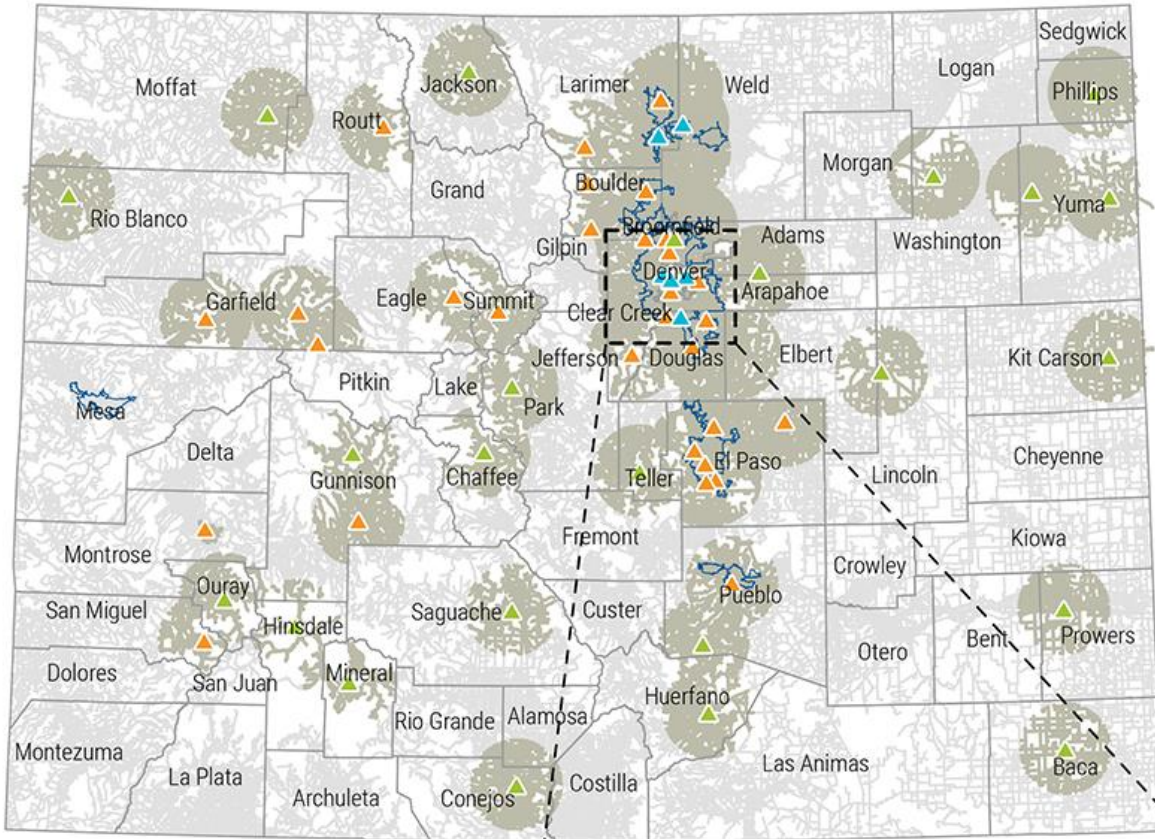
The first two of the following three maps show the locations of PaintCare's year-round and supplemental drop-off sites, respectively. The third map shows the year-round and supplemental drop-off sites combined. The fourth map shows the locations of the LVP and RLVP sites, though these sites were not included in any measure of convenience.

YEAR-ROUND SITES



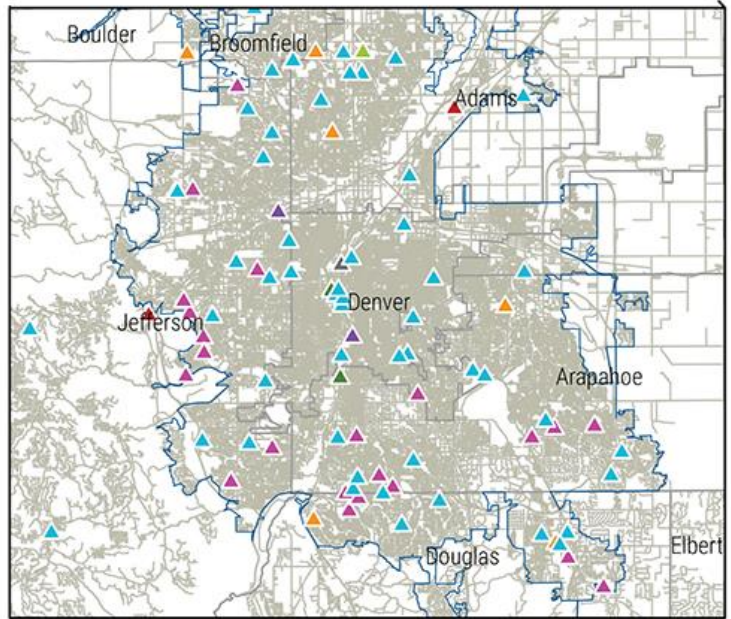
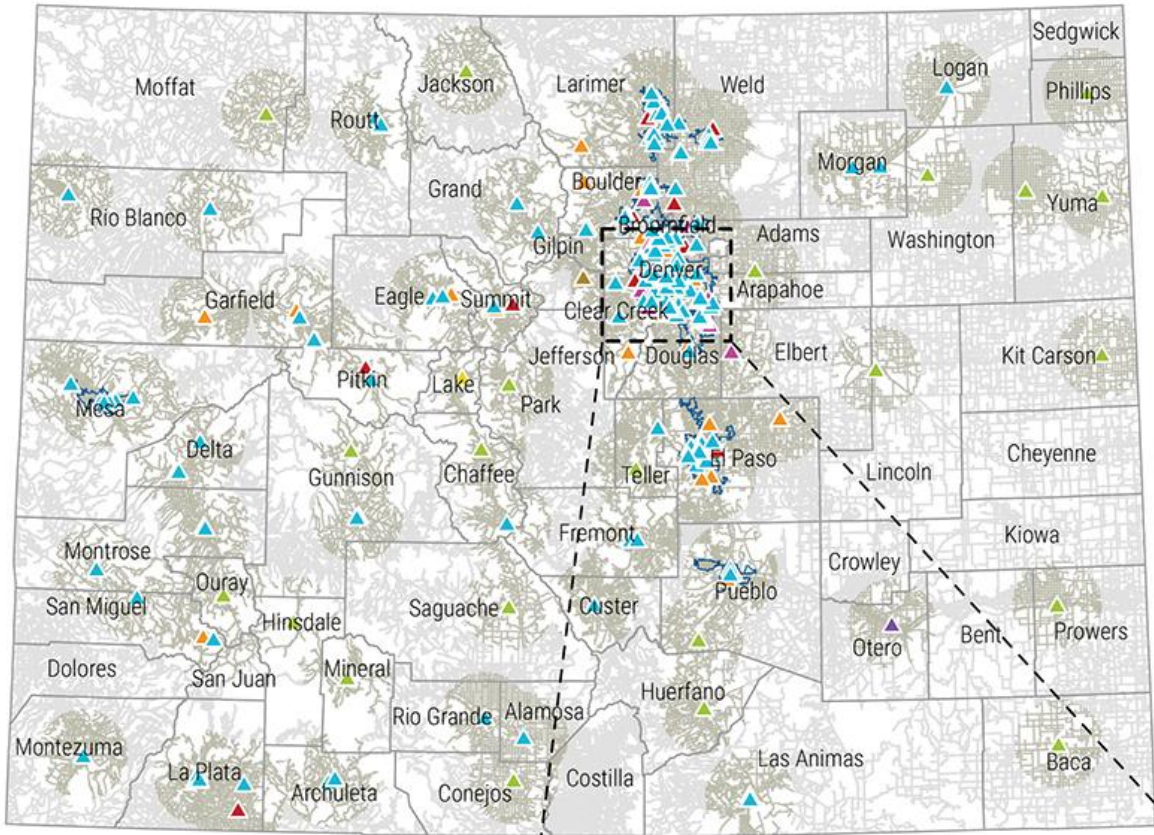
- ▲ HHW Facility
- ▲ Landfill
- ▲ Latex Paint Recycler
- ▲ Recycling Center
- ▲ Transfer Station
- ▲ Retail
- Population Served by Year-Round Sites
- Population Not Served by Year-Round Sites
- County Borders
- Urbanized Areas (Population over 50,000)

SUPPLEMENTAL SITES



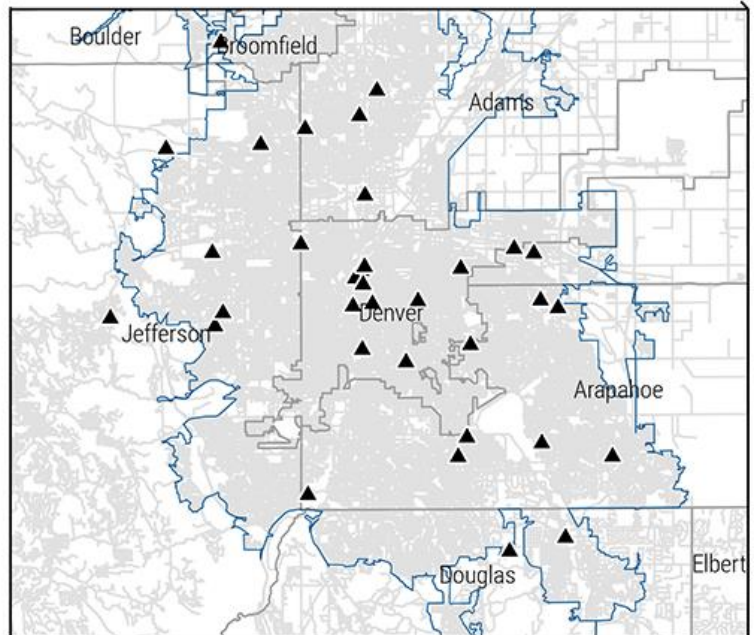
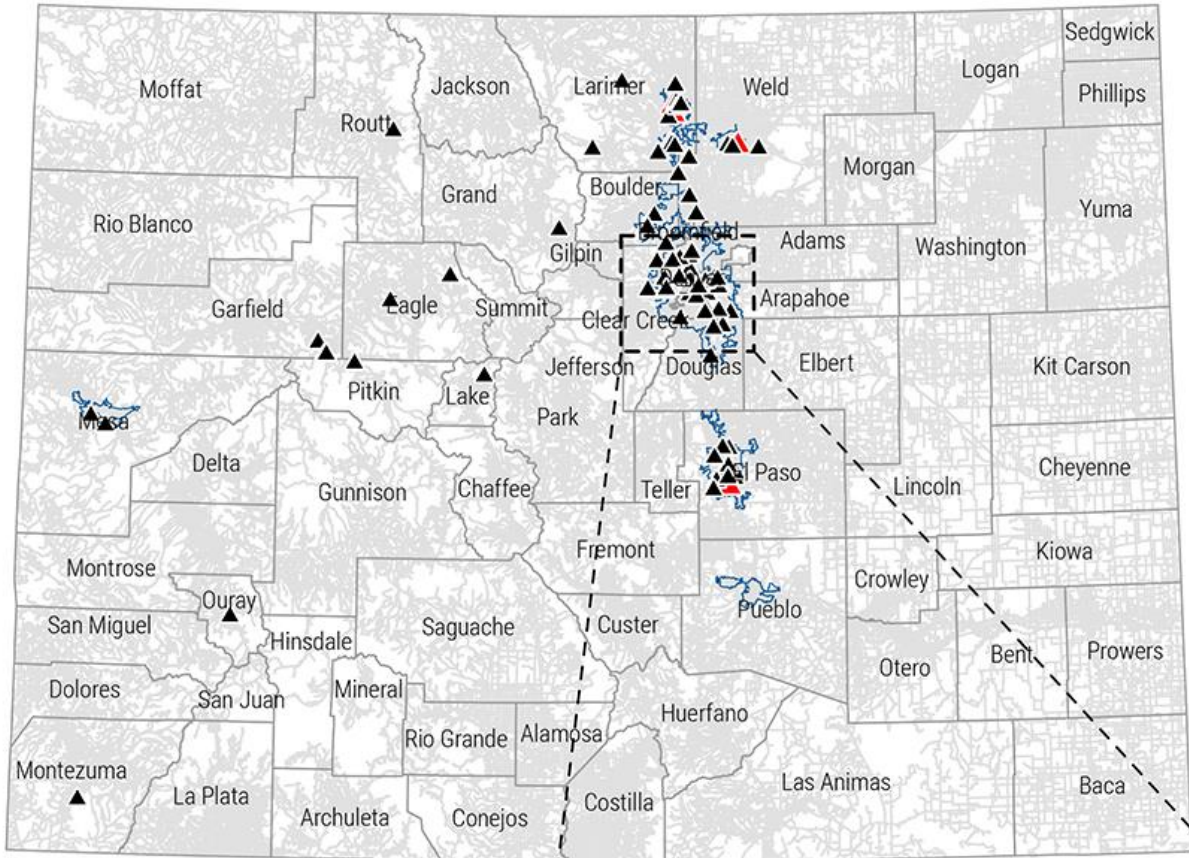
- ▲ HHW Event
- ▲ PaintCare Event
- ▲ Latex Event
- ▲ Other Event
- ▲ Retail (partial-year)
- Population Served by Supplemental Sites
- Population Not Served by Supplemental Sites
- County Borders
- Urbanized Areas (Population over 50,000)

YEAR-ROUND AND SUPPLEMENTAL SITES



- ▲ HHW Event
- ▲ PaintCare Event
- ▲ Latex Event
- ▲ Other Event
- ▲ HHW Facility
- ▲ Landfill
- ▲ Latex Paint Recycler
- ▲ Recycling Center
- ▲ Transfer Station
- ▲ Retail
- Population Served by Year-Round and/or Supplemental Sites
- Population Not Served by Year-Round or Supplemental Sites
- County Borders
- Urbanized Areas (Population over 50,000)

LARGE VOLUME PICK-UP SITES



- ▲ RLVP
- ▲ LVP
- Populated Areas
- County Borders
- ▭ Urbanized Areas (Population over 50,000)

C. PAINT COLLECTION PROCEDURES

PaintCare entered into contracts with sponsors or operators of all paint drop-off sites and/or events. PaintCare contracts require all drop-off sites to meet requirements of local, state, and federal law, regulations, and policies.

Staff at retail, SWM facilities, latex recyclers, and RLVP sites received on-site, in-person training and a program procedures manual. HHW facilities received a visit and overview of program products, but the staff were well trained on handling paint products prior to PaintCare. The training and program manual covered the following topics:

- ◆ Identification of program and non-program products
- ◆ Acceptable containers
- ◆ Whom to accept paint from and how much
- ◆ Screening procedure for CESQGs and the required log form
- ◆ Proper storage
- ◆ Spill response procedures and reporting requirements
- ◆ Employee training
- ◆ How to schedule a pick-up
- ◆ Required paperwork and record retention schedules

Site personnel are required to visually inspect all incoming containers of postconsumer paint – but not open them – to confirm that they are acceptable program products and then place them in the spill-proof collection bins provided by the program. Unlabeled and leaking cans are not accepted at retail or other non-HHW sites or events, but trained staff at HHW facilities and events are allowed to accept and prepare them for management under the program.

Year-round drop-off and RLVP sites are visited by PaintCare staff on a regular basis to check on their operations and provide additional training and consumer outreach materials as needed. Staff visit supplemental sites as schedules allow and needs arise.

D. PAINT TRANSPORTATION AND PROCESSING

D1. Paint Transportation

PaintCare contracted with seven haulers for transportation services in Colorado in the reporting year – Clean Harbors Environmental Services, Veolia Environmental Services, GreenSheen, Southern Colorado Services & Recycling, Waste Management Curbside Inc., Waste Management of Colorado, and Gallegos Sanitation Inc. PaintCare requires that all haulers have the ability and knowledge to respond to incidents involving hazardous materials, comply with all applicable U.S. Department of Transportation (DOT) and state transportation rules, and be issued the appropriate license. Three of the companies – Clean Harbors, Veolia, and Waste

Management Curbside – are registered hazardous waste haulers, and they were contracted to provide transportation services from sites that received oil-based paint. A description of each hauler and their operations follows:

Clean Harbors transported paint from retail sites, LVP and RLVP sites, HHW events and facilities, SWM facilities, and PaintCare events, and the oil-based paint collected at the three latex paint recyclers to their hub in Denver for further screening, separation and consolidation. Latex paint was then transported to GreenSheen Paints in Englewood, CO for processing or Clean Harbors' facility in Deer Trail, CO for solidification and disposal. Oil-based paint was transported to Clean Harbors in Kimball, NE for processing.

Veolia transported paint from retail sites, LVP and RLVP sites, HHW facilities and events, and from a PaintCare event to their facility in Henderson, CO for further screening, separation and consolidation. Latex paint was then transported to GDB International in Nashville, IL; Amazon Environmental, Inc. in Fridley, MN; Acrylatex Coatings & Recycling, Inc. in Azusa, CA; and GreenSheen Paints in Englewood, CO for processing. Oil-based paint was transported to Rineco Chemical Industries in Haskell, AR for processing.

GreenSheen transported latex paint from their latex-only events, HHW events and facilities, SWM facilities, and from LVP sites to their facility in Englewood, CO for processing.

Southern Colorado Services & Recycling transported latex paint from several HHW events and one HHW facility to their facility in Pueblo, CO for processing.

Waste Management Curbside transported paint from an HHW event and D2D customers to their facility in Denver for screening, separation and consolidation. Consolidated latex paint was transported to Deco Products in Denver, CO for further processing. Unusable latex paint was transported to Conservation Services, Inc in Bennett, CO for solidification and disposal. Oil-based paint was transported to Veolia in Henderson, CO and then to Rineco in Haskell, AR for processing.

Waste Management of Colorado transported latex paint determined to be unsuitable for reuse from Larimer County and latex paint determined to be unsuitable for reuse or recycling from Boulder County to their facility, Conservation Services, Inc. in Bennett, CO for solidification and disposal.

Gallegos Sanitation Inc. transported latex paint unsuitable for reuse and recycling from Weld County to Conservation Services Inc. in Commerce City, CO for solidification and disposal.

D2. Latex Paint Processing

The condition in which postconsumer latex paint is received by the program determines the available management options. If containers are not properly sealed during storage, latex paint can harden due to evaporation and may no longer be useable or recyclable. Similarly, if latex paint freezes a number of times, it may not be suitable for reuse or recycling.

The program's education and outreach messages encourage the timely return of unwanted postconsumer paint in an effort to reduce the age and improve the condition of the paint for end-of-life management.

However, the method of storage and the timing of the decision to bring leftover paint to a drop-off site are determined by the consumer.

PaintCare managed latex paint under the following waste management hierarchy:

Reuse. Reuse programs generally screen for paint containers that are 50% or more full and in good condition and give them away free or sell them to the local community. Boulder County, Clean Valley Recycling, El Paso County, Larimer County, Southern Colorado Services & Recycling, Jefferson County, and Weld County reported reuse of latex paint in the reporting year.

Recycled Paint. Latex paint was used to manufacture recycled-content paint by HHW programs (also referred to as “reprocessed” in this report) and private paint recyclers. El Paso County and Pitkin County reprocessed paint on-site. As described previously, GreenSheen Paint, Deco Products, GDB International, Amazon Environmental, Inc., and Acrylatex Coatings & Recycling received and processed paint from the PaintCare haulers. In addition, GreenSheen in Englewood, Old Western Paint in Denver, and Southern Colorado Services & Recycling in Pueblo all processed paint received directly at their facilities from the public. Recycled paint was given away to the local community by HHW programs and sold in domestic and international markets by the private recyclers.

Decorative Ground Cover. Some hardened latex paint received by Acrylatex Coatings & Recycling was used to create a product sold as a decorative ground cover. The product is made by grinding dried paint into small pieces, and then finished with colorant and a protective coating.

Alternative Daily Landfill Cover. Latex paint received by Amazon Environmental, Inc. that was not suitable for paint-to-paint recycling was consolidated and delivered to Amazon’s facility in Pryor, OK, and processed into a product that was used as alternative daily landfill cover by American Environmental, a landfill in Oklahoma.

Disposal. Dry and unusable latex paint sorted out by the haulers and processors, and latex paint determined to be unsuitable for reuse or recycling by Boulder, Larimer and Weld County was sent to landfill.

D3. Oil-Based Paint Processing

PaintCare managed oil-based paint under the following waste management hierarchy:

Reuse. As stated above, reuse programs generally screen for paint containers that are 50% or more full and in good condition and give them away free or sell them to the local community. Clean Valley Recycling and the Counties of Boulder, El Paso, Larimer, Jefferson, and Weld reported reuse of oil-based paint in the reporting year.

Energy Recovery. Rineco Chemical Industries used the oil-based paint as part of their manufactured waste-derived fuels which is used as a secondary fuel source by cement kilns.

Incineration. Clean Harbors utilized their facility in Kimball, NE to process the oil-based paint they managed.

Section 2. Paint Collection Volume and Disposition Methods

Annual Report Statutory Citation

Colorado Revised Statute, Title 25. Article 17. Part 4. Architectural Paint Stewardship Program

Section 25-17-405 (3)(a) On or after March 31 of the second year of a paint stewardship program's implementation, and annually thereafter, one or more participating producers, or a stewardship organization contracted by one or more producers, shall submit a report to the executive director describing the progress of the paint stewardship program. The paint stewardship program report must include the following information from the preceding calendar year:

(II) The total volume, in gallons, and type of postconsumer architectural paint collected, with the data broken down by: (A) Collection site; and (B) Method of waste handling used to handle the collected postconsumer architectural paint, such as reuse, recycling, energy recovery, or waste disposal.

(III) The total volume, in gallons, of postconsumer architectural paint sold in Colorado by the producer or producers participating in the paint stewardship program.

A. PAINT SALES

Paint sales were 13,877,576 gallons in the reporting year.

B. PAINT COLLECTION AND MANAGEMENT

B1. Collection Volume and Recovery Rate

The program collected an estimated 739,659 gallons and processed 724,047 gallons of paint in the reporting year. Gallons collected are estimated by PaintCare and are derived from the total units, pounds or containers collected. Gallons processed are reported to PaintCare by each processor after processing takes place. A variance may exist between gallons collected and gallons processed since there is a lag in time between collection and processing. The lag is created because transporters build full truckloads at their facilities before transporting the paint to processors. In addition, once the paint is received by a processor, it may sit in inventory until it can be processed. The variance in gallons collected and gallons processed is dependent upon the length of time it takes the containers of paint to move through the transportation and processing operations.

PaintCare uses processed volume to calculate recovery rates (gallons of paint processed divided by gallons of paint sold in the same time period). The volume of paint processed in the reporting year represents a 5.2% recovery rate using sales from the same time-period (13,877,576 gallons), or a 6.2% recovery rate using the estimated 2010 sales (11,700,000 gallons), as discussed in the program plan.

Collection volume increased 7.7% over the previous year and is projected to increase for the next few years until the program matures to an anticipated 7% recovery rate. The addition of more drop-off sites and increasing public awareness will drive the increase.

GALLONS SOLD AND PROCESSED

	2015 (6 MONTHS)	2016	2017
Gallons Sold	6,799,639	13,343,179	13,877,576
Gallons Processed	225,046	672,029	724,047
Recovery Rate	3.3%	5.0%	5.2%

B2. Latex vs. Oil-Based Paint

Of the 724,047 gallons of paint processed in the reporting year, 76% (552,822 gallons) was latex paint and 24% (171,225 gallons) was oil-based paint.

B3. Paint Management Methods

The following tables show the paint management methods and volumes processed since the start of the program.

