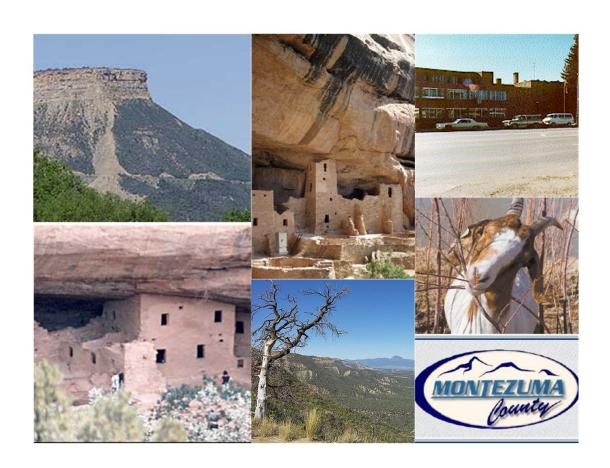


# 2018

# MONTEZUMA COUNTY PROPERTY ASSESSMENT STUDY







September 15, 2018

Mr. Mike Mauer Director of Research Colorado Legislative Council Room 029, State Capitol Building Denver, Colorado 80203

RE: Final Report for the 2018 Colorado Property Assessment Study

Dear Mr. Mauer:

Wildrose Appraisal Inc.-Audit Division is pleased to submit the Final Reports for the 2018 Colorado Property Assessment Study.

These reports are the result of two analyses: A procedural audit and a statistical audit.

The procedural audit examines all classes of property. It specifically looks at how the assessor develops economic areas, confirms and qualifies sales, develops time adjustments and performs periodic physical property inspections. The audit reviews the procedures for determining subdivision absorption and subdivision discounting. Valuation methodology is examined for residential properties and commercial properties. Procedures are reviewed for producing mines, oil and gas leaseholds and lands producing, producing coal mines, producing earth and stone products, severed mineral interests, and non-producing patented mining claims.

Statistical audits are performed on vacant land, residential properties, commercial/industrial properties and agricultural land. A statistical analysis is performed for personal property compliance on the eleven largest counties: Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Mesa, Pueblo and Weld. The remaining counties receive a personal property procedural study.

Wildrose Appraisal Inc. – Audit Division appreciates the opportunity to be of service to the State of Colorado. Please contact us with any questions or concerns.

Harry J. Fuller Project Manager

Harry J. Zulln

Wildrose Appraisal Inc. - Audit Division



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# INTRODUCTION



The State Board of Equalization (SBOE) reviews assessments for conformance to the Constitution. The SBOE will order revaluations for counties whose valuations do not reflect the proper valuation period level of value.

The statutory basis for the audit is found in C.R.S. 39-1-104 (16)(a)(b) and (c).

The legislative council sets forth two criteria that are the focus of the audit group:

To determine whether each county assessor is applying correctly the constitutional and statutory provisions, compliance requirements of the State Board of Equalization, and the manuals published by the State Property Tax Administrator to arrive at the actual value of each class of property.

To determine if each assessor is applying correctly the provisions of law to the actual values when arriving at valuations for assessment of all locally valued properties subject to the property tax.

The property assessment audit conducts a twopart analysis: A procedural analysis and a statistical analysis. The procedural analysis includes all classes of property and specifically looks at how the assessor develops economic areas, confirms and qualifies sales, and develops time adjustments. The audit also examines the procedures for adequately discovering, classifying and valuing agricultural outbuildings, discovering subdivision build-out subdivision and discounting procedures. Valuation methodology for vacant land, improved properties commercial residential and properties is examined. Procedures for producing mines, oil and gas leaseholds and lands producing, producing coal mines, producing earth and stone products, severed mineral interests and non-producing patented mining claims are also reviewed.

Statistical analysis is performed on vacant land, residential properties, commercial/industrial properties, agricultural land, and personal property. The statistical study results are compared with State Board of Equalization compliance requirements and the manuals published by the State Property Tax Administrator.

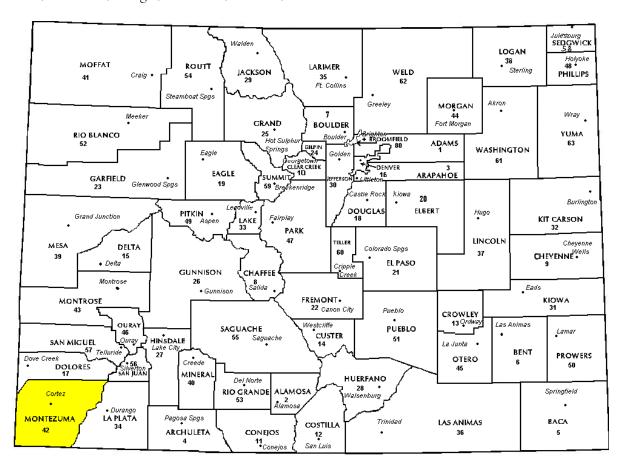
Wildrose Audit has completed the Property Assessment Study for 2018 and is pleased to report its findings for Montezuma County in the following report.



# REGIONAL/HISTORICAL SKETCH OF MONTEZUMA COUNTY

### **Regional Information**

Montezuma County is located in the Western Slope region of Colorado. The Western Slope of Colorado refers to the region west of the Rocky Mountains. It includes Archuleta, Delta, Dolores, Eagle, Garfield, Grand, Gunnison, Hinsdale, Jackson, La Plata, Mesa, Moffat, Montezuma, Montrose, Ouray, Pitkin, Rio Blanco, Routt, San Juan, San Miguel, and Summit counties.





### **Historical Information**

Montezuma County had an estimated population of approximately 26,999 people with 13.3 people per square mile, according to the U.S. Census Bureau's 2016 estimated census data. This represents a 5.7 percent change from April 1, 2010 to July 1, 2016.

Montezuma County is the southwestern most of the 64 Colorado counties and is where the San Juan Mountains meet the desert canyon country. The elevation ranges from 6,200 feet in Cortez to approximately 7,000 feet in Mancos and Dolores.

Mesa Verde National Park, Canyon of the Ancients National Monument, Yucca House National Monument, and Hovenweep National Monument preserve hundreds of ancient Amerindian structures, including the famous cliff-dwellings, found in the county. Montezuma County is also home to most of the Ute Mountain Indian Reservation, home of the Weeminuche Band of the Ute Nation, known as the Ute Mountain Ute Tribe, with its headquarters at Towaoc.

The City of Cortez is a Home Rule Municipality and is the county seat.

