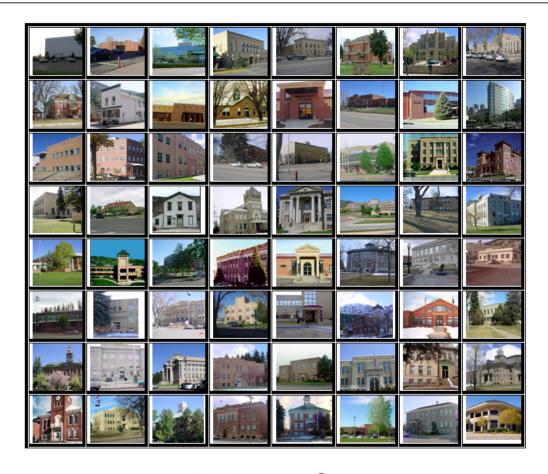


2010 SAN MIGUEL COUNTY PROPERTY ASSESSMENT STUDY







September 15, 2010

Mr. Mike Mauer Director of Research Colorado Legislative Council Room 029, State Capitol Building Denver, Colorado 80203

RE: Final Report for the 2010 Colorado Property Assessment Study

Dear Mr. Mauer:

Wildrose Appraisal Inc.-Audit Division is pleased to submit the Final Reports for the 2010 Colorado Property Assessment Study.

These reports are the result of two analyses: A procedural audit and a statistical audit.

The procedural audit examines all classes of property. It specifically looks at how the assessor develops economic areas, confirms and qualifies sales, develops time adjustments and performs periodic physical property inspections. The audit reviews the procedures for determining subdivision absorption and subdivision discounting. Valuation methodology is examined for residential properties and commercial properties. Procedures are reviewed for producing mines, oil and gas leaseholds and lands producing, producing coal mines, producing earth and stone products, severed mineral interests, and non-producing patented mining claims.

Statistical audits are performed on vacant land, residential properties, commercial/industrial properties and agricultural land. A statistical analysis is performed for personal property compliance on the eleven largest counties: Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Mesa, Pueblo and Weld. The remaining counties receive a personal property procedural study.

Wildrose Appraisal Inc. – Audit Division appreciates the opportunity to be of service to the State of Colorado. Please contact us with any questions or concerns.

Harry J. Fuller Project Manager

Harry J. Zulla

Wildrose Appraisal Inc. – Audit Division



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INTRODUCTION



The State Board of Equalization (SBOE) reviews assessments for conformance to the Constitution. The SBOE will order revaluations for counties whose valuations do not reflect the proper valuation period level of value.

The statutory basis for the audit is found in C.R.S. 39-1-104 (16)(a)(b) and (c).

The legislative council sets forth two criteria that are the focus of the audit group:

To determine whether each county assessor is applying correctly the constitutional and statutory provisions, compliance requirements of the State Board of Equalization, and the manuals published by the State Property Tax Administrator to arrive at the actual value of each class of property.

To determine if each assessor is applying correctly the provisions of law to the actual values when arriving at valuations for assessment of all locally valued properties subject to the property tax.

The property assessment audit conducts a twopart analysis: A procedural analysis and a statistical analysis. The procedural analysis includes all classes of property and specifically looks at how the assessor develops economic areas, confirms and qualifies sales, and develops time adjustments. The audit also examines the procedures for adequately discovering, classifying and valuing agricultural outbuildings, discovering subdivision build-out subdivision and discounting procedures. Valuation methodology for vacant land, improved properties commercial residential and properties is examined. Procedures for producing mines, oil and gas leaseholds and lands producing, producing coal mines, producing earth and stone products, severed mineral interests and non-producing patented mining claims are also reviewed.

Statistical analysis is performed on vacant land, residential properties, commercial industrial properties, agricultural land, and personal property. The statistical study results are compared with State Board of Equalization compliance requirements and the manuals published by the State Property Tax Administrator.

Wildrose Audit has completed the Property Assessment Study for 2010 and is pleased to report its findings for San Miguel County in the following report.



REGIONAL/HISTORICAL SKETCH OF SAN MIGUEL COUNTY

Regional Information

San Miguel County is located in the Western Slope region of Colorado. The Western Slope of Colorado refers to the region west of the Rocky Mountains. It includes Archuleta, Delta, Dolores, Eagle, Garfield, Grand, Gunnison, Hinsdale, Jackson, La Plata, Mesa, Moffat, Montezuma, Montrose, Ouray, Pitkin, Rio Blanco, Routt, San Juan, San Miguel, and Summit counties.





Historical Information

San Miguel County has a population of approximately 7,558 people with 5.1 people per square mile, according to the U.S. Census Bureau's 2009 estimated population data.

San Miguel County was given the Spanish language name for "Saint Michael" due to the nearby San Miguel River. On February 27, 1883 Ouray County was split to form San Miguel County. Originally the San Miguel County portion was to retain the name Ouray County with the new portion called Uncompander County.

San Miguel County encompasses a diverse region ranging from the rugged mountain resort communities of Telluride and Mountain Village to the arid ranching communities of the County's west end, Norwood and Egnar. A colorful history and unsurpassed scenic beauty are the hallmarks of San Miguel County, Colorado.

The Town of Telluride is a Home Rule Municipality and is the county seat as well as the most populous town. Telluride sits in a box canyon. Steep forested mountains and cliffs surround it. Bridal Veil Falls is at the head of the canyon. Numerous weathered ruins of old mining operations dot the hillsides. A free gondola connects the town with its companion town Mountain Village, Colorado at the base of the ski area.

The town is a former silver mining camp on the San Miguel River in the western San Juan Mountains. A Telluride Historic District which includes most of Telluride is listed on the National Register of Historic Places and is one of Colorado's 20 National Historic Landmarks.

Telluride is also known for its ski resort and slopes during the winter as well as an extensive festival schedule during the summer, including Mountainfilm in Telluride, Telluride Bluegrass Festival, Telluride Jazz Celebration and Telluride Film Festival. In addition to the summer festival calendar, camping, hiking, biking, flyfishing, rafting, jeeping and other outdoor activities are popular.