SUMMARY OF PAINT MANAGEMENT

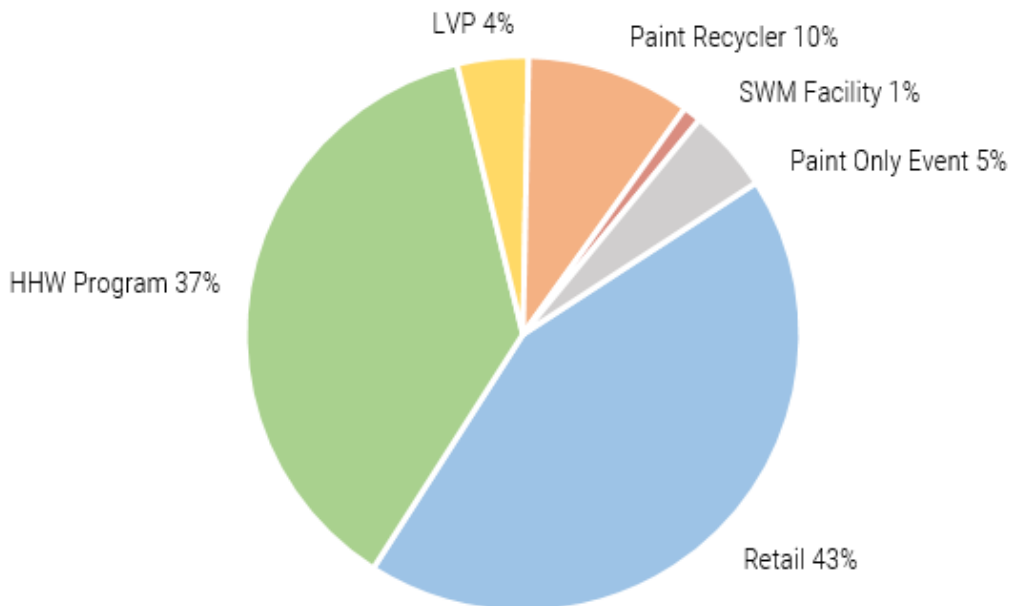
LATEX PAINT DISPOSITION	2015 GALLONS (6 MONTHS)	2015 %	2016 GALLONS	2016 %	2017 GALLONS	2017 %
Reuse	21,062	10	24,615	5	26,941	5
Recycled Paint	127,341	63	353,768	70	419,295	76
Decorative Ground Cover	-	-	-	-	719	0.1
Alternative Daily Landfill Cover	-	-	28,162	6	13,304	2
Disposal	54,182	27	98,609	19	92,563	17
Total	202,584	100	505,154	100	552,822	100

OIL-BASED PAINT DISPOSITION

Reuse	3,438	15	6,457	4	6,557	4
Energy Recovery	9,840	44	36,399	22	38,837	23
Incineration	9,184	41	124,019	74	125,831	73
Total	22,462	100	166,875	100	171,225	100

B4. Collection by Site Type

The following pie chart shows the breakdown of collection volume by site type.



B5. Methodology for Determining Volumes

For haulers and processors, one of two methods were applied to determine processed volume: (1) Paint was processed and the resulting volume was recorded. (2) The volume of paint processed was derived by converting gross pounds received to net gallons processed through the following steps: The weight of the collection bin was subtracted from gross pounds received to yield an estimated weight of paint and paint cans. Next an estimated weight of paint cans was subtracted to yield the weight of paint. The weight of paint was then converted to gallons of paint using a factor of 10 pounds per gallon.

For HHW programs that reprocessed latex paint, data provided to PaintCare was the volume of paint reprocessed and given out to the public. If the paint was not given away in the reporting year, even if reprocessed during the reporting year, it was not counted in this report.

For reuse programs operated by HHW programs, a latex recycler, and a recycling center, container sizes are tracked and reported to PaintCare and then converted to gallons using 75% of the container size.

C. CONTAINER RECYCLING

Metal and plastic paint containers are repurposed and recycled whenever possible. The program recycled an estimated 139 tons of paint containers in the reporting year, bringing the total tons recycled since the start of the program to 467 tons.

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

Colorado Revised Statute, Title 25. Article 17. Part 4. Architectural Paint Stewardship Program

Section 25-17-405 (3)(a) On or after March 31 of the second year of a paint stewardship program's implementation, and annually thereafter, one or more participating producers, or a stewardship organization contracted by one or more producers, shall submit a report to the executive director describing the progress of the paint stewardship program. The paint stewardship program report must include the following information from the preceding calendar year:

(VII) A copy of an independent third party's report auditing the paint stewardship program. The audit must include a detailed list of the program's costs and revenues.

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the national PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States. Please see the appendix for the independent financial audit of the PaintCare program.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Expense Categories

Revenue in all PaintCare programs is derived from fees on new paint sales. Expense categories for the Colorado program are discussed below.

Paint Processing. Paint processing costs are the largest budget item in all PaintCare programs. In Colorado, paint processing was invoiced per gallon for reprocessing, per gallon or per container for reuse, and per gross pound for all other disposition methods, excluding the roll-off bins which were invoiced either by yard or by the 20-yard bin.

Paint Transportation. Paint transportation costs are another significant cost in all PaintCare programs. In Colorado, paint transportation was invoiced per cubic yard box, 55-gallon drum, roll-off or per load.

Collection Support. Collection support expenses included paint collection bins (single use and reusable), spill kits, training materials, and miscellaneous supplies for drop-off sites operations.

Communications. Communications expenses included advertising and promotional materials to increase awareness of the program and use of the drop-off sites.

Personnel, Professional Fees and Other. Personnel, professional fees and other included the cost of two full-time in-state employees, legal costs for developing and negotiating contracts, travel, office supplies, and other logistical and professional support.

State Administrative Fees. PaintCare pays state administrative fees in the amount to \$120,000 annually to the Colorado Department of Public Health and Environment.

Corporate Activity. Corporate activity costs are those that are shared among all PaintCare programs and allocated relative to the population of the state or jurisdiction. As of December 31, 2017, Colorado's allocation for corporate activity was 8.6%. They include but are not limited to corporate staffing (e.g., Executive Director, communications, legal, and accounting staff), insurance, data management systems, auditing fees, software licenses, legal fees, occupancy, and general communications. Corporate activity was referred to as administrative costs in the Colorado program plan.

B2. Financial Summary

The following table shows program revenue and expenses for each reporting period since the start of the program. A discussion of differences between the last two periods follows the table.

PROGRAM ACTIVITIES

	2015 (6 MONTHS)	2016	2017
REVENUE			
Larger than half pint to smaller than 1 gallon	\$ 324,136	\$ 647,751	\$ 626,642
1 gallon	1,833,422	3,506,838	3,509,331
Larger than 1 gallon up to 5 gallons	1,318,541	2,623,920	2,799,277
Total revenue	3,476,098	6,778,509	6,935,250
EXPENSES			
Paint processing	1,213,416	2,849,217	2,964,721
Paint transportation	302,085	666,803	720,863
Collection supplies and support	321,361	498,368	461,817
Communications	171,952	644,074	592,779
Personnel, professional fees, and other	73,337	173,154	210,574
State administrative fees	-	240,000	120,000
Allocation of corporate activity	184,823	351,687	348,486
Total expenses	2,266,974	5,423,303	5,419,240
Allocation of investment activity	17,964	32,066	194,159
Change in net assets (revenue less expenses)	1,227,088	1,387,272	1,710,169
Net assets, beginning of reporting period	(499,664)	727,424	2,114,696
Net assets, end of reporting period	\$ 727,424	\$ 2,114,696	\$ 3,824,865

- ◆ Paint transportation and processing costs were higher due to the new rural paint sweeps, increased number of latex events, increased collection volumes at existing sites, and an increase in LVPs.
- ◆ Personnel, professional fees and other increased due primarily to addition of one full-time program coordinator, during the second half of the year.

- ◆ The state administrative fee is \$120,000 per year; however, the amount paid in 2016 was \$240,000 which covered the years 2015 and 2016.

C. RESERVE POLICY

Net assets represent the programs reserves.

PaintCare’s Reserves Policy establishes a minimum threshold of 16% of annual expenses (i.e., at least two months of operating expenses); a target reserve amount of 50% of annual expenses; and a maximum amount of 75% of annual expenses. This accumulated balance allows PaintCare programs to continue to operate in times of either higher than expected paint collection or lower than expected paint sales/revenue – or a combination of the two. If the program reserves fall below the minimum threshold of 16% or rise beyond the maximum threshold of 75%, an evaluation of the programs expenses and/or revenue will be performed to determine if changes are needed in operations, outreach, or the assessment structure.

The Colorado program began the year with a reserve balance of \$2,114,696 and increased the net assets by \$1,710,169 during the year. The reserves at the end of 2017 was \$3,824,865 or 71% of annual operating expenses.

PaintCare expects increased collection volumes and costs for several years as program awareness and participation grows. PaintCare anticipates reaching a program maturity with consistent collection volumes in the fourth or fifth year of the program, as several years are needed to educate the full population of the state about the program.

D. EVALUATION OF THE PROGRAM’S FUNDING MECHANISM

PaintCare fees on the sale of new paint in the District are based on container sizes as follows:

PAINTCARE FEE

CONTAINER SIZE	FEE
Half pint or smaller	\$ 0.00
Larger than half pint to smaller than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
Larger than 1 gallon up to 5 gallons	\$ 1.60

The funding mechanism, including the fee structure and system to receive sales reports and payments from manufacturers, performed well in the reporting year. No adjustment to the fee structure or payment system is necessary at this this.

E. FIVE-YEAR PROJECTIONS

Using observations from other longer running PaintCare programs where paint collection volumes have generally continued to increase for several years, PaintCare believes that collection volumes in Colorado will continue to increase for a number of years as well. The status of the surplus and its use is reviewed below using a five-year projection of expected revenues and expenses, based on the following assumptions:

- ◆ Program revenue (from paint sales) remains the same as 2017 (however, unlike in 2017, investment interest revenue is not included in the 5-year revenue projections since interest returns are subject to market conditions)
- ◆ Collection volume will ramp up to a 7% recovery rate by 2022; collection, transportation and processing costs will increase correspondingly (at current pricing rates)
- ◆ Other program costs, including outreach and administration will increase moderately, with a \$100,000 bump in 2018 for a planned latex paint R&D grant

FIVE-YEAR PROJECTION

	2017	2018	2019	2020	2021	2022
Gallons (processed)	724,047	774,730	828,961	878,699	931,421	977,992
Gallons sold	13,877,576	13,877,576	13,877,576	13,877,576	13,877,576	13,877,576
Recovery rate	5.2%	5.6%	6.0%	6.3%	6.7%	7.0%
Annual increase in volume	7.7%	7.0%	7.0%	6.0%	6.0%	5.0%
Revenue	7,129,409	6,900,000	6,900,000	6,900,000	6,900,000	6,900,000
Expenses	5,419,240	6,002,049	6,461,154	6,771,468	7,099,854	7,391,372
Change in net assets	1,710,169	897,951	438,846	128,532	(199,854)	(491,372)
Net assets, beginning of year	2,114,696	3,824,865	4,722,816	5,161,662	5,290,194	3,824,865
Net assets, end of year	3,824,865	4,722,816	5,161,662	5,290,194	5,090,339	4,598,967
Reserve percentage	71%	79%	80%	78%	72%	62%

E. INVESTMENT ACTIVITY AND FORMATION OF LIMITED LIABILITY COMPANIES

Beginning in December 2014, PaintCare invested a portion of its net assets in a financial portfolio. PaintCare maintained its investments for all programs in a single portfolio. Claim of ownership in the investment portfolio was shared by all programs and allocated among the programs based on relative net asset balances. Programs that had positive net asset balances had a claim on the assets invested in the portfolio; programs with negative net asset balances carried a liability representing an amount due to the portfolio.

In 2015, to better separate each PaintCare program (state or jurisdiction) in terms of liability and financial independence, PaintCare began implementing a plan to transition operations for each program from PaintCare Inc. to a wholly-owned subsidiary company dedicated to managing that particular program. PaintCare had formed sole-member limited liability companies in Connecticut, Oregon, and Rhode Island and established individual bank accounts for each of those new companies. Net asset balances, including gains earned from the investment portfolio, have been moved into those individual bank accounts and their programs' participation in an investment portfolio has ended. The remaining programs for which PaintCare has not yet established dedicated companies continue as before. PaintCare plans to transition the remaining jurisdictions to sole-member limited liability companies over the course of the next two years.

Section 4. Outreach

Annual Report Statutory Citation

Colorado Revised Statute, Title 25. Article 17. Part 4. Architectural Paint Stewardship Program

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(IV) For the education and outreach program implemented in compliance with section 25-17-404 (2)(i): (A) Samples of any materials distributed; and (B) A description of the methodology used and the results of the evaluation conducted pursuant to section 25-17-404 (2)(i)(III). The results must include the percentage of consumers, painting contractors, and retailers made aware of the ways to reduce the generation of postconsumer architectural paint, available opportunities for reuse of postconsumer architectural paint, and collection options for postconsumer architectural paint recycling.

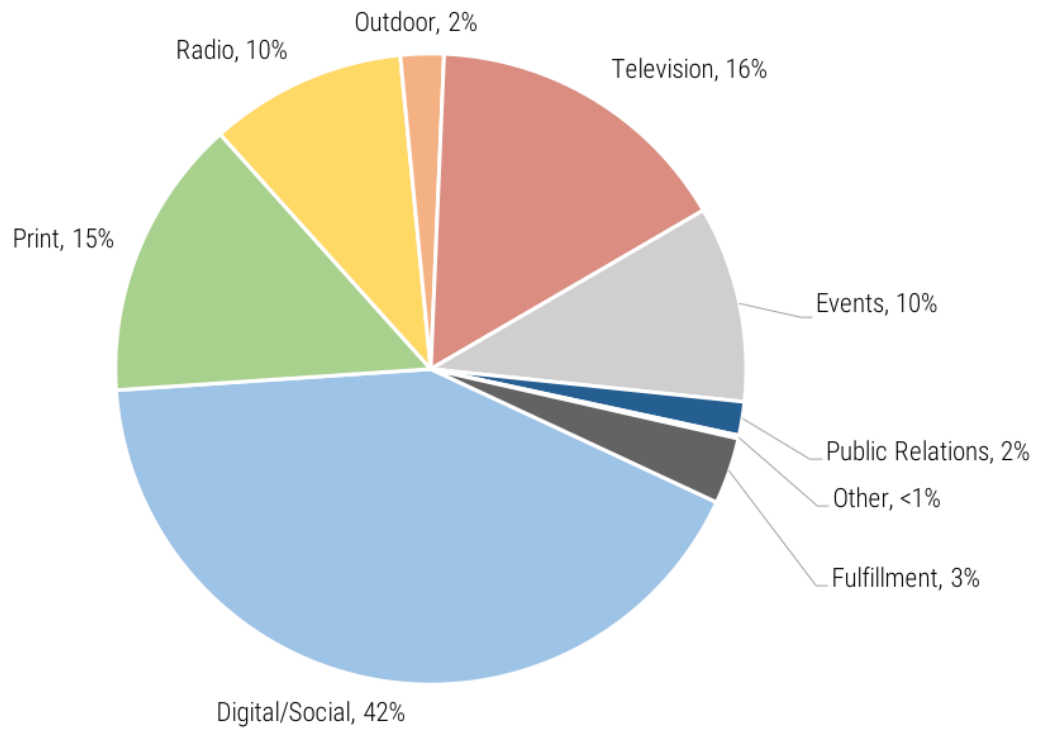
A. OUTREACH ACTIVITIES

A1. Introduction

PaintCare's program plan for the Colorado program includes a variety of outreach activities targeted to retailers, painting contractors, municipal agencies, and the general public through direct contact and advertising. Initial outreach prior to the start of the program and in the first year focused on recruiting of drop-off sites. Outreach efforts in this reporting year focused on encouraging the public to recycle their unwanted paint and included messages related to source reduction and reuse.

Outreach was conducted using a variety of media, including print (newspapers), television, outdoor (e.g., billboards), radio, fulfillment (distribution of brochures and other print-based materials), digital, and social media.

The main call-to-action of outreach materials was driving the public to PaintCare's website to find a drop-off site using PaintCare's site locator search tool. The relative amounts of spending dedicated to outreach activities in the reporting year are summarized in the following pie chart:



A2. Press Coverage

PaintCare, through its marketing firm, issued a number of press releases to local newspapers when new sites joined the program and were interested in press coverage. Press releases and other efforts to contact the media led to 13 stories mentioning PaintCare in the following outlets:

DATE	OUTLET
1/13	InvestFourMore.com Website
2/1	Cherry Creek Lifestyle Magazine
2/1	Home Magazine
2/24	KUSA Channel 9 News/Next with Kyle Clark
3/13	Steamboat Today
6/13	Pueblo Chieftain
6/13	KXRM Fox 21 News
6/14	Burlington Record
6/29	The Colorado Nest Blog
7/30	Craig Daily Press
8/1	Jackson County Star
8/15	The Monte Vista Journal
12/11	The Herald Times



Program Manager Kevin Lynch explains PaintCare on KUSA Channel 9 News

A3. Print Materials for Consumers

During the reporting year, PaintCare fulfilled 68 requests for additional materials, and even more materials were delivered to sites by the Colorado PaintCare staff, who dropped off materials in person during site visits. PaintCare distributed 38,697 brochures, mini cards and fact sheets during the year. Of these 31,360 were part of an annual statewide mailing in December to retailers along with a cover letter to remind them that retailers are required by the Colorado paint stewardship law to provide point-of-sale materials to consumers.

PaintCare also provides a counter mat to retailers to use in the paint department to reference when customers had questions. The counter mat was popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed. The materials shown below are included in the appendix and available on PaintCare’s website.



Brochure, Mini Card, Program Poster, Counter Mat, Fact Sheets

A4. Fact Sheets for Stakeholders

Several fact sheets are available on PaintCare’s website for different target audiences, and printed versions are distributed upon request. Minor updates are made throughout the year. Current versions of these fact sheets are found on PaintCare’s website:

- ◆ Large Volume Pickup Service
- ◆ How Does the Colorado Paint Stewardship Program Affect Paint Retailers?
- ◆ How to Become a Retail Drop-Off Site
- ◆ About PaintCare Fees
- ◆ Information for HHW Programs
- ◆ Information for Solid Waste Transfer Stations, Recycling Facilities and Landfills
- ◆ Reuse Programs – Compensation and Reporting

The following new fact sheet was created in 2017:

- ◆ Information about Partnering for Rural Events

A5. Website

Nearly all PaintCare advertising and outreach efforts direct the public to PaintCare’s website for more information and to find a local PaintCare site. The most frequently visited part of the website is the PaintCare site locator tool on the page titled Drop-Off Locations. PaintCare’s website and site locator are updated throughout the year.

The website is easy to navigate and features topics on buying the right amount of paint, storage and reuse tips, and recycling. It has special pages for manufacturers and a general section for retailers, explains what products are covered by the program, and has a Colorado page with tabs for different audiences (Everyone, Contractors, Retailers, Waste Facilities, and Official Docs).

In 2017 PaintCare compiled examples of paint calculators from various sources and placed them on the website (www.paintcare.org/paint-calculators/). These paint calculators can be used by everyone to help them buy the right amount of paint.

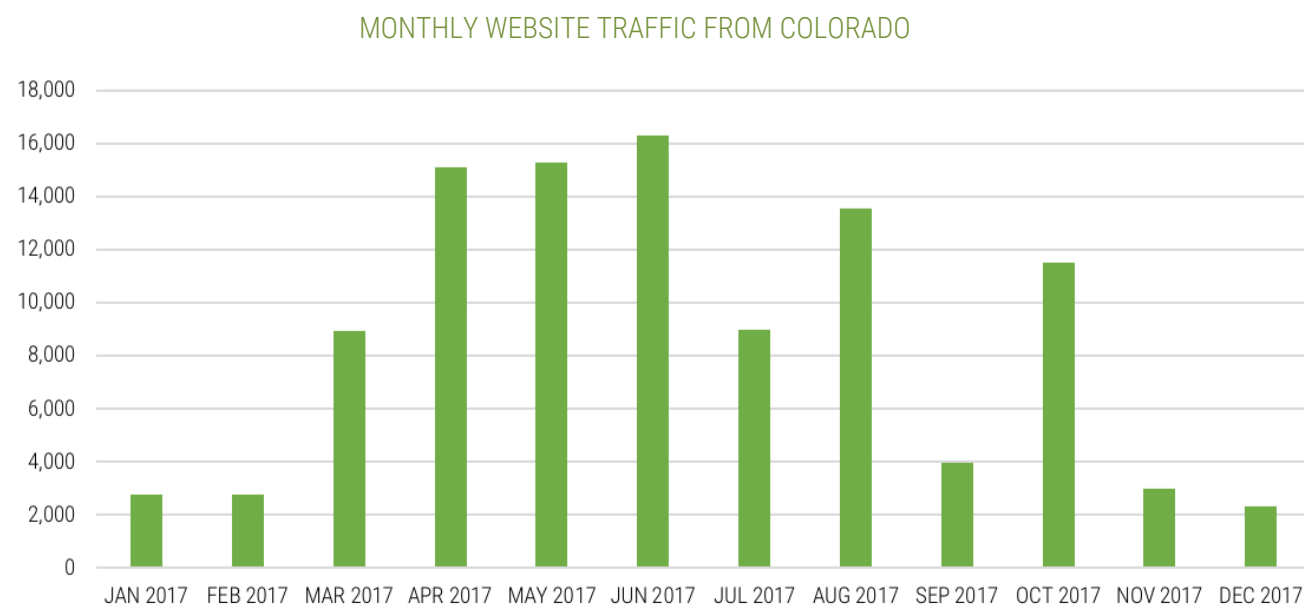
PaintCare maintains a list of locations in Colorado and around the country where the public can get recycled content paint (www.paintcare.org/wp-content/uploads/docs/xx-recycled-paint-stores.pdf).

PaintCare’s website also provides a series of video tips about storing paint properly to increase recyclability. The videos are used in social media posts and on PaintCare’s website at www.paintcare.org/storeright.



Storage Tips Videos: *Poke Holes in the Rim, Create a Tape Spout, Use a Mallet to Close (not a hammer)*

A chart showing monthly website traffic for the reporting year follows:



A6. Translations

PaintCare translates program brochures and fact sheets into languages of known ethnic groups, especially those involved in the painting business, and upon requests from paint retailers or other stakeholders. In the reporting year, PaintCare made all translated program brochures universal and no longer state-specific, in order to offer all translated brochures in all states/jurisdictions. These include Spanish, as well as Amharic, Armenian, Chinese, Farsi, French, Hmong, Khmer, Korean, Lao, Russian, Somali, and Vietnamese.

Two widely-used fact sheets are also not program-specific, and the same version is used in all states/jurisdictions with the PaintCare program. The fact sheet for the LVP service is available in Spanish. The fact sheet for painting contractors is available in 11 languages other than English due to requests from other PaintCare programs.

A7. Print Advertising

Red Plum and Newspapers. Red Plum is the name of a direct mail circular made up of advertisements and coupons that can be targeted to addresses based on groups of zip codes. In the reporting year, PaintCare used Red Plum circulars wherever it was possible. (Red Plum is not offered in some rural areas and, in some cases, their distribution area overlaps with non-PaintCare states). Newspaper ads were used where Red Plum service was not available. Examples of print ads are shown below. PaintCare began to run a full set of print advertisements throughout the state at the end of March. PaintCare identified either a Red Plum edition or a local newspaper in all areas of the state where there were PaintCare drop-off sites.

All drop-off sites were asked if they wished to be listed in the advertisements. Those that wished to be listed were included in the advertisements (with the site's name, address, city, and phone number). In those cases where no sites wished to be listed, a general advertisement was run in the area to promote the program, and it referred readers to PaintCare's website to find a drop-off location.

PAINT RECYCLING MADE easy

It's Free!

Do you know where to recycle or dispose of leftover paint?