(www.Wikipedia.org & theusgenweb.org)



# RATIO ANALYSIS

### Methodology

All significant classes of properties were analyzed. Sales were collected for each property class over the appropriate sale period, which was typically defined as the 18-month period between January 1, 2015 and June 30, 2016. Counties with less than 30 sales typically extended the sale period back up to 5 years prior to June 30, 2016 in 6-month increments. If there were still fewer than 30 sales, supplemental appraisals were performed and treated as proxy sales. Residential sales for all counties using this method totaled at least 30 per county. For commercial sales, the total number analyzed was allowed, in some cases, to fall below 30. There were no sale quantity issues for counties requiring vacant land analysis or condominium analysis. Although it was required that we examine the median and coefficient of dispersion for all counties, we also calculated the weighted mean and pricerelated differential for each class of property. Counties were not passed or failed by these

latter measures, but were counseled if there were anomalies noted during our analysis. Qualified sales were based on the qualification code used by each county, which were typically coded as either "Q" or "C." The ratio analysis included all sales. The data was trimmed for counties with obvious outliers using IAAO standards for data analysis. In every case, we examined the loss in data from trimming to ensure that only true outliers were excluded. Any county with a significant portion of sales excluded by this trimming method was examined further. No county was allowed to pass the audit if more than 5% of the sales were "lost" because of trimming. For the largest 11 counties, the residential ratio statistics were broken down by economic area as well.

### Conclusions

For this final analysis report, the minimum acceptable statistical standards allowed by the State Board of Equalization are:

ALLOWABLE STANDARDS RATIO GRID				
Property Class	Unweighted Median Ratio	Coefficient of Dispersion		
Commercial/Industrial	Between .95-1.05	Less than 20.99		
Condominium	Between .95-1.05	Less than 15.99		
Single Family	Between .95-1.05	Less than 15.99		
Vacant Land	Between .95-1.05	Less than 20.99		



The results for Montezuma County are:

	Montezuma County Ratio Grid						
Property Class	Number of Qualified Sales	Unweighted Median Ratio	Price Related Differential	Coefficient of Dispersion	Time Trend Analysis		
Commercial/Industrial	43	0.954	1.039	17.3	Compliant		
Condominium	N/A	N/A	N/A	N/A	N/A		
Single Family	384	0.964	1.040	15.2	Compliant		
Vacant Land	26	0.978	1.029	12.9	Compliant		

After applying the above described methodologies, it is concluded from the sales ratios that Montezuma County is in compliance

with SBOE, DPT, and Colorado State Statute valuation guidelines.

Recommendations



# TIME TRENDING VERIFICATION

### Methodology

While we recommend that counties use the inverted ratio regression analysis method to account for market (time) trending, some counties have used other IAAO-approved methods, such as the weighted monthly median approach. We are not auditing the methods used, but rather the results of the methods used. Given this range of methodologies used to account for market trending, we concluded that the best validation method was to examine the sale ratios for each class across the appropriate sale period. To be specific, if a county has considered and adjusted correctly for market trending, then the sale ratios should remain stable (i.e. flat) across the sale period. If a residual market trend is detected, then the county may or may not have addressed market trending adequately, and a further examination

is warranted. This validation method also considers the number of sales and the length of the sale period. Counties with few sales across the sale period were carefully examined to determine if the statistical results were valid.

### **Conclusions**

After verification and analysis, it has been determined that Montezuma County has complied with the statutory requirements to analyze the effects of time on value in their county. Montezuma County has also satisfactorily applied the results of their time trending analysis to arrive at the time adjusted sales price (TASP).

### Recommendations



# SOLD/UNSOLD ANALYSIS

### Methodology

Montezuma County was tested for the equal treatment of sold and unsold properties to ensure that "sales chasing" has not occurred. The auditors employed a multi-step process to determine if sold and unsold properties were valued in a consistent manner.

We test the hypothesis that the assessor has valued unsold properties consistent with what is observed with the sold properties based on several units of comparison and tests. units of comparison include the actual value per square foot and the change in value from the previous base year period to the current base year. The first test compares the actual value per square foot between sold and unsold properties by class. The median and mean value per square foot is compared and tested for any significant difference. This is tested using non-parametric methods, such as the Mann-Whitney test for differences in the distributions or medians between sold and unsold groups. It is also examined graphically and from an appraisal perspective. Data can be stratified based on location and subclass. The second test compares the difference in the median change in value from the previous base year to the current base year between sold and unsold properties by class. The same combination of non-parametric and appraisal testing is used as with the first test. A third test employing a valuation model testing a sold/unsold binary variable while controlling for property attributes such as location, size, age and other attributes. determines if the sold/unsold variable is statistically and empirically significant. three tests indicate a significant difference between sold and unsold properties for a given class, the Auditor may meet with the county to determine if sale chasing is actually occurring,

or if there are other explanations for the observed difference.

If the unsold properties have a higher median value per square foot than the sold properties, or if the median change in value is greater for the unsold properties than the sold properties, the analysis is stopped and the county is concluded to be in compliance with sold and unsold guidelines. All sold and unsold properties in a given class are first tested, although properties with extreme unit values or percent changes can be trimmed to stabilize the analysis. The median is the primary comparison metric, although the mean can also be used as a comparison metric if the distribution supports that type of measure of central tendency.

The first test (unit value method) is applied to both residential and commercial/industrial sold and unsold properties. The second test is applied to sold and unsold vacant land properties. The second test (change in value method) is also applied to residential or commercial sold and unsold properties if the first test results in a significant difference observed and/or tested between sold and unsold properties. The third test (valuation modeling) is used in instances where the results from the first two tests indicate a significant difference between sold and unsold properties. It can also be used when the number of sold and unsold properties is so large that the nonparametric testing is indicating a false rejection of the hypothesis that there is no difference between the sold and unsold property values.

These tests were supported by both tabular and graphics presentations, along with written documentation explaining the methodology used.



Sold/Unsold Re	esults
Property Class	Results
Commercial/Industrial	Compliant
Condominium	N/A
Single Family	Compliant
Vacant Land	Compliant

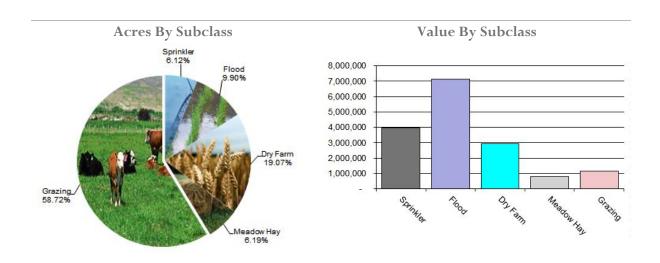
### Conclusions

After applying the above described methodologies, it is concluded that Montezuma County is reasonably treating its sold and unsold properties in the same manner.

