## **SSBCI Annual Report**

#### Colorado

2013

## **Overview**

	2013	Cumulative
Number of Loan/Investments	52	65
Amount Loaned/Invested	\$26,733,260.50	\$29,102,623.50
Portion From Other Public Subsidies	\$687.50	\$687.50
Subsequent Private Financing	\$0.00	\$520,050.00
Average Loan/Investment Size	\$514,101.16	\$447,732.67
Maximum Loan/Investment Size	\$4,000,000.00	\$4,000,000.00
Average FTEs	11.65	10.54
Maximum FTEs	145.00	145.00

Allocated Funds Used	2013	Cumulative
SSBCI Contributions To Reserve Fund	\$2,750.00	\$2,750.00
SSBCI Funds Used In Loan Participations	\$0.00	\$0.00
SSBCI Funds Set Aside To Cover Loan Guarantees	\$0.00	\$0.00
SSBCI Funds Set Aside To Cover Collateral Support	\$6,588,377.00	\$6,990,402.00
SSBCI Funds Invested By State-Run VC Program	\$0.00	\$0.00
Other SSBCI Funds Used For Credit Enhancement	\$0.00	\$0.00
SSBCI Funds Used For The Administration of a CAP	\$0.00	\$0.00
SSBCI Funds Used For The Administration Of OCSPs	\$125,000.00	\$264,000.00
Total Allocated Funds Used:	\$6,716,127.00	\$7,257,152.00

# **Summary of Program Results**

	2013	Cumulative
CAP Private Leverage Ratio	49.62:1	49.62:1
OCSP Private Leverage Ratio	3.96:1	4.06:1
Cumulative Private Leverage Ratio	3.98:1	4.08:1

	2013	Cumulative
Jobs Created	143.00	151.00
Jobs Retained	84.00	84.00
SSBCI Dollars Per Job Created/Retained	\$29,586.46	\$30,881.50
Total FTEs in Businesses Receiving Loans/Investments	606	685

Percent of Loans/Investments in LMI Communities:	2013	Cumulative
By Number of Loans/Investments	75.00%	78.46%
By Dollars Invested	73.04%	75.06%

#### Loan/Investment Profile

By Size:		20	13		Cumulative			
by Size.	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount
< \$100,000	13	25.00%	\$696,916.50	2.61%	18	27.69%	\$929,364.50	3.19%
\$100,000 - \$499,999.99	23	44.23%	\$5,000,361.00	18.70%	30	46.15%	\$6,528,276.00	22.43%
\$500,000 - \$999,999.99	7	13.46%	\$4,743,841.00	17.75%	8	12.31%	\$5,352,841.00	18.39%
\$1,000,000 - \$4,999,999.99	9	17.31%	\$16,292,142.00	60.94%	9	13.85%	\$16,292,142.00	55.98%
\$5,000,000 - \$9,999,999.99	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
>= \$10,000,000	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Total:	52		\$26,733,260.50		65		\$29,102,623.50	

Dy Industry		20	13		Cumulative			
By Industry:	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount
Accomodation and Food Services	11	21.15%	\$3,421,430.50	12.80%	14	21.54%	\$4,510,520.50	15.50%
Administrative / Support / Waste Management	1	1.92%	\$120,000.00	0.45%	1	1.54%	\$120,000.00	0.41%
Agriculture, Forestry, Fishing and Hunting	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Arts, Entertainment and Recreation	2	3.85%	\$1,577,917.00	5.90%	2	3.08%	\$1,577,917.00	5.42%
Construction	1	1.92%	\$325,000.00	1.22%	4	6.15%	\$1,008,100.00	3.46%
Educational Services	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Finance and Insurance	3	5.77%	\$6,525,000.00	24.41%	4	6.15%	\$6,679,665.00	22.95%
Health Care and Social Assistance	9	17.31%	\$4,713,350.00	17.63%	9	13.85%	\$4,713,350.00	16.20%
Information	0	0.00%	\$0.00	0.00%	1	1.54%	\$151,200.00	0.52%
Management of Companies and Enterprises	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Manufacturing	6	11.54%	\$1,990,628.00	7.45%	8	12.31%	\$2,100,628.00	7.22%
Mining	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%

Professional, Scientific and Technical Services	4	7.69%	\$626,158.00	2.34%	4	6.15%	\$626,158.00	2.15%
Public Administration	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Real Estate and Rental and Leasing	2	3.85%	\$1,082,742.00	4.05%	2	3.08%	\$1,082,742.00	3.72%
Retail Trade	7	13.46%	\$4,045,000.00	15.13%	9	13.85%	\$4,122,358.00	14.16%
Transportation and Warehousing	1	1.92%	\$237,500.00	0.89%	1	1.54%	\$237,500.00	0.82%
Utilities	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Wholesale Trade	2	3.85%	\$690,250.00	2.58%	2	3.08%	\$690,250.00	2.37%
Other Services	3	5.77%	\$1,378,285.00	5.16%	4	6.15%	\$1,482,235.00	5.09%
Total:	52		\$26,733,260.50		65		\$29,102,623.50	