There are more than 150 PaintCare sites in Colorado where households and businesses can recycle or dispose of unwanted paint, stain and varnish all year round, including these sites in your area:

Circle Ace Hardware 1225 N Circle Drive (719) 550-3702	Colorado City Paint 3141 W Colorado Avenue (719) 309-6391	Diamond Vogel 5691 N Academy Boulevard (719) 473-6982
Paint Gallery 3029 N El Paso Street (719) 633-7222	PPG Paints 275 N Chelton Road (719) 574-1200	Sherwin-Williams 1466 W Garden of The Gods Road (719) 266-1394
Sherwin-Williams 1724 Dublin Boulevard (719) 590-9393	Sherwin-Williams 1813 S Nevada Avenue (719) 475-1710	Sherwin-Williams 260 S Academy Boulevard (719) 573-8870
Sherwin-Williams 2939 N Hancock Avenue (719) 636-1621	Sherwin-Williams 5862 Tutt Boulevard (719) 597-4254	El Paso County HHW 3255 Akers Drive (719) 520-7871 Mon - Fri 7 am - 5 pm, 2nd Sat of the month 9 am - 1 pm, Businesses: Thurs 7 am - 5 pm ONLY
Sherwin-Williams 6345 Source Center Point (719) 260-1767	Sherwin-Williams 811 N Circle Drive (719) 597-6556	

All PaintCare sites accept up to 5 gallons per visit (some take more). Please call ahead to confirm business hours and ask if they can accept the type and amount of paint you would like to recycle. Sites do not accept aerosols (spray paint) or leaking, unlabeled and empty containers. To find other drop-off locations visit www.paintcare.org or call (855) 724-6809.

¿Quieres información sobre el reciclaje de pinturas en español? Visita: www.paintcare.org/es.

PAINT RECYCLING MADE easy

It's Free!

Do you know where to recycle or dispose of your paint?

There are more than 150 PaintCare sites in Colorado where households and businesses can recycle or dispose of unwanted paint, stain and varnish all year round, including these sites in your area.

CORTEZ Choice Building Supply 525 N Broadway (970) 565-4245	DURANGO Colors Inc 166 Bodo Drive (970) 382-0003
Slavens True Value Hardware 237 W Main Street (970) 565-8571	Kroegers Ace Hardware 8 Town Plaza (970) 247-0660
PASOGA SPRINGS Sherwin-Williams 2163 Eagle Drive (970) 731-2820	Sherwin-Williams 400 S Camino Del Rio (970) 247-4800
Terrys Ace 525 Navajo Trail Drive (970) 731-4022	

TO FIND OTHER DROP-OFF LOCATIONS:
www.paintcare.org • (855) 724-6809

All PaintCare sites accept up to 5 gallons per visit (some take more). Please call ahead to confirm business hours and ask if they can accept the type and amount of paint you would like to recycle. Sites do not accept aerosols (spray paint) or leaking, unlabeled and empty containers.

Examples of Red Plum and Newspaper Advertisements

Magazines. In the reporting year, PaintCare ran ads in *HGTV Magazine*; MNI's network, including *Country Living*, *Elle Décor*, *House Beautiful*, and *This Old House*; and *Welcome Home*, a publication geared to new home buyers, an ideal target audience that often has leftover paint – either paint that was left behind by the previous owners or from fixing up their homes when they move in. Examples of magazine ads are shown here:

Most of us have some. Here's what to do with it.

Leftover Paint

Planning a new painting project but don't know how much paint you need? Have some extra, but not sure you'll ever use it? Here are some tips for buying the right amount of paint and what to do with what's leftover.



Buy Right
Once you've picked out the color, how do you know how much paint to buy?
The best way to buy the right amount is to measure the width and height of the walls, then ask your paint retailer for advice.
Be sure to tell them about the current color, wall texture and condition, and whether the walls have been primed or previously painted.
They'll help you figure out how much paint you need.



Pass It On
Have good paint leftover but have no use for it? Pass it on to someone who can use it! You never know who may want it. Odds are a friend or family member needs paint for a project they want to tackle.
You could even donate your leftover paint to a community group that participates in housing projects.
Know any local artists? Ask if they could use your extra paint for their next masterpiece. Or try listing it online or selling it at your next garage sale.



Use It Up
Containers with less than a gallon can spruce up a small room or create accent walls. Small amounts of paint (quarts or less) are great for painting furniture, using as a base coat for a smoother finish, or changing up some of your decor like lamps or frames.

Store Right
When you find yourself with extra paint, store it in a dry, cool and dark place indoors so it will stay in good condition for touch-ups or other projects.
Be sure to take care of the rim of the can – wipe it clean before you close it to get a tighter seal, and close it with a rubber mallet (instead of a hammer) so it won't get damaged.
Keep paint away from moisture so the cans don't rust, and keep it from freezing so it doesn't spoil.



Recycle The Rest
Once you've given it your best to use up or give away leftover paint, recycle the rest with PaintCare. With more than 1700 drop-off locations in California, Colorado and a few other states, recycling paint is getting a whole lot easier.
And it's free! Most drop-off locations are paint stores that accept up to five gallons per visit. (Some take more – just ask them!)



Paint manufacturers created the nonprofit PaintCare to make paint recycling easier in states that pass paint stewardship laws. Learn more and find a place to recycle with PaintCare: www.paintcare.org - or - (855) PAINT09.



Leftover paint taking up too much space?



Before



After

Keep what you need, then Recycle the Rest with PaintCare.

If you just moved into a new home, you probably have some leftover house paint. If you don't plan to use it up, it's easy to find a place to recycle it. Paint manufacturers have set up more than 150 drop-off locations all over Colorado where households and businesses can take back unwanted house paint, stain and varnish all year round. And it's free.

LEARN MORE & FIND A PAINTCARE DROP-OFF LOCATION IN THE DENVER AREA:
www.paintcare.org • (855) 724-6809



A8. Radio

In March-September PaintCare ran sponsorships on public radio throughout Colorado using following message: *<Station Name> is brought to you by PaintCare. Paint manufacturers are making it easier to recycle leftover house paint, stain, and varnish. PaintCare has over 150 places in Colorado that take back old paint. Learn more at PaintCare dot org.*

A9. Television

In March-May and July-August PaintCare ran two television commercials on 14 cable channels.

The "Goldilocks" commercial showed a couple that first had too little paint, then they had too much, and then they took measurements and asked for help at their paint store, finally getting it "just right."



Still frames from "Goldilocks" Commercial

The "Touch Ups" commercial showed a woman whose child had drawn on the wall. When she goes to get some of the paint she had been saving for touchups, she sees that she has much more leftover paint than she would need and recycles the rest.



Still Frames from "Touch Up" Commercial

The Goldilocks and Touch Ups video commercials are also used in online advertising. Both can be viewed from www.paintcare.org/media.

A10. Online and Digital Advertising

PaintCare dedicated a little over 40% of its media budget to online advertising in the reporting year. Online banner ads in a variety of standard dimensions were used in all markets throughout the year. A few examples are shown below. Pandora radio is categorized and budgeted as digital advertising (rather than radio) because it includes a combination of audio commercials and digital display ads that show on a listener's device both during the audio commercial and at other times.



Examples of the Digital Display Ads used in the Reporting Year

A11. Face-to-Face

PaintCare’s Colorado program staff visited PaintCare drop-off sites regularly to make sure there were no problems or concerns, to help coach them on how to answer questions they receive from customers, provide brochures and other point-of-sale materials, and order signs. PaintCare staff also talked to customers in retail stores and other location when they were dropping off paint or buying paint and solicited feedback about their experience with the PaintCare program.

In addition to regular contact with drop-off sites, Participation in local community events allows PaintCare staff to answer questions and provide information in an informal setting. These interactions have led to increased awareness of the program by various communities, including many recycling, hazardous and solid waste organizations. Many contractors attend retailer pro shows and the Painting Decorating Contractors Association conference to interact with exhibitors. PaintCare was invited to present educational materials to festival attendees at a live mural painting at the Arise Music Festival. The mural also used leftover paint offered for reuse from local HHW programs. PaintCare’s Colorado program staff were active with the following face-to-face activities in the reporting year:

EVENT	LOCATION	DESCRIPTION
Arvada Sunrise Rotary Club	Arvada	Spoke to Rotary Club about PaintCare program and local drop-off sites
CO Painting Decorating Contractors Association Conference	Blackhawk	Attended PDCA conference to speak to various owners of painting contracting businesses
Employee Health and Safety Fair at Hunter Douglas	Broomfield	Spoke with over 500 employees about PaintCare program
Sherwin-Williams Pro Show	Colorado Springs	Tabled at contractor event explaining program, fee, and LVP service
CAFR Annual Meeting	Colorado Springs	Attended recycling association’s annual meeting and helped explain program and successes
CAFR Day at the Capitol	Denver	Spoke to legislators and stakeholders about program with recycling association
Guiry’s Pro Show	Denver	Tabled at contractor event explaining program, fee, and LVP service
Sherwin-Williams Pro Show	Denver	Tabled at contractor event explaining program, fee, and LVP service
CAFR Recycling Summit	Fort Collins	Tabled at recycling association event explaining program to various stakeholders
ARISE Music Festival	Loveland	Tabled at Solutions Village explaining program and fee to participants at live mural painting using all reused paint
Rocky Mountain NAHMMA	Loveland	Tabled at HHW association conference

Finally, PaintCare staff spoke with individuals interested in PaintCare’s LVP service, explained how to request a pick-up, what was required to take advantage of the service, and which types of products are covered by the program and eligible for the service. If necessary, they visited the location to address logistical site issues to accommodate pick-ups either before the pick-up, at the time of the pick-up, or both.



Painting mural with leftover paint from local HHW programs at ARISE Music Festival in Loveland.

A12. Outdoor Advertising

Denver Public Works offered space on their trucks in the reporting year for general messaging about PaintCare. Below is the sign used on trucks in Denver:



The City of Thornton and Adams County offered PaintCare space on their trucks to advertise PaintCare drop-off events held in Thornton in April. The City of Thornton also provided space for similar posters to be placed in bus shelters for the April event. On the next page is the truck sign for the Adams County event.

PAINT Recycling EVENT

Saturday, April 22 • 10 am - 2 pm

City of Thornton Infrastructure Maintenance Center
12450 WASHINGTON STREET

FREE






A13. Realtors and Property Managers

In the reporting year, PaintCare followed up its 2016 mailing to realtors with a targeted mailing to 65 property management companies. The mailed packets included a cover letter, program brochures, and postcards aimed at home owners and renters explaining how to find a PaintCare drop-off site. The packet is shown here:



Dear Colorado Realtor:

What should your clients do with old leftover paint?

With 145 of Colorado paint stores and household hazardous waste facilities now participating as PaintCare drop-off locations, the answer is easy:

Recycle it FOR FREE with PaintCare!

Enclosed are a few cards and a sample brochure available from PaintCare to help you and your clients find a place to recycle old paint.

FOR MORE CARDS, BROCHURES AND INFORMATION:
info.paintcare.org • (855) 724-6809 • www.paintcare.org

BUYER

Do you want the old paint the sellers left behind?
Probably not. **But we do!**

The sellers thought you would use it for touchups. Maybe you will use it up. If not, it's time to recycle that old paint. Whether it's from six weeks or 20 years ago, you can recycle most paint, stain and varnish at one of the many PaintCare sites throughout the state.

PaintCare is a nonprofit organization formed by paint companies to make it more convenient to recycle old paint in states with paint stewardship laws.

Find a drop-off location near you, and see what we accept!
www.paintcare.org
 (855) 724-6809

SELLER

Do the people buying your house want your old paint?
Probably not. **But we do!**

While getting your property ready to sell, you probably found some old paint. Unless you know somebody will use it up, now's the time to recycle it. Whether it's from just weeks or 20 years ago, you can recycle most paint, stain and varnish at one of the many PaintCare sites throughout the state.

PaintCare is a nonprofit organization formed by paint companies to make it more convenient to recycle old paint in states with paint stewardship laws.

Find a drop-off location near you, and see what we accept!
www.paintcare.org
 (855) 724-6809

Recycle with PaintCare

A14. Signage

PaintCare has developed a number of signs for drop-off sites to help them let the public know about the program, screen program products, and address concerns they have about illegal dumping. Drop-off sites may order the following signs: Program Products Sign (English/Spanish), Program Partner Sign, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance. Larger versions of these signs are included in the appendix can be found online at www.paintcare.org/signs.



PAINTCARE PRODUCTS

PRODUCTOS DEL PROGRAMA

NO DUMPING

STOP!
IT'S ILLEGAL to dump or abandon Paint, Oil, or other Hazardous Waste

Please wait for staff assistance when dropping off leftover paint.

A15. Joint Outreach

PaintCare offers creative and financial support to local governments that are now having their paint transportation and processing costs paid for by PaintCare, leveraging their messaging and outreach for recycling and solid waste programs. In the reporting year, joint outreach projects included providing promotional paint recycling stickers to the City of Fort Collins for upcycled bookmarks created for their Earth Day events, and providing creative support for a billboard ad posted by Pueblo County.



Pueblo County billboard posted through joint outreach with PaintCare.

B. AWARENESS SURVEYS

General Population. PaintCare conducted a baseline Paint Usage and Disposal Survey in Colorado in December 2014 using Survey Monkey, an online survey instrument. The survey is repeated each December and used to evaluate changes over time in the level of public awareness about various program elements. PaintCare is especially interested in the questions related to how much paint people store in their homes and whether they know where to recycle unwanted paint. A summary of questions and answers for the last three rounds of surveys is included in the appendix. Below are some highlights of the trends in the four surveys conducted 2014-2017:

- ◆ Fewer people said that they had between 5 and 30 gallons of leftover paint in their homes, while more people reported having less than 1 gallon on hand.
- ◆ When asked what they had done with leftover paint, fewer people said that they dried out paint to put it in the trash, took paint to an HHW program, or gave it away; more people said they took leftover paint to a paint store.

- ◆ When asked what they would do with leftover paint in the future, slightly more people said that they would put liquid paint in the trash year over year (this is an unexpected result, but represents only a very slight percentage of total respondents so it may not be significant); slightly fewer people said they would dry it out to put in the trash; many more said they would take it to a paint store; and fewer would take paint to an HHW program.
- ◆ Between 2014 and 2017 the percentage of people who said they know that paint can be recycled increased from 39% to 49%.
- ◆ The number who said that they know where to take leftover paint for recycling dropped from 33% in 2014 to 25% in 2015, increased to 70% in 2016, and settled well above the 2014 baseline of 33% at 37% in 2017.

Contractors. PaintCare did not conduct a contractor survey this year; we will repeat the Contractor Survey in 2018.

Retailers. PaintCare conducted a brief survey of awareness among paint retailers, using a self-mailed postcard included in the packet of PaintCare POS materials sent to all paint retail locations (drop-off sites and non-drop-off sites) except for “big box” retailers which prefer communications be routed to their corporate offices. PaintCare is especially interested in whether retail managers assist their customers in buying the right amount of paint to avoid left-over paint later, whether they know that paint can be recycled, and whether they pass that information on to their customers.

Of 391 cards sent to paint retail managers 39 were filled out and returned by mail (10%), of which a little fewer than half were sent by non-paint drop-off sites. While the sample size is small, the results indicate strong awareness of the program among paint retailers. A summary of all questions and answers is included in the appendix. Following are highlights of the survey results:

- ◆ 77% of respondents reported that they encourage customers to take measurements before they buy architectural paint and 97% assist customers directly in estimating the amount needed, helping to reduce the amount of unwanted postconsumer paint.
- ◆ Almost all respondents (95%) know that paint can be recycled.
- ◆ 90% either represent a store that collects paint for recycling or know where to send their customers.
- ◆ 95% are aware that it is required by law that they display information about PaintCare in their store or make informational materials available to customers.

C. RECOMMENDATIONS

PaintCare’s outreach in 2018 will be similar to the outreach used in 2017. It will use a wide range of print, radio, digital and social media strategies.

PaintCare will continue its efforts to reach out to the press using the program's outreach firm to gain press coverage.

PaintCare will continue reaching out to realtors, property managers, and similar businesses with large volumes of leftover paint, making them excellent audiences for PaintCare.

PaintCare will continue to offer its joint outreach program to local governments that are now having their paint transportation and processing costs paid for by PaintCare. This will leverage their messaging and outreach for recycling and solid waste programs.

In 2018 PaintCare will repeat its surveys of the general population and contractors and compare results with previous years.

**Appendix
Section A**

YEAR-ROUND DROP-OFF SITES

159 YEAR-ROUND SITES IN COLORADO IN 2017 - PAGE 1

County, City	Site Name	Address	Type	Gallons	Hours
ADAMS COUNTY				17,938	
Brighton	Sherwin-Williams	1555 E Bridge St	Retail	2,233	M-F 7-7, Sa 8-6, Su 10-6
Commerce City	Commerce City Ace Hardware	6900 Eudora Dr	Retail	670	M-F 7-7, Sa 8-6, Su 9-5
Commerce City	Reunion Ace Hardware	15181 E 104th Ave	Retail	533	M-F 8-7, Sa 8-6, Su 9-6 (5 in winter)
Federal Heights	Mile High Ace Hardware	2800 W 104th Ave	Retail	2,967	M-F 8-8, Sa 8-7, Su 9-6
Henderson	Veolia	9131 E. 96th Ave	HHW Facility	553	W&Sa 9-2 by appt only
Northglenn	Sherwin-Williams	11455 N Washington St	Retail	3,113	M-F 7-7, Sa 8-6, Su 10-6
Northglenn	Sherwin-Williams	11450 N Cherokee St	Retail	562	M-F 6:30-5, Sa 7-1
Thornton	Ace Hardware of Thornton	3851 E 120th Ave	Retail	1,046	M-F 8-8, Sa 8-7, Su 9-6
Westminster	Guirys	6735 W 88th Ave	Retail	72	M-F 8:30-7, Sa 8:30-5:30, Su 11-4
Westminster	Northside Paint & Decorating	12365 Huron St	Retail	2,309	M-F 7-5:30, Sa 8:30-3
Westminster	Standley Shores Ace Hardware	9979 Wadsworth Pkwy	Retail	3,880	M-Sa 8-8, Su 9-6
ALAMOSA COUNTY				441	
Alamosa	Sherwin-Williams	200 Craft Dr	Retail	441	M-F 7-7, Sa 8-6, Su 10-6
ARAPAHOE COUNTY				110,848	
Aurora	Ace Hardware Saddle Rock	7420 S Gartrell Rd	Retail	2,128	M-F 8-8, Sa 8-7, Su 9-6
Aurora	Sherwin-Williams	2832 S Havana St	Retail	2,416	M-F 7-7, Sa 8-6, Su 10-6
Aurora	Sherwin-Williams	1701 Chambers Rd	Retail	4,635	M-F 7-7, Sa 8-6, Su 10-6
Aurora	Sherwin-Williams	3106 S Parker Rd	Retail	4,210	M-F 7-7, Sa 8-6, Su 10-6
Aurora	Sherwin-Williams	23850 E Smokey Hill Dr	Retail	7,607	M-F 7-7, Sa 8-6, Su 10-6
Centennial	Guirys	8262 S University Blvd	Retail	12,638	M-F 8:30-7, Sa 8:30-5:30, Su 11-4
Centennial	Sherwin-Williams	5150 E Arapahoe Rd	Retail	3,443	M-F 7-7, Sa 8-6, Su 10-6
Centennial	Sherwin-Williams	17100 E. Smokey Hill	Retail	0	M-F 7-7, Sa 8-6, Su 10-6
Englewood	GreenSheen Paint	1281 W Dartmouth Ave	Paint Recycler	49,061	M-F 8-4:30

YEAR-ROUND DROP-OFF SITES

159 YEAR-ROUND SITES IN COLORADO IN 2017 - PAGE 2

County, City	Site Name	Address	Type	Gallons	Hours
Littleton	Diamond Vogel Littleton	250 E Dry Creek Rd	Retail	196	M-F 7-5, Sa 8-12
Littleton	Sherwin-Williams	1500 W Littleton Blvd	Retail	3,970	M-F 7-7, Sa 8-6, Su 10-6
Littleton	Sherwin-Williams	13134 W Ida Ave	Retail	6,089	M-F 7-7, Sa 8-6, Su 10-6
Littleton	Sherwin-Williams	8996 W Bowles Ave	Retail	8,293	M-F 7-7, Sa 8-6, Su 10-6
Littleton	Sherwin-Williams	8001 S Broadway	Retail	6,164	M-F 6:30-7, Sa 8-6, Su 10-6
ARCHULETA COUNTY				1,969	
Pagosa Springs	Sherwin-Williams	2163 Eagle Dr	Retail	1,170	M-F 7-7, Sa 8-6, Su 10-6
Pagosa Springs	Terrys Ace Hardware	525 Navajo Trail Dr	Retail	799	M-F 7:30-6, Sa 8-5, Su 9-4
BOULDER COUNTY				71,521	
Boulder	Boulder County Haz Mat Mngmt Facility	1901 63rd St	HHW Facility	46,912	W-Sa 8-4
Boulder	Diamond Vogel Boulder	3295 Walnut St	Retail	1,331	M-F 7-5, Sa 8-12
Boulder	Guirys	2404 Pearl St	Retail	3,276	M-F 8:30-7, Sa 8:30-5:30, Su 11-4
Boulder	Sherwin-Williams	3550 Arapahoe Ave	Retail	3,240	M-F 6:30-7, Sa 8-6, Su 10-6
Boulder	Sherwin-Williams	3130 Valmont Rd	Retail	2,464	M-F 6:30-7, Sa 8-6, Su 10-6
Lafayette	Jax Outdoor Gear Ranch & Home	400 W South Boulder Rd	Retail	695	M-F 8-8, Sa 8-7, Su 9-6
Lafayette	Sherwin-Williams	670 N Hwy 287	Retail	739	M-F 7-7, Sa 8-6, Su 10-6
Longmont	Ace Hardware Longmont	1727 N Main St	Retail	1,061	M-F 7:30-8, Sa 8-7, Su 9-6
Longmont	Diamond Vogel Longmont	300 W Second Ave	Retail	586	M-F 7-5, Sa 8-12
Longmont	Sherwin-Williams	825 Main St	Retail	2,822	M-F 7-7, Sa 8-6, Su 10-6
Longmont	Sherwin-Williams	1197 Ken Pratt Blvd	Retail	3,202	M-F 6:30-7, Sa 8-6, Su 10-6
Nederland	Indian Peaks Ace Hardware	74 S Highway 119	Retail	5,194	M-Sa 8-7, Su 9-5
BROOMFIELD COUNTY				7,829	
Broomfield	Jax Outdoor Gear Ranch & Home	5005 W 120th Ave	Retail	1,446	M-F 8-9, Sa 8-8, Su 9-6
Broomfield	PPG Paints	6850 W 116th Ave	Retail	305	M-F 7-5, Sa 8-12

