



2014 ANNUAL REPORT

CELEBRATING

**25 YEARS OF HEATING HOMES &
LIGHTING HOPE IN COLORADO**



COLORADO IMPACTS

Energy Outreach Colorado is the only nonprofit that raises funds to help Coloradans afford energy for their homes. Since 1989, Energy Outreach has raised more than \$220 million to fund programs that help limited-income families and seniors remain warm and safe in their homes. This includes assisting them through emergency situations where they might otherwise be without home energy, and increasing their access to more energy efficient housing. Below are the impacts of Energy Outreach Colorado's programs last year (10/13-9/14).

energy bill payment assistance	emergency home heating system repair	energy efficiency improvements		
		nonprofit facilities	affordable housing facilities	energy behavior change
<p>EOC distributed \$11.1 million for energy bill payment assistance across the state.</p> <p>We partnered with 125 community assistance organizations and Colorado's Low-Income Energy Assistance Program (LEAP).</p> <p>About 115,000 limited-income households received an average payment of \$426 to pay the overdue portion of their energy bill.</p>	<p>Energy Outreach administers Colorado's Crisis Intervention Program, which provides emergency repair or replacement of non-working home heating systems for income-qualified households.</p> <p>EOC provided 1,576 households with \$1.8 million in assistance through its statewide network of licensed and certified HVAC contractors. This is a LEAP-funded program.</p>	<p>Our Nonprofit Energy Efficiency Program (NEEP) provided 35 nonprofit facilities with a total of \$2 million in energy efficiency improvements so they could reduce energy costs and increase community services.</p> <p>Funders included EOC, Atmos Energy, the Denver Office of Strategic Partnerships and Xcel Energy.</p>	<p>EOC weatherized 4,565 affordable housing units with \$4.6 million in energy efficiency improvements.</p> <p>Funders included Atmos Energy, SourceGas, Xcel Energy, the Colorado Energy Office, the Department of Energy, LEAP and the American Recovery and Reinvestment Act.</p>	<p>Our Energy Behavior Change program provided 45 facilities with training to develop energy-saving practices.</p> <p>EOC engaged residents and staff of nonprofit and affordable housing facilities through action teams, which implemented energy-saving ideas involving their entire community.</p>

Energy Bill Assistance Supports Caretaking Mother

When 2-year-old Juliet started running into things and her right eye began to cross, her mother Sharon knew something wasn't right. When she took her to the doctor and was quickly scheduled for an evaluation at Children's Hospital in Denver, Sharon knew something was very wrong.

She soon learned that Juliet had a brain tumor pressing on her optic nerve that was affecting her vision and would require intense treatment. Last May, Juliet started a grueling process of weekly chemotherapy treatments that will go through July.

Sharon left her job with Denver Public Schools and rented a home closer to the hospital to better manage Juliet's medical treatments, and care for her other two children, active boys ages 6 and 4.

"I had to stop going to work to do everything I can

to make sure she gets better," Sharon said. "It's a big job and it gets to me sometimes. I start feeling like I'm in a box by myself but other people help me and I realize I'm not."

When Sharon's limited income couldn't keep up with her home energy bill, a social worker at Children's Hospital helped her apply for Energy Outreach Colorado's energy bill payment assistance through partner agency MetroCareng.

"It made such a big difference to us," Sharon said, expressing her relief. "Once everything is going good and she's cured I can go back to work."



Together, we've warmed the homes and hearts of Coloradans for 25 years

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Energy Outreach Colorado was established in 1989 to help Coloradans afford home energy. With one in five households in our state considered low-income – having an annual income of about \$36,000 for a family of four – many need help. And you've been there to support our programs and relieve vulnerable Coloradans of the stress of having to face the cold and darkness or cut back on necessary medicine or food in order to pay their energy bill.

We're proud of what you've helped us accomplish in these 25 years. We've raised more than \$220 million and provided grateful Coloradans with energy bill payment assistance and energy efficiency upgrades for affordable housing and nonprofit facilities. And we've earned 13 consecutive 4-star ratings from Charity Navigator as a testament to our high standards. With your help, we will continue to provide warmth, light and hope to struggling Coloradans.

We have many supporters who deserve special recognition in this effort.

- Energy utilities are among our largest supporters and provide daily assistance to apply energy assistance credits directly to recipients' accounts. In particular, thank you to Atmos Energy, Black Hills Energy, Holy Cross Energy, Intermountain Rural Electric Association, SourceGas, United Power and Xcel Energy.
- Energy Outreach Colorado is the beneficiary of an annual Colorado oil and gas industry golf tournament. The 2014 event, which raised \$200,000, was sponsored by Noble Energy and presented by RE/MAX International.
- The City of Denver's Office of Strategic Partnerships is a major funder of our energy efficiency programs for nonprofit and affordable housing facilities.
- The Hower Family Fund named Energy Outreach its "capstone charity" and sponsored a 2014 challenge grant that matched \$50,000 in new and increased gifts to EOC. In total, the Hower Fund has awarded seven challenge grants to Energy Outreach that generated nearly \$1.3 million in new and increased gifts.
- Our 11,861 Warmth Circle donors who give monthly through their energy bills or credit cards contributed a total of \$855,451 in 2014 – an average of \$6.01 per month per donor. This is the simplest and most cost-effective way to support Energy Outreach.

