225 E. $16^{\text {th }}$ Avenue, Ste. 200, Denver, CO 80203-1612
Tel: 303.825.8750 Fax: 303.825.0765 www.EnergyOutreach.org

Colorado General Assembly 200 East Colfax
Denver, Colorado 80203
Legislative Audit Committee
Senator Stephanie Takis - Chair
Representative James Kerr - Vice Chair
Representative Dorothy Butcher
Senator Jim Isgar
Representative Rosemary Marshall
Representative Victor Mitchell
Senator Nancy Spence
Senator Jack Taylor
Sally Symanski, CPA, Office of the State Auditor 200 East 14th Avenue
Denver, Colorado 80203
In accordance with C.R.S. 40-8.1-110 and C.R.S. 39-29-109 (g)(IV), Energy Outreach Colorado is pleased to deliver this written report as a summary of its efforts concerning the creation of the Low-Income Energy Assistance Act (Senate Bill 2005-001). This act went into effect September 1, 2006 and consequently we are reporting on only four months of the program. This report also includes information from the allocation from the severance tax trust fund (House Bill 2006-1200) received by Energy Outreach Colorado from the Governor's office in April 2006.

As prescribed in statute, this report includes the following information for both the LowIncome Energy Assistance Act and for the Severance Tax Trust Fund:

1. An itemized report of moneys received by Energy Outreach Colorado from each utility as a result of the opt-in program created in Senate Bill 2005-001;
2. The amount of moneys distributed, the type of assistance provided, the geographic area of the state served, and an itemization of the programs through which the moneys were expended as a result of the opt-in program created in Senate Bill 2005-001 as well as the monies received from the office of the governor from severance tax from HB 06-1200;
3. The number of low-income households served, by utility and by the type of assistance provided as a result of the opt-in program created in Senate Bill 2005001 as well as the monies received from the office of the governor from severance tax from HB 06-1200;
4. An audited financial statement from Energy Outreach Colorado, for the period October 1, 2005 - September 30, 2006; and
5. A summary of how the moneys collected (as a result of the opt-in program created in Senate Bill 2005-001 (C.R.S. 40-8.7-101-111)) were generated and the number of customers participating in the program.

This report will be available on Monday, April 2, 2007 for the public to view on Energy Outreach Colorado's website, www.EnergyOutreach.org, and a written copy will be provided to any member of the public upon request.

We appreciate the opportunity to education and inform all of you on the success of the Low-Income Energy Assistance Act and welcome any questions that you may have after reviewing this report. Please feel free to contact me at 303-226-5050 or via email at sarnold@EnergyOutreach.org.

Respectfully,

Skip Arnold
Executive Director
cc: Representative Bernie Buescher
Senator Ken Kester
Note : According to C.R.S. 24-1-136 (9), this report was distributed to the Colorado General Assembly in the following manner:

- One copy of such report in each house of the general assembly,
- Six copies in the joint legislative library, and
- Four copies with the state librarian for the state publications depository and distribution center.

Reference: Exact language from C.R.S 40-8.7-110 - Reports.

1) The organization shall submit a written report to the general assembly, the legislative audit committee, and the office of the state auditor on or before March 31 of each year, beginning in 2007, that covers the immediately preceding calendar year. The report shall include:
(a) An itemized account of moneys received by the organization from each utility;
(b) The amount of moneys distributed, the type of assistance provided, the geographic area of the state served, and an itemization of the programs through which the moneys are expended;
(c) The number of low-income households served, by utility and by type of assistance provided;
(d) An audited financial statement from the organization; and
(e) A summary of how the moneys collected were generated, including the number of customers participating in the program.
(1.5) To the extent applicable, the organization shall include in the report the information required by paragraphs (b) and (c) of subsection (1) of this section for moneys received from the office of the governor pursuant to section 39-29-109 (1.5), C.R.S. (severance tax from HB 06-1200)
(2) The report shall be made available to the public for review.

Senate Bill 05-001 Final Report
September 1, 2006 - December 31, 2006
Itemized funds received by Energy Outreach Colorado

| Organization Name | Program Description | Corporate Contributions | Utility Match 9/1/06 12/31/06 | Customer Contributions 9/1/0612/31/06 | Number of customers contributing 9/1/06- 12/31/06 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Xcel Energy | Voluntary contribution check off boxes on utility bills with monthly contributions sent to EOC |  | \$12,576.00 | \$12,576.00 | 737 |
| Aquila | Voluntary contribution check off boxes on utility bills with monthly contributions sent to EOC |  | \$1,840.00 | \$1,840.00 | 115 |
| Atmos Energy | Voluntary contribution check off boxes on utility bills with monthly contributions sent to EOC |  | \$6,517.00 | \$6,517.00 | 363 |
| Colorado Natural Gas, Inc. | Voluntary contribution check off boxes on utility bills with monthly contributions sent to EOC |  |  | \$35.00 | 2 |
| Eastern Colorado Utility Company | Voluntary contribution check off boxes on utility bills with monthly contributions sent to EOC |  |  | \$60.00 | 2 |
| Kinder Morgan | Voluntary contribution check off boxes on utility bills with monthly contributions sent to EOC |  | \$138.00 | \$138.00 | 22 |
| Delta Montrose Electric Association | Corporate donation of \$.50/meter | \$3,892.50 |  | \$35.00 | 2 |
| Empire Electric Association | Encouraging customer donations to Energy Outreach/matches contributions |  | \$2,995.00 | \$2,995.00 | 40 |
| Grand Valley Rural Power Lines | Customers can make monthly contributions on their bill |  |  | \$95.00 | 2 |
| Gunnison County Electric Association | Corporate donation of \$.25/meter | \$2,453.50 |  | \$1,695.00 | 9 |
| Highline Electric Association | Corporate donation of \$1/meter | \$3,134.00 |  |  |  |
| Holy Cross Energy | Corporate donation of \$50,000 | \$50,000.00 |  | \$13,507.00 | 160 |
| Intermountain Rural Electric Assoc. | Customers can make monthly contributions on their bill |  | \$10,018.30 | \$10,018.30 | 435 |

Senate Bill 05-001 Final Report
September 1, 2006 -December 31, 2006
Itemized funds received by Energy Outreach Colorado

| Organization Name | Program Description | Corporate Contributions | Utility Match 9/1/06 12/31/06 | Customer Contributions 9/1/0612/31/06 | Number of customers contributing 9/1/06- 12/31/06 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| KC Electric Association | Corporate donation of \$.25/meter | \$1,567.25 |  |  |  |
| La Plata Electric Association | Customers can make monthly contributions on their bill | \$4,386.05 |  |  |  |
| Morgan County Rural Electric Assoc. | Corporate donation of \$.25/meter |  |  |  |  |
| Mountain Parks Electric Inc | Corporate donation of \$.25/meter | \$3,720.50 |  | \$50.00 | 1 |
| Mountain View Electric Association | Corporate Donation | \$10,000.00 |  | \$2,125.00 | 30 |
| Poudre Valley REA | Customers can make monthly contributions on their bill |  |  | \$2,732.82 | 152 |
| San Isabel Electric Association | Corporate donation of \$1/meter | \$17,616.00 |  |  |  |
| San Luis Valley Rural Electric Cooperative | Corporate donation of \$.50/meter | \$2,500.00 |  | \$390.00 | 7 |
| San Miguel Power Association | Corporate donation | \$5,000.00 |  | \$1,260.00 | 8 |
| Sangre De Cristo Electric Assoc. | Corporate donation | \$2,500.00 |  | \$20.00 | 1 |
| Southeast Colorado Power Association | Corporate donation of \$.25/meter | \$2,511.00 |  |  |  |
| United Power, Inc. | Encouraging customer donations to Energy Outreach/corporate donations | \$7,500.00 |  | \$740.00 | 17 |
| White River Electric Association | Corporate donation of \$1.00/meter | \$5,000.00 |  |  |  |
| Yampa Valley Electric Association | Corporate donation of \$1.00/meter | \$24,283.00 |  |  |  |
| Y-W Electric Assocation | Corporate donation of \$1.00/meter | \$3,627.00 |  |  |  |
| Aguilar | Encouraging customer donations to Energy Outreach |  |  |  |  |
| Aspen | Corporate donation of \$1.00/meter | \$3,000.00 |  | \$855.00 | 14 |
| Burlington | Encouraging customer donations to Colorado East Community Action Agency |  |  |  |  |
| Center | No information at this time |  | Page 2 |  |  |

