

# 2009



**Energy Outreach Colorado**

Helping all Coloradans afford home energy.

225 E 16th Ave., Suite 200 | Denver, CO 80203

303-825-8750

## ANNUAL REPORT

February 2010 | [www.EnergyOutreach.org](http://www.EnergyOutreach.org)

Since 1989, Energy Outreach Colorado has raised more than \$120 million to help Coloradans afford home energy. This has been distributed across the state for energy assistance to limited income households and for energy efficiency upgrades for affordable housing.

Energy Outreach is the leading nonprofit in the nation for “demonstrating ongoing fiscal excellence,” according to Charity Navigator, an independent charity evaluator that annually ranks the financial health of more than 5,000 charities in the country. EOC has received Charity Navigator’s top 4-star rating for eight consecutive years. Our administrative costs are less than 6% of our total budget, allowing 94 cents from every dollar to go directly to families in need.

### 2008-09 Achievements

#### Energy Assistance – Emergency Help and Homeless Prevention

- EOC partnered with 108 emergency assistance agencies across the state
- Distributed \$10 million to pay a portion of 124,000 limited income households’ overdue bills
- Ensured that home energy was not disconnected and seniors, working families with children and special needs individuals remained safe in their homes

#### Energy Efficiency and Education – Reducing Energy Usage

- EOC provided \$800,000 to 18 Colorado affordable housing organizations for energy efficiency upgrades
- EOC provided 20 Denver-area nonprofit facilities with energy audits and energy efficiency improvements totaling \$500,000, provided through a partnership with the Denver Office of Strategic Partnerships and Xcel Energy
- EOC secured \$175,000 to provide energy upgrades for three multi-family affordable housing properties and 2,500 individual units through Xcel Energy’s energy efficiency program
- EOC presented its Energy Hog Traveling Road Show to 9,000 elementary school students in 40 schools and distributed 2,545 free Energy Saving Kits to limited income households



Governor's  
**Energy Office**

#### Governor’s Energy Office Multi-Family Weatherization

- EOC was selected to administer the Governor’s Energy Office multi-family weatherization program
- Goal is to provide weatherization services that save energy and reduce utility bills for large, multi-family buildings
- EOC has a one-year, \$3.1 million contract with the Governor’s Energy Office that is funded by the Department of Energy and the American Recovery and Reinvestment Act

*Energy assistance helped 76-year-old Mona D. remain in the Denver home she shares with her disabled daughter. She moved into the house more than 40 years ago and raised her five children there as a single mom working two jobs.*



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**Energy Outreach Colorado**  
*Helping all Coloradans afford home energy.*

# FROM EOC BOARD PRESIDENT GAYLE BERRY



Many Coloradans are worried about being able to afford the basic necessities of electricity and heat for their homes, particularly in today's challenging economic climate. According to U.S. Census data, about 366,000 limited income households in the state are considered low-income and at risk of having their energy disconnected which can lead to homelessness.

Energy Outreach Colorado was established to address this risk by raising funds to help all Coloradans afford home energy. Thanks to the incredible generosity of contributors such as you, EOC has raised more than \$120 million since 1989 to help limited income seniors, working families with children and special needs individuals.

We have many supporters who deserve special recognition in this effort:

- The energy utility industry contributed significantly and provided daily assistance to apply energy assistance credits directly to low-income recipients' accounts. Our largest donors included Xcel Energy, Atmos Energy, SourceGas and Black Hills Energy.
- More than 30 companies and trade associations within the oil and gas industry, including St. Mary Land & Exploration, Beacon E&P, Peterson Energy Management, Noble Energy, National Fuel Marketing, EnCana, Herbaly Exploration and White Eagle Exploration.
- The Governor's Energy Office, which selected Energy Outreach Colorado as its third-party administrator to provide weatherization services for large, multi-family buildings across the state through funding provided by the Department of Energy and the American Recovery and Reinvestment Act.
- Our Charitable Energy Network of 131 emergency assistance sites across the state that distribute our energy assistance funding to qualifying households, and the affordable housing organizations that utilize our grants to provide energy efficient housing for limited income families.

Thank you for your critically-needed support. We very much appreciate and rely on your dedication to help Colorado's most vulnerable residents remain safe and warm in their homes.

Gayle Berry  
*President, Energy Outreach Colorado Board of Directors*

**Energy Outreach Colorado** is the only non-profit organization in the state that raises money to help limited income Coloradans afford home energy. EOC relies on individual donations, corporate contributions and foundation grants. We have received top ratings from Charity Navigator for eight consecutive years and are an accredited charity member of the Better Business Bureau.



**8<sup>th</sup> Consecutive Year**

# STATEMENT OF FINANCIAL POSITION

## SEPTEMBER 30, 2009

### Assets

Cash and Cash Equivalents.....	\$1,096,277
Other Receivables.....	\$398,128
Investments.....	\$19,261,360
Furniture & Equipment, Net.....	\$1,747
Other Assets.....	\$6,740

**Total Assets.....\$20,764,252**

### Liabilities

Accounts Payable & Accrued Expenses.....	\$233,755
Unearned Revenue.....	\$43,665

**Total Liabilities.....\$277,420**

### Net Assets

Unrestricted.....	\$20,467,242
Temporarily Restricted.....	\$19,590

**Total Net Assets.....\$20,486,832**

### Total Liabilities &

**Net Assets.....\$20,764,252**



# REVENUE & EXPENSES\*

## 2008 - 2009

### Revenue, Gains & Support

#### Public Support

Customer Contributions.....	\$1,784,250
Utility & Corporate Contributions.....	\$7,907,996
Unclaimed Utility Deposits & Refunds.....	\$201,550
Foundations.....	\$136,940
Other Government Funding.....	\$601,275
Special Event.....	\$194,857
Less direct benefits to donors.....	(\$70,344)

**Total Public Support.....\$10,756,524**

#### Revenue

Interest & Investment Income.....	(\$699,591)
Other Income.....	\$89,448

**Total.....(\$610,143)**

### Total Revenue,

**Gains & Support.....\$10,146,381**

### Expenses

#### Program Services

Low Income Home Energy Assistance.....	\$2,309,699
EOC Cash Assistance Program.....	\$8,208,013
Energy Solutions Grants .....	\$1,144,351
NEEP Programs.....	\$665,853
Advocacy Programs.....	\$393,475
Other Programs.....	\$243,601

**Total Program Services.....\$12,964,992**

#### Supporting Services

General & Administrative.....	\$148,813
Fundraising.....	\$486,259

**Total Supporting Services.....\$635,072**

**Total Expenses.....\$13,600,064**

\* As reported on IRS Form 990

# CORPORATE, FOUNDATION & IN-KIND DONORS

## \$1,000,000 and Above

Xcel Energy

## \$100,000 – \$999,999

City and County of Denver; Denver Office of Strategic Partnerships

## \$50,000 – \$99,999

Atmos Energy  
Holy Cross Energy  
Intermountain Rural Electric Assoc.  
National Fuel Marketing Company, LLC  
SourceGas  
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*Gifts listed were received between Oct. 1, 2008 and Sept. 30, 2009. We greatly appreciate your support and apologize if we inadvertently did not list a donor. We also thank our nearly 20,000 additional donors who contributed a total of \$1,166,113. For corrections please call 303-226-5056.*

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