



ENERGY OUTREACH COLORADO

REPORT TO THE COMMUNITY JANUARY 2007

*Bridging the Gap: Helping all
Coloradans afford home energy.*



Energy Outreach Colorado
www.EnergyOutreach.org

mission
STATEMENT

Helping all Coloradans afford home energy.

our
VISION

Energy Outreach Colorado strives to be Colorado’s leading organization dedicated to the efficient delivery of cost-effective energy assistance, energy conservation, and energy education. Through our programs we support the health, security and self-sufficiency of low-income households.

EOC’s
SCOPE

- ♦ Funded more than \$73 million since 1989 for energy assistance; energy efficiency upgrades for affordable housing; energy education; and advocacy programs
- ♦ \$7 million budgeted for programs in 2006–07
- ♦ Assisted 130,000 households in 2005–06

table of
CONTENTS

Bridging the Gap	3
Impact of Reduced Funding	4
Current Funding Inadequate	5
EOC Recommendations	6
Consequences of Energy Poverty	7
Other Economic Challenges	8
Colorado’s Position as Energy Leader	9
About Energy Outreach Colorado	10
Energy Outreach Colorado Programs	11
Board, Commission and Staff Listing	15

Bridging the Gap in Energy Affordability

This winter’s extreme snow conditions and frigid temperatures have tested us all. But for income-limited residents, the worry goes beyond whether the trash is picked up on time or the sidewalk needs to be shoveled again. They fear having their home energy shut off because they simply can’t afford to pay the bill.

As many as 370,000 Colorado households are considered low-income under federal guidelines. **This winter may be the most difficult they have ever experienced.** Energy Outreach Colorado anticipates that low-income families, seniors and people with disabilities will have to pay 26 percent more of their total energy costs for November through April than last year because of funding reductions from both Congress and the State totaling \$25 million. That equates to an average of \$673 out of pocket this winter compared to \$533 last year; due in part because average energy assistance benefits have dropped from \$550 to \$280.

With fewer public funds available, will Colorado have enough energy assistance funding to meet this winter’s need? It remains to be seen.

Last year, the Colorado General Assembly and Gov. Bill Owens approved an additional \$20 million for energy assistance from state energy and severance taxes. This year, that amount dropped to \$7 million. We encourage the Colorado Legislature to restore the state’s contribution to energy assistance back to last year’s \$20 million.

In both 2004-05 and 2005-06, appropriations for the federal Low-Income Home Energy Assistance Program (called LEAP in Colorado) approximated \$2.2 billion nationally. Because of skyrocketing energy costs last winter, Congress approved an emergency appropriation of an additional \$1 billion in March 2006 – the first meaningful increase in LEAP funding in 20 years. This increased Colorado’s share from \$32 million to \$45 million.

However, Congress has not appropriated this additional funding for 2006-07, and the current budget amount for this year’s federal program is \$1.98 billion. We encourage Colorado’s Congressional delegation to aggressively seek additional funding for LEAP up to the \$5.1 billion that was recommended in the 2005 Energy Bill.

Energy assistance is critical for the thousands of Colorado families assisted each year by Energy Outreach Colorado and our partner agencies. We urge you to join with us in advocating for more funding so this program can be sustained over the future and we can overcome and prevent the needless suffering of Colorado’s most vulnerable citizens.

Thank you for taking the time to review this report about the current status of low-income Coloradans and their critical energy needs. We hope you join us in generating the power to help.