(www.sanmiguelcounty.org, www.visittelluride.com, www.wikipedia.org)



RATIO ANALYSIS

Methodology

All significant classes of properties were Sales were collected for each analyzed. property class over the appropriate sale period, which was typically defined as the 18-month period between January 2007 and June 2008. Counties with less than 30 sales typically extended the sale period back up to 5 years prior to June 30, 2008 in 6-month increments. If there were still fewer than 30 sales, supplemental appraisals were performed and treated as proxy sales. Residential sales for all counties using this method totaled at least 30 per county. For commercial sales, the total number analyzed was allowed, in some cases, to fall below 30. There were no sale quantity issues for counties requiring vacant land analysis or condominium analysis. Although it was required that we examine the median and coefficient of dispersion for all counties, we also calculated the weighted mean and pricerelated differential for each class of property. Counties were not passed or failed by these

latter measures, but were counseled if there were anomalies noted during our analysis. Qualified sales were based on the qualification code used by each county, which were typically coded as either "Q" or "C." The ratio analysis included all sales. The data was trimmed for counties with obvious outliers using IAAO standards for data analysis. In every case, we examined the loss in data from trimming to ensure that only true outliers were excluded. Any county with a significant portion of sales excluded by this trimming method was examined further. No county was allowed to pass the audit if more than 5% of the sales were "lost" because of trimming. For the largest 11 counties, the residential ratio statistics were broken down by economic area as well.

Conclusions

For this final analysis report, the minimum acceptable statistical standards allowed by the State Board of Equalization are:

ALLOWABLE STANDARDS RATIO GRID				
Property Class	Unweighted Median Ratio	Coefficient of Dispersion		
Commercial/Industrial	Between .95-1.05	Less than 20.99		
Condominium	Between .95-1.05	Less than 15.99		
Single Family	Between .95-1.05	Less than 15.99		
Vacant Land	Between .95-1.05	Less than 20.99		



The results for San Miguel County are:

San Miguel County Ratio Grid							
Property Class	Number of Qualified Sales	Unweighted Median Ratio	Price Related Differential	Coefficient of Dispersion	Time Trend Analysis		
Commercial/Industrial	33	0.997	1.019	7.4	Compliant		
Condominium	162	1.000	1.008	11.1	Compliant		
Single Family	127	0.969	0.977	8	Compliant		
Vacant Land	91	0.957	0.989	13.9	Compliant		

After applying the above described methodologies, it is concluded from the sales ratios that San Miguel County is in compliance with SBOE, DPT, and Colorado State Statute valuation guidelines.

Recommendations

None

Random Deed Analysis

An additional analysis was performed as part of the Ratio Analysis. Ten randomly selected deeds with documentary fees were obtained from the Clerk and Recorder. These deeds were for sales that occurred from January 1, 2007 through June 30, 2008. These sales were then checked for inclusion on the Assessor's qualified or unqualified database.

Conclusions

After comparing the list of randomly selected deeds with the Assessor's database, San Miguel County has accurately transferred sales data from the recorded deeds to the qualified or unqualified database.

Recommendations



TIME TRENDING VERIFICATION

Methodology

While we recommend that counties use the inverted ratio regression analysis method to account for market (time) trending, some counties have used other IAAO-approved methods, such as the weighted monthly median approach. We are not auditing the methods used, but rather the results of the methods used. Given this range of methodologies used to account for market trending, we concluded that the best validation method was to examine the sale ratios for each class across the appropriate sale period. To be specific, if a county has considered and adjusted correctly for market trending, then the sale ratios should remain stable (i.e. flat) across the sale period. If a residual market trend is detected, then the county may or may not have addressed market trending adequately, and a further examination

is warranted. This validation methodology also considers the number of sales and the length of the sale period. Counties with few sales across the sale period were carefully examined to determine if the statistical results were valid.

Conclusions

After verification and analysis, it has been determined that San Miguel County has complied with the statutory requirements to analyze the effects of time on value in their county. San Miguel County has also satisfactorily applied the results of their time trending analysis to arrive at the time adjusted sales price (TASP).

Recommendations



SOLD/UNSOLD ANALYSIS

Methodology

San Miguel County was tested for the equal treatment of sold and unsold properties to ensure that "sales chasing" has not occurred. The auditors employed a multi-step process to determine if sold and unsold properties were valued in a consistent manner.

All qualified residential and commercial class properties were examined using the unit value method, where the actual value per square foot was compared between sold and unsold properties. A class was considered qualified if it met the criteria for the ratio analysis. The median value per square foot for both groups was compared from an appraisal and statistical perspective. If no significant difference was indicated, then we concluded that no further testing was warranted and that the county was in compliance in terms of sold/unsold consistency.

If either residential or commercial differences were significant using the unit value method, or if data limitations made the comparison invalid, then the next step was to perform a ratio analysis comparing the 2009 and 2010 actual values for each qualified class of property. All qualified vacant land classes were tested using this method. The sale property ratios were arrayed using a range of 0.8 to 1.5, which theoretically excluded changes between years that were due to other unrelated changes in the property. These ratios were also stratified at the appropriate level of analysis. percent change was determined for each appropriate class and sub-class, the next step was to select the unsold sample. This sample

was at least 1% of the total population of unsold properties and excluded any sale properties. The unsold sample was filtered based on the attributes of the sold dataset to closely correlate both groups. The ratio analysis was then performed on the unsold properties and stratified. The median and mean ratio distribution was then compared between the sold and unsold group. A nonparametric test such as the Mann-Whitney test for differences between independent samples was undertaken to determine whether any observed differential was significant. If this test determined that the unsold properties were treated in a manner similar to the sold properties, it was concluded that no further testing was warranted and that the county was in compliance.

If a class or sub-class of property was determined to be significantly different by this method, the final step was to perform a multivariate mass appraisal model that developed ratio statistics from the sold properties that were then applied to the unsold sample. This test compared the measures of central tendency and confidence intervals for the sold properties with the unsold property sample. If this comparison was also determined to be significantly different, then the conclusion was that the county had treated the unsold properties in a different manner than sold properties.

These tests were supported by both tabular and chart presentations, along with saved sold and unsold sample files.