Ву		20	13			Cumı	ılative	
Business Revenues:	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount
< \$100,000	13	25.00%	\$4,201,154.50	15.72%	15	23.08%	\$4,355,104.50	14.96%
\$100,000 - \$499,999.99	18	34.62%	\$5,382,314.00	20.13%	22	33.85%	\$5,745,069.00	19.74%
\$500,000 - \$999,999.99	4	7.69%	\$774,182.00	2.90%	10	15.38%	\$2,278,040.00	7.83%
\$1,000,000 - \$4,999,999.99	9	17.31%	\$4,985,360.00	18.65%	10	15.38%	\$5,334,160.00	18.33%
\$5,000,000 - \$9,999,999.99	4	7.69%	\$7,125,000.00	26.65%	4	6.15%	\$7,125,000.00	24.48%
>= \$10,000,000	4	7.69%	\$4,265,250.00	15.95%	4	6.15%	\$4,265,250.00	14.66%
Total:	52		\$26,733,260.50		65		\$29,102,623.50	

Ву		2013				Cumulative			
Business FTEs:	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount	
0 -10	41	78.85%	\$17,943,236.50	67.12%	52	80.00%	\$19,354,799.50	66.51%	
11 - 50	9	17.31%	\$5,713,582.00	21.37%	11	16.92%	\$6,671,382.00	22.92%	
51 - 100	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
101 - 250	2	3.85%	\$3,076,442.00	11.51%	2	3.08%	\$3,076,442.00	10.57%	
251 - 500	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
> 500	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Total:	52		\$26,733,260.50		65		\$29,102,623.50		

By Years Since Business' Incorporation:	2013				Cumulative			
	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount
< 1 year	13	25.00%	\$1,332,198.50	4.98%	13	20.00%	\$1,332,198.50	4.58%
1 - 2 years	7	13.46%	\$2,237,764.00	8.37%	8	12.31%	\$2,287,764.00	7.86%
3 - 5 years	5	9.62%	\$2,109,682.00	7.89%	7	10.77%	\$2,699,347.00	9.28%
6 - 10 years	16	30.77%	\$13,611,792.00	50.92%	22	33.85%	\$14,827,650.00	50.95%
> 10 years	11	21.15%	\$7,441,824.00	27.84%	15	23.08%	\$7,955,664.00	27.34%
Total:	52		\$26,733,260.50		65		\$29,102,623.50	

Ву		20	13		Cumulative			
Business Census Tract Type:	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount
Low - Income (< 80 percent of area median income)	16	30.77%	\$4,544,352.00	17.00%	25	38.46%	\$6,548,157.00	22.50%
Moderate - Income (80 -120 percent of area median income)	23	44.23%	\$14,980,402.50	56.04%	26	40.00%	\$15,295,960.50	52.56%
Non-LMI	13	25.00%	\$7,208,506.00	26.96%	14	21.54%	\$7,258,506.00	24.94%
Total:	52		\$26,733,260.50		65		\$29,102,623.50	

## Colorado Capital Access Program

	2013	Cumulative
Number of Loan/Investments	4	4
Amount Loaned/Invested	\$137,150.00	\$137,150.00
Portion From Other Public Subsidies	\$687.50	\$687.50
Subsequent Private Financing	\$0.00	\$0.00
Average Loan/Investment Size	\$34,287.50	\$34,287.50
Maximum Loan/Investment Size	\$69,650.00	\$69,650.00
Average FTEs	1.75	1.75
Maximum FTEs	4.00	4.00

	2013	Cumulative
CAP Insurance Premiums Paid By Lenders/Borrowers	\$2,750.00	\$2,750.00
CAP Minimum Insurance Premium % (Lender + Borrower)	2.00%	2.00%
CAP Maximum Insurance Premium % (Lender + Borrower)	2.00%	2.00%
Minimum Lender Risk of Loss	95.00%	95.00%

#### Loan/Investment Profile

By Size:		20	13		Cumulative			
by Size.	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount
< \$100,000	4	100.00%	\$137,150.00	100.00%	4	100.00%	\$137,150.00	100.00%
\$100,000 - \$499,999.99	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
\$500,000 - \$999,999.99	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
\$1,000,000 - \$4,999,999.99	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
\$5,000,000 - \$9,999,999.99	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
>= \$10,000,000	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Total:	4		\$137,150.00		4		\$137,150.00	