YEAR-ROUND DROP-OFF SITES

159 YEAR-ROUND SITES IN COLORADO IN 2017 - PAGE 3

County, City	Site Name	Address	Type	Gallons	Hours
Broomfield	Sherwin-Williams	5055 W 120th Ave	Retail	6,078	M-F 7-7, Sa 8-6, Su 10-6
CHAFFEE COUNTY				1,077	
Salida	Sherwin-Williams	101 A W Highway 50	Retail	1,077	M-F 7-7, Sa 8-6, Su 10-6
CLEAR CREEK COUNTY				1,087	
Idaho Springs	Clear Creek County Transfer Station	1531 Soda Creek Rd	Transfer Station	1,087	Tu-Sa 8-5
CUSTER COUNTY				764	
Westcliffe	Valley Ace Hardware	One Enterprise Dr	Retail	764	M-F 7-5, Sa 8-5, Su 10-4
DELTA COUNTY				1,916	
Cedaredge	Big Johns Ace Hardware	200 SW Second St	Retail	492	M-F 7:30-5:30, Sa 8-4 Su 9-1
Delta	Delta Ace Hardware	121 W Gunnison River Dr	Retail	803	M-F 7:30-6:30 Sa 8-6 Su 9-4
Delta	Sherwin-Williams	1410 Valley View Dr	Retail	621	M-F 7-7, Sa 8-6, Su 10-6
DENVER COUNTY				48,254	
Denver	Diamond Vogel Denver	4500 E 48th Ave	Retail	1,027	M-F 7-5, Sa 8-12
Denver	Gone for Good Drop-Off Warehouse	901 Navajo St	Retail	0	M-Sa 9-5
Denver	Guirys	2121 S Colorado Blvd	Retail	10,259	M-F 7-7, Sa 8:30-5:30, Su 11-4
Denver	Guirys	2245 Market St	Retail	6,172	M-F 8:30-7, Sa 8:30-5:30
Denver	Old Western Paint	2001 W Barberry Pl	Paint Recycler	12,082	M-F 7-5
Denver	PPG Paints	657 Osage St	Retail	272	M-F 7-5, Sa 8-12
Denver	PPG Paints	1134 W Evans Ave	Retail	120	M-F 7-5, Sa 8-12
Denver	Sherwin-Williams	4697 E Evans	Retail	5,295	M-F 7-7, Sa 8-6, Su 10-6
Denver	Sherwin-Williams	5315 W 38th Ave	Retail	4,053	M-F 7-7, Sa 8-6, Su 10-6
Denver	Sherwin-Williams	543 Santa Fe Dr	Retail	1,141	M-F 6-5, Sa 7-1
Denver	Sherwin-Williams	5225 Leetsdale Dr	Retail	1,959	M-F 7-7, Sa 8-6, Su 10-6
Denver	Sustainability Denver H2R Ctr	1270 S Bannock St	Recycling Center	5,872	Tu-Th 10-6, F-Su 9-3

YEAR-ROUND DROP-OFF SITES

159 YEAR-ROUND SITES IN COLORADO IN 2017 - PAGE 4

County, City	Site Name	Address	Type	Gallons	Hours
DOUGLAS COUNTY				31,046	
Castle Rock	Sherwin-Williams	175 Plum Creek Pkwy	Retail	6,132	M-F 7-7, Sa 8-6, Su 10-6
Lone Tree	Sherwin-Williams	7580 Park Meadows Dr	Retail	6,689	M-F 7-7, Sa 8-6, Su 10-6
Parker	Guirys	16534 Keystone Blvd	Retail	4,432	M-F 8:30-7, Sa 8:30-5:30, Su 11-4
Parker	Sherwin-Williams	10155 S Parker Rd	Retail	8,010	M-F 7-7, Sa 8-6, Su 10-6
Parker	Sherwin-Williams	18403 E Longs Way	Retail	5,782	M-F 7-5, Sa 7-1
EAGLE COUNTY				4,370	
Vail	Sherwin-Williams	40800 Highway 6	Retail	3,624	M-F 7-7, Sa 8-6, Su 10-6
Vail	Vail Valley Ace Hardware	2111 N Frontage Rd W	Retail	746	M-F 7:30-7, Sa 8:30-5, Su 8:30-5
EL PASO COUNTY				81,430	
Colorado Springs	Circle Ace Hardware	1225 N Circle Dr	Retail	1,634	M-F 8-7, Sa 8-7, Su 9-6
Colorado Springs	Colorado City Paint	3141 W Colorado Ave	Retail	1,727	M-F 7-5, Sa 9-3
Colorado Springs	Diamond Vogel Colorado Springs	5691 N Academy Blvd	Retail	864	M-F 7-5, Sa 8-12
Colorado Springs	El Paso County HHW Facility	3255 Akers Dr	HHW Facility	59,480	M-F 7 -5, 2nd Sa of mo 9-1, Biz Th 7-5
Colorado Springs	Paint Gallery	3029 N El Paso St	Retail	311	M-F 8-5, Sa 9-1
Colorado Springs	PPG Paints	275 N Chelton Rd	Retail	980	M-F 7-5, Sa 8-12
Colorado Springs	Sherwin-Williams	811 N Circle Dr	Retail	2,884	M-F 6:30-6, Sa 8-6
Colorado Springs	Sherwin-Williams	5862 Tutt Blvd	Retail	1,355	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	1724 Dublin Blvd	Retail	2,732	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	1813 S Nevada Ave	Retail	1,945	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	1466 W Garden Of The Gods Rd	Retail	1,856	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	260 S Academy Blvd	Retail	1,878	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	6345 Source Center Point	Retail	1,641	M-F 7-7, Sa 8-6, Su 10-6
Colorado Springs	Sherwin-Williams	2939 N Hancock Ave	Retail	2,142	M-F 7-7, Sa 8-6, Su 10-6

YEAR-ROUND DROP-OFF SITES

159 YEAR-ROUND SITES IN COLORADO IN 2017 - PAGE 5

County, City	Site Name	Address	Type	Gallons	Hours
FREMONT COUNTY				2,393	
Canon City	Sherwin-Williams	1015 Main St	Retail	1,510	M-F 7-7, Sa 8-6, Su 10-6
Canon City	Sonnys Ace Home Ctr	3090 E Main St	Retail	883	M-F 7-7, Sa 8-6, Su 8-5
GARFIELD COUNTY				6,155	
Carbondale	Ace Hardware of Carbondale	1011 Highway 133	Retail	770	M-F 7-7, Sa 8-6, Su 8-5
Carbondale	Paint Store Inc	2401 Delores Way	Retail	1,239	M-F 6:30-5
Glenwood Springs	Sherwin-Williams	3228B S Glen Ave	Retail	4,146	M-F 7-7, Sa 8-6, Su 10-6
GRAND COUNTY				3,358	
Fraser	Fraser Valley Ace Hardware	425 Zerex St	Retail	1,496	M-F 7:30-6, Sa 8-5 Su 9-1
Granby	Country Ace Hardware	627 W Agate Ave	Retail	1,862	M-F 8-5:30, Sa 8-5, Su 9-4
GUNNISON COUNTY				3,463	
Gunnison	Darnell True Value Hardware	1000 N Main St	Retail	172	M-F 7:30-6, Sa 8-5, Su 9-5
Gunnison	Fullmers Ace Hardware	820 W Tomichi Ave	Retail	1,204	M-F 7:30-6, Sa 8-5, Su 9-5
Gunnison	Sherwin-Williams	821A N Main St	Retail	2,087	M-F 7-7, Sa 8-6, Su 10-6
JEFFERSON COUNTY				73,518	
Arvada	Ace Hardware at Westwoods	15530 W 64th Ave	Retail	1,709	M-F 8-8, Sa 8-6, Su 9-6
Arvada	Sherwin-Williams	7731 Wadsworth Blvd	Retail	6,788	M-F 7-7, Sa 8-6, Su 10-6
Arvada	Sherwin-Williams	15220 W 64th Ave	Retail	3,256	M-F 7-7, Sa 8-6, Su 10-6
Arvada	Sustainability Arvada H2R Ctr	6240 W 54th Ave	Recycling Center	13,601	Tu-Su 10-6
Conifer	Aspen Park Hardware	26572 Barkley Rd	Retail	2,494	M-F 8-6 Sa 8-5 Su 9-4
Evergreen	Sherwin-Williams	1002 Swede Gulch Rd	Retail	4,157	M-F 7-7, Sa 8-6, Su 10-6
Golden	Rooney Road Recycling Ctr	151 S Rooney Rd	HHW Facility	25,859	W-Sa 8-2
Lakewood	Green Mountain Ace Hardware	12035 W Alameda Pkwy	Retail	3,364	M-F 7-8, Sa 7-6, Su 8-6
Lakewood	Lake Ridge Ace Hardware	2563 Kipling St	Retail	4,557	M-F 8-8, Sa 8-8, Su 9-6

YEAR-ROUND DROP-OFF SITES

159 YEAR-ROUND SITES IN COLORADO IN 2017 - PAGE 6

County, City	Site Name	Address	Type	Gallons	Hours
Lakewood	Sherwin-Williams	3224 S Wadsworth Blvd	Retail	3,962	M-F 7-7, Sa 8-6, Su 10-6
Lakewood	Sherwin-Williams	7105 W Colfax Ave	Retail	3,770	M-F 7-7, Sa 8-6, Su 10-6
LA PLATA COUNTY				5,357	
Bayfield	Lewis True Value Mercantile	311 Bayfield Center Dr	Retail	287	M-S 7:30-6:30, Su 10-4
Durango	Colors Inc	166 Bodo Dr	Retail	770	M-F 7:30-5, Sa 10-3
Durango	Kroegers Ace Hardware	8 Town Plaza	Retail	1,561	M-F 7:30-6:30 Sa 8-6 Su 9-5
Durango	Sherwin-Williams	400 S Camino Del Rio	Retail	2,571	M-F 7-7, Sa 8-6, Su 10-6
Ignacio	Southern Ute Indian Tribe Utilities Division	16360 Highway 172	HHW Facility	167	M-Sa 8-5
LAKE COUNTY				724	
Leadville	Lake County Landfill	1500 County Rd 6	Landfill	724	F-Tu 8-5 (8-4 winter)
LARIMER COUNTY				71,349	
Fort Collins	Ace Hardware of Fort Collins	1001 E Harmony Rd	Retail	967	M-F 8-8, Sa 8-6, Su 10-5
Fort Collins	Downtown Ace Hardware	215 S College Ave	Retail	601	M-Sa 8-8, Su 9-6
Fort Collins	Fort Collins Community Recycling	1903 S Timberline Rd	Recycling Center	7,425	Tu-Sa 8-6 (8-430 winter)
Fort Collins	Jax Outdoor Gear Ranch & Home	1000 N Highway 287	Retail	611	M-F 7:30-7:30, Sa 7:30-6, Su 8:30-6
Fort Collins	Larimer Co Solid Waste Public Works	5887 S Taft Hill Rd	HHW Facility	45,235	Tu, Th, F, Sa, 8-4:30
Fort Collins	Sherwin-Williams	4215 Corbett Dr	Retail	4,822	M-F 6:30-7, Sa 8-6, Su 10-6
Fort Collins	Sherwin-Williams	8101 SW Frontage Rd	Retail	1,797	M-F 6-5, Sa 8-12
Loveland	Diamond Vogel Loveland	3206 N Garfield Ave	Retail	1,846	M-F 7-5, Sa 8-12
Loveland	Jax Outdoor Gear Ranch & Home	950 E Eisenhower	Retail	149	M-F 8-9 Sa 8-8 Su 9-6
Loveland	Sherwin-Williams	2033 W Eisenhower Blvd	Retail	5,194	M-F 7-7, Sa 8-6, Su 10-6
Loveland	Sherwin-Williams	1390 S Cleveland Ave	Retail	2,702	M-F 7-7, Sa 8-6, Su 10-6

YEAR-ROUND DROP-OFF SITES

159 YEAR-ROUND SITES IN COLORADO IN 2017 - PAGE 7

County, City	Site Name	Address	Type	Gallons	Hours
LAS ANIMAS COUNTY				458	
Trinidad	Terra Firma Recycling Fund	201 W Indiana Ave	Recycling Center	346	M-F 9-4, Sa 8-12
Trinidad	Trinidad Builders Supply	108 W Colorado Ave	Retail	112	M-F 8-5, Sa 8-2
LOGAN COUNTY				750	
Sterling	Sherwin-Williams	100 Broadway St	Retail	750	M-F 7-7, Sa 8-6, Su 10-6
MESA COUNTY				4,240	
Fruita	Co Op Country	1650 Highway 6 and 50	Retail	219	M-Sa 6-7, Su 8-7
Grand Junction	Ace Hardware of Clifton	569 32 Rd	Retail	229	M-F 8-7, Sa 8-6, Su 8-5
Grand Junction	Diamond Vogel Grand Junction	2991 North Ave	Retail	527	M-F 7-5, Sa 8-12
Grand Junction	Sherwin-Williams	845 North Ave	Retail	2,233	M-F 6:30-7, Sa 8-6, Su 10-6
Grand Junction	Sherwin-Williams	2801 North Ave	Retail	1,032	M-F 6:30-7, Sa 8-6, Su 10-6
Palisade	Co op Country	205 W Eighth St	Retail	0	M-Sa 8-6, Su 9-5
MONTEZUMA COUNTY				996	
Cortez	Choice Building Supply & Ace Hdw	525 N Broadway	Retail	439	M-F 7:30-6 Sa 8-5 Su 9-3
Cortez	Slavens True Value Hardware	237 W Main St	Retail	557	M-Sa 7:30-6:30, Su 9-5
MONTROSE COUNTY				2,257	
Montrose	Sherwin-Williams	110 E Main St	Retail	2,257	M-F 7-7, Sa 8-6, Su 10-6
Nucla	Nucla Co-op Country Store	995 Main St	Retail	0	M-Sa 7:30-5:30
MORGAN COUNTY				761	
Brush	Hometown Auto & Hardware	1315 Edison St	Retail	245	M-F 7-6, Sa 7-5
Fort Morgan	Sherwin-Williams	810 W Platte Ave	Retail	517	M-F 7-7, Sa 8-5
OTERO COUNTY				718	
Swink	Clean Valley Recycling	203 N Swink Dr	Recycling Center	718	W 9-4, Sa 9-12

YEAR-ROUND DROP-OFF SITES
159 YEAR-ROUND SITES IN COLORADO IN 2017 - PAGE 8

County, City	Site Name	Address	Type	Gallons	Hours
PITKIN COUNTY				5,414	
Aspen	Sherwin-Williams	304 Aspen Airport Business Ctr	Retail	3,022	M-F 7-6, Sa 7:30-4
Snowmass Village	Pitkin County Resource Recovery	32046 Highway 82	HHW Facility	2,392	M-F 7:30-4:15, Sa 9-11:45 (Sa hrs extended to 1:45 May-Sep)
PUEBLO COUNTY				10,819	
Pueblo	D & S Paint Ctr	715 West St	Retail	1,240	M-F 7-5, Sa 8-3
Pueblo	Sherwin-Williams	3205 N Elizabeth	Retail	3,424	M-F 7-7, Sa 8-6, Su 10-6
Pueblo	Southern Colorado Services & Recycling	1731 Erie Ave	Paint Recycler	6,155	M-F 8-5, Sa 10-2
RIO BLANCO COUNTY				226	
Meeker	Valley Hardware	401 E Market St	Retail	226	M-F 7:30-6, Sa 8-6
Rangely	Rangely True Value	105 W Main St	Retail	0	M-F 7-8, Sa&Su 8-6
RIO GRANDE COUNTY				335	
Monte Vista	Monte Vista Co-op	1901 E Highway 160	Retail	335	M-F 7:30-5:30, Sa 7:30-12
ROUTT COUNTY				5,127	
Steamboat Springs	Ace Hardware Steamboat Springs	2155 Curve Plaza	Retail	2,078	M-F 8-8, Sa 8-5, Su 9-5
Steamboat Springs	Sherwin-Williams	385A Anglers Dr	Retail	3,049	M-F 7-7, Sa 8-6, Su 10-6
SAN MIGUEL COUNTY				1,184	
Norwood	Norwood Ace Hardware	1635 Grand Ave	Retail	267	M-F 8-6, Sa 9-5, Su 10-5
Telluride	Timberline Ace Hardware	200 E Colorado Ave	Retail	917	M-F 8-6, Sa 9-5, Su 10-5
SUMMIT COUNTY				8,945	
Dillon	Summit County Resource Allocation Park	639 County Rd 66 Landfill Rd	HHW Facility	4,052	M-F 7-4
Frisco	Sherwin-Williams	745 Ten Mile Rd	Retail	4,893	M-F 7-7, Sa 8-6, Su 10-6

YEAR-ROUND DROP-OFF SITES
159 YEAR-ROUND SITES IN COLORADO IN 2017 - PAGE 9

County, City	Site Name	Address	Type	Gallons	Hours
TELLER COUNTY				2,689	
Woodland Park	Foxworth Galbraith Lumber	300 S Chestnut St	Retail	989	M-F 7-6, Sa 8-4, Su 9-6
Woodland Park	Sherwin-Williams	717 Gold Hill Pl	Retail	1,700	M-F 7-7, Sa 8-6, Su 10-6
WELD COUNTY				21,245	
Dacono	Weld County South HHW Facility	5500 Highway 52	HHW Facility	2,358	F and 1st & 3rd Sa 9-4
Evans	Diamond Vogel Greeley	3313 35th Ave	Retail	1,024	M-F 7-5, Sa 8-12
Evans	Sherwin-Williams	3230 23rd Ave	Retail	1,419	M-F 7-7, Sa 8-6, Su 10-6
Firestone	Sherwin-Williams	6075 E Firestone Blvd	Retail	2,714	M-F 7-7, Sa 8-6, Su 10-6
Greeley	Sherwin-Williams	2904 W Tenth St	Retail	2,842	M-F 7-7, Sa 8-6, Su 10-6
Greeley	Weld County North HHW Facility	1311 N 17th Ave	HHW Facility	10,254	Tu & Sa 8-5
Johnstown	Johnstown Ace Hardware	9 S Parish Ave	Retail	633	M-F 8-7, Sa 8-5, Su 10-5
Total				612,971	

NOTE:

Sites with no value for Gallons in 2017 are either in areas with very low participation or started later in the year and did not have paint picked up before December 31.

SUPPLEMENTAL DROP-OFF SITES AND EVENTS

89 SUPPLEMENTAL SITES IN COLORADO IN 2017 - PAGE 1

COLORADO

County, City	Site Name	Address	Type	Gallons	Hours
ADAMS COUNTY				15,076	
Bennett	Bennett Public Works Dept	365 Palmer Ave	PaintCare Event	3,787	10-2 (Oct 7)
Brighton	Todd Creek Farms HOA	10501 E 152nd ave	Latex Event	254	9-2 (May 21)
Federal Heights	Water World	8801 N Pecos St	HHW Event	1,935	9-3 (May 6)
Thornton	Infrastructure Maintenance Ctr	12450 Washington St	PaintCare Event	6,857	10-2 (Apr 22)
Thornton	Infrastructure Maintenance Ctr	12450 Washington St	HHW Event	2,142	9-3 (Sep 16)
Westminster	Aerospace Manufacturing Ctr	9675 W 108th St	Latex Event	100	12-2:30 (Apr 19)
ARAPAHOE COUNTY				12,133	
Aurora	Aurora Parks Operations	13645 E Ellsworth Ave	HHW Event	5,391	9-4 (Sep 9)
Aurora	Eaglecrest High School	5100 South Picadilly Street	Latex Event	726	10-3 (Apr 15)
Centennial	Arapahoe High School	2201 East Dry Creek Road	Latex Event	1,353	10-2 (Jun 24, Oct 14)
Centennial	Arapahoe Park	7800 S Adams St	Latex Event	470	11-2 (Jul 22)
Centennial	Piney Creek HOA	5800 S Joplin Way	Latex Event	845	10-2 (Sep 24)
Centennial	Trails West Elementary School	5400 S Waco St	Latex Event	507	10-2 (Sep 9)
Littleton	Business Park	791 Southpark Drive	Latex Event	279	10-2 (Oct 21)
Littleton	Columbine High School	6201 S Pierce St	Latex Event	1,248	10-2 (Apr 8, May 13, Aug 26)
Littleton	Ken-Caryl Ranch House HOA	7676 S Continental Divide Rd	Latex Event	998	9-3 (May 7)
Littleton	Littleton High School	199 E Littleton Blvd	Latex Event	316	10-2 (Oct 24)
BACA COUNTY				98	
Springfield	Everitt-Moore Lumber	464 Main Street	PaintCare Event	98	2-6 (Jun 19)
BOULDER COUNTY				2,353	
Allenspark	Allenspark Transfer Station	14857 State Highway 7	HHW Event	115	9-1 (Aug 12)
Boulder	Ball Aerospace Boulder	1735 Range St	Latex Event	174	9-1 (Oct 7)
Longmont	Public Works Ctr	375 Airport Rd	HHW Event	1,458	9-1 (Sep 16)

SUPPLEMENTAL DROP-OFF SITES AND EVENTS

89 SUPPLEMENTAL SITES IN COLORADO IN 2017 - PAGE 2

COLORADO

County, City	Site Name	Address	Type	Gallons	Hours
Nederland	Nederland Transfer Station	286 Ridge Rd	HHW Event	127	8-12 (Jun 3)
Niwot	Niwot High School	8989 Niwot Rd	Latex Event	231	8-2 (May 14)
Superior	Eldorado K8	3351 S Indiana St	HHW Event	249	9-2 (Apr 15)
BROOMFIELD COUNTY				1,230	
Broomfield	Norman Smith Ctr	3001 W 124th Ave	HHW Event	1,230	9-1 (May 15, Oct 7)
CHAFFEE COUNTY				900	
Buena Vista	Buena Vista True Value	29785 US Hwy 24	PaintCare Event	900	2-6 (Aug 8)
CONEJOS COUNTY				250	
La Jara	La Jara Trading Post	16555 CO-136	PaintCare Event	250	1-5 (Sep 12)
DENVER COUNTY				4,131	
Denver	925 Sterling (Dropped Oct 2017)	925 W 5th Ave	Retail	362	9-5 M, Tu, Th, F, Sa
Denver	Ace on the Fax (Dropped Aug 2017)	7100 E Colfax Ave	Retail	2,123	M-Sa 7:30-7, Su 8-6
Denver	Alliance Ctr (Other Event)	1536 Wynkoop St	Other	30	9-1 (Jun 17)
Denver	Gone for Good Thrift (Dropped Sep 2017)	101 Kalamath St	Retail	1,308	M-F 9-6, Sa 9-5
Denver	Thomas Jefferson High School	3950 S Holly St	Latex Event	308	8-1 (Aug 5)
DOUGLAS COUNTY				19,419	
Castle Rock	Castle Rock Water	175 Kellogg Court	HHW Event	3,913	9-3 (Sep 30)
Highlands Ranch	Ace Highlands Ranch (Dropped Mar 2017)	9579 S University Blvd	Retail	824	M-Sa 7-8 Su 8-6
Highlands Ranch	Peak Athletics	399 Dad Clark Drive	Latex Event	190	10-2 (Jun 24)
Highlands Ranch	Shea Stadium	3270 Redstone Park Cir	HHW Event	8,951	9-3 (Aug 12)
Highlands Ranch	Parking Lot (Visa Recycle Day)	8910 S Ridgeline Blvd	Latex Event	179	8-2 (Apr 27)
Parker	Joint Services Ctr	17801 East Plaza Dr	HHW Event	3,817	9-3 (May 20)
Parker	Legend High School	22219 Hilltop Rd	Latex Event	281	10-2 (Apr 16)

SUPPLEMENTAL DROP-OFF SITES AND EVENTS

89 SUPPLEMENTAL SITES IN COLORADO IN 2017 - PAGE 3

COLORADO

County, City	Site Name	Address	Type	Gallons	Hours
Parker	Parker Pavilions	11101 South Parker Rd	Latex Event	1,264	10-4 (Mar 18)
EAGLE COUNTY				256	
Vail	Ford Park	700 South Frontage Road East	HHW Event	256	10-3 (May 12)
EL PASO COUNTY				5,629	
Black Forest	Black Forest Park Equestrian Lot	Miliam Rd	HHW Event	777	9-2 (Jun 10)
Calhan	County Fairgrounds	366 10th St	HHW Event	308	9-1 (Oct 14)
Colorado Springs	Citizens Service Ctr	1675 W Garden of the Gods Rd	HHW Event	1,005	10-2 (Sep 19)
Colorado Springs	Dept of Health & Environment	305 S Union Blvd	HHW Event	2,367	8-1 (May 20)
Colorado Springs	Widefield Community Ctr	705 Aspen Dr	HHW Event	720	8-1 (Mar 25)
Fort Carson	Fort Carson	6415 Specker Ave	HHW Event	452	8-2 (Apr 21)
ELBERT COUNTY				239	
Elizabeth	Crossroads Business Park	771 Crossroads Circle	Latex Event	239	8-12 (May 6)
GARFIELD COUNTY				3,608	
Carbondale	Carbondale Town Hall	511 Colorado Ave	HHW Event	852	8-3 (Oct 14)
Glenwood Springs	Glenwood Springs Parks & Rec	100 Wulfsohn Rd	HHW Event	951	9-1 (Apr 22)
Rifle	Garfield County Landfill	0075 County Rd 246	HHW Event	1,805	9-3 (Apr 22, Oct 7)
GUNNISON COUNTY				1,151	
Crested Butte	Crested Butte True Value	607 6th Street	PaintCare Event	481	2-6 (Aug 7)
Gunnison	Gunnison City Shop	1100 Virginia Ave	HHW Event	670	9-6 (Sep 30)
HINSDALE COUNTY				401	
Lake City	Blue Spruce Bldg Materials	310 Bluff St	PaintCare Event	401	12-4 (Aug 30)
HUERFANO COUNTY				530	
Walsenburg	Walsenburg Lumber	403 West 7th St	PaintCare Event	530	1-5 (Sep 13)

