

### Enterprise Zone Annual Report State Fiscal Year 2019

### **Enterprise Zone Reporting**

The Enterprise Zone statute requires the Colorado Office of Economic Development and International Trade (OEDIT) to report data on Enterprise Zone tax credits in its annual report. Many program resources are available on OEDIT's Enterprise Zone website, <a href="www.choosecolorado.com/ez">www.choosecolorado.com/ez</a>. Local Enterprise Zone Reports, including local zone objectives and statistics are completed on a calendar year basis and are also posted on OEDIT's Enterprise Zone web-pages.

### Summary

The Enterprise Zone (EZ) program is one of the State's most substantial economic development programs. It was created by the General Assembly to provide economic incentives, access to capital, and a positive business climate focused on areas of high unemployment, low per capita income, or slow population growth.

Enterprise Zones are a tool to support local economic development efforts. Enterprise Zone designation is initiated by communities; local administrators work with businesses to promote development within the zones. Zone administrators may also establish EZ Contribution Projects with non—profit organizations or local governments to support economic revitalization in the Enterprise Zones.

In the state's fiscal year 2019, 5,776 businesses certified for EZ tax credits. There were 5,260 businesses reporting \$1.36 billion invested in qualified business personal property, making them eligible for \$40.9 million in EZ investment tax credits. Investments in qualified renewable energy projects account for \$147 million of the \$1.36 billion invested in qualified business personal property. Businesses invested \$42.8 million to train 32,234 employees that work in the Enterprise Zones, earning them \$5.1 million in EZ job training tax credits. To incentivize investment and registration of commercial vehicles in Colorado EZs, \$158,768 in income tax credits were recognized on investments totaling almost \$10.6 million.

Business facilities in an Enterprise Zone may earn income tax credits for new jobs created (with additional credits for agricultural processing businesses and businesses located in Enhanced Rural Enterprise Zones). In Fiscal Year 2019, certifying businesses reported 4,912 net new jobs incentivized by \$6.2 million in New Employee Credits. During the first 2 years that a business is in an Enterprise Zone, it may earn credits for providing qualified health insurance coverage for the net new employees each year. In Fiscal Year 2019 businesses reported that they covered 740 net new employees with a qualified health plan, entitling them to \$740,028 in state income tax credits.

In addition to the Enterprise Zone business tax credits, non-profit and local government projects leverage the Enterprise Zone Contribution Tax Credit to form public/private investment initiatives to improve economic conditions in distressed areas. In Fiscal Year 2019, 458 projects received \$70.4 million in private contributions. The fiscal year 31,976 donations were recorded, earning contributors credits worth approximately \$15.8 million. There were 431 active Contribution Projects at the close of the fiscal year.

### **Enterprise Zone Designation**

There are 16 statutory Enterprise Zones with 19 zone administrators to support economic revitalization within the EZs.

The Colorado Urban and Rural Enterprise Zone statutes, C.R.S 39-30-101 to 112, provide that local governments may propose areas for designation as Enterprise Zones. The statutes set forth three criteria to define economic distress, an area meeting at least one of these may qualify for Enterprise Zone status:

- Unemployment rate greater than 25 percent above the state average;
- o Per capita income less than 75 percent of the state average;
- o Population growth less than 25 percent of the state average.

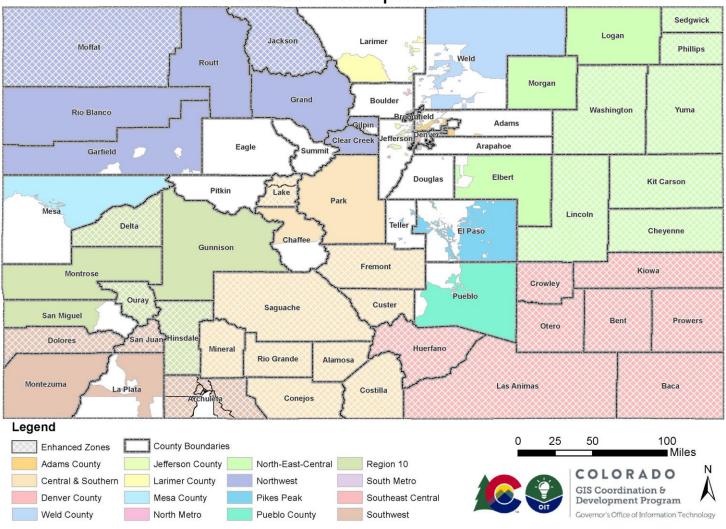
Additional criteria limit the total population residing within an Enterprise Zone boundary to 115,000 people in urban areas and 150,000 in rural.