Sincerely,



Skip Arnold
Executive Director, Energy Outreach Colorado

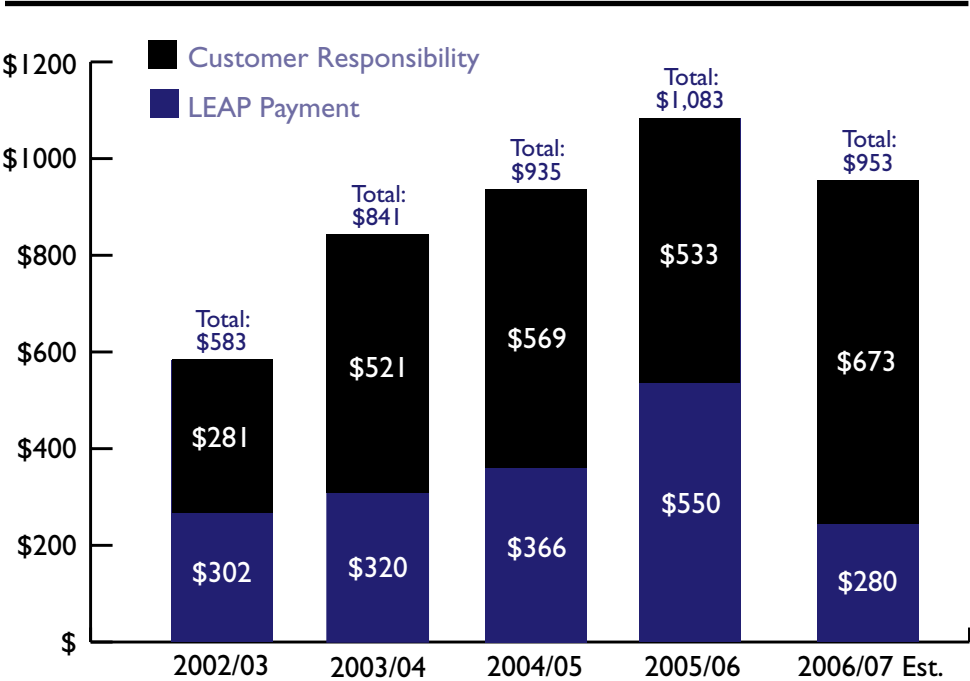


“Helping families and individuals stay in their homes during times of economic hardship is important to the entire community. By helping households bridge the gap during times of economic hardship, the community at large benefits; parents and their children, the elderly and those that are temporarily economically challenged are able to stay in their homes, thereby reducing the risk of displacement and the downward spiral that typically ensues.”

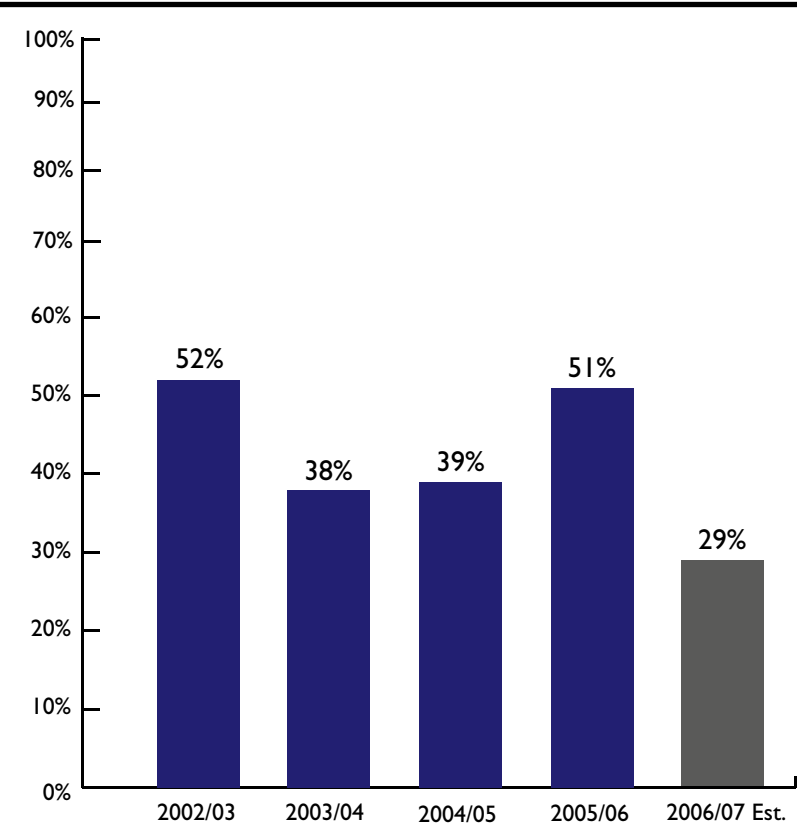
~ Adam Goldman, Chair, Energy Outreach Colorado Board of Directors

Impact of Reduced Energy Assistance Funding

LEAP SHARE VS CUSTOMER OBLIGATION
NOVEMBER THROUGH APRIL



PERCENT OF GAS AND ELECTRIC BILL COVERED BY LEAP
NOVEMBER THROUGH APRIL



Current Energy Assistance Funding Inadequate

An alarming 22 percent of Colorado households – nearly 370,000 – qualify for energy assistance under federal guidelines. For a family of four, that equates to an annual income of no more than \$36,996 or \$3,083 per month.