Sold/Unsold Re	esults
Property Class	Results
Commercial/Industrial	Compliant
Condominium	Compliant
Single Family	Compliant
Vacant Land	Compliant

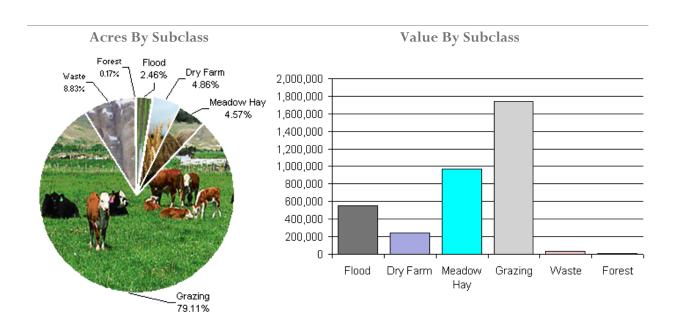
Conclusions

After applying the above described methodologies, it is concluded that San Miguel County is reasonably treating its sold and unsold properties in the same manner.

Recommendations



AGRICULTURAL LAND STUDY



Agricultural Land

County records were reviewed to determine major land categories such as irrigated farm, dry farm, meadow hay, grazing and other lands. In addition, county records were reviewed in order to determine if: photographs are available and are being used; soil conservation guidelines have been used to classify lands based on productivity; crop rotations have been documented; typical commodities and yields have been determined; orchard lands have been properly classified and valued; expenses reflect a ten year average and are typical landlord expenses; grazing lands have been properly classified and valued; the number of acres in each class and subclass have been determined; the capitalization rate was properly applied. Also, documentation was required for the valuation methods used and any locally developed yields, carrying capacities, and expenses. Records were also checked to ensure that the commodity prices

and expenses, furnished by the Property Tax Administrator (PTA), were applied properly. (See Assessor Reference Library Volume 3 Chapter 5.)

Conclusions

An analysis of the agricultural land data indicates an acceptable appraisal of this property type. Directives, commodity prices and expenses provided by the PTA were properly applied. County yields compared favorably to those published by Colorado Agricultural Statistics. Expenses used by the county were allowable expenses and were in an acceptable range. Grazing lands carrying capacities were in an acceptable range. The data analyzed resulted in the following ratios:



	San Miguel County Agricultural Land Ratio Grid							
Abstract		Number Of	County Value	County Assessed	WRA Total			
Code	Land Class	Acres	Per Acre	Γotal Value	Value	Ratio		
4117	Flood	5,985	92.78	555,266	568,574	0.98		
4127	Dry Farm	11,851	20.73	245,700	248,588	0.99		
4137	Meadow Hay	11,126	87.59	974,517	974,517	1.00		
4147	Grazing	192,783	9.02	1,738,970	1,738,970	1.00		
4177	Forest	416	18.94	7,880	7,880	1.00		
4167	Waste	21,527	1.62	34,768	34,768	1.00		
Total/Avg		243,688	14.60	3,557,101	3,573,297	1.00		

Recommendations



Agricultural Outbuildings

Methodology

Data was collected and reviewed to determine if the guidelines found in the Assessor's Reference Library (ARL) Volume 3, pages 5.74 through 5.77 were being followed.

Conclusions

San Miguel County has substantially complied with the procedures provided by the Division of Property Taxation for the valuation of agricultural outbuildings.

Recommendations



SALES VERIFICATION

According to Colorado Revised Statutes:

A representative body of sales is required when considering the market approach to appraisal.

(8) In any case in which sales prices of comparable properties within any class or subclass are utilized when considering the market approach to appraisal in the determination of actual value of any taxable property, the following limitations and conditions shall apply:

(a)(I) Use of the market approach shall require a representative body of sales, including sales by a lender or government, sufficient to set a pattern, and appraisals shall reflect due consideration of the degree of comparability of sales, including the extent of similarities and dissimilarities among properties that are compared for assessment purposes. In order to obtain a reasonable sample and to reduce sudden price changes or fluctuations, all sales shall be included in the sample that reasonably reflect a true or typical sales price during the period specified in section 39-1-104 (10.2). Sales of personal property exempt pursuant to the provisions of sections 39-3-102, 39-3-103, and 39-3-119 to 39-3-122 shall not be included in any such sample.

(b) Each such sale included in the sample shall be coded to indicate a typical, negotiated sale, as screened and verified by the assessor. (39-1-103, C.R.S.)

The assessor is required to use sales of real property only in the valuation process.

(8)(f) Such true and typical sales shall include only those sales which have been determined on an individual basis to reflect the selling price of the real property only or which have been adjusted on an individual basis to reflect the selling price of the real property only. (39-1-103, C.R.S.)

Part of the Property Assessment Study is the sales verification analysis. WRA has used the above-cited statutes as a guide in our study of the county's procedures and practices for verifying sales.

WRA reviewed the sales verification procedures in 2010 for San Miguel County. This study was conducted by checking selected sales from the master sales list for the Jan 1, 2007 - June 30, 2008 valuation period. Specifically WRA selected 29 sales listed as unqualified.

All but four of the sales selected in the sample gave reasons that were clear and supportable. Four sales had insufficient documentation.

Conclusions

San Miguel County appears to be doing an adequate job of verifying their sales. There are no recommendations.

Recommendations



ECONOMIC AREA REVIEW AND EVALUATION

Methodology

San Miguel County has submitted a written narrative describing the economic areas that make up the county's market areas. San Miguel County has also submitted a map illustrating these areas. Each of these narratives have been read and analyzed for logic and appraisal sensibility. The maps were also compared to the narrative for consistency between the written description and the map.

Conclusions

After review and analysis, it has been determined that San Miguel County has

adequately identified homogeneous economic areas comprised of smaller neighborhoods. Each economic area defined is equally subject to a set of economic forces that impact the value of the properties within that geographic area and this has been adequately addressed. Each economic area defined adequately delineates an area that will give "similar values for similar properties in similar areas."

Recommendations



NATURAL RESOURCES

Earth and Stone Products

Methodology

Under the guidelines of the Assessor's Reference Library (ARL), Volume 3, Natural Resource Valuation Procedures, the income approach was applied to determine value for production of earth and stone products. The number of tons was multiplied by an economic royalty rate determined by the Division of Property Taxation to determine income. The income was multiplied by a recommended Hoskold factor to determine the actual value. The Hoskold factor is determined by the life of the reserves or the lease. Value is based on two variables: life and tonnage. The operator determines these since there is no other means to obtain production data through any state or private agency.

Conclusions

The County has applied the correct formulas and state guidelines to earth and stone production.

Recommendations

None

Producing Oil and Gas Procedures

Methodology

Assessors Reference Library (ARL) Volume 3, Chapter 6: Valuation of Natural Resources

STATUTORY REFERENCES

Section § 39-1-103, C.R.S., specifies that producing oil or gas leaseholds and lands are valued according to article 7 of title 39, C.R.S.