SUPPLEMENTAL DROP-OFF SITES AND EVENTS

89 SUPPLEMENTAL SITES IN COLORADO IN 2017 - PAGE 4

COLORADO

County, City	Site Name	Address	Type	Gallons	Hours
JACKSON COUNTY				306	
Walden	Timberline Building Supply	209 Main St	PaintCare Event	306	1-5 (Aug 3)
JEFFERSON COUNTY				4,548	
Arvada	Susan M Duncan YMCA	6350 Eldridge St	Latex Event	471	10-2 (May 13)
Edgewater	Edgewater Ace (Dropped Mar 2017)	1719 Sheridan Blvd	Retail	525	M-Sa 8-8, Su 8-6
Golden	Kyffin Elementary School	205 S Flora Way	Latex Event	420	8-2 (Jun 8)
Lakewood	Green Mountain High School	13175 W Green Mountain Dr	Latex Event	556	10-2 (Jun 18)
Lakewood	Hutchinson Elementary School	12900 W Utah	Latex Event	445	10-12 (Apr 22)
Lakewood	Morse Park	8180 W 20th Ave	Latex Event	1,073	10-2 (Oct 14)
Lakewood	Tamarisk Park	3200 S Indiana St	Latex Event	337	10 -2 (Aug 27)
Pine	North Fork Fire Dept	19384 Deckers Rd	HHW Event	721	10-2 (Aug 26)
KIT CARSON COUNTY				219	
Burlington	Herman Lumber	1298 Martin Ave	PaintCare Event	219	2-6 (Jun 21)
LARIMER COUNTY				7,527	
Estes Park	Town Water Shop	577 Elm Road	HHW Event	1,245	10-2 (Jun 10)
Fort Collins	Fort Collins Streets Dept	625 Ninth St	HHW Event	6,191	9-3 (Jun 24, Sep 9)
Loveland	Orchards Ace (Dropped Mar 2017)	269 E 29th St	Retail	91	M-F 8-7, Sa 8-6, Su 9-6
LINCOLN COUNTY				144	
Limon	Old Town Hall Parking Lot	200 F Ave	PaintCare Event	144	2-6 (Jun 22)
MINERAL COUNTY				129	
Creede	Mineral County Landfill	Dump Ground Road (2.5 mi SE of town)	PaintCare Event	129	11-3 (Aug 31)
MOFFAT COUNTY				356	
Craig	MJK Sales & Feed	2315 W First St	PaintCare Event	356	2-6 (Aug 2)

SUPPLEMENTAL DROP-OFF SITES AND EVENTS

89 SUPPLEMENTAL SITES IN COLORADO IN 2017 - PAGE 5

COLORADO

County, City	Site Name	Address	Type	Gallons	Hours
MONTROSE COUNTY				272	
Montrose	Montrose Public Works	1221 6450 Rd	HHW Event	272	10-4 (Oct 21)
OURAY COUNTY				872	
Ridgway	Hartwell Park	201 N Railroad St	PaintCare Event	872	1-5 (Aug 29)
PARK COUNTY				674	
Fairplay	South Park True Value	299 US HWY 285	PaintCare Event	674	2-6 (Aug 10)
PHILLIPS COUNTY				276	
Holyoke	Holyoke General Store	128 S Campbell Ave	PaintCare Event	276	2-6 (Jul 17)
PROWERS COUNTY				43	
Lamar	Big R of Lamar	8625 US Hwy 50	PaintCare Event	43	2-6 (Jun 20)
PUEBLO COUNTY				3,245	
Colorado City	Greenhorn True Value	6850 CO-165	PaintCare Event	242	1-5 (Sep 14)
Pueblo	State Fairgrounds Carnival Lot	1001 Beulah Ave	HHW Event	3,003	8-1 (Apr 22)
RIO BLANCO COUNTY				243	
Rangely	Rangely Public Library	109 E Main St	PaintCare Event	243	2-6 (Aug 1)
ROUTT COUNTY				723	
Steamboat Springs	Meadows Parking Lot	Mt Werner Rd	HHW Event	723	9-12 (May 13, Sep 23)
SAGUACHE COUNTY				54	
Saguache	Saguache County Landfill	25125 Kelly Road	PaintCare Event	54	10-2 (Sep 11)
SAN MIGUEL COUNTY				861	
Telluride	San Miguel County Parking Lot	Hub 2C Society Dr	HHW Event	861	9-2 (May 20)
SUMMIT COUNTY				1,165	
Frisco	Summit Stage	0222 County Shops Rd	HHW Event	1,165	8-2 (May 20)

SUPPLEMENTAL DROP-OFF SITES AND EVENTS

89 SUPPLEMENTAL SITES IN COLORADO IN 2017 - PAGE 6

COLORADO

County, City	Site Name	Address	Type	Gallons	Hours
TELLER COUNTY				301	
Cripple Creek	Cripple Creek Employee Lot	360 E Bennett Ave	PaintCare Event	301	2-6 (Aug 9)
WASHINGTON COUNTY				2,082	
Akron	Akron Town Shop	1175 East Hwy 34	PaintCare Event	2,082	2-6 (Jul 20)
WELD COUNTY				363	
Johnstown	Parish Park	11 Raymond Place	Latex Event	81	10-2 (Oct 14)
Johnstown	Roosevelt High School	616 N 2nd St	Latex Event	103	10-2 (Apr 1)
Windsor	Windsor Ace Hdw (Dropped Mar 2017)	1245 Main St	Retail	179	M-F 7-8, Sa 7-6, Su 8-6
YUMA COUNTY				464	
Wray	Ace Quality Farm & Ranch Ctr	333 Dexter St	PaintCare Event	278	2-6 (Jul 18)
Yuma	Ace Quality Farm & Ranch Ctr	700 E 8th Ave	PaintCare Event	186	2-6 (Jul 19)
Total				92,269	

LARGE VOLUME PICK-UP SITES

85 LARGE VOLUME SITES IN COLORADO IN 2017 - PAGE 1

County, City	Site Name	Address	Type	Gallons	Hours
ADAMS COUNTY				527	
Northglenn	[Color Consultant]		LVP	182	N/A
Northglenn	[Painting Contractor]		LVP	344	N/A
ARAPAHOE COUNTY				1,927	
Aurora	[Painting Contractor]		LVP	714	N/A
Aurora	[Painting Contractor]		LVP	136	N/A
Aurora	[Painting Contractor]		LVP	215	N/A
Centennial	[Painting Contractor]		LVP	222	N/A
Greenwood Village	[Church]		LVP	509	N/A
Littleton	[Property Manager]		LVP	132	N/A
BOULDER COUNTY				1,238	
Boulder	[Painting Contractor]		LVP	268	N/A
Boulder	[Property Manager]		LVP	227	N/A
Boulder	[Property Manager]		LVP	305	N/A
Boulder	[School or University]		LVP	237	N/A
Longmont	[Painting Contractor]		LVP	201	N/A
BROOMFIELD COUNTY				178	
Broomfield	[Property Manager]		LVP	178	N/A
DENVER COUNTY				4,600	
Denver	[Construction]		LVP	103	N/A
Denver	[Painting Contractor]		LVP	781	N/A
Denver	[Painting Contractor]		LVP	252	N/A
Denver	[Painting Contractor]		LVP	617	N/A

LARGE VOLUME PICK-UP SITES

85 LARGE VOLUME SITES IN COLORADO IN 2017 - PAGE 2

County, City	Site Name	Address	Type	Gallons	Hours
Denver	[Painting Contractor]		LVP	129	N/A
Denver	[Painting Contractor]		LVP	120	N/A
Denver	[Painting Contractor]		LVP	305	N/A
Denver	[Property Manager]		LVP	651	N/A
Denver	[Property Manager]		LVP	382	N/A
Denver	[Property Manager]		LVP	178	N/A
Denver	[Property Manager]		LVP	149	N/A
Denver	[Property Manager]		LVP	273	N/A
Denver	[Property Manager]		LVP	114	N/A
Denver	[Property Manager]		LVP	257	N/A
Denver	[School or University]		LVP	291	N/A
DOUGLAS COUNTY				611	
Castle Rock	[Storage Facility]		LVP	161	N/A
Lone Tree	[School or University]		LVP	186	N/A
Parker	[Property Manager]		LVP	265	N/A
EAGLE COUNTY				1,412	
Basalt	[Painting Contractor]		LVP	269	N/A
Eagle	[Retailer]		LVP	762	N/A
Wolcott	[Trash Collector]		LVP	381	N/A
EL PASO COUNTY				4,249	
Colorado Springs	[Church]		LVP	179	N/A
Colorado Springs	[Construction]		LVP	161	N/A
Colorado Springs	[Construction]		LVP	340	N/A
Colorado Springs	[Painting Contractor]		LVP	300	N/A

COLORADO

LARGE VOLUME PICK-UP SITES
85 LARGE VOLUME SITES IN COLORADO IN 2017 - PAGE 3

County, City	Site Name	Address	Type	Gallons	Hours
Colorado Springs	[Painting Contractor]		LVP	422	N/A
Colorado Springs	[Painting Contractor]		LVP	195	N/A
Colorado Springs	[Painting Contractor]		LVP	293	N/A
Colorado Springs	[Property Manager]		LVP	129	N/A
Colorado Springs	[Property Manager]		LVP	118	N/A
Colorado Springs	[Property Manager]		LVP	473	N/A
Colorado Springs	[School or University]		LVP	292	N/A
Colorado Springs	[Thrift Store Distribution Ctr]		RLVP	317	N/A
Colorado Springs	[Thrift Store]		LVP	803	N/A
Colorado Springs	[Zoo]		LVP	229	N/A
GARFIELD COUNTY				833	
Carbondale	[Painting Contractor]		LVP	445	N/A
Glenwood Springs	[Reuse Store]		LVP	388	N/A
GRAND COUNTY				169	
Tabernash	[Insurance Agent]		LVP	169	N/A
JEFFERSON COUNTY				826	
Arvada	[Painting Contractor]		LVP	172	N/A
Lakewood	[Construction]		LVP	305	N/A
Lakewood	[Hotel]		LVP	145	N/A
Wheat Ridge	[Painting Contractor]		LVP	204	N/A
LAKE COUNTY				137	
Leadville	[Woodworker]		LVP	137	N/A
LARIMER COUNTY				5,000	
Berthoud	[Painting Contractor]		LVP	327	N/A

LARGE VOLUME PICK-UP SITES

85 LARGE VOLUME SITES IN COLORADO IN 2017 - PAGE 4

County, City	Site Name	Address	Type	Gallons	Hours
Berthoud	[Painting Contractor]		LVP	148	N/A
Estes Park	[Painting Contractor]		LVP	825	N/A
Fort Collins	[Government - City]		RLVP	0	N/A
Fort Collins	[Construction]		LVP	524	N/A
Fort Collins	[Painting Contractor]		LVP	195	N/A
Fort Collins	[Painting Contractor]		LVP	281	N/A
Fort Collins	[Painting Contractor]		LVP	223	N/A
Fort Collins	[Painting Contractor]		LVP	273	N/A
Fort Collins	[Painting Contractor]		LVP	443	N/A
Fort Collins	[Property Manager]		LVP	181	N/A
Fort Collins	[School or University]		RLVP	399	N/A
Golden	[Painting Contractor]		LVP	227	N/A
Livermore	[Painting Contractor]		LVP	200	N/A
Loveland	[City Government]		LVP	257	N/A
Loveland	[Painting Contractor]		LVP	248	N/A
Loveland	[Painting Contractor]		LVP	110	N/A
Loveland	[Property Manager]		LVP	139	N/A
MESA COUNTY				706	
Grand Junction	[Construction]		LVP	343	N/A
Grand Junction	[Painting Contractor]		LVP	363	N/A
OURAY COUNTY				125	
Ridgway	[School or University]		LVP	125	N/A
ROUTT COUNTY				485	
Steamboat Springs	[Property Manager]		LVP	134	N/A

LARGE VOLUME PICK-UP SITES

85 LARGE VOLUME SITES IN COLORADO IN 2017 - PAGE 5

County, City	Site Name	Address	Type	Gallons	Hours
Steamboat Springs	[Property Manager]		LVP	351	N/A
WELD COUNTY				3,077	
Dacono	[Painting Contractor]		LVP	154	N/A
Greeley	[Reuse Store]		LVP	266	N/A
Greeley	[School or University]		RLVP	214	N/A
Kersey	[Painting Contractor]		LVP	2,441	N/A
WELD COUNTY				159	
Greeley	[Painting Contractor]		LVP	159	N/A
Total				26,259	

NOTE:

LVP: Large Volume Pick-Up Site (ad-hoc)
 RLVP: Recurring Large Volume Pick-Up Site

DOOR-TO-DOOR PROGRAMS

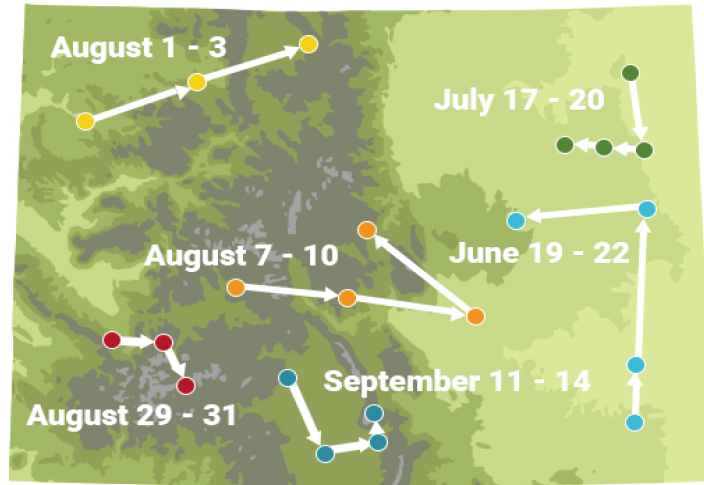
7 COLORADO PROGRAMS - PAGE 1

County, City	Site Name	Address	Type	Gallons	Hours
ADAMS COUNTY				1,348	
Westminster	City of Westminster Door to Door	No street address	D2D	1,348	N/A
ARAPAHOE COUNTY				3,398	
Aurora	City of Aurora Door-to-Door	No street address	D2D	545	N/A
Centennial	SE Metro Stormwater Auth Door-to-Door	No street address	D2D	1,570	N/A
Cherry Hills Village	Cherry Hills Village Door-to-Door	No street address	D2D	74	N/A
Greenwood Village	City of Greenwood Village Door-to-Door	No street address	D2D	1,209	N/A
DENVER COUNTY				3,016	
Denver	Denver Door-to-Door	No street address	D2D	3,016	N/A
DOUGLAS COUNTY				399	
Lone Tree	City of Lone Tree Door-to-Door	No street address	D2D	399	N/A
Total				8,160	

NOTE:

This list does not include Jefferson County's door-to-door program (which is supported by PaintCare) because the paint from the program is included in the HHW Facility

Colorado Paint Sweeps



Sweep	Site Name	Address	City
SOUTHEAST			
6/19/17	Everitt-Moore Lumber (Sweep)	464 Main Street	Springfield
6/20/17	Big R of Lamar (Sweep)	8625 US Hwy 50	Lamar
6/21/17	Herman Lumber (Sweep)	1298 Martin Ave	Burlington
6/22/17	Old Town Hall Parking Lot (Sweep)	200 F Ave	Limon
NORTHEAST			
7/17/17	Holyoke General Store (Sweep)	128 S Campbell Ave	Holyoke
7/18/17	Ace Quality Farm and Ranch Center (Sweep)	333 Dexter St	Wray
7/19/17	Ace Quality Farm and Ranch Center (Sweep)	700 E 8th Ave	Yuma
7/20/17	Akron Town Shop (Sweep)	1175 East Hwy 34	Akron
NORTHWEST			
8/1/17	Rangely Public Library (Sweep)	109 E Main St	Rangely
8/2/17	MJK Sales and Feed (Sweep)	2315 W First St	Craig
8/3/17	Timberline Building Supply (Sweep)	209 Main St	Walden
MOUNTAIN			
8/7/17	Crested Butte True Value (Sweep)	607 6th Street	Crested Butte
8/8/17	Buena Vista True Value (Sweep)	29785 US Hwy 24	Buena Vista
8/9/17	City of Cripple Creek Employee Parking Lot (Sweep)	360 E Bennett Ave	Cripple Creek
8/10/17	South Park True Value (Sweep)	299 US HWY 285	Fairplay
SOUTHWEST			
8/29/17	Hartwell Park (Sweep)	201 N Railroad St	Ridgway
8/30/17	Blue Spruce Building Materials (Sweep)	310 Bluff St	Lake City
8/31/17	Mineral County Landfill (Sweep)	Dump Ground Road (2.5 mi SE of town)	Creede
SOUTH			
9/11/17	Saguache County Landfill (Sweep)	25125 Kelly Road	Saguache
9/12/17	La Jara Trading Post (Sweep)	16555 CO-136	La Jara
9/13/17	Walsenburg Lumber (Sweep)	403 West 7th St	Walsenburg
9/14/17	Greenhorn True Value (Sweep)	6850 CO-165	Colorado City

**Appendix
Section B**

PaintCare Inc.

Financial Statements
and Independent Auditors' Report

Twelve Month Periods Ended December 31, 2017 and 2016

PaintCare Inc.

Financial Statements
Twelve Month Periods Ended December 31, 2017 and 2016

Contents

Independent Auditors' Report.....	1-2
<i>Financial Statements</i>	
Statements of Financial Position.....	3
Statements of Activities	4
Statements of Cash Flows.....	5
Notes to Financial Statements.....	6-14
<i>Supplementary Information</i>	
Schedule of Activities, Organized by Program.....	15-16

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
PaintCare Inc.

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of December 31, 2017 and 2016, the related statements of activities and cash flows for twelve month periods then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for twelve month periods then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 15-16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Handwritten signature in black ink that reads "Rogers + Company PLLC". The "R" is large and stylized, and the plus sign is a simple horizontal line.

Vienna, Virginia
March 26, 2018

PaintCare Inc.

Statements of Financial Position
December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Assets		
Current assets:		
Cash	\$ 13,306,740	\$ 11,352,676
Accounts receivable, net	5,241,516	4,629,251
Investments	40,277,238	32,374,147
Prepaid expenses	16,964	84,847
	<u>58,842,458</u>	<u>48,440,921</u>
Property and equipment, net	211,122	296,457
	<u>59,053,580</u>	<u>48,737,378</u>
Total assets	<u>\$ 59,053,580</u>	<u>\$ 48,737,378</u>
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 6,392,384	\$ 5,380,494
Due to affiliate	1,218,597	707,370
	<u>7,610,981</u>	<u>6,087,864</u>
Total liabilities	<u>7,610,981</u>	<u>6,087,864</u>
Net Assets		
Unrestricted	51,442,599	42,649,514
	<u>51,442,599</u>	<u>42,649,514</u>
Total net assets	<u>51,442,599</u>	<u>42,649,514</u>
Total liabilities and net assets	<u>\$ 59,053,580</u>	<u>\$ 48,737,378</u>

PaintCare Inc.

Statements of Activities For the Twelve Month Periods Ended December 31, 2017 and 2016

	2017	2016
Operating Revenue and Support		
Paint recovery fees	\$ 60,554,527	\$ 59,330,378
Other income	86,429	114,137
Total operating revenue and support	<u>60,640,956</u>	<u>59,444,515</u>
Expenses		
Program and delivery services:		
Oregon	4,947,135	4,843,757
California	29,828,977	30,271,474
Connecticut	3,056,680	2,833,700
Rhode Island	684,887	681,349
Minnesota	4,942,506	5,625,235
Vermont	743,783	718,878
Maine	1,108,353	1,180,482
Colorado	5,070,756	5,071,615
District of Columbia	307,304	148,652
Total program and delivery services	<u>50,690,381</u>	<u>51,375,142</u>
General and administrative	<u>4,186,412</u>	<u>4,170,048</u>
Total expenses	<u>54,876,793</u>	<u>55,545,190</u>
Change in Net Assets from Operations	5,764,163	3,899,325
Non-Operating Activities		
Interest and dividend income	1,027,363	810,900
Loss on disposal of property and equipment	-	(46,549)
Net realized and unrealized gain on investments	2,001,559	439,166
Total non-operating activities	<u>3,028,922</u>	<u>1,203,517</u>
Change in Net Assets	8,793,085	5,102,842
Net Assets, beginning of period	<u>42,649,514</u>	<u>37,546,672</u>
Net Assets, end of period	<u>\$ 51,442,599</u>	<u>\$ 42,649,514</u>

See accompanying notes.

PaintCare Inc.

Statements of Cash Flows
For the Twelve Month Periods Ended December 31, 2017 and 2016

	2017	2016
Cash Flows from Operating Activities		
Change in net assets	\$ 8,793,085	\$ 5,102,842
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	85,335	86,892
Loss on disposal of property and equipment	-	80,333
Net realized and unrealized gain on investments	(2,001,559)	(439,166)
Change in allowance for doubtful accounts receivable	12,726	(58,582)
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(624,991)	1,471,252
Prepaid expenses	67,883	30,976
Increase (decrease) in:		
Accounts payable and accrued expenses	1,011,890	(2,439,641)
Due to affiliate	511,227	248,061
Net cash provided by operating activities	7,855,596	4,082,967
Cash Flows from Investing Activities		
Purchases of investments	(12,668,109)	(810,900)
Proceeds from sale of investments	6,766,577	118,711
Purchases of property and equipment	-	(5,536)
Net cash used in investing activities	(5,901,532)	(697,725)
Net Increase in Cash	1,954,064	3,385,242
Cash, beginning of period	11,352,676	7,967,434
Cash, end of period	\$ 13,306,740	\$ 11,352,676

See accompanying notes.

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

1. Nature of Operations

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009 with implementation of the Oregon Program beginning July 1, 2010. Similar legislation has subsequently been passed in other jurisdictions. The legislation pilots an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare. During 2015, PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, and Rhode Island programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Unrestricted net assets represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At December 31, 2017 and 2016, all net assets were unrestricted.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At December 31, 2017 and 2016, an allowance of \$25,848 and \$13,122, respectively, was recognized.

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statements of activities.

Property and Equipment

Property and equipment with a projected useful life ranging from three to ten years and in excess of \$1,000 are capitalized and recorded at cost. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the individual assets, ranging from three to ten years.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis.

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

2. Summary of Significant Accounting Policies (continued)

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$4,274,564 and \$6,275,502 for the twelve month periods ended December 31, 2017 and 2016, respectively.

Functional Allocation of Expenses

The costs of providing the various program and supporting activities have been summarized on a functional basis in the accompanying financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Programs are categorized by the states where services are conducted.

Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes realized and unrealized gains and losses on investments, interest and dividends, and loss on disposal of property and equipment.