Senate Bill 05-001 Final Report
September 1, 2006 - December 31, 2006
Itemized funds received by Energy Outreach Colorado

| Organization Name | Program Description | Corporate Contributions | Utility Match 9/1/06 - 12/31/06 | Customer Contributions 9/1/06- 12/31/06 | Number of customers contributing 9/1/06- 12/31/06 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Colorado Springs Utilities | Own Program - Project COPE - Funds donated to Care and Share |  | Note: Annual contribution numbers for 2006 provided by organization | \$74,720.00 | 2570 |
| Delta | Encouraging customer donations to Energy Outreach |  |  |  |  |
| Estes Park | Corporate donation | \$500.00 |  |  |  |
| Fleming | Town manages assistance fund |  |  |  |  |
| Fort Collins | Town manages assistance fund |  | Note: Annual contribution numbers for 2006 provided by organization | \$23,600.00 | 265 |
| Fort Morgan | Own Program - Funds donated to Caring Ministries of Morgan County |  |  |  |  |
| Fountain | Own program - Lighten the Load - Funds donated to Pikes Peak Community Action Agency |  |  | \$4,352.00 | 183 |
| Frederick | Participates in United Power program |  |  |  |  |
| Glenwood Springs | Corporate donation of \$.75/meter | \$4,361.25 |  |  |  |
| Granada | Encouraging customer donations to Energy Outreach |  |  |  |  |
| Gunnison | Corporate donation of unclaimed deposits | \$537.00 |  | \$10.00 | 1 |
| Haxtun | Encouraging customer donations to Energy Outreach |  |  |  |  |
| Holly | Corporate donation of 10\% of unrestricted reserve funds | \$3,000.00 |  |  |  |
| Holyoke | Encouraging customer donations to Energy Outreach |  |  |  |  |
| Ignacio | $\$ .25$ per meter forwarded to Energy Outreach Colorado |  | Page-3 |  |  |

Senate Bill 05-001 Final Report
September 1, 2006 - December 31, 2006
Itemized funds received by Energy Outreach Colorado

| Organization Name | Program Description | Corporate Contributions | Utility Match 9/1/06 12/31/06 | Customer Contributions 9/1/06- 12/31/06 | Number of customers contributing 9/1/06- 12/31/06 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Julesburg | Encouraging customer donations to Energy Outreach |  |  |  |  |
| La Junta | Corporate donation of unclaimed deposits distributed to Associated Charities of La Junta |  |  |  |  |
| Lamar | Corporate donation of \$.50/meter | \$527.25 |  |  |  |
| Las Animas | Own Program - Funds donated to Las Animas Helping Hands |  |  |  |  |
| Longmont | Own Program - COPE Funds donated to Outreach United Resource Center (OUR Center) |  |  | \$6,644.00 | 449 |
| Loveland | Town manages assistance fund |  |  | \$4,837.00 | 59 |
| Lyons | 20\% discount rate for lowincome residents | \$45,848.00 |  |  | 144 |
| Oak Creek | Encouraging customer donations to Energy Outreach |  |  |  |  |
| Rangley | Own Program - Winter Assistance Relief Management (W.A.R.M.) |  |  |  |  |
| Springfield | Corporate donation of unclaimed deposits | \$185.36 |  |  |  |
| Trinidad | Encouraging customer donations to Energy Outreach |  |  |  |  |
| Walden | No information at this time |  |  |  |  |
| Walsenberg | No information at this time |  |  |  |  |
| Wray | Encouraging customer donations to Energy Outreach |  |  |  |  |
| Yuma | Voluntary contribution check off boxes on utility bills |  |  |  |  |
|  |  |  |  |  |  |
| TOTALS |  | \$207,649.66 | \$34,084.30 | \$171,847.12 | 5,790 |

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Senate Bill 05-001 Final Report
September 1, 2006 - December 31, 2006
Itemized funds received by Energy Outreach Colorado

|  |  | Corporate <br> Contributions | Utility Match 9/1/06 - <br> 12/31/06 | Customer <br> Contributions 9/1/06- <br> 12/31/06 | Number of customers <br> contributing 9/1/06- <br> 12/31/06 |
| :--- | ---: | :--- | :--- | :--- | :--- |
| Organization Name | Program Description |  |  |  |  |
| TOTAL FUNDS RAISED |  | $\$ 413,581.08$ |  |  |  |



Charitable Energy Network Expenditures by County
September I, 2006 - December 3I, 2006
Energy Outreach Colorado
100\% of Funds Used for Utility Bill Payment Assistance

| County | \# of Clients | Amount Spent | \% of Total |
| :---: | :---: | :---: | :---: |
| Adams | 193 | \$107,011.51 | 10.59\% |
| Alamosa | 46 | \$10,401.01 | 1.03\% |
| Arapahoe | 188 | \$90,555.76 | 8.96\% |
| Archuleta | 40 | \$9,329.17 | 0.92\% |
| Baca | 4 | \$739.93 | 0.07\% |
| Bent | 21 | \$4,837.89 | 0.48\% |
| Boulder | 75 | \$30,636.84 | 3.03\% |
| Broomfield | 30 | \$13,011.99 | 1.29\% |
| Chaffee | 17 | \$3,234.03 | 0.32\% |
| Cheyenne | 3 | \$499.44 | 0.05\% |
| Clear Creek | 28 | \$10,363.24 | I.03\% |
| Conejos | 28 | \$9,388.91 | 0.93\% |
| Costilla | 34 | \$9,966.42 | 0.99\% |
| Crowley | I | \$36.56 | 0.00\% |
| Custer | 13 | \$3,514.26 | 0.35\% |
| Delta | 29 | \$4,799.00 | 0.47\% |
| Denver | 377 | \$188,743.89 | 18.67\% |
| Dolores | 22 | \$7,019.94 | 0.69\% |
| Douglas | 40 | \$12,563.50 | 1.24\% |
| Eagle | 7 | \$1,735.88 | 0.17\% |
| El Paso | 259 | \$56,977.24 | 5.64\% |
| Elbert | 13 | \$3,502.24 | 0.35\% |
| Fremont | 115 | \$24,360.42 | 2.41\% |
| Garfield | 29 | \$9,242.94 | 0.91\% |
| Gilpin | 2 | \$852.66 | 0.08\% |
| Grand | 20 | \$3,845.5 I | 0.38\% |
| Gunnison | 14 | \$2,719.88 | 0.27\% |
| Huerfano | 31 | \$5,552.96 | 0.55\% |
| Jackson | 21 | \$5,563.94 | 0.55\% |
| Jefferson | 243 | \$107,692.12 | 10.65\% |
| Kiowa | 4 | \$1,474.32 | 0.15\% |
| Kit Carson | 16 | \$3,822.14 | 0.38\% |
| La Plata | 50 | \$13,258.73 | 1.31\% |
| Lake | 6 | \$2,242.2 I | 0.22\% |
| Larimer | 118 | \$21,250.1 | 2.10\% |
| Las Animas | 77 | \$13,414.57 | I.33\% |
| Lincoln | 13 | \$2,682.33 | 0.27\% |
| Logan | 20 | \$7,040.24 | 0.70\% |
| Mesa | 82 | \$23,210.09 | 2.30\% |
| Moffat | 78 | \$11,948.93 | I.18\% |
| Montezuma | 55 | \$14,008.99 | 1.39\% |
| Montrose | 15 | \$1,654.93 | 0.16\% |
| Morgan | 42 | \$7,091.65 | 0.70\% |
| Otero | 15 | \$5,635.95 | 0.56\% |