The Colorado Economic Development Commission (EDC) has the authority to designate and terminate areas as Enterprise Zones.

Zones were re-set in January 2016. The Enterprise Zones align with U.S. Census defined areas including census blocks, block groups, tracts, places, county sub-divisions, and counties.



# Colorado Enterprise Zones





#### **Fiscal Year Credits Certified**

This fiscal year report includes certifications approved by local Zone administrators from July 1, 2018 through June 30, 2019. Business certifications are most often submitted and approved following the business' fiscal year-end; therefore information in this report mostly represents business activity during calendar year 2018 claimed on 2018 tax returns that are filed in 2019 and impact state revenue collected in the state's Fiscal Year 2019. Applications approved in Fiscal Year 2019 may also cover business activity prior to 2018 for late or amended applications.

This table identifies tax credits certified by Enterprise Zone.

	Fiscal Year 2019 - EZ Credits Certified												
			Business Tax Credits									tion Projects	
					\$ Employer								
					Sponsored		\$ Vacant						
					Health	\$ All New	Commercial						
Rural_		# of	\$ Investment	\$Job Training	Insurance	Employee Tax	Bldg Rehab		\$ Commercial	Total Business	# of	\$ Estimated	
Urban	Enterprise Zone	Certifications	Tax Credit	Credit	Credit	Credits	Credit	\$R&D Credit	Vehicle ITC	Credits	Certifications	Credits	
	Central & Southern												
R	EZ	643	\$ 2,868,702	\$ 40,804	\$ 65,880	\$ 447,428	\$ 50,741		\$ 388	\$ 3,473,943	1,599	\$ 595,832	
	North-East-Central												
R	EZ	1,522	\$ 4,662,632	\$ 146,161	\$ 36,500	\$ 238,143	\$ 35,223	\$ 826	\$ 3,415	\$ 5,122,900	299	\$ 94,768	
R	Northwest EZ	230	\$ 1,860,425	\$ 25,623	\$ 28,940	\$ 285,559		\$ 1,266		\$ 2,201,813	1,030	\$ 682,257	
R	Region 10 EZ	305	\$ 598,885	\$ 31,728		\$ 357,837	\$ 12,142	\$ 4,114		\$ 1,004,706	2,256	\$ 751,761	
R	Southeast Central EZ	495	\$ 5,952,933	\$ 28,431	\$ 15,000	\$ 164,111		\$ -		\$ 6,160,475	343	\$ 189,651	
R	Southwest EZ	234	\$ 904,617	\$ 59,218	\$ 8,880	\$ 86,975		\$ 2,621		\$ 1,062,311	1,016	\$ 668,770	
	Sub-Total Rural	3,429	\$ 16,848,194	\$ 331,965	\$ 155,200	\$ 1,580,053	\$ 98,106	\$ 8,827	\$ 3,803	\$ 19,026,148	6,543	\$ 2,983,039	
U	Adams County EZ	335	\$ 4,787,573	\$ 515,358	\$ 144,590	\$ 1,817,370	\$ 48,636	\$ 14,550	\$ 119,570	\$ 7,447,646	442	\$ 570,108	
U	Denver EZ	318	\$ 3,420,409	\$ 3,070,444	\$ 78,000	\$ 704,265	\$ 71,058	\$ 752,946	\$ 4,447	\$ 8,101,569	7,682	\$ 3,835,919	
U	Jefferson County EZ	241	\$ 1,628,019	\$ 231,333	\$ 99,770	\$ 392,120		\$ 218,964		\$ 2,570,206	1,558	\$ 1,097,578	
U	Larimer County EZ	171	\$ 524,423	\$ 284	\$ 9,000	\$ 122,425	\$ 50,000	\$ 46,537	\$ 13,285	\$ 765,954	2,814	\$ 1,108,985	
U	Mesa County EZ	352	\$ 1,308,665	\$ 106,095	\$ 39,383	\$ 241,067		\$ 25,544		\$ 1,720,754	5,059	\$ 1,437,360	
U	North Metro EZ	62	\$ 127,270	\$ 1,293	\$ 33,000	\$ 177,433		\$ 75,726		\$ 414,722	331	\$ 238,476	
U	Pikes Peak EZ	428	\$ 1,843,390	\$ 168,412	\$ 105,495	\$ 448,817	\$ 50,000	\$ 347,895	\$ 3,511	\$ 2,967,520	4,354	\$ 3,161,709	
U	Pueblo EZ	141	\$ 1,208,323	\$ 45,616	\$ 30,000	\$ 97,022	\$ 50,000	\$ 21,302		\$ 1,452,263	1,022	\$ 394,569	
U	South Metro EZ	95	\$ 1,059,730	\$ 341,079	\$ 18,920	\$ 186,341	\$ 71,611	\$ 51,517	\$ 7,657	\$ 1,736,855	478	\$ 421,553	
U	Weld County EZ	204	\$ 8,167,390	\$ 327,351	\$ 26,670	\$ 446,446		\$ 73,957	\$ 6,496	\$ 9,048,310	1,733	\$ 558,582	
	Sub-Total Urban	2,347	\$ 24,075,192	\$ 4,807,265	\$ 584,828	\$ 4,633,306	\$ 341,305	\$ 1,628,938	\$ 154,965	\$ 36,225,799	25,473	\$ 12,824,839	
	Grand Total	5,776	\$ 40,923,386	\$ 5,139,230	\$ 740,028	\$ 6,213,359	\$ 439,411	\$ 1,637,765	\$ 158,768	\$ 55,251,948	32,016	\$ 15,807,878	