### Recommendations



# AGRICULTURAL LAND STUDY



# **Agricultural Land**

County records were reviewed to determine major land categories such as irrigated farm, dry farm, meadow hay, grazing and other lands. In addition, county records were reviewed in order to determine if: Aerial photographs are available and are being used; soil conservation guidelines have been used to classify lands based on productivity; crop rotations have been documented; typical commodities and yields have been determined; orchard lands have been properly classified and valued; expenses reflect a ten year average and are typical landlord expenses; grazing lands have been properly classified and valued; the number of acres in each class and subclass have been determined; the capitalization rate was properly applied. Also, documentation was required for the valuation methods used and any locally developed yields, carrying capacities, and expenses. Records were also checked to ensure that the commodity prices and expenses, furnished by the Property Tax Administrator (PTA), were applied properly.

(See Assessor Reference Library Volume 3 Chapter 5.)

### **Conclusions**

An analysis of the agricultural land data indicates an acceptable appraisal of this property type. Directives, commodity prices and expenses provided by the PTA were properly applied. County yields compared favorably to those published by Colorado Agricultural Statistics. Expenses used by the county were allowable expenses and were in an acceptable range. Grazing lands carrying capacities were in an acceptable range. The data analyzed resulted in the following ratios:



	Montezuma County Agricultural Land Ratio Grid						
Number County County WRA Abstract Of Value Assessed Total							
Code	Land Class	Acres	Per Acre	Total Value	Value	Ratio	
4107	Sprinkler	17,976	221.53	3,982,303	4,070,382	0.98	
4117	Flood	29,086	245.37	7,136,772	7,255,281	0.98	
4127	Dry Farm	56,024	52.10	2,918,801	2,912,052	1.00	
4137	Meadow Hay	18,177	44.60	810,696	810,696	1.00	
4147	Grazing	172,500	6.64	1,144,927	1,144,927	1.00	
Total/Avg		293,763	54.44	15,993,499	16,193,338	0.99	

### Recommendations

None

# **Agricultural Outbuildings**

# Methodology

Data was collected and reviewed to determine if the guidelines found in the Assessor's Reference Library (ARL) Volume 3, pages 5.74 through 5.77 were being followed.

### **Conclusions**

Montezuma County has substantially complied with the procedures provided by the Division

of Property Taxation for the valuation of agricultural outbuildings.

### Recommendations



# **Agricultural Land Under Improvements**

### Methodology

Data was collected and reviewed to determine if the guidelines found in the Assessor's Reference Library (ARL) Volume 3, pages 5.19 and 5.20 were being followed.

### Conclusions

Montezuma County has used the following methods to discover land under a residential improvement on a farm or ranch that is determined to be not integral under 39-1-102, C.R.S.:

- Field Inspections
- Phone Interviews
- In-Person Interviews with Owners/Tenants
- Written Correspondence other than Questionnaire
- Personal Knowledge of Occupants at Assessment Date
- Aerial Photography/Pictometry

Montezuma County has used the following methods to discover the land area under a residential improvement that is determined to be not integral under 39-1-102, C.R.S.:

- Property Record Card Analysis
- Field Inspections
- Phone Interviews
- In-Person Interviews with Owners/Tenants
- Aerial Photography/Pictometry

Montezuma County has substantially complied with the procedures provided by the Division of Property Taxation for the valuation of land under residential improvements that may or may not be integral to an agricultural operation.

### Recommendations



# SALES VERIFICATION

### According to Colorado Revised Statutes:

A representative body of sales is required when considering the market approach to appraisal.

(8) In any case in which sales prices of comparable properties within any class or subclass are utilized when considering the market approach to appraisal in the determination of actual value of any taxable property, the following limitations and conditions shall apply:

(a)(I) Use of the market approach shall require a representative body of sales, including sales by a lender or government, sufficient to set a pattern, and appraisals shall reflect due consideration of the degree of comparability of sales, including the extent of similarities and dissimilarities among properties that are compared for assessment purposes. In order to obtain a reasonable sample and to reduce sudden price changes or fluctuations, all sales shall be included in the sample that reasonably reflect a true or typical sales price during the period specified in section 39-1-104 (10.2). Sales of personal property exempt pursuant to the provisions of sections 39-3-102, 39-3-103, and 39-3-119 to 39-3-122 shall not be included in any such sample.

(b) Each such sale included in the sample shall be coded to indicate a typical, negotiated sale, as screened and verified by the assessor. (39-1-103, C.R.S.)

The assessor is required to use sales of real property only in the valuation process.

(8)(f) Such true and typical sales shall include only those sales which have been determined on an individual basis to reflect the selling price of the real property only or which have been adjusted on an individual basis to reflect the selling price of the real property only. (39-1-103, C.R.S.)

Part of the Property Assessment Study is the sales verification analysis. WRA has used the above-cited statutes as a guide in our study of the county's procedures and practices for verifying sales.

WRA reviewed the sales verification procedures in 2018 for Montezuma County. This study was conducted by checking selected sales from the master sales list for the current valuation period. Specifically WRA selected 28 sales listed as unqualified.

All of the sales in the unqualified sales sample had reasons that were clear and supportable.

For residential, commercial, and vacant land sales with considerations over \$500, the contractor has examined and reported the ratio of qualified sales to total sales by class and performed the following analyses of unqualified sales:

The contractor has examined the manner in which sales have been classified as qualified or unqualified, including a listing of each step in the sales verification process, any adjustment procedures, and the county official responsible for making the final decision on qualification.

The contractor has reviewed with the assessor any analysis indicating that sales data are inadequate, fail to reflect typical properties, or have been disqualified for insufficient cause. In addition, the contractor has reviewed the disqualified sales by assigned code. If there appears to be any inconsistency in the coding, the contractor has



conducted further analysis to determine if the sales included in that code have been assigned appropriately.

### **Conclusions**

Montezuma County appears to be doing a good job of verifying their sales. WRA agreed with

the county's reason for disqualifying each of the sales selected in the sample. There are no recommendations or suggestions.

### Recommendations



# ECONOMIC AREA REVIEW AND EVALUATION

### Methodology

Montezuma County has submitted a written narrative describing the economic areas that make up the county's market areas. Montezuma County has also submitted a map illustrating these areas. Each of these narratives have been read and analyzed for logic and appraisal sensibility. The maps were also compared to the narrative for consistency between the written description and the map.

### Conclusions

After review and analysis, it has been determined that Montezuma County has

adequately identified homogeneous economic areas comprised of smaller neighborhoods. Each economic area defined is equally subject to a set of economic forces that impact the value of the properties within that geographic area and this has been adequately addressed. Each economic area defined adequately delineates an area that will give "similar values for similar properties in similar areas."