| County | \# of <br> Clients | Amount <br> Spent | \% of <br> Total |
| :--- | :---: | ---: | :---: |
| Ouray | 3 | $\$ 826.15$ | $0.08 \%$ |
| Park | 43 | $\$ 12,244.92$ | $1.21 \%$ |
| Phillips | 7 | $\$ 1,783.29$ | $0.18 \%$ |
| Pitkin | 2 | $\$ 716.97$ | $0.07 \%$ |
| Prowers | 38 | $\$ 5,248.86$ | $0.52 \%$ |
| Pueblo | 115 | $\$ 44,641.14$ | $4.42 \%$ |
| Rio Blanco | 9 | $\$ 2,197.06$ | $0.22 \%$ |
| Rio Grande | 39 | $\$ 9,897.92$ | $0.98 \%$ |
| Routt | 37 | $\$ 9,172.02$ | $0.91 \%$ |
| Saguache | 21 | $\$ 7,867.56$ | $0.78 \%$ |
| San Miguel | 1 | $\$ 225.00$ | $0.02 \%$ |
| Sedgwick | 17 | $\$ 6,354.73$ | $0.63 \%$ |
| Summit | 14 | $\$ 8,176.32$ | $0.81 \%$ |
| Teller | 42 | $\$ 6,569.26$ | $0.65 \%$ |
| Washington | 25 | $\$ 4,885.68$ | $0.48 \%$ |
| Weld | 70 | $\$ 18,412.19$ | $1.82 \%$ |
| Yuma | 14 | $\$ 4,106.78$ | $0.41 \%$ |
| Total | $3,03 I$ | $\$ I, 010,760.12$ |  |

Charitable Energy Network Expenditures by County
May I, 2006 - October 3I, 2006
Energy Outreach Colorado
100\% of Funds Used for Utility Bill Payment Assistance

| County | \# of <br> Clients | Amount <br> Spent | \% of |
| :--- | :---: | ---: | :---: |
| Total |  |  |  |


| County | \# of <br> Clients | Amount <br> Spent | \% of <br> Total |
| :--- | :---: | :---: | :---: |
| Ouray | 4 | $\$ 836.92$ | $0.02 \%$ |
| Park | 44 | $\$ 17,491.64$ | $0.48 \%$ |
| Phillips | 13 | $\$ 3,613.00$ | $0.10 \%$ |
| Pitkin | 3 | $\$ 3,114.23$ | $0.09 \%$ |
| Prowers | 74 | $\$ 20,308.77$ | $0.56 \%$ |
| Pueblo | 607 | $\$ 234,745.29$ | $6.44 \%$ |
| Rio Blanco | 26 | $\$ 7,241.19$ | $0.20 \%$ |
| Rio Grande | 88 | $\$ 28,445.81$ | $0.78 \%$ |
| Routt | 47 | $\$ 11,485.27$ | $0.32 \%$ |
| Saguache | 34 | $\$ 7,672.57$ | $0.21 \%$ |
| San Juan | 4 | $\$ 847.61$ | $0.02 \%$ |
| San Miguel | 2 | $\$ 548.00$ | $0.02 \%$ |
| Sedgwick | 40 | $\$ 12,056.72$ | $0.33 \%$ |
| Summit | 20 | $\$ 11,456.33$ | $0.31 \%$ |
| Teller | 74 | $\$ 16,622.35$ | $0.46 \%$ |
| Washington | 39 | $\$ 12,133.34$ | $0.33 \%$ |
| Weld | 276 | $\$ 8 I, 193.52$ | $2.23 \%$ |
| Yuma | 40 | $\$ 10,323.64$ | $0.28 \%$ |
| Total | 8,759 | $\$ 3,642,900.70$ |  |

Charitable Energy Network Expenditures by Fuel Type
September I, 2006 - December 3I, 2006
Energy Outreach Colorado
100\% of Funds Used for Utility Bill Payment Assistance

| Utility Vendor | \# of Clients | Amount Spent |  |
| :---: | :---: | :---: | :---: |
| Coal I Vendors |  |  |  |
| Willow Creek Enterprises | 1 | \$225.82 |  |
| Total | I | \$225.82 | 0.02\% of total funds spent |
| Kerosene I Vendors |  |  |  |
| Broadway Service Center | 1 | \$200.00 |  |
| Total | I | \$200.00 | 0.02\% of total funds spent |
| Gas/Electric 2 Vendors |  |  |  |
| Colorado Springs Utilities | 90 | \$19,957.81 |  |
| Xcel Energy | 1,393 | \$631,019.96 |  |
| Total | 1,483 | \$650,977.77 | 64.40\% of total funds spent |
| Fuel Pellets 3 Vendors |  |  |  |
| Aspen Park Hardware | 2 | \$685.00 |  |
| Inglenook Energy Center (Stove Pellets) | 1 | \$550.00 |  |
| Sonny's Ace Home Center | 2 | \$344.71 |  |
| Total | 5 | \$1,579.7 I | 0.16\% of total funds spent |


| Fuel Oil | 4 Vendors |
| :--- | ---: |
| Jones Oil | 8 |
| Rex Oil Company | 1 |
| Sterling Oil and Gas | 1 |
| Wright Valley Oil Co. | 2 |
| Total | 12 |


| Other | 4 Vendors |
| :--- | :--- |
| Mount Werner Water | I |
| Town of Hayden | I |
| Unknown | 6 |
| Walmart | I |
| Total | 9 |

Natural Gas 6 Vendors

| Atmos Energy | 113 | $\$ 23,154.66$ |
| :--- | ---: | ---: |
| Colorado Natural Gas | 12 | $\$ 3,079.58$ |
| Ferrell Gas | 6 | $\$ 3,463.23$ |
| Kinder Morgan | 58 | $\$ 12,240.10$ |
| Town of Ignacio | 1 | $\$ 87.15$ |
| Town of Rangely | 4 | $\$ 987.93$ |


| Utility Vendor | \# of <br> Clients | Amount <br> Spent |  |
| :--- | :---: | :---: | :---: |
| Total | 194 | $\$ 43,012.65$ | $4.26 \%$ of total funds spent |

Wood 8 Vendors

| Always Chipper | 2 | $\$ 293.10$ |
| :--- | ---: | ---: |
| H \& H Firewood | 1 | $\$ 330.00$ |
| High Country Firewood | 1 | $\$ 200.00$ |
| Lumberjacks Logging \& Firewood | 1 | $\$ 710.52$ |
| Ryan Reed | 3 | $\$ 710.00$ |
| Tom Vigil | 1 | $\$ 70.00$ |
| WC Construction, Inc. (Fire Wood) | 1 | $\$ 500.00$ |
| Westover Wood Services | $\mathbf{2}$ | $\$ 555.00$ |
| Total | $\mathbf{1 2}$ | $\$ 3,368.62$ |