Recently Issued Accounting Pronouncement

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-14, *Presentation of Financial Statements for Not-for-Profit Entities*. The update changes the manner by which nonprofit organizations classify net assets as well as improves information presented in financial statements and notes about nonprofit organization liquidity, financial performance, and cash flows. The guidance is effective beginning in 2018.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through March 26, 2018, the date the financial statements were available to be issued.

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

3. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

4. Accounts Receivable

Accounts receivable related to the following programs were due as follows at December 31:

	<u>2017</u>	<u>2016</u>
California	\$ 3,368,499	\$ 2,942,514
Colorado	464,559	472,301
Minnesota	578,769	373,845
Oregon	356,528	265,254
Connecticut	231,909	221,528
Maine	85,413	196,584
Rhode Island	66,448	57,640
District of Columbia	52,436	52,808
Vermont	62,803	59,899
	<u>5,267,364</u>	<u>4,642,373</u>
Total accounts receivable	5,267,364	4,642,373
Less: allowance for doubtful accounts	<u>(25,848)</u>	<u>(13,122)</u>
Accounts receivable, net	<u><u>\$ 5,241,516</u></u>	<u><u>\$ 4,629,251</u></u>

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

5. Investments and Fair Value Measurements

PaintCare invests a portion of its accumulated surplus in a portfolio with Bank of America/Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows FASB Accounting Standards Codification 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities as well as some mutual funds consisting mainly of fixed income instruments, which are valued based on quoted prices in less active markets.

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2017:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 710,082	\$ -	\$ -	\$ 710,082
Materials	568,175	-	-	568,175
Industrials	1,540,587	-	-	1,540,587
Consumer discretionary	1,584,332	-	-	1,584,332
Consumer staples	1,012,162	-	-	1,012,162
Health care	1,618,897	-	-	1,618,897
Financials	2,107,810	-	-	2,107,810
Information technology	2,501,892	-	-	2,501,892
Telecommunication				
service	277,299	-	-	277,299
Utilities	433,312	-	-	433,312
Real estate	520,960	-	-	520,960
Bend	84,513	-	-	84,513
Mutual funds:				
Fixed income	6,136,920	-	-	6,136,920
Corporate bonds	8,389,774	-	-	8,389,774
Cash equivalents	1,471,148	-	-	1,471,148
Government securities:				
U.S. Treasury	-	6,750,894	-	6,750,894
U.S. Agency	-	4,568,481	-	4,568,481
Total investments	\$ 28,957,863	\$ 11,319,375	\$ -	\$ 40,277,238

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

5. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2016:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 276,294	\$ -	\$ -	\$ 276,294
Materials	242,497	-	-	242,497
Industrials	629,303	-	-	629,303
Consumer discretionary	1,008,268	-	-	1,008,268
Consumer staples	1,416,235	-	-	1,416,235
Health care	1,370,173	-	-	1,370,173
Financials	913,762	-	-	913,762
Information technology	987,365	-	-	987,365
Telecommunication service	329,869	-	-	329,869
Utilities	33,086	-	-	33,086
Mutual funds:				
Exchange traded funds	2,186,781	-	-	2,186,781
Mid/small U.S. equity	375,552	-	-	375,552
Fixed income	4,303,977	-	-	4,303,977
Corporate bonds	5,889,552	-	-	5,889,552
Cash equivalents	608,834	-	-	608,834
Government securities:				
U.S. Treasury	-	7,411,772	-	7,411,772
U.S. Agency	-	4,390,827	-	4,390,827
Total investments	\$ 20,571,548	\$ 11,802,599	\$ -	\$ 32,374,147

Investment income consisted of the following for the twelve month periods ended December 31:

	2017	2016
Interest and dividend income	\$ 1,027,363	\$ 810,900
Net realized and unrealized gain	2,001,559	439,166
Total investment income	\$ 3,028,922	\$ 1,250,066

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

6. Property and Equipment

PaintCare held the following property and equipment at December 31:

	<u>2017</u>	<u>2016</u>
Software	\$ 421,822	\$ 421,822
Less: accumulated depreciation and amortization	<u>(210,700)</u>	<u>(125,365)</u>
Property and equipment, net	<u>\$ 211,122</u>	<u>\$ 296,457</u>

7. Related Party

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, through its signature Coating Care[®] resources, and focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and automatically renews for one-year terms unless canceled by either party.

For the twelve month periods ended December 31, 2017 and 2016, the total administrative fees charged by ACA to PaintCare were \$2,117,301 and \$1,765,154, respectively. At December 31, 2017 and 2016, PaintCare owed ACA \$1,218,597 and \$707,370, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

PaintCare Inc.

Notes to Financial Statements
December 31, 2017 and 2016

8. Income Taxes

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PaintCare Inc.
Schedule of Activities, Organized by Program
For the Twelve Month Period Ended December 31, 2017

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,744,994	\$ 35,391,489	\$ 3,638,576	\$ 937,054	\$ 5,879,684	\$ 903,209	\$ 1,473,982	\$ 6,935,251	\$ 650,288	\$ -	\$ 60,554,527
Other income	86,429	-	-	-	-	-	-	-	-	-	86,429
Total operating revenue and support	4,831,423	35,391,489	3,638,576	937,054	5,879,684	903,209	1,473,982	6,935,251	650,288	-	60,640,956
Expenses											
Program and delivery services:											
Collection support	18,378	3,039,037	423,739	102,643	195,850	82,884	134,751	461,818	35,121	-	4,494,221
Transportation and processing	4,629,903	22,266,855	1,990,203	461,697	4,407,470	591,327	788,633	3,685,583	174,205	-	38,995,876
Communications	77,132	2,827,358	474,582	82,938	156,235	8,680	11,109	592,780	43,750	-	4,274,564
Legal fees	6,477	505,320	2,894	2,726	-	283	15	6,538	-	-	524,253
State agency administrative fees	40,000	221,456	20,000	-	33,330	15,000	82,000	120,000	26,000	-	557,786
Other program expenses	175,245	968,951	145,262	34,883	149,621	45,609	91,845	204,037	28,228	-	1,843,681
Total program and delivery services	4,947,135	29,828,977	3,056,680	684,887	4,942,506	743,783	1,108,353	5,070,756	307,304	-	50,690,381
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	12,358	12,358
Management fees	-	-	-	-	-	-	-	-	-	2,117,301	2,117,301
Insurance	-	-	-	-	-	-	-	-	-	163,709	163,709
Other expense	-	-	-	-	-	-	-	-	-	1,893,044	1,893,044
Total general and administrative	-	-	-	-	-	-	-	-	-	4,186,412	4,186,412
Total expenses	4,947,135	29,828,977	3,056,680	684,887	4,942,506	743,783	1,108,353	5,070,756	307,304	4,186,412	54,876,793
Change in Net Assets from Operations	(115,712)	5,562,512	581,896	252,167	937,178	159,426	365,629	1,864,495	342,984	(4,186,412)	5,764,163
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	3,028,922	3,028,922
Change in Net Assets Before Allocation of General and Administrative Activities	(115,712)	5,562,512	581,896	252,167	937,178	159,426	365,629	1,864,495	342,984	(1,157,490)	8,793,085
General and administrative allocation	(265,465)	(2,581,418)	(247,658)	(72,935)	(367,521)	(43,359)	(92,046)	(348,486)	(41,694)	4,060,582	-
Investment allocation	-	2,845,386	-	-	(98,493)	(38,810)	1,311	194,160	(462)	(2,903,092)	-
Total Change in Net Assets	(381,177)	5,826,480	334,238	179,232	471,164	77,257	274,894	1,710,169	300,828	-	8,793,085
Net Assets (Deficit), beginning of year	(327,754)	40,575,302	2,708,044	447,805	(1,867,529)	(683,136)	(155,170)	2,114,697	(162,745)	-	42,649,514
Net Assets (Deficit), end of year	\$ (708,931)	\$ 46,401,782	\$ 3,042,282	\$ 627,037	\$ (1,396,365)	\$ (605,879)	\$ 119,724	\$ 3,824,866	\$ 138,083	\$ -	\$ 51,442,599

PaintCare Inc.
Schedule of Activities, Organized by Program
For the Twelve Month Period Ended December 31, 2016

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	General and Administrative	Total
Operating Revenue and Support											
Paint recovery fees	\$ 4,665,094	\$ 35,335,484	\$ 3,692,824	\$ 945,742	\$ 5,461,855	\$ 749,398	\$ 1,596,111	\$ 6,778,509	\$ 105,361	\$ -	\$ 59,330,378
Other income	114,137	-	-	-	-	-	-	-	-	-	114,137
Total operating revenue and support	4,779,231	35,335,484	3,692,824	945,742	5,461,855	749,398	1,596,111	6,778,509	105,361	-	59,444,515
Expenses											
Program and delivery services:											
Collection support	20,627	2,990,073	365,298	95,368	460,906	72,043	144,114	498,367	21,937	-	4,668,733
Transportation and processing	4,532,993	21,367,002	1,836,663	456,335	4,726,037	563,672	801,171	3,516,020	15,209	-	37,815,102
Communications	73,004	4,644,544	468,523	89,798	250,737	10,765	73,203	644,074	20,854	-	6,275,502
Legal fees	4,922	68,089	7,269	4,297	-	-	5,417	-	522	-	90,516
State agency administrative fees	40,000	167,154	20,000	-	42,624	30,000	61,500	240,000	50,000	-	651,278
Other program expenses	172,211	1,034,612	135,947	35,551	144,931	42,398	95,077	173,154	40,130	-	1,874,011
Total program and delivery services	4,843,757	30,271,474	2,833,700	681,349	5,625,235	718,878	1,180,482	5,071,615	148,652	-	51,375,142
General and administrative:											
Legal fees	-	-	-	-	-	-	-	-	-	46,334	46,334
Management fees	-	-	-	-	-	-	-	-	-	1,765,154	1,765,154
Insurance	-	-	-	-	-	-	-	-	-	190,760	190,760
Other expense	-	-	-	-	-	-	-	-	-	2,167,800	2,167,800
Total general and administrative	-	-	-	-	-	-	-	-	-	4,170,048	4,170,048
Total expenses	4,843,757	30,271,474	2,833,700	681,349	5,625,235	718,878	1,180,482	5,071,615	148,652	4,170,048	55,545,190
Change in Net Assets from Operations	(64,526)	5,064,010	859,124	264,393	(163,380)	30,520	415,629	1,706,894	(43,291)	(4,170,048)	3,899,325
Non-Operating Activities											
Investment income	-	-	-	-	-	-	-	-	-	1,250,066	1,250,066
Loss on disposal of property and equipment	-	-	-	-	-	-	-	-	-	(46,549)	(46,549)
Change in Net Assets Before Allocation of General and Administrative Activities	(64,526)	5,064,010	859,124	264,393	(163,380)	30,520	415,629	1,706,894	(43,291)	(2,966,531)	5,102,842
General and administrative allocation	(267,903)	(2,605,134)	(249,933)	(73,605)	(370,899)	(43,757)	(92,891)	(351,687)	(42,078)	4,097,887	-
Investment allocation	-	1,193,169	-	-	(55,318)	(21,112)	(13,986)	32,066	(3,463)	(1,131,356)	-
Total Change in Net Assets	(332,429)	3,652,045	609,191	190,788	(589,597)	(34,349)	308,752	1,387,273	(88,832)	-	5,102,842
Net Assets (Deficit), beginning of year	4,675	36,923,257	2,098,853	257,017	(1,277,932)	(648,787)	(463,922)	727,424	(73,913)	-	37,546,672
Net Assets (Deficit), end of year	\$ (327,754)	\$ 40,575,302	\$ 2,708,044	\$ 447,805	\$ (1,867,529)	\$ (683,136)	\$ (155,170)	\$ 2,114,697	\$ (162,745)	\$ -	\$ 42,649,514

**Appendix
Section C**



Colorado Paint Stewardship Program

Each year about 780 million gallons of architectural paint is sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Colorado's Paint Stewardship Law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer architectural paint.

The program includes education about buying the right amount of paint, tips for using up remaining paint and setting up convenient recycling locations throughout the state.

Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

PaintCare Products

These products have fees when you buy them and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled and empty containers are not accepted at drop-off sites.

⊘ Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program or public works department.



Recycle

with PaintCare



COLORADO

Places to Take Old Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout Colorado. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) 724-6809.

How to Recycle

PaintCare sites accept all brands of old house paint, stain and varnish — even if they are 20 years old! Containers must be five gallons or smaller, and a few types of paint are not accepted. See back panel for a list of what you can recycle.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call the site in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all containers of paint have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.

What Happens to the Paint?

PaintCare will make sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products or properly disposed.

Who Can Use the Program?

People bringing paint from their homes can bring as much latex or oil-based paint as the site is willing to accept.

Businesses (painting contractors and others) can use this program with one restriction: If your business produces more than 220 pounds (about 20-30 gallons) of hazardous waste per month, you may use the drop-off sites for your latex paint only but not for your oil-based paint. Contact PaintCare to learn more about this restriction.

Large Volume Pick-Up

If you have at least 200 gallons of paint to recycle at your business or home, ask about our free pick-up service. Please call for more details or to request an appointment.



PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint they sell in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Stores can choose whether or not to show the fee on their receipts. Fees are based on the size of the container as follows:

- \$ 0.00 Half pint or smaller
- \$ 0.35 Larger than half pint and smaller than 1 gallon
- \$ 0.75 1 Gallon
- \$ 1.60 Larger than 1 gallon up to 5 gallons

Not a Deposit

The fee is not a deposit — it is part of the purchase price. The fees are used to pay the costs of running the program: recycling, public education, staffing and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) 724-6809.



It's easy to recycle
your leftover paint,
stain and varnish.

Recycle with PaintCare

Find a drop-off site near you:

(855) 724-6809 • www.paintcare.org

Buy right.
Use it up.
Recycle the rest.

Manufacturers of paint created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. We're working to provide environmentally sound and cost-effective recycling programs in your state and others with paint stewardship laws.

LEARN MORE

Visit www.paintcare.org or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pick-up service for businesses or households with at least 300 gallons of paint to recycle.



**COLORADO START DATE
JULY 1, 2015**

Paint Recycling Program

About the PaintCare Program

PAINTCARE

Paint manufacturers created PaintCare, a non-profit organization to set up convenient places for you to recycle leftover paint. We are setting up drop-off sites throughout Colorado and other states that adopt paint stewardship laws.

PAINTCARE PRODUCTS

These products have fees when purchased and will be accepted for free at PaintCare drop-off sites:

- Latex paints (acrylic, water-based)
- Oil-based paints (alkyd)
- Stains
- Primers and undercoaters
- Shellacs, lacquers, varnishes, urethanes
- Deck and floor paints
- Sealers and waterproofing coatings for wood, concrete and masonry

NON-PAINTCARE PRODUCTS

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Tar, asphalt, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaners, etc.)

FEES

The "PaintCare Recovery Fee" is applied to the purchase price of architectural paint sold in the state as required by state law. Fees are based on container size as follows:

Half pint or less	\$ 0.00
More than half pint to less than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon up to 5 gallons	\$ 1.60



For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit www.paintcare.org or call (855) 724-6809.

Recycle with PaintCare

Counter Mat

WE CAN HELP
Recycle
 YOUR PAINT
www.paintcare.org

Paint Recycling Made Easy

Paint manufacturers formed PaintCare, a nonprofit organization, to make paint recycling more convenient, cost effective, and environmentally sound. Paint doesn't belong in the trash or down the drain. If you can't use it up, recycle it with PaintCare.

We're setting up locations in your state where you can bring old paint for free all year-round.



What types of paint products can be recycled with PaintCare?

✓ **PAINTCARE PRODUCTS**

(YOU CAN RECYCLE THESE)

These products have fees when you buy them and are accepted for free when you drop them off for recycling:

- Water-based paints (latex, acrylic)
- Oil-based paints (alkyd)
- Stains
- Primers
- Varnishes
- Shellacs
- Lacquers
- Urethanes
- Deck paints
- Floor paints
- Sealers
- Waterproofing coatings



NON-PAINTCARE PRODUCTS

Leaking, unlabeled, and empty containers are not accepted.

- Paint thinners and solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Coatings used for Original Equipment Manufacturing or shop application
- Any non-coatings (caulk, spackle, cleaner, etc.)

PROGRAM FUNDING

The PaintCare Fee is applied to the purchase price of architectural paint sold in your state as required by law. Fees are based on container size:

Half pint or smaller	\$0.00
Larger than half pint and smaller than 1 gallon	\$0.35
1 gallon	\$0.75
More than 1 gallon up to 5 gallons	\$1.60

LEARN MORE: Please ask for a PaintCare program brochure, visit www.paintcare.org, or call (855) 724-6809.



Colorado's paint stewardship law affects painting contractors.

A Colorado law passed in 2014 requires manufacturers of paint to set up and operate a paint stewardship program in Colorado. The program is funded by a fee on architectural paint sold in the state. The program sets up drop-off sites at retailers and other locations where households and businesses are able to take most leftover paint, free of charge. The program started July 1, 2015.

Paint Stewardship

The American Coatings Association (ACA) worked with various stakeholders interested in the management of postconsumer paint to develop a Paint Stewardship Program in the United States. PaintCare Inc. is a nonprofit organization established by ACA to implement the program on behalf of paint manufacturers in states that adopt paint stewardship laws. PaintCare currently operates programs in eight states (California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont) and the District of Columbia.

The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each PaintCare state.

Fees and Funding

As required by state law, a paint stewardship assessment (PaintCare Fee) must be added by manufacturers to the wholesale price of all architectural paint sold in the state. This fee is paid by manufacturers to PaintCare to fund setting up drop-off sites for leftover, postconsumer paint and for the transportation, recycling, and proper disposal of that paint. The fees also pay for consumer education and program administrative costs.

Fee may vary from state to state. The Colorado fees per container are as follows:

\$ 0.00 — Half pint or smaller

\$ 0.35 — Larger than half pint and smaller than 1 gallon

\$ 0.75 — 1 Gallon

\$ 1.60 — Larger than 1 gallon to 5 gallons

The law also requires that each distributor and retailer include the PaintCare Fee with their sale price of architectural paint sold in the state. Displaying the fee on invoices and receipts is not mandatory for distributors or retailers; however, PaintCare encourages them to show the fee and list it as PaintCare Fee to aid in customer and dealer education and to ensure transparency.

Notice for Painting Contractors

It is expected that contractors will pass the fees on to their customers in order to recoup the fees they pay on the products.

When estimating jobs, contractors should take these fees into account by checking with your suppliers to make sure the quotes for paint products include the fees. You should also let your customers know that you will be including these fees in your quotes.



New Paint Drop-Off Sites

PaintCare has established more than 140 paint drop-off sites across Colorado. Most drop-off sites are at paint stores. Others may include solid waste transfer stations, recycling centers, and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.

Use of Retail Drop-Off Sites by Businesses

Retail sites provide a convenient and no cost recycling option for painting contractors and other businesses. Businesses that generate less than 220 pounds of hazardous waste* per month will be able to use these sites to recycle all program products (both water and oil-based) with some restrictions on quantities per month.

Larger businesses (those that generate more than 220 pounds of hazardous waste per month) may use the drop-off sites for their water-based program products only; they are not able to use the sites for oil-based paint or other solvent-based products.

**220 pounds is about 20-30 gallons of paint. When counting how much hazardous waste you generate in a month, oil-based paint counts (because by law it is a hazardous waste), but latex and other water-based paint does not count toward the 220 pound monthly total.*



Pick-Up Service for Large Volumes

Businesses with at least 200 gallons of postconsumer paint to recycle may qualify to have their paint picked up by PaintCare at no additional cost. To learn more about this service or to request an appointment, please visit www.paintcare.org/pickup or call (855) 724-6809.

Contact

Kevin Lynch
Colorado Program Manager
(720)481-8858
klynch@paint.org

WHAT PRODUCTS ARE COVERED?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-Paintcare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Large Volume Pick-Up (LVP) Service

PaintCare offers a free pick-up service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who is PaintCare?

PaintCare Inc. is a non-profit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws.

Paint Drop-Off Sites

In states with a paint stewardship program, PaintCare's primary effort is to set up conveniently located drop-off sites—places where residents and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit (usually from 5 to 20 gallons). To find a drop-off site near you, please use PaintCare's site locator at www.paintcare.org or call (855) 724-6809.

Large Volume Pick-Ups

For those who have accumulated a large volume or stockpile of paint, PaintCare also offers a pick-up service. Large volume means at least 200 gallons, measured by container size (not content). On a case-by-case basis, PaintCare may approve a pick-up for less than 200 gallons if there are no drop-off sites in your area. After two or three pick-ups, you may be switched to a regular service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a licensed paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST A LARGE VOLUME PICK-UP

1. Sort and count your paint

We need to know the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).

2. Fill out the LVP Request Form and send it in

Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare by email, fax, or regular mail. (Visit www.paintcare.org or call PaintCare for the form.)

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pick-up or inform you of the best place to take your paint if you do not meet the volume requirement. If approved, you will be put in contact with our licensed hauler to schedule a pick-up. It may be several weeks before your pick-up occurs.

On the Day of Your Pick-Up

Sort your products into the two categories noted above and store them in an area that has easy access. If the paint is a far distance from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the boxes.



Please plan to have staff available to pack the paint cans into the boxes. The hauler may be able to provide some assistance, but we require your staff to be present and provide labor to pack boxes. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

Note: Paint must be in original containers and not leaking.

Repeat Service for Large Volume Users

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pick-ups is available. With this service, you will be provided with empty bins, then request a pick-up when at least three bins are filled. PaintCare will provide onsite training on how to properly pack the paint, and you will be required to sign a contract with PaintCare.

Limits on Businesses

To use the program for oil-based products, your waste must qualify as exempt under federal (40 CFR § 262.14) and state/local hazardous waste generator rules. Most notably, these rules require that your business (a) generates no more than 220 pounds (about 20-30 gallons, depending on type) of hazardous waste per month, and (b) accumulates no more than 2,200 pounds (approximately 220 gallons) of hazardous waste at any given time. If your business fails to qualify as an exempt generator, it will not be able to use the program for oil-based products. For more information on the federal hazardous generator rules, please go to www.paintcare.org/limits.

Note: When calculating how much hazardous waste you generate in a month, do not count latex paint.

If You Have Products We Don't Accept

The program does not accept all paints (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that residents contact their local household hazardous waste (HHW) program. Some HHW programs allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

MORE INFORMATION

(855) 724-6809 or (855) PAINT09
www.paintcare.org or info@paintcare.org

PAINTCARE INC.
901 NEW YORK AVENUE NW, SUITE 300W
WASHINGTON, DC 20001

Order Form for PaintCare Print Materials

COLORADO

For free PaintCare brochures, fact sheets, posters and other items

Store Name

Street Address

City/State/Zip

Contact Person

Phone

Email



A



B



C



D



E

How Many?

Item	Description	English	Spanish
A Program Brochure	General information about the PaintCare Program		
B Mini Card	Quick reference to help customers find drop-off sites		
C Painting Contractor Fact Sheet	Information about the program especially for painting contractors		
D Large Volume Pick-Up Fact Sheet	How to request a direct pick-up for 300 gallons or more		
E Program Poster	General PaintCare information on 1 page (8.5 x 11)		

Brochure Holder

Would you like a holder to keep the brochures neat and in one place?

___ yes

___ no

Three Ways to Order

1 Online: www.paintcare.org/forms

2 By Phone: (855) 724-6809

3 Fill out this form and send it to us:

Email: retail@paintcare.org

Fax: (855) 385-2020

Mail: PaintCare, 901 New York Ave NW, Washington DC 20001

Recycle here.



ACCEPTABLE

- ✓ *Latex house paint*
- ✓ *Oil based house paint*
- ✓ *Primer*
- ✓ *Stains and sealers*
- ✓ *Varnish and shellac*
- ✓ *All brands*

NOT ACCEPTABLE

- ✗ *Paint thinner*
- ✗ *Two component paints*
- ✗ *Aerosols*
- ✗ *Other chemicals*
- ✗ *Leaking or empty containers*
- ✗ *Containers without original labels*

Paint is accepted during business hours only.
Staff will check all products before accepting.