Actual value determined - when.

(2) The valuation for assessment of leaseholds and lands producing oil or gas shall be determined as provided in article 7 of this title. § 39-1-103, C.R.S.

Article 7 covers the listing, valuation, and assessment of producing oil and gas leaseholds and lands.

Valuation:

Valuation for assessment.

- (1) Except as provided in subsection (2) of this section, on the basis of the information contained in such statement, the assessor shall value such oil and gas leaseholds and lands for assessment, as real property, at an amount equal to eighty-seven and one-half percent of:
- (a) The selling price of the oil or gas sold there from during the preceding calendar year, after excluding the selling price of all oil or gas delivered to the United States government or any agency thereof, the state of Colorado or any agency thereof, or any political subdivision of the state as royalty during the preceding calendar year;
- (b) The selling price of oil or gas sold in the same field area for oil or gas transported from the premises which is not sold during the preceding calendar year, after excluding the selling price of all oil or gas delivered to the United States government or any agency thereof, the state of Colorado or any agency thereof, or any political subdivision of the state as royalty during the preceding calendar year.

Conclusions

§ 39-7-102, C.R.S.

The county applied approved appraisal procedures in the valuation of oil and gas.

Recommendations



VACANT LAND

Subdivision Discounting

Subdivisions were reviewed in 2010 in San Miguel County. The review showed that subdivisions were discounted pursuant to the Colorado Revised Statutes in Article 39-1-103 (14) and by applying the recommended methodology in ARL Vol 3, Chap 4. Subdivision Discounting in the intervening year was accomplished by reducing the absorption period by one year. In instances where the number of sales within an approved plat was less than the absorption rate per year calculated

for the plat, the absorption period was left unchanged.

Conclusions

San Miguel County has implemented proper procedures to adequately estimate absorption periods, discount rates, and lot values for qualifying subdivisions.

Recommendations



POSSESSORY INTEREST PROPERTIES

Possessory Interest

Possessory interest property discovery and valuation is described in the Assessor's Reference Library (ARL) Volume 3 section 7 in accordance with the requirements of Chapter 39-1-103 (17)(a)C.R.S. (II)Possessory Interest is defined by the Property Tax Administrator's Publication ARL Volume 3, Chapter 7: A private property interest in government-owned property or the right to the occupancy and use of any benefit in government-owned property that has been under lease, permit, license, concession, contract, or other agreement.

San Miguel County has been reviewed for their procedures and adherence to guidelines when assessing and valuing agricultural, commercial and ski area possessory interest properties. The county has also been queried as to their confidence that the possessory interest properties have been discovered and placed on the tax rolls.

Conclusions

San Miguel County has implemented a discovery process to place possessory interest properties on the roll. They have also correctly and consistently applied the correct procedures and valuation methods in the valuation of possessory interest properties.

Recommendations



PERSONAL PROPERTY AUDIT

San Miguel County was studied for its procedural compliance with the personal property assessment outlined in the Assessor's Reference Library (ARL) Volume 5, and in the State of Equalization Board (SBOE) requirements for the assessment of personal property. The SBOE requires that counties use ARL Volume 5, including current discovery, documentation classification, procedures, current economic lives table, cost factor tables, depreciation table, and level of value adjustment factor table.

The personal property audit standards narrative must be in place and current. A listing of businesses that have been audited by the assessor within the twelve-month period reflected in the plan is given to the auditor. The audited businesses must be in conformity with those described in the plan.

Aggregate ratio will be determined solely from the personal property accounts that have been physically inspected. The minimum assessment sample is one percent or ten schedules, whichever is greater, and the maximum assessment audit sample is 100 schedules.

For the counties having over 100,000 population, WRA selected a sample of all personal property schedules to determine whether the assessor is correctly applying the provisions of law and manuals of the Property Tax Administrator in arriving at the assessment levels of such property. This sample was selected from the personal property schedules audited by the assessor. In no event was the sample selected by the contractor less than 30 schedules. The counties to be included in this study are Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Mesa, Pueblo, and Weld. All other counties received a procedural study.

San Miguel County is compliant with the guidelines set forth in ARL Volume 5 regarding discovery procedures, using the following methods to discover personal property accounts in the county:

- Public Record Documents
- MLS Listing and/or Sold Books
- Local Telephone Directories, Newspapers or Other Local Publications
- Personal Observation, Physical Canvassing or Word of Mouth
- Questionnaires, Letters and/or Phone Calls to Buyer, Seller and/or Realtor
- On-line short-term rental companies

The county uses the Division of Property Taxation (DPT) recommended classification and documentation procedures. The DPT's recommended cost factor tables, depreciation tables and level of value adjustment factor tables are also used.

San Miguel County submitted their personal property written audit plan and was current for the 2010 valuation period. The number and listing of businesses audited was also submitted and was in conformance with the written audit plan. The following audit triggers were used by the county to select accounts to be audited:

- Accounts with obvious discrepancies
- New businesses filing for the first time
- Accounts with greater than 10% change
- Incomplete or inconsistent declarations
- Accounts with omitted property
- Same business type or use
- Businesses with no deletions or additions for 2 or more years



- Non-filing Accounts Best Information Available
- Accounts close to the \$4,000 actual value exemption status
- Accounts protested with substantial disagreement

Conclusions

San Miguel County has employed adequate discovery, classification, documentation, valuation, and auditing procedures for their personal property assessment and is in statistical compliance with SBOE requirements.

Recommendations



WILDROSE AUDITOR STAFF

Harry J. Fuller, Audit Project Manager

Suzanne Howard, Audit Administrative Manager

Steve Kane, Audit Statistician/Field Analyst

Carl W. Ross, Agricultural/Natural Resource Analyst

J. Andrew Rodriguez, Field Analyst



APPENDICES

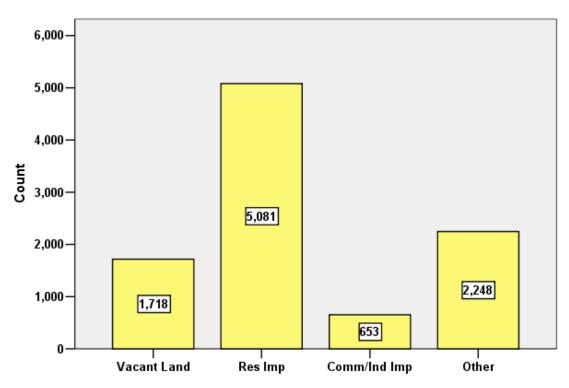


STATISTICAL RESULTS FOR SAN MIGUEL COUNTY 2010

I. OVERVIEW

San Miguel County is located in southwestern Colorado. The county has a total of 9,700 real property parcels, according to data submitted by the county assessor's office in 2010. The following provides a breakdown of property classes for this county:

Real Property Class Distribution



The vacant land class of properties was dominated by residential land. Residential lots (coded 100 and 400) accounted for 68% of all vacant land parcels.