### Recommendations



# NATURAL RESOURCES

### **Earth and Stone Products**

### Methodology

Under the guidelines of the Assessor's Reference Library (ARL), Volume 3, Natural Resource Valuation Procedures, the income approach was applied to determine value for production of earth and stone products. The number of tons was multiplied by an economic royalty rate determined by the Division of Property Taxation to determine income. The income was multiplied by a recommended Hoskold factor to determine the actual value. The Hoskold factor is determined by the life of the reserves or the lease. Value is based on two variables: life and tonnage. The operator determines these since there is no other means to obtain production data through any state or private agency.

### **Conclusions**

The County has applied the correct formulas and state guidelines to earth and stone production.

### Recommendations

None

# **Producing Oil and Gas**

# Methodology

Assessors Reference Library (ARL) Volume 3, Chapter 6: Valuation of Natural Resources

### STATUTORY REFERENCES

Section § 39-1-103, C.R.S., specifies that producing oil or gas leaseholds and lands are valued according to article 7 of title 39, C.R.S.

### Actual value determined - when.

(2) The valuation for assessment of leaseholds and lands producing oil or gas shall be determined as provided in article 7 of this title. § 39-1-103, C.R.S.

Article 7 covers the listing, valuation, and assessment of producing oil and gas leaseholds and lands.

### Valuation:

### Valuation for assessment.

- (1) Except as provided in subsection (2) of this section, on the basis of the information contained in such statement, the assessor shall value such oil and gas leaseholds and lands for assessment, as real property, at an amount equal to eighty-seven and one-half percent of:
- (a) The selling price of the oil or gas sold there from during the preceding calendar year, after excluding the selling price of all oil or gas delivered to the United States government or any agency thereof, the state of Colorado or any agency thereof, or any political subdivision of the state as royalty during the preceding calendar year;
- (b) The selling price of oil or gas sold in the same field area for oil or gas transported from the premises which is not sold during the preceding calendar year, after excluding the selling price of all oil or gas delivered to the United States government or any agency thereof, the state of Colorado or any agency thereof, or any political subdivision of the state as royalty during the preceding calendar year.

### § 39-7-102, C.R.S.

### Conclusions

The county applied approved appraisal procedures in the valuation of oil and gas.

### Recommendations



# VACANT LAND

### **Subdivision Discounting**

Subdivisions were reviewed in 2018 in Montezuma County. The review showed that subdivisions were discounted pursuant to the Colorado Revised Statutes in Article 39-1-103 (14) and by applying the recommended methodology in ARL Vol 3, Chap 4. Subdivision Discounting in the intervening year can be accomplished by reducing the absorption period by one year. In instances where the number of sales within an approved plat was less than the absorption rate per year calculated

for the plat, the absorption period was left unchanged.

### Conclusions

Montezuma County has implemented proper procedures to adequately estimate absorption periods, discount rates, and lot values for qualifying subdivisions.

### Recommendations



# POSSESSORY INTEREST PROPERTIES

### **Possessory Interest**

Possessory interest property discovery and valuation is described in the Assessor's Reference Library (ARL) Volume 3 section 7 in accordance with the requirements of C.R.S. Chapter 39-1-103 (17)(a)(II)Possessory Interest is defined by the Property Tax Administrator's Publication ARL Volume 3, Chapter 7: A private property interest in government-owned property or the right to the occupancy and use of any benefit in government-owned property that has been under lease, permit, concession, contract, or other agreement.

Montezuma County has been reviewed for their procedures and adherence to guidelines when assessing and valuing agricultural and commercial possessory interest properties. The county has also been queried as to their confidence that the possessory interest properties have been discovered and placed on the tax rolls.

### Conclusions

Montezuma County has implemented a discovery process to place possessory interest properties on the roll. They have also correctly and consistently applied the correct procedures and valuation methods in the valuation of possessory interest properties.

### Recommendations



# PERSONAL PROPERTY AUDIT

Montezuma County was studied for its procedural compliance with the personal property assessment outlined in the Assessor's Reference Library (ARL) Volume 5, and in the State of Equalization Board (SBOE) requirements for the assessment of personal property. The SBOE requires that counties use ARL Volume 5, including current discovery, documentation procedures, classification, current economic lives table, cost factor tables, depreciation table, and level of value adjustment factor table.

The personal property audit standards narrative must be in place and current. A listing of businesses that have been audited by the assessor within the twelve-month period reflected in the plan is given to the auditor. The audited businesses must be in conformity with those described in the plan.

Aggregate ratio will be determined solely from the personal property accounts that have been physically inspected. The minimum assessment sample is one percent or ten schedules, whichever is greater, and the maximum assessment audit sample is 100 schedules.

For the counties having over 100,000 population, WRA selected a sample of all personal property schedules to determine whether the assessor is correctly applying the provisions of law and manuals of the Property Tax Administrator in arriving at the assessment levels of such property. This sample was selected from the personal property schedules audited by the assessor. In no event was the sample selected by the contractor less than 30 schedules. The counties to be included in this study are Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Mesa, Pueblo, and Weld. All other counties received a procedural study.

Montezuma County is compliant with the guidelines set forth in ARL Volume 5 regarding discovery procedures, using the following methods to discover personal property accounts in the county:

- Public Record Documents
- Local Telephone Directories, Newspapers or Other Local Publications
- Personal Observation, Physical Canvassing or Word of Mouth
- Internet

The county uses the Division of Property Taxation (DPT) recommended classification and documentation procedures. The DPT's recommended cost factor tables, depreciation tables and level of value adjustment factor tables are also used.

Montezuma County submitted their personal property written audit plan and was current for the 2018 valuation period. The number and listing of businesses audited was also submitted and was in conformance with the written audit plan. The following audit triggers were used by the county to select accounts to be audited:

- Accounts with obvious discrepancies
- New businesses filing for the first time
- Accounts with greater than 10% change
- Incomplete or inconsistent declarations
- Businesses with no deletions or additions for 2 or more years
- Non-filing Accounts Best Information Available
- Accounts close to the \$7,400 actual value exemption status



Accounts protested with substantial disagreement

**Conclusions** 

Montezuma County has employed adequate discovery, classification, documentation,

valuation, and auditing procedures for their personal property assessment and is in statistical compliance with SBOE requirements.