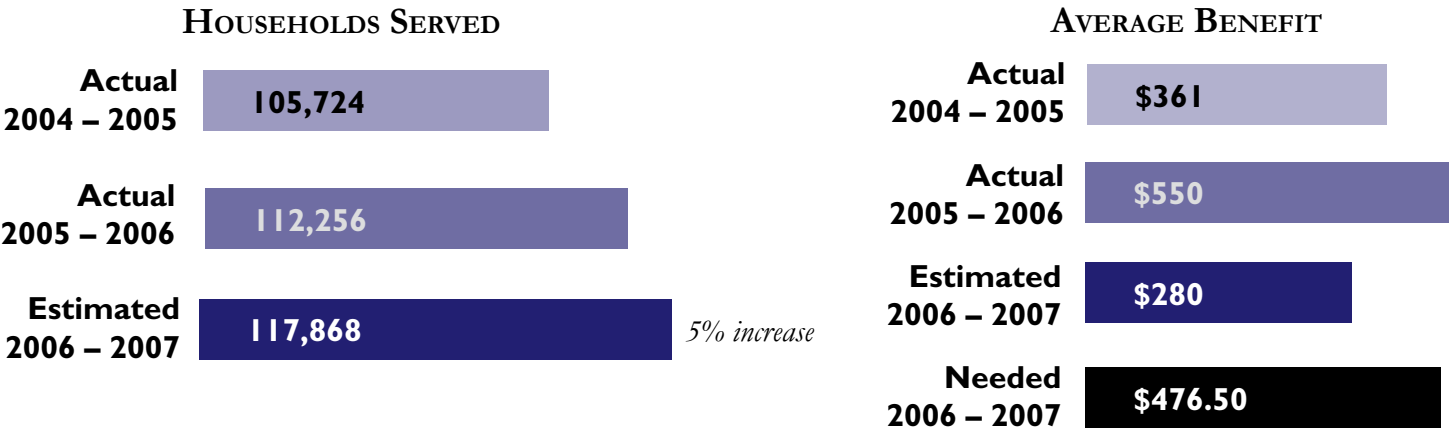
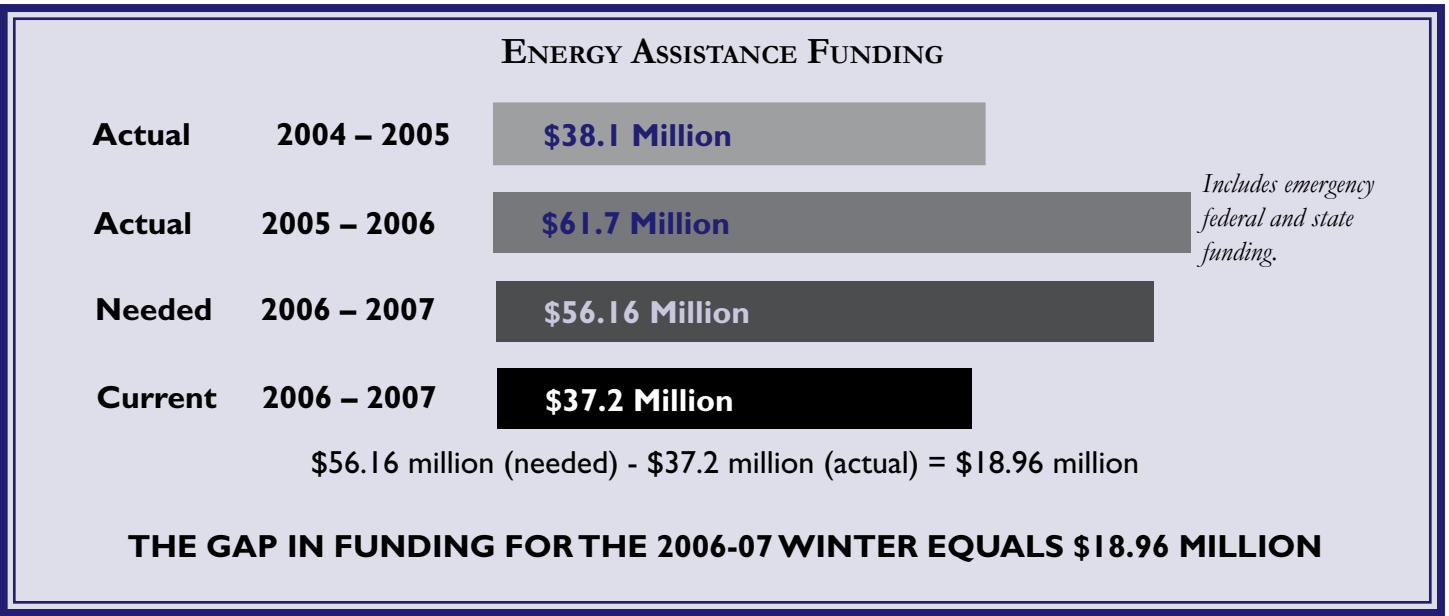
Energy costs may add up to as much as 40 percent of the budget for these households, resulting in constant worry and difficult choices between paying for energy and other basic necessities such as food and medical care. In addition, energy price volatility and dramatic weather changes during the past several years have made it increasingly difficult to budget for energy costs.

