

ENERGY OUTREACH COLORADO

Together We Power Stability



2018

Annual Report

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“All I needed was help getting back on my feet and Energy Outreach Colorado was there when I needed them.

– Alida G, of Durango

Together we power stability



Dear Friends,

The end of 2018 is a perfect time for reflection and as I complete my first year as executive director of Energy Outreach Colorado, I am so proud of what we have accomplished. Because of our ability to increase the scope and reach of our programs and leverage every dollar invested in our mission, we provided assistance and support to more households than ever before. Despite this good news, we recognize that the energy needs of so many Colorado families continues to increase.

I recently received a call from a woman who was without heat in her home and desperate. Her story wasn't unique, but she was. A senior citizen living alone without family, she was proud yet afraid and in need. While we were able to help restore her utilities, I haven't been able to forget her. Too many households are trying to get by on less, and EOC is committed to providing stability to as many people as we can across the state.

I am truly grateful for all the donors, partners and friends who have supported EOC this year, and I look forward to reaching more households in the year to come. We can't do this without you.

With gratitude,

A handwritten signature in black ink that reads "Jennifer Gremmert".

Jennifer Gremmert
Executive Director

LETTER FROM JENNIFER

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Mission

To ensure that all low-income Coloradans can meet their home energy needs.

Vision

To be Colorado's leading organization dedicated to efficient delivery of cost-effective energy assistance, emergency furnace repair, energy conservation and energy education for low-income households to maintain their well-being and encourage self-sufficiency.

Advocacy

Our advocacy work is focused on the home energy needs of low-income consumers to help ensure that utility bills are fair in the first place.

Programs for Individuals

- Bill Payment Assistance
- Crisis Intervention Program (CIP)
- Colorado's Affordable Residential Energy Program (CARE)
- Energy Education

Programs for Organizations

- Nonprofit Energy Efficiency Program (NEEP)
- Affordable Housing Weatherization & Rebate Programs

Everybody thinks winter is the toughest time of year but for me, affording to keep my home cool is the struggle. My bills get so high, and my health goes downhill in my overheated house. This June I contacted Energy Outreach Colorado and within 48 hours they had a plan in place to weatherize my home and install a swamp cooler. This was such a blessing.

– Francis R, of Pueblo

HIGHLIGHTS

PROGRAM



Affordable Housing Rebate Program

Our Affordable Housing Rebate Program is funded by utility partners, city agencies, and our own contributions. In 2018 we served rural communities (La Junta, Parachute, and Silt), completed nine projects with Denver Housing Authority, five projects with Brothers Redevelopment and four additional projects with MetroWest Housing Solutions. In total, our portfolio was 84 multifamily properties.

The energy efficiency upgrades in these multifamily buildings provide huge benefits, letting owners redirect the money they save on utility bills to reduce other building costs and continue to keep rents affordable for residents.



84 properties served



4,755 units served



\$385,901 saved for properties through upgrades


I couldn't afford the energy costs on my building without raising the rents but that would have been a disaster for many of my tenants. EOC's Affordable Housing Rebate Program installed energy efficiency improvements and helped me lower my utility bills so rents could remain affordable.

– Brian S, of Aurora

Elyria-Swansea Adelante Project

Energy Outreach Colorado, in partnership with the City of Denver and CDOT, lead the Adelante Project in the Denver Elyria-Swansea community to help mitigate the impact on homes near the Central-70 construction area. The installations provided health and safety energy upgrades to 253 homes along the construction route which included new windows and doors, furnace repair or replacement, and insulation. The intention has been to proactively secure these homes from dust and noise to mitigate health and safety concerns, to help save residents money on their energy bills, and to provide better living conditions during construction and beyond.

 **253** homes served

 **70** dangerously malfunctioning furnaces and water heaters fixed or replaced

Nonprofit Energy Efficiency Program (NEEP)

STEP Denver is a nonprofit residential recovery community that helps low-income men overcome the consequences of addiction and rebuild their lives. Through our Nonprofit Energy Efficiency Program (NEEP), the organization received \$154,000 in grants that provided over 10,000 feet of attic insulation, 65 new windows, programmable thermostats, and new lighting throughout their two buildings. Since installation, the facility has seen a decrease in their utility bills of 32% per month, and have been able to hire another case manager with the money saved.