\$66,6I7.91
\$1,513.98
$\$ 582.32$
\$444.57
\$3,141.80
\$2,170.27
\$ $11,052.80$
\$272.94
\$721.63
\$393.54
$\$ 83.57$
\$2,580.74
\$2,199.66
\$524.05
\$9,845.02
\$2,660.02
\$58.59
$\$ 477.90$
\$2,611.16
\$6,944.76
\$864.85
\$61.44
\$58.37
\$1,765.65
\$2,030.2 1
\$19,305.96
\$2,224.92
\$5,766.33
\$2,392.90
\$1,402.82
\$472.97
\$3,246.56
\$1I,015.32
\$74.5 I

| Utility Vendor | \# of Clients | Amount Spent |  |
| :---: | :---: | :---: | :---: |
| Poudre Valley Rural Electric Association | 16 | \$2,087.25 |  |
| San Isabel Electric Association | 17 | \$3,371.12 |  |
| San Luis Valley Rural Electric Coop | 14 | \$2,960.94 |  |
| Sangre De Cristo Electric Association | 7 | \$1,404.33 |  |
| Southeast Colorado Power Association | 8 | \$1,326.19 |  |
| Springfield Municipal Utilities | 2 | \$355.00 |  |
| Town of Estes Park | 21 | \$3,349.77 |  |
| Town of Fleming | 1 | \$100.57 |  |
| Town of Haxtun | 2 | \$487.00 |  |
| Town of Holly | 19 | \$2,160.19 |  |
| Town of Julesburg | 7 | \$3,133.34 |  |
| Town of Walden | 12 | \$4,694.70 |  |
| United Power, Inc. | 27 | \$5,800.45 |  |
| Wheatland Electric Cooperative | 1 | \$303.13 |  |
| Yampa Valley Electric Association | 62 | \$8,027.25 |  |
| Y-W Electric Association | 11 | \$2,470.46 |  |
| Total | 1,030 | \$207,6 11.73 | 20.54\% of total funds spent |
| Propane 59 Vendors |  |  |  |
| AAA Propane | 5 | \$980.88 |  |
| Affordable Propane | 2 | \$615.00 |  |
| All Star Gas | 13 | \$3,661.11 |  |
| Al's Gas | 11 | \$2,652.19 |  |
| Amerigas | 31 | \$12,378.14 |  |
| Amerigas - Fort Collins | 1 | \$622.09 |  |
| Anton Cooperative | 3 | \$761.10 |  |
| Apollo Propane | I | \$388.47 |  |
| Bailey Propane | 8 | \$3,176.34 |  |
| Basin Propane | 5 | \$2,719.84 |  |
| Bob's LP Gas, Inc. | 8 | \$3,460.19 |  |
| CDR Propane | 1 | \$200.00 |  |
| Comet Gas | 1 | \$425.00 |  |
| Comfurt Gas, Inc. | 1 | \$265.20 |  |
| Conejos Propane | 10 | \$2,425.00 |  |
| Country Gas | 3 | \$1,239.00 |  |
| Cross Propane Gas | 1 | \$677.70 |  |
| Deluca Propane | 2 | \$589.87 |  |
| DJ Petroleum | 1 | \$280.00 |  |
| Eads Consumers Supply Co. Inc. | 2 | \$1,241.00 |  |
| Eagle Oil Company | 1 | \$134.50 |  |
| EN XX Propane | 8 | \$2,846.04 |  |
| Farm Gas | 1 | \$229.50 |  |
| Flagler Coop | 1 | \$165.00 |  |
| Fremont, Motor Sports \& Feed | 5 | \$223.28 |  |
| Glazer Gas | 19 | \$5,575.45 |  |
| Global Energy | 1 | \$684.03 |  |
| Henderson Propane | 17 | \$5,079.65 |  |
| High Country Propane | 9 | \$4,056.67 |  |


| Utility Vendor | \# of Clients | Amount Spent |  |
| :---: | :---: | :---: | :---: |
| Home Town Propane | 1 | \$65.96 |  |
| Independent Propane Co. | 10 | \$3,508.40 |  |
| Ison Oil | 1 | \$500.00 |  |
| J.W. Green Mercantile Company | 1 | \$196.00 |  |
| Jim Conley LP Service | 2 | \$200.00 |  |
| Kuskie Oil | 2 | \$647.89 |  |
| La Veta Propane | 1 | \$300.00 |  |
| Las Animas Oil | 2 | \$942.21 |  |
| Ludvik Propane | 7 | \$1,689.80 |  |
| M \& M Coop | 2 | \$1,098.95 |  |
| Mar Gas | 3 | \$834.76 |  |
| Mesa Propane | 5 | \$2,093.89 |  |
| Monte Vista Co-op | 5 | \$1,456.33 |  |
| Mountain Propane | 2 | \$343.36 |  |
| Navajo Butane | 14 | \$6,559.46 |  |
| Northern Energy Propane | 2 | \$585.15 |  |
| Norup Gas, Inc. | 6 | \$1,463.91 |  |
| Peak to Peak Propane | 1 | \$244.50 |  |
| Polar Gas (formerly Reed Oil) | 2 | \$1,212.47 |  |
| Rocky Mountain Propane | 3 | \$1,492.56 |  |
| San Isabel Services | 3 | \$367.15 |  |
| San Luis Propane | 7 | \$2,205.54 |  |
| Sav on Propane | 2 | \$739.01 |  |
| Selph's Propane | 8 | \$2,447.68 |  |
| South Fork Propane Co. | 2 | \$811.31 |  |
| Spring Valley Gas. Inc. | 1 | \$345.00 |  |
| Sterling Home Center | 2 | \$333.00 |  |
| Stratton Equity Coop | 4 | \$2,236.74 |  |
| Suburban Propane | 2 | \$1,053.48 |  |
| V-I Propane | 9 | \$3,004.99 |  |
| Total | 284 | \$96,73 1.74 | 9.57\% of total funds spent |
| Total | 3,03 I | ,010,760.12 |  |

Charitable Energy Network Expenditures by Fuel Type
May I, 2006 - October 3I, 2006
Energy Outreach Colorado
100\% of Funds Used for Utility Bill Payment Assistance

| Utility Vendor | \# of Clients | Amount Spent |  |
| :---: | :---: | :---: | :---: |
| Coal I Vendors |  |  |  |
| Capri Williams | I | \$300.00 |  |
| Total | I | \$300.00 | 0.01\% of total funds spent |
| Gas/Electric 5 Vendors |  |  |  |
| Colorado Springs Utilities | 270 | \$62,222.35 |  |
| Great American Utility Company | 1 | \$40.51 |  |
| Southern Ute Utilities | 4 | \$1,258.93 |  |
| Utility Billing Services | 2 | \$133.06 |  |
| Xcel Energy | 5,287 | \$2,742, I 18.92 |  |
| Total | 5,564 | \$2,805,773.77 | 77.02\% of total funds spent |

Fuel Oil 5 Vendors

| Jones Oil | 5 |
| :--- | :---: |
| La Junta Valley Oil Company | I |
| Sterling Oil and Gas | I |
| Stone Oil | I |
| Wright Valley Oil Co. | 5 |

$\$ 1,726.17$
$\$ 614.44$
$\$ 250.00$
$\$ 250.00$
$\$ 1,896.11$
$\$ 4,736.72$
$\$ 225.00$
\$200.00
\$425.00
0.01\% of total funds spent

## Other 5 Vendors

Fort Collins-Loveland Water District I
Home Depot I
Minol 2
Mount Werner Water

Town of Hayden
Total
2
7

8 Vendors
Atmos Energy 47
Citizens Energy I
Colorado Natural Gas 22
Eastern Colorado Utility Company 2
Ferrell Gas
5
Kinder Morgan 177
Town of Ignacio
$\$ 50.00$
\$282.50
\$292.61
\$164.87
\$216.32
\$1,006.30
0.03\% of total funds spent
\$131,226.21
$\$ 650.00$
\$5,212.38
\$256.42
\$2,964.69
\$55,312.40
\$318.33

| Utility Vendor | \# of Clients | Amount Spent |  |
| :---: | :---: | :---: | :---: |
| Town of Rangely | 10 | \$3,167.29 |  |
| Total | 693 | \$199,107.72 | 5.47\% of total funds spent |
| Wood 7 Vendors |  |  |  |
| Always Chipper | 1 | \$93.10 |  |
| Gibson Trucking | 1 | \$316.08 |  |
| High Country Firewood | 2 | \$600.00 |  |
| Lumberjacks Logging \& Firewood | 1 | \$710.52 |  |
| Ryan Reed | 1 | \$450.00 |  |
| WC Construction, Inc. (Fire Wood) | 1 | \$500.00 |  |
| Westover Wood Services | 1 | \$150.00 |  |
| Total | 8 | \$2,819.70 | 0.08\% of total funds spent |