Current levels of energy assistance cover just a small portion of a household's total home energy costs for the November through April heating season. Last year's average energy assistance benefit per household was \$550. This year's average is expected to be \$280.

Energy Outreach Colorado's 2007 goal is to secure energy assistance funding that can cover **50 percent** of a recipient's winter gas and electric bills (November through April).

Estimated number of recipients:	117,868
Average winter heating cost:	\$953
50% of heating cost:	\$476.50

117,868 recipients x \$476.50 = \$56.16 million needed for energy assistance



Recommendations for Bridging the Energy Affordability Gap

In addition to restoring 2005-06 funding levels from the federal Low-Income Energy Assistance Program and the Colorado General Assembly, Energy Outreach Colorado has several recommendations to help bridge the gap in energy affordability in Colorado.

- Grant authority to the Colorado Public Utility Commission to consider the needs of low-income utility customers when determining utility rates and practices. This also creates an opportunity for utilities to develop energy efficiency programs for low-income housing.
- Colorado families and companies can now add a donation directly onto their personal or business utility bill for Energy Outreach Colorado or other energy assistance providers. This was launched through the Low-Income Energy Assistance Program in September 2006.
- A federal Royalty-in Kind program piloted in Colorado would direct natural gas drilled on public land in-kind to Colorado's low-income families to help relieve some of the burden for this winter.
- Continue to seek permanent sources of funding for low-income energy assistance programs.
- Continue to work to educate families about the importance of conservation and energy efficiency and combine both short-term (cash assistance) and long-term (energy efficiency) solutions as much as possible.
- Expand innovative programs to train public, private and nonprofit affordable housing developers about the value of building to higher energy efficiency standards for the long-term benefits to the residents and the environment.
- Strengthen outreach efforts to encourage more eligible Colorado families to apply for available energy assistance funding.



Utilities Helping Coloradans
www.EnergyOutreach.org



Disturbing Consequences of Energy Poverty

In an attempt to make home energy more affordable, many income-limited households take perilous actions. These include skipping meals; forgoing medications or medical care; suffering from excessive cold or using unsafe methods for heat, such as a kitchen oven or space heater; or even abandoning a home.

- A recent study by the American Gas Association indicates that just 15 percent of the 38 million eligible households in the United States received LEAP assistance in 2005-06 despite a record federal funding level of \$3.2 billion.
- Programs such as Energy Outreach Colorado provide additional help for vulnerable families to manage their energy bills, but the need is growing and is far beyond what civic and utility programs are able to fulfill.
- For 2006-07, federal LEAP funding has been reduced to \$1.98 billion (which translates to \$12 million less for Colorado compared to last year's levels); an amount that is woefully inadequate to meet the demand.
- According to a poll conducted by the Campaign for Home Energy Assistance, 74 percent of Americans believes the federal government should provide funding for low-income families and senior citizens to pay for heating, cooling and lighting.
- Energy Outreach Colorado anticipates that low-income families, seniors and people with disabilities will have to pay 26 percent more for their total energy costs for November through March than last year because of \$25 million in funding reductions from Congress and the state. That equates to an average of \$673 this winter compared to \$533 last year.



“Without your help I wouldn’t be in my residence. The utilities would have been shut off. I am a single mother of two. So without programs like Energy Outreach Colorado there would be times that we wouldn’t be able to go on. If my circumstances ever change I would love to be able to return the favor. Thank you so much for your help.”