By leveraging funding from Xcel Energy, Denver Office of Strategic Partnerships, and Energy Outreach Colorado, plus EOC's connecting STEP Denver to community solar credits, the buildings are more energy efficient, saving money on utility bills, and participants are in a more comfortable, healthy environment.

 **32%** decrease in utility bills each month



EOC's support has allowed us to do our jobs better and is allowing our men to realize the person they were meant to be rather than who they may have resigned themselves to being.

– Vincent, STEP Denver Operations Director

Bill Payment Assistance

Through the funding, help, and support of many statewide partners, we provide bill payment assistance to households who have fallen behind on their utility bills and are risk of not having home energy. The program is delivered through our network of local resource centers, faith-based organizations, healthcare providers and social services agencies.

Payments are made directly to the local utility or fuel company.



16,000+ bills paid



\$415 average bill payment amount



\$7,000,806 spent for Coloradans

“I’ve worked all my life and have always had enough to get by but not a lot more. When an unexpected health issue happened, I fell behind on my energy bills and couldn’t get caught up. A neighbor told me about EOC and I called to see if I qualified – which I did! I was so grateful when the EOC staff said that they could help me get caught up and get back on my feet. I can’t tell you how relieved I feel.

– Roger R, of Ft. Lupton

FINANCIALS



Our 2018 Year

Fiscal year 2017-18 marked the end of a successful twelve months for Energy Outreach Colorado. Because of the funding support of our donors plus our utility, government and industry partnerships, we were able to leverage our resources and serve more households. We are entering 2019 with strong momentum and commitment to advancing our mission while continuing to maintain a 4-Star rating with Charity Navigator and strong stewardship of every dollar we receive.



Marna Steuart
Chief Financial Officer

2018 Financials

Revenue	2017-2018*	Expenses	2017-2018*
Individual Contributions	\$1,913,761	Energy Assistance Program	\$7,309,082
Corporate Contributions	\$566,581	Energy Efficiency	\$15,020,566
Corporate Contributions Restricted	\$8,950,584	Crisis Intervention Program	\$3,013,595
Foundation Grants	\$253,099	Advocacy	\$426,889
Government Funding	\$8,173,959	Administrative Costs	\$1,893,092
Statutory/Settlement Funding	\$4,886,507	-----	-----
Miscellaneous Income	\$704,822	Total	\$27,663,225
Investment Income	\$1,716,372		
-----	-----		
Total	\$27,165,683		

*Unaudited financials

We have lived in the same house for over 30 years and didn't know what weatherization was. All we knew was that we couldn't afford our energy bills and it was scary to fall behind. Our neighbor told us about EOC, and we called them for help with our bills. It turned out we also qualified for weatherization! Now our bills are caught up, and we can afford to keep them that way.

- Bob and Tricia K, of Grand Junction

SUPPORTERS



WAYS TO DONATE

Donate Online

Use a credit card or bank transfer to support Energy Outreach Colorado with a one time donation or a recurring donation. With your help, we can provide energy assistance to households across the state efficiently, timely, and effectively. www.energyoutreach.org/donate

Donate on your Monthly Energy Bill

Choose the amount you'd like to add to your energy bill each month as a donation to Energy Outreach Colorado. We will contact your energy utility to add the donation amount to your bill each month.

Planned Giving

Including us in your will or estate planning can have a lasting impact on the communities we serve. Your commitment will help ensure the continuation of our programs and services, and provides us with the ability to enhance and expand our mission, providing stability to more Coloradans across the state.

Vehicle Donations

We are a reputable, high-performing charity that will make the most of your vehicle donation. Donating your vehicle is the perfect way to maximize a gift to us, and we partner with NCS Vehicle Donations to make the process efficient and easy. Plus, you can donate a vehicle in any condition. Call 1-866-829-2918 and we'll help you get started.

Please keep up with us on Twitter (@energyoutreach) and Facebook, and make sure you are signed up for our newsletter (www.energyoutreach.com).

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