For residential improved properties, single family properties accounted for 51% of all residential properties. Residential condominiums, coded as 1230, accounted for 45% of all residential properties. Based on the guidelines of the 2010 audit, we will analyze residential condominiums separately in the following analysis.

Commercial and industrial properties represented a much smaller proportion of property classes in comparison. Commercial/industrial sales accounted for 7% of all such properties in this county.



II. DATA FILES

The following sales analyses were based on the requirements of the 2010 Colorado Property Assessment Study. Information was provided by the San Miguel Assessor's Office on June 16, 2010. The data included all 5 property record files as specified by the Auditor; a separate file was provided for commercial sales.

III. RESIDENTIAL SALES RESULTS

The following steps were taken to analyze the residential sales:

1. Total sales	1,761
2. Selected qualified sales	409
3. Select improved sales (non-duplicate)	315
4. Select residential sales only	289
5. Sales between January 1, 2007 and June 30, 2008	289

We stratified our sales ratio analysis by residential non-condominiums and condominiums. The sales ratio analysis results were as follows:

Residential Non-Condo = 127

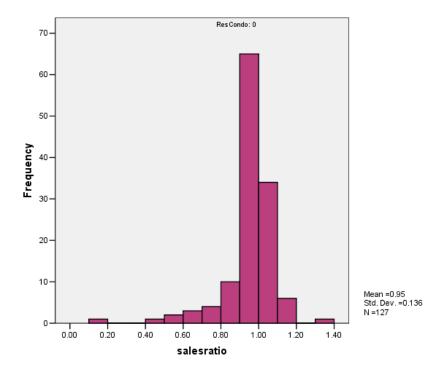
Median	0.969
Price Related Differential	0.977
Coefficient of Dispersion	.080

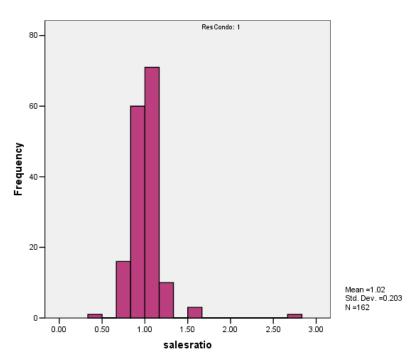
Residential Condo = 162

Median	1.000
Price Related Differential	1.008
Coefficient of Dispersion	.111

The above ratio statistics were in compliance with the standards set forth by the Colorado State Board of Equalization (SBOE) for the overall residential sales. The following graphs describe further the sales ratio distribution for these properties:

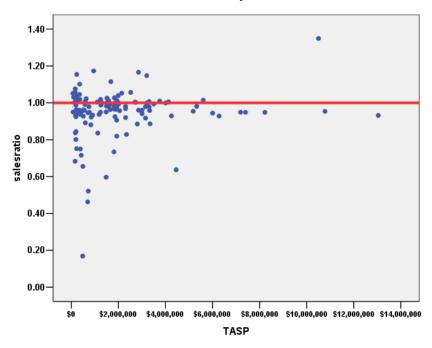




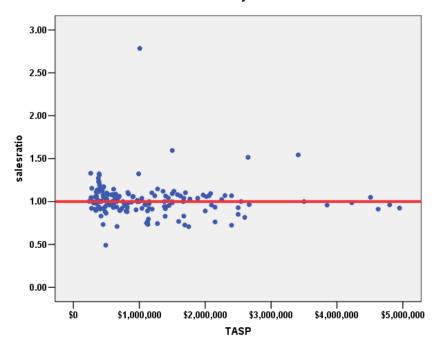




ResCondo: 0
Residential Sale Price by Sales Ratio



ResCondo: 1
Residential Sale Price by Sales Ratio



The above graphs indicate that the distribution of the sale ratios was within state mandated limits. No sales were trimmed.



Residential Market Trend Analysis

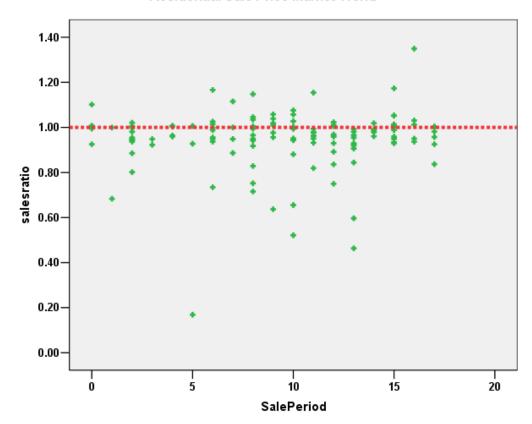
We next analyzed the residential dataset using the 18-month sale period for any residual market trending. We again stratified the analysis between residential non-condominiums and condominiums, with the following results:

Coefficientsa

			Unstandardized Coefficients		Standardized Coefficients		
ResCondo	Model		В	Std. Error	Beta	t	Sig.
0	1	(Constant)	.929	.027		34.368	.000
		SalePeriod	.002	.003	.072	.808	.421
1	1	(Constant)	.975	.038		25.523	.000
		SalePeriod	.004	.003	.092	1.173	.242

a. Dependent Variable: salesratio

ResCondo: 0
Residential Sale Price Market Trend





3.00 - 2.50 - 2.00 - 1.50 - 1.00 - 0.50 - 0.00 - 0.

Residential Sale Price Market Trend

With no significant market trend evident in the sales ratio data, the above analysis indicated that the assessor has adequately addressed market trending in the valuation of residential properties.