~ Anita V. (Las Animas, August 2006)

Other Economic Challenges

Income-limited families in Colorado face a multitude of other economic challenges in their daily lives, including:

HEALTHCARE

- **The Child Health Impact Working Group**, a panel of medical professionals from Boston University School of Medicine, Harvard School of Public Health, Brandeis University and other research organizations, found that high energy costs combined with unaffordable housing create budget constraints that force low-income families to endure unhealthy housing conditions that threaten child health.
- **Another report, titled “Heat or Eat: The Low Income Home Energy Assistance Program and Nutritional and Health Risks Among Children Less Than 3 Years Old,”** by the Boston University School of Medicine, showed that children living in households receiving energy assistance were less likely to be undernourished, less likely to suffer from childhood obesity and had lower odds of being hospitalized than children in comparable households not receiving aid.
- Health care costs in Colorado have jumped 82.2 percent since 2000, more than five times the earnings increase for workers, according to a Families USA 2006 Report, “Premiums Versus Paychecks: A Growing Burden for Colorado’s Workers.”
- The number of uninsured is growing. The Colorado Health Institute estimates 770,000 people in Colorado do not have health insurance.

HUNGER

- **42.8 percent of Food Bank of the Rockies’ clients** report having to choose between paying for food and paying for utilities or heating fuel. “Hunger in the Rockies 2001” by Mathematica Policy Research Inc.
- **A comprehensive hunger study conducted by America’s Second Harvest – The Nation’s Food Bank Network**, found that 52.4 percent of households with children had to choose between buying food and paying for utilities; 30.89 percent of households with seniors had to make similar choices.

HOUSING

- **The resource and referral system (211) run by Mile High United Way** listed energy assistance second only to rental assistance as the most requested need, and energy assistance requests have increased 1000 percent since 2002. (Mile High United Way, 2006)
- **The 2006 Homeless Point in Time survey conducted in metro Denver** lists “inability to pay for utilities” as the 6th highest reason a person or family became homeless, up from 12th in 2005.
- The number of real estate foreclosures in Colorado this past year set a record and Colorado had the highest ratio of foreclosures in the country, according to RealtyTrac, an online provider of foreclosure listings.
- According to the National Low Income Housing Coalition, American families across the nation are paying an increasingly larger portion of their income on housing, putting a squeeze on household budgets. In Colorado, the Fair Market Rent (FMR) for a two-bedroom apartment is \$854. In order to afford this level of rent and utilities, without paying more than 30 percent of income on housing, a household must earn \$2,848 monthly or \$34,176 annually. Assuming a 40-hour work week, 52 weeks per year, and this level of income, this translates into a Housing Wage of \$16.43 (2.4 times the new minimum wage.)
- In a recent report released by the National Alliance to End Homelessness, there were 744,000 homeless people in the United States in 2005. Colorado had the 3rd highest share of its population homeless, about 0.47 percent.

WAGES

- Real wages are stagnant. Colorado has experienced a decline in low-skill jobs that provide adequate wages, and an increase in low-skill jobs with low wages. (Colorado Fiscal Policy Institute, 2002)
- Lower income families tend to pay more for the exact same consumer products than families with higher incomes. (The Brookings Institution, Putting the Market to Work for Lower Income Families, 2006)

Colorado Well Positioned as Energy Leader

In spite of these challenges to energy affordability, the future looks bright. Colorado is uniquely positioned to be a global energy leader in the future. The state is home to rich fossil-fuel deposits and is ranked sixth in coal production and over 16 billion tons of coal remains in the state’s reserve, according the Colorado Geological Survey.

For example, there are claims that the Piceance Basin in western Colorado holds enough natural gas to fuel the entire nation for two full years. It is also speculated that the Green River oil-shale deposit holds triple the known oil reserves in Saudia Arabia and that the state’s store of coal-bed methane is abundant.