For a complete list of acceptable products, please ask for the PaintCare brochure, call (855) 724-6809 or visit www.paintcare.org.



We are a PaintCare Partner

Fees on the
sale of paint
in Colorado
help pay for
our program.



Recycle with PaintCare

To learn more, please call (855) 724-6809 or
visit www.paintcare.org.



PAINTCARE PRODUCTS

These products have fees when purchased and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints



NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Products must be in original containers with original labels. Latex paint that is dried out and "rock hard" is acceptable. Leaking, unlabeled, and empty containers are not accepted.



PRODUCTOS DEL PROGRAMA

Estos productos tienen cargos al comprarlos y se aceptan gratuitamente en los lugares de entrega:

- Pinturas arquitectónicas para interiores y exteriores: látex, acrílica, a base de agua, alquídica, a base de aceite, esmalte (incluidos los revestimientos con textura)
- Revestimientos para terrazas, pinturas para piso (incluso elastómeros)
- Imprimadores, selladores, primera mano
- Tinturas
- Goma lacas, lacas, barnices, uretanos (componente simple)
- Selladores de impermeabilización de concreto/mampostería/madera y repelentes (sin alquitrán o a base de betún)
- Revestimiento de metal, prevención de óxido
- Pinturas para el campo y césped



NO SE INCLUYEN EN EL PROGRAMA

- Diluyentes, alcoholes minerales, solventes de pintura
- Pinturas en aerosol (latas de aerosol)
- Pinturas para autos y embarcaciones
- Pinturas artesanales
- Compuestos de enmasillado, epóxidos, pegamentos, adhesivos
- Aditivos para pinturas, colorantes, tintes, resinas
- Conservantes de madera (que contienen pesticidas)
- Remiendos y reparación de techos
- Alquitrán y productos a base de betún
- Revestimientos de componente doble
- Limpiadores de terrazas
- Pinturas de tráfico y señalización vial
- Revestimientos industriales de mantenimiento (IM, por sus siglas en inglés)
- Pinturas y acabados de fabricantes de equipos originales (OEM, por sus siglas en inglés) (aplicación en la tienda)

Los productos deben estar en sus envases originales. Se acepta pintura de látex que está seca y "dura como una roca." No se aceptan envases vacíos, que tengan fugas, o sin etiqueta.



✔ PaintCare Products

These products have fees when purchased and are accepted for free at drop-off sites:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Products must be in original containers with original labels.

Latex paint that is dried out and "rock hard" is also acceptable.



✘ Non-PaintCare Products

These products do not have fees when purchased and are not accepted at drop-off sites:

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Tar and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

To learn more, please call (855) 724-6809 or visit www.paintcare.org

NO DUMPING

STOP!
IT'S ILLEGAL
to dump or abandon
Paint, Oil, or other
Hazardous Waste



THIS AREA MAY BE UNDER
VIDEO SURVEILLANCE

Violators Will Be Prosecuted

Please wait for staff assistance when dropping off leftover paint.

Espera a que le atienda un empleado de la compañía cuando vaya a desechar pintura sobrante.



XX-WABI-0816



Sign Order Form

FOR RETAIL DROP-OFF SITES

Please complete this form and send it to PaintCare. Indicate the quantities you would like below.
 Email: retail@paint.org • Fax: (855) 385-2020

Store	
Address	
City/Zip	
Contact Person	
Phone/Email	

1. No Dumping Sign



<input type="checkbox"/>	English 24x36 (Metal)
<input type="checkbox"/>	English 12x18 (Metal)
<input type="checkbox"/>	Spanish 24x36 (Metal)
<input type="checkbox"/>	Spanish 12x18 (Metal)
<input type="checkbox"/>	Chinese 24x36 (Metal)
<input type="checkbox"/>	Chinese 12x18 (Metal)

2. Program Products Sign

Detailed list of products covered by PaintCare.



<input type="checkbox"/>	English 24x36 (Metal)
<input type="checkbox"/>	English 12x18 (Metal)
<input type="checkbox"/>	Spanish 24x36 (Metal)
<input type="checkbox"/>	Spanish 12x18 (Metal)
<input type="checkbox"/>	Bilingual (Eng/Span) 24x36 (Metal)
<input type="checkbox"/>	Bilingual (Eng/Span) 12x18 (Metal)

3. Program Partner Sign



<input type="checkbox"/>	English 24x36 (Metal)
<input type="checkbox"/>	English 12x18 (Metal)
<input type="checkbox"/>	with A-Frame 24x36 (Plastic)

4. Acceptable / Non-Acceptable Sign

Simplified list of products covered by PaintCare.



<input type="checkbox"/>	English 24x36 (Metal)
<input type="checkbox"/>	English 12x18 (Metal)
<input type="checkbox"/>	Bilingual (Eng/Span) 24x36 (Metal)
<input type="checkbox"/>	Korean 24x36 (Metal)
<input type="checkbox"/>	Korean 12x18 (Metal)
<input type="checkbox"/>	* Only available in 24x36

5. Wait for Assistance Sign



<input type="checkbox"/>	Bilingual (Eng/Span) with A-Frame 24x18 (Plastic)
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6. Counter Mat

For paint counters and checkout stands.



<input type="checkbox"/>	English 14x19
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Joint Outreach Projects

UPDATED — FEBRUARY 2017

THE BASICS

Introduction

If you are a local government that has partnered with PaintCare, we offer limited funding support for outreach activities that involve PaintCare.

We are most interested in partnering with you when we are setting up new PaintCare sites, where participation is low, and to promote one-day household hazardous waste events to boost the amount of paint we can collect at one time. We have supported radio, newspaper and direct mail advertising and will consider other media.

Review and Approval

Project budgets and all creative work must be reviewed and pre-approved by PaintCare. Creative work includes text, images, and scripts. When possible, all projects must include PaintCare's website address and logo and mention that people can find PaintCare drop-off sites in other areas (via our website).

Proposal Form

Please complete our Proposal Form for Joint Outreach Projects and email it to pfresina@paint.org or your local PaintCare staff person. The Word and pdf versions of the form can be downloaded from the Waste Facilities section of each state's page at www.paintcare.org.

Flickr

We have lots of artwork and photos you can borrow for creating drafts at www.flickr.com/photos/paintcare/, but please be sure to ask for permission to use them in your final design.

WHAT WE ASK OF YOU

Print-Based

For print materials (brochures, postcards, etc.) you will be responsible for sending artwork files to your printer, coordinating mailings, and distribution. After the project is completed, along with your invoice, we ask for a description of how, when, and where the piece was distributed or used, and an electronic copy of the final piece.

Newspaper

For newspaper ads, you will be responsible for sending artwork files to the newspaper and scheduling. At the start of the project, we ask you to provide PaintCare with draft text, dimensions and due dates for the ads. After the project is completed, we ask for a list of run dates for each newspaper and a scan or clipping of each ad.

Radio

For radio advertising, you will be responsible for providing the pre-approved scripts to the stations and handling scheduling. After the project is completed, along with your invoice, we ask you to provide text of the final script with a list of run dates and times.

Other

For other types of projects, we will ask you for similar things – you will coordinate everything and send PaintCare supporting documentation along with your invoice so we have a record of the projects and examples to show others.

DESIGN ASSISTANCE

PaintCare can provide assistance with basic layout and graphic design using our in-house staff. When we provide this type of assistance we will provide electronic files for you to send for printing or ad placement. Other than editing and commenting on scripts, we do not provide in-house assistance with audio or video production.

Please allow plenty of time for project planning, approvals, and some back-and-forth editing. Depending on the time of year, this may take 4-8 weeks.

REIMBURSEMENT

PaintCare provides reimbursements for pre-approved projects only. We do not provide money up front, pay vendors directly, or accept requests for reimbursements on projects that have already been completed. Generally PaintCare will reimburse for half of the total direct costs for pre-approved projects; however, we might offer a different amount based on how much of the message is dedicated to PaintCare, our budgets, and our other outreach taking place in your area.

To be reimbursed, send an invoice from your government agency, samples of the final pieces, and copies of invoices from your vendors to [Paul Fresina at pfresina@paint.org](mailto:pfresina@paint.org) and copy paintcare@bill.com to expedite payment. The "To:" space on the invoice should be addressed to PaintCare Inc., 901 New York Ave NW Suite 300, Washington DC, 20001. In the space for purchase orders please write "5839." See sample invoice below.

{Sample Invoice}

Environmental Services Program
Washington County
123 Government Way
Anytown, State 55776

February 17, 2017

Invoice: 2452187

Purchase Order: 5839

Paul Fresina
PaintCare Inc.
901 New York Ave NW Suite 300
Washington DC, 20005

Description:

- Newspaper ad promoting one day event held in Anytown on May 1, 2016
- Three 5x5 ads ran on April 13, 20, 17 in the County Journal
- Total invoices from newspapers: \$1,487.00
- Invoice and copy of one ad are attached
- Per prior discussion, PaintCare agreed to reimburse county for \$750
- Contact person: Marie Chen, 202-555-1212

Invoice Amount: \$750.00

Remit to: Environmental Services Program
Washington County
123 Government Way
Anytown, State 55776



Information about Partnering for Rural Events

UPDATED — MARCH 2017

Colorado's Paint Stewardship

Law benefits everyone in Colorado.

A law passed in June 2014 requires paint manufacturers to establish a paint stewardship program in Colorado. Local municipalities that participate can save money on paint management costs. Program funding comes from a *PaintCare Fee* applied to each container of architectural paint sold in Colorado since the program started in July 2015.

Paint Stewardship Program in Colorado

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in states that adopt paint stewardship laws. Colorado is the eighth state to pass such a law. Although this program is required by state law, it is designed and operated by the paint manufacturing industry. PaintCare currently operates programs in eight states (California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont) and the District of Columbia.

Making Paint Recycling Convenient

PaintCare has established drop-off sites throughout the state for residents and businesses to take leftover architectural paint. Although most drop-off sites are at paint retailers, HHW programs, solid waste transfer stations, recycling centers, and landfills may also volunteer to be PaintCare drop-off sites and have their paint transportation and recycling costs paid by PaintCare. Participation as a drop-off site is voluntary. Facilities that would like to become a drop-off site can fill out the Interest Form available in the Waste Facilities section of www.paintcare.org/co.

Designing a Program for Colorado

In rural areas of the state far from established year-round drop-off sites, PaintCare is planning to host a number of paint collection events. These events will be open to both residents and qualifying businesses. In underserved areas of the state, we are looking for municipalities, retailers, and other organizations to partner with to help determine the best sites for hosting paint drop-off events. Sites that are familiar to community members work best: Hardware stores, municipal public works yards, community centers, and parks have all worked well for event locations in the past.

Benefits of Partnering with PaintCare

- ◆ Conserve resources and keep paint out of the solid waste stream and prevent improper disposal
- ◆ Make recycling of leftover paint more convenient for your customers and your community
- ◆ Promote your location as environmentally friendly

PaintCare Partners Receive

- ◆ Listing of your site as an event location on our website
- ◆ Promotional outreach materials
- ◆ Free paint transportation and processing services
- ◆ Publicity of event in local ads (optional)



PaintCare Partner Responsibilities

- ◆ Provide area for PaintCare to host the paint collection event, including a paved surface, clear of obstructions
- ◆ Help PaintCare and hauler determine if there are any insurance or permitting requirements to use the site
- ◆ Ensure staff are informed about the upcoming PaintCare event and provide flyers to community members
- ◆ Communicate with PaintCare on the day of the event

PaintCare Responsibilities

- ◆ Hire and contract with a hazardous waste hauler to collect the program products on the day of the event
- ◆ Serve as the point of contact on the day of the event and make sure the site and hauler are in communication or address any issues as they arise
- ◆ Communicate with the participants and help explain details of PaintCare program and fee structure
- ◆ Work with site to advertise the event in the best local advertising channels
- ◆ Provide site with outreach materials including informational flyers before the event

Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. Not all rural communities have access to drop-off sites for their paints and stains. Residents and businesses are often told to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint, including latex paint, will be recycled to the maximum extent possible.

Contact

Kevin Lynch
Colorado Program Manager
(720) 481-8858
klynch@paint.org

WHAT PRODUCTS ARE COVERED?

The products accepted at PaintCare drop-off sites and events are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of 5 gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-PaintCare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Suggestions on How to Link to PaintCare

A. LONG VERSION



Do you have only paint, stain and varnish to recycle?

Many paint stores now take back house paint (including stain and varnish) year-round during their regular business hours as part of the PaintCare program. If the only household hazardous wastes you have for recycling or disposal are paint, finding a place to take them is now easier and more convenient in our community. [Note: these sites do not accept non-paint products such as thinner, solvents, spackle, pesticides, or cleaning chemicals.]

The {state name} Paint Stewardship Program is run by PaintCare, a nonprofit organization funded by a nominal fee on the price of new paint. Residents and most businesses from any part of the state may use any PaintCare retail location. PaintCare also offers a pick-up service if you have at least 300 gallons of unwanted paint.

There is no charge when you drop off your paint or have it picked up. To find participating drop-off locations, learn more about the pick-up service, or find out which products are accepted, please visit www.paintcare.org or call **(855) 724-6809**.

B. SHORT VERSION



Do you have only paint, stain and varnish to recycle?

Many paint stores now take back paint, stain, and varnish year-round during their regular business hours as part of the PaintCare program. The program is free for all residents and most businesses. To find participating drop-off locations and details about which products are accepted, please visit www.paintcare.org or call **(855) 724-6809**.

IMAGES FOR DOWNLOAD

<http://www.paintcare.org/partnerlink/>



How Does the Colorado Paint Stewardship Program Affect Paint Retailers?

UPDATED — OCTOBER 2016

Colorado's paint stewardship law requires paint manufacturers to set up and operate a Paint Stewardship Program in the state. Funding for the program comes from a fee applied to the price of architectural paint sold in Colorado. The program started in July 2015.

Paint Stewardship Program in Colorado

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in states that adopt paint stewardship laws. The Colorado program is required by state law, but it is designed and operated by the paint manufacturing industry through PaintCare.

Convenient Paint Recycling

PaintCare's primary effort is to set up paint drop-off sites in PaintCare states to make it more convenient for households and businesses to recycle paint. In addition to retailers, PaintCare sites may include municipal household hazardous waste facilities and drop-off events, solid waste transfer stations, and landfills. There are currently more than 1,700 paint drop-off sites across eight states (California, Colorado, Connecticut, Oregon, Maine, Minnesota, Rhode Island, and Vermont) and the District of Columbia.

Participation as a Drop-Off Site is Voluntary

Paint retailers that would like to be drop-off sites can participate if they have space for paint storage bins and can provide minimal staff time to accept paint from the public. By doing so, retailers can increase foot traffic and sales, and provide a new service for their community. They make it convenient for their customers to recycle leftover paint and help provide relief to local government programs that currently manage leftover paint. PaintCare provides storage bins, supplies, and site training. PaintCare also pays for paint transportation and recycling and promotes the sites to the local community.

REQUIREMENTS OF RETAILERS

1. Check Registered Manufacturers and Brands

Retailers may not sell architectural paints in Colorado that are not registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the state. PaintCare publishes lists of registered manufacturers and brands so that retailers can check to see that the products they sell are registered. Please visit www.paintcare.org/lists to view registration lists.



2. Pass on the Stewardship Fee

The law requires that a stewardship fee (PaintCare Fee) be applied by manufacturers to the wholesale price of all architectural paint sold in Colorado. This fee pays for all aspects of running the program. The fee is paid by manufacturers to PaintCare and then passed to their dealers. Retailers will see the PaintCare Fee on invoices from suppliers. The law also requires that retailers and distributors apply the fee to the price of architectural paint they sell. The fees paid by the customers to the retailers offsets the fees charged to the retailers. All manufacturers, distributors, and retailers that sell architectural paint in Colorado must pay the fee and pass it down to their dealers, ensuring a level playing field for all parties.

3. Provide Information to Customers

Paint retailers in Colorado must provide customers with information regarding the program and how paint is managed. PaintCare has developed the materials, ensured they meet state requirements, and provides them free of charge to all paint retailers and others wishing to distribute them.

COMMON QUESTIONS ABOUT FEES

How much are the fees?

The fees are based on container size as follows:

\$ 0.00 — Half pint or smaller

\$ 0.35 — Larger than half pint to smaller than 1 gallon

\$ 0.75 — 1 Gallon

\$ 1.60 — Larger than 1 gallon to 5 gallons

How are the fees calculated?

Fees are set to cover the cost of a fully operating program. PaintCare estimates the annual sales of architectural paint in each state, and divides the estimated annual expenses of the program by the estimated number of containers to be sold, adjusted for container size, and determined a fee per size that will provide the budget needed to fund the program. PaintCare is a nonprofit organization and operates programs on a state-by-state basis, so the fees

may increase or decrease and be different from state to state.

Is sales tax applied to the fee, itself?

Yes. The fee is part of the purchase price; therefore, sales tax is collected on the fee.

Must we show the fee on receipts?

No, but most stores show the fee in order to explain the price increase. PaintCare encourages retailers to show the fee to increase awareness of the program.

Is the fee a deposit to be returned to customers?

No, the fee is not a deposit. Fees are used entirely to cover the expenses of running the program. Fees are not given back as a deposit for the return of paint or empty paint cans — a common misunderstanding.

Do we refund the fee if a product is returned?

Yes, the fee should be refunded because it is part of the purchase price.

How does the public know about the fee?

PaintCare provides materials for retailers to distribute to the public to help explain the purpose of the fee, how the program works, and how to find a paint drop-off location. Before the program started, PaintCare provided public information materials to all paint retailers. Additional materials can be ordered as needed for no charge. In addition to retailer information, PaintCare works with contractor associations to get information to professional painting contractors, and conducts general outreach including newspaper, radio, television, and on-line advertising.

What products are covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For a definition of architectural paint for the purposes of this program or for examples of PaintCare and non-PaintCare products, please contact PaintCare or visit our website.



Become a Retail Drop-Off Site for Paint

UPDATED — OCTOBER 2016

The PaintCare Program makes it easy for paint retailers to provide a convenient and valuable service for their community.

A state law passed in 2014 requires paint manufacturers to set up and operate a paint stewardship program in Colorado. The new law requires paint retailers to add a stewardship assessment (fee) to architectural paint products and to make sure they are not selling unregistered brands of architectural paint. Retailers may also volunteer to be paint drop-off sites. Retailers that would like to learn more about what it takes to join the program to be drop-off sites are encouraged to contact PaintCare for details.

Paint Stewardship Program in Colorado

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement this program on behalf of paint manufacturers in PaintCare States (those that adopt paint stewardship laws). PaintCare operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, and Vermont.



Convenient Paint Recycling

PaintCare's primary effort is to establish paint drop-off sites throughout each PaintCare state to provide convenient recycling options for the public. The program allows households and businesses to return unused architectural paint to drop-off locations throughout each PaintCare state.

PaintCare has established more than 1,700 paint drop-off sites in eight states and the District of Columbia. Most drop-off sites are at paint stores. Other sites include solid waste transfer stations and government-sponsored household hazardous waste programs. Participation as a drop-off site is voluntary.

Stores that would like to become a drop-off site can fill out the Interest Form available in the Retailers Section of www.paintcare.org/co.

Benefits to Retailers

There are many benefits to becoming a drop-off site.

As a participating retailer, you will:

- ◆ Make recycling of leftover paint more convenient for your customers
- ◆ Support the paint industry's effort to lead the way in being responsible for end-of-life management of its own products
- ◆ Promote your store as environmentally responsible
- ◆ Increase customer foot traffic and sales
- ◆ Help relieve local government of their cost of managing leftover paint
- ◆ Help prevent the improper disposal of paint in your community

PaintCare Provides

- ◆ Listing of your store as a drop-off site on our website, and in advertisements and promotional materials
- ◆ Paint storage bins
- ◆ Transportation and recycling services for the collected paint
- ◆ Training materials and staff training at your site
- ◆ Program brochures, signage and customer education materials
- ◆ Spill kits

Drop-Off Site Responsibilities

- ◆ Provide secure storage area for paint storage bins
- ◆ Accept all brands of leftover PaintCare products from the public during operating hours
- ◆ Place unopened PaintCare products in storage bins
- ◆ Keep storage bins neat and properly packed
- ◆ Complete minimal paperwork related to tracking outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare program guidelines and operating procedures
- ◆ Display “drop-off site” signs in store window and display consumer education materials

Contact

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WHAT PRODUCTS ARE COVERED?

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PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PaintCare Products

- ◆ Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-PaintCare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



About PaintCare Fees

UPDATED — MARCH 2018

Laws in eight PaintCare States and the District of Columbia require retailers to add a stewardship assessment to architectural paint products and make sure they are not selling unregistered brands of architectural paint.

Paint Stewardship Programs

PaintCare Inc. is a nonprofit organization established by American Coatings Association to implement paint stewardship programs on behalf of paint manufacturers in states and the District of Columbia that pass paint stewardship laws. The main goals of the program are to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.

1. What is the Recovery Fee and how does it work?

The PaintCare program is funded through a paint stewardship assessment called the PaintCare Fee – fees are applied to the purchase price of architectural paint. The fees fund collection, transportation, and processing of unused postconsumer paint, public education about proper paint management, and administrative costs. The fee is paid to PaintCare by paint manufacturers. This fee is then added to the wholesale and retail purchase price of paint, passing the cost of managing postconsumer paint to everyone who purchases paint. This reduces municipal and state government costs for paint management and provides a funding source for a more convenient, statewide paint management program.

2. Do retailers have to pass on the fee?

Yes, each state's or jurisdiction's law requires retailers to pass on the fee to consumers, ensuring a level playing field for all parties.

3. What are the fees?

Fees are based on container size and vary by state or jurisdiction, as shown here.

California, Colorado, Connecticut, Maine, Oregon and Rhode Island

\$ 0.00 - Half pint or smaller
\$ 0.35 - Larger than half pint to smaller than 1 gallon
\$ 0.75 - 1 gallon
\$ 1.60 - Larger than 1 gallon up to 5 gallons

District of Columbia (as of November 1, 2016)

\$ 0.00 - Half pint or smaller
\$ 0.45 - Larger than half pint to smaller than 1 gallon
\$ 0.95 - 1 gallon up to 2 gallons
\$ 1.95 - Larger than 2 gallons up to 5 gallons

Minnesota (effective September 1, 2017)

\$ 0.00 - Half pint or smaller
\$ 0.49 - Larger than half pint to smaller than 1 gallon
\$ 0.99 - 1 gallon up to 2 gallons
\$ 1.99 - Larger than 2 gallons up to 5 gallons

Vermont (as of August 1, 2016)

\$ 0.00 - Half pint or smaller
\$ 0.49 - Larger than half pint to smaller than 1 gallon
\$ 0.99 - 1 gallon
\$ 1.99 - Larger than 1 gallon up to 5 gallons

4. How are fees calculated?

Fees are set to cover the cost of a fully implemented program. PaintCare estimates annual sales of paint in each state and then divides the cost of the program in that state by the number of containers sold in that state. Next, the fees are adjusted based on container size by taking into consideration the typical percentage of unused paint for each size (e.g., the percentage of unused paint from one five-gallon container is typically less than from five one-gallon containers).

PaintCare is a nonprofit organization, so the fees may be decreased if set at a level beyond what is needed to cover program expenses. Likewise, the fees may be increased if PaintCare does not collect enough money to cover the costs to operate the state program.

5. Are retailers required to show the fee on receipts?

No, but PaintCare encourages retailers to do so and to display it as PaintCare Fee to aid in consumer education. Most stores choose to show the fee on their receipts in order to inform the consumer about the PaintCare program and to explain the price increase.