| Electricity $\quad 52$ Vendors |  |  |
| :---: | :---: | :---: |
| Aquila | 663 | \$232,314.60 |
| Center Municipal Utilities | 21 | \$4,434.87 |
| City of Burlington | 5 | \$1,011.46 |
| City of Delta | 14 | \$2,315.30 |
| City of Fort Collins | 60 | \$5,595.27 |
| City of Fort Morgan | 41 | \$4,351.02 |
| City of Fountain | 99 | \$19,627.20 |
| City of Glenwood Springs | 3 | \$345.5 I |
| City of Gunnison | 14 | \$1,705.93 |
| City of Holyoke | 3 | \$827.00 |
| City of La Junta | 7 | \$927.18 |
| City of Lamar | 24 | \$4,972.74 |
| City of Longmont | 35 | \$8,704.18 |
| City of Loveland | 72 | \$7,957.33 |
| City of Trinidad | 149 | \$28,327.65 |
| City of Walsenburg | 22 | \$2,450.55 |
| City of Wray | 8 | \$2,176.25 |
| City of Yuma | 8 | \$1,206.61 |
| Delta-Montrose Rural Electric Association | 40 | \$5,327.56 |
| Empire Electric Association, Inc. | 70 | \$14,043.35 |
| Fountain Electric | 1 | \$97.18 |
| Grand Valley Power | 10 | \$1,786.49 |
| Gunnison County Electric Association | 1 | \$58.37 |
| High West Energy | 1 | \$204.54 |
| Highline Electric Association | 19 | \$3,731.57 |
| Holy Cross Energy | 27 | \$7,848.88 |
| Intermountain Rural Electric Association (IREA) | 147 | \$39,584.45 |
| KC Electric Association | 19 | \$3,381.63 |
| La Plata Electric Association | 47 | \$6,939.00 |
| Las Animas Utilities | 32 | \$4,278.14 |
| Moon Lake Electric Association, Inc. | 15 | \$2,439.32 |
| Morgan County Rural Electric Association | 11 | \$1,421.48 |
| Mountain Parks Electric, Inc. | 26 | \$4,272.94 |
| Mountain View Electric Association | 71 | \$13,068.74 |


| Utility Vendor | \# of <br> Clients | Amount <br> Spent |
| :--- | ---: | ---: |
| Oak Creek Electric | 3 | $\$ 371.44$ |
| Poudre Valley Rural Electric Association | 33 | $\$ 3,516.89$ |
| San Isabel Electric Association | 50 | $\$ 10,065.29$ |
| San Luis Valley Rural Electric Coop | 17 | $\$ 4,237.98$ |
| San Miguel Power Association | 4 | $\$ 749.27$ |
| Sangre De Cristo Electric Association | 9 | $\$ 1,806.38$ |
| Southeast Colorado Power Association | 15 | $\$ 3,465.98$ |
| Springfield Municipal Utilities | 1 | $\$ 250.00$ |
| Town of Aguilar | 3 | $\$ 456.48$ |
| Town of Estes Park | 26 | $\$ 5,094.57$ |
| Town of Fleming | 1 | $\$ 100.57$ |
| Town of Haxtun | 4 | $\$ 1,219.00$ |
| Town of Julesburg | 13 | $\$ 4,580.53$ |
| Town of Walden | 16 | $\$ 6,282.66$ |
| United Power, Inc. | 76 | $\$ 16,304.46$ |
| Wheatland Electric Cooperative | 2 | $\$ 434.94$ |
| Yampa Valley Electric Association | 95 | $\$ 14,424.60$ |
| Y-W Electric Association | 20 | $\$ 6,622.09$ |
| Total | 2,173 | $\$ 5 I 7,717.42$ |


| Propane | 6I Vendors |  |
| :--- | ---: | ---: |
| AAA Propane | 7 |  |
| Affordable Propane | 2 | $\$ 2,009.91$ |
| Agland Propane | 2 | $\$ 286.18$ |
| All Star Gas | 12 | $\$ 935.78$ |
| Al's Gas | 7 | $\$ 2,647.15$ |
| Amerigas | 26 | $\$ 1,680.47$ |
| Anton Cooperative | 6 | $\$ 8,878.01$ |
| Apollo Propane | 4 | $\$ 3,179.54$ |
| Arkansas Valley Coop | 2 | $\$ 923.21$ |
| Bailey Propane | 11 | $\$ 2,198.61$ |
| Basin Propane | 10 | $\$ 7,614.44$ |
| Blue Flame Gas | 4 | $\$ 4,464.56$ |
| Bob's LP Gas, Inc. | 7 | $\$ 1,133.00$ |
| Bud's Propane | 1 | $\$ 2,657.17$ |
| CDR Propane | 1 | $\$ 728.70$ |
| Comet Gas | 1 | $\$ 200.00$ |
| Comfurt Gas, Inc. | 1 | $\$ 425.00$ |
| Conejos Propane | 4 | $\$ 265.20$ |
| Country Gas | 2 | $\$ 854.00$ |
| Cross Propane Gas | 1 | $\$ 739.00$ |
| Deluca Propane | 1 | $\$ 677.70$ |
| Eads Consumers Supply Co. Inc. | 3 | $\$ 346.60$ |
| Eagle Oil Company | 1 | $\$ 1,347.10$ |
| EN XX Propane | 10 | $\$ 330.00$ |
| Farm Gas | 1 | $\$ 4,112.38$ |
| Flagler Coop |  | $\$ 229.50$ |
| Frank's LP - Las Animas | $\$ 165.00$ |  |


| Utility Vendor | \# of Clients | Amount Spent |  |
| :---: | :---: | :---: | :---: |
| Fruita Consumers Co-op | 1 | \$215.00 |  |
| Glazer Gas | 19 | \$5,067.40 |  |
| Global Energy | 3 | \$1,783.48 |  |
| Henderson Propane | 31 | \$9,267.26 |  |
| High Country Propane | 5 | \$2,172.41 |  |
| Home Town Propane | 2 | \$543.32 |  |
| Independent Propane Co. | 5 | \$2,507.74 |  |
| Ison Oil | 2 | \$810.00 |  |
| Jim Conley LP Service | 2 | \$200.00 |  |
| Kuskie Oil | 3 | \$869.93 |  |
| La Veta Propane | I | \$300.00 |  |
| Las Animas Oil | 2 | \$779.77 |  |
| Ludvik Propane | 7 | \$1,048.03 |  |
| M \& M Coop | 5 | \$3,055.52 |  |
| Mar Gas | 12 | \$3,259.5 I |  |
| Mesa Propane | 1 | \$402.24 |  |
| Monte Vista Co-op | 5 | \$1,589.84 |  |
| Mountain Propane | 1 | \$93.36 |  |
| Navajo Butane | 12 | \$7,302.86 |  |
| Northern Energy Propane | 2 | \$1,246.34 |  |
| Norup Gas, Inc. | 6 | \$1,326.05 |  |
| Peak to Peak Propane | 2 | \$544.50 |  |
| Polar Gas (formerly Reed Oil) | I | \$326.00 |  |
| Rocky Mountain Propane | 5 | \$2,163.74 |  |
| San Isabel Services | 4 | \$725.23 |  |
| San Luis Propane | 7 | \$2,199.68 |  |
| Sav on Propane | 1 | \$230.81 |  |
| Selph's Propane | 5 | \$1,295.67 |  |
| Silverton LP Gas | 1 | \$227.01 |  |
| Sterling Home Center | 1 | \$281.00 |  |
| Stratton Equity Coop | 3 | \$2,362.75 |  |
| Suburban Propane | 1 | \$606.25 |  |
| V-I Propane | 10 | \$3,231.58 |  |
| Windy's LP Gas | 1 | \$3,269.55 |  |
| Total | 298 | \$ I I I,014.07 | 3.05\% of total funds spent |