Thank you for your critically-needed support. We very much appreciate and rely on your dedication to help Colorado's most vulnerable residents remain safe and warm in their homes.



Mark Sexton
President, Energy Outreach Colorado Board of Directors



EOC Board President Mark Sexton

statement of financial position

September 30, 2014

assets

Cash & cash equivalents	\$ 1,495,136
Other receivables	1,493,961
Investments	24,224,872
Other assets.....	20,146

total assets 27,234,115

liabilities

Accounts payable & accrued expenses.....	484,132
--	---------

total liabilities..... 484,132

net assets

Unrestricted.....	26,674,715
Temporarily restricted.....	75,268

total net assets..... 26,749,983

total liabilities & net assets 27,234,115

revenue & expenses*

2013-2014

revenue, gains & support

public support

Customer contributions	\$2,057,223
Utility & corporate contributions	10,971,173
Unclaimed utility deposits & refunds	194,267
Less passed through to LEAP	(180,863)
Foundations	148,294
State appropriation.....	3,279,783
Other government funding	4,009,947
Special event revenue.....	200,263
Less direct benefit to donors	(65,403)

total public support..... 20,614,684

revenue

Interest & investment income	1,968,502
Other income.....	26,904

total revenue.....1,995,406

total revenue, gains & support.....22,610,090

expenses

program services

Low-income home energy assistance.....	929,283
EOC cash assistance program	10,008,291
Energy Solutions Grants.....	5,065,425
Crisis Intervention Program	1,817,502
Nonprofit Energy Efficiency Grants.....	1,959,479
Weatherization assistance for	
Low-income persons	1,924,500
Advocacy programs	398,583
Other programs	134,788

total program services..... 22,237,851

supporting services

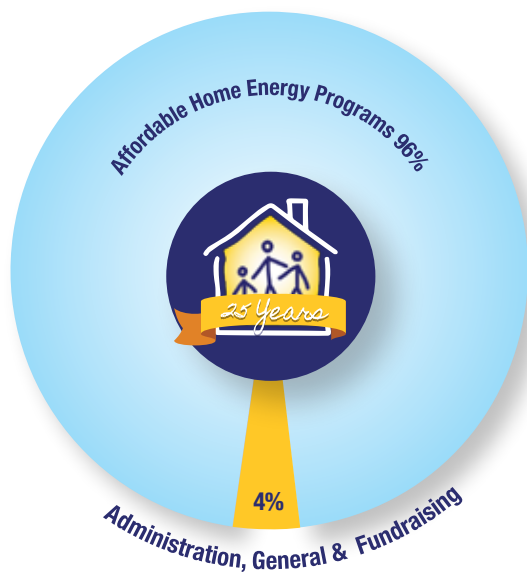
General & administrative	231,310
Fundraising.....	722,635

total supporting services..... 953,945

total expenses..... 23,191,796

*As reported on EOC's audited financial statements.

How EOC distributes funds



Colorado Springs Seniors Welcome Energy Improvements

Fifty senior and disabled residents at The Villa at Sunny Vista in Colorado Springs are enjoying the cost savings and comfort of energy efficiency improvements installed at their affordable housing community.

The nearly \$75,000 in improvements were made through Energy Outreach Colorado's multi-family energy efficiency program with funding from the Colorado Energy Office and U.S. Department of Energy. Measures installed included a new boiler and boiler pipe insulation, energy efficient interior and exterior lighting, low-flow water fixtures, new refrigerators and bathroom exhaust fans.

The \$74,000 make-over is projected to result in \$5,000 in annual energy cost savings. The upgrades are projected to save \$5,000 in energy costs annually.



EOC's Ashley Feiertag chats with a senior resident while overseeing energy upgrades at an affordable housing community.



ORGANIZATION SUPPORTERS

\$1,000,000+

Colorado Energy Office
State of Colorado,
Dept of Human Services
State of Colorado,
Governor's Office
Xcel Energy

\$300,000-\$999,000

City and County of Denver, Denver
Office of Strategic Partnerships

\$50,000 - \$299,000

Atmos Energy
Black Hills Energy
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The Liniger Fund
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\$10,000 - \$49,999

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*Warmth Circle
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Gifts listed were received between Oct. 1, 2013 and Sept. 30, 2014. Please call 303-226-5067 with questions.



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*Warmth Circle monthly donors

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EOC's Maggie George (left) and James Bradshaw (right) administer the Crisis Intervention Program which provided Mary O'Leary (center) with a new boiler for her home.

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Fortunately, Robert, now 50, has the unwavering support of his 17-year-old son and family. He also gets assistance from organizations such as Inter-Church ARMS, an Energy Outreach Colorado partner which has helped him stay current on his home energy bill.

Robert has completed extensive life skills and job training through the Colorado Department of Vocational Rehabilitation and the Colorado Center for the Blind. With the help of technology – a home computer with software that enables him to interact verbally – he is planning to forge a new career. He's interested in becoming a grant writer but said "I would love to have a job making any kind of salary."

With the help of technology – a home computer with software that enables him to interact verbally – he is planning to forge a new career as a grant writer.



“It was really harsh. I went from living the dream, making a good living designing small commercial buildings and custom homes, to basic survival.”



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