Dy Industry		20	13			Cumulative			
By Industry:	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount	
Accomodation and Food Services	1	25.00%	\$17,500.00	12.76%	1	25.00%	\$17,500.00	12.76%	
Administrative / Support / Waste Management	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Agriculture, Forestry, Fishing, and Hunting	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Arts, Entertainment, and Recreation	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Construction	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Educational Services	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Finance and Insurance	1	25.00%	\$25,000.00	18.23%	1	25.00%	\$25,000.00	18.23%	
Health Care and Social Assistance	1	25.00%	\$69,650.00	50.78%	1	25.00%	\$69,650.00	50.78%	
Information	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Management of Companies and Enterprises	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Manufacturing	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Mining	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	

Professional, Scientific, and Technical Services	1	25.00%	\$25,000.00	18.23%	1	25.00%	\$25,000.00	18.23%
Public Administration	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Real Estate and Rental and Leasing	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Retail Trade	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Transportation and Warehousing	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Utilities	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Wholesale Trade	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Other Services	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Total:	4		\$137,150.00		4		\$137,150.00	

Ву		20	13		Cumulative			
Business Revenues:	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount
< \$100,000	1	25.00%	\$25,000.00	18.23%	1	25.00%	\$25,000.00	18.23%
\$100,000 - \$499,999.99	3	75.00%	\$112,150.00	81.77%	3	75.00%	\$112,150.00	81.77%
\$500,000 - \$999,999.99	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
\$1,000,000 - \$4,999,999.99	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
\$5,000,000 - \$9,999,999.99	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
>= \$10,000,000	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Total:	4		\$137,150.00		4		\$137,150.00	

Ву	2013				Cumulative			
Business FTEs:	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount
0 - 10	4	100.00%	\$137,150.00	100.00%	4	100.00%	\$137,150.00	100.00%
11 - 50	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
51 - 100	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
101 - 250	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
251 - 500	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
> 500	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Total:	4		\$137,150.00		4		\$137,150.00	

By Years		2013				Cumulative			
Since Business' Incorporation:	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount	
< 1 year	3	75.00%	\$112,150.00	81.77%	3	75.00%	\$112,150.00	81.77%	
1 - 2 years	1	25.00%	\$25,000.00	18.23%	1	25.00%	\$25,000.00	18.23%	
3 - 5 years	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
6 - 10 years	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
> 10 years	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Total:	4		\$137,150.00		4		\$137,150.00		

Ву		2013				Cumulative			
Business Census Tract Type:	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount	
Low - Income (<80 percent of area median income)	4	100.00%	\$137,150.00	100.00%	4	100.00%	\$137,150.00	100.00%	
Moderate -Income (80-120 percent of area median income	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Non-LMI	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Total:	4		\$137,150.00		4		\$137,150.00		

### Colorado Cash Collateral Support Program

	2013	Cumulative
Number of Loan/Investments	48	61
Amount Loaned/Invested	\$26,596,110.50	\$28,965,473.50
Portion From Other Public Subsidies	\$0.00	\$0.00
Subsequent Private Financing	\$0.00	\$520,050.00
Average Loan/Investment Size	\$554,085.64	\$474,843.83
Maximum Loan/Investment Size	\$4,000,000.00	\$4,000,000.00
Average FTEs	12.48	11.11
Maximum FTEs	145.00	145.00

	2013	Cumulative
CAP Insurance Premiums Paid By Lenders/Borrowers	Not Applicable	Not Applicable
CAP Minimum Insurance Premium % (Lender + Borrower)	Not Applicable	Not Applicable
CAP Maximum Insurance Premium % (Lender + Borrower)	Not Applicable	Not Applicable
Minimum Lender Risk of Loss	20.00%	20.00%

#### Loan/Investment Profile

By Size:		20	13		Cumulative			
by Size.	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount
< \$100,000	9	18.75%	\$559,766.50	2.10%	14	22.95%	\$792,214.50	2.74%
\$100,000 - \$499,999.99	23	47.92%	\$5,000,361.00	18.80%	30	49.18%	\$6,528,276.00	22.54%
\$500,000 - \$999,999.99	7	14.58%	\$4,743,841.00	17.84%	8	13.11%	\$5,352,841.00	18.48%
\$1,000,000 - \$4,999,999.99	9	18.75%	\$16,292,142.00	61.26%	9	14.75%	\$16,292,142.00	56.25%
\$5,000,000 - \$9,999,999.99	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
>= \$10,000,000	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Total:	48		\$26,596,110.50		61		\$28,965,473.50	