## Total

# Energy Outreach Colorado 

Financial Statements
September 30, 2006
(With Independent Auditor's Report Thereon)

# Independent Auditor's Report 

## Board of Directors

## Energy Outreach Colorado:

We have audited the accompanying statement of financial position of the Energy Outreach Colorado as of September 30, 2006, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of Energy Outreach Colorado's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Energy Outreach Colorado as of September 30, 2006, and the changes in its net assets and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

November 22, 2006

## Energy Outreach Colorado Statement of Financial Position <br> September 30, 2006

## Assets:

| Cash and cash equivalents | \$24,215 |  |
| :--- | ---: | ---: |
| Contributions receivable (note 2 and 3) | $1,800,000$ |  |
| Investments (note 4) | $24,652,754$ |  |
| Furniture and equipment, net (note 1 \{i\}) | 11,687 |  |
| Other assets | 5,902 <br> Total assets | 26,994,558 |

Liabilities:

| Accounts payable and accrued expenses | $\$ 0,340$ |
| :--- | ---: | ---: |
| Grants payable | 117,241 |
| $\quad$ Total liabilities | $\mathbf{1 4 7 , 5 8 1}$ |

## Net Assets:

| Unrestricted | $24,992,778$ <br> $1,854,199$ <br> Temporarily restricted (note 8) <br> $\quad$ Total net assets <br> Commitments (notes 7 and 9) <br> Total liabilities and net assets |
| :--- | ---: |

See accompanying notes to financial statements.

## Energy Outreach Colorado

Statement of Activities
Year Ended September 30, 2006

|  |  | Unrestricted | Temporarily <br> Restricted | Total |
| :---: | :---: | :---: | :---: | :---: |
| Revenue, Gains and Support: |  |  |  |  |
| Public support: |  |  |  |  |
| Customer contributions | \$ | 1,573,890 | 10,530 | 1,584,420 |
| Utility corporation contributions (note 6) |  | 4,165,996 | 767,616 | 4,933,612 |
| Unclaimed utility deposits and refunds (note 5) |  | 211,179 | - | 211,179 |
| Less passed through to LEAP |  | $(172,464)$ |  | $(172,464)$ |
| Corporations and foundations |  | 513,147 | 146,293 | 659,440 |
| State appropriation-HB1200 (note 3) |  |  | 4,050,000 | 4,050,000 |
| In-kind contributions |  | 31,750 | - | 31,750 |
| Net assets released from restrictions due to satisfaction of time and program requirements |  | 4,087,876 | $(4,087,876)$ | - |
| Total public support |  | 10,411,374 | 886,563 | 11,297,937 |
| Revenue: |  |  |  |  |
| Interest and investment income, net (note 4) |  | 1,656,583 | - | 1,656,583 |
| Other income |  | 6,622 |  | 6,622 |
| Total revenue |  | 1,663,205 | - | 1,663,205 |
| Total revenue, gains and support |  | 12,074,579 | 886,563 | 12,961,142 |
| Expenses: |  |  |  |  |
| Program services: |  |  |  |  |
| Low Income Home Energy Assistance |  | 2,129,823 | - | 2,129,823 |
| EOC Grants program |  | 6,247,256 | - | 6,247,256 |
| Advocacy programs |  | 285,442 | - | 285,442 |
| Educational programs |  | 66,594 | - | 66,594 |
| Other programs |  | 48,675 | - | 48,675 |
| Total program services |  | 8,777,790 | - | 8,777,790 |
| Supporting services: |  |  |  |  |
| General and administrative |  | 106,904 | - | 106,904 |
| Fund raising |  | 408,884 | - | 408,884 |
| Total supporting services |  | 515,788 | - | 515,788 |
| Total expenses |  | 9,293,578 | - | 9,293,578 |
| Change in net assets |  | 2,781,001 | 886,563 | 3,667,564 |
| Net assets, beginning of year |  | 22,211,777 | 967,636 | 23,179,413 |
| Net assets, end of year | \$ | 24,992,778 | 1,854,199 | 26,846,977 |

See accompanying notes to financial statements.

## Energy Outreach Colorado

Statement of Functional Expenses
Year Ended September 30, 2006

|  | Program Expenses |  |  |  |  |  |  | Supporting Services |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Low Income Home Energy Assistance Program | EOC <br> Grants <br> Programs | Advocacy <br> Programs | Educational Programs | Other <br> Programs | Total | General \& administrative | Fundraising | Total <br> Expenses |
| LEAP payments | \$ | 1,977,886 | - | - | - | - | 1,977,886 | - | - | 1,977,886 |
| Energy assistance payments |  | - | 5,456,957 | - | - | - | 5,456,957 | - | - | 5,456,957 |
| Other grants |  | - | 465,685 | - | 3,054 | 600 | 469,339 | - | - | 469,339 |
| Salaries and benefits |  | 33,287 | 207,800 | 184,968 | 21,588 | 28,196 | 475,839 | 68,243 | 105,084 | 649,166 |
| In-kind expenses |  | - | - | - | - | - | - | - | 31,750 | 31,750 |
| Professional fees |  | 1,326 | 57,588 | 69,028 | 23,063 | 574 | 151,579 | 17,455 | 109,567 | 278,601 |
| Equipment maintenance |  | 924 | 7,924 | 3,493 | 1,530 | 765 | 14,636 | 2,376 | 3,223 | 20,235 |
| Telephones |  | 112,564 | 3,853 | 1,990 | 397 | 476 | 119,280 | 1,455 | 1,693 | 122,428 |
| Building rent \& parking |  | 1,483 | 10,572 | 5,563 | 1,368 | 1,223 | 20,209 | 3,703 | 5,118 | 29,030 |
| Printing and publications |  | 270 | 8,524 | 5,474 | 11,912 | 3,048 | 29,228 | 675 | 94,709 | 124,612 |
| Office expense |  | 562 | 10,142 | 2,684 | 2,070 | 2,770 | 18,228 | 2,254 | 39,872 | 60,354 |
| Meetings and conferences |  | 324 | 5,214 | 5,880 | 272 | 7,456 | 19,146 | 3,491 | 12,671 | 35,308 |
| Depreciation |  | 299 | 2,147 | 1,134 | 229 | 248 | 4,057 | 753 | 1,042 | 5,852 |
| Other expenses |  | 898 | 10,850 | 5,228 | 1,111 | 3,319 | 21,406 | 41,114 | 4,155 | 66,675 |
|  |  | 2,129,823 | 6,247,256 | 285,442 | 66,594 | 48,675 | 8,777,790 | 141,519 | 408,884 | 9,328,193 |
| Less investment expenses |  | - | - | - | - | - | - | $(34,615)$ | - | $(34,615)$ |
| Total expenses | \$ | 2,129,823 | 6,247,256 | 285,442 | 66,594 | 48,675 | 8,777,790 | 106,904 | $\underline{408,884}$ | 9,293,578 |

See accompanying notes to financial statements

## Energy Outreach Colorado <br> Statement of Cash Flows <br> Year Ended September 30, 2006

Cash flows from operating activities:
Cash received from all contributions ..... \$ 10,211,952
Interest and dividends received ..... 458,647
Other cash received ..... 6,622
Cash paid to employees, suppliers and service recipients ..... $(9,583,843)$
Net cash used by operating activities ..... 1,093,378
Cash flows from investing activities:
Sale of investments ..... 1,510,048
Purchases of investments ..... (2,451,052)
Purchases of furniture and equipment$(4,881)$
Net cash provided by investing activities ..... $(945,885)$
Net increase in cash and cash equivalents ..... 147,493
Cash and cash equivalents at beginning of year ..... 376,722
Cash and cash equivalents at end of year ..... \$ ..... 524,215
Reconciliation of change in net assets
to cash used by operating activities:
Change in net assets ..... \$ 3,667,564
Adjustments to reconcile change in net assets
to cash provided by operating activities:
Depreciation ..... 5,852
Gifts of securities ..... $(4,235)$
Realized and unrealized loss on investments ..... $(1,232,551)$
Change in:
Contributions receivable(1,050,000)
Other assets ..... 8,166
Accounts payable and accrued expenses ..... 12,139
Grants payable ..... $(313,557)$
Net cash used by operating activities ..... \$ 1,093,378

See accompanying notes to financial statements.