Recommendations



# WILDROSE AUDITOR STAFF

Harry J. Fuller, Audit Project Manager

Suzanne Howard, Audit Administrative Manager

Steve Kane, Audit Statistician

Carl W. Ross, Agricultural/Natural Resource Analyst

J. Andrew Rodriguez, Field Analyst



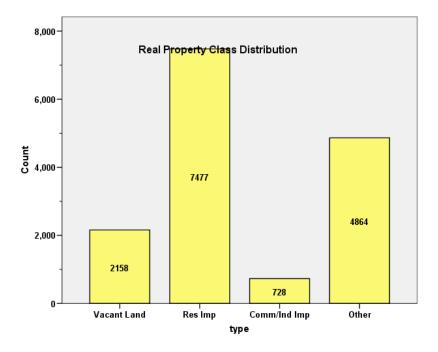
# APPENDICES



### STATISTICAL COMPLIANCE REPORT FOR MONTEZUMA COUNTY 2018

### I. OVERVIEW

Montezuma County is located in extreme southwestern Colorado. The county has a total of 15,227 real property parcels, according to data submitted by the county assessor's office in 2018. The following provides a breakdown of property classes for this county:



The vacant land class of properties was dominated by residential land. Residential lots (coded 100 and 1112) accounted for 66.0% of all vacant land parcels.

For residential improved properties, single family properties accounted for 94.9% of all residential properties.

Commercial and industrial properties represented a much smaller proportion of property classes in comparison. Commercial/industrial sales accounted for 4.8% of all such properties in this county.

### II. DATA FILES

The following sales analyses were based on the requirements of the 2018 Colorado Property Assessment Study. The data included all 5 property record files as specified by the Auditor.

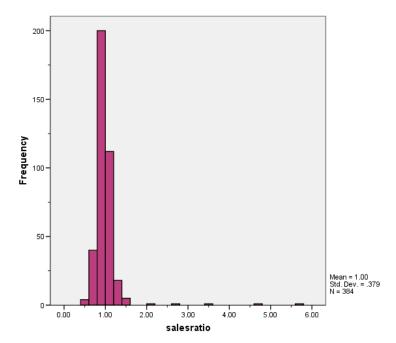


### III. RESIDENTIAL SALES RESULTS

There were 384 qualified residential sales for the 18 month sale period ending June 30, 2016. The sales ratio analysis results were as follows:

Median	0.964
Price Related Differential	1.040
Coefficient of Dispersion	15.2

The following graphs describe further the sales ratio distribution for these properties:







The above analysis and graphs indicate that the median sales ratio and coefficient of dispersion were in compliance with state mandated limits.

### **Residential Market Trend Analysis**

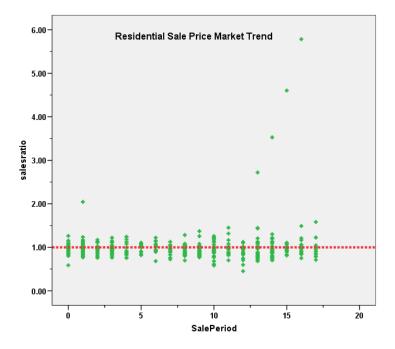
We next analyzed the residential dataset using the 18-month sale period for any residual market trending, with the following results:

### Coefficients<sup>a</sup>

		Unstandardized		Standardized Coefficients		
Model		В	Std. Error	Beta	t	Sig.
1	(Constant)	.940	.035		26.581	.000
	SalePeriod	.007	.004	.097	1.903	.058

a. Dependent Variable: salesratio





The above analysis indicated no statistically significant trend. We therefore concluded that the assessor has adequately addressed market trending in the valuation of residential properties.

### **Sold/Unsold Analysis**

In terms of the valuation consistency between sold and unsold residential properties, we compared the median actual value per square foot for 2018 between each group, as follows:

Report

VALSF			
sold	N	Median	Mean
UNSOLD	6,849	\$94	\$99
SOLD	380	\$98	\$102



### Hypothesis Test Summary

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of VALSF is to same across categories of solo	Independent- Samples he Mann- J. Whitney U Test	.073	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .01.

The above results indicate that sold and unsold residential properties were valued in a consistent manner.

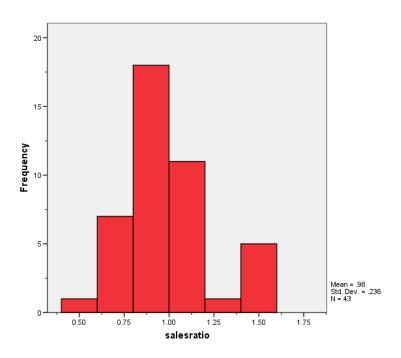
### IV. COMMERCIAL/INDUSTRIAL SALE RESULTS

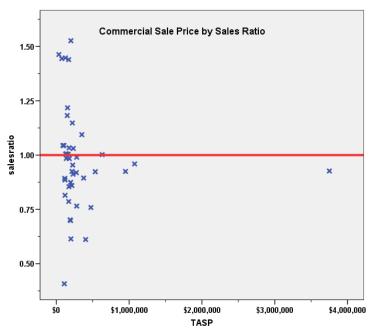
There were 44 qualified residential sales for the 42 month sale period ending June 30, 2016. One sale was trimmed, resulting in 43 qualified commercial and industrial sales for this analysis. The sales ratio analysis results were as follows:

Median	0.954
Price Related Differential	1.039
Coefficient of Dispersion	17.3

The above table indicates that the Montezuma County commercial/industrial sale ratios were in compliance with the SBOE standards. The following histogram and scatter plot describe the sales ratio distribution further:







### **Commercial Market Trend Analysis**

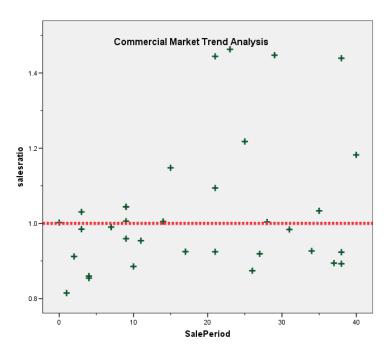
The 43 commercial/industrial sales were analyzed, examining the sale ratios across the standard 42 month sale period with the following results:



### **Coefficients**<sup>a</sup>

		Unstandardized	Coefficients	Standardized Coefficients			
Model		В	Std. Error	Beta	t	Sig.	
1	(Constant)	.954	.053		17.982	.000	
	SalePeriod	.004	.002	.297	1.761	.088	

a. Dependent Variable: salesratio



The market trend results indicated no statistically significant trend. We concluded that the assessor has adequately considered market trending in their commercial/industrial valuations.

### **Sold/Unsold Analysis**

We compared the median change in actual value between taxable years 2016 and 2018 for sold and unsold commercial properties to determine if the assessor was valuing each group consistently, as follows

Report DIFF			
sold	N	Median	Mean
UNSOLD	685	1.01	1.31
SOLD	43	1.01	1.01



### Hypothesis Test Summary

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of DIFF is the san across categories of sold.	Independent- Samples Mann- Whitney U Test	.092	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .05.