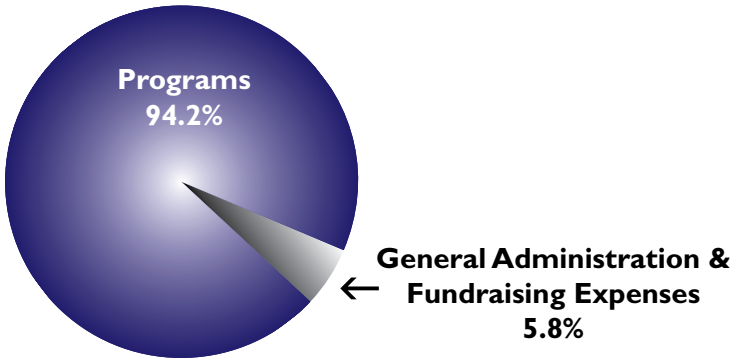
The state also is a leader in renewable energy development and can claim being the 9th windiest and 5th sunniest. Colorado is home to many organizations that make it a hub for research and development including the National Renewable Energy Lab and the Colorado School of Mines.

Colorado also is home to some of the most innovative and progressive energy assistance organizations in the country. Energy Outreach Colorado is proud to be part of that network which includes our Long-Term Energy Solutions Program, which provides grants for energy efficiency upgrades to affordable housing and for energy education programs.

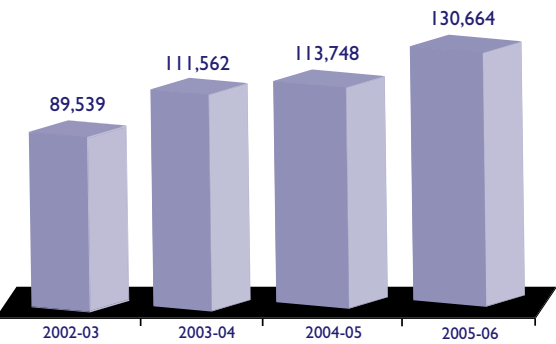


About Energy Outreach Colorado

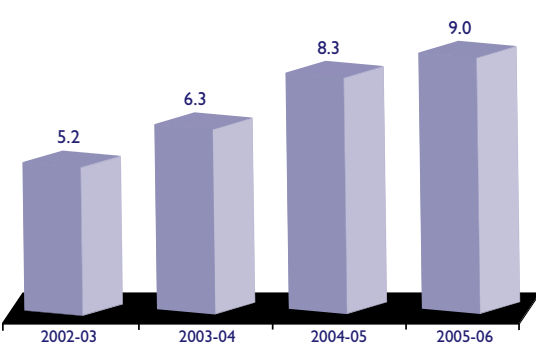
- Energy Outreach is the only non-profit organization in the state that raises money to specifically help Coloradans pay energy bills.
- In its 18 year history, Energy Outreach has distributed more than \$73 million to fund bill payment assistance, energy efficiency upgrades for affordable housing, energy conservation education, and advocacy programs.
- The organization provides funding for energy assistance through the Charitable Energy Network of 100 nonprofit agencies throughout Colorado, and through the state-administered Low-Income Energy Assistance Program, or LEAP.
- Last year, more than 25,000 Energy Outreach donors helped more than 130,000 low-income Colorado households.
- Energy Outreach typically maintains low administrative costs of just over 5 percent.
- For the last consecutive five years, Charity Navigator, a national, independent evaluator of charity organizations, gave Energy Outreach Colorado its exclusive four-star rating and named the organization as one of 10 charities across the nation in its 2006 Charity Hall of Fame.
- The Denver/Boulder Better Business Bureau named Energy Outreach Colorado to its Wise Giving Seal Program for meeting high standards for non-profit organizations.
- National Philanthropy Day in Colorado named Energy Outreach Colorado as the state's Outstanding Foundation in 2006.



Number of Households Assisted through Energy Outreach Colorado Programs.



Total Program Costs in Millions



Energy Outreach Colorado Programs

ENERGY ASSISTANCE PROGRAM

Energy Outreach Colorado values its partnership with about 100 emergency assistance organizations across the state. These agencies form the Charitable Energy Network, which handle the distribution of Energy Outreach Colorado's energy assistance funds.

The network was established in 1994 after Energy Outreach determined it was critical to be able to get energy assistance funds to needy families year round. Since then the need for energy assistance has continued to increase and by 2007, the network consists of 100 agencies in all 64 counties, operating year round.

Energy Outreach typically helps pay the portion of a household's past-due energy bill that ensures their utility service isn't shut off, so that they can then establish a plan to pay off the balance and stay current on their bills moving forward. That portion – which is paid directly to the utility company – needs to grow as energy costs take a larger share of low-income families' monthly income.

