

Procurement Technical Assistance Program

Annual Report 2014-2015

The Procurement Technical Assistance Center (PTAC) is the qualified entity that provides such services to small businesses statewide. The PTAC's fiscal year is from September 15, 2014 to September 14, 2015.

The following information is reported to the Office of Economic Development and International Trade (OEDIT) by the PTAC and is to be included in the annual report submitted to the General Assembly per the C.R.S 24-48.5-121. This is the first year of six years of funding that this information will be reported.

Statutory Requirement Descriptions	Statutory Requirements	Actual
The number of new and active businesses that the PTAC served	100	982
The number of counseling hours that the PTAC provided	1,500	2,371
The number of events that the PTAC sponsored or participated in	65	214
Did the PTAC obtain at least \$200,000 in gifts, grants, or donations	\$200,000	\$236,835
Did the PTAC obtain the required minimum amount of gifts, grants or donations in cash (\$30,000 for the period 2014-15)*	\$30,000	\$41,000
What portion of the gifts, grants, or donations did the PTAC use	Up to 100%	100%

* In any year the PTAC raises more cash than is required, the excess is applied to the following year's requirement. Therefore, \$11,000 will be applied to next year's requirement.

--Based on the above information reported by the PTAC, the PTAC has met all required metrics of the statute with no exceptions--

[← ➡ Scorecards / Goal Sets / FY 14 - PGM YR 6 - CUMULATIVE GOALS](#)

Goal Set Name: FY 14 - PGM YR 6 - CUMULATIVE GOALS


Definition: DLA 1806 (FY 15 - PGM YR 6) CUMULATIVE

Goal Set Type: Centers

Counselor/Centers:  Colorado PTAC

The goal set was automatically re-run.