The analysis results indicate that the assessor has valued sold and unsold commercial/industrial properties consistently.

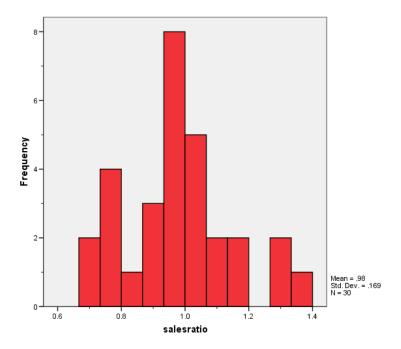
### V. VACANT LAND SALE RESULTS

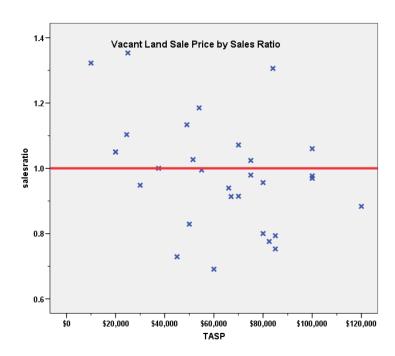
There were 26 qualified residential sales for the 18 month sale period ending June 30, 2016; four sales were trimmed, resulting in a sale total of 22 sales. Given that there were fewer than 30 sales, we augmented the 22 sales with 8 appraised properties. The ratio analysis utilizes all 30 sold and appraised properties, while the market trend and sold/unsold properties use just the 22 sold properties. The sales ratio analysis results were as follows:

Median	0.978
Price Related Differential	1.029
Coefficient of Dispersion	12.9

The following histogram and scatter plot describe the sales ratio distribution further:









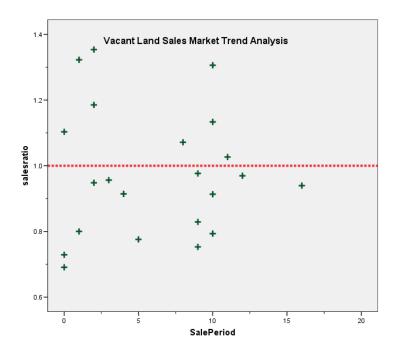
### **Vacant Land Market Trend Analysis**

The 18 vacant land sales were analyzed for residual market trending, examining the sales ratios across the 18-month sale period with the following results:

### Coefficients<sup>a</sup>

		Unstandardized		Standardized Coefficients		
Model		В	Std. Error	Beta	t	Sig.
1	(Constant)	.982	.070		14.006	.000
	SalePeriod	001	.009	019	087	.932

a. Dependent Variable: salesratio



The market trend analysis indicated no statistically significant trend. We concluded that the assessor has adequately considered market trending in their vacant land valuation analysis.

### **Sold/Unsold Analysis**

We compared the median change in actual value between taxable years 2016 and 2018 for vacant land properties to determine if sold and unsold properties were valued consistently, as follows:

Report DIFF			
sold	N	Median	Mean
UNSOLD	2,038	1.00	1.04
SOLD	22	1.00	.96



### Hypothesis Test Summary

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of DIFF is the san across categories of sold.	Independent- Samples Mann- Whitney U Test	.094	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .05.

The analysis results indicate that the assessor has valued sold and unsold vacant land properties consistently.

### VI. AGRICULTURAL IMPROVEMENTS ANALYSIS

The final statistical verification concerned the assigned actual values for agricultural residential improvements. We compared the actual improved value per square foot rate for this group and compared it to the actual improved value per square foot for residential single family improvements in Montezuma County.

The following indicates that both groups were valued in essentially the same manner:

### Report

IMPVALSF										
ABSTRIMP	N	Median	Mean							
1212	6,924	\$71	\$72							
4277	487	\$71	\$75							

### Hypothesis Test Summary

	Null Hypothesis	Test	Sig.	Decision
1	The distribution of IMPVALSF same across categories of ABSTRIMP.	Independent- is th&amples Mann- Whitney U Test	.037	Retain the null hypothesis.

Asymptotic significances are displayed. The significance level is .03.



### VII. CONCLUSIONS

Based on this statistical analysis, there were no significant compliance issues for residential, commercial and vacant land properties in Montezuma County as of the date of this report.



# STATISTICAL ABSTRACT Residential

### Ratio Statistics for CURRTOT / TASP

	95% Confiden Me	ce Interval for		95% Cor	ifidence Interval fo	or Median		95% Confiden Weighte	ce Interval for ed Mean			Coefficient of Variation
Mean	Lower Bound	Upper Bound	Median	Lower Bound	Upper Bound	Actual Coverage	Weighted Mean	Lower Bound	Upper Bound	Price Related Differential	Coefficient of Dispersion	Mean Centered
.996	.958	1.034	.964	.944	.986	95.4%	.958	.941	.976	1.040	.152	38.1%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.

### Commercial/Industrial

### Ratio Statistics for CURRTOT / TASP

		95% Confidence Interval for Mean 95% Confidence Interval for Median 95% Confidence Interval for Weighted Mean					Coefficient of Variation					
Mean	Lower Bound	Upper Bound	Median	Lower Bound	Upper Bound	Actual Coverage	Weighted Mean	Lower Bound	Upper Bound	Price Related Differential	Coefficient of Dispersion	Mean Centered
.976	.903	1.048	.954	.894	1.005	96.8%	.939	.898	.980	1.039	.173	24.2%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.

### **Vacant Land**

### Ratio Statistics for CURRLND / TASP

	95% Confiden Me	ce Interval for an		95% Cor	fidence Interval fo	r Median		95% Confiden Weighte	ice Interval for ed Mean			Coefficient of Variation
Mean	Lower Bound	Upper Bound	Median	Lower Bound	Upper Bound	Actual Coverage	Weighted Mean	Lower Bound	Upper Bound	Price Related Differential	Coefficient of Dispersion	Mean Centered
.984	.921	1.047	.978	.914	1.050	95.7%	.956	.897	1.015	1.029	.129	17.1%

The confidence interval for the median is constructed without any distribution assumptions. The actual coverage level may be greater than the specified level. Other confidence intervals are constructed by assuming a Normal distribution for the ratios.