By Industry:		20	13		Cumulative				
	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount	
Accomodation and Food Services	10	20.83%	\$3,403,930.50	12.80%	13	21.31%	\$4,493,020.50	15.51%	
Administrative / Support / Waste Management	1	2.08%	\$120,000.00	0.45%	1	1.64%	\$120,000.00	0.41%	
Agriculture, Forestry, Fishing, and Hunting	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Arts, Entertainment, and Recreation	2	4.17%	\$1,577,917.00	5.93%	2	3.28%	\$1,577,917.00	5.45%	
Construction	1	2.08%	\$325,000.00	1.22%	4	6.56%	\$1,008,100.00	3.48%	
Educational Services	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Finance and Insurance	2	4.17%	\$6,500,000.00	24.44%	3	4.92%	\$6,654,665.00	22.97%	
Health Care and Social Assistance	8	16.67%	\$4,643,700.00	17.46%	8	13.11%	\$4,643,700.00	16.03%	
Information	0	0.00%	\$0.00	0.00%	1	1.64%	\$151,200.00	0.52%	
Management of Companies and Enterprises	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Manufacturing	6	12.50%	\$1,990,628.00	7.48%	8	13.11%	\$2,100,628.00	7.25%	
Mining	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	

Professional, Scientific, and Technical Services	3	6.25%	\$601,158.00	2.26%	3	4.92%	\$601,158.00	2.08%
Public Administration	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Real Estate and Rental and Leasing	2	4.17%	\$1,082,742.00	4.07%	2	3.28%	\$1,082,742.00	3.74%
Retail Trade	7	14.58%	\$4,045,000.00	15.21%	9	14.75%	\$4,122,358.00	14.23%
Transportation and Warehousing	1	2.08%	\$237,500.00	0.89%	1	1.64%	\$237,500.00	0.82%
Utilities	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%
Wholesale Trade	2	4.17%	\$690,250.00	2.60%	2	3.28%	\$690,250.00	2.38%
Other Services	3	6.25%	\$1,378,285.00	5.18%	4	6.56%	\$1,482,235.00	5.12%
Total:	48		\$26,596,110.50		61		\$28,965,473.50	

By Business Revenues:		20	13		Cumulative				
	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount	
< \$100,000	12	25.00%	\$4,176,154.50	15.70%	14	22.95%	\$4,330,104.50	14.95%	
\$100,000 - \$499,999.99	15	31.25%	\$5,270,164.00	19.82%	19	31.15%	\$5,632,919.00	19.45%	
\$500,000 - \$999,999.99	4	8.33%	\$774,182.00	2.91%	10	16.39%	\$2,278,040.00	7.86%	
\$1,000,000 - \$4,999,999.99	9	18.75%	\$4,985,360.00	18.74%	10	16.39%	\$5,334,160.00	18.42%	
\$5,000,000 - \$9,999,999.99	4	8.33%	\$7,125,000.00	26.79%	4	6.56%	\$7,125,000.00	24.60%	
>= \$10,000,000	4	8.33%	\$4,265,250.00	16.04%	4	6.56%	\$4,265,250.00	14.73%	
Total:	48		\$26,596,110.50		61		\$28,965,473.50		

By Business FTEs:	2013				Cumulative				
	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount	
0 - 10	37	77.08%	\$17,806,086.50	66.95%	48	78.69%	\$19,217,649.50	66.35%	
11 - 50	9	18.75%	\$5,713,582.00	21.48%	11	18.03%	\$6,671,382.00	23.03%	
51 - 100	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
101 - 250	2	4.17%	\$3,076,442.00	11.57%	2	3.28%	\$3,076,442.00	10.62%	
251 - 500	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
> 500	0	0.00%	\$0.00	0.00%	0	0.00%	\$0.00	0.00%	
Total:	48		\$26,596,110.50		61		\$28,965,473.50		

By Years Since Business' Incorporation:		20	13		Cumulative				
	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount	
< 1 year	10	20.83%	\$1,220,048.50	4.59%	10	16.39%	\$1,220,048.50	4.21%	
1 - 2 years	6	12.50%	\$2,212,764.00	8.32%	7	11.48%	\$2,262,764.00	7.81%	
3 - 5 years	5	10.42%	\$2,109,682.00	7.93%	7	11.48%	\$2,699,347.00	9.32%	
6 - 10 years	16	33.33%	\$13,611,792.00	51.18%	22	36.07%	\$14,827,650.00	51.19%	
> 10 years	11	22.92%	\$7,441,824.00	27.98%	15	24.59%	\$7,955,664.00	27.47%	
Total:	48		\$26,596,110.50		61		\$28,965,473.50		

By Business Census Tract Type:	2013				Cumulative				
	Count	Percent	Amount	% of Amount	Count	Percent	Amount	% of Amount	
Low - Income (<80 percent of area median income)	12	25.00%	\$4,407,202.00	16.57%	21	34.43%	\$6,411,007.00	22.13%	
Moderate -Income (80-120 percent of area median income	23	47.92%	\$14,980,402.50	56.33%	26	42.62%	\$15,295,960.50	52.81%	
Non-LMI	13	27.08%	\$7,208,506.00	27.10%	14	22.95%	\$7,258,506.00	25.06%	
Total:	48		\$26,596,110.50		61		\$28,965,473.50		