10

SalePeriod

15

20

Sold/Unsold Analysis

0

In terms of the valuation consistency between sold and unsold residential properties, we compared the median actual value per square foot for 2010 between each group stratified by subdivision. Since the residential condominiums did not have a subdivision identifier, we only analyzed the residential non-condominiums, comparing sold and unsold groups for subdivisions with at least 3 sales, as follows:

Туре	Group	N	Median	Mean
Res Non- Condo	Unsold	2,598	\$369	\$492
	Sold	124	\$500	\$508
Res Condo	Unsold	2,136	\$621	\$616
	Sold	162	\$683	\$719

5

The above results indicate that sold and unsold residential properties were valued in a consistent manner.



IV. COMMERCIAL/INDUSTRIAL SALE RESULTS

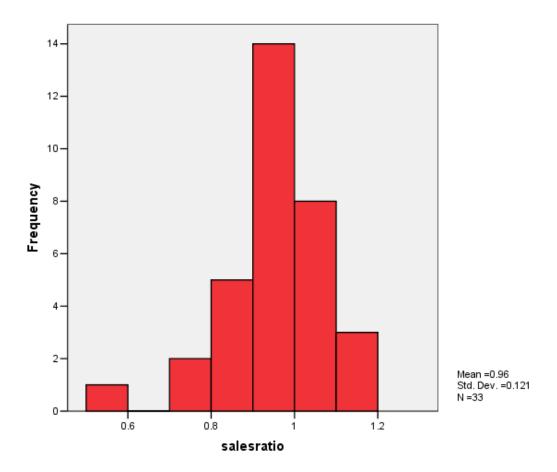
As noted, we were provided a separate commercial sale file. The following tracks the data reduction steps taken to analyze the commercial sales ratios:

1. Total sales	1,664
2. Selected qualified sales	36
3. Select improved sales	35
4. Select sales GT \$0	34
5. Select sale period between July 2006 and June 2008	33

The sales ratio analysis resulted in the following ratio statistics:

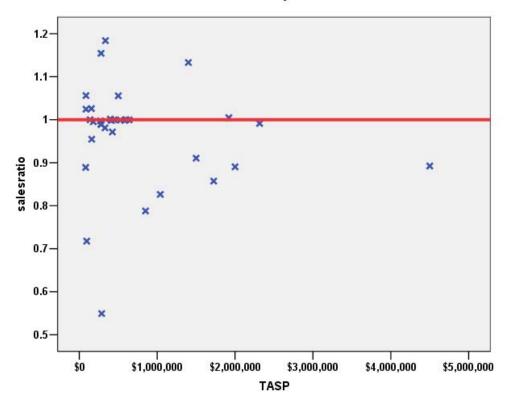
Median	0.997
Price Related Differential	1.019
Coefficient of Dispersion	.074

The above tables indicate that the San Miguel County commercial/industrial sale ratios were in compliance with the SBOE standards. The following histogram and scatter plot describe the sales ratio distribution further:





Commercial Sale Price by Sales Ratio



Commercial Market Trend Analysis

The 33 commercial/industrial sales were next analyzed by subclass for any residual market trending, examining the sale ratios across the 24-month sale period with the following results:

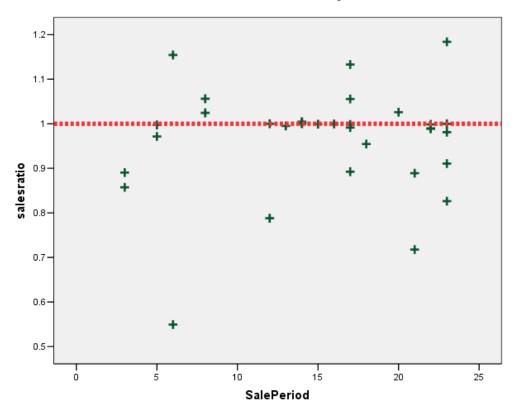
Coefficientsa

		Unstand Coeffi	lardized cients	Standardized Coefficients		
Model		В	Std. Error	Beta	t	Sig.
1	(Constant)	.930	.054		17.146	.000
	SalePeriod	.002	.003	.122	.686	.498

a. Dependent Variable: salesratio



Commercial Market Trend Analysis



The market trend results indicated no statistically significant trends when broken down by subclass. We concluded that the assessor adequately considered market trending in their valuation of commercial/industrial properties.

Sold/Unsold Analysis

For the sold/unsold analysis of commercial properties, we used the entire 5-year sale history for San Miguel County, since there were so few sales over the 24 month period. We compared the median actual value per square foot between sold and unsold commercial properties to determine if the assessor was valuing each group consistently. We first stratified the analysis by subclass in the following table:



Subclass	Group	No.	Median	Mean
2212	Unsold	26	\$340	\$337
	Sold	9	\$252	\$421
2215	Unsold	32	\$198	\$219
	Sold	2	\$418	\$418
2220	Unsold	26	\$257	\$434
	Sold	5	\$675	\$745
2230	Unsold	13	\$172	\$202
	Sold	8	\$214	\$285
2245	Unsold	364	\$420	\$420
	Sold	49	\$499	\$476
Total	Unsold	461	\$399	\$396
	Sold	73	\$499	\$465

While there was no consistent pattern of valuing sold properties more than unsold properties across all subclasses, we next examined the percent change in value between 2008 and 2010 by commercial subclass, as follows:

ABSTRIMP	Group	N	Median	Mean
2212.00	Unsold	23	1.00	1.02
	Sold	9	1.10	1.21
2215.00	Unsold	31	1.00	1.02
	Sold	2	1.03	1.03
2220.00	Unsold	25	1.04	1.17
	Sold	5	1.00	1.13
2230.00	Unsold	13	1.07	1.08
	Sold	8	1.02	1.20
2245.00	Unsold	355	1.00	1.08
	Sold	49	1.00	1.14
Total	Unsold	447	1.00	1.08
	Sold	73	1.00	1.15

Based on the results of these comparisons, we concluded that the San Miguel County assessor was valuing sold and unsold commercial properties consistently.