For 2006-07, Energy Outreach Colorado plans to distribute \$6.15 million for bill payment assistance. This includes \$4 million to the Charitable Energy Network and \$2.15 million to Colorado's LEAP program, which operates from November through April and receives the majority of its funding from the federal government. Since its inception, Energy Outreach has distributed more than \$73 million to help less fortunate Colorado families.

ENERGY ASSISTANCE CRUCIAL TO SENIOR CITIZENS

Retired senior citizens Jeanne de' Henry and Eileen Klein know first-hand the challenges of trying to make ends meet on a fixed income.

The two friends are neighbors at an Arvada senior apartment complex and attended Energy Outreach Colorado's Energy Assistance Expo last fall. Both live alone and have medical limitations. They shared their concerns about rising living expenses and how they are benefiting from energy assistance.

"It absolutely does help to have energy assistance," said 71-year-old de' Henry, who struggles with failing vision and limited mobility. "I know that when I open my energy bill it won't knock me over in a dead faint."

No stranger to public policy, she used to work for the Colorado State Senate helping write laws and amend bills and also managed several election campaigns. She said the extra dollars from energy assistance allow her to afford some in-home help.

Klein, who is dependent on oxygen, said her medical expenses are so high that she welcomes any help she can get with other bills. She's seen her monthly medical insurance premiums skyrocket from \$98 to \$440.

"I want to be sure I can still eat and enjoy life a little bit," said Klein, who worked at Central Bank for 25 years. She moved to her one-bedroom apartment after her husband died and enjoys spending time with her 3 children, 7 grandchildren and 15 great-grandchildren.



Energy Outreach Colorado Programs

ORGANIZATIONS IN THE CHARITABLE ENERGY NETWORK 2006-07

Denver-Metro and Boulder

ACS Lift, Adventist Community Service
Adams County Housing Authority
Almost Home
Association for Senior Citizens
Aurora InterChurch Task Force
Boulder County AIDS Project
Broadway Assistance Center
Castle Rock Comm. Inter-Church Task Force
Catholic Charities, Denver
City of Arvada Housing & Neighborhood Revitalization
Colorado Health Network (CAP)
Community Ministry
Cross Community Coalition
Denver Indian Health and Family Services
Denver Urban Ministries
Emergency Family Assistance Assoc.
EMPOWERMENT
First Mennonite Church
Helping Hearts and Hands
Inter-Church ARMS
Inter-Faith Community Services
Jeffco Action Center
Lowry Family Center
Metro CareRing
People of Color Consortium Against AIDS
Salvation Army, Denver
Seniors' Resource Center
Senior Support Services
Seniors! Inc.
St. Vincent De Paul Society

Mountain

Clear Creek County Dept. of Human Services
Family & Intercultural Resource Center
First Presbyterian Church of Salida
Help the Needy
Holy Cross Energy
House of Neighborly Service
Lake County Health and Human Services
Loaves and Fishes Ministry of Fremont County
Manna House
Mountain Family Center
Mountain Resource Center
Salvation Army, Teller County
Salvation Army, Vail Valley

Northeast

Caring Ministries of Morgan County

Catholic Charities, North, Weld County
Colorado East Community Action Agency
Cooperating Ministry of Logan County
Crossroads Ministry of Estes Park
House of Neighborly Service
Northern Colorado AIDS Project
OUR Center, Inc.
Phillips County Department of Social Services
Rural Communities Resource Center
Sedgwick County Economic Development

Northwest

Community Budget Center
Independent Life Center
Jackson County Department of Social Services
Lift-Up of Routt County
WARM

Central, Southeast

Advocates Against Domestic Violence
Care and Share
Catholic Charities, Pueblo
Las Animas Helping Hands
Northern Churches Care
Salvation Army, Colorado Springs
South Central Council of Governments
Southern Colorado AIDS Project
Tri-Lakes Cares

San Luis Valley, Southwest, Western Slope

Community Emergency Assistance Coalition
Comm. United Methodist Church, Pagosa Springs
Grand Valley Catholic Outreach
Gunnison/Hinsdale County Dept. of Human Services
La Puente Home
MADA
Pinon Project
Pregnancy Resource Center
San Juan Cooperative Parish
United Methodist Church of Dove Creek
Western Colorado AIDS Project

Statewide

Brain Injury Association of Colo.
National MS Society, Colorado Chapter
Rocky Mountain Cancer Centers Foundation
Sense of Security

Military Families

The Home Front Cares

Energy Outreach Colorado Programs

ENERGY SOLUTIONS PROGRAM

Energy Outreach Colorado is committed to long-term energy solutions by helping low-income families reduce their energy bills and dependency for bill payment assistance, as well as to improve the health, safety and comfort of their homes. The Energy Solutions Grants (ESG) program accomplishes this by increasing the energy efficiency in affordable housing throughout Colorado. The organization also supports energy efficiency education and other weatherization programs. From 1995-2005 the organization awarded 86 grants totaling \$2,542,620 to help non-profit organizations provide energy efficiency measures to new and existing homes across Colorado. Another \$600,000 was awarded for 2006-07.