Last run: 9/29/2015 12:19 PM

 Data Elements	Current Period	Cumulative to Date	Goal (Cumulative)	% Goal Reached
1. (7) Active Client Base				*
2. (a) Active Clients (last 12 mos., including Bid Match activity)	2,833	2,833	2,500	113%
3. (b) Active Clients (last 12 mos., excluding Bid Match activity)	1,526	1,526	0	*
4. (c) Active Bid Match Clients (last 12 mos.)	2,114	2,114	0	*
5. (8) Number of Sponsored Outreach Events	155	155	72	215%
6. (9) Number of Supported but Non-Sponsored Outreach Events	59	59	60	98%
7. (10) Total attendees at Outreach Events in (8) & (9) Above	3,581	3,581	0	*
8. (11) Initial Counseling with all Small Business Concerns	600	600	520	115%
9. (a1) Small Disadvantaged/Minority-Owned Business Concerns	192	192	160	120%
10. (a2) Small Certified Disadvantaged Business Concerns	28	28	0	*
11. (b) Woman-Owned Small Business Concerns	197	197	115	171%
12. (c) HUBZone Small Business Concerns	6	6	4	150%
13. (d) Service-Disabled Vet-Owned Small Business Concerns	88	88	60	147%
14. (12) Initial Counseling with other than Small Business Concerns	16	16	16	100%
15. (13) Initial Counseling with Distressed Area Concerns	0	0	0	*
16. (14) Follow-up Counseling with All Small Business Concerns	3,690	3,690	3,600	102%
17. (a1) Small Disadvantaged/Minority-Owned Business Concerns	1,415	1,415	1,150	123%
18. (a2) Small Certified Disadvantaged Business Concerns	454	454	0	*
19. (b) Woman-Owned Small Business Concerns	1,309	1,309	975	134%
20. (c) HUBZone Small Business Concerns	77	77	40	193%
21. (d) Service-Disabled Vet-Owned Small Business Concerns	634	634	440	144%
22. (15) Follow-up Counseling with other than Small Business Concerns	37	37	60	62%
23. (16) Follow-up Counseling with Distressed Area Concerns	1	1	0	*
24. (17) # OF PRIME CONTRACTS RECEIVED BY CLIENTS				*
25. (a) Recv'd by all category Small Businesses (Fed+DoD+State)	1,437	1,437		*
26. (b1) Recv'd by Small Disadv/Minority-Owned Businesses (Fed+DoD+State)	475	475		*
27. (b2) Recv'd by Small Certified Disadv Businesses (Fed+DoD+State)	350	350		*
28. (c) Recv'd by WO Small Businesses (Fed+DoD+State)	175	175		*
29. (d) Recv'd by HUBZone Small Businesses (Fed+DoD+State)	31	31		*
30. (e) Recv'd by Svc-Disabled Vet-Owned Small Bus (Fed+DoD+State)	192	192		*
31. (f) Recv'd by Other Than Small Businesses (Fed+DoD+State)	186	186		*
32. (g) Awarded by DoD to all categories of Businesses (DoD)	401	401		*
33. (h) Awarded by Fed agencies to all Businesses (Fed)	1,209	1,209		*
34. (i) Awarded by State/Local Gov to all Businesses (State)	13	13		*
35. (18) DOLLAR VALUE OF PRIME CONTRACT AWARDS				*
36. (a) Recv'd by all category Small Businesses (Fed+DoD+State)	\$242,322,398.81	\$242,322,398.81		*
37. (b1) Recv'd by Small Disadv/Minority-Owned Businesses (Fed+DoD+State)	\$143,518,432.17	\$143,518,432.17		*
38. (b2) Recv'd by Small Certified Disadv Businesses (Fed+DoD+State)	\$115,854,304.61	\$115,854,304.61		*
39. (c) Recv'd by WO Small Businesses (Fed+DoD+State)	\$62,285,721.75	\$62,285,721.75		*
40. (d) Recv'd by HUBZone Small Businesses (Fed+DoD+State)	\$5,868,407.29	\$5,868,407.29		*
41. (e) Recv'd by Svc-Disabled Vet-Owned Small Bus (Fed+DoD+State)	\$36,555,508.51	\$36,555,508.51		*
42. (f) Recv'd by Other Than Small Businesses (Fed+DoD+State)	\$39,187,218.12	\$39,187,218.12		*
43. (g) Awarded by DoD to all categories of Businesses (DoD)	\$175,664,319.66	\$175,664,319.66		*
44. (h) Awarded by Fed Agencies to all Businesses (Fed)	\$103,265,315.27	\$103,265,315.27		*
45. (i) Awarded by State/Local Gov to all Businesses (State)	\$2,579,982.00	\$2,579,982.00		*
46. (19) # OF SUBCONTRACTS RECEIVED BY CLIENTS				*
47. (a) Recv'd by all category Small Businesses (Fed+DoD)	14	14		*
48. (b1) Recv'd by Small Disadv/Minority-Owned Businesses (Fed+DoD)	13	13		*
49. (b2) Recv'd by Small Certified Disadv Businesses (Fed+DoD)	13	13		*
50. (c) Recv'd by WO Small Businesses (Fed+DoD)	0	0		*
51. (d) Recv'd by HUBZone Small Businesses (Fed+DoD)	0	0		*
52. (e) Recv'd by Svc-Disabled Vet-Owned Small Bus (Fed+DoD)	1	1		*
53. (f) Recv'd by Other Than Small Businesses (Fed+DoD+State)	1	1		*
54. (g) Awarded by State/Local Gov to all Businesses (State)	0	0		*
55. (20) DOLLAR VALUE OF SUBCONTRACT AWARDS				*

Data Elements	Current Period	Cumulative to Date	Goal	
			(Cumulative)	% Goal Reached
56. (a) Recv'd by all category Small Businesses (Fed+DoD)	\$1,012,018.54	\$1,012,018.54		*
57. (b1) Recv'd by Small Disadv/Minority-Owned Businesses (Fed+DoD)	\$1,012,008.54	\$1,012,008.54		*
58. (b2) Recv'd by Small Certified Disadv Businesses (Fed+DoD)	\$1,012,008.54	\$1,012,008.54		*
59. (c) Recv'd by WO Small Businesses (Fed+DoD)	\$0.00	\$0.00		*
60. (d) Recv'd by HUBZone Small Businesses (Fed+DoD)	\$0.00	\$0.00		*
61. (e) Recv'd by Svc-Disabled Vet-Owned Small Bus (Fed+DoD)	\$10.00	\$10.00		*
62. (f) Recv'd by Other Than Small Businesses (Fed+DoD+State)	\$1,180,000.00	\$1,180,000.00		*
63. (g) Awarded by State/Local Gov to all Businesses (State)	\$0.00	\$0.00		*