V. VACANT LAND SALE RESULTS

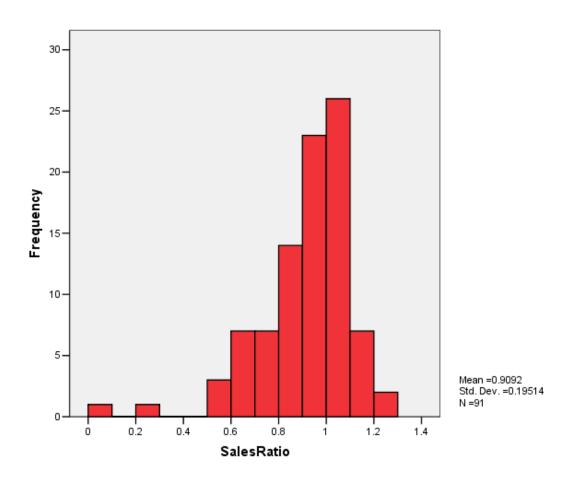
The following steps were taken to analyze vacant land sales:

1. Total sales	1,761
2. Selected qualified sales	409
3. Select vacant land sales (non-duplicate)	92
4. Select non-agricultural sales	91
5. Sales between July 1, 2006 and June 30, 2008	91

The sales ratio analysis resulted in the following ratio statistics:

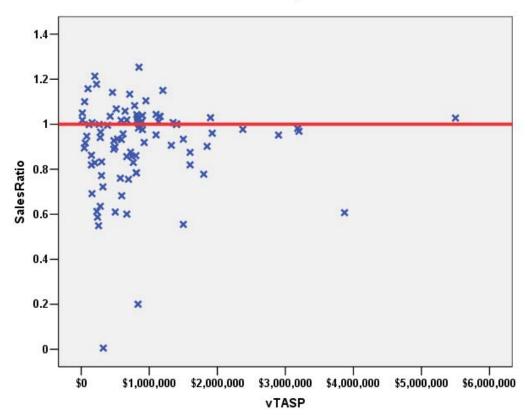
Median	0.957
Price Related Differential	0.989
Coefficient of Dispersion	.139

The above tables indicate that the San Miguel County vacant land sale ratios were in compliance with the SBOE standards. The following histogram and scatter plot describe the sales ratio distribution further:









Vacant Land Market Trend Analysis

The assessor did not apply any market trend adjustments to the vacant land dataset. The 91 vacant land sales were analyzed, examining the sale ratios across the 18 month sale period with the following results:

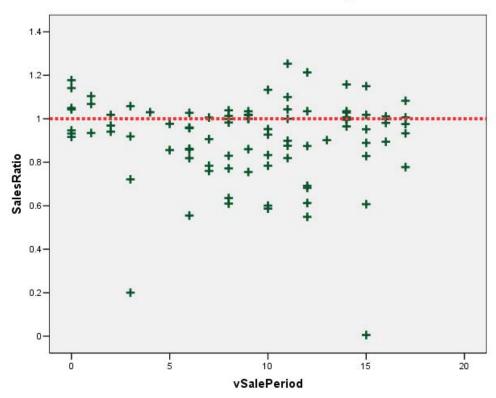
Coefficients^a

			Unstand Coeffi	lardized cients	Standardized Coefficients		
	Model		В	Std. Error	Beta	t	Sig.
Γ	1	(Constant)	.932	.043		21.784	.000
		vSalePeriod	003	.004	065	619	.538

a. Dependent Variable: SalesRatio







The market trend results indicated no statistically significant trend. We concluded that the assessor has adequately considered market tending in San Miguel County's vacant land valuation for 2010.

Sold/Unsold Analysis

We compared the median change in actual value between 2008 and 2010 for vacant land properties to determine if sold and unsold properties were valued consistently (stratified by subdivision), as follows:

SUBDIVNO	Group	N	Median	Mean
Total	Unsold	1,421	1.33	1.43
	Sold	81	1.35	1.45

The above results indicated that sold and unsold vacant land properties were valued consistently overall.

V. AGRICULTURAL IMPROVEMENTS ANALYSIS

The final statistical verification concerned the assigned actual values for agricultural residential improvements. We compared the actual value per square foot rate for this group and compared it to rates assigned to residential single family improvements in San Miguel County.



The following indicates that agricultural residential improvements were valued in a manner similar to the single family residential improvements in this county:

Descriptives

	ABSTRIMP			Statistic	Std. Error
ImpValSF	1212.00	Mean		\$202.01	\$17.227
		95% Confidence	Lower Bound	\$168.22	
		Interval for Mean	Upper Bound	\$235.80	
		5% Trimmed Mean		\$173.20	
		Median		\$150.00	
		Variance		453440.8	
		Std. Deviation		\$673.380	
		Minimum		\$3	
		Maximum		\$26,048	
		Range		\$26,045	
		Interquartile Range		\$140	
		Skewness		37.088	.063
		Kurtosis		1423.918	.125
	4277.00	Mean		\$149.64	\$9.037
		95% Confidence	Lower Bound	\$131.76	
		Interval for Mean	Upper Bound	\$167.51	
		5% Trimmed Mean		\$138.27	
		Median		\$140.00	
		Variance		11107.539	
		Std. Deviation		\$105.392	
		Minimum		\$27	
		Maximum		\$750	
		Range		\$723	
		Interquartile Range		\$91	
		Skewness		2.173	.208
		Kurtosis		8.090	.413

VI. Conclusions

Based on this statistical analysis, there were no significant compliance issues concluded for San Miguel County as of the date of this report.



STATISTICAL ABSTRACT

Residential

Ratio Statistics for CURRTOT / TASP

Mean		.987
95% Confidence Interval	Lower Bound	.966
for Mean	Upper Bound	1.007
Median		.991
95% Confidence Interval	Lower Bound	.976
for Median	Upper Bound	1.000
	Actual Coverage	95.5%
Weighted Mean		.987
95% Confidence Interval	Lower Bound	.961
for Weighted Mean	Upper Bound	1.013
Price Related Differential		1.000
Coefficient of Dispersion		.099
Coefficient of Variation	Mean Centered	18.2%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.

Commercial/Industrial

Ratio Statistics for CURRTOT / TASP

	.964
Lower Bound	.922
Upper Bound	1.007
	.997
Lower Bound	.971
Upper Bound	1.000
Actual Coverage	96.5%
	.947
Lower Bound	.904
Upper Bound	.989
	1.019
	.074
Mean Centered	12.5%
	Upper Bound Lower Bound Upper Bound Actual Coverage Lower Bound Upper Bound

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.



Vacant Land

Ratio Statistics for CURRLND / vTASP

Mean		.909
95% Confidence Interval	Lower Bound	.869
for Mean	Upper Bound	.950
Median		.957
95% Confidence Interval	Lower Bound	.917
for Median	Upper Bound	.999
	Actual Coverage	96.5%
Weighted Mean		.920
95% Confidence Interval	Lower Bound	.874
for Weighted Mean	Upper Bound	.965
Price Related Differential		.989
Coefficient of Dispersion		.139
Coefficient of Variation	Mean Centered	21.5%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.