Two pilot programs have also recently been launched by Energy Outreach Colorado. The Nonprofit Energy Efficiency Program provided energy audits and efficiency improvements for facilities operated charitable organizations that serve low-income families. The Home Energy Assistance and Weatherization Project provided a combination of energy assistance and weatherization services to six households referred by agencies that receive funding from Energy Outreach Colorado.

Additionally, Energy Outreach Colorado is committed to educating its recipients about the importance of energy conservation as a strategy to control energy costs. Since 2003, Energy Outreach Colorado has offered a free "Energy Hog Traveling Road Show" to elementary schools with a free/reduced lunch program. Using an interactive talk show format, the show teaches students how to be smart energy users and educate their families about saving energy and reducing energy bills. Participating classes receive activity guides that incorporate math, science, language arts and social studies. In 2005-06, the program reached nearly 9,000 students in 54 schools.

As part of our education efforts, we also manage a toll-free hotline 1-866-HEAT-HELP (1-866-432-8435). It provides information about applying for LEAP and Energy Outreach assistance, obtaining energy assistance and weatherization services and options for donating to Energy Outreach Colorado. Callers can request a "Saving Energy in Colorado" guide for no-cost, low-cost and higher-cost suggestions for saving home energy.

Organizations Receiving Energy Solutions Grants 2006-07

- Adams County Housing Authority
- Boulder Housing Partners
- Center for Resource Conservation
- Center Housing Authority
- Colorado Energy Science Center
- Colorado Springs Utilities
- Colorado Rural Housing Development Corporation
- Growing Home
- Habitat for Humanity of Colorado
- Northeast Denver Housing Center
- Rebuilding Together
- South Central Council of Governments
- Thistle Community Housing



Energy Outreach Colorado Programs

ADVOCACY PROGRAM

Energy Outreach Colorado plays a critical role representing the interests of low-income Coloradans with the Colorado General Assembly, the Public Utilities Commission and gas and electric distribution companies. The objective is to pursue reasonable and fair energy policies across the state.

In 2005-06, these efforts resulted in increased funding for energy assistance and energy efficiency programs and a reduction in proposed energy rate increases for residential energy consumers:

- On Feb. 3, 2006, Gov. Bill Owens signed legislation allocating \$20 million in state mineral and energy severance taxes for energy assistance. This included \$17 million for the Colorado LEAP program and \$3 million for Energy Outreach Colorado. In addition, \$4 million went to the Governor’s Office of Energy Management and Conservation (OEMC). The legislation designated an additional \$7 million for energy assistance and \$4 million to the OEMC in each of the next three years. It resulted in significantly increasing the average energy assistance benefit per household.
- Legislation signed in 2005 to create a voluntary energy assistance charge on all utility bills became effective in September 2006. As a result, all utility companies operating in the state have launched a program to raise funds for energy assistance. The six largest utilities allow customers to contribute on their energy bills.
- Energy Outreach intervened in Xcel Energy’s most recent electric rate case before the Colorado Public Utilities Commission and helped forget a settlement resulting in a savings of \$12 million for residential consumers compared to the original proposal.
- In August 2006, Denver voters approved a franchise agreement between the City of Denver and Xcel Energy that allocates \$2 million a year in funding for low-income energy assistance and energy efficiency programs.

Energy Outreach Colorado will continue to serve as the “voice of the low-income energy consumer” in the future and work to ensure that energy policies address to needs and concerns of this important constituency.



Energy Outreach Colorado BOARD OF DIRECTORS

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For more information on Energy Outreach Colorado, please go to www.EnergyOutreach.org
Annual reports including the organization’s financial data are available online.

PRINTING OF THE REPORT TO THE COMMUNITY
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Institutional Asset Management

Together we generate the power to help.



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