# Energy Outreach Colorado 

Notes to Financial Statements

September 30, 2006

## (1) Summary of Significant Accounting Policies

## (a) General

Energy Outreach Colorado (Energy Outreach), formerly Colorado Energy Assistance Foundation, was established in 1989 to enable the Colorado Commission on Low Income Energy Assistance (the Commission) to raise funds for the purpose of providing cash payments to low income individuals and families to meet the cost of home energy. A significant portion of the funds are distributed through the Colorado Low Income Home Energy Assistance Program (LEAP). In addition to LEAP, Energy Outreach delivers funds and services through a network of agencies in the State of Colorado. Energy Outreach also provides funds for creative energy efficiency, educational and housing ventures related to conservation of resources.
(b) Basis of Accounting

The accompanying financial statements of Energy Outreach have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

## (c) Financial Statement Presentation

Financial statement presentation follows the requirements of Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-For-Profit Organizations. Under SFAS No. 117, Energy Outreach is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted (there were no permanently restricted net assets at September 30, 2006).

## (d) Contributions

Energy Outreach accounts for contributions in accordance with the requirements of the Financial Accounting Standards Board in SFAS No. 116, Accounting for Contributions Received and Contributions Made. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence or nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

# Energy Outreach Colorado 

Notes to Financial Statements, Continued

## (1) Summary of Significant Accounting Policies, Continued

## (e) Contributions Receivable

Unconditional contributions receivable are recognized as revenues in the period the pledge is received. Contributions receivable are recorded at net realizable value if expected to be collected in one year and at fair value if expected to be collected in more than one year. Conditional contributions receivable are recognized when the conditions on which they depend are substantially met.

Energy Outreach uses the allowance method to determine uncollectible contributions receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. At September 30, 2006, Energy Outreach had no allowance for uncollectible contributions receivable.

## (f) Cash and Cash Equivalents

Energy Outreach considers all unrestricted highly liquid investments with an initial maturity of three months or less, and which are not held by investment managers as a part of an investment portfolio, to be cash equivalents.

## (g) Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are stated at their fair values in the statement of financial position. Net unrealized gains and losses are included in the change in net assets in the statement of activities. The market values for alternative investments represent the Energy Outreach's pro-rata interest in the net assets of each investment and are based on financial information determined and reported by investment managers or on the basis of other information evaluated periodically by the Energy Outreach. Alternative investments are generally illiquid and may be valued differently should readily available markets exist for such investments. Because of inherent uncertainties of the valuation of alternative investments, the recorded market values of such investments may differ significantly from values that would have been used had a ready market existed.

# Energy Outreach Colorado 

Notes to Financial Statements, Continued

## (1) Summary of Significant Accounting Policies, Continued

## (h) Concentrations of Credit Risk

Financial instruments that potentially subject Energy Outreach to concentrations of credit risk consist principally of investment securities. Energy Outreach places its cash and temporary investments with creditworthy, high quality institutions. A significant portion of the funds are not insured by the FDIC or related institutions. Energy Outreach's investments in fixed income and equity securities are managed by investment advisors who are engaged by the Directors. These investments are subject to the risk of fluctuations in market value but, in the opinion of the Directors, the risk is appropriate in view of the amount and term of the investment funds.

## (i) Furniture, Equipment and Leasehold Improvements

Furniture, equipment and leasehold improvements are recorded at cost and depreciated using the straight-line method over the estimated useful lives of the assets, which are generally 3-5 years. Cost of furniture and equipment at September 30, 2006 was $\$ 102,990$. Cost of leasehold improvements amounted to $\$ 49,596$. Accumulated depreciation was $\$ 140,899$.
(j) Income Taxes

Energy Outreach is exempt from federal income taxes on its exempt function income under the provisions of Section 501(c)(3) of the Internal Revenue Code, and qualifies for the charitable contribution deduction. However, income from activities not directly related to the Energy Outreach's tax-exempt purpose is subject to taxation as unrelated business income. During fiscal year 2006, Energy Outreach incurred federal and state income tax expense totaling $\$ 3,212$ related to investment income.

## (k) Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

## (l) Donated Goods and Services

Donated materials and services which meet the criteria for recognition under SFAS 116, Accounting for Contributions Received and Contributions Made, are reflected as contributions in the accompanying statements at their estimated values at date of receipt. The amounts are recorded as both revenue and expense in the statement of activities.

# Energy Outreach Colorado 

Notes to Financial Statements, Continued

## (1) Summary of Significant Accounting Policies, Continued

(m) Allocation of Joint Costs

During the year ended September 30, 2006, Energy Outreach incurred joint costs of $\$ 25,042$ for informational materials that included fundraising appeals. Of these costs, $\$ 11,544$ was allocated to program, $\$ 6,495$ to general and administrative, and $\$ 6,013$ to fundraising expense.
(n) Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## (2) Public Utilities Commission Decisions

Merger Agreement
In conjunction with the merger of New Century Energies and Northern States Power to form XCEL Energy, the Public Utilities Commission approved an agreement whereby:
(a) Xcel will contribute $\$ 500,000$ to Energy Outreach within 30 days of the merger and an additional $\$ 500,000$ on the first anniversary of the merger.
(b) Xcel will contribute $\$ 750,000$ per year beginning January 31, 2005 with the final payment on January 31, 2009, provided that each contribution will be made only if Energy Outreach spends at least $90 \%$ of the prior year contribution to assist Xcel customers.

Energy Outreach recorded the first two payments totaling $\$ 1,000,000$ as revenue and contributions receivable at September 30, 2000. A payment of $\$ 750,000$ was receivable at September 30, 2005 and was received in January 2006. Because $90 \%$ of this contribution has been used to assist Xcel customers at September 30, 2006, the $\$ 750,000$ payment due on January 31, 2007 has been recorded as a contribution receivable. The remaining payments have not been recorded as revenue or receivables since there are conditions which must be satisfied before Xcel is required to make the payments.

# Energy Outreach Colorado 

Notes to Financial Statements, Continued

## (3) State Appropriation

In February, 2006, the State of Colorado appropriated $\$ 3,000,000$ for the state fiscal year ended June 30, 2006 from the Severance Tax Trust Fund to the Office of the Governor to be distributed to Energy Outreach Colorado for utility assistance when LEAP is not accepting applications for the low income energy assistance program, May 1 through Oct. 31. This was received and restrictions released in the year ended September 30, 2006.

In addition, the State has also appropriated $\$ 1,050,000$ for the state fiscal year ended June 30, 2007, which is included in contributions receivable at September 30, 2006. Depending on the operational surplus for the state fiscal years ending June 30, 2007 and 2008, funding of $\$ 1,050,000$ may be appropriated for the state fiscal years ending June 30, 2008 and 2009. Because these final two appropriations are conditioned on future surpluses, no amounts have been recorded at September 30, 2006.

## (4) Investment Securities

Investments are stated in the financial statements at fair value. Unrealized gains and losses are reported as increases or decreases in unrestricted net assets because the gains and losses are unrestricted. At September 30, 2006, investments consisted of the following:

| Equity funds | $\$ 17,167,472$ |
| :--- | ---: |
| Fixed income funds | $6,191,537$ |
| Investment in limited partnership | $1,292,368$ |
| Money market fund | $\$ \underline{1,377}$ |
|  | $\underline{24,652,754}$ |

Energy Outreach's investment in limited partnerships consists of managed investment funds. Market values are estimated by the management of the limited partnership and are allocated to calculate Energy Outreach's pro rata interest in the net assets of the entity. The partnership is audited by other independent accountants each year, but is not audited as of Energy Outreach's September 30 fiscal year-end. The September 30, 2006 unaudited market value of Energy Outreach's investments in the partnership has been estimated by its management to be $\$ 1,292,368$.