Residential Median Ratio Stratification

Sale Price

		Count	Percent
SPRec	\$50K to \$100K	3	1.0%
	\$100K to \$150K	2	.7%
	\$150K to \$200K	11	3.8%
	\$200K to \$300K	18	6.2%
	\$300K to \$500K	49	17.0%
	\$500K to \$750K	41	14.2%
	\$750K to \$1,000K	23	8.0%
	Over \$1,000K	142	49.1%
Overall		289	100.0%
Excluded		0	
Total		289	



				Coefficient of Variation
		Price Related	Coefficient of	Median
Group	Median	Differential	Dispersion	Centered
\$50K to \$100K	1.031	.999	.033	5.7%
\$100K to \$150K	1.002	1.000	.000	.0%
\$150K to \$200K	.930	.999	.096	12.8%
\$200K to \$300K	1.006	.998	.068	11.6%
\$300K to \$500K	1.001	1.010	.141	20.6%
\$500K to \$750K	1.000	1.006	.078	13.7%
\$750K to \$1,000K	.982	.996	.073	10.6%
Over \$1,000K	.980	1.000	.098	20.8%
Overall	.991	1.000	.099	18.1%

Subclass

Case Processing Summary

		Count	Percent
Preduse	1112	122	42.2%
	1115	3	1.0%
	1212	2	.7%
	1230	162	56.1%
Overall		289	100.0%
Excluded		0	
Total		289	

Ratio Statistics for CURRTOT / TASP

				Coefficient of Variation
		Price Related	Coefficient of	Median
Group	Median	Differential	Dispersion	Centered
1112	.979	.986	.064	10.5%
1115	.716	.984	.104	15.6%
1212	.316	.922	.466	65.9%
1230	1.000	1.008	.111	20.4%
Overall	.991	1.000	.099	18.1%



Improved Area

Case Processing Summary

		Count	Percent
ImpSFRec	LE 500 sf	10	3.5%
	500 to 1,000 sf	60	20.8%
	1,000 to 1,500 sf	61	21.1%
	1,500 to 2,000 sf	45	15.6%
	2,000 to 3,000 sf	48	16.6%
	3,000 sf or Higher	65	22.5%
Overall		289	100.0%
Excluded		0	
Total		289	

Case Processing Summary

		Count	Percent
ImpSFRec	LE 500 sf	10	3.5%
	500 to 1,000 sf	60	20.8%
	1,000 to 1,500 sf	61	21.1%
	1,500 to 2,000 sf	45	15.6%
	2,000 to 3,000 sf	48	16.6%
	3,000 sf or Higher	65	22.5%
Overall		289	100.0%
Excluded		0	
Total		289	

Improvement Quality

	Count	Percent
qual 1	8	2.8%
2	27	9.3%
3	117	40.5%
4	91	31.5%
5	41	14.2%
6	5	1.7%
Overall	289	100.0%
Excluded	0	
Total	289	



				Coefficient of Variation
		Price Related	Coefficient of	Median
Group	Median	Differential	Dispersion	Centered
1	.974	1.019	.151	32.0%
2	.969	.997	.064	9.9%
3	.983	1.010	.099	14.5%
4	.979	1.016	.075	10.4%
5	1.014	1.052	.167	34.0%
6	.955	1.010	.034	5.3%
Overall	.991	1.000	.099	18.1%

Commercial Median Ratio Stratification

Sale Price

		Count	Percent
SPRec	\$50K to \$100K	4	12.1%
	\$100K to \$150K	1	3.0%
	\$150K to \$200K	3	9.1%
	\$200K to \$300K	5	15.2%
	\$300K to \$500K	7	21.2%
	\$500K to \$750K	4	12.1%
	\$750K to \$1,000K	1	3.0%
	Over \$1,000K	8	24.2%
Overall		33	100.0%
Excluded		0	
Total		33	



				Coefficient of Variation
		Price Related	Coefficient of	Median
Group	Median	Differential	Dispersion	Centered
\$50K to \$100K	.957	1.006	.124	16.7%
\$100K to \$150K	1.000	1.000	.000	
\$150K to \$200K	.995	1.000	.024	3.6%
\$200K to \$300K	.989	1.003	.124	23.8%
\$300K to \$500K	1.000	1.002	.041	8.0%
\$500K to \$750K	.999	1.000	.000	.1%
\$750K to \$1,000K	.788	1.000	.000	
Over \$1,000K	.901	1.005	.079	11.9%
Overall	.997	1.019	.074	12.6%

Subclass

		Count	Percent
PredUse	1230	1	3.0%
	2112	6	18.2%
	2115	7	21.2%
	2120	5	15.2%
	2130	2	6.1%
	2215	1	3.0%
	2220	1	3.0%
	2245	9	27.3%
	9279	1	3.0%
Overall		33	100.0%
Excluded		0	
Total		33	



				Coefficient of Variation
		Price Related	Coefficient of	Median
Group	Median	Differential	Dispersion	Centered
1230	1.001	1.000	.000	
2112	.955	1.006	.151	22.6%
2115	.989	1.041	.046	7.5%
2120	.889	.941	.101	13.3%
2130	.985	1.000	.014	1.9%
2215	.890	1.000	.000	
2220	1.000	1.000	.000	
2245	1.005	1.013	.033	5.9%
9279	.788	1.000	.000	
Overall	.997	1.019	.074	12.6%

Vacant Land Median Ratio Stratification

		Count	Percent
vPreduse	0	1	1.1%
	100	35	38.5%
	200	1	1.1%
	300	1	1.1%
	400	38	41.8%
	530	1	1.1%
	550	12	13.2%
	1135	1	1.1%
	2130	1	1.1%
Overall		91	100.0%
Excluded		0	
Total		91	



				Coefficient of Variation
_		Price Related	Coefficient of	Median
Group	Median	Differential	Dispersion	Centered
0	.200	1.000	.000	
100	.965	.989	.110	16.0%
200	.607	1.000	.000	
300	.555	1.000	.000	
400	.975	.989	.086	11.0%
530	.772	1.000	.000	
550	.826	1.049	.272	39.2%
1135	1.100	1.000	.000	
2130	1.104	1.000	.000	
Overall	.957	.989	.139	21.0%