International Division Page 4

Businesses certifying for EZ tax credits select the North American Industrial Classification code that best identifies the industry in which they operate. This table groups the credits certified by industry classification.

Fiscal Year 2019 - Credits Certified													
							\$All New		\$ Employer	\$ Vacant			
		\$ Inv	vestment Tax	\$.	Job Training	Employee Tax		Spo	nsored Health	Commercial Bldg			
Industry	# of Certifications		Credit		Credit		Credits	Ins	urance Credit	Rehab Credi	it	\$	R&D Credit
Accommodation and Food Services	264	\$	360,698	\$	42,911	\$	617,913	\$	14,000	\$ 100,	000	\$	-
Administrative and Support and Waste Managemen	76	\$	388,363	\$	13,893	\$	241,121	\$	14,330			\$	19,491
Agriculture, Forestry, Fishing and Hunting	1,921	\$	6,017,849	\$	94,187	\$	175,697	\$	61,830			\$	14,936
Arts, Entertainment, and Recreation	35	\$	205,249	\$	5,029	\$	60,391						
Construction	295	\$	734,819	\$	149,294	\$	415,696	\$	36,830	\$ 12,	142	\$	6,849
Educational Services	4	\$	212	\$	240	\$	38,500	\$	4,000				
Finance and Insurance	184	\$	251,842	\$	33,305	\$	73,279	\$	12,840				
Health Care and Social Assistance	168	\$	1,525,071	\$	802,334	\$	131,271	\$	34,750				
Information	788	\$	3,356,756	\$	39,519	\$	35,621	\$	2,000			\$	5,354
Management of Companies and Enterprises	8	\$	172,108	\$	226,093	\$	99,913					\$	1,634
Manufacturing	327	\$	9,979,212	\$	438,401	\$	1,175,540	\$	284,200			\$	701,702
Mining	209	\$	4,779,493	\$	151	\$	28,707	\$	17,500			\$	1,266
Other Services (except Public Administration)	145	\$	227,559	\$	41,708	\$	171,214	\$	42,000	\$	741	\$	6,832
Professional, Scientific, and Technical Services	201	\$	310,848	\$	140,964	\$	243,801	\$	43,583	\$ 21,	471	\$	171,288
Real Estate Rental and Leasing	147	\$	1,094,595	\$	4,681	\$	61,628			\$ 283,	447	\$	126,853
Retail Trade	686	\$	1,339,654	\$	87,928	\$	804,829	\$	72,170	\$ 21,	611	\$	1,540
Transportation and Warehousing	150	\$	3,310,889	\$	2,836,202	\$	1,452,678	\$	41,995			\$	570,314
Utilities	16	\$	5,915,357	\$	74,849	\$	96,396	\$	26,000				
Wholesale Trade	152	\$	952,812	\$	107,541	\$	289,164	\$	32,000			\$	9,706
TOTAL	5,776	\$	40,923,386	\$	5,139,230	\$	6,213,359	\$	740,028	\$ 439,4	11	\$	1,637,765



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### **Job Statistics**

The statutes require the reporting of employment, jobs created, and those retained by industry classification. "Jobs retained" is defined as employment at the beginning of the year for certifying businesses with employment growth, plus employment at the end of the year for those reporting no employment growth or a loss. Businesses certifying must indicate if jobs were transferred from outside of an EZ to a facility within an EZ. These employment statistics are requested of all applicants for EZ credits. Specific employee calculations are required for the New Employee Tax Credit.