General	
Client:	Box Studios (904401)
Counselors:	Tom Thompson
Milestone Date:	7/23/2015
Milestone Type:	Success Story
Milestone Amount:	0
Initial Date:	3/27/2015
Initial Amount:	0
Subject:	Success Story
Center:	Colorado PTAC
Funding Source:	DLA
Notes:	<p>SUCCESS STORY FORMAT</p> <p>a. Client name: Box Studios</p> <p>b. Client address: 1761 Emerson St., Denver CO 80218-1011</p> <p>c. Client point of contact, telephone and fax number: Jim Graczyk, (303) 864-1700 , jim@bxstudios.com</p> <p>d. Contracting agency point of contact, telephone, fax number, contract number, and dollar value if applicable: GSA, Margaret W. Sutliff 215-446-4838; Shaun Kelly 215-446-5062, Contract No.: GS03F088CA, \$475,000.00.</p> <p>e. Narrative description of the issue(s): Client participated in a 12week GSA Schedule workshop lead by Colorado PTAC's SME and assisted by Colorado PTAC Counselors. Client Submitted Schedule proposal 3-27-15.</p> <p>f. Narrative describing PTAC's contribution to the success story and the tangible results (include jobs generated or retained if possible): GSA Schedule contract awarded 07/21/2015 for (Solicitation No.: 3FNC-B3-003001-B) Comprehensive Furniture Management Services (CFMS) in the amount of \$475,000.00 (Contract No.: GS03F088CA).</p>
Reportable?	<input checked="" type="checkbox"/>

General	
Client:	CBT Logistics Incorporated (900631)
Counselors:	Kathryn Lobdell
Milestone Date:	7/29/2015
Milestone Type:	Success Story
Milestone Amount:	125,000
Initial Amount:	0
Subject:	CLIENT is now approved Vendor under GSA Schedule
Center:	Colorado PTAC
Funding Source:	DLA
Notes:	<p>a. Client name: CBT Logistics Inc.</p> <p>b. Client address: 4055 South Broadway St., Englewood, CO 80113</p> <p>c. Client point of contact, telephone and fax number: Ben Wilbourn; 303.781.3730 x301 (ofc) 303.807.7139 (cell)</p> <p>d. Contracting agency point of contact, telephone, fax number, contract number, and dollar value if applicable: GSA</p> <p>e. Narrative description of the issue(s): Company wanted to submit a proposal to get a GSA Schedule for 48: TRANSPORTATION, DELIVERY AND RELOCATION SOLUTIONS.</p> <p>f. Narrative describing PTAC's contribution to the success story and the tangible results (include jobs generated or retained if possible): Client had many issues trying to get their GSA proposal approved. One of the counseling sessions stated: "they submitted their GSA proposal July 2014 and since then it's been handled by 3 different CO business counselors b/c each one prior to the last left GSA department. His current GSA counselor just started reviewing their package this week. He has a CO with USFS, Mike McNamara that would like to use their services via GSA Schedule. Ben wanted to know how they can expedite the processing of their GSA contract. I offered to inform Pennie Estrada (the regional GSA SB Director) of the history of this to see if she can assist with the expediting of the processing of their GSA schedule proposal. I asked Ben to send me a short paragraph explaining the issues and mentioning McNamara, so I can forward the email to Pennie asking for her to intercede." Pennie was able to intercede and after much diligence, they were awarded their GSA Schedule 48 and completed uploading all their services in GSAdvantage!.</p>
Reportable?	<input checked="" type="checkbox"/>