6. Do retailers return the fee if someone returns a product?

Yes. The fee should be returned as part of the purchase price.

7. Is the fee taxable?

Yes, the fee is part of the purchase price of paint. Sales tax is collected on the fee, except in a state that does not have a sales tax, such as Oregon.

8. Is the fee to be applied to paint sold to customers who are exempt from sales taxes?

Yes, government agencies and other organizations that are exempt from sales taxes in PaintCare States must still pay the fee, because it is part of the price of paint. However, the fee, like the rest of the product price, should not be taxed for sales tax exempt organizations.

9. Is the fee a deposit that is returned to customers when they bring paint to a drop-off site?

No, the fee is not a deposit. The fees are used entirely to cover the cost of running the program.

10. Do retailers add the fee on sales starting on the first day of the program (i.e., on inventory purchased before the first day) even though they did not pay fees on inventory to the distributor or manufacturer?

[For new programs] Yes, in order to provide for a hard start date, retailers must add the fee on all inventory sold on or after the start date of the program. Fees collected on existing inventory stay with the retailer; they are not paid back to the distributor or manufacturer.

11. How does the public know about the fee?

PaintCare provides public education materials to retailers. These materials explain the purpose of the fee, where to take paint for recycling, and other information about the program. When a new state program begins, PaintCare mails a "starter pack" of materials to retailers. As needed, retailers may order additional free materials from PaintCare. In addition to retailer information, PaintCare works with contractor associations to get information to trade painters, and conducts general outreach including newspaper, radio, television, and on-line advertising.

12. How do we as a retailer know what products to put the fee on?

Your supplier's invoice should indicate that you are being charged the fee, so you simply pass on the fee for those items. Additionally, PaintCare and each state's oversight agency list all architectural paint manufacturers and brands that are registered for the program on their websites. Retailers may not sell brands that are not registered with the program. If your store sells architectural coatings that are not on the list of registered products, please notify PaintCare so we can contact the manufacturer to get them registered.

13. What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in containers of five gallons or less. However, they do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings. For a detailed list of PaintCare and non-PaintCare products, please see PaintCare's "Products We Accept" Web page.



Information for Solid Waste Transfer Stations, Recycling Facilities and Landfills

UPDATED — OCTOBER 2016

Colorado's paint stewardship law supports paint collection activities at solid waste transfer stations, recycling facilities and landfills.

A law passed in June 2014 requires paint manufacturers to establish a paint stewardship program in Colorado. Sites that participate can save money on paint management costs and expand services to their customers.

Paint Stewardship Program in Colorado

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in states that adopt paint stewardship laws.

Colorado is the eighth state to pass such a law. Although this program is required by state law, it is designed and operated by the paint manufacturing industry. PaintCare currently operates programs in eight states (California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont) and the District of Columbia.



Making Paint Recycling More Convenient

PaintCare has established drop-off sites statewide for households and businesses to take leftover architectural paint. Although most drop-off sites are paint retailers, household hazardous waste (HHW) facilities, solid waste transfer stations, recycling facilities, and landfills may also volunteer to be PaintCare drop-off sites and have their paint transportation and recycling costs covered by PaintCare. Facilities that would like to become a drop-off site can fill out the Interest Form available in the Waste Facilities section of www.paintcare.org/co.

Benefits to Drop-Off Sites

- ◆ Make recycling of leftover paint more convenient for your community
- ◆ Save money on paint generated at your site or managed through load check programs
- ◆ Help your state conserve resources and keep paint out of the solid waste stream

PaintCare Partners Receive

- ◆ Storage bins for paint
- ◆ Free paint transportation and processing services
- ◆ Staff training at your site
- ◆ Program brochures and site signage
- ◆ Publicity of your site (optional)
- ◆ Optional: Offer paint in good condition to the public for reuse, and receive a reimbursement based on either volume (\$1.60 per gallon) or by container (30 cents per quart container, \$1.20 per one-gallon container, and \$6.00 per five-gallon container). See our factsheet Reuse Programs Compensation and Reporting for details.

Drop-Off Site Responsibilities

- ◆ Provide secure storage area for cubic yard boxes or drums
- ◆ Accept PaintCare products from the public during normal operating hours
- ◆ Properly pack PaintCare products in collection bins
- ◆ Assist with loading and unloading of full and empty storage bins
- ◆ Complete minimal paperwork to track outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare guidelines and safe operating procedures

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. Not all HHW programs accept water-based paint because it is expensive to manage and is not classified as hazardous. Households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, latex will be recycled to the maximum extent possible.

Will PaintCare Require Operational Changes?

No. Your facility may continue to put restrictions on who can access the paint collection program at your site. If your facility only services a specific geographic region (e.g., specific towns, cities or counties), you will not be required to service customers that live outside of your service area. Similarly, if your facility is not permitted to take business waste, you will not be required to do so. (PaintCare retail sites accept paint from anyone in the state, and from both households and businesses.)

Contact

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- ◆ Deck coatings, floor paints (including elastomeric)
- ◆ Primers, sealers, undercoaters
- ◆ Stains
- ◆ Shellacs, lacquers, varnishes, urethanes (single component)
- ◆ Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- ◆ Metal coatings, rust preventatives
- ◆ Field and lawn paints

Non-PaintCare Products

- ◆ Paint thinners, mineral spirits, solvents
- ◆ Aerosol paints (spray cans)
- ◆ Auto and marine paints
- ◆ Art and craft paints
- ◆ Caulking compounds, epoxies, glues, adhesives
- ◆ Paint additives, colorants, tints, resins
- ◆ Wood preservatives (containing pesticides)
- ◆ Roof patch and repair
- ◆ Asphalt, tar and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Information for HHW Programs

UPDATED — OCTOBER 2016

Colorado's Paint Stewardship Law benefits household hazardous waste programs.

A law passed in June 2014 requires paint manufacturers to establish a paint stewardship program in Colorado. Household hazardous waste (HHW) programs that participate can save money on paint management costs. Program funding comes from a *PaintCare Fee* applied to each container of architectural paint sold in Colorado when the program started in July 2015.

Paint Stewardship Program in Colorado

PaintCare Inc. is a nonprofit organization established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in states that adopt paint stewardship laws. Colorado is the eighth state to pass such a law. Although this program is required by state law, it is designed and operated by the paint manufacturing industry. PaintCare currently operates programs in eight states (California, Colorado, Connecticut, Maine, Minnesota, Oregon, Rhode Island, and Vermont) and the District of Columbia.

Designing a Program for Colorado

The law required PaintCare, on behalf of paint manufacturers, to submit a comprehensive Program Plan to the Colorado Department of Public Health and Environment by January 1, 2015. PaintCare organized a series of stakeholder meetings to present the goals and design of the program and to receive input from HHW programs and other stakeholders.

Making Paint Recycling Convenient

PaintCare has established drop-off sites throughout the state for residents and businesses to take leftover architectural paint. Although most drop-off sites are at paint retailers, HHW programs, solid waste transfer stations, recycling centers, and landfills may also volunteer to be PaintCare drop-off sites and have their paint transportation and recycling costs paid by PaintCare. Facilities that would like to become a drop-off site can fill out the Interest Form available in the Waste Facilities section of www.paintcare.org/co.

Benefits of Partnering with PaintCare

- ◆ Save on paint transportation and recycling costs
- ◆ Conserve resources and keep paint out of the solid waste stream
- ◆ Make recycling of leftover paint more convenient for your community

PaintCare Partners Receive

- ◆ Staff training at your site
- ◆ Paint collection bins
- ◆ Free paint transportation and processing services
- ◆ Compensation for value-added services including paint reuse programs, bulking of oil-based paint, and other services
- ◆ Publicity of HHW site or event (optional)



Drop-Off Site Responsibilities

- ◆ Provide secure storage area for cubic yard boxes or drums
- ◆ Accept PaintCare products from the public during normal operating hours
- ◆ Properly pack PaintCare products in collection bins
- ◆ Assist with loading and unloading of full and empty storage bins
- ◆ Complete minimal paperwork to track outgoing paint shipments
- ◆ Ensure staff are trained in PaintCare guidelines and safe operating procedures

Will PaintCare Require Operational Changes?

- ◆ If your program does not currently accept latex paint, PaintCare will not require you to do so. If you wish to start accepting latex, PaintCare will cover the transportation and processing costs.
- ◆ If your program does not currently accept paint from businesses, PaintCare will not require you to do so. If you wish to start accepting paint from businesses, PaintCare will cover the transportation and processing costs.
- ◆ HHW programs may continue to put restrictions on who can use their programs, e.g., to residents of certain towns or cities. (PaintCare retailers accept paint from anyone in the state.)

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. Not all HHW programs accept water-based paint because it is expensive to manage and is not classified as hazardous. Residents and businesses are often told to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint, including latex paint, will be recycled to the maximum extent possible.

Contact

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- ◆ Asphalt, tar, and bitumen-based products
- ◆ 2-component coatings
- ◆ Deck cleaners
- ◆ Traffic and road marking paints
- ◆ Industrial Maintenance (IM) coatings
- ◆ Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Reuse Programs – Compensation & Reporting

UPDATED — MARCH 2018

PaintCare encourages household hazardous waste programs, reuse stores, and others to operate paint reuse programs (i.e., swap shops or exchanges). Reuse programs return good quality unused paint to the local community at low or no cost. Reuse is a preferred method of waste management.

To encourage reuse, PaintCare will compensate paint drop-off sites operating a reuse program under a contract with PaintCare. PaintCare allows two different reporting methods by container or by volume as described here.

Operating a Reuse Program

Any PaintCare products (qualifying paint, stain, and varnish as defined by PaintCare – please see www.paintcare.org/products-we-accept) that are distributed through reuse programs must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. Containers should be closed securely before being placed in the reuse storage area. Customers must sign a waiver form explaining that the paint is taken “as is” with no guarantee of quality or contents. The customer is required to read, complete, and sign the form, and site staff members are required to verify and record what has been taken by the customer.



Reuse room at the Household Hazardous Waste Facility at the Yolo County Central Landfill in Woodland, CA.

Method 1. Track and Report by Container Size

To track and report by container size, the following applies:

- ◆ Containers must be at least 50% full
- ◆ The number of containers distributed for reuse must be reported in three size categories for both latex and oil-based (total of 6 categories)
- ◆ Compensation is not provided for paint containers smaller than 1 quart
- ◆ The following compensation rates apply:

\$6.00 per 5-gallon container

\$1.20 per 1-gallon container

\$0.30 per quart container

A drop-off site does not need to track or report the actual volume of paint in the containers. Under this model, even though containers may be between 50% and 100% full, PaintCare will assume an average of 75% full when reporting reuse volumes in annual reports to state agencies.

Method 2. Track and Report by Volume

To track and report by volume (gallons), the following applies:

- ◆ Containers may contain any amount of paint in them
- ◆ The site must determine and report the total gallons of latex paint and the total gallons of oil-based paint distributed for reuse
- ◆ Compensation is provided at \$1.60 per gallon

The site must track and report the actual volume of paint in the containers using an internal methodology (e.g., weigh the cans on a scale, estimate weight by hand, do visual inspection). The methodology must be provided to PaintCare upon request.

Colorado Paint Usage & Disposal Surveys

Notes:

Online surveys conducted using SurveyMonkey. Blue numbers indicate the number of people who responded.

Questions 2, 3 and 4 allowed more than one answer; percentages are calculated using the number of people.

0 indicates the question was asked, but there were no responses with that answer.

NA indicates the survey did not include the question.

Surveys were conducted in December each

	2014		2015		2016		2017	
	Percent	Count	Percent	Count	Percent	Count	Percent	Count
1. How much leftover paint is in your home?		208		229		264		235
None	32.7	68	34.1	78	26.9	71	32.3	76
Less than 1 gallon	10.1	21	10.9	25	25.4	67	28.5	67
1-5 gallons (would fit in a cardboard box)	36.5	76	30.1	69	33.7	89	28.5	67
5-15 gallons (would fit in a shopping cart)	15.9	33	20.5	47	8.0	21	6.0	14
15-30 gallons (would fit in two shopping carts)	1.9	4	0.4	1	1.1	3	0.0	0
More than 30 gallons	0.0	0	0.0	0	0.0	0	0.0	0
Yes, but I don't know how much	2.9	6	3.9	9	4.9	13	4.7	11
2. Where did the paint come from? (check all that apply)		139		151		193		159
I did some painting myself and had some leftover	77.0	107	72.8	110	75.1	145	64.2	102
I hired someone to paint and they left it behind	30.9	43	24.5	37	10.9	21	13.2	21
I found it in my home/business when I moved in	31.7	44	33.1	50	22.8	44	9.4	15
I am a painting contractor and it is from one of my jobs	0.7	1	0.7	1	1.6	3	3.1	5
I don't remember where the paint came from	4.3	6	5.3	8	5.7	11	2.5	4
Other	0.7	1	2.6	4	3.1	6	7.5	12
3. What did you do with leftover paint? (check all that apply)		207		229		264		235
Poured it down the drain	0.0	0	0.4	1	0.0	0	1.3	3
Put can(s) of liquid paint in the trash	2.9	6	3.5	8	5.3	14	3.8	9
Dried out the paint and put it in the trash	38.2	79	18.8	43	14.4	38	14.9	35
Stored it in the basement or garage intend to use	52.2	108	26.2	60	37.5	99	36.6	86
Took it to a paint store	3.4	7	1.7	4	6.4	17	4.3	10
Took it to a household hazardous waste event or facility	29.5	61	20.1	46	14.0	37	12.8	30
Gave it away to a family, friend or community organization	19.8	41	3.5	8	5.7	15	4.7	11
Left it behind when I moved	14.5	30	2.2	5	3.0	8	1.3	3
I don't know	5.8	12	6.1	14	4.2	11	6.0	14
I have never stored or disposed of leftover/unwanted paint	12.1	25	15.7	36	8.7	23	13.2	31
Other	0.5	1	1.7	4	0.8	2	1.3	3
4. If you had unwanted paint, what would you do with it?		208		229		264		235
Pour it down the drain	0.5	1	0.4	1	0.0	0	0.4	1
Put can(s) of liquid paint in the trash	1.9	4	4.4	10	4.5	12	4.7	11
Dry out the paint and put it in the trash	22.1	46	20.5	47	18.9	50	15.3	36
Take it to a paint store	3.4	7	10.5	24	31.4	83	23.0	54

Take it to a household hazardous waste event or facility	39.4	82	35.4	81	31.1	82	26.8	63
Give it away to a family, friend or organization	17.3	36	14.0	32	23.1	61	11.9	28
I don't know	14.9	31	12.2	28	15.2	40	16.2	38
Other	0.5	1	2.6	6	3.8	10	1.7	4

5. Did you know that paint can be recycled?

208 229 264 235

Yes	38.5	80	37.6	86	45.5	120	48.9	115
No	61.5	128	62.4	143	54.5	144	51.1	120

6. Have you ever taken paint to be recycled/disposed? If yes, when?

208 229 264 235

No	70.2	146	78.6	180	69.7	184	74.9	176
Yes, at some point during the past year	6.7	14	3.9	9	9.5	25	7.2	17
Yes, more than one year ago	23.1	48	17.5	40	20.8	55	17.9	42

7. Do you know where to take unwanted paint?

208 229 264 235

No	67.3	140	75.5	173	30.3	80	63.0	148
Yes	32.7	68	24.5	56	69.7	184	37.0	87
If yes, where? (please specify)		45		32		80		87

Responses to "If yes, where?" in December 2017:

- | | |
|--|---|
| Boulder Household Hazardous Waste Facility (3) | HHW / Environmental Disposal Facility (9) |
| Broomfield Hazardous Waste | Larimer County Landfill (2) |
| City Facility (3) | Montezuma County Landfill |
| County Landfill (6) | One-Day Collection Event (2) |
| Douglas County Hazardous Waste | Paint or Hardware Store (24) |
| El Paso County HHW/Recycling Center (3) | Recycling Center (6) |
| Environmental Division, El Paso County, Colorado Springs | Restore (2) |
| Greensheen (paint recycler) | Waste Disposal Company (2) |

8. How far is the closest paint store?

208 229 264 235

Less than 1 mile	22.6	47	18.8	43	13.3	35	17.0	40
1-5 miles	56.7	118	59.0	135	62.1	164	56.2	132
5-10 miles	8.7	18	13.5	31	13.3	35	13.6	32
10-20 miles	2.4	5	2.2	5	4.2	11	3.8	9
20-30 miles	3.4	7	0.9	2	1.5	4	2.6	6
Not sure	6.3	13	5.7	13	5.7	15	6.8	16

9. How far would you drive to recycle or dispose of unwanted paint?

208 229 264 235

20-30 miles	11.5	24	6.1	14	8.7	23	8.5	20
10-20 miles	14.4	30	19.2	44	31.1	82	22.6	53
5-10 miles	32.2	67	41.5	95	29.5	78	32.8	77
1-5 miles	25.5	53	22.3	51	19.7	52	22.1	52
Less than 1 mile	2.9	6	3.1	7	1.9	5	2.1	5
Not sure	13.5	28	7.9	18	9.1	24	11.9	28

10. What county do you live in?

155 226 264 235

Adams	3.2	5	5.3	12	8.3	22	8.1	19
Alamosa	0.0	0	0.0	0	0.0	0	0.4	1
Arapahoe	8.4	13	11.1	25	9.8	26	12.3	29

Archuleta	0.0	0	0.0	0	0.8	2	0.0	0
Boulder	10.3	16	6.6	15	4.9	13	5.1	12
Broomfield	2.6	4	2.2	5	0.8	2	2.6	6
Chaffee	2.6	4	0.4	1	0.4	1	0.0	0
Clear Creek	0.6	1	0.9	2	0.4	1	0.4	1
Custer	0.6	1	0.0	0	0.0	0	0.0	0
Delta	0.0	0	0.9	2	0.4	1	0.0	0
Denver	14.2	22	15.9	36	12.9	34	14.5	34
Douglas	7.1	11	5.8	13	3.8	10	3.4	8
Eagle	0.0	0	0.4	1	1.1	3	0.4	1
El Paso	11.0	17	10.6	24	13.3	35	13.6	32
Elbert	1.3	2	0.4	1	0.0	0	0.0	0
Freemont	0.0	0	0.0	0	1.1	3	2.6	6
Garfield	0.0	0	0.4	1	0.4	1	0.4	1
Grand	0.0	0	0.0	0	0.4	1	0.4	1
Gunnison	0.0	0	0.4	1	0.0	0	0.4	1
Jackson	0.0	0	0.0	0	0.4	1	0.0	0
Jefferson	13.5	21	11.1	25	11.0	29	9.4	22
Kit Carson	0.0	0	0.0	0	0.0	0	1.3	3
Lake	0.0	0	0.0	0	0.4	1	0.0	0
La Plata	1.3	2	1.3	3	0.4	1	0.4	1
Larimer	10.3	16	9.7	22	10.2	27	3.4	8
Las Animas	0.0	0	1.3	3	0.0	0	0.9	2
Lincoln	0.0	0	0.0	0	0.4	1	0.0	0
Logan	0.0	0	0.4	1	0.8	2	0.9	2
Mesa	1.3	2	2.2	5	2.7	7	5.1	12
Montezuma	0.0	0	0.0	0	0.4	1	0.4	1
Montrose	0.6	1	0.4	1	0.8	2	0.0	0
Morgan	0.0	0	0.0	0	0.8	2	0.0	0
Otero	0.0	0	0.0	0	1.5	4	0.4	1
Ouray	0.6	1	0.0	0	0.0	0	0.0	0
Park	1.3	2	0.9	2	0.0	0	0.0	0
Pitkin	0.0	0	0.4	1	0.4	1	0.0	0
Prowers	0.6	1	0.0	0	0.8	2	0.4	1
Pueblo	3.2	5	3.5	8	3.4	9	6.4	15
Routt	0.6	1	0.0	0	0.0	0	0.0	0
Summit	1.3	2	0.9	2	0.4	1	0.0	0
Teller	0.0	0	0.4	1	0.8	2	0.9	2
Weld	3.2	5	5.8	13	6.1	16	5.5	13

Note: In 2014 we asked respondents to type in their county, rather than choose from a list; 54 people did not enter their county. Their responses are not used in the total for percentage calculations in order to have relative numbers for those who responded. The counties with no responses for all three years are not listed. In 2015, three respondents skipped this question.

11. How would you describe the place where you live?	206	229	264	235				
Urban / Major City	21.4	44	24.0	55	25.4	67	26.8	63
Suburban	48.5	100	48.0	110	48.5	128	43.0	101
Small City or Town	17.5	36	16.6	38	16.7	44	21.7	51
Rural / Countryside	12.6	26	10.0	23	9.1	24	8.1	19
Other (please specify)	0.0	0	1.3	3	0.4	1	0.4	1

12. Where do you live?

		206		229		264		235
Single-family house	72.8	150	71.2	163	65.2	172	66.0	155
Two or three-family house	3.9	8	3.9	9	6.4	17	6.4	15
Condominium or apartment building with many units	20.4	42	21.8	50	23.9	63	22.6	53
Manufactured or Mobile Home	1.9	4	1.3	3	2.3	6	3.0	7
Other (please specify)	1.0	2	1.7	4	2.3	6	2.1	5

13. Do you paint professionally?

		208		229		264		235
Yes	0.5	1	1.1	4	3.4	9	5.3	14
No	99.5	207	62.0	225	96.6	255	83.7	221

14. What is your age?

		208		229		264		235
Under 21	2.9	6	1.7	4	8.3	22	0.9	2
21-40	28.8	60	31.9	73	54.5	144	39.4	104
41-60	46.2	96	36.7	84	24.2	64	24.6	65
Over 60	22.1	46	26.6	61	12.9	34	24.2	64
Prefer not to say		NA	3.1	7	0.0	0	0.0	0

15. Gender

		208		229		264		235
Male	47.6	99	43.2	99	27.3	72	43.4	102
Female	52.4	109	53.7	123	72.0	190	56.2	132
Prefer not to say		NA	3.1	7	0.8	2	0.4	1

16. Educational Level

		208		229		264		235
Some High School	1.0	2	0.9	2	2.7	7	2.6	6
High School Graduate	6.7	14	5.2	12	14.4	38	17.0	40
Some College, Vocational, Trade, or Technical	30.3	63	28.4	65	37.1	98	38.3	90
4 year degree or higher	62.0	129	62.9	144	44.7	118	42.1	99
Prefer not to say	0.0	0	2.6	6	1.1	3	0.0	0

17. What is your household income?

		208		229		264		235
Less than \$50K	30.3	63	31.0	71	45.5	120	50.6	119
\$50 – 100K	30.8	64	33.6	77	31.8	84	34.5	81
\$100 – 150K	14.4	30	15.3	35	13.6	36	9.8	23
Over \$150K	13.0	27	6.6	15	2.7	7	2.6	6
Prefer not to say	11.5	24	13.5	31	6.4	17	2.6	6

Colorado Retailer Awareness Survey

The survey was conducted via a self-mail postcard included in the annual POS materials update packet sent to all retailers in December 2017; 391 cards were sent as part of the mailing, and 39 cards were filled out and returned.

1. Do you encourage customers to take measurements before they buy paint?

Yes	30	77%
No	9	23%

2. Do you currently assist customers with estimating how much paint is needed?

Yes	38	97%
No	1	3%

3. Do you know where to send customers to get free or low cost leftover paint?

Yes	15	38%
No	9	23%
Customers can get leftover paint at my location	15	38%

4. Do you know that leftover paint can be recycled?

Yes	37	95%
No	2	5%

5. Do you know where to send customers interested in recycling leftover paint?

Yes	16	46%
No	4	11%
My store takes back paint for recycling	15	43%

6. Do you know that it is required by law to display information about the

Yes	37	95%
No	2	5%

7. Do you know that you can order informational materials about PaintCare for

Yes	34	87%
No	5	13%

8. Is the store a PaintCare drop-off site?

Yes	22	56%
No	17	44%