Fiscal Year 2019										
	Beginning	Ending	Jobs		Jobs					
Industry	Employment	Employment	Created	Jobs Retained	Transferred					
Accommodation and Food Services	5,678	6,400	1,109	5,291	98					
Administrative and Support and Waste										
Management and Remediation Services	2,937	3,185	442	2,743	35					
Agriculture, Forestry, Fishing and Hunting	6,403	6,801	516	6,285	37					
Arts, Entertainment, and Recreation	1,508	1,665	191	1,474	13					
Construction	4,315	4,226	449	3,777	436					
Educational Services	395	436	44	392	-					
Finance and Insurance	3,006	2,811	100	2,711	67					
Health Care and Social Assistance	7,381	7,877	647	7,230	150					
Information	1,077	1,033	29	1,004	-					
Management of Companies and Enterprises	1,413	288	6	282	-					
Manufacturing	27,655	28,267	1,628	26,639	43,835					
Mining	2,948	2,805	106	2,699	15					
Other Services (except Public Administration)	2,482	2,681	220	2,461	5					
Professional, Scientific, and Technical Services	2,532	2,854	357	2,497	40					
Real Estate Rental and Leasing	782	813	59	754	33					
Retail Trade	25,582	26,966	2,023	24,943	24,237					
Transportation and Warehousing	10,282	11,715	1,875	9,840	48					
Utilities	1,218	1,268	98	1,170	-					
Wholesale Trade	7,580	8,040	557	7,483	221					
TOTAL	115,174	120,131	10,456	109,675	69,270					



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# **Wage Statistics**

The Enterprise Zone statutes require the reporting of wages by employment status; the table below summarizes the information provided by businesses certifying for EZ credits.

Fiscal Year 2019										
Employee Type	Full-Time	Part-Time	Temporary	Contract						
Average Annual										
Compensation	\$ 35,388.84	\$ 6,641.73	\$ 854.06	\$ 1,783.70						
# of Employees for										
whom comp. reported	181,507	109,400	5,078	25,833						



## **Program Trends**

The table below documents the number of applications and total credits certified over several years.

	Businesses	Total Credits
FY	Certified	Certified
2010	5,031	\$ 99,331,160
2011	4,659	\$ 91,613,844
2012	6,389	\$ 116,160,138
2013	4,660	\$ 112,314,458
2014	3,907	\$ 43,061,497
2015	4,071	\$ 77,443,624
2016	4,306	\$ 70,344,648
2017	4,419	\$ 67,292,273
2018	4,735	\$ 54,309,435
2019	5,776	\$ 55,251,948

The Investment Tax Credit encourages investment in business personal property in the Enterprise Zones; it accounts for the greatest number of certifications as well as the largest investment into the EZs.

A business making a qualified investment in business personal property earns a credit of 3% on the capitalized expense.

	# Certifications	\$ In	vested in Eligible		
	for Investment	Bu	siness Personal	\$	Investment
FY	Tax Credit		Property	-	Tax Credit
2010	4,810	\$	2,792,733,716	\$	83,790,979
2011	4,304	\$	2,532,665,102	\$	76,193,506
2012	6,213	\$	3,333,228,954	\$	100,831,813
2013	4,606	\$	3,198,458,969	\$	97,261,301
2014	3,875	\$	1,107,573,379	\$	33,227,202
2015	3,813	\$	2,042,076,832	\$	61,261,139
2016	3,900	\$	1,874,830,485	\$	56,244,947
2017	3,976	\$	1,416,348,065	\$	42,490,497
2018	4,262	\$	1,423,999,438	\$	42,720,034
2019	5,260	\$	1,364,110,733	\$	40,923,386

Several of the Enterprise Zone tax credits support businesses that hire, train, and provide health coverage for new employees.

Businesses earn 12% on the cost a job training program for employees working in an Enterprise Zone. Prior to 2014, the credit rate was 10%.

New businesses are eligible to earn the employer sponsored health insurance tax credit for the first 2 years that they operate in an Enterprise Zone. The business may earn a \$1,000 tax credit for each net new employee for whom the business pays at least 50% of the cost of a qualified health plan. The employer sponsored health insurance credit was \$200 per net new employee prior to 2014.

Businesses are encouraged to add jobs with the New Employee credits. The tax credit for each net new employee (as compared to the prior year) is \$1,100. The standard credit was \$500 per net new employee prior to 2014. If the business is in an Enhanced Rural Enterprise Zone (EREZ), the business earns an additional \$2,000 per net new employee. If the taxpayer is in the agricultural processing business, then the new employee credit is increased by \$500. If both an agricultural processor and located in an EREZ an additional \$500 is added to the credit value per net new employee.