Investment income is summarized as follows:

| Investment interest and dividend income | $\$ 458,647$ |  |
| :--- | ---: | ---: |
| Realized and unrealized gains and losses on investments |  | $\underline{1,232,551}$ |
|  |  | $1,691,198$ |
| Less investment expenses | $\$$ | $\frac{(34,615)}{1,656,583}$ |

# Energy Outreach Colorado 

Notes to Financial Statements, Continued

## (5) Unclaimed Utility Deposits and Refunds

Unclaimed utility deposits represent revenue that is available to Energy Outreach as a result of the enactment by the Colorado Legislature in 1990 of a bill which requires utilities to remit to Energy Outreach unclaimed customer and security deposits two or more years old. In addition, the Colorado Legislature passed a bill in 1992, whereby the PUC can order up to $90 \%$ of undistributed overcharge refunds to be made available to Energy Outreach on a case-by-case basis. During fiscal year 2006, Energy Outreach received \$172,464 from unclaimed deposits and refunds. Under the Colorado Revised Statutes, any unclaimed deposits and refunds received by Energy Outreach must be forwarded to LEAP, and as such are not included in total revenues of Energy Outreach.

Energy Outreach also received unclaimed LEAP payments of \$38,715 refunded to Energy Outreach by various utility companies.

## (6) Significant Contributions

During the year ended September 30, 2006, Xcel contributed $\$ 1,001,378$ to Energy Outreach to match of customer donations to Energy Outreach. In addition, Xcel contributed $\$ 2,001,000$ to Energy Outreach, $\$ 750,000$ related to the merger (note 2), $\$ 30,669$ representing unclaimed LEAP payments, and $\$ 1,084,080$ as part of a settlement of a quality of service issue with the Colorado Public Utilities Commission. Xcel customers contributed $\$ 1,409,932$ to Energy Outreach during the year ended September 30, 2006.

## (7) Employee Retirement Plan

Energy Outreach has a retirement plan for employees that requires Energy Outreach to contribute $8 \%$ of an employee's salary to the plan. The contributions are vested over a twoyear period. Energy Outreach's contributions to the plan were $\$ 44,460$ in 2006. In addition, full time employees may contribute to a tax deferred annuity plan after they have been employed by Energy Outreach for 90 days.

## (8) Restrictions on Net Assets

Temporarily restricted net assets at September 30, 2006 consist of $\$ 54,198$ of unexpended funds related to restricted grants, and $\$ 1,800,000$ in contributions receivable. Net assets released from restrictions during 2006 consisted of expenditures totaling $\$ 4,087,876$ related to restricted grants and contributions.

## (9) Commitment

Energy Outreach is obligated under an operating lease for rental of office space through June 30, 2007. Rental commitments remaining under this lease are amount to $\$ 19,086$. Rent expense was $\$ 29,030$ in 2006.

Senate Bill 2005-001 Final Report
September 1, 2006 - December 31, 2006
Summary of Utility Programs and Customers Participating

| Organization Name | Program Description | Number of customers contributing 9/1/06-12/31/06 |
| :---: | :---: | :---: |
| Xcel Energy | Voluntary contribution check off boxes on utility bills | 737 |
| Aquila | Voluntary contribution check off boxes on utility bills | 115 |
| Atmos Energy | Voluntary contribution check off boxes on utility bills | 363 |
| Colorado Natural Gas, Inc. | Voluntary contribution check off boxes on utility bills | 2 |
| Eastern Colorado Utility Company | Voluntary contribution check off boxes on utility bills | 2 |
| Kinder Morgan | Voluntary contribution check off boxes on utility bills | 22 |
| Delta Montrose Electric Association | Corporate donation of \$.50/meter | 2 |
| Empire Electric Association | Encouraging customer donations to Energy Outreach/matches contributions | 40 |
| Grand Valley Rural Power Lines | Customers can make monthly contributions on their bill | 2 |
| Gunnison County Electric Association | Corporate donation of \$.25/meter | 9 |
| Highline Electric Association | Corporate donation of \$1/meter |  |
| Holy Cross Energy | Corporate donation of \$50,000 | 160 |
| Intermountain Rural Electric Assoc. | Customers can make monthly contributions on their bill | 435 |
| KC Electric Association | Corporate donation of \$.25/meter |  |
| La Plata Electric Association | Customers can make monthly contributions on their bill |  |
| Morgan County Rural Electric Assoc. | Corporate donation of \$.25/meter |  |
| Mountain Parks Electric Inc | Corporate donation of \$.25/meter | 1 |
| Mountain View Electric Association | Corporate Donation | 30 |
| Poudre Valley REA | Customers can make monthly contributions on their bill | 152 |
| San Isabel Electric Association | Corporate donation of \$1/meter |  |
| San Luis Valley Rural Electric Cooperative | Corporate donation of \$.50/meter | 7 |
| San Miguel Power Association | Corporate donation | 8 |
| Sangre De Cristo Electric Assoc. | Corporate donation | 1 |
| Southeast Colorado Power Association | Corporate donation of \$.25/meter |  |
| United Power, Inc. | Encouraging customer donations to Energy Outreach/corporate donations | 17 |
| White River Electric Association | Corporate donation of \$1.00/meter |  |
| Yampa Valley Electric Association | Corporate donation of \$1.00/meter |  |
| Y-W Electric Assocation | Corporate donation of \$1.00/meter |  |
| Aguilar | Encouraging customer donations to Energy Outreach |  |
| Aspen | Corporate donation of \$1.00/meter | 14 |
| Burlington | Encouraging customer donations to Colorado East Community Action Agency |  |
| Center | No information at this time |  |

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| Colorado Springs Utilities | Own Program - Project COPE - Funds donated to Care and Share |  |
| :--- | :--- | :--- |
| Delta | Encouraging customer donations to Energy Outreach |  |
| Estes Park | Corporate donation | 2570 |
| Fleming | Town manages assistance fund |  |
| Fort Collins | Town manages assistance fund |  |
| Fort Morgan | Own Program - Funds donated to Caring Ministries of Morgan <br> County |  |
| Fountain | Own program - Lighten the Load - Funds donated to Pikes Peak <br> Community Action Agency |  |
| Frederick | Participates in United Power program |  |
| Glenwood Springs | Corporate donation of \$.75/meter |  |
| Granada | Encouraging customer donations to Energy Outreach |  |
| Gunnison | Corporate donation of unclaimed deposits |  |
| Haxtun | Encouraging customer donations to Energy Outreach |  |
| Holly | Corporate donation of 10\% of unrestricted reserve funds |  |
| Holyoke | Encouraging customer donations to Energy Outreach |  |
| lgnacio | \$.25 per meter forwarded to Energy Outreach Colorado |  |
| Julesburg | Encouraging customer donations to Energy Outreach |  |
| La Junta | Corporate donation of unclaimed deposits - distributed to |  |
| Aamar | Associated Charities of La Junta |  |
| Cas Animas | Corporate donation of \$.50/meter |  |
| Longmont | Own Program - Funds donated to Las Animas Helping Hands |  |
| Loveland | Resource Center (OUR Center) |  |
| Lyons | Town manages assistance fund |  |
| Oak Creek | $20 \%$ discount rate for low-income residents |  |
| Rangley | Encouraging customer donations to Energy Outreach |  |
| Springfield | Own Program - Winter Assistance Relief Management (W.A.R.M.) |  |
| Trinidad | Corporate donation of unclaimed deposits |  |
| Walden | Encouraging customer donations to Energy Outreach |  |
| Walsenberg | No information at this time |  |
| Wray | No information at this time |  |
| Yuma | Encouraging customer donations to Energy Outreach |  |
|  | Voluntary contribution check off boxes on utility bills |  |