# **Residential Median Ratio Stratification**

### **Sale Price**

# **Case Processing Summary**

		Count	Percent
SPRec	\$25K to \$50K	5	1.3%
	\$50K to \$100K	32	8.3%
	\$100K to \$150K	82	21.4%
	\$150K to \$200K	103	26.8%
	\$200K to \$300K	104	27.1%
	\$300K to \$500K	50	13.0%
	\$500K to \$750K	7	1.8%
	Over \$1,000K	1	0.3%
Overall	-	384	100.0%
Excluded		0	
Total		384	

### **Ratio Statistics for CURRTOT / TASP**

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
\$25K to \$50K	2.721	1.091	.637	81.8%
\$50K to \$100K	1.048	1.005	.175	44.5%
\$100K to \$150K	.913	1.003	.127	17.0%
\$150K to \$200K	.971	1.004	.134	19.9%
\$200K to \$300K	.960	1.001	.097	13.3%
\$300K to \$500K	.942	1.001	.096	13.3%
\$500K to \$750K	.900	1.000	.120	17.0%
Over \$1,000K	1.068	1.000	.000	
Overall	.964	1.040	.152	39.5%

### **Subclass**

# **Case Processing Summary**

		Count	Percent
ABSTRIMP	1212	376	97.9%
	1214	1	0.3%
	1215	1	0.3%
	1225	2	0.5%
	1230	4	1.0%
Overall		384	100.0%
Excluded		0	
Total		384	



### **Ratio Statistics for CURRTOT / TASP**

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
1212	.962	1.042	.153	39.9%
1214	.851	1.000	.000	
1215	1.144	1.000	.000	
1225	1.065	.999	.003	0.4%
1230	1.009	.988	.066	13.1%
Overall	.964	1.040	.152	39.5%

### Age

# **Case Processing Summary**

	_	_	_
		Count	Percent
AgeRec	Over 100	17	4.4%
	75 to 100	26	6.8%
	50 to 75	66	17.2%
	25 to 50	111	28.9%
	5 to 25	154	40.1%
	5 or Newer	10	2.6%
Overall		384	100.0%
Excluded		0	
Total		384	

### **Ratio Statistics for CURRTOT / TASP**

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
Over 100	.947	1.087	.258	69.3%
75 to 100	.947	1.015	.150	20.6%
50 to 75	.946	1.016	.156	22.2%
25 to 50	.955	1.014	.125	16.1%
5 to 25	.971	1.038	.128	42.3%
5 or Newer	.963	1.463	.613	140.1%
Overall	.964	1.040	.152	39.5%

# **Improved Area**

# **Case Processing Summary**

	-		
		Count	Percent
ImpSFRec	LE 500 sf	6	1.6%
	500 to 1,000 sf	39	10.2%
	1,000 to 1,500 sf	101	26.3%
	1,500 to 2,000 sf	78	20.3%
	2,000 to 3,000 sf	89	23.2%
	3,000 sf or Higher	71	18.5%
Overall		384	100.0%
Excluded		0	
Total		384	



# **Ratio Statistics for CURRTOT / TASP**

		Price Related	Coefficient of	Coefficient of Variation
Group	Median	Differential	Dispersion	Median Centered
LE 500 sf	.977	.937	.120	14.2%
500 to 1,000 sf	.946	1.091	.244	65.2%
1,000 to 1,500 sf	.955	1.035	.149	31.0%
1,500 to 2,000 sf	.962	1.012	.112	15.5%
2,000 to 3,000 sf	.967	1.010	.106	14.3%
3,000 sf or Higher	.975	1.107	.210	65.7%
Overall	.964	1.040	.152	39.5%

# **Improvement Quality**

# Case Processing Summary

		Count	Percent
QUALITY	1	1	0.3%
	2	3	0.8%
	3	18	4.8%
	4	15	4.0%
	5	107	28.3%
	6	110	29.1%
	7	83	22.0%
	8	24	6.3%
	9	8	2.1%
	10	9	2.4%
Overall		378	100.0%
Excluded		6	
Total		384	

				Coefficient of
		Price Related	Coefficient of	Variation
Group	Median	Differential	Dispersion	Median Centered
1	.947	1.000	.000	
2	.994	1.020	.051	7.6%
3	1.015	1.012	.101	13.2%
4	1.030	1.261	.447	124.7%
5	.898	1.022	.119	23.6%
6	.981	1.025	.131	19.5%
7	.976	1.068	.187	52.5%
8	1.002	1.027	.092	11.9%
9	.976	1.043	.108	16.8%
10	1.004	.969	.091	17.3%
Overall	.964	1.041	.153	39.8%



# **Improvement Condition**

# **Case Processing Summary**

		Count	Percent
CONDITION	1	1	0.3%
	2	1	0.3%
	3	370	97.1%
	4	8	2.1%
	5	1	0.3%
Overall		381	100.0%
Excluded		3	
Total		384	

### **Ratio Statistics for CURRTOT / TASP**

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
1	.868	1.000	.000	
2	1.072	1.000	.000	
3	.964	1.028	.139	33.8%
4	.952	.995	.076	10.6%
5	.841	1.000	.000	
Overall	.964	1.028	.138	33.3%

### **Economic Area**

# **Case Processing Summary**

		Count	Percent
ECONAREA	1	182	46.1%
	3	15	3.8%
	4	30	7.6%
	5	7	1.8%
	6	161	40.8%
Overall		395	100.0%
Excluded		7219	
Total		7614	

		Price Related	Coefficient of
Group	Median	Differential	Dispersion
1	.984	1.162	.292
3	1.002	1.206	.344
4	.963	.996	.126
5	1.002	1.017	.059
6	.937	1.064	.187
Overall	.964	1.116	.237



# **Commercial Median Ratio Stratification**

# Sale Price Case Processing Summary

		Count	Percent
SPRec	\$25K to \$50K	1	2.3%
	\$50K to \$100K	2	4.7%
	\$100K to \$150K	10	23.3%
	\$150K to \$200K	12	27.9%
	\$200K to \$300K	9	20.9%
	\$300K to \$500K	4	9.3%
	\$500K to \$750K	2	4.7%
	\$750K to \$1,000K	1	2.3%
	Over \$1,000K	2	4.7%
Overall		43	100.0%
Excluded		0	
Total		43	

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
\$25K to \$50K	1.463	1.000	.000	
\$50K to \$100K	1.244	1.015	.161	22.8%
\$100K to \$150K	.995	.988	.171	26.9%
\$150K to \$200K	.929	1.007	.240	31.7%
\$200K to \$300K	.925	1.004	.080	11.8%
\$300K to \$500K	.826	1.016	.187	24.9%
\$500K to \$750K	.963	.997	.041	5.8%
\$750K to \$1,000K	.924	1.000	.000	
Over \$1,000K	.943	1.010	.017	2.4%
Overall	.954	1.039	.173	24.8%