				#				
				Certifica-		# Certifica-		
				tions for		tions for		
		#	\$ Job	Employer	\$ Employer	New		\$ New
	\$ Invested in	Employees	Training	Health	Health Tax	Employee	# Net New	Employee
FY	Job Training	Trained	Credit	Credit	Credit	Credits	Employees	Credit
2010	\$ 85,548,593	36,912	\$ 8,554,859	923	\$ 609,042	5,031	6,542	\$ 3,850,215
2011	\$ 65,632,740	31,127	\$ 6,563,274	418	\$ 406,773	4,659	5,323	\$ 3,890,046
2012	\$ 56,891,934	38,670	\$ 5,689,193	4,139	\$ 396,465	6,389	6,198	\$ 4,087,536
2013	\$ 70,499,292	94,246	\$ 7,049,929	4,268	\$ 443,708	4,660	6,399	\$ 3,390,861
2014	\$ 56,541,833	39,934	\$ 5,654,183	3,844	\$ 319,923	3,907	4,127	\$ 2,707,518
2015	\$ 93,166,861	32,996	\$ 9,441,407	1,502	\$ 1,401,095	4,071	3,559	\$ 3,607,047
2016	\$ 62,510,813	36,078	\$ 6,523,367	176	\$ 1,436,620	4,306	3,912	\$ 4,921,574
2017	\$ 156,307,817	32,484	\$15,975,193	114	\$ 1,358,682	4,419	4,578	\$ 5,767,263
2018	\$ 20,081,951	30,985	\$ 2,409,695	109	\$ 1,187,783	4,735	4,928	\$ 6,360,507
2019	\$ 42,826,913	32,234	\$ 5,139,230	98	\$ 740,028	5,776	4,912	\$ 6,213,359



Enterprise Zone credits also support the rehabilitation of old vacant buildings for commercial use. Qualified rehabilitation projects earn credits for 25% of qualified expenses up to a maximum credit of \$50,000 per building.

Increased investment in commercial research and experimental activities is encouraged with a 3% credit calculated on the difference between the current year expenditure and that of the prior two years.

The Commercial Vehicle Investment Tax Credit is 1.5% of the expense of the vehicle and qualified parts. This credit was put into place during fiscal year 2013.

				#					
	#			Certifications					
	Certifications		\$ Vacant	for Research			#		
	for Vacant	\$ Invested in	Building	&			Certifica-	\$ Invested in	
	Building	Building	Rehab	Development		\$ R&D Tax	tions	Commercial	\$ CVI Tax
FY	Rehab Credit	Rehabilitation	Credit	Credit	\$ Spent on R&D	Credit	CVITC	Vehicles	Credit
2010	956	\$ 2,750,325	\$ 584,476	698	\$ 222,228,406	\$ 1,941,589			
2011	4,608	\$ 9,953,388	\$1,025,571	4,610	\$ 142,427,047	\$ 3,534,673			
2012	2,671	\$ 8,134,362	\$ 923,457	2,681	\$ 206,785,085	\$ 4,231,674			
2013	60	\$ 5,504,080	\$ 684,718	81	\$ 140,551,842	\$ 3,404,344	38	\$ 5,306,510	\$ 79,598
2014	14	\$ 8,205,042	\$ 406,884	70	\$ 147,377,623	\$ 591,957	38	\$ 10,255,290	\$ 153,829
2015	18	\$ 6,749,761	\$ 595,224	68	\$ 121,402,734	\$ 1,072,397	26	\$ 4,354,331	\$ 65,315
2016	18	\$ 3,650,366	\$ 443,741	75	\$ 112,043,317	\$ 719,785	22	\$ 3,640,933	\$ 54,614
2017	18	\$ 11,010,883	\$ 604,733	84	\$ 161,539,911	\$ 909,431	19	\$ 12,431,755	\$ 186,476
2018	16	\$ 1,696,646	\$ 337,902	76	\$ 141,484,667	\$ 949,141	24	\$ 22,958,219	\$ 344,373
2019	15	\$ 3,113,372	\$ 439,411	94	\$ 140,926,690	\$ 1,637,765	23	\$ 10,584,564	\$ 158,768

Note: EZ Certification data is self-reported by a business representative; OEDIT does not verify investments, payroll counts, and the like. OEDIT does make efforts to eliminate duplicate records and to verify outlying figures. OEDIT and local EZ Administrators certify the credits as being earned; the amount of the credit that the taxpayer claims against their Colorado state income tax liability is confidential information within the Colorado Department of Revenue (DOR). The DOR has approval and audit functions for EZ tax credits claimed on a state income tax return. The data in this report is for credits certified, and not credits actually claimed against state income tax liability. Reports cover certification applications processed and approved during the fiscal year. Certification figures may be amended in a later fiscal year, and will be re-reported in the year amended.