### Subclass

# **Case Processing Summary**

		Count	Percent
ABSTRIMP	0	1	2.3%
	1212	1	2.3%
	1551	1	2.3%
	1714	1	2.3%
	1881	1	2.3%
	1886	1	2.3%
	2131	1	2.3%
	2142	1	2.3%
	2212	10	23.3%
	2215	2	4.7%
	2220	2	4.7%
	2230	13	30.2%
	2235	5	11.6%
	3212	1	2.3%
	3215	2	4.7%
Overall		43	100.0%
Excluded		0	
Total		43	

				Coefficient of
		Price Related	Coefficient of	Variation
Group	Median	Differential	Dispersion	Median Centered
0	.407	1.000	.000	
1212	.611	1.000	.000	
1551	.919	1.000	.000	
1714	1.030	1.000	.000	
1881	.924	1.000	.000	
1886	.925	1.000	.000	
2131	.923	1.000	.000	
2142	.959	1.000	.000	
2212	.889	1.029	.159	24.6%
2215	.843	.928	.100	14.1%
2220	1.101	.994	.106	15.0%
2230	.984	1.045	.194	27.8%
2235	1.002	1.002	.131	21.6%
3212	1.148	1.000	.000	
3215	1.222	.996	.178	25.2%
Overall	.954	1.039	.173	24.8%



### Age

# **Case Processing Summary**

		Count	Percent
AgeRec	0	1	2.3%
	Over 100	1	2.3%
	75 to 100	6	14.0%
	50 to 75	8	18.6%
	25 to 50	21	48.8%
	5 to 25	6	14.0%
Overall		43	100.0%
Excluded		0	
Total		43	

### **Ratio Statistics for CURRTOT / TASP**

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
0	.407	1.000	.000	
Over 100	.759	1.000	.000	
75 to 100	.889	1.047	.168	29.7%
50 to 75	.899	1.005	.173	29.7%
25 to 50	.985	1.075	.165	23.0%
5 to 25	.981	.998	.088	17.2%
Overall	.954	1.039	.173	24.8%

# **Improved Area**

# **Case Processing Summary**

		Count	Percent
ImpSFRec	0	1	2.3%
	1,000 to 1,500 sf	4	9.3%
	1,500 to 2,000 sf	4	9.3%
	2,000 to 3,000 sf	9	20.9%
	3,000 sf or Higher	25	58.1%
Overall		43	100.0%
Excluded		0	
Total		43	

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
0	.407	1.000	.000	
1,000 to 1,500 sf	.905	1.191	.241	39.2%
1,500 to 2,000 sf	.835	.996	.038	4.7%
2,000 to 3,000 sf	1.004	1.061	.219	30.1%
3,000 sf or Higher	.985	1.037	.122	18.3%
Overall	.954	1.039	.173	24.8%



# **Improvement Quality**

# **Case Processing Summary**

		Count	Percent
QUALITY	1	1	2.4%
	2	3	7.1%
	3	11	26.2%
	4	9	21.4%
	5	16	38.1%
	6	1	2.4%
	7	1	2.4%
Overall		42	100.0%
Excluded		1	
Total		43	

### **Ratio Statistics for CURRTOT / TASP**

				Coefficient of
		Price Related	Coefficient of	Variation
Group	Median	Differential	Dispersion	Median Centered
1	.893	1.000	.000	
2	1.044	1.077	.145	27.3%
3	.912	1.047	.155	23.4%
4	.959	1.055	.104	18.9%
5	.994	1.031	.172	24.3%
6	.786	1.000	.000	
7	.611	1.000	.000	
Overall	.957	1.049	.163	23.4%

# **Improvement Condition**

# **Case Processing Summary**

		Count	Percent
CONDITION	3	42	100.0%
Overall		42	100.0%
Excluded		1	
Total		43	

				Coefficient of
		Price Related	Coefficient of	Variation
Group	Median	Differential	Dispersion	Median Centered
3	.957	1.049	.163	23.4%
Overall	.957	1.049	.163	23.4%



### **Economic Area**

# **Case Processing Summary**

		Count	Percent
ECONAREA	1	16	47.1%
	3	4	11.8%
	4	5	14.7%
	6	9	26.5%
Overall		34	100.0%
Excluded		0	
Total		34	

### **Ratio Statistics for CURRTOT / TASP**

Group	Median	Price Related Differential	Coefficient of Dispersion
1	.969	1.085	.151
3	1.019	.998	.046
4	.925	1.002	.052
6	1.044	1.082	.122
Overall	.987	1.062	.122

### **Vacant Land Median Ratio Stratification**

### Sale Price

### **Case Processing Summary**

		Count	Percent
SPRec	LT \$25K	5	16.7%
	\$25K to \$50K	5	16.7%
	\$50K to \$100K	19	63.3%
	\$100K to \$150K	1	3.3%
Overall		30	100.0%
Excluded		0	
Total		30	

Group	Median	Price Related Differential	Coefficient of Dispersion	Coefficient of Variation Median Centered
LT \$25K	1.103	1.008	.104	15.5%
\$25K to \$50K	.948	1.003	.121	16.6%
\$50K to \$100K	.969	1.002	.113	15.7%
\$100K to \$150K	.883	1.000	.000	
Overall	.978	1.029	.129	17.3%



### **Subclass**

# **Case Processing Summary**

		Count	Percent
ABSTRLND	100	3	10.0%
	350	2	6.7%
	510	5	16.7%
	520	5	16.7%
	530	4	13.3%
	540	2	6.7%
	550	2	6.7%
	1112	6	20.0%
	2130	1	3.3%
Overall		30	100.0%
Excluded		0	
Total		30	

### **Ratio Statistics for CURRLND / TASP**

				Coefficient of
		Price Related	Coefficient of	Variation
Group	Median	Differential	Dispersion	Median Centered
100	1.024	1.003	.016	2.4%
350	.838	.991	.054	7.6%
510	.948	1.078	.180	26.7%
520	.914	.994	.107	14.3%
530	.888	.987	.133	15.9%
540	1.220	.982	.071	10.0%
550	1.020	1.009	.050	7.1%
1112	1.022	1.045	.123	17.3%
2130	.939	1.000	.000	
Overall	.978	1.029	.129	17.3%

### **Economic Area**

# **Case Processing Summary**

		Count	Percent
ECONAREA	1	4	13.3%
	4	1	3.3%
	5	6	20.0%
	6	19	63.3%
Overall	-	30	100.0%
Excluded		0	
Total		30	

Group	Median	Price Related Differential	Coefficient of Dispersion
1	.889	1.141	.211
4	1.354	1.000	.000
5	.997	1.008	.038
6	.969	1.018	.126
Overall	.978